Seller Lead - Interview Sheet

| Property Address: | : This is address 1 | Date: Ma | y 11, 2017 | Lead Source: | | 60-90 days MailingList |
|--|-------------------------------------|----------------|--------------|----------------------------|-------------------|------------------------|
| City, State, Zip: | City01,,1245 | Phone #: 682 | 25598444 | Phone Type: | | Home Cell Work |
| Contact Person: | Deborah Pilkinton | | | 2nd Chance Pro | a.: | Y N Both |
| Owner(s) on Title: | | Em | nail. | deborahpilkinton@yahoo.com | | · |
| · · · · · · · · · · · · · · · · · · · | | | | <u></u> | <u> </u> | • |
| Property Info | ormation | | | | | |
| Do vou currently lea | ave in the home Y / N | I How Iona: | Bed: | Bath: | Year Built: | |
| Garage: 1 | / 2 / 3 Car Garage C | Converted Gara | age: Y / N S | Stories: Saf | <u> </u> | |
| Age of Roof: | Age of HVAC | Age of Po | ool EQPT: | Foundation | Repaired? | |
| Age/Type Kitchen C | Cabinet: | | _ Age/Type | Counter Tops: | | |
| Flooring Age/Type: | Cabinet: | | Master Bat | h Age: Hal | f Bath Age: | |
| Upgrades? | | | | | | |
| Have Insurance: | Rent Amount: | : Teri | m: | Move Date: | Deposit: | |
| is the nome Listed. | FIICE | How Long. | | eis! / now wuch!. | · | |
| | | | | | | |
| | | | | | _ | |
| | | | | | | |
| Motivation 8 | R Price | | | | | |
| | | | | | | |
| • | reason you are look | • | | | | |
| How quickly are you | ı looking to sell? Tim | eline: | | | _ | |
| | | | | | | |
| What are you looking | ng to sell the property | / for? | | Is that price flexible | e? | |
| How did you establi | sh that number? | | | | | |
| If I can offer you cas | sh and close quickly | what is the be | st you can o | do? | | |
| Can you do any bet What are you going | ter than that?to do if the property | does not sell? |) | | | |
| What are you going | to do if the property | does not sen: | | - | | |
| Mortgage In | formation | | | | | |
| What do vou curren | tly owe on the prope | rtv? | Are vou c | urrent on the pavm | ent? | |
| · | | • | _ • | | | |
| Exit Strategy | / | | | | | |
| | | | | | | |
| | | | | | | |
| Unlimited Exit | | | Whole | Wholesale or Terminate | | |
| ARV Cor | nfident Not Confident | | | <u>.</u> | | |
| 70% of ARV | machi ivoi comach | • | ARV | Confident | Not Confident | |
| Repair Cost | Confident Not Co | - onfident | 80% of | ARV | | |
| MAO Co | nfident Not Confiden | t | Repair | Cost Typ | pically 20k-30k | |
| | | - | Fee: \$5 | ,000 | | |
| Half-Hab/Make | Ready/As-Is on | MLS | Asking | Price | | |
| | | - | Ronta | l or Hedge | | |
| As-Is Price | Confident Not Co | nfident | iveilla | i oi iicage | | |
| Repair Cost | Confident Not Co | onfident | Build 10 | 985+ Lipstick Pu | rchase \$ Ind | or 170k |
| Asking Price | (Must be 30k | | | Confident | | JI I I UN |
| Potential Profit | (Must be 30 | with no | 80% of | ARV Ren | t Comp | |
| question) | | | 00 /0 01 | , i\end{array} | | _ |