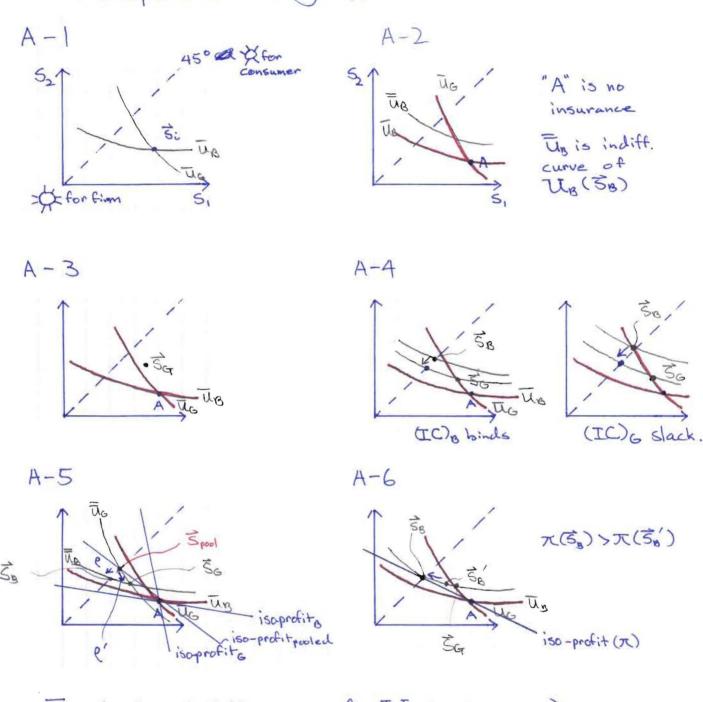
Monopolistic Screening Appendix



Us denotes indiff. curve of Us (no insurance)

Us " Us (no insurance)

expected utility

For A-5, moving from Spool to Spool Spool improves profits

for the insurer.