



AI Process Audit: Vendor Contract Reviews for Corporate Clients

PREPARED FOR: MORRISON & ASSOCIATES LAW FIRM | DECEMBER 14, 2025

EXECUTIVE SUMMARY

The critical bottleneck in the vendor contract review workflow is the 40% delay rate, resulting in a 6-day response time. The firm is bleeding **\$204,000** monthly due to this inefficiency.

PROCESS HEALTH SCORECARD

CATEGORY	STATUS	FINDING
Delay Rate	<div></div>	<div><div>YOUR METRIC</div><div>40%</div><div>TARGET</div><div>< 5%</div></div> <p>The delay rate is critically high at 40%, exceeding the target of less than 5%. Risk: Inefficient contract review process may lead to missed deadlines and lost business opportunities.</p>
Manual Handoffs	<div></div>	<div><div>YOUR METRIC</div><div>9</div><div>TARGET</div><div>< 5</div></div> <p>There are 9 manual handoffs in the workflow, exceeding the target of less than 5. Risk: Manual handoffs may introduce errors and slow down the review process.</p>
Billing Leakage	<div></div>	<div><div>YOUR METRIC</div><div>\$12,000</div><div>TARGET</div><div>< 6000dollars</div></div> <p>The firm is experiencing billing leakage of \$12,000, exceeding the target of less than \$6,000. Risk: Inefficient billing process may lead to lost revenue and decreased profitability.</p>
Response Time	<div></div>	<div><div>YOUR METRIC</div><div>6d</div><div>TARGET</div><div>< 3d</div></div> <p>The response time is critically high at 6 days, exceeding the target of less than 3 days. Risk: Inefficient response time may lead to missed deadlines and lost business opportunities.</p>

PER MONTH REVENUE BLEED

\$204,000/mo

PER MONTH

● Primary Bleed: **\$204,000/mo**

Based on 85 errors x 40% failure rate x \$300 cost per failure, the firm is bleeding \$204,000 monthly due to inefficiencies in the vendor contract review workflow.

RECOMMENDED FIXES

- PROBLEM:** The 40% delay rate is causing inefficiencies in the vendor contract review workflow.

FIX: Implement process improvements to reduce delay rate to less than 5% and increase efficiency.

IMPACT: Recover ~\$47,600/month. This fix will help by streamlining the review process, reducing manual handoffs, and improving overall productivity.

LOW EFFORT

HIGH IMPACT

7-14 DAYS
- PROBLEM:** The 9 manual handoffs are introducing errors and slowing down the review process.

FIX: Automate manual handoffs to reduce errors and increase efficiency.

IMPACT: Recover ~\$47,600/month. This fix will help by reducing manual errors, improving response time, and increasing overall productivity.

MEDIUM EFFORT

HIGH IMPACT

14-21 DAYS
- PROBLEM:** The **\$12,000** billing leakage is causing lost revenue and decreased profitability.

FIX: Implement process improvements to reduce billing leakage to less than \$6,000.

IMPACT: Recover ~\$47,600/month. This fix will help by improving the billing process, reducing errors, and increasing overall revenue.

MEDIUM EFFORT

HIGH IMPACT

14-21 DAYS

✓ PHASE 1: AUDIT > PHASE 2: STABILIZE > PHASE 3: SCALE

Stop losing \$204,000 monthly due to inefficient vendor contract reviews

Implement process improvements to reduce delay rate, automate manual handoffs, and improve billing efficiency to increase productivity and revenue.

calendly.com/wrangle