

ANUJ KUMAR

PROFESSIONAL SUMMARY

- 4.5 years of experience in IT Project Management and Business Development
 - Adept in project management methodologies - Agile/scrum and waterfall, and setting up a PMO
 - Hands on experience in large scale System Integration projects, product management, multi-vendor management, Customer Satisfaction
 - Worked with public sector units and enterprise customers globally across BFSI, e-Commerce, thermal energy and IT sectors
 - Worked closely with internal stakeholders including sales, pre-sales, technical, finance, procurement and legal teams to ensure effective program delivery and generate strategic business opportunities
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WORK HISTORY

Manager, 09/2017 to 07/2018

In2IT Technologies Pvt. Ltd. – Johannesburg, Gauteng

- Led projects using Agile methodology and worked with cross-functional teams for end to end project delivery
- Led process consulting and IT system integration projects for the South African Government
- Coordinated vendor management tasks and ensured on time completion of project
- Product manager for iterative releases of in-house asset scan application used to monitor and identify the security threats.
- Mapped skilled scrum team by analyzing the product requirements
- Worked with scrum team and product owners to negotiate the minimum viable product for delivery
- Coached project managers in the way of agile to improve the creation and maintenance of product backlog
- Successfully set up a Project Management Office capability within a short span of 8 months
- Deployed standard best practices of PMO for effective project monitoring and support
- Led team of ten project coordinators and actively engaged in reviews with senior management
- Worked closely with key account manager to deliver presentations on IT infrastructure solutions
- Generated new leads from existing clients through effective relationship building and ensuring customer satisfaction

CONTACT

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EDUCATION

M.Sc. (Full-Time): 2018-19

Program and Project Management

University of Liverpool

- Recipient of University of Liverpool Management School India Excellence Scholarship.
- Winner of 'We can work it out consultancy challenge - PwC'

MBA (Full-Time): 2012-14

System and Finance

Symbiosis International University

- Marketing head of E-cell
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SKILLS

- Project Management methodologies
 - Stakeholder relationship Management
 - Cost Management
 - Risk Management
 - Quality Management
 - Vendor Management
 - Business Development
 - MS Project Professional and JIRA
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CERTIFICATIONS

- Prince 2 Agile
- Prince 2 Practitioner
- Prince 2 Foundation
- Agile with Atlassian Jira
- Machine learning for Business professional
- Business Continuity Planning

WORK HISTORY

Senior Executive - PM, 06/2014 to 07/2017

HCL Technologies Pvt. Ltd. – Noida, UP

- Hands-on experience in execution of large system integration IT Infrastructure projects for data center hosting, deployment of Network Management System, etc.
- Monitored IT projects end to end from initiation to closure
- Acted as single point of contact for customer and supervised project schedule to meet key milestones and changes in every phase
- Handled multi-vendor projects, ensuring vendor SLA tracking along with financial and capability assessment of vendors
- Executed campus roll out project for 'modern rail coach factory' encompassing security solution, data center deployment and network management center
- Executed infrastructure and technology solution projects with multiple organizations including leading PSU of India , one of the biggest telecommunication company and an autonomous organization under Ministry of Railways
- Executed projects with a total worth US \$10 million

Business Development Management Intern, 08/2011 to 01/2012

24X7 Mindpro– New Delhi

- Worked as Business Development/ Account Manager under a senior account manager
 - Prepared presentation and related documentation for prospective clients
 - Mapped client's requirements and proposed befitting solution for their requirement
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