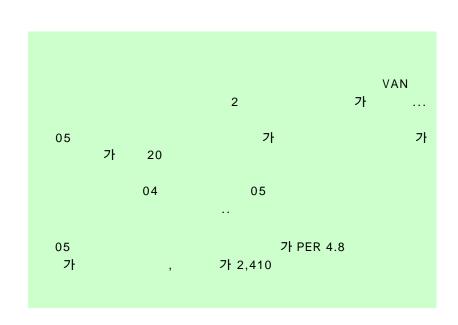




2005.04.11 (02-2009-7089) dwsin@leadingkorea.com

(036800) " 'VAN'

	(BU	Y)						
가(4/	8)	1,465						
7	' }	2,410						
가			147					
		50						
가		500						
		10,000						
	/	1,590	/ 790					
			6.8 %					
	가(05E)	1,704						
			0 %					



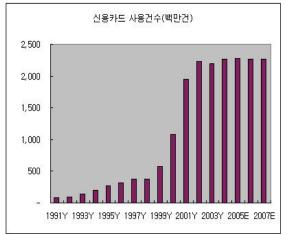


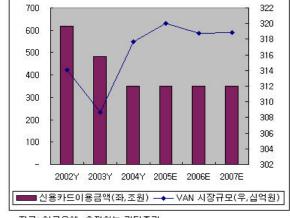
FNGUIDE
INCOIDE

-				(:	, ,)
	2003Y	2004Y	2005E	2006E	2007E
	424	371	413	461	524
()	32.4%	-12.4%	11.1%	11.8%	13.6%
	26	23	40	46	55
()	6.2%	6.2%	9.7%	10.1%	10.5%
	29	26	42	51	63
	22	18	31	37	45
EPS	217	187	308	372	454
()	-89.4%	-14.0%	64.5%	20.8%	22.3%
BPS	1,402	1,500	1,704	1,985	2,353
EBITDA	43	40	55	63	71
PER	6.7	7.8	4.8	3.9	3.2
PBR	1.0	1.0	0.9	0.7	0.6
EV/EBITDA	1.3	0.4	1.3	0.8	0.2
ROE	16.5%	12.4%	18.8%	19.8%	20.7%
	51.2%	44.7%	42.4%	39.4%	36.4%

* : ()

, IC VAN(Value Added Network) 3,135 VAN 가 가 22.3 2000 02 619 04 348 04 15.4 02 27.7 02 22.3 99 5.7 03 , 04 가 22.6 21.9 22.3 3 3 3,135





가

* 자료 : 금융결제원, 한국은행, 추정치는 리딩증권

* 자료: 한국은행, 추정치는 리딩증권. (추정 이용금액은 건당이용액이 04년과 동일 가정함)

가 VAN 10 가 VAN 150 (80) 60~70% 70) 가 가 VAN 가 , ON -LINE 10 PG VAN OFF-LINE VAN - VAN ? ? 가

VAN

10

19.0% 2 , 17.7% 3 , 가 13.3% 4

가 , '[}] VAN 가 가 가 70% 가 60~70%

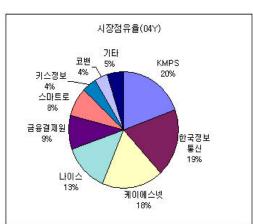
가 VAN 2~3

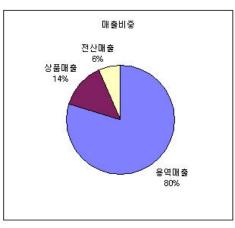
VAN 가 가 VAN . SK SK 가 (04

) KMPS가, LG 2~3 VAN

03

가 VAN 가 , VAN





20 가 200 79.5%, 200 , 20 가 04 가 14.2%, 6.3% 03 ?12.4%

20.9%가 가 .

가

+ (37.6% 가) 가 03 3 ?12%, -15.7%가 . 가 03 6.2%

.

[]											
()	03Y 1Q	2Q	3Q	4Q	04Y 1Q	2Q	3Q	4Q	2003Y	2004Y	YoY
	74.4	95.1	130.1	124.3	73.5	89.0	104.4	104.5	424	371	-12.4%
	12	23	59	55	8	14	20	11	149	53	-64.6%
	58	65	59	62	60	71	78	86	244	295	20.9%
	5	7	12	7	6	4	6	7	30	23	-23.2%
가	39.8	52.3	93.4	84.3	38.3	44.6	54.2	52.6	270	190	-29.7%
(가)	53.4%	55.0%	71.8%	67.8%	52.1%	50.1%	51.9%	50.4%	63.6%	51.1%	
	34.7	42.8	36.7	40.0	35.3	44.4	50.2	51.8	154	182	17.8%
	28.8	33.5	29.6	36.1	32.1	35.1	45.7	45.8	128	159	23.9%
	9	14	12	19	11	15	17	17	55	60	9.9%
	7	6	4	3	6	8	14	14	19	42	116.8%
()	38.7%	35.2%	22.8%	29.0%	43.6%	39.4%	43.8%	43.8%	30.2%	42.7%	
	5.9	9.3	7.1	3.9	3.2	9.3	4.5	6.1	26	23	-12.0%
()	7.9%	9.8%	5.4%	3.1%	4.4%	10.5%	4.3%	5.8%	6.2%	6.2%	
	5.7	10.7	7.7	5.1	3.6	9.8	5.5	6.7	29	26	-12.4%
	4.0	8.3	4.6	4.8	2.6	6.5	3.8	5.4	22	18	-15.7%

9.4%	15.5%	58.4%	41.7%	-1.2%	-6.4%	-19.8%	-16.0%
-31.5%	-10.3%	174.1%	150.2%	-29.0%	-41.0%	-66.9%	-79.5%
16.9%	-	-	-72.6%	2.4%	9.2%	33.2%	38.9%
			-15.0%	24.1%	-38.6%	-47.1%	1.8%
-30.6%	-14.0%	-25.1%	159.5%	-45.6%	0.0%	-36.8%	54.8%
-36.8%	3.2%	-6.2%	-670%	-36.3%	-8.1%	-29.0%	30.3%
-36.8%	19.9%	-25.0%	313.8%	-36.3%	-21.9%	-16.7%	13.6%

05 가 04 05 11.1%, 73.3%, 가 64.7%, 67.9%가 가

가

가 2 가 (2Q +1.3%, 3Q +7.6%, 4Q +7.4% 가) 1 가 15% 가 가 ' 05 04 22.7 가 가 04 20 가 16 가 가

> . 2.1 05 2.5 18.3%가 가 .

VAN

27.5%(03 17.5%)

가 42.7%, () 5.9%, 3.8%, 47.5% 52% 20%(100), . 05 33%, 6.8%

가 PER 4.8 , EV/EBITDA 1.3 가 05 2,410 가 6.8%

> (BUY) 가 PER 8.0 , EV/EVITDA 4.9 20% 2,410

나이스 산용카드 미용건수(천건) 400,000 30.0% 350,000 25.0% 300,000 20,0% 250,000 200,000 15.0% 150,000 10,0% 100,000 5.0% 50,000 0.0% 2002Y 2003Y 2004Y 2005E 2006E 2007E

■■ 미용건수(유) → 중감출(화)



- * 자료: 나이스, 추정치는 리딩증권
- × 02,03년 이용건수는 05년 건당수수료를 적용 역환산합.

* 자료:	한국은행	(M년4분기는	3분기와	동일가정)

			2002Y	2003Y	2004Y	2005E	2006E	2007E
	()		2,234,362	2,196,238	2,260,394	2,277,232	2,267,900	2,268,509
	()		619,158	481,453	348,457	351,052	349,614	349,708
			277,107	219,217	154,157	154,157	154,157	154,157
()		314.0	308.7	317.7	320.1	318.7	318.8
	()	160,472	173,713	210,000	248,498	290,684	341,523
	()	22,554	24,415	29,515	34,926	40,855	48,000
	()	8,641	14,943	5,284	4,227	3,382	2,705
			832	3,046	2,338	2,104	1,894	1,704
			32,027	42,404	37,137	41,257	46,131	52,410
	()		141	141	141	141	141	141
			7.2%	7.9%	9.3%	10.9%	12.8%	15.1%

04 가

* 02,03 04

04

K.K

*



B/S ()	2003Y	2004Y	2005E	2006E	2007E	Valuation(,)	2003Y	2004Y	2005E	2006E	2007E
		147	145	169	202	245	EPS		217	187	308	372	454
		141	138	162	194	236	CFPS		377	360	469	535	621
	가	81	67	74	98	129	SPS		4,240	3,789	4,126	4,613	5,241
		45	50	55	62	70	BPS		1,402	1,500	1,704	1,985	2,353
		6	7	7	8	9	EBITDA()	43	40	55	63	71
		68	77	78	79	80							
		11	13	15	17	19	P/E(x)		6.7	7.8	4.8	3.9	3.2
		55	60	59	58	57	P/CF(x)		3.9	4.1	3.1	2.7	2.4
		2	3	3	3	3	P/S(x)		0.3	0.4	0.4	0.3	0.3
		215	221	247	281	325	P/B(x)		1.0	1.0	0.9	0.7	0.6
		69	62	66	72	78	EV/EBITE	OA(x)	1.3	0.4	1.3	0.8	0.2
		39	30	34	38	43							
		0	0	0	0	0	ROE		16.5%	12.4%	18.8%	19.8%	20.7%
		0	0	0	0	0	ROA		11.0%	8.4%	13.1%	14.1%	15.0%
		4	6	7	8	9	ROIC		14.6%	11.0%	16.3%	17.0%	17.1%
		0	0	0	0	0	WACC		11.0%	11.0%	11.0%	11.0%	11.0%
		0	0	0	0	0	EVA()	5	0	9	12	14
		73	68	74	79	87							
		50	50	50	50	50							
		54	54	54	54	54	가		32.4%	-12.4%	11.1%	11.8%	13.6%
		38	52	72	101	137		가	19.4%	2.7%	11.6%	13.8%	15.5%
		0	-3	-3	-3	-3		가	18.0%	7.3%	13.6%	16.2%	18.1%
		142	153	174	202	238							
P/L ()												
		424	371	413	461	524	가		63.6%	51.1%	52.0%	51.7%	51.4%
フ	ŀ	270	190	215	239	270			30.2%	42.7%	38.3%	38.2%	38.1%
		154	182	198	223	255			6.2%	6.2%	9.7%	10.1%	10.5%
		128	159	158	176	200			5.1%	4.9%	7.5%	8.1%	8.7%
		26	23	40	46	55							
		5	5	6	8	11							
		2	3	4	3	3			51.2%	44.7%	42.4%	39.4%	36.4%
		3	3	2	5	8			66.1%	69.1%	70.3%	71.8%	73.4%
		29	26	42	51	63			213.7%	233.2%	254.7%	282.7%	315.0%
		22	18	31	37	45			205.3%	222.7%	243.7%	271.3%	303.1%

