John Smith

age: 19

residence: Columbia, SC

education: Pursuing Bachelors Degree

occupation: Student

marital status: Single, without kids



Dalauan Sparrow

age: 27

residence: 91002 Money Ln. education: Master's in Economics

occupation: Hustler, Student narital status: In a relationship (with the bag)



Jesse Pinkman

age: 25

residence: Columbia SC education: HS diploma occupation: Uber driver marital status: Single

Comfort With Technology

INTERNET

SOFTWARE

MOBILE APPS

SOCIAL NETWORK

· Financial Stability

Social Connections

Needs



Peter Rogrammer

age: 29

residence: 123 Notastreet Ave. Columbia SC education: College Graduate

occupation: Software Engineer

marital status: Single



I love going to class and getting there on time.

I like to go to class, study, and hang out with my friends.

Comfort With Technology INTERNET -

Criteria For Success:

Graduate, secure internships, and a future career.

SOFTWARE -

MOBILE APPS -

SOCIAL NETWORK

Needs

· Ease of transport around campus

· Food, water, and shelter

· Ability to well in school

Values

Honesty

Kindness

Integrity

Wants

To get to class on time

. Do well in my classes

· To not get stuck behind trains

Fears

· Not getting to class on time

· Getting stuck behind a train

"Give me your money, or else"

working, youtube, eating, sleeping, grindset mindset

INTERNET

SOFTWARE

MOBILE APPS

Comfort With Technology

SOCIAL NETWORK

riches

 doubloons shekels

pesos

Needs

Money

wealth

Values

Money

· Ability to make money

Efficiency

Freedom

Efficiency

Wants

make money)

Fears

MOBILITY LABS

Not having money

Losing money

 Being prevented to travel by things beyond his control.

More Money

Criteria For Success:

Time(time is money)

Effective and unobstructed travel

to not be blocked by trains(inhibits his ability to

Values

 Money Loyalty

A Job

· Integrity

Wants

Yo I love being an uber driver, but these trains keep making me late yo.

Jesse spends most of his time uber driving taking drugs and listening to music

Be Rich

Travel the World

Criteria For Success:

Money and Freedom

· Have Many Friends

Fears

Isolation

· Being Broke Legal Troubles

"Please let me out of the office, I've been here for days."

They're trapped working on this app.

Comfort With Technology Criteria For Success:

INTERNET

MOBILE APPS

SOFTWARE

SOCIAL NETWORK

A Job

A social life...

Hope

Values

Money Sleep

The program they're working on needs to at least run.

Wants

 The app to be more user friendly. • To not have to jump through hoops to make code

changes or notify users.

Fears

· A program not compiling and it not being being immediately obvious why.

· Someone finding out half the things he doesn't understand are ripped from stack overflow. · Sleeping under cubicles for warmth in the winter



