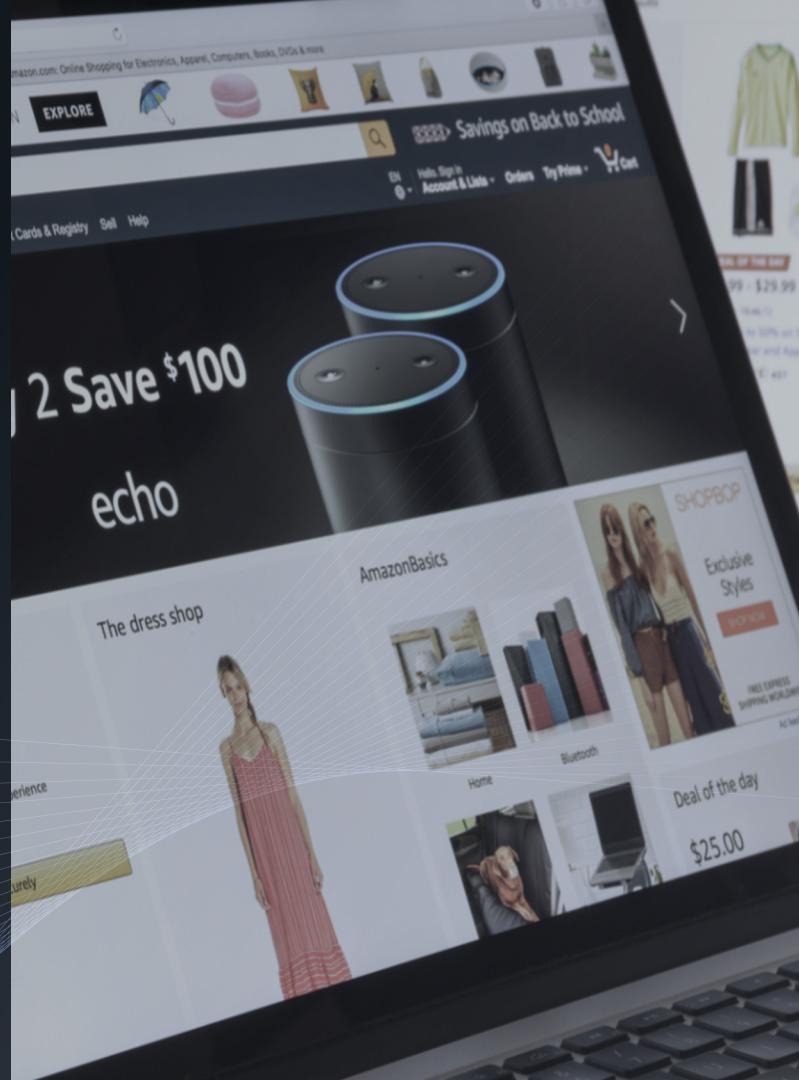


Leveraging Unsupervised Representation Learning with Reviews to Improve **Top-N** **Recommendation** in E-commerce

By: **Low Wei Teck (E1881107)**
Supervisor: **Dr Chris Ho**

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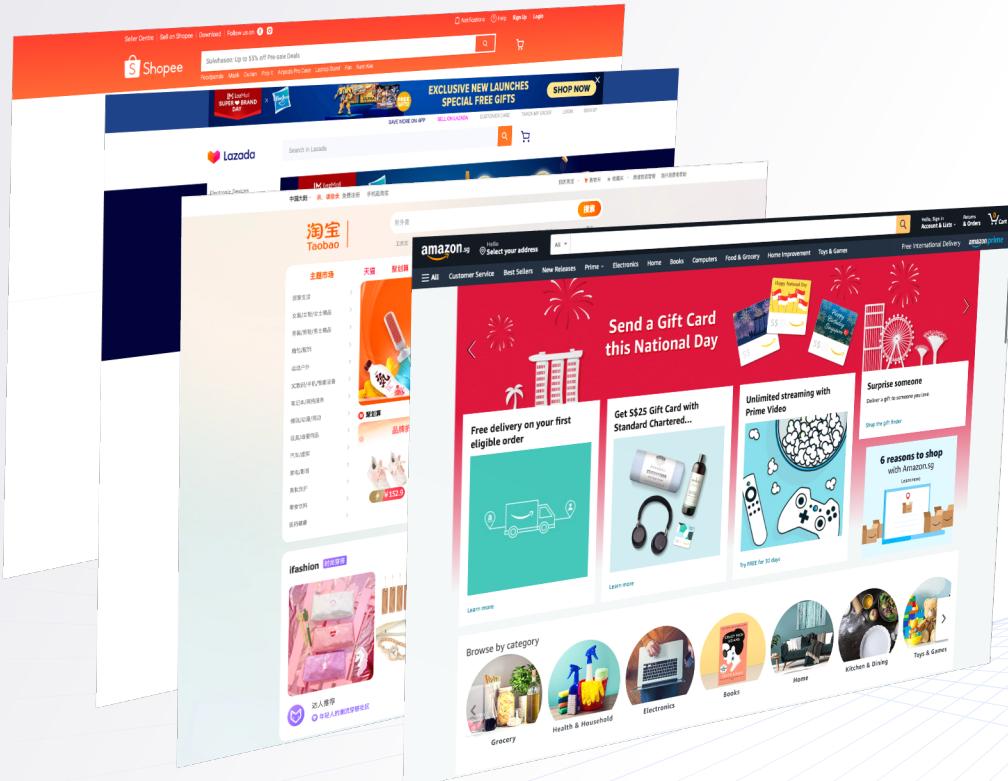


1.

Introduction

Understanding Recommender Systems

Introduction



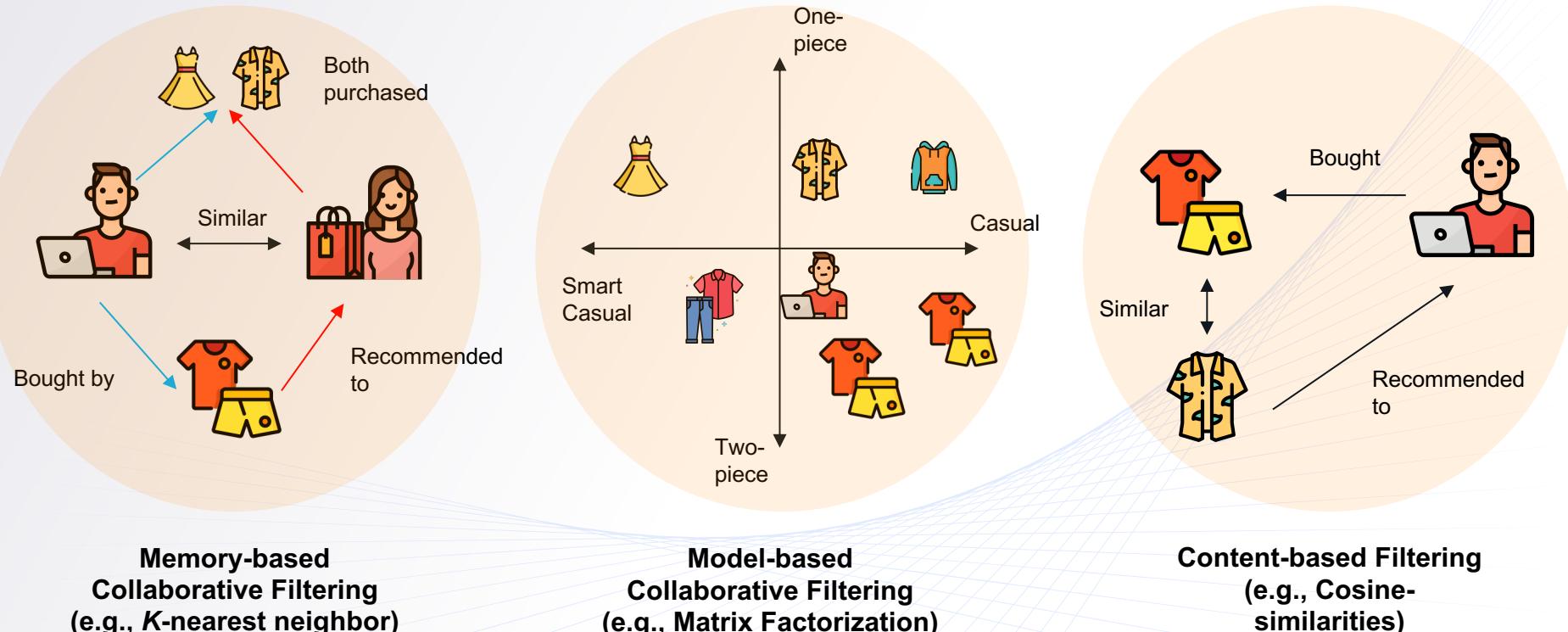
BACKGROUND

KEY PROBLEMS

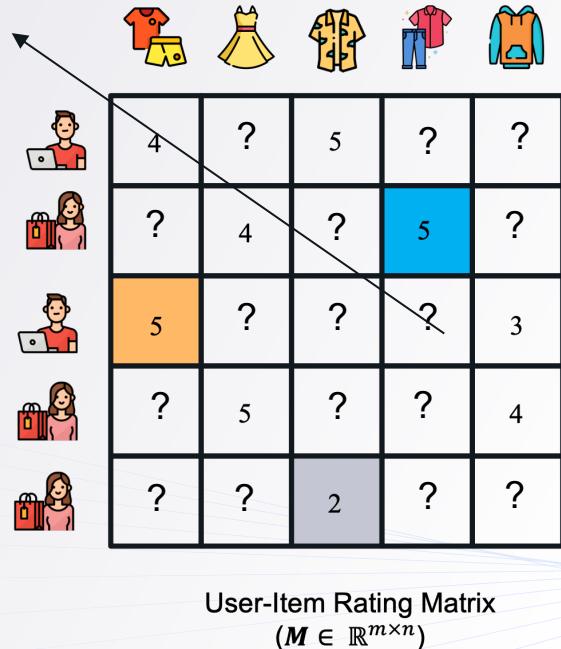
BUSINESS UNDERSTANDING

- E-commerce industry have been experiencing tremendous growth, account for **approx. 2.7% of global output.**
- **Recommender System (RS)** is a crucial feature in many E-commerce platform alleviating information overload.
- Several key problems plagued existing RS such as **Data Sparsity** and **Cold Start**.

Traditional Approaches



Missing Data



- Real world dataset including explicit ratings given by users on an e-commerce platform
 - Large number of users/items but few user ratings
- Affects ***Collaborative Filtering*** approaches
- Sparsity is denoted by as ratio of empty and total available user-item entries (ratings):
 - $\text{Sparsity} = 1 - \frac{R}{U * I}$
 - $R = \text{ratings}, U = \# \text{ Users}, I = \# \text{ Items}$



Purchased



Purchased



Which user is easier to generate recommendation for?



Rated

5 5 5

5 5 5

5 4 3

5 2 5



Rated

5

Which items would you more confidently recommend to an user?

- Increasingly common due to the growth of e-commerce platforms

- Rapid increase in new user/items entering the platform

- Mainly affects **Collaborative Filtering** approaches

- Difficult to generate recommendations for new user or recommend new items if we barely know any information on what they like or how an item is perceived.

Definition

It is increasingly challenging to generate **quality Top-N recommendations** solely based on *product ratings* given the sheer size of today's E-commerce platforms. We want to explore incorporating **new sources of information** (*product reviews*) to help improve the recommendations.

Business Objective

We are expected to recommend more **relevant items to users** and **expose** users to a much **diverse selection of products** in order to drive **user trust** in the platform to forge stronger **customer loyalty**.

Data Mining Objective

The RS is regarded as a **Top-N Recommendation** task, in which we will leverage product reviews as a new source of data to **improve recommendation accuracy** by predicting future purchases based on user purchase history.

2. Past Works

Summary of Recent Studies

Recommender System Based on Consumer Product Reviews

Silvana Aciar <i>University of Girona Campus Montilivi, Building P4, 17071 Girona, Spain</i> saciari@eia.udg.es	Debbie Zhang <i>University of Technology, Sydney, PO Box 123 Broadway 2007, Australia</i> debbiez@it.uts.edu.au	Simeon Simoff <i>University of Technology, Sydney, PO Box 123 Broadway 2007, Australia</i> simeon@it.uts.edu.au	John Debenham <i>University of Technology, Sydney, PO Box 123 Broadway 2007, Australia</i> debenham@it.uts.edu.au
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Hidden Factors and Hidden Topics: Understanding Rating Dimensions with Review Text

Julian McAuley
Stanford University
jmcrauley@cs.stanford.edu

Jure Leskovec
Stanford University
jure@cs.stanford.edu

From Free-text User Reviews to Product Recommendation using Paragraph Vectors and Matrix Factorization

Georgios Alexandridis
School of Electrical and Computer Engineering
National Technical University of Athens
Zografou, Greece
gealexandri@elab.ntua.gr

Giorgos Siolas
School of Electrical and Computer Engineering
National Technical University of Athens
Zografou, Greece
gsiolas@slab.ntua.gr

Thanos Tagaris
School of Electrical and Computer Engineering
National Technical University of Athens
Zografou, Greece
thanos@slab.ntua.gr

Andreas Stafyllopatis
School of Electrical and Computer Engineering
National Technical University of Athens
Zografou, Greece
andreas@cs.ntua.gr

TopicMF: Simultaneously Exploiting Ratings and Reviews for Recommendation

Yang Bao[†] Hui Fang Jie Zhang
[†] Nanyang Business School, Nanyang Technological University, Singapore
School of Computer Engineering, Nanyang Technological University, Singapore
{baoyang@ntu.edu.sg, hfang@c.ntu.edu.sg, zhangj@ntu.edu.sg}

Combining Rating and Review Data by Initializing Latent Factor Models with Topic Models for Top-N Recommendation

FRANCISCO J. PEÑA, Insight Centre for Data Analytics, University College Dublin, Ireland
DIARMUID O'REILLY-MORGAN, Insight Centre for Data Analytics, University College Dublin, Ireland
ELIAS Z. TRAGOS, Insight Centre for Data Analytics, University College Dublin, Ireland
NEIL HURLEY, Insight Centre for Data Analytics, University College Dublin, Ireland
EIRIKA DURIKOVA, Insight Centre for Data Analytics, University College Dublin, Ireland
ARRY SMYTH, Computer Science, University College Dublin, Ireland
ONGHUS LAWLER, University College Dublin, Ireland

- Initial works were **manual** in nature in an ontology-based RS (Aciar et al., 2006).
- Unsupervised techniques** emerges when incorporating review texts in RS (McAuley & Jeskovec, 2013; Bao et al., 2014; Alexandridis et al., 2019; Peña et al., 2020).
- Latest techniques were complex and review text were generally represented in ways that lack **semantics and context**, except in Alexandridis et al., (2019).
- Generally, studies conducted in the form of **rating prediction**.

3.

Data Understanding & Preparation

Exploratory Data Analysis and Text Pre-processing

Table 1

Amazon Dataset Characteristics by Category

Category	#Users	#Items	#Reviews	Sparsity (%)
Pet Supplies	19,738	4,950	94,334	99.89
Grocery and Gourmet Food	14,418	4,799	77,604	99.89

Note. Characteristics are defined by words per review, with the exception of *Unique*, which covers the entire review corpus.

Table 2

Data Dictionary for Finalized Dataset

Feature Name	Description	Data Type	Values
asin	Amazon ASIN	String	A1358PQON9ZAK4
title	Product Title	String	Ateco Food Coloring Kit, 6 colors
categories	Product Category	String	['Grocery & Gourmet Food', 'Cooking & Baking', 'Food Coloring']
reviewerID	Reviewer ID	String	0000013714
overall	Product Ratings	Numeric	1-5
reviewText	Product Review	String	“The product is good...”
reviewTime	Date of review	String	“05 28, 2013”

Table 3

Raw Review Texts Characteristics by Length

Category	Minimum	Maximum	Mean	Median	Unique
Pet Supplies	1	2,652	87.44	58	231,430
Grocery and Gourmet Food	1	3,368	91.84	64	230,912

Note. Characteristics are defined by words per review, with the exception of *Unique*, which covers the entire review corpus.

Text Pre-processing Flowchart

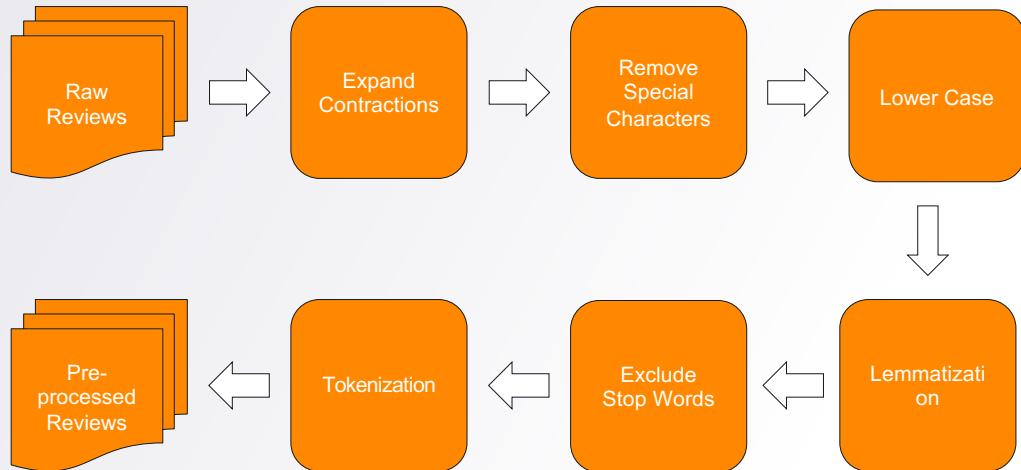
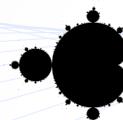


Figure 1. Text Pre-processing Flowchart



NLTK



TextBlob

DATA UNDERSTANDING DATA PREPARATION

Raw Review: e.g., *"This curry paste makes a delicious curry. I just love the..."*

Contractions: e.g., *"These aren't delicious -> These are not delicious"*

Special Characters: e.g., *"\$%^&**

Lower Case: e.g., *"The curry paste..." -> "the curry paste..."*

Lemmatization: e.g., *"loving" -> "love"*

Stop Words: e.g., *"your", "a", "the", "and", "me"*

Tokenization: e.g., *[curry', 'paste', 'delicious', ...]*

Pre-processed Review: *e.g., curry paste delicious curry fry chicken vegetable"*

4. Modelling

Building a review-based Recommender System

Understanding Paragraph Vector Model (Doc2Vec)

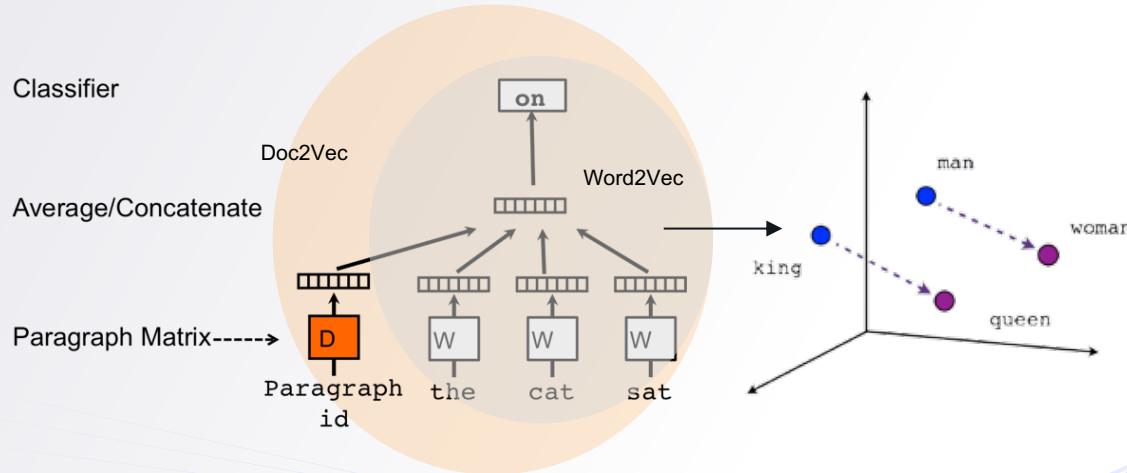


Figure 2. Example of PV-DM model. (Le & Mikolov, 2014).

- **Word2Vec:** representation of words in real-valued vectors, encoding meaning of the words such that similar words are closer to each other in a vector dimension space.
- **Doc2Vec:** **sum/mean aggregation** of word representation vectors, to represent an entire document (reviews) as a vector representation, where similar documents are closer in vector dimension space.

Table 5

Comparison of NLP Methods for Feature Extractions on Text

Methods	TF-IDF	LDA	Doc2Vec
Type	Bags-of-Word	Probabilistic	Neural Network
Usage	Vectorization	Topic Modelling	Vectorization
Semantics	No	No	Yes
Context	No	No	Yes

“ Paragraph vectors unlike TF-IDF, Topic Modelling vectors, considers word semantics and order.

We can assume that by better capturing the rich information within reviews, we can generate better **user and item profile** representations.

Overview of Proposed Approaches (ER-CBF & MOD-ECF)

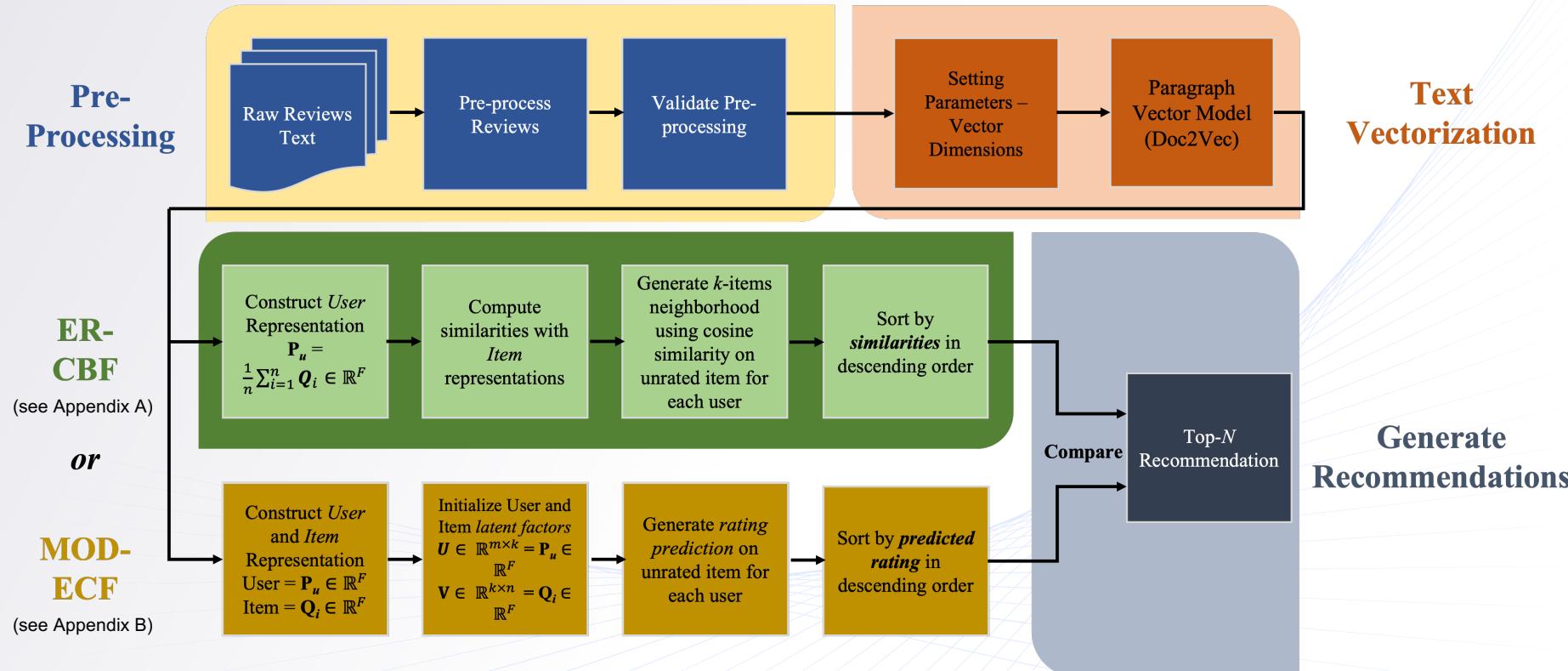


Figure 3. Proposed Modelling Process

“Baseline Comparisons

Traditional

- User-based Collaborative Filtering (UB-CF)
- FunkSVD (Matrix Factorization)

Previous Work

- Topic-initialized Matrix Factorization (TI-MF)
 - Initializing FunkSVD using Topic Modelling vectors
 - Similar to Peña et al. (2020)

Random

- Random Normal
 - Predict random ratings given normal distribution.

5. Evaluation

Evaluating the Recommender System's Performance

“Predict **future** purchases based on **past** purchases”

Why

Generate Top- N recommendations and compare to latest holdout test items based on user's purchase history, mimicking a **typical consumer lifecycle**.

How

Order user's rating history chronologically based on *review time*, and split history by **70/30** ratio, leaving 30% of the items for evaluation.

Caveat

Minimal user history should have **two items** to allow possible splitting. User and item in test set should both appear in the train set.

Recall@N:

how many items recommended did users already purchased?

$$\text{Recall}@N = \frac{\# \text{ relevant items recommended}}{\# \text{ relevant items}} = \frac{\# \text{ test set items recommended}}{\# \text{ test set items}}$$

*Novelty@N:

are we able to recommend items that are not as popular?

$$\text{Novelty}@N = \frac{\sum_{i=1}^N (1 - \text{popularity}(i))}{N} = \frac{\sum_{i=1}^N \left(1 - \frac{\#\text{reviews}_i}{\#\text{max reviews}}\right)}{N}$$

Results: Recall@N

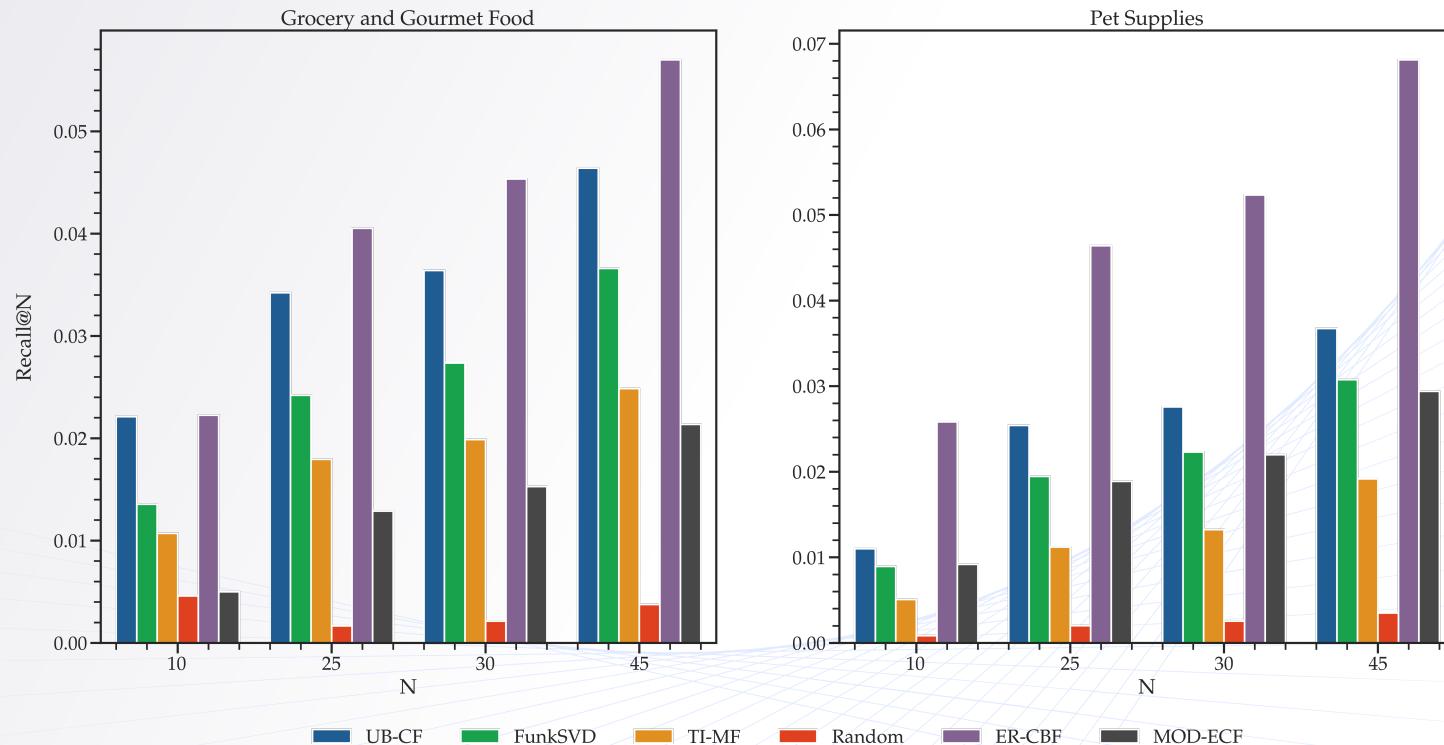


Figure 4. Recall@N, where $N = \{10, 25, 30, 45\}$

Table 6

Top-N performance evaluated by Recall@N

Algo.	Amazon Grocery and Gourmet Food				Amazon Pet Supplies			
	Recall@10	Recall@25	Recall@30	Recall@45	Recall@10	Recall@25	Recall@30	Recall@45
UB-CF	0.02210	0.03423	0.03640	0.04639	0.01101	0.02542	0.02758	0.03673
FunkSVD**	0.01355	0.02420	0.02735	0.03659	0.00893	0.01945	0.02230	0.03075
TI-MF**	0.01070	0.01795	0.01987	0.02485	0.00507	0.01119	0.01325	0.01916
Random	0.00046	0.00166	0.00213	0.00376	0.00085	0.00202	0.00256	0.00349
<i>ER-CBF*</i>	0.02225	0.04052	0.04535	0.05699	0.02583	0.04642	0.05234	0.06814
<i>MOD-ECF***</i>	0.00499	0.01288	0.01528	0.02136	0.00919	0.01888	0.02200	0.02940

Note. All matrix factorization-based algorithms are defined with a factor size of k=50. Similarly, the review representations in our proposed approaches are defined with a dimension size of n=50.

➤ *Doc2Vec settings: {epochs=10, window=5, min_count=1}

➤ **Matrix Factorization models settings: {epochs=10, learning_rate=0.005, regularization=0.1}

Results: Novelty@N

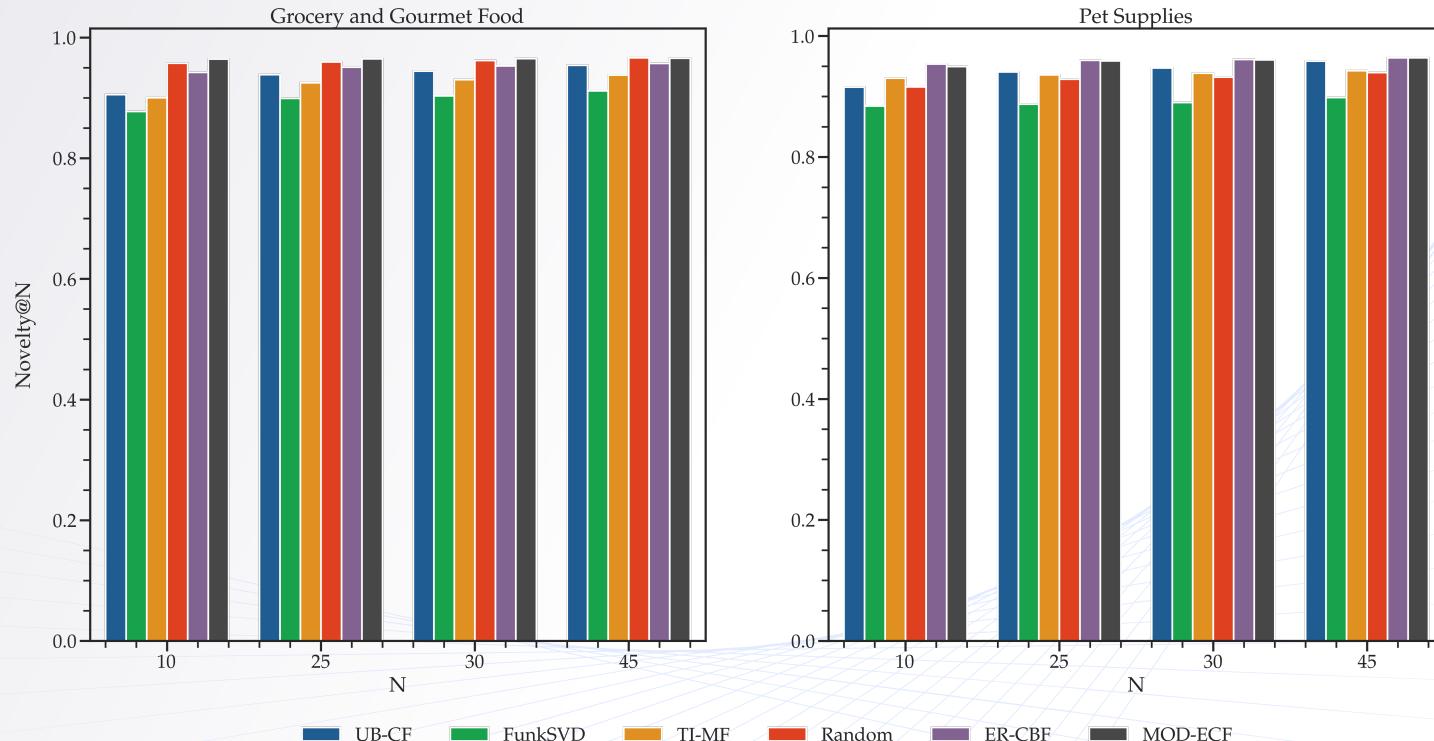


Figure 5. Novelty@N, where $N = \{10, 25, 30, 45\}$

Table 7

Top-N performance evaluated by Novelty@N

Algo.	Amazon Grocery and Gourmet Food				Amazon Pet Supplies			
	Novelty@10	Novelty@25	Novelty@30	Novelty@45	Novelty@10	Novelty@25	Novelty@30	Novelty@45
UB-CF	0.90557	0.93876	0.94462	0.95401	0.91555	0.94071	0.94731	0.95870
FunkSVD**	0.87762	0.89942	0.90351	0.91186	0.88427	0.88741	0.89002	0.89838
TI-MF**	0.90050	0.92528	0.93025	0.93792	0.93035	0.93601	0.93856	0.94257
Random	0.95766	0.95966	0.96197	0.96668	0.91587	0.92872	0.93213	0.93958
ER-CBF*	0.94243	0.95109	0.95319	0.95722	0.95381	0.96009	0.96143	0.96418
MOD-ECF***	0.96466	0.96496	0.96514	0.96580	0.94959	0.95902	0.96069	0.96408

Note. All matrix factorization-based algorithms are defined with a factor size of k=50. Similarly, the review representations in our proposed approaches are defined with a dimension size of n=50.

➤ *Doc2Vec settings: {epochs=10, window=5, min_count=1}

➤ **Matrix Factorization models settings: {epochs=10, learning_rate=0.005, regularization=0.1}

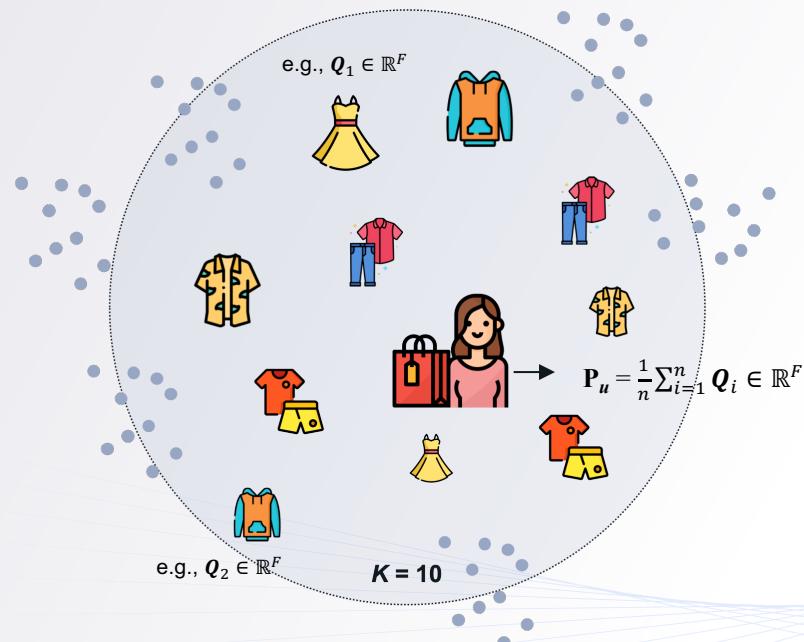


Figure 6. Visual Representation of the *ER-CBF* model.

- **ER-CBF** has the **BEST** accuracy (*Recall@N*) and adequate *Novelty@N* in relative to other models.
- **Traditional algorithms**, although reliable but were still suffering from *data sparsity* and *cold start*.
- **MOD-ECF** were unreliable in performance, despite outperforming **TI-MF** in *Pet Supplies*.
- Requires deeper cross-analysis to better understand how using review-based recommenders perform across different groups of users.

Interpreting Recommendations – Grocery and Gourmet Food

User: A5PC6KU9TQFRY

Purchased: Oolong Tea x2, Green Tea, Table Salt, Soup

ER-CBF@10:

For user: A5PC6KU9TQFRY:

Purchase History:

	asin	title
346	B00014HS2S	Prince of Peace Oolong Tea - 100 Tea Bags net ...
351	B00014HS2S	Prince of Peace Oolong Tea - 100 Tea Bags net ...
8980	B000H1195C	Kikkoman Egg Flower, Hot and Sour Soup, 0.88-O...
34315	B0047720WE	Celestial Seasonings Authentic Green Tea, K-Cu...
43219	B006GCM15Q	Benson's - Table Tasty Salt Substitute - No Po...

Recommending:

	asin	title
0	B002750C06	Harney & Sons Caffeinated Green Tea with C...
1	B007FRAYKC	Teavana Youthberry Wild Orange Blossom Loose-L...
2	B001EQ5Q3U	Tetley Premium Black Tea, British Blend, 80 Te...
3	B001E5E268	Stash Tea Organic Jasmine Green Tea, Loose Lea...
4	B000E63LAQ	Celestial Seasonings Green Tea, Authentic, 40 ...
5	B001EQ5JLY	PG Tips Black Tea, Pyramid Tea Bags, 80Count B...
6	B000FFS09I	Numi Organic Tea Iron Goddess of Mercy, Full L...
7	B000KOUKMY	Luzianne Specially Blended for Iced Tea, 100-C...
8	B00286KM2A	Lipton Gallon-Sized Black Iced Tea Bags, Unswe...
9	B0009TMZIM	China Tea Loose Leaf Sampler Gift Pack - 6 Tin...

UB-CF@10:

For user: A5PC6KU9TQFRY:

Purchase History:

	asin	title
346	B00014HS2S	Prince of Peace Oolong Tea - 100 Tea Bags net ...
351	B00014HS2S	Prince of Peace Oolong Tea - 100 Tea Bags net ...
8980	B000H1195C	Kikkoman Egg Flower, Hot and Sour Soup, 0.88-O...
34315	B0047720WE	Celestial Seasonings Authentic Green Tea, K-Cu...
43219	B006GCM15Q	Benson's - Table Tasty Salt Substitute - No Po...

Recommending:

	asin	title
0	B000BXSR2	World Confections Candy Cigarettes, Pack of 24
1	B0042LH7TK	Green Mountain Coffee Fair Trade Pumpkin Spice...
2	B006846XQ2	Starbucks Tazo Tea * Awake * Black Tea, 16 K-C...
3	B000H11C6I	Blue Diamond Almond Nut-Thins Cracker Crisps, ...
4	B00014ID02	Coffee People K-Cups, Black Tiger Extra Bold, ...
5	B0029XDZIK	Keurig, The Original Donut Shop, Medium Roast ...
6	B0040INZZQ	Twinings of London Winter Spice Herbal Tea Bag...
7	B007PA33MA	Timothy's Decaf Colombian K-Cup Counts for Keu...
8	B002HQCWYM	Twinings of London English Breakfast Tea K-Cup...
9	B0027DUJFE	Navitas Organics Antioxidant Superfruit Blend ...

Items Recommended:

1. Green Tea
2. Black Tea
3. Youthberry Tea

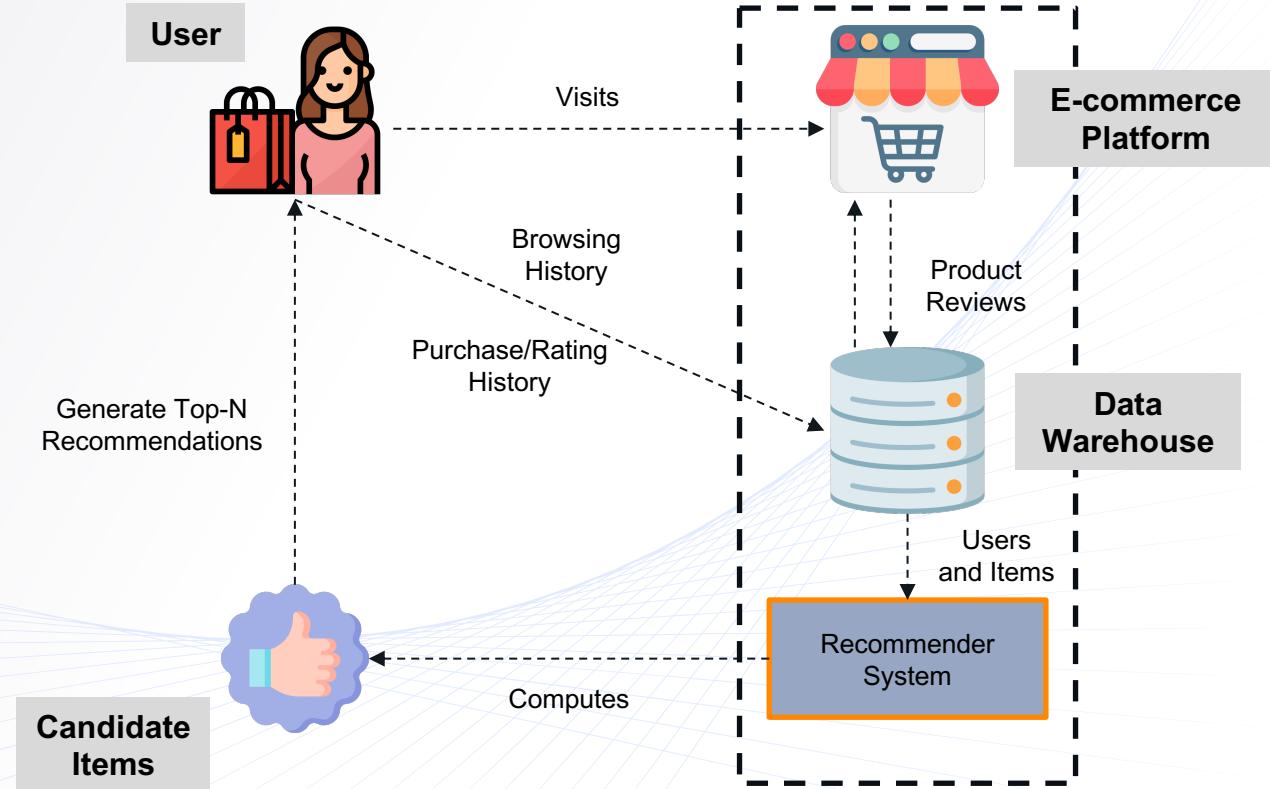
Items Recommended:

1. Candies
2. Coffee
3. Crackers
4. Breakfast/Herbal Tea

5. Further Works

Current developments and further improvements

- Deeper Result Analysis
 - Recall@ N & Novelty@ N for specific groups of users (e.g., **Frequent, Average, New** users)
- **Offline vs Online** Evaluation
- Methods of **Deployment**
 - A/B Strategy



Thanks!

Any questions?

Appendices

Algorithm:

1. Find User \mathbf{P}_u Rating History:

- Sundress, $\mathbf{n}_1 = \mathbf{q}_1 \in \mathbb{R}^F = [0.252, -0.234, \dots]$
- Hoodie, $\mathbf{n}_2 = \mathbf{q}_2 \in \mathbb{R}^F = [0.012, 0.224, \dots]$
- Summer Shirt, $\mathbf{n}_3 = \mathbf{q}_3 \in \mathbb{R}^F = [-0.242, 0.111, \dots]$
- Sports Attire, $\mathbf{n}_4 = \mathbf{q}_4 \in \mathbb{R}^F = [-0.124, -0.104, \dots]$

2. Represent User \mathbf{P}_u as the **mean** aggregation of all rated items to:

$$\mathbf{P}_u = \frac{1}{n} \sum_{i=1}^n \mathbf{Q}_i \in \mathbb{R}^F$$

3. Compute **cosine** similarities with all unrated items:

$$sim(\mathbf{P}_u, \mathbf{Q}_i) = \cos\theta = \frac{\mathbf{P}_u \cdot \mathbf{Q}_i}{\|\mathbf{P}_u\| * \|\mathbf{Q}_i\|}$$

4. Formulate ***k*-neighborhood** of similar items

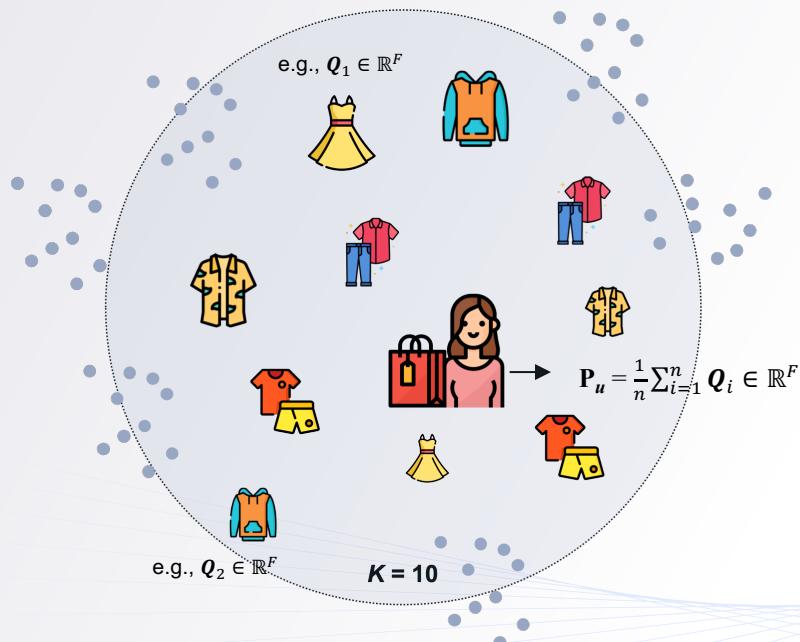


Figure 1. K -neighborhood of Similar Items within Paragraph Vector Dimension Space

Algorithm:

- Initialize** latent factors of *Matrix Factorization* (MF) using review embeddings from Doc2Vec:

$$\mathbf{U} \in \mathbb{R}^{m \times k} = \mathbf{P}_u \in \mathbb{R}^F$$

$$\mathbf{V} \in \mathbb{R}^{k \times n} = \mathbf{Q}_i \in \mathbb{R}^F$$

- Add in **biases** to factor systematic variations in user behavior in predicted rating, \widehat{y}_{iu} :

$$\widehat{y}_{iu} = \mu + b_u + b_i + Q_i \cdot P_u$$

- Regularize** MF to prevent overfitting due to model complexity and sparse matrix:

$$\min_{p*, q*, b*} \sum_{(u, i) \in K} (y_{iu} - \mu + b_u + b_i - Q_i \cdot P_u)^2 + \lambda (\|Q_i\|^2 + \|P_u\|^2 + b_u^2 + b_i^2)$$

- Optimize (3) using *Stochastic Gradient Descent* (**SGD**)

