

Academic Background

Year	Degree	Institution	Board/University	Specialization/Subjects	CGPA/%
2018	M.B.A.	Symbiosis Institute Of Operations Management Nashik, Maharashtra	Symbiosis International University Pune, Maharashtra	Operations Management	6.79
2013	B.Tech.	Institute of Technology and Management Gurgaon, Haryana	Maharshi Dayanand University Rohtak, Haryana	Electronics and Instrumentation Engineering	7.99
2009	AISSCE	Ryan International School Vasant Kunj, New Delhi	C.B.S.E.	Physics, Chemistry, Maths	78.2
2007	AISSE	Ryan International School Vasant Kunj, New Delhi	C.B.S.E.	----	81.0

Work Experience

54 Months

OYO Apartment Investments LLP

Oct'19 - Present

Designation: Project Manager | OYO Life | Location: Jaipur

Responsibilities	<ul style="list-style-type: none">Collaborating with key stakeholders such as central leadership team to implement global initiatives at regional level such as COVID19 Operating procedures, performing weekly demand planning and improving forecast accuracyCreating and maintaining dashboards on GSuite to focus on continuous improvement and track business health such as NPS ratings, SAV Conversions, Current Occupancy and inventory level, etc.Conducting insightful analysis for Business head to drive end to end supply and demand planning e.g. focus cluster signing adherence with Contribution margin>20%, the OpEx and CapEx cost at city level, etc.Supporting sales team with planning and operational deliverable such as structuring offline demand channels like BTL Activity, Influencer and Real Estate Agent Onboarding for potential leads, and utilizing all sources of bookings, etc.Driving operational excellence and tracking employee productivity and performance of 5 indirect reports
------------------	---

VMware Software India Private Limited (15 Months)

May '18 – Oct'19

Designation: Business Analyst I | Department: Sales Operations Shared Services | Location: Bengaluru

Responsibilities	<ul style="list-style-type: none">Built Text Analytics Model (Natural Language Processing) using Python to compare Account Name from bookings data and historical Salesforce data and populate corresponding Customer ID, impacting customer segmentation worldwide for VMware Inc.Driving E2E Hygiene of Worldwide Pipeline data by building a Health Clinic dashboard for Front End Sales Team. The dashboard enables visualization of various parameters where the Sales Team need to work upon and clean the pipeline data.Stakeholder Engagement with Sales Ops team of AMER, EMEA and APAC Geos on process improvement of Health Clinic activities.Suggesting, justifying and implementing new and ongoing reports and dashboards –identifying trends and key drivers of metrics of Health Clinic analysis.Building reports and dashboards on SAP BOBJ and Salesforce and analysing data for stakeholders by understanding business requirements
------------------	--

Napino Auto and Electronics Limited (NAEL) (32 Months)

July '13 – April '16

Designation: Senior Engineer | Department: Design and Development | Location: Manesar/Pune

Responsibilities	<ul style="list-style-type: none">• Product design of automotive switches such as Steering Column Control Switches, Window Lifter switches, HVAC, Fascia Switches, Steering Wheel Switches, Headlamp Switches etc.• Competitive product benchmarking of automotive switches, CAD preparation, design concept preparation, convert 2D data into 3D using NX 9.0.• Generation of design and engineering documents (2D drawings, datasheets, BOM, PDQS, inspection standards, DFMEA, QFD, etc.) from our 3D design data and presenting to ZF TRW Automotive.• Planning project activities with the manager and delegating the task for its implementation within the team and provide feedback on the same.• Product benchmarking of Domino two wheeler switches and concept preparation of capacitive touch sensing handle bar switch.	
Achievements	<ul style="list-style-type: none">• Successfully patented the design for capacitive touch handle bar switch and low cost HVAC development in the name of NAEL	2015

Summer Internship

April'17 – May '17

Deloitte Consulting India Private Limited

Project Title: Machine Learning in Supply Chain

Designation: Intern | Department: Technology Service Area, SAP Service Line | Location: Mumbai

Responsibilities	<ul style="list-style-type: none">Understand the process and types of Machine Learning/Artificial Intelligence.Study the impact of Machine Learning on different sectors such as manufacturing, retail and healthcare.Identify supply chain pain areas and prepare a hypothetical case study out of it on the lines of Use Cases.Prepare and demonstrate Machine Learning Algorithms to solve the pain points of the case such as demand forecasting, Obsolescence of the product and categorization of the goods between fast and slow moving.Present the solution and impact of that technology deployment.Research on latest industry trends with future scope w.r.t. ERP.
------------------	---

Certifications

- The Complete Google Sheets Course: Beginner to Advanced by Udemy, March 2020
- Business Analytics by Harvard Business School Online – It introduced quantitative methods to analyze data and drive better managerial decision. Some of the methods included Descriptive Statistics, Normal Distribution, Hypothesis Testing, A/B Testing, Single and Multiple Linear Regression – August 2019
- Python for Data Science and Machine Learning Bootcamp – Udemy, Feb 2019
- Lean Six Sigma Green Belt – KPMG, March 2018
- Certified in Capstone Business Competency Simulation – January 2018

Software and Tools

- Statistical Software tools: Python, IBM SPSS Statistics and Microsoft Minitab
- Salesforce (Lightening and Classic), SAP BOBJ
- Microsoft Office (Excel, PowerPoint, Word)
- GSuite

Projects Undertaken

- **Six Sigma Green Belt** at Mahindra and Mahindra Ltd Nashik – The project objective was to eliminate water leakage from Model ‘X’ which leads to the rework and additional cost to the company through warranty claims. Reached sigma level of 4.08 from 3.37. 2018
- **Project Asmi-** Social project on creating self-awareness among young women in terms of safe hygiene practices during menstrual cycle, creating a supply chain model to provide low cost biodegradable sanitary pads and setting up of manufacturing facility to make them self-sufficient. 2016