Seller Lead - Interview Sheet

Property Address: 2034 cripple creek lane	Date: July 26, 201	6 Lead Source: Z buyer
City, State, Zip: Lewisville,TX,75077	Phone #: 972-318-8994	Phone Type: Home Cell Work
Contact Person:	2nd Ch	nange Program: Y N Both
vner(s) on Title:Email:		
Property Information		
Do you currently leave in the home Y / N Hor Garage: 1 / 2 / 3 Car Garage Conv Age of Roof: Age of HVAC	w long: Bed: Ba erted Garage: Y / N Stories: Age of Pool EQPT: Fou	nth: Year Built: Sqft: undation Repaired?
Age/Type Kitchen Cabinet:	Age/Type Counter T	ops:
Flooring Age/Type:	Master Bath Age:	Half Bath Age:
Upgrades? Rent Amount:	Term: Move Dat	e: Deposit:
is the Home Listed Frice H	ow Long Oners: / now	/ Much?:
Notes:		
		
Motivation & Price		
Is there a particular reason you are looking to	o sell at this time?	
How quickly are you looking to sell? Timeline	e:	
What are you looking to sell the property for	ls that pric	e flexible?
How did you establish that number?	•	
If I can offer you cash and close quickly wha	t is the best you can do?	
Can you do any better than that? What are you going to do if the property doe:	a not coll?	
what are you going to do it the property does	s not sell?	
Mortgage Information		
What do you currently owe on the property?	Are you current on t	he payment?
Exit Strategy		
Unlimited Exit	Wholesale or	Terminate
ARV Confident Not Confident	APV C	onfident Not Confident
70% of ARV Confident Not Confid		
Repair Cost Confident Not Confid MAO Confident Not Confident	ent Repair Cost	Typically 20k-30k
WAO Confident Not Confident	Fee: \$5,000	
Half-Hab/Make Ready/As-Is on MLS	S Asking Price	
	Rental or Hed	ge
As-Is Price Confident Not Confident No	ent `	
Repair Cost Confident Not Confid	Build 1985+ Lips	tick Purchase \$ Under 170k
Asking Price (Must be 30k with	ARVC	onfident Not Confident
question)	80% of ARV	Rent Comp