JOSHUA WOOD

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Summary

A full stack software developer with a background in Sales, I look forward to utilizing my diverse knowledge base to excel at an ambitious and novel company.

Skills

Dynamic web pages (HTML, CSS, Bootstrap, JavaScript)	**CRUD** functions for data manipulation
Interactive in-browser apps/games (JavaScript, jQuery)	**Express.js** frameworks to help handle HTTP requests
RESTful API utilization to collect JSON data	**MVC** file architecture
MySQL/Sequel Pro for data persistency	**Heroku** and GitHub project deployment
Node.js to handle server side requests	**GUI** programs using VB.NET and ASP.NET in Microsoft Visual Studio

Work History

Account Manager: ImmixGroup, Inc – McLean, VA   10/2015 to Present

- Expands and maintains the business pipeline of IT manufacturers Kronos and HP Enterprise Security Products, smoothing the software renewal process for SLED, Federal, and commercial organizations.
- Works directly with government customers and end users, acquiring extensive knowledge on unique government procurement methodologies.

Market Specialist: FedBid, Inc – McLean, VA   06/2015 to 09/2015

- Supported primarily DoD procurement of IT (hardware and software) from inside of the Sourcing Department.
- Achieved high competition for contract-specific buys, including Army CHESS (ADMC-2 and ITES-2H/SW) and GSA Schedule holders, successfully conducting procurements valuing millions.

Education

George Washington University - Full Stack Coding Boot Camp   05/2017 to Present

Covers many aspects of full stack web development, including front-end technologies (HTML, CSS, Bootstrap), back-end and frameworks (JavaScript, jQuery, Node.js, React.js), and database utilization (MongoDB and MySQL).

James Madison University - Harrisonburg, VA   May 2015

Bachelor of Science: Integrated Science and Technology Engineering and Manufacturing; Business