

# One Time Therapy For Treating Nasal Allergy Symptoms

Arrinex, Inc. is a clinical stage start up located in Redwood City, CA. The company has pioneered a potential curative therapy for chronic rhinitis through a single office based procedure. This short procedure is performed under local anesthesia and requires no incision. There are 24 million patients with chronic nasal allergies in the U.S., 2.5 million of which are refractory and represent the initial target market for Arrinex. Arrinex's approach for treating nasal allergy symptoms is supported by published clinical and scientific literature with potential success rate of up to 90%. While improving quality of life of this group of patients, Arrinex's procedure introduces a significant cost saving solution to them as well.

### **COMPANY HIGHLIGHTS:**

### PRODUCT /IP:

- Product design completed
- Single use disposable device
- Solid IP

#### **MARKETING:**

- First mover in a large market
- Office based procedure
- Patients largely dissatisfied with drugs

## REGULATORY/CLINICAL

- 510k path with no clinical data requirement
- 510K to be cleared by Q1 2016
- 30 patient pilot study underway in 3 sites in the U.S.

### **FINANCING:**

- Raising \$5M, Series "A" to
  - ✓ Obtain 510K clearance
  - ✓ Complete clinical study
  - ✓ Initial market release

## **INVESTMENT HIGHLIGHTS:**

- Low burn/low capital requirement
- ➤ High gross margin: >90%
- Short time to market (2016)
- > Strong interest from physicians and patients
- Experienced management team

### **MANAGEMENT TEAM:**

Vahid Saadat: President & CEO Mojgan Saadat: Co-Founder Kristine Tatsutani, Ph.D: Reg./Clin. Bryant Lin, M.D.: CMO Contact: Vahid Saadat C: 408-802-2052 Vahid@arrinex.com

#### **CLINICAL ADVISORS:**

Peter Hwang, M.D., President Elect, ARS, Rhinology Chair, Stanford U.

William Bolger, M.D., Chief of Rhinology, Mayo, Acclarent advisor

Richard Goode, M.D., Professor Emeritus, Past ENT Chair, Stanford University

Lionel Nelson, M.D., Private Practitioner, San Jose, CA

Marshall Strome, M.D., Former Department Chair, Cleveland Clinic