

# BULLETIN<sup>FOR</sup>

## Jehovah's Witnesses

OCTOBER 1, 1932

TESTIMONIES TO DATE 15,168,916

### THOSE WHO KNOW JEHOVAH

Make Plans for the New Year

"How can I secure my Kingdom interests?"

October 1 is the beginning of a new fiscal year for Jehovah's witnesses. This new year gets off to a good start with Kingdom Testimony Period for the first nine days, which should make October a splendid month; for at this time the weather is usually fairly settled and the conditions generally are the most favorable for presenting the Kingdom message to the people. November should also be a good month, with Praise Testimony Period. Those who know Jehovah will be taking advantage of every opportunity to be in the work as much as possible, and will start at once in making their plans for increasing their Kingdom interests more than ever during the coming year. We believe that the Lord is pleased to see his people give his work careful consideration. Surely it is the most important work that there is on earth and should receive, not second or third consideration, but first consideration when one makes his plans for the future. Some of the brethren have failed to appreciate the fact that the Kingdom is here and that it is the King's business in which Jehovah's witnesses are privileged to be engaged. Haste must be made in doing the work the Lord has given his people to do.

When the figures for the fiscal year, just closed, are prepared, we are certain, they will bring much joy to the hearts of the anointed. Now, however, is the time to look ahead and start planning as to how the coming year can be made a greater year than ever before in showing forth the Lord's praises. Think of ways and means for getting in more hours in the Lord's service; of how you can cover your territory with the least amount of time wasted in getting to and from your territory, so that as many hours as possible can be spent in the actual witnessing. Many hours are lost by standing around and talking before getting to work, and in not knowing beforehand just where you are going and how to get there. Plan your work. Think ahead of time on how you are going to carry it out. When parties are arranged to go out in the rurals, plan what you will do in case of rain or in case the roads are impassable. Be ready for all such emergencies. Make your plans in advance, so that you can act immediately when the emergency arises.

Survey your territory prior to going into the field for working it, so that you can arrange for getting all your rural territory covered. Consider how you are going to get the sections covered where the roads are bad. Work these when the weather is good and the roads dry, saving the towns and good roads for the wet weather. In times past, many have failed to give such matters proper consideration; they have

## Praise Testimony Period Nov. 12-20

### 3 "Vindication" Books and 6 New Booklets to Be Offered

gone out on good days and worked their largest towns and good roads, skipping over the bad roads; and then when bad weather has set in they find themselves without territory in which they can work. They have lost much time and money in getting stuck in the mud or staying at home. Give the Lord's work its proper and careful consideration. Seek ways and means for making the coming year your best year in the witness work.

### Filing Names with Chiefs of Police

#### To Be Done in Case of Trouble

A number of questions have arisen since the letter of August 19, enclosing a form to be presented to the police department of the different towns, was forwarded by Brother Rutherford.

It was not the intention that the brethren should put this policy into practice immediately, or at all, unless necessity demanded it, and then only on advice from the Society. The object was to acquaint the brethren with the policy the Society was adopting where interference has occurred. In such cases the Society is to be advised, and will authorize concerted action where it is deemed advisable. Therefore, any pioneer, auxiliary, sharpshooter or director in whose territory interference is encountered should first advise the Society, before taking any action in this respect. In the meantime continue as at present, working your territory, using your identification card and testimony as formerly.

### For What Contribution Do You Ask?

The bound books by Brother Rutherford are to be placed with the people upon the following contributions: Single books, 30c each; two books, 60c; three books, 90c; and in combinations of FOUR or MORE at the rate of 25c a book.

Everyone should place the books at this rate. Complaints have come to this office stating that some have been placing the books in combinations of three and of less at the rate of 25c each, contrary to instructions. This failure to obey instructions causes confusion in the minds of the people, as can only be expected when some offer the books at the proper rate and others at a reduced rate. Such a procedure is detrimental to the witness work, and all the witnesses are requested to place the books as instructed.

### Splendid Season of the Year for Field Work

#### Declare Among the People Jehovah's Doings

#### Will You Sing His Praises?

"I will praise thee, O Lord, with my whole heart; I will shew forth all thy marvellous works. I will be glad and rejoice in thee: I will sing praise to thy name, O thou Most High. And they that know thy name will put their trust in thee; for thou, Lord, hast not forsaken them that seek thee. Sing praises to the Lord, which dwelleth in Zion: declare among the people his doings."—Ps. 9:1, 2, 10, 11.

That is what the remnant will again be found doing November 12-20 because that is the designated time for Praise Testimony Period. Throughout the entire earth this song of praise, showing forth all the marvelous works of Jehovah and declaring among the people his doings, will be lifted up by Jehovah's witnesses as they go to and fro with the Kingdom message.

The people of the United States in particular, during the past few months, have been listening to the praises of men who have been seeking public office. Many of these men, if the truth were known, are corrupt and unscrupulous politicians and yet they pose as the saviors of the people that they might gain political power, money and fame. Political parties have been pitted against each other. Men and women have slaved for days and long hours into the night that their candidate might win and that they might gain for themselves some advancement. They have lifted high their party standards and sought to rally the people to their support, promising them relief from their woes if they but support the party. But the Lord says, "Let all the nations be gathered together, and let the people be assembled: who among them can declare this, and shew us former things? let them bring forth their witnesses, that they may be justified: or let them hear, and say, It is truth." (Isa. 43:9) They are being given a full opportunity to do everything they wish and to go their limit. All their efforts are in vain. There is only one possible remedy, and that is God's kingdom.

While Satan's organization sings forth the praises of corrupt and wicked men, Jehovah's witnesses give honor only to Jehovah, for to him is all honor and glory due.

Praise Testimony Period, beginning November 12 and lasting until the 20th, will find Jehovah's witnesses again in an active, aggressive attack. For nine whole days they will be putting forth a strenuous effort to be in the work as many hours as possible.

The special combination to be offered at this time is especially appropriate for Praise Testimony Period. It is to be a \$1.00 combination made up of *Vindication* Books 1, 2 and 3 and six of the new booklets. Special effort is to be made to place these in the hands of the people at this time because the message contained in these latest publications is a message of praise to Jehovah's name. As stated in *Vindication* 1, "The theme that runs throughout the entire book of Ezekiel is that of the vindication of Jehovah's name. The phrase, 'Know that I am the Lord [Jehovah],' occurs more than sixty times in the prophecy. More than any other book in the Bible the prophecy of Ezekiel mentions this great and all-important truth." *Vindication* 3, with its explanation of Jehovah's great executioner and the Jehu work in the vindication of his name, and of the meaning of the temple of Ezekiel's vision foreshadowing God's purpose to vindicate his name, adds to this triumphant chorus.

Of course, when one finds a person who has the special offer, or one of the books in the special offer, one of the other books should be substituted; or if someone desires the entire set of 12 books or any of the other books, there is no reason why they should not be placed. But remember that the campaign for this period is to be with this particular combination for the consideration of each person to whom you witness. Any six of the 13 new booklets may be included in the combination.

As for territory, directors should plan to have territory ready in cities or towns as well as in rural sections so that if at the last minute the weather turns off bad, the rural work can be called off and the workers put to work in the towns. If the weather is good, and the roads passable, then it would be well to send out some of the workers into the rural sections to get in a few more "good ticks" before the winter settles down and makes rural work more difficult.

Another happy time is ahead for God's "servant", for of this class, headed by Christ Jesus, the King of kings, it is written, "I will be glad and rejoice in thee."

# Monthly Instead of Weekly Reports To Be Made by Companies, Pioneers, and Auxiliaries

## System Begins October 1 Read Instructions Carefully

Beginning October 1, 1932, instead of sending in a weekly report of activities in the door-to-door witness work, the companies, pioneers and auxiliaries are asked to send in their reports once a month. This system has been followed for some time by the sharpshooters with such good success that it has been decided to put it into effect in the other branches of the field service. This will mean a saving in postage and also in the expense of supplying report cards to the workers. It will also mean less work for you and for the office. BUT to make the plan succeed, everyone must cooperate and when the end of the month comes the monthly report should be made out at once and mailed to us.

We are anxious to make this matter of keeping the reports as simple for you as possible. Therefore, we are supplying the companies, sharpshooters, pioneers and auxiliaries, along with the new monthly report cards, special daily record sheets upon which to keep an account of the work which is done each day they are out in the service. Pioneers and auxiliaries, particularly, should cultivate the habit of keeping these daily record sheets in their Watchtower binder, so they will always know just where to find them. At the end of your day's work, before you forget it, make your entry on the sheet of just what you have done. At the end of the month, then, all you will have to do is to add up each column on the sheet and copy the totals on your monthly report card.

Whenever a special service period comes around, as will be the case in Kingdom Testimony Period, October 1-9, and also in Praise Testi-

mony Period, November 12-20, one of the regular cards should be used, marking it at the top, "Testimony Period — (date)", in place of the month. This report will be considered as a special report, but the work done during such periods should be included in your monthly report together with all the other weeks of the month. In other words, your monthly report is to show the entire work done during the month, regardless of whether or not there has been a service period in it. In case a service period should be partly in one month and partly in another, that would make no difference in making out your monthly report, since the monthly report calls for a report of the actual work done between the first and last days of the month. The special service period report, however, would take in all the work accomplished from the beginning to the end of the special service period.

Company workers can cooperate with their directors in this matter of reporting, by forming the habit of making out a regular workers' slip each day they go out in the work and turning it in promptly to their director, so that he can make his entries of work done daily. If company workers go out together in a party, each should make out a report while the matter is fresh in mind and give it to the car driver, so that he can turn the reports over to the service committee.

Since this new system begins Saturday, October 1, we request everyone who submits a report direct to the Society to send their last weekly report for the week as ending Friday, September 30. The next report card should be marked "Testimony Period October 1-9"; and the one following that, for the entire month of October, including the work done during the Kingdom Tes-

timony Period even though reported once.

The old stock of WEEKLY report cards should be destroyed and only the new Monthly cards sent in **ONCE A MONTH**.

### Suggestions for Trading

Some of the pioneers have informed us that they have actually lost money by taking produce in exchange for the books. This is usually because they have allowed the retail valuation on the articles received in exchange, and then when the time came to dispose of these articles they have not been able to get more than the wholesale valuation of the articles. It should be remembered that if a storekeeper is to take something off your hands, he himself wishes to make a profit on the goods. Unless you know where you can dispose of your goods at the full retail valuation, it would be well for you to acquaint yourself with the wholesale valuations, so that you can dispose of your produce. Pioneers could hardly expect the company workers to take over their produce at retail prices higher than those prevailing in their local market, merely because the pioneer has allowed too high a valuation on the produce received in exchange from the party with whom the literature was left. A little foresight on the part of the pioneer, and a preliminary survey of his territory, will aid materially in being able to know just what articles to take, how much to allow for them, and how to dispose of that which is received.

Another helpful suggestion has been offered by a party of pioneers. They have been arranging with the owner of a gas station in their territory to buy all their gasoline from him provided he fixes all their flat tires free of charge while they are in that territory. They have found that in most places the owners are glad to do this for their business, or at least to agree to fix a certain number free. This saves the pioneers time, money and strength for the witness work.

"Another instance: Sister needed to have some work done at a jeweler's, so we got into a discussion with the jeweler. He said that he had gone into bankruptcy and wanted to know what was coming. We showed him the set of ten bound books. This same man told us that he had been an agnostic for thirty years because he could not swallow what the churches taught. He said that he had heard Judge Rutherford several times and recognized the truth when he heard it. So he traded the work we wanted done for a set of ten bound books and a subscription for *The Golden Age*.

"Now these are just a few ways we try to place the books. Now if you wish to use any of our points in bringing these things before the friends in your *Bulletin*, you are welcome to use them.

"Yours for increased opportunities in the service of the Lord,"  
(Signed)

### Service Leaders for Praise Period

As usual, the Bethel family will be in the field service both Saturdays and Sundays of Praise Testimony Period and the usual provision for supplying brethren to lead the different companies in the field service

### Symbol for New Booklets

In order to simplify the making out of invoices for the new booklets, the symbol "bk-6" will be used on the invoices to denote combinations of the first six of the new booklets, i.e., *Who is God? What is Truth? Cause of Death, Hereafter, Good News, and Liberty*. The symbol "bk-13" will be used to denote combinations of the entire 13 of the booklets, i.e., the first six, just mentioned, together with *The Final War, What You Need, Health and Life, Home and Happiness, Keys of Heaven, Where are the Dead? and The Kingdom, The Hope of the World*. Whenever these booklets are ordered in any other combinations than these two, the booklets will be listed individually according to their respective symbol.

### When to Order Radio Slips

Many of the pioneers, auxiliaries and companies, in placing their orders for books, have overlooked the ordering of their radio slips and then followed their book order a few days later with another order for the slips. This means additional work all around, as well as the added expense of making a parcel post shipment, whereas the slips might just as well have been included in the freight shipment of books. If the Kingdom interests are closely watched, many time and money savers of this nature can be effected.

Some of the pioneers have failed to notice that these slips are supplied them free of charge for working isolated territory. Where pioneers are working in company territory, they should get their slips from the local company the same as the other workers do, but when they are working in isolated territory the Society is willing to bear the expense of the slips by providing them free of charge for such sections in order that the people might be informed of the radio transcription programs.

### Yearly Territory Reports

As was stated in the November (1931) *Bulletin*, it is no longer necessary for service directors and sharpshooters to keep a yearly territory report for the Society.

In the place of a yearly territory report to the Society, service directors are to notify the Service Department in those cases where the companies are not thoroughly covering the territory assigned to them, in order that either an appropriate adjustment of territory may be made or that provision may be made to send in pioneers, to see that a thorough witness is given each year.

Sharpshooters, however, do not need to notify the Society in those cases where their territory is not being thoroughly covered, for the Society makes it a point to send in pioneers to assist the sharpshooters whenever this is possible.

Of course, this does not apply to pioneers, as they are to continue to submit to the Society the territory reports requested of them, the same as ever, i.e., upon completion of the assignment.

within an area of 300 or 400 miles from Bethel will also apply. Please make your applications for these brethren as early as possible, in order that appointments may be made in sufficient time to allow the brethren to correspond with the different companies that they are going to serve. In many cases we find that at the last moment companies write in here for brethren to serve them and after they receive the appointment there isn't an opportunity to make proper advance preparation for the field service.

### A Letter

"DEAR BRETHREN:

"Greetings in the Most High, Jehovah God. Having just recently read with great interest your latest *Bulletin* and stating reports and comparing this year's results with those of 1931, we note that there was a great drop in placement of bound books for the month of May.

"Now then, in your comments on same you state that this is to a great extent due to the scare of the hard times, etc., and that the friends no doubt carry that impression in their own minds as a result of hearing everyone else talking these strenuous times, and as a result the friends do not demonstrate the bound books properly, or drop to the booklets as soon as they have that same excuse put up to them.

"Now we find that the people here in our territory use that 'hard times' excuse just the same as anywhere else, but we find that a great deal of this can be overcome by the Lord's grace and by each worker's trying to use his wits to the best of advantage by telling the people that what they need to know, above all else, is the truth in regard to the conditions in the world, and impress upon their minds that in these perilous times we will have to learn what the Lord wants us to know in order that they might have his protection and care during the great conflict that is just ahead.

"Here in our company we find that we have placed more bound books during the past months of the fiscal year than we ever placed before.

Why? Just because we have 'pushed' them more than ever. More placements of sets of ten than ever before, in spite of the old 'hard times cry'. We try to grasp every opportunity to place books with sales people or others that call at our door. Every household buys cats, clothing and a thousand articles that are needed around the home or place of business, and we are daily giving money to other people for our temporal needs. Why not take advantage of these opportunities, as we all know that these same people need the truth even more than they need the money we give them for goods we obtain from said sales people?

"Within less than a week's time I was able to place more than 20 bound books, besides several booklets, and this was accomplished without leaving the house. For an example: We knew that we had to have a few household brushes, but kept on using our old ones. The Lord sent a man that had been a carpenter but out of work to our house. The story he had was that he was compelled to sell brushes in order to get a few dimes to keep his family alive. I asked the man in and asked him how his business was and he said, 'Bad.' So I started to tell him about what was coming and I showed him the ten bound books. So he said that he could not buy them. I told him that we needed some of his brushes but we were hard up too. I hinted that I would take some of his goods in trade. He was well pleased and more than willing to get the books.