# **Seller Lead - Interview Sheet**

Property Address: This is a test address Date: Apr 8, 2017 Lead Source: SHS - Deal

City, State, Zip: ,, Phone #: 2146002857 Phone Type: Work

Contact Person: Jay Barnard 2nd Chance Program:

Owner(s) on Title: --- Email: jayb@vetrg.com

### **Property Information**

Do you currently leave in the home: \_\_\_ How long: \_\_ Bed: 0 Bath: 0 Yr Built:

Garage: (0) Car Garage Converted Garage: Stories: 0 Sqft: 0

Age of Roof: 1 Age of HVAC: 0-4 Age of Pool EQPT: --- Foundation Repaired: No

Age/Type Kitchen Cabinet: Age/Type Counter Tops:

Flooring Age/Type: Master Bath Age: Half Bath Age:

**Upgrades:** 

Have Insurance: No Rent Amt: 0.00 Term: Move Date: 0000-00-00 Deposit: 0.00

Is the Home Listed: Price: 0.00 How Long: Offers?/How Much?: 0.00

Notes: [05/16/2017 04:34 AM CEST - testusersr] This is only a test

### **Motivation & Price**

Is there a particular reason you are looking to sell at this time?

How quickly are you looking to sell? Timeline:

What are you looking to sell the property for? -- Is that price flexible?

How did you establish that number?

If I can offer you cash and close quickly what is the best you can do?

Can you do any better than that?

What are you going to do if the property does not sell?

## **Mortgage Information**

What do you currently owe on the property? 0.00

Are you current on the payment?

## **Exit Strategy**

### **Unlimited Exit**

ARV 70% of ARV

Repair Cost

MAO

Half-Hab/Make Ready/As-Is on MLS

As-Is Price

Repair Cost 5000 (Max 10k)

Asking Price

(Must be 30k with no Potential Profit

question)

### **Wholesale or Terminate**

ARV

80% of ARV

Repair Cost 20000 (Typically 20-30k)

Fee \$5000

Asking Price

Potential Profit (Must be over 10k)

### **Rental or Hedge**

Built 1985+ Lipstick Purchase \$ Under 170k

ARV

80% of ARV Rent Comp. 0