

EXECUTIVE SUMMARY

The current workflow has a critical bottleneck with an average time from request to confirmed appointment of 26 hours, exceeding the target of less than 24 hours. This inefficiency results in a monthly bleed of \$4,050, emphasizing the urgency for immediate process improvements.

PROCESS HEALTH SCORECARD

CATEGORY	STATUS	FINDING
Average time from request to confirmed appointment	<div></div>	<div><div>YOUR METRIC</div><div>26h</div><div>TARGET</div><div>< 24h</div></div> <div>The average time from request to confirmed appointment is 26 hours, which exceeds the target of less than 24 hours. Risk: Failure to address this issue may lead to decreased tenant satisfaction and increased costs due to prolonged maintenance request processing times.</div>
Worst case appointment delays	<div></div>	<div><div>YOUR METRIC</div><div>4 days</div><div>TARGET</div><div>< 3d</div></div> <div>The worst-case appointment delays are 4 days, which is significantly higher than the target of less than 3 days. Risk: Such extensive delays can severely impact tenant trust and potentially lead to financial losses due to unresolved maintenance issues.</div>
Percentage of requests missing 24-hour SLA for routine maintenance	<div></div>	<div><div>YOUR METRIC</div><div>15%</div><div>TARGET</div><div>< 5%</div></div> <div>15% of requests are missing the 24-hour SLA for routine maintenance, which is higher than the target of less than 5%. Risk: Missing SLAs can result in tenant dissatisfaction, potential legal issues, and financial penalties.</div>
Monthly maintenance requests	<div></div>	<div><div>YOUR METRIC</div><div>180</div><div>TARGET</div><div>< 90count</div></div> <div>The workflow handles 180 monthly maintenance requests. Risk: High volumes of requests can overwhelm the system, leading to inefficiencies and increased costs if not managed properly.</div>

PER MONTH REVENUE BLEED

\$4,050/mo

PER MONTH

● Primary Bleed: \$4,050/mo

Based on 180 monthly maintenance requests x 15% failure rate x \$150 cost per failure, the total monthly bleed is \$4,050.

RECOMMENDED FIXES

- PROBLEM:** Prolonged average time from request to confirmed appointment

FIX: Streamline the appointment scheduling process within the technician calendar to reduce confirmation times.

IMPACT: Recover ~\$1,701/month. This fix recovers the estimated amount by reducing the number of missed SLAs and associated costs.

LOW EFFORT

HIGH IMPACT

7-14 DAYS
- PROBLEM:** Complexity due to multiple systems used in the process

FIX: Implement an integrated system that consolidates the tenant portal, email inbox, technician calendar, work order spreadsheet, and phone calls to simplify the workflow.

IMPACT: Recover ~\$567/month. This fix recovers the estimated amount by increasing efficiency and reducing errors caused by manual data transfer between systems.

MEDIUM EFFORT

MEDIUM IMPACT

14-21 DAYS
- PROBLEM:** High volume of monthly maintenance requests

FIX: Implement a preventive maintenance program to reduce the number of requests and prioritize urgent issues.

IMPACT: Recover ~\$567/month. This fix recovers the estimated amount by decreasing the overall volume of requests and associated costs.

MEDIUM EFFORT

MEDIUM IMPACT

14-21 DAYS

✓ PHASE 1: AUDIT > PHASE 2: STABILIZE > PHASE 3: SCALE

Stop losing \$4,050 monthly

Implement these fixes to improve workflow efficiency and reduce financial losses immediately

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