# Qian Wang

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EDUCATION Ph.D. in Management (Finance)

Purdue University, Mitch Daniels School of Business West Lafayette, IN

M.S. in Economics 2019–2021

2019–2025 (expected)

Purdue University West Lafayette, IN

Master of Finance 2017–2018 University of California, Riverside Riverside, CA

B.A. in Economics 2010–2014

Sun Yat-sen University Guangdong, China

RESEARCH INTERESTS Corporate Finance, Financial Intermediation, Small Business, Bankruptcy, Fintech, Household Finance,

Real Estate Finance

WORKING PAPERS

### Negative Capital Shock, Overseas Buyers, and Housing Market (Job Market Paper)

**Abstract:** In this paper, I explore the implications of a negative capital shock from China on local housing markets. By leveraging China's implementation of stricter foreign exchange purchase quota management for its citizens as an exogenous negative demand shock on foreign Chinese buyers in the US single-family homes market, my analysis reveals substantial effects on local housing assets. Not only did the volume of house transactions by foreign Chinese buyers significantly decline compared to other foreign ethnicities (Indian and Russian), but house prices also significantly dropped in neighborhoods that are popular among Chinese buyers. However, the magnitude of price drop is smaller than expected, especially when compared to positive demand shocks of similar magnitude reported in the literature. Additionally, the elasticity of housing supply, as implied by such a negative demand shock, is higher than that reported in existing literature. My findings provide an important rationale for why some cross-border bans or restrictions, aimed at curbing capital inflows and thus local house prices, have had limited effects.

**Presentation:** MFA (2025 Scheduled), AFA PhD Student Poster Session (2025 Scheduled), FMA Doctoral Student Consortium (2024), Purdue Krannert Finance Brown Bag (2024), Krannert Doctoral Research Symposium (2024)

## Where Do Small Firms Get Debt Financing? (with Sergey Chernenko)

**Abstract:** We use detailed claim-level data from bankruptcy filings to study the types and sources of debt financing used by small firms. About half of firms in our data borrow from multiple lenders; 29% borrow from both bank and nonbank lenders. Only 29% of firms borrow exclusively from banks. We report detailed descriptive statistics on the types of debt used by small firms: credit cards, lines of credit, receivables financing, equipment financing, mortgages, and term loans. The smallest firms rely more on credit cards, receivables and equipment financing, while larger firms rely more on mortgages and lines of credit. Only half of the loans in our data are associated with UCC financing statements, calling for caution in using UCC filings as a proxy for small business lending. We examine the association between the structure of the local banking markets and the composition and sources of small business debt financing. Deposit concentration is associated with significantly lower share of bank debt, especially credit cards. Firms in counties with high deposit concentration appear to substitute to receivables financing and to mortgages from nonbank lenders. In counties with larger banks, small firms also substitute from bank to nonbank lenders. Finally, we investigate the presence of racial disparities in the utilization of different types and sources of debt financing. Black-owned firms rely significantly less on credit cards and receivables financing and more on mortgages. Asian-owned firms are significantly less likely to get their debt from banks than observably similar white-owned firms.

Presentation: FSU Truist Seminar (2024), Purdue Krannert Finance Brown Bag (2024)

### Work In Progress

PROFESSIONAL

### Who Are Selling Their Houses to Large Institutions?

**Abstract:** Extensive research has investigated the impact of large institutional buy-to-rent investors in the single-family housing market. However, little is known about the demographic characteristics of individuals selling their homes to these large investors. This study examines the demographic profile of individual sellers who sell their houses to large institutions. The findings reveal that being handy significantly decreases the likelihood of selling to institutional buyers. Conversely, factors such as a longer holding period for the house and being Black or Hispanic are positively associated with selling to institutions. A prevailing view in the literature suggests that large institutional investors purchase homes at a discount. However, this study demonstrates that individual sellers who sell directly to large institutions do not sell at a discount compared to those who sell to other individuals.

#### **Does Institutional Home Investors Underinvest in Maintenance?**

Research Assistant, Quarterly Journal of Finance, Midwest Finance Association

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Experience	Associate Manager, R&D Department, Hangzhou Lianhe Credit Rating & Consulting C	o Ltd 2016-2017
	Analyst, Hangzhou Lianhe Credit Rating & Consulting Co Ltd	2014-2015
_		g : 2022
Teaching	Introduction to Financial Management, Instructor, Purdue University	Spring 2022
Experience	Corporate Finance, TA for Prof. Deniz Yavuz, Purdue University Sp	ring 2021, Fall 2019
	Corporate Mergers and Acquistions, TA for Prof. Sergey Chernenko, Purdue University	Fall 2021
	Financial Management, TA for Prof. John McConnell, Purdue University	Fall 2020
	Inevstment Management, TA for Prof. Chengdong Yin, Purdue University	Spring 2020
	Personal Finance Workshop, Instructor, UC Riverside	Spring 2019
		2025
Honors and	AFA PhD Student Travel Grant	2025
Awards	Krannert Certificate for Excellent Teaching Award, Purdue University	2022
	Krannert Doctoral Student Research Fund, Purdue University	2021
	Krannert Award for Doctoral Study in Finance, Purdue University	2019-2023
	Half Scholarship from the Graduate Program in Finance, UC Riverside	2017-2018

Languages, Skills, and Other Languages: English (fluent), Mandarin (native) Programming: Python, Stata, LaTex, R, SQL

Affiliation: Certified FRM

Other: U.S. Permanent Resident (Green Card Holder)

First Prize Scholarship of Excellent Students, Sun Yat-sen University

National Encouragement Scholarship, Sun Yat-sen University

#### REFERENCES

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2018-2019

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2011-2012

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Deniz Yavuz

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