

Daniel John Woods

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CITIZENSHIP	New Zealand Citizen.
EDUCATION	<p>Currently Pursuing: <i>Doctorate of Philosophy (GPA: 3.93)</i>, Economics, Purdue University, expected completion May 2021.</p> <p><i>Master of Commerce with Distinction, Economics</i>, University of Canterbury, June 2013.</p> <p><i>B.Sc. (Hons.) (First Class), Economics</i>, University of Canterbury, December 2010.</p>
PUBLICATIONS	<p>“Nice to You, Even Nicer to Me: Does Self-Serving Generosity Diminish Reciprocal Behavior?” (with Maroš Servátka), <i>Experimental Economics</i> (2019), 22, 506-529.</p> <p>“Price-Setting and Attainment of Equilibrium: Posted Offers Versus An Administered Price” (with Sean Collins, Duncan James, and Maroš Servátka), <i>Games and Economic Behavior</i> (2017), 106, 277-293.</p> <p>“Testing Psychological Forward Induction and the Updating of Beliefs in the Lost Wallet Game” (with Maroš Servátka), <i>Journal of Economic Psychology</i> (2016), 56, 116-125.</p>
WORKING PAPERS	<p>“Behavioral Bandits: Analyzing the Exploration Versus Exploitation Trade-off in the Lab” (with Stanton Hudja).</p> <p>“Network Defense and Behavioral Biases: An Experimental Study” (with Mustafa Abdallah, Saurabh Bagchi, Shreyas Sundaram, and Timothy Cason).</p>
RESEARCH GRANTS	<p>IFREE Small Grants Program, The International Foundation for Research in Experimental Economics, 2019.</p> <p>Doctoral Research Funds Grant, Krannert School of Management, 2019.</p>
HONORS AND AWARDS	<p>Purdue University: Ross Fellowship, 2015, PGSG Professional Grant, 2017, Krannert Certificate for Distinguished Teaching, 2017, Bilsland Dissertation Fellowship, 2018.</p> <p>University of Canterbury: University Prizes, 2014, UC Master’s Scholarship, 2011, Summer Research Scholarship, 2009 and 2011, Economics Department Book Prize, 2008, Madam Tiong Guok Hua Memorial Prize in Economics, 2007.</p> <p>New Zealand Association of Economists: Graduate Study Award, 2013. New Zealand Qualifications Authority: NCEA Scholarship in Economics and Statistics, 2006.</p>

TEACHING

Instructor, Purdue University: Game Theory (2017).

Teaching Assistant, Purdue University: Principles of Microeconomics (2015), Game Theory (2018).

Teaching Assistant, University of Canterbury: Introduction to Microeconomics (2010), Introduction to Macroeconomics (2010), Game Theory (2012, 2013).

CONFERENCES

Presenting *Using QRE Simulations for Power Analysis* at the ESA Global Meeting 2020.

Presented *Competition in Information: An Experimental Test of Bayesian Persuasion in Search Markets* at the Southern Economic Association Annual Meetings 2018, the Australia New Zealand Workshop in Experimental Economics 2018, and the ESA World Meeting 2019.

Presented *Does Self-serving Generosity Diminish Reciprocal Behaviour?* at the Bratislava Economic Meeting 2014, the Asia-Pacific Meeting of the Economic Science Association 2014, and the 54th New Zealand Association of Economists Annual Conference 2013.

Presented *Testing Psychological Forward Induction in the Lost Wallet Game* at the 53rd New Zealand Association of Economists Annual Conference 2012.