

STA 103 Lecture 11: Hypothesis Testing (One-sample, Two-sample Inference)

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Hypothesis Testing

- When estimating an unknown parameter θ from data, there are generally two types of statements you can make
 - ▶ 1) θ is likely **within** $[a, b]$, (where a and b comes from the data X_1, X_2, \dots, X_n).
 - ▶ 2) θ is likely not **bigger** than b or **smaller** than a .
- 1) is **confidence intervals** approach and 2) is **hypothesis testing** approach.
- The two are effectively equivalent but often 2) can be done more convincingly.

Why Do We Need Hypothesis Testing

- In business and economics, decision-makers often need to evaluate claims or test ideas based on sample data.
 - ▶ Has a new marketing campaign **increased** average sales?
 - ▶ Is the defect rate of a new supplier **lower** than the current one?
 - ▶ Do customers spend **more** time on the redesigned app?
- In such cases, we want to use data from a sample to make a judgment about a population parameter. But because of natural sampling variability, we cannot be 100% certain.
- **Hypothesis testing** provides a structured statistical framework for making such decisions under uncertainty.

Basic Logic of Hypothesis Testing

- The null hypothesis H_0 represents the status quo (assumed true unless strong evidence suggests otherwise).
- The alternative hypothesis H_a represents what we want to find evidence for.
- We collect sample data and assess how likely it is to observe such data if H_0 were true.
- If the observed data is very unlikely under H_0 , we reject H_0 in favor of H_a .
- **Key Idea:** We do **not** prove anything with certainty. Instead, we evaluate whether the sample data provides *statistically significant evidence* against the null hypothesis H_0 .

State the Hypothesis Testing

- Two-sided Hypothesis Testing (Checking both increase and decrease):

$$H_0 : \theta = \theta_0 \quad H_a : \theta \neq \theta_0.$$

- One-sided Hypothesis Testing “>” (i.e., higher satisfaction, more effective drug):

$$H_0 : \theta \leq \theta_0 \text{ (equivalently, } \theta = \theta_0) \quad H_a : \theta > \theta_0.$$

- One-sided Hypothesis Testing “<” (i.e., lower average cost, fewer defects):

$$H_0 : \theta \geq \theta_0 \text{ (equivalently, } \theta = \theta_0) \quad H_a : \theta < \theta_0.$$

- Remark:** The null H_0 **must** have the equality $=$. If the statement we want to prove is inequality $>$ or $<$, then we put it on **alternative** H_a .

Examples

- Two-sided Hypothesis Testing: A factory claims that its energy drink bottles contain exactly **500 ml** on average.

$$H_0 : \mu = 500 \quad H_a : \mu \neq 500.$$

- One-sided Hypothesis Testing “>”: Historically, **40%** of users respond to promotional emails. A new email template is introduced to check for an increase in response rate.

$$H_0 : p \leq 0.4 \text{ (equivalently, } p = 0.4) \quad H_a : p > 0.4.$$

- One-sided Hypothesis Testing “<”: Treatment group has a new drug for cholesterol, and control group has a sugar pill. μ_X is the mean of cholesterol taking the new drug for 6 months, and μ_Y is the cholesterol mean taking the sugar pill for 6 months. We want to check the new drug **reduce** the cholesterol.

$$H_0 : \mu_X - \mu_Y \geq 0 \text{ (equivalently, } \mu_X - \mu_Y = 0) \quad H_a : \mu_X - \mu_Y < 0.$$

Case 1: Hypothesis Testing for One-sample Mean μ

- **Example:** A factory claims that its energy drink bottles contain exactly $\mu = 500$ (ml) on average. They sample $n = 100$ energy drink bottles and it shows: $\bar{X} = 503.2$ (ml) and $s = \hat{\sigma} = 10$ (ml).

- **Question 1:** Find 95% confidence interval (CI).

- **Answer:** Notice that

- ▶ The parameter $\theta = \mu$,
- ▶ The estimate $\hat{\theta} = \bar{X} = 503.2$,
- ▶ The standard error $SE(\hat{\theta}) = SE(\bar{X}) = \frac{\sigma}{\sqrt{n}} \approx \frac{s}{\sqrt{n}} = \frac{10}{\sqrt{100}} = 1$.
- ▶ Z-score $z_{1-\frac{\alpha}{2}} = z_{0.975} = 1.96$, when $\alpha = 0.05$.

- The 95% approximate CI is

$$\begin{aligned}\mu &\in \bar{X} \pm z_{1-\frac{\alpha}{2}} \times SE(\bar{X}) \\ \mu &\in \bar{X} \pm z_{0.975} \times \frac{s}{\sqrt{n}} \\ &= 503.2 \pm 1.96 \times 1 = [501.24, 505.16].\end{aligned}$$

- $\mu = 500$ is not included in the CI, so the claim that its energy drink bottles contain exactly $\mu = 500$ could be wrong!

Case 1: Hypothesis Testing for One-sample Mean μ

- For these approximate CI, we estimate population σ by sample estimate s :

$$\text{SE}(\bar{X}) = \frac{\sigma}{\sqrt{n}} \approx \frac{s}{\sqrt{n}} = \frac{10}{\sqrt{100}} = 1.$$

- A somewhat more rigorous argument can be made by a Hypothesis Testing (HT).
- Question 2:** Make a statistical decision

$$H_0 : \mu = 500 \quad H_a : \mu \neq 500$$

with **significance level** $\alpha = 0.05$

- Note: Common choice of **significance level** $\alpha = 0.05$ or 0.01 , which corresponds to 95%, 99% confidence interval. The **significance level** α is the probability of allowing error rejecting H_0 when the null H_0 is true.

Case 1: Hypothesis Testing for One-sample Mean μ

- Note the Z-score of the point estimator \bar{X} is

$$Z = \frac{\bar{X} - E(\bar{X})}{\text{sd}(\bar{X})} = \frac{\bar{X} - \mu}{\sigma/\sqrt{n}}.$$

- If we are assuming the null hypothesis H_0 , i.e., $\mu = 500$, then

$$\begin{aligned} Z &= \frac{\bar{X} - \mu}{\sigma/\sqrt{n}} = \frac{\bar{X} - 500}{\sigma/\sqrt{n}} = \frac{503.2 - 500}{\sigma/\sqrt{n}} \\ &\approx \frac{503.2 - 500}{10/\sqrt{100}} = 3.2. \end{aligned}$$

- Note the probability of observing more extreme value than 3.2, $P(|Z| \geq 3.2) = 2P(Z \geq 3.2) = 2 \times 0.0007 = 0.0014$, this is quite rare and likely due to an incorrect null assumption $H_0 : \mu = 500$.

Case 1: Hypothesis Testing for One-sample Mean μ

- The direction of observing extreme values follows the alternative hypothesis, here $H_a : \mu \neq 500$, then the extreme direction should be two sided. $P(|Z| \geq 3.2) = 0.0014$ is called **p-value** for testing the null hypothesis H_0 . Formal decision-making should be based on comparing **p-value** 0.0014 and **significance level** $\alpha = 0.05$.
- If **p-value** is **less** than **significance level**, we reject the null H_0 , meaning that there is significant evidence that H_0 is not true. Then, we take the alternative H_a , instead.
- If **p-value** is **greater** than **significance level**, we do not reject the null H_0 , meaning that there is no significance evidence that H_0 is not true. Then we just keep the null hypothesis H_0 .

Relationship between CI and HT

- Results from the CI and HT are closely related.
- A confidence interval asks: “What range of values are plausible for the parameter?”
- A hypothesis test asks: “Is there enough evidence to reject a specific value?”
- For a **two-tailed** test at $100(1 - \alpha)\%$ confidence (α significance), you can use a CI to perform the test:
 - ▶ If the null H_0 is **not inside** the CI, then **reject** H_0 .
 - ▶ If the null H_0 is **inside** the CI, then **fail to reject** H_0 , take H_a instead.
- However, CI is about estimation, HT is about decision-making.

Case 1: Hypothesis Testing for One-sample Mean μ

- **Question 3 (Add'l):** If we are assuming

$$H_0 : \mu \leq 500, \quad H_a : \mu > 500,$$

make a statistical decision with the same scenario, **significance level** $\alpha = 0.01$.

- **Answer:** if we are assuming $\mu \leq 500$ then the least rare this could be is

$$\begin{aligned} Z &= \frac{\bar{X} - \mu}{\sigma/\sqrt{n}} \geq \frac{\bar{X} - 500}{\sigma/\sqrt{n}} = \frac{503.2 - 500}{\sigma/\sqrt{n}} \\ &\approx \frac{503.2 - 500}{10/\sqrt{100}} = 3.2. \end{aligned}$$

- Then the **p-value** is

$$P(Z \geq 3.2) = 0.0007,$$

this is quite rare and likely due to an incorrect H_0 . Formal decision making is that **p-value 0.0007** is lower than **significance level** $\alpha = 0.01$. Thus, we reject the null H_0 and take the alternative H_a which is energy drink bottles contain more than $H_a : \mu > 500$.

Case 2: Hypothesis Testing for One-sample Proportion p

- Historically, 40% of users respond to promotional emails. A new email template is introduced to check for an increase in response rate. After releasing a new template, a survey of $n = 200$ customers finds that 90 report being satisfied.
- Question:** Does this sample provide evidence that the satisfaction rate has increased with significance level $\alpha = 0.05$?
- State the hypothesis:

$$H_0 : p \leq 0.4 \text{ (equivalently, } p = 0.4) \quad H_a : p > 0.4.$$

- The null H_0 **must** have the equality $=$. If what we want to observe is $>$, then we usually put it on alternative H_a . Here, if we want to check the satisfaction rate p is increased than benchmark 0.4, our $H_a : p > 0.4$.

Case 2: Hypothesis Testing for One-sample Proportion p

- Compute the Test Statistic:

$$\hat{p} = \frac{90}{200} = 0.45.$$

$$Z = \frac{\hat{p} - E(\hat{p})}{\text{sd}(\hat{p})} = \frac{\hat{p} - p}{\sqrt{p(1-p)/n}} = \frac{0.45 - 0.4}{\sqrt{0.4(1-0.4)/200}} = 1.44.$$

- Find the p-value:

$$\text{p-value} = P(Z > 1.44) = 0.0749.$$

- **Caveat:** There is **no** such plug-in estimator or conservative estimator for the standard error SE, because we know what the true population proportion p is under the null hypothesis H_0 .
- Since **p-value** 0.0749 is higher than **significance level** $\alpha = 0.05$, we **do not reject the null** hypothesis so there is **no** significant evidence that the new template increase the satisfaction rate.

Case 3: Hypothesis Testing for Two-sample Mean Difference

- Person X daily expenditures over the last 10 years:

\$72.15, \$50.10, ...

- Person Y daily expenditures over the last 10 years

\$26.25, \$42.15, ...

- Randomly sample daily receipts:

Person X	Person Y
$\bar{X} = \$53.92$	$\bar{Y} = \$49.03$
$s_X = 5.03$	$s_Y = 4.1$
$n_1 = 41$	$n_2 = 39$

- Question:** Does this data suggest Person X has had larger average daily expenditure over the past 10 years?

Case 3: Hypothesis Testing for Two-sample Mean Difference

- **Question 1:** More specifically, state the hypothesis testing with significance level $\alpha = 0.05$.
- **Answer:** Since we want to know whether $\mu_X > \mu_Y$ or not, and the inequality $\mu_X > \mu_Y$ do not have "=", we just put this on the alternative H_a .
- Then,

$$H_0 : \mu_X = \mu_Y, \quad H_a : \mu_X > \mu_Y.$$

Case 3: Hypothesis Testing for Two-sample Mean Difference

- **Question 2:** Conduct the hypothesis testing with significance level $\alpha = 0.05$

$$H_0 : \mu_X = \mu_Y, \quad H_a : \mu_X > \mu_Y.$$

- **Answer:** Under the null H_0 , $\mu_X - \mu_Y = 0$. The Z-score is

$$\begin{aligned} Z &= \frac{\bar{X} - \bar{Y} - (\mu_X - \mu_Y)}{\text{sd}(\bar{X} - \bar{Y})} = \frac{\bar{X} - \bar{Y} - (\mu_X - \mu_Y)}{\sqrt{\frac{\sigma_X^2}{n_1} + \frac{\sigma_Y^2}{n_2}}} \\ &= \frac{\bar{X} - \bar{Y}}{\sqrt{\frac{\sigma_X^2}{n_1} + \frac{\sigma_Y^2}{n_2}}} \approx \frac{\bar{X} - \bar{Y}}{\sqrt{\frac{s_X^2}{n_1} + \frac{s_Y^2}{n_2}}} \\ &= \frac{53.92 - 49.03}{\sqrt{\frac{5.03^2}{41} + \frac{4.1^2}{39}}} = 4.776. \end{aligned}$$

Case 3: Hypothesis Testing for Two-sample Mean Difference

- No way! Indeed, the p-value is

$$\text{p-value} = P(Z > 4.776) < 10^{-6}.$$

- So H_0 must be false and $\mu_X > \mu_Y$. Formally, the p-value is less than significance level $\alpha = 0.05$. It is significant under $\alpha = 0.05$ to say that the expenditure of Person X is higher than Person Y.