Jiahua Wu

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UK, SW7 2AZ

ACADEMIC EMPLOYMENT Imperial College Business School, Imperial College London

Associate professor of operations Assistant professor of operations

2014 - 2020

2020 -

EDUCATION

Rotman School of Management, University of Toronto

Ph.D., Operations management

2009 - 2014

Department of Electrical and Computer Engineering, University of Toronto

M.A.Sc., Computer engineering

2007 - 2009

Department of Electronic Engineering, Tsinghua University

B.Eng., Electronics information engineering

2003 - 2007

RESEARCH INTERESTS **Topics**: Behavioral decision-making, revenue management, supply chain management,

sharing economy

Methodologies: Game theory and optimization, dynamic programming, econometrics

BOOK CHAPTERS

"Online group buying and crowdfunding: Two cases of all-or-nothing mechanisms" with M. Hu and M. Shi, 2019, *Sharing Economy: Making Supply Meet Demand*, M. Hu (ed.), 319–346, in *Springer Series in Supply Chain Management*, C. Tang (series ed.)

Publications

"Intertemporal price discrimination via randomized promotions" with H. Chen and M. Hu, 2023, *Manufacturing and Service Operations Management*, **25**(3), 1176-1194

"Contingent stimulus in crowdfunding" with L. Du and M. Hu, 2022, *Production and Operations Management*, **31**(9), 3543-3558

"Sales effort management under all-or-nothing constraint" with L. Du and M. Hu, 2021, *Management Science*, **68**(7), 5109-5126

"Consumer profiling with data requirements: Structure and policy implications" with T. Valletti, 2020, *Production and Operations Management*, **29**(2), 309-329

"Liking and following and the newsvendor: Operations and marketing policies under social influence" with M. Hu and J. Milner, 2016, Management Science, 62(3), 867-879

"Threshold effects in online group buying" with M. Shi and M. Hu, 2015, Management Science, 61(9), 2025-2040

"Simultaneous vs. sequential group-buying mechanisms" with M. Hu and M. Shi, 2013, *Management Science*, **59**(12), 2805-2822

"Keep cache replacement simple in peer-assisted VoD systems" with B. Li, in the Proceed-

ings of IEEE INFOCOM 2009, Rio de Janeiro, Brazil

WORKING PAPERS

"Prosocial spectrum of crowdfunding projects" with W. Deng, M. Shi and M. Hu

"IT and operations miscoordination in a supply chain: Case of a quick-service restaurant chain" with P. Luo and M. Hu

Teaching	Imperial College Business School, Imperial College London
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ACTIVITIES Data analytics and visualisation for business

Logistics and supply chain analytics 2016 – Statistics and econometrics 2015 – Project management 2015 – 2019 Management science and operations 2015

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AWARDS MSOM meritorious service award 2020

Best service science paper award (finalist) 2019

Professional Associate editor, Naval Research Logistics 2021 –
ACTIVITIES Judge

Service SIG of MSOM conference 2018 –
Supply chain management SIG of MSOM conference 2020 –
POMS College of SCM best student paper competition 2022 –

Cluster chair, "Empirical studies in operations", INFORMS international 2016

Referee, Management Science, Manufacturing & Service Operations Management, Production and Operations Management, Naval Research Logistics, OMEGA, European Journal of Operational Research, Transportation Research Part E, Bulletin of Economic Research

2023 -