### STA 103 Lecture 1: Statistical Concepts and Notations

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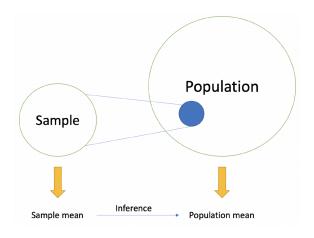
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#### Introduction to Statistics

- **Definition**: Statistics is the science of collecting, organizing, analyzing, and interpreting data to support decision-making.
- Application: A business may use customer feedback scores to identify areas for service improvement or optimize pricing strategy using sales data.

### Introduction to Statistics



# Fundamental Statistical Terminology

- Population: The entire group under study (e.g., all populations of US, all customers of Youtube).
- Sample: A subset selected from the population (e.g., 1000 selected people for presidential election prediction, 5000 selected Youtube customers).
- Parameter: A numeric summary describing a population (e.g., population average daily usage of Youtube). Often denoted as  $\mu$  (mean),  $\sigma^2$  (variance).
- Statistic: A numeric summary based on sample data (e.g., average of daily usage of Youtube out of 5000 Youtube customers). Often denoted as  $\bar{x}$  (sample mean),  $s^2$  (sample variance).
- (Random) Variable: A numeric characteristic measured on each subject (e.g., daily usage of Youtube, montly credit card spending).

## Types of Statistical Analysis

- Descriptive Statistics: Summarize data using graphs, charts, averages, and percentages. (Midterm 1, Midterm 2)
  - ► Example: A marketing team reports the average spending per customer during a promotional event.
- Inferential Statistics: Make generalizations about a population based on sample data. Estimation, confidence interval, hypothesis testing. (After Midterm 2)
  - ► A retailer surveys 200 shoppers to estimate the satisfaction level of all store visitors. Find 95% confidence interval of the satisfaction level given 200 samples.
  - ► For A/B test, is new product B statistically better than old product A? (Youtube 2 minutes 1 ad vs 1 minute 2 ads).

## Types of Data

- Qualitative Data: Non-numeric, i.e., labels or name.
  - Example: product category electronics, groceries.
- Quantitative Data (Our focus): Numeric and measurable.
  - ▶ Discrete Variable: Countable (e.g., number of website visits).
  - Continuous Variable: Any value in a range (e.g., sales revenue, heights, weights).

Category	Symbol	Description
Population Sample	$\mu,  \sigma,  p$ $\bar{x},  s,  \hat{p}$	Mean, standard deviation, proportion Mean, standard deviation, proportion

#### List and Summation

 Data as Lists: In statistics, data is typically represented as a list of values. For example, the daily sales revenue from a store might be written as

$$x_1, x_2, \dots, x_n, \quad \{x_i\}_{i=1}^n$$

where  $x_i$  is the revenue on the i-th day, and n is the total number of days observed.

If we observe another list, the number of customers visits each day:

$$y_1, y_2, \dots, y_m, \{y_i\}_{i=1}^m$$
.

we label this second list with different notation to avoid confusion.

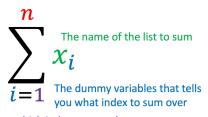
#### Summation Notation

• **Definition**: The summation operator  $\Sigma$  is shorthand for adding the elements of a list.

$$\sum_{i=1}^{n} x_i = x_1 + x_2 + \dots + x_n.$$

- In words, this can be read as "the sum of  $x_i$  as i ranged from 1 to n."
- The subscript i is a dummy variable, meaning that you can replace it with whatever letter you want so long as it is not used elsewhere.

Indicates which index to end at



Indicates which index to start the sum at

### Summation Notation

Note that the following expresses the same thing.

$$\sum_{k=1}^{n} x_k = x_1 + x_2 + \dots + x_n.$$

· Later in the quarter we will encounter things like

$$\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i, \quad s^2 = \frac{1}{n-1} \sum_{i=1}^{n} (x_i - \bar{x})^2.$$

• Example: Consider the restaurant's daily visit counts over four days:  $x_1, x_2, x_3, x_4 = 18, 28, 40, 21$ . Find

$$\sum_{i=1}^{2} x_i, \sum_{i=1}^{4} x_i, \frac{1}{4} \sum_{i=1}^{2} (2x_i + 1), \sum_{i=1}^{2} \frac{x_i}{i}, \sum_{i=1}^{4} x_i, \frac{1}{100} \sum_{i=1}^{100} \pi.$$

## Properties of Summation

- Let a and b be constants and  $x_i, y_i$  be lists of the same length.
  - ► Constant Factor:  $\sum_{i=1}^{n} ax_i = a \sum_{i=1}^{n} x_i$ .
  - Additivity:  $\sum_{i=1}^{n} (x_i + y_i) = \sum_{i=1}^{n} x_i + \sum_{i=1}^{n} y_i.$
  - Linearity:  $\sum_{i=1}^{n} (ax_i + b) = a \sum_{i=1}^{n} x_i + bn.$
- Warning: For non-linear functions:

$$\sum_{i=1}^{n} x_i^2 \neq \left(\sum_{i=1}^{n} x_i\right)^2.$$

#### Practice Problems

- **Problem 1**: Let daily temperatures in Fahrenheit:  $x_1, x_2, \ldots, x_{30}$ , and we want to find average in Celsius:  $y_i = \frac{5}{9}(x_i 32)$ . Suppose we have  $\bar{x} = \frac{1}{n}\sum_{i=1}^n x_i = 72$ . Find average of Celsius  $\bar{y} = \frac{1}{n}\sum_{i=1}^n y_i$ .
- Using linear properties:

$$\bar{y} = \frac{1}{n} \sum_{i=1}^{n} \left( \frac{5}{9} x_i - \frac{160}{9} \right) = \frac{5}{9} \bar{x} - \frac{160}{9} = \frac{200}{9}.$$

• Warning: Avoid recalculating each  $y_i$ : you only need the mean of the original data  $\bar{x}$ .

#### Practice Problems

• **Problem 2**: Let  $r_i$  be the revenue on day i for 10 days,  $i=1,2,\ldots,10$ , and assume  $\sum\limits_{i=1}^n r_i=12,000$  dollars. Now the store offers a 10% discount and expects revenue to drop accordingly, assume no increase in sales. Estimate the new average revenue.

Answer:

$$\bar{r}_{\mathsf{new}} = 0.9 \times \frac{12,000}{10} = 1,080.$$