



EDR, ETDR, Next Gen AV  
is all the rage,  
so why am I **ENRAGED?**



Looks like Tod Beardsley  
(Fellow Austinite  
Rapid7)



Michael Gough – Founder  
MalwareArchaeology.com  
IMFSecurity.com

# Who am I

- Blue Team Defender Ninja, Malware Archaeologist, Logoholic
- I love “properly” configured logs – they tell us Who, What, Where, When and hopefully How

## Creator of

“Windows Logging Cheat Sheet”

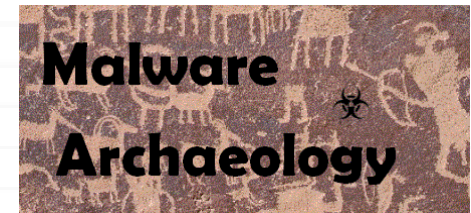
“Windows File Auditing Cheat Sheet”

“Windows Registry Auditing Cheat Sheet”

“Windows Splunk Logging Cheat Sheet”

“Windows PowerShell Logging Cheat Sheet”

“Malware Management Framework”



- Co-Creator of “Log-MD” – Log Malicious Discovery Tool **+ LOG-MD**
- With @Boettcherpwned – Brakeing Down Security PodCast
- @HackerHurricane also my Blog

**+ LOG-MD**

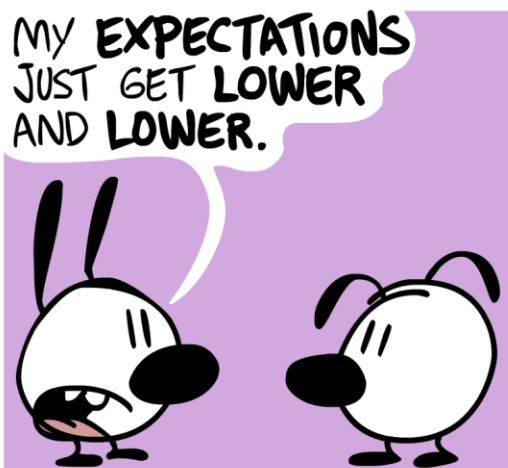
Discover it

MalwareArchaeology.com



# Why are we here?

- Anti-Virus is not cutting it



- Actually AV provides me a lot
- Alerts me to large campaigns, hours or days later, old stuff and infected USB drives

# Why are we here?

- AV's lack of being able to catch today's threats
- But also because logging was inadequate in Windows until 3 years ago (2014) when Process Command Line logging was added
- This lack of good logging and details left an opportunity for vendors to create tools that captured Command Line (ETL) Logs and join them with other details, like Intel, and behavior
- Many of the EDR tools use command line logging as a major component into what is going on with the endpoint

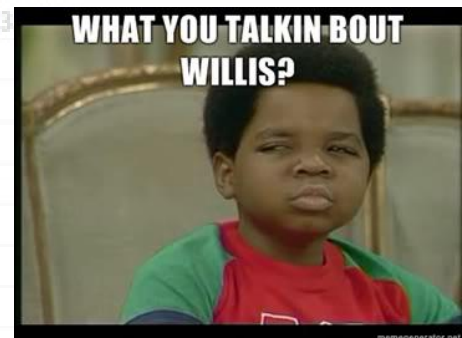
## Morphing EDR Market grows to \$1.5 billion in 2020

by Avivah Litan | March 15, 2017 | Comments Off on Morphing EDR Market grows to \$1.5 billion in 2020



# Why are we here?

- We evaluated a bunch of EDR solutions
- We had some VERY surprising findings
- Found and opened bugs with several vendors, yup we got by them
  - *Are you shocked?*
- We only used 3 malware sample types
  - Only ONE vendor solution caught all 3
- We were surprised at what gave us the most artifact details, it wasn't even close
- Here is what we found and you should know



# Our Malware Samples

- Kovter

- Some call it “Fileless Malware” – Psst it’s not fileless
- Stored components in the registry
- Mshta used to launch javascript and calls PowerShell

- Dridex

- Uses valid MS signed binaries and side loads a bad DLL from a directory in user space
- Morphs on each reboot, new binary and DLL hash

- Gozi

- Typical commodity malware
- Run key, files on disk, locked the binary when infected



✓ Symantec Official Blog

**Kovter malware learns from Poweliks with persistent fileless registry update**

✓ Symantec Official Blog

**Dridex: Financial Trojan aggressively spread in millions of spam emails each day**

Home > Malware

**Gozi Banking Trojan Targets Windows 10's Edge Browser**

By [SecurityWeek News](#) on February 19, 2016

# Our Malware Samples

- Kovter gave us registry artifacts to test detection, also PowerShell calling out to the Internet
- Dridex gave us Dll side loading and morphing malware to show who was relying on hash lookups
- Gozi was typical commodity, but locked binary that was a challenge to delete post infection

# Our Malware Samples

- EDR Failed to detect or provide across the board
  - AutoRuns
  - Related Reg Keys
  - Files other than binary that was caught
  - Other related log data
    - Scheduled Task
    - Services
  - Terrible 3<sup>rd</sup> party integration (e.g. VirusTotal)
- Basically all the details need to remediate



# Our Baseline



- We have an IPS, it is surprisingly good
- The IPS alerted us to the system being infected for all 3 samples
- But an IPS alert gives you no details about the endpoint, so we have to investigate
- So we knew EDR needed to at least alert us that something was up, hopefully with details
- When on or *off* the corporate network

	or Proc	w Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x6b0	0xd74	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
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2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
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2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	Discover it	n/a	n/a

Let’s talk boring terms  
real quick

# Malware Archaeology

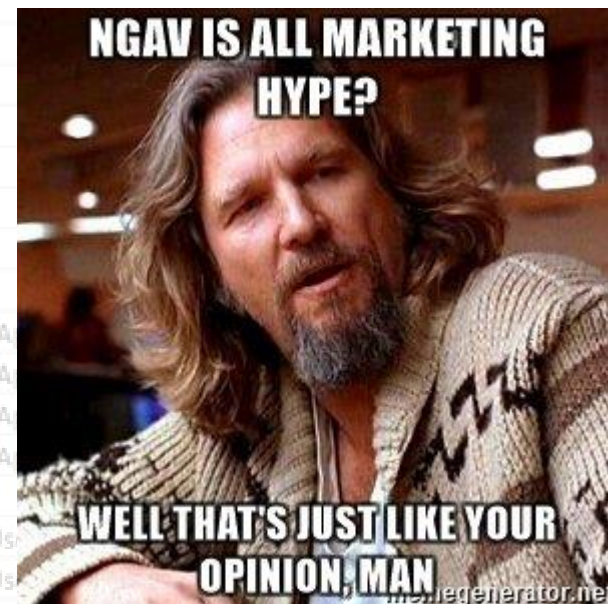
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2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	
2T13:26:58:02	n/a	n/a	
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323 bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323"
2T13:26:58:510	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x6b0	0xd74	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

# Boring stuff first - Terms

## Next-Gen AV

- Might have evolved from vendors trying to get the PCI certification

- It is a dead term, or so Gartner wants it to be
  - So we agree to kill it, because AV is AV



# Endpoint Protection Platform (EPP) Definition

End Point Protection Platforms (EPP) are enterprise security platforms that protect PCs, mobile devices and server environments from malware, spyware, rootkits, trojans and worms. Platforms may include technologies such as:

- signature based malware/spyware detection and removal
- personal firewalls
- host based intrusion prevention systems (HIPS)
- application whitelisting
- data protection (e.g. file encryption)
- malicious website blocking
- file reputation systems
- security management and reporting

- In short, EPP products typically employ a cocktail approach to protect devices and servers from malware.

**#OVERHEARD - “AV + Randomly related shit”**

[arch.simplicable.com](http://arch.simplicable.com)





# Endpoint Protection Platform (EPP) Definition

- Gartner

– An endpoint protection platform (EPP) is a solution that **converges endpoint device security functionality into a single product that delivers antivirus, anti-spyware, personal firewall, application control and other styles of host intrusion prevention** (for example, behavioral blocking) capabilities into a single and cohesive solution...

**#OVERHEARD - "AV + Randomly related shit"**

# The EPP Magic Quadrant



The typical  
AV Suites  
Errrr...  
Platforms

The up and  
coming EDR  
solutions

	or_Proc	w_Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:26:58:34	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:26:58:751	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:26:59:391	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:26:59:391	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:01:902	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:01:902	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:04:804	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:17:922	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:17:922	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:17:922	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:17:922	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:19:201	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:19:934	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:137	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:137	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:200	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:200	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:246	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:246	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:246	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:309	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:309	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:20:340	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"
2T13:27:23:87	n/a	n/a	cmd.exe "C:\Users\BOB\AppData\Local\Temp\14323" & ""&"

# How I felt after weeks of testing



# There are lots of vendors



	or_Proc	w_Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:84	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x6b0	0x6b0	ping 2.2.1.1 -n 4
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2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0x6b0	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
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2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

But all EDR/EPP are NOT created equal

- We need some sort of term(s) to separate out all these solutions because they vary in *primary features*
- After a long discussion with my Gartner friend Dr. Anton Chuvakin, changing the terms is not a good idea
- So we will just add to them to make it easier for everyone



# Improved Terms

- Use these two as they are current and the future
  - EDR and EPP
- We will add extensions so that we can break up the solutions into logical functions
  - EDR – Preventative
  - EDR – Detective and Information
  - EDR – IR or Incident Response
  - EPP – Has a Platform currently (Traditional AV)
  - EPP – Eco Systems – Mixes network with endpoint

# EDR - Preventative

- Focuses on Prevention
- Would be what we call Next Gen AV
- May provide detective alerts
- May provide some IR details
- But really these are the “set and forget” easier to use solutions

# Examples of EDR - P

- Primarily Prevention



CYLANCE



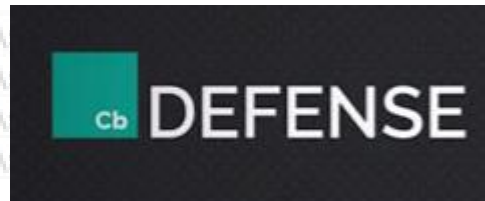
SentinelOne®

ENDGAME.



MINERVA

*It's malware bedtime*



ENSILO

**+ LOG-MD**  
Discover it

MalwareArchaeology.com



# EDR - Detective

- Focus is on detection
- Little or no prevention (yet)
- May provide some additional information
- May provide some IR details
  - But not what we need, too much normal noise
- These solutions are evolving into EDR – P
- I honestly do not see a need or reason for these

# Examples of EDR - D

- Primarily Detective and Information



cybereason

IBM BigFix Detect

SEE. UNDERSTAND. ACT.

Cb

ENTERPRISE

RESPONSE

**LOG-MD**  
Discover it

MalwareArchaeology.com





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2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.vbs"
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2T13:26:59:391	n/a	n/a	ping 2.1.1.1
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

# EDR - IR

- Focus is on Response
- Hunting capabilities
- Detective capabilities
- Little or no prevention
- Provides a lot of details
  - Too many really, LOTS of normal noise, hard to find the bad
  - But not enough for remediation
- These solutions are really for hunting for additional systems with artifacts you find with say, **LOG-MD**

# Examples of EDR - IR

- Primarily IR Hunting



ENTERPRISE  
RESPONSE



Red Cloak



# EPP - Eco Systems

- These are total solutions
- Yes, Platforms
- Endpoint
- Web Gateway
- Network
- Email
- Etc.

# Examples of EPP – Eco Systems

- Covering the endpoint, network, web, email



	or_Proc	w_Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\""14323""_y""bs"
2T13:26:58:34	0x6b0		
2T13:26:58:751	n/a		
2T13:26:59:391	n/a		
2T13:26:59:391	0x6b0		
2T13:27:01:902	n/a		
2T13:27:01:902	n/a		
2T13:27:04:804	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	0x6b0		
2T13:27:19:201	n/a		
2T13:27:19:934	n/a		
2T13:27:20:137	n/a		
2T13:27:20:137	0xaa4		
2T13:27:20:200	n/a		
2T13:27:20:200	0xaa4		
2T13:27:20:246	n/a		
2T13:27:20:246	n/a		
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a



Expectations Ahead!



# What did we expect?

- Some decent results
- We expected many or most of the solutions to catch what our IPS caught as that is what we would measure against, our baseline
- If the IPS caught something and alerted us to “HEY! Look at that system!!!”
- Then EDR should do the same
- And give us all kinds of details...



And what we were treated to  
after weeks of testing...



	or Proc	w Proci	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0xaa4	0xf60	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	n/a
2T13:27:20:137	0xaa4	0x6b0	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:200	n/a	n/a	n/a
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0x6b0	0xc38	C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

# What we tested

- We did NOT test the following:
  - **Eco Systems** – we were not going to do a forklift upgrade and go all out on Cisco AMP, RSA ECAT, or Mandiant/FireEye
  - **EPP** – We did not test the typical AV with all the bells and whistles
  - **Sandbox solutions** – We know this would provide a lot of detail of what malware does on infection, but we have **LOG-MD** and with roughly 30% of malware that detects sandboxes, we opted not to go this route
  - Any Managed Service Providers

	or Proc	w Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:34	0xf60	0x3b0	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0xf60	0xd00	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	0xf60	0x000	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	0xf60	0x000	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:871	0xf60	n/a	n/a
2T13:27:23:871	Discover it	n/a	n/a

# What we tested

- EDR – Preventative solutions (NG-AV)
- EDR – Detective and Information solutions
- EDR – Incident Response solutions
- The typical up and coming EDR solutions that InfoSec would own and manage

# How we tested

- First thing we did was analyze the infection using **+ LOG-MD** ;-)   
Discover it
- So we knew all the details we wanted and needed to remediate a system and to compare against what EDR could provide us
- We tested 3 conditions
  1. User initiated – Pre-Infection
  2. Already infected – Post Infection
  3. Bad actor pushed and wait for reboot



	or Proc	w Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a	n/a	
2T13:26:59:391	n/a	n/a	
2T13:26:59:391	0x6b0	0xd74	
2T13:27:01:902	n/a	n/a	
2T13:27:01:902	n/a	n/a	
2T13:27:04:804	n/a	n/a	
2T13:27:17:922	n/a	n/a	
2T13:27:17:922	n/a	n/a	
2T13:27:17:922	n/a	n/a	
2T13:27:17:922	n/a	n/a	
2T13:27:17:922	0x6b0	0xc10	
2T13:27:19:201	n/a	n/a	
2T13:27:19:934	n/a	n/a	
2T13:27:20:137	n/a	n/a	
2T13:27:20:137	0xaa4	0x600	
2T13:27:20:200	n/a	n/a	
2T13:27:20:200	0xaa4	0xc38	
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

EXPECTATIONS

vs.

REALITY

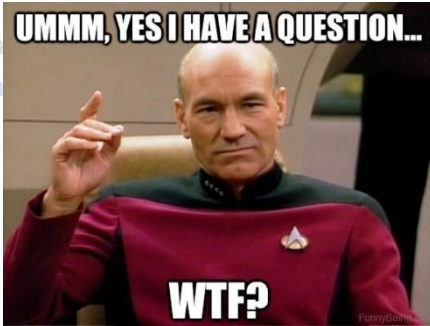
# How did they do?

- Most did OK with Pre-Infection conditions
- Meaning when a user opened a Word Doc that called wscript and/or PowerShell, this condition was caught
- What about systems that were already infected?
  - Many missed the infection
- What about acting like a bad actor and dropping the payload and waiting for it to load
  - Many missed the infection

	or Proc	w Proci	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""t"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x174	0x174	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	Side loading by a signed MS binary is an issue
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x100	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	Morphing rendered hash lookups worthless
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:137	0x6b0	0x6b0	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:200	0xaa4	0xaa4	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:246	0x100	0x100	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	0xaa4	0xaa4	n/a
2T13:27:23:817	n/a	n/a	n/a

# How did they do?

- Kovter was missed by several solutions
  - When caught it was mshta calling PowerShell
- Dridex was missed by several solutions
  - Side loading by a signed MS binary is an issue
  - Morphing rendered hash lookups worthless
- Gozi was missed by a couple solutions
  - This is typical commodity so VERY lame to miss
- Really??? IPS did better than EDR???



	or Proc	w Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x6b0	0xd74	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0x6b0	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

# How to evaluate EDR/EPP solutions

	or Proc	w Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a		
2T13:26:59:391	n/a		
2T13:26:59:391	0x6b0		
2T13:27:01:902	n/a		
2T13:27:01:902	n/a		
2T13:27:04:804	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	n/a		
2T13:27:17:922	0x6b0		
2T13:27:19:201	n/a		
2T13:27:19:934	n/a		
2T13:27:20:137	n/a		
2T13:27:20:137	0xaa4		
2T13:27:20:200	n/a		
2T13:27:20:200	0xaa4		
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a





# Expectations



- Check your expectations



- Build a set of requirements

- What do you REALLY need???

- Expect that you may not be satisfied



# Test your SH\*T



- I think their was shock, surprise and bewilderment that our testing found the amount of issues we did
- Do people actually test EDR???
- You REALLY need to test this stuff and decide for yourself what works
- Your requirements are NOT our requirements
- Solutions will change and/or improve over time, or not Or we HOPE...



# Suggested evaluation

- Determine what you REALLY need

- EDR – P

- EDR – D

- EDR – IR

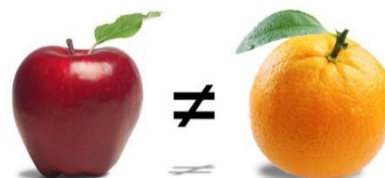
Pick one, skip this one

- EPP

- EPP – Eco System

- Test only the solutions in the area you need

- Compare Apples to Apples



# How to evaluate solutions

- Use malware you actually receive
  - Or ask us or people that can give you good samples
- NEVER use samples from the vendor, they know their stuff can catch it
- Use **LOG-MD** to evaluate your samples to discover the artifacts you will use to evaluate the solutions you select
- Create a short list of things you need or want

**+ LOG-MD**  
Discover it

**+ LOG-MD**  
Discover it

# How to evaluate solutions

- How easy to use is the console / GUI

- Many are very difficult or complicated to use
- Tier 1 probably cannot use them so impacts your staffing

- Do you expect them to provide all the details you need to remediate?

- They all sucked at this - seriously
- You will know the system is infected and some details
- But not everything you need to remediate
- Which means you will need to investigate systems that trigger alerts to obtain all remediation details



# How to evaluate solutions



- Test the damn stuff
  - You will be surprised

- What impact to your resources will it have
- Some are complete time sucks
  - Is this really what you need or want?
- Shouldn't this stuff save us time or at least automate some tasks and gain some efficiency?

	or_Proc	w_Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	0x6b0	0xd74	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

It's all in the details

	or_Proc	w_Proc	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:34	0x6b0	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:200	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	0xc38	0xa30	C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:246	0xc38	0xa30	C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe C:\Users\BOB\AppData\Local\GCEzKN54\xB66RSIM.exe
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:871	n/a	n/a	n/a
2T13:27:23:871	n/a	n/a	n/a

# What surprised us

- My expectations were that I would get some details more than AV or IPS gave us
  - This file is bad and this IP is infected
- I expected that we would get some details to help us know what infected the system and how...
- I was soooo disappointed...



	or Proc	w Proci	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.vbs"
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.vbs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	n/a
2T13:26:59:391	0x600	0x074	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	0x6b0	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	n/a
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:200	n/a	n/a	n/a
2T13:27:20:200	0xaa4	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:200	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:309	n/a	n/a	n/a
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:87	n/a	n/a	n/a

# What surprised us

- Here is where I should bash the solutions at how bad they were
- But I realized my expectations were based on how good logging CAN be and how we do it
  - The Windows Logging Cheat Sheet(s)
- Several of the tools are just fancy Log Management type tools with details, Intel and noise added
- And how good other tools we use that can push out tools we have and like

	or Proc	w Proci	Process Command Line/CommandLine
2T13:26:51:248	0xaa4	0xf60	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:51:263	n/a	n/a	C:\Program Files (x86)\Microsoft Office\Office14\WINWORD.EXE /n "C:\Users\BOB\Desktop\LZ05N7882P.doc"
2T13:26:57:924	n/a	n/a	n/a
2T13:26:58:02	n/a	n/a	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:02	0xf60	0x6b0	C:\Windows\system32\cmd.exe /c C:\Users\BOB\AppData\Local\Temp\14323.bat
2T13:26:58:112	n/a	n/a	n/a
2T13:26:58:34	n/a	n/a	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:34	0xf60	0x340	cscript.exe "C:\Users\BOB\AppData\Local\Temp\14323.v.v""bs"
2T13:26:58:751	n/a	n/a	n/a
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:26:59:391	n/a	n/a	ping 2.2.1.1 -n 4
2T13:27:01:902	n/a	n/a	n/a
2T13:27:01:902	n/a	n/a	n/a
2T13:27:04:804	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	n/a
2T13:27:17:922	n/a	n/a	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:17:922	0xc10	0xc10	C:\Users\BOB\AppData\Local\Temp\9.exe
2T13:27:19:201	n/a	n/a	n/a
2T13:27:19:934	n/a	n/a	n/a
2T13:27:20:137	n/a	n/a	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:137	0xaa4	0x600	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xc38	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:200	0xc38	0xc38	C:\Windows\system32\sysprep\sysprep.exe C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	n/a	n/a	n/a
2T13:27:20:246	n/a	n/a	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:246	0xc38	0xa90	C:\Users\BOB\AppData\Local\GCEzKN54\xBe6RSIM.exe C:\Users\BOB\AppData\Local\Temp\9.exe 3
2T13:27:20:309	n/a	n/a	ping 1.3.1.2 -n 1
2T13:27:20:309	0x6b0	0xa30	ping 1.3.1.2 -n 1
2T13:27:20:340	n/a	n/a	n/a
2T13:27:20:340	n/a	n/a	n/a
2T13:27:23:817	n/a	n/a	n/a

# What surprised us

- **+ LOG-MD** provided us details none of the solutions could even come close to

Discover it

– And WAY faster

- On a scale of 1-10

– EDR – IR

• 2-5

**+ LOG-MD**

Discover it

– 10 !!!

**+ LOG-MD**

Discover it



# After Testing - My Top 10 Tools

## 1. Log Management

1. Of course with the "Windows Logging Cheat Sheet(s)"

## 2. Query the System

1. I LOVE BigFix, Tanium, Grrr, OSQuery, Investigator

## 3. **+ LOG-MD**

Discover it

## 4. n/a

## 5. n/a

## 6. n/a

## 7. n/a

## 8. n/a

## 9. n/a

## 10. n/a – Maybe one that implements the changes I am about to recommend

**+ LOG-MD**

Discover it

# Recommendations to the Industry

- EDR – IR

- Need a console that allows us to run say.....

- LOG-MD** or other tool(s) of your choice

- Not one by one, but automated on all the suspect systems we want to obtain more details

- Simpler consoles to address Tier 1 staff

- Can have drill down for more detail

- But focus at Tier 1 so I can share some of the load

- Help me distribute the load across the team

# Resources

- Websites

- [Log-MD.com](http://Log-MD.com)

The tool

- The “*Windows Logging Cheat Sheet(s)*”

- [MalwareArchaeology.com](http://MalwareArchaeology.com)

- This presentation and others on SlideShare

- Search for **MalwareArchaeology** or **LOG-MD**

# Questions?

You can find us at:

- **Log-MD.com**
- **@HackerHurricane**
- **@Boettcherpwned**
- **MalwareArchaeology.com**
- **HackerHurricane.com (blog)**