

WATCH TOWER BULLETIN

June, 1930

SUMMER IS NIGH!

150,000-Hour Week-July 4 to 13

Anointed to Put In "Time" Witnessing

With a Holiday, Two Saturdays, and Two Sundays, We Can Do It

For years the Society has been setting aside special weeks for making extraordinary effort to witness to the name of the only true God. Again we have the pleasure of announcing that another unusual week has been outlined for July 4 to 13. The friends throughout the world at all times see the necessity of putting out the Kingdom message, for this Kingdom Gospel must be preached in all the world for a witness. We have called this week the "150,000-hour week" because all the workers will be putting in time for the Kingdom. The Lord told his disciples to go and preach the same message that he preached, and during these 150,000 hours the anointed in this country will go and preach. If we put in the time, and take with us the literature that the Lord has provided through his organization, we are bound to leave this comforting message in thousands of homes.

Looking at some of our past records, we find that the friends have gone forward with great energy in midwinter. During the *Prophecy* drive class workers, pioneers and auxiliary colporteurs put in 60,400 hours. During the *Studies in the Scriptures* drive they put in 65,633 hours. During IBSA Week in May, 1929, all the anointed in this country put in 114,550 hours, and during September IBSA Week spent 124,498 hours in the field service. But during the last IBSA Week we put in only 110,115 hours. We fell short a little. Now we have come to a time in the year when the weather is warm, but not too warm. Shall we go up a little—say 40,000 hours more? It is a pleasure to be out in the open in God's country, where he shows forth his handiwork. During the ten days beginning with July 4 it is planned to work in small towns especially, and the outlying rural territory of these towns. When

we stop to think of it, 150,000 hours is "an awful long time", if one person were to use it all, but the Lord has provided that there should be a "remnant" in the earth in "the last days" and that all these should put forth their every effort to honor his name. Do you think you can make the 150,000 hours? We are all going to help to get the right answer.

Why not look at it this way? July 4 is a holiday, a day in which American people celebrate the birth of this nation, but it is a day when the Lord's anointed are going to announce the *new* nation: the Kingdom of Christ on earth. Practically all the friends will have a holiday on this occasion, and, as it falls on Friday, most of them will be able to be free on Saturday also. Thus many groups will be able to arrange for Friday, Saturday and Sunday canvassing drives in some outlying town of their territory. Here are three whole days which the friends will be able to devote to service. We hope that most of the friends will be able to arrange their vacation so as to cover the whole period of this 150,000-hour week. If not, at the end of the week we have another Saturday afternoon and a Sunday. During this whole period there is "daylight-saving time" in many parts of the country, enabling class directors to arrange for canvassing parties for evening work. It is light until 8.30 or 9, and even cities that do not have daylight-saving time can arrange these drives, as well as parties throughout the week.

Now then, if all the pioneer colporteurs would put in an average of five hours a day for ten days, it would amount to 50 hours each for this special week. Why not let every pioneer make 50 hours his quota for "150,000-Hour Week"? But we will count on 1100 pioneer colporteurs putting in about 44 hours as an average, and we hope that each one will have plenty of territory, plenty of books, and lots of energy, by the time this special

week begins. This little army going forth and making an assault upon the Devil's organization will be able to put in around 48,500 hours for the new King and Kingdom. The auxiliaries, by each one's putting in 2½ hours a day for ten days, would make a total of 25 hours each for the week for their quota. At present there are about 750 auxiliaries; and these, by working as a unit against the Devil and his crowd and averaging 22 hours for the week, would total 16,500 hours for this week.

During these special weeks many of the anointed see more clearly the importance of getting into the field, and, as past records have shown, several thousand more get into the field than at other times. We anticipate that during this week 8,500 class workers will put in at least regular auxiliary time, 12 hours a week, for their quota; but we hope that, when averaged, it will be at least 10 hours. This, then, for ten days, would make a total of 85,000 hours. This great army of workers, great in zeal for the Lord and his Kingdom, but not in number, only 10,350, will, during this period of time, put in 150,000 hours of actual witnessing to the people, in their homes, out in the field, in factories, in offices—everywhere.

Arrangements have been made to have the factory, office and Bethel home closed for the first three days of this drive, so that the Bethel family can go forth as a unit with the rest of the anointed in this great effort to leave a witness in the earth that Jehovah is God.

Some friends say that they cannot place books with the people, but none can say that they cannot put in some time preaching the gospel of the Kingdom. And, after all, that is the main thing the Lord wants us to do. 'Ye are my witnesses that I am God.' Let us, every one,

"CLEAR THE DECKS,"

get ready and be prepared to do our part in the

**"150,000-HOUR WEEK,"
JULY 4 TO 13.**

"THERE'S A REASON."

You love the Lord above everything else in life.

Bethel Family to Have Big Part in Week

Service Leaders to Be Sent to Classes

Factory and Office Will Be Closed Friday and Saturday, July 4 and 5

The members of the Bethel family are anxious to get into this big mid-summer week of witnessing. They are always eager to get into the field service and tell forth the message of the Kingdom, as well as to prepare it by making the books. During May IBSA Week the members of the Bethel family put out over 8,000 books and booklets. They averaged 42 pieces of literature each. They had a happy time in the field work and are looking forward to having an even greater share in the coming special effort, and also expect an even greater blessing.

The Service Department will be glad to send service leaders to any organized class upon request, within a radius of 500 miles of Brooklyn. These brethren will leave Thursday evening and be ready to engage in the service work on Friday morning, cooperating with the friends in the field work during these three days. They will be prepared to lead meetings on Friday and Saturday evenings, and also Sunday afternoon at four o'clock. You had better get in your request early, otherwise you might be missed. Organized classes within a radius of 150 miles will be served from Bethel in the latter end of the drive. The brethren will leave some time Saturday and conduct a service meeting Saturday evening, engage in the field work Sunday and give a service talk Sunday evening. All desiring such appointment should address a request to the Service Department.

APRIL'S WITNESS

	Books	Booklets
Classes	32,044	96,414
Sharpshooters	1,810	3,579
Auxiliaries	13,436	25,986
Pioneers	86,559	91,323
Total for Month	133,849	217,302
Total to Date	1,167,878	1,284,649
Quota	2,750,000	2,750,000

What, When, and How to Work 150,000 Hours

Arrange Canvassing Parties for the Week

Each Worker Should Be Able
to Put In 8 Hours
First 3 Days

Now that we know the "REA-SON", let us seriously consider the details incidental to bringing this 150,000-hour week to a successful conclusion.

Having this special campaign at this season of the year is a slight departure from the spring and fall drives of the past, but if it is carefully planned and executed it can be made the most successful drive of all to date. Therefore, let us make a careful analysis of the facts that we have to contend with.

The first problem to be considered is, "How are we going to get to the people?" During the period from July 4 to 6 particularly, we may find them a little elusive, but they do not get off this old planet of ours; they are somewhere here on earth, and it is our duty to get to as many of them as possible under the most favorable circumstances that we can. Now then, where are they most likely to be found at that time? There are a large number who will go to the seaside and mountain resorts; another large crowd will be found on the golf course, and still another running around in their autos wondering if they are going to have gas enough to carry them home; while there are still others who go to the country, their desire being to get back to the old farm or homestead, away from the glare and glamour of the city, and enjoy the peace of living in surroundings close to nature, and in many cases with those who are near and dear to them; and there are still others who cannot, or will not for one reason or another, leave the city during this period. This in a general way subdivides the people for us during the holiday portion of our drive week. The next thing to do is to determine which of these classes are going to be the most likely prospects for the Kingdom message. The crowd who attend the beaches and golf courses and those who are running around in their tin lizzies, looking for some place to go, are perhaps out of the question. They are not in a mental attitude that the Kingdom message will appeal to. This leaves us those who remain in the city for one reason or another, and those who return to the small country town or the farm, as our best prospects for the Kingdom message during this period. Of these, those who return to the country are probably the best. The fact that they go there indicates that they are of the more serious type and those to whom the Kingdom, with its peace, reunion of loved ones, and general restitution blessings, will appeal very much. In fact, this point should be emphasized when canvassing such family groups at any time, and particularly at reunions, such as the different holidays bring about.

Small Towns

However, the canvassing of rural territory and small towns effectively and efficiently requires the most careful planning. In the majority of cases when these towns and byways are canvassed, either a part of the territory is left undone, due to insufficient number of workers, or there are so many workers that they clean up the territory in half the time that is allotted for working and the rest of the time is spent sitting around doing nothing. Then again, some directors send workers out fifty to seventy miles each day to canvass remote sections of their territory, and arrange for them to return that evening. This means the wasting of five or six hours driving forth to the territory and back. Such practices should be eliminated, and can be eliminated by a careful consideration of the details. The apostle, referring to this, in his exhortation to the Christian, says, "[Be] not slothful in business; fervent in spirit; serving the Lord." A slothful person is one who is slow, tardy, indifferent and negligent. The child of God when about his Father's business should not be in this condition. Therefore let the service committee arrange now to get their map, population data, and other information incidental to effectively working their territory, and plan carefully how the territory is going to be worked during this drive. Arrangements should be made for the cars, where they are going to be allotted, and efficient brethren in each town and rural section to direct the details of working the assignment. Arrangements should be made for convenient supply depots in every territory, either in cars or in some store or home centrally located, so that the workers may be able to get their literature without spending a lot of time trying to replenish their stock. It is careful consideration to details such as these that makes for the success or failure of the witness in any territory.

A Real Week-End

Territory fifty or sixty miles away should be worked by week-end parties who can leave home either Thursday evening or Friday morning and take sufficient camping equipment to provide for their sleeping and eating over the week-end or else can arrange for some other accommodation for rooms and meals and then spend six or eight hours of each day in working the territory. This is really giving diligence to our Father's business, carefully planning so that the greatest results may be obtained and, of course, the greatest glory to his name by revealing his purposes to the people. What more blessed and enjoyable outing for the week-end can be imagined? The service director should canvass the class immediately and find out who are able to go on these week-end drives, and then start planning for the literature to be used, workers, cars, and other details necessary to completing the arrangement.

Now, for those who cannot leave the city, what part of the city is it best to work during that season of the year? In the outskirts of every large city are a large number of people who own their own little home. Many have gardens or flower beds in which they love to work. There are, as a rule, small children in the home. The people in those places love their home, and their children, and take great pleasure in working around the garden and the house. They are a class of people who will glory in the Kingdom and the Kingdom prospects. The beauties of restitution will appeal to these very much. Therefore these are the people to be canvassed by those who have to work city territory, particularly on July 4, 5, and 6. In the very nature of things, the people classify themselves, making it so much easier for us to choose the groups to whom the Kingdom message will appeal and to concentrate our activities in proclaiming the Kingdom to them.

Conventions

There are a number of conventions already arranged for, for July 4, 5 and 6. In the areas where these

conventions have been arranged the activity should be confined to fairly thickly populated sections, so that much valuable time will not be lost in transporting the workers long distances and then leaving them to work sparsely populated areas. We recommend the outskirts of the city, particularly the locality suggested above, because they offer the best prospects for canvassing. Special programs will be arranged for these conventions, with the first talk at 5.00 p.m. This will give the workers time to get in from their territory and prepare for the evening meeting. It will also be much cooler then than in the middle of the day, enabling them to get the best out of the convention. Besides this, there is nothing so disappointing and provoking to a real witness of the Lord as to be called in from the territory after two or three hours work when he is just getting warmed up.

If these various points are given consideration, and preparations carefully outlined, we are convinced that this 150,000-hour week is going to be the greatest witness to the Lord's name and the establishment of his Kingdom yet given.

Evening Good for Canvassing

Many Find It the Best Time

During recent years the anointed have come to realize that Sunday is the best day for canvassing. This does not just happen to be that way. It is based upon certain competent causes. People have relaxed from their business affairs; they are in a frame of mind to give consideration to other things than their business; all the family are usually at home and can be interviewed, and thus we get away from the excuse so often made by the wife that she has to discuss the matter with her husband, or the husband's excuse that the wife looks after all that feature of the family's welfare.

The same competent causes that apply to Sunday and make it the best day of the week for canvassing apply with the same force to evening canvassing. We have long evenings before it gets dark, particularly in sections where daylight-

saving time is in effect, and therefore, particularly during IBSA Week, an effort should be made to use this time for house-to-house canvassing, and it will be found that the same results can be obtained as you obtain in Sunday work. Those who have really started this feature of the work do not want to give it up for any other time in the week, except Sunday, because of the results they obtain. One colporteur writing in this connection says, "The late service letter is very encouraging. The eleventh hour (5 o'clock p.m.) is very significant. After 5 p.m. (5 to 8) is the best time of day for canvassing. I make most of my sales at homes after 5, except Sunday forenoon." Therefore we heartily recommend that during the entire summer this method be tried out in the classes. Commencing with IBSA Week, give it a fair and impartial trial and you will be astounded at the results.

Your Vacation

Can You Arrange It for the 150,000-Hour Week?

It is customary for practically all business institutions throughout the country to permit their employees to have two or more weeks' vacation a year. The May Bulletin suggested that those friends who can do so arrange to take their vacation so as to include this 150,000-hour week. We believe that those of the friends who, because of Scriptural obligations, have to devote most of their time and energy to worldly pursuits, will be only too glad to take advantage of this opportunity

to use their powers and faculties entirely in the Lord's service, magnifying his name and lifting up a standard for the people. Therefore, every one who possibly can should endeavor to have these ten days free for the service work.

This is the Lord's business. We, being the Lord's people, realize that the great issue today is the honor of Jehovah's name and word. The Lord has entrusted us with the part of witnessing to the people that God will magnify his name in the earth soon. Surely those who have his spirit will be only too glad to take advantage of every opportunity to carry out this trust.

272,841 Pieces of Literature Placed in 9 Days

"Hard Times" Good for Kingdom Message

May IBSA Week the Best Ever

Didn't Put In as Many Hours as Last Year. Why?

On April 27 the greatest IBSA Week ever held began. Due to the big radio hook-up, which took place on the following day, many of the workers used Saturday for the distribution of the radio announcements, which, of course, cut down on the number of hours devoted to the canvassing work for the week. But in spite of this the number to respond to the call to service was so substantially greater than heretofore that last year's high total of 262,559 pieces of literature was surpassed by 10,282. Yes, sir; the grand total for the IBSA Week just passed was actually 272,841 books and booklets! The reason for this large total is found in the fact that 10,089 workers participated in the drive. While the goal of 300,000 was not quite reached, 272,841 is really a remarkable attainment, and surpasses in its grand total every other IBSA Week. Therefore there is every reason for rejoicing in the way in which the Lord has sent forth his truth. Some have felt that on account of the hard times it is impossible to place books; but who can continue to hold to this view in the face of these figures? Surely Jehovah is not going to permit Satan to keep his Kingdom Gospel from being preached because of financial distress which Satan has brought upon the people. Jesus says that this Kingdom gospel must be preached. Therefore, in spite of all obstacles and difficulties, the witnesses of the Lord will continue to sing forth his praises.

Some may think that 300,000 books and booklets are more than could reasonably be contemplated; but a glance at the above figures will show how it might have been accomplished. You will recall that this year there was a day added to the campaign, it being for a period of nine days instead of the eight of 1929. But even with this additional time, the total number of hours which the classes devoted to the actual canvassing dropped from 63,010 to 61,431, exclusive of the auxiliary colporteurs. With an increase of 1,337 workers over last year's, the average number of hours per worker in the service dropped from 8.93 to 7.33. If the class workers had maintained the same average number of hours as last year and had for this additional time placed the same number

of books and booklets an hour as they did during the 61,431 hours they worked this year, what would have been the result? Instead of their grand total literature distributed being 157,364, it would have amounted to 194,518. By adding to this the books and booklets placed by the pioneer and auxiliary colporteurs the grand total would have surpassed the 300,000 mark by 9,991! We bring this to your attention to show how important time is in placing the Kingdom message in the hands of the people. Bad weather in the West and Southwest had a lot to do with this decrease in the number of hours. Many of the classes worked longer and harder than ever, and as a result enjoyed a special blessing from the Lord.

Everyone will rejoice as do we, in the way in which the classes among the foreign-speaking brethren in the United States have responded during this IBSA Week. In spite of the difficulties which they have to meet in giving the witness, they reported 2,158 workers participating. This shows that there is an opportunity to sing forth the Lord's praises for all who desire to take advantage of their opportunities. These brethren placed a total of 35,808 pieces of literature. While they averaged only 6½ hours a week in the work, we are very much encouraged by the way in which they have responded, and hope that they will keep up the good work to the honor of Jehovah's name.

And as for the sharpshooters, they too were right there on the job, 213 answering "Here" to the roll call by sending in their reports for the week; and the final figures showed that they averaged 11 hours in the field, placing 5,800 pieces of literature. That's great, sharpshooters!

Colporteurs Do Good Work

We want to congratulate the colporteurs also for the good work which they have done during this drive. You know that several years ago it was taken for granted that the colporteurs would be working the same as usual during IBSA Weeks; but, after having kept a special record of their efforts, it has been found that they too have rejoiced in working harder during these times just to show the Lord that they delight in singing forth his praises. The 1,018 pioneers reporting averaged 34.28 hours each in the work, as compared with 32.81 hours during May, 1929; and the 693 auxiliaries increased their average from 18.51 hours to 19.90. That's

just splendid, and we rejoice with you in the blessings which were yours as a consequence. The additional number of hours given to the work meant, of course, an increased amount of literature distributed. The number of pioneers participating in the work was actually 32 less than that of the previous May, but the total literature distributed showed an increase of 1,960. As for the auxiliaries, there were 219 more participating this year than last, placing 6,829 more pieces of literature.

Hard Times Do Not Stop Work

Another very encouraging feature of this report is the fact that the hard times among the people have not materially affected the work of the pioneer colporteurs. While the average number of hours given in the work increased 1.47 over IBSA Week of May 1929, the average number of bound books decreased only 1.01 per colporteur. This, however, was offset by the big jump taken in the number of 10-cent booklets. The average per colporteur increased 9.16. The two new booklets, *Crimes and Calamities* and *War or Peace*, arrived just in time to be effective in this week's activities; and the large increase in the proportion of booklets as compared with books gives evidence of the fact that the friends had a good time in showing them to the people. This large increase is further explained in the fact that many of the workers added the 9 booklets to their \$2.40 set combination, making it a book-and-booklet set for \$2.90. While we are glad to see the increase in the distribution of the booklets, we take this opportunity to remind the friends again of the 10-percent-discount arrangement on combinations of books and booklets amounting to \$1.50 or more. Unless the people are made acquainted with this special offer, they, of course, cannot realize the advantage of taking books in combination. If all the workers keep this in mind and tell the people about it, we are confident that it will result in the placing of more of the combinations of 3, 4, 5, 6 and 7 books together with booklets.

When one reflects that five years ago, in September, 1925, when the first total of booklets as well as books was tabulated (before that time a record of books only was kept), the total literature distributed numbered only 55,978, and then look at the grand total of 272,837 for this year, there is a real cause for rejoicing in the onward march of truth.

\$2.90 Combination Colporteurs' Favorite Helps Place More Booklets

The suggestion offered in the April *Bulletin* of presenting the set of 7 books and 9 booklets for \$2.90 has been tried by many of the colporteurs and class workers, with the most encouraging results. No doubt the big increase in the number of booklets placed during IBSA Week is the result of many having added the 9 booklets to their set combination. One colporteur writes us the following letter about her success:

"I have been encouraged by the recent *Bulletins*. I heartily endorse the suggestion by the brother from Pennsylvania, that we obey every request that comes from headquarters. The Lord is directing his army, and we can expect victory only as we obey commands and cooperate. When the suggestion was made that we offer the nine booklets with the set, I doubted if I could place so many sets at the advanced price; but I made the offer and find I place just as many sets and nearly three times as many booklets. I had been averaging about 40 booklets per week in the past, but I now find I have placed about 500 booklets in the four weeks since including the booklets with the set. One man, with whom I had placed the set including one booklet, was at a home where I placed the set including all the booklets, and he wanted to know why he didn't get all those little books with his set. He took the other eight, for he said he enjoyed those more even than the larger ones."

These booklets have been prepared for the very purpose of interesting the people in the Kingdom message. When a person hasn't time to sit down and read a book, he can pick up a booklet and enjoy a taste of the good things the Lord has for him in the bound volumes. How they whet the appetite for more is illustrated in the following experience by the same colporteur:

"I called last week on a lady that said she wouldn't be interested, as she had planned to order the books she desired to study. She brought me a copy of *Restoration*, said she had obtained that for only ten cents and it was the finest thing she had ever read, and she wanted to get all of Judge Rutherford's works. Of course I had no difficulty leaving the set with her."

Returning Literature

When returning books to Brooklyn or one of the depots, pack them as they are packed by us and seal all seams with sealing tape. When the freight agent makes out the bill of lading, be sure that he writes the following on the bill of lading: "The fibre boxes used for this shipment conform to the specifications set forth in the boxmaker's certificate thereon; and all other requirements of Rule 41 of the Consolidated Freight Classification." (Rule 41 Section 8 c) This is necessary to avoid paying a 20% penalty.

The Report for IBSA Week

	Workers	Hours per	Total	Total 10c	Total 5c	Total	Total	Total	Av. No.
	Reporting	Worker	Books	Booklets	Booklets	Literature	Obtainers	Hours	Obtainers per Worker
Classes and SS	8,378	7.33	43,235	100,469	13,660	157,364	63,321	61,431	7.55
Auxiliaries	693	19.90	9,683	17,012	2,074	28,769	11,383	13,780	16.42
Pioneers	1,018	34.28	39,570	42,665	4,469	86,704	30,097	34,895	29.56
Total	10,089		92,488	160,146	20,203	272,837	104,801	110,115	

'Eleventh Hour' Letter Mailed Encourages Some to Enter Colporteur Work

There is continuing to be an ever increasing interest in the pioneer and auxiliary colporteur work as the Lord's people are coming to see and appreciate more and more the Kingdom interest which the Lord has committed unto them. During IBSA Week a letter was mailed to the classes and colporteurs entitled "Go You Also into the Vineyard". Each service director was instructed to see to it that all of those who partook of Memorial received a copy because it contained a real message for all. If you didn't get your copy, see the director at once and ask him for one. Besides containing some encouraging words from the Bible, it quoted some valuable suggestions on how to make a success of the pioneer work from those who have been "sticking to the job" for years. A most interesting picture of a trailer built by one party of colporteurs was also given.

Since the mailing of this letter the response has been most encouraging, for it has shown some just how to go about the work to make a success of it; by which is meant, to be able to continue without turning aside to something else. 132 have enrolled in the pioneer work and 107 have entered as auxiliaries. This is causing a steady increase in the colporteur enrolment list which now numbers 1235 pioneers and 902 auxiliaries. It is hoped that these will all be right at the forefront of the battle, reporting regularly each week, and enjoying the rich blessings which come with the happy realization that one is fulfilling one's divine commission of preaching this Kingdom gospel.

Get Your Orders in Early

Get your orders in early for "150,000-Hour Week". Make them freight shipments of a hundred pounds or more. We appreciate very much the cooperation of the friends in placing 100-pound orders, for it has enabled us to avoid a good amount of mail and express expense. Freight, you know, is always cheaper than sending books either by mail or by express. We take this occasion to remind you again that the factory will be closed Thursday evening, July 3; so be sure to get your orders in early enough to enable us to ship them before that date. All colporteurs, pioneer and auxiliary, and stockkeepers and directors should now carefully check over their stock and place an order for a good supply of books and booklets to carry you through this "150,000-Hour Week". If you get them in early you will avoid the last-minute rush. Let us make this a perfect week in service organization: books on hand, territory laid out, and all arrangements made to get the friends to their territories with their books.

New Publications

Reconciliation (Finnish)
Life (German)

Out of Stock

1930 Year Book (English)
Tabernacle Shadows (English)
Comfort for the People (French)

Places the Seven Because Arrested

Some of the brethren have allowed themselves to be intimidated because of various local authorities' interfering with their efforts to preach the Kingdom Gospel. The Lord has foretold that the anointed would be brought before rulers and judges even as were the disciples and Jesus himself. Consequently an abiding trust in Jehovah and his promises usually results in a good witness' being given to the honor of his name.

One brother who was stopped recently by local authorities in a small city has written us how opposition seems to have been quieted. He says: "The following incident may have been the means that Jehovah used to put a stop to my being again arrested. Being a printer myself, I am well known to the owners and the force of the R— *Tribune* (local newspaper). I stepped into the *Tribune* office after I

had canvassed in R— about three hours. I was greeted with the following: 'Hello! I thought you were in jail!' Then the reporter for the *Tribune* told me that he had dropped into the city hall the day I was arrested and the officials were discussing my case and they talked to him about it. The reporter told them he wished they would arrest me and go through with the complaint against me, as he would make a column story out of the affair. The city clerk wanted to know 'how so'. The reporter answered that he would write up my arrest for selling religious literature without a license and then he would list all the gambling joints, bootleggers and other illicit businesses operating without a license without interference in R— and that would make the story a column long. Next Thursday evening I have an order for the set of seven and all the booklets as one of the visible results of my arrest."

How to Place the Set with Jews

One brother who has had considerable experience in the colporteur work sent us the following suggestion for canvassing with all the books among the Jews.

"Many of the friends are handicapped by the pictures of Jesus in *Creation, Reconciliation, The Harp of God, and Life*, when canvassing the Jews. Some have cut them out as the only way to place a set. That does not offset the situation however; for open any book at almost any place and they will read something about Jesus or a quotation from the New Testament. Cutting out the pictures or otherwise covering up the references to Jesus sometimes helps to place a set, but the prospect upon seeing these things later may be somewhat uneasy and not read the literature as freely as otherwise.

"A good remedy is to 'turn the battle at the gate' by opening up at one of the pictures of Jesus, saying, 'The Jewish people have been charged with the death of Jesus. But is this true? or was he put to death by the Roman soldiers? The Jewish people have carried this burden for a long time. Here (pointing at the picture of Jesus) is the true story of his death.'

"That at once covers up all the pictures of Jesus, as well as his sayings, and puts the Jews on friendly terms with any statements concerning him read in the books. I have found this the best method yet for placing the literature with the Jews."

Sharpshooters' Reports

Apparently some of the sharpshooters became confused in reporting their February figures, some thinking that their report covering the *Prophecy* drive was all that was required. As a result we were short more than a hundred sharpshooters' reports at the end of the month. We feel sure that this was not intentional neglect, but rather due to a misunderstanding. Therefore, we ask that on the first of each month each sharpshooter make out a monthly report covering the activities for the entire previous month, except where any special report has been made out covering IBSA Week and special drives, in which cases the monthly report should cover all other activities. Do this promptly on the first of each month and you will cooperate with us greatly in keeping our records up to date and in enabling us to have a proper report of the field activities.

Golden Age Sample Copies

A letter has been mailed to the class directors and auxiliary colporteurs in regard to sample copies of *The Golden Age*. We wish that all would read this letter carefully, and if sample copies of *The Golden Age* are desired, use the card enclosed with the letter and send it in as soon as possible. If you did not receive one of these letters, write the Society in regard to 'Sample copies of *The Golden Age*' and we shall be glad to mail you a copy.

These letters have gone to all organized classes and auxiliary colporteurs. It does not apply to pioneer colporteurs.

The Important thing
on this page and
in this Bulletin
is the
**150,000-HOUR
WEEK**

Let's each be
a Worker
a Witness
an Obedient Servant