final_project

Tianqi Wu

4/28/2020

```
library(lmtest)
library(corrplot)
library(randomForest)
library(leaps)
library(car)
library(splines)
library(faraway)
library(nlme)
library(MASS)
## read data
data_all = read.csv('stat425_fpdata.csv')
data = data_all[data_all$hotel=='City Hotel',]
data = data[, -1] ## delete variable hotel
## rename variables
colnames(data) [which(names(data) == "arrival_date_year")] <- "year"</pre>
colnames(data) [which(names(data) == "arrival_date_week_number")] <- "week"</pre>
colnames(data) [which(names(data) == "arrival_date_month")] <- "month"</pre>
colnames(data) [which(names(data) == "arrival_date_day_of_month")] <- "day"</pre>
colnames(data) [which(names(data) == "stays_in_weekend_nights")] <- "weekend_night"</pre>
colnames(data) [which(names(data) == "stays_in_week_nights")] <- "week_night"</pre>
colnames(data) [which(names(data) == "reserved_room_type")] <- "room_type"</pre>
colnames(data) [which(names(data) == "total_of_special_requests")] <- "requests"</pre>
```

Section 2: Exploratory Data Analysis

```
## check missing value
sum(is.na(data))

## [1] 0

dim(data)

## [1] 1618    17

## remove some apparent unusual obersvations
data = data[which(data$adr>12),]
data = data[which(data$market_segment!='Aviation'),]
data = data[which(data$market_segment!='Complementary'),]
data = data[which(data$room_type!='C'),]
data = data[which(data$room_type!='C'),]
```

```
## numeric to categoric
data$is_canceled = as.factor(data$is_canceled)
data$week = as.factor(data$week)
data$year = as.factor(data$year)
df.month = data.frame(month = format(ISOdate(2015,1:12,1),"%B"))
data$month number = mapply(function(x){which(df.month==as.character(x))}, data$month)
dayofyear = function(month, day){as.POSIXlt(paste(day, month, sep='.'), format = "%d.%m")$yday+1}
data$day = mapply(dayofyear, data$month_number, data$day)
## week and month are redundant
# chi-squared test: week and month are dependent
tbl = table(as.factor(data$week), data$month)
chisq.test(tbl)
## Warning in chisq.test(tbl): Chi-squared approximation may be incorrect
##
##
   Pearson's Chi-squared test
##
## data: tbl
## X-squared = 16081, df = 572, p-value < 2.2e-16
# Remove day, month, month number
data = subset(data, select=-c(month, month_number))
## Generate Sec 2, Figure 1: Graphic display
par(mfrow = c(3, 3))
plot(adr~.,data)
                                   300
                                                      o അ
                                                 300
                                       0
                                          100
                                                        500
                                                                        2015
                                                                              2016
                                                                                    2017
             is_canceled
                                             lead_time
                                                                               year
                                   300
                                   20
       1 8 16 26 36 46
                                       0
                                           100
                                                200
                                                                              2
                                                     300
               week
                                               day
                                                                           weekend_night
                                                                   20
                                                     3
                                                                            1.0
                   10
                         15
                                       0
                                                2
                                                                      0.0
                                                                                  2.0
                                                                                        3.0
             week_night
                                              adults
                                                                             children
```

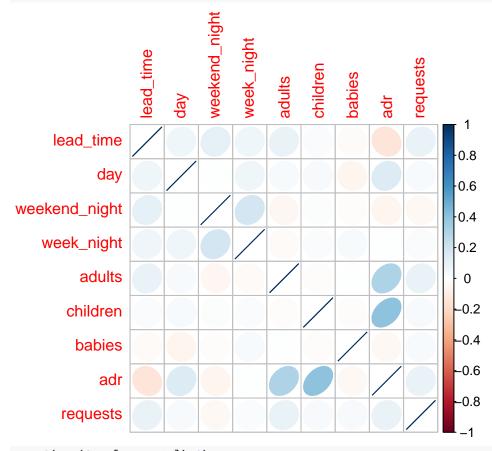
Generate Sec 2, Figure 2: check collinearity par(mfrow = c(1, 1))300 300 adr adr ВВ ΗВ SC 0.0 0.2 0.4 0.6 0.8 1.0 Offline TA/TO Corporate babies market_segment meal D Е F G Contract Transient 3 5 0

customer_type

requests

numeric = unlist(lapply(data, is.numeric))
corrplot(cor(data[,numeric]), method="ellipse")

room_type

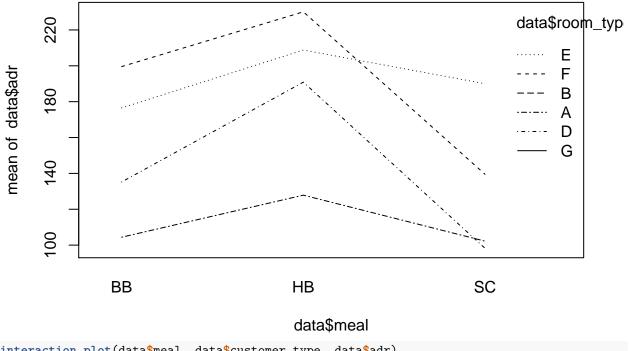


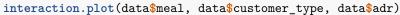
round(cor(data[,numeric]),1)

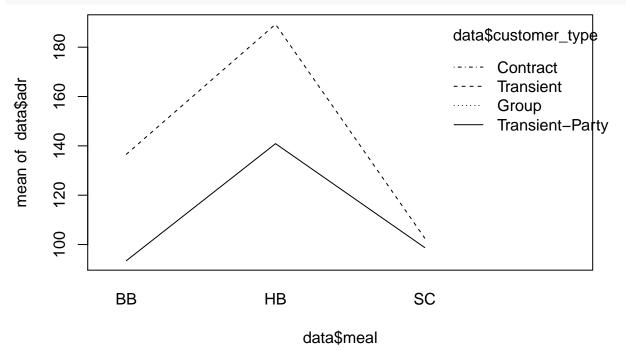
##		${\tt lead_time}$	day	weekend_night	week_night	adults	children	babies
##	<pre>lead_time</pre>	1.0	0.1	0.1	0.1	0.1	0.0	0.0
##	day	0.1	1.0	0.0	0.1	0.0	0.0	-0.1
##	weekend_night	0.1	0.0	1.0	0.2	0.0	0.0	0.0

```
0.0
## week night
                       0.1 0.1
                                           0.2
                                                       1.0
                                                                        0.0
                                                                               0.0
## adults
                       0.1 0.0
                                           0.0
                                                       0.0
                                                              1.0
                                                                        0.0
                                                                               0.0
## children
                       0.0 0.0
                                           0.0
                                                       0.0
                                                              0.0
                                                                        1.0
                                                                               0.0
## babies
                                           0.0
                                                       0.0
                                                              0.0
                                                                               1.0
                       0.0 - 0.1
                                                                        0.0
## adr
                       -0.1 0.1
                                          -0.1
                                                       0.0
                                                              0.3
                                                                        0.4
                                                                               0.0
## requests
                       0.1 0.0
                                           0.0
                                                       0.0
                                                              0.1
                                                                        0.0
                                                                               0.0
                  adr requests
## lead_time
                 -0.1
                            0.1
## day
                  0.1
                            0.0
                            0.0
## weekend_night -0.1
## week_night
                  0.0
                            0.0
## adults
                  0.3
                            0.1
## children
                  0.4
                            0.0
## babies
                  0.0
                            0.0
## adr
                  1.0
                            0.1
## requests
                  0.1
                            1.0
summary(data)
##
    is_canceled
                  lead_time
                                    year
                                                   week
                                                                  day
    0:1173
                Min. : 0.00
                                  2015:114
                                              18
                                                     :
                                                        66
                                                             Min.
                                                                   : 1.0
                1st Qu.: 17.00
                                                        61
##
    1: 425
                                  2016:735
                                                             1st Qu.:121.0
                                              27
##
                Median : 56.00
                                  2017:749
                                              29
                                                     :
                                                        55
                                                             Median :180.5
##
                Mean : 82.68
                                              22
                                                        52
                                                             Mean
                                                                   :180.4
##
                3rd Qu.:127.00
                                              32
                                                        52
                                                             3rd Qu.:240.0
##
                       :504.00
                                              25
                Max.
                                                        51
                                                             Max.
                                                                    :366.0
##
                                              (Other):1261
##
   weekend night
                       week night
                                           adults
                                                           children
  Min.
           :0.0000
                     Min. : 0.000
                                                               :0.0000
##
                                       Min.
                                               :0.000
                                                        Min.
   1st Qu.:0.0000
                     1st Qu.: 1.000
##
                                       1st Qu.:2.000
                                                        1st Qu.:0.0000
##
   Median :1.0000
                     Median : 1.000
                                       Median :2.000
                                                        Median :0.0000
    Mean
           :0.8673
                     Mean
                            : 1.876
                                       Mean
                                              :1.869
                                                        Mean
                                                               :0.1471
##
    3rd Qu.:2.0000
                     3rd Qu.: 3.000
                                       3rd Qu.:2.000
                                                        3rd Qu.:0.0000
##
    Max.
           :5.0000
                     Max.
                            :15.000
                                       Max.
                                              :4.000
                                                        Max.
                                                               :3.0000
##
##
        babies
                       meal
                                        market_segment room_type
                       BB:1094
                                               : 24
##
           :0.000000
                                  Corporate
                                                        A:1047
    Min.
    1st Qu.:0.000000
                                  Direct
                                                : 233
                                                           30
                       HB: 31
                                                        B:
##
    Median :0.000000
                       SC: 473
                                  Groups
                                                : 126
                                                        D: 345
   Mean :0.001252
                                                            70
                                  Offline TA/TO: 109
                                                        E:
                                                            68
##
    3rd Qu.:0.000000
                                  Online TA
                                               :1106
                                                        F:
##
    Max.
           :1.000000
                                                        G:
                                                            38
##
##
            customer_type
                                 adr
                                                 requests
##
    Contract
                   : 17
                            Min.
                                   : 40.67
                                             Min.
                                                     :0.0000
##
                            1st Qu.: 89.10
                                              1st Qu.:0.0000
    Group
                   :
                       9
##
    Transient
                   :1324
                            Median :112.67
                                              Median :1.0000
##
                                                     :0.7735
    Transient-Party: 248
                            Mean
                                   :121.05
                                             Mean
##
                            3rd Qu.:144.86
                                              3rd Qu.:1.0000
##
                            Max.
                                   :300.00
                                             Max.
                                                     :5.0000
##
## Generate Sec 2, Figure 3: interaction plots
```

interaction.plot(data\$meal, data\$room_type, data\$adr)





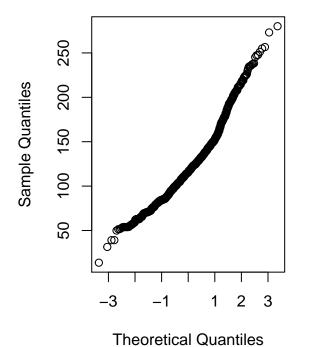


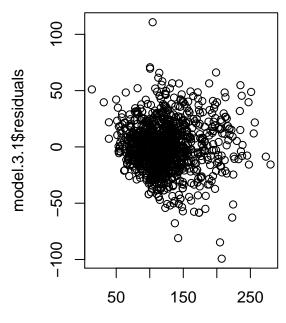
Section 3: Method

```
\textit{## train\_test\_split}
set.seed(123)
index = sample(1:nrow(data),size=floor(0.8*nrow(data)))
train_data = data[index,]
test_data = data[-index,]
```

```
test_x = subset(test_data, select = -c(adr))
test_y = test_data$adr
## 3.1 simple model
model.3.1 = lm(adr~.-day, train_data)
#summary(model.3.1)
## Training R^2
summary(model.3.1)$r.squared
## [1] 0.7701231
## Training RMSE
sqrt(sum((model.3.1$fitted.values-train_data$adr)^2)/nrow(train_data))
## [1] 20.907
## testing R^2 squared
predicted.adr = predict(model.3.1, newdata=test_x)
1-sum((predicted.adr-test_y)^2)/sum((test_y-mean(test_y))^2)
## [1] 0.725059
## testing RMSE
sqrt(sum((predicted.adr-test_y)^2)/nrow(test_data))
## [1] 23.35453
## Generate Sec 3.2, Figure 4: diagnostic plots
par(mfrow=c(1,2))
qqnorm(model.3.1$fitted.values)
plot(model.3.1$fitted.values, model.3.1$residuals)
```

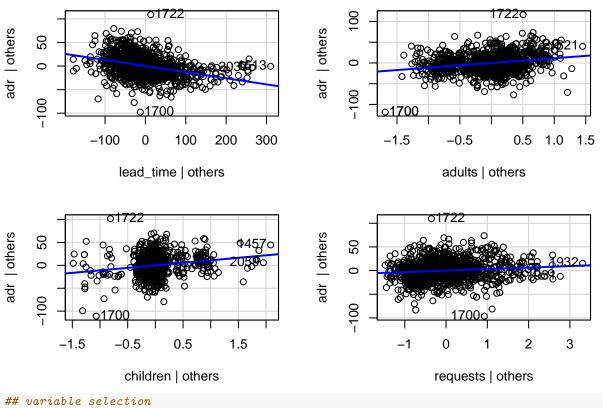
Normal Q-Q Plot





```
## constant variance test
bptest(model.3.1)
##
## studentized Breusch-Pagan test
##
## data: model.3.1
## BP = 261.13, df = 76, p-value < 2.2e-16
## normality
shapiro.test(residuals(model.3.1))
##
## Shapiro-Wilk normality test
##
## data: residuals(model.3.1)
## W = 0.98562, p-value = 6.241e-10
## error independence
dwtest(model.3.1)
##
## Durbin-Watson test
##
## data: model.3.1
## DW = 2.0233, p-value = 0.6617
\mbox{\tt \#\#} alternative hypothesis: true autocorrelation is greater than 0
## model structure
avPlots(model.3.1,~lead_time+adults+children+requests)
```

Added-Variable Plots



```
## variable selection
step(model.3.1, scope=list(upper=~., lower=~1), trace=0)
```

```
##
## Call:
  lm(formula = adr ~ is_canceled + lead_time + year + week + adults +
##
       children + meal + market_segment + room_type + customer_type +
##
       requests, data = train_data)
##
   Coefficients:
##
##
                     (Intercept)
                                                     is_canceled1
##
                          36.2632
                                                           9.7298
##
                       lead_time
                                                         year2016
                          -0.1303
##
                                                          15.7103
##
                        year2017
                                                            week2
##
                          36.9027
                                                          -5.2799
##
                            week3
                                                            week4
                           2.4971
                                                          13.0280
##
##
                            week5
                                                            week6
                                                           3.9487
                          11.6415
##
##
                            week7
                                                            week8
                          12.8500
                                                           8.7973
##
##
                            week9
                                                           week10
##
                          14.3766
                                                          11.1962
                                                           week12
##
                          week11
                                                          22.8931
##
                          17.7930
##
                          week13
                                                           week14
##
                          31.3177
                                                          27.9713
```

##	week15	week16
##	46.5512	39.9628
##	week17	week18
##	46.7183	52.3862
##	week19	week20
##	62.3351	47.9892
##	week21	week22
##	57.3110	56.3333
##	week23	week24
##	49.1404	48.1587
##	week25	week26
##	54.6654	39.6424
##	week27	week28
##	40.8335	56.3686
##	week29	week30
##	49.0983	50.8093
##	week31	week32
##	51.2737	63.2271
##	week33	week34
##	62.0573	60.9497
##	week35	week36
##	51.0325	48.9721
##	week37	week38
##	50.6476	66.0920
##		week40
##	week39 92.0967	67.8230
##		
##	week41 65.3058	week42 64.2772
##	week43	week44
##	51.7369	38.8379
##	week45	week46
##	37.4612	57.6967
##	week47	week48
##	30.8480	24.6154
##	week49	week50
##	18.0433	26.4556
##	week51	week52
##	20.7015	20.4298
##	week53	adults
##	48.9224	11.5074
##	children	mealHB
##	10.9959	24.4304
##	mealSC	market_segmentDirect
##	-16.9748	11.6751
##	market_segmentGroups	market_segmentOffline TA/TO
##	-2.3870	-3.7843
##	market_segmentOnline TA	room_typeB
##	13.5307	-7.3926
##	room_typeD	room_typeE
##	14.4313	50.1592
##	${\tt room_typeF}$	room_typeG
##	59.0946	91.5094
##	customer_typeGroup	customer_typeTransient
##	-14.3458	-20.9452

```
## customer_typeTransient-Party
                                                      requests
##
                       -11.9170
                                                        3.1702
## 3.2 Linear Regression with Interaction and Quaratic Terms
model.3.2.1 = lm(adr ~ is_canceled + lead_time + year + week + adults +
                  children + meal + market_segment + room_type + customer_type +
                  requests + meal:market_segment + meal:room_type +
                  meal:requests + market_segment:room_type +
                  I(lead_time^2) + I(children^2) + I(adults^2), data = train_data)
## model diagnostics
## check leverage
n=nrow(train_data); p=ncol(train_data);
lev=influence(model.3.2.1)$hat
sort(lev, decreasing = TRUE)[1:6]
##
         510
                  1061
                             1487
                                       1696
                                                  633
                                                            1988
## 1.0000000 1.0000000 1.0000000 0.7668225 0.7668225 0.6288907
## check outliers
jack=rstudent(model.3.2.1);
qt(.05/(2*n), n-p-1)
## [1] -4.127247
sort(abs(jack), decreasing=TRUE)[1:5]
                1575
##
       1722
                         1700
                                   1463
                                             911
## 6.388524 5.789680 5.078372 4.135798 3.604173
## Influential observations
cook = cooks.distance(model.3.2.1)
halfnorm(cook, nlab=5, labs=row.names(train_data), ylab="Cook's distances")
                                                                             570911
                                                                         63696
Cook's distances
                                                                       1575
      0.05
                                                            0.00
            0.0
                      0.5
                                 1.0
                                           1.5
                                                      2.0
                                                                2.5
                                                                          3.0
                                     Half-normal quantiles
```

```
sort(abs(cook), decreasing=TRUE)[1:5]
                     570
                                1696
                                            633
          911
## 0.15974305 0.15974305 0.12478496 0.12478496 0.06212536
#max(cook)
deleted = c('510', '1061', '1487', '1722', '1700', '1575')
train_data.new = train_data[!row.names(train_data) %in% deleted,]
## refit with new train_data
model.3.2.2 = lm(adr ~ is_canceled + lead_time + year + week + adults +
                  children + meal + market_segment + room_type + customer_type +
                  requests + meal:market_segment + meal:room_type +
                  meal:requests + market_segment:room_type +
                  I(lead_time^2) + I(children^2) + I(adults^2), data = train_data.new)
## Section 3.2 Figure 5: boxcox
par(mfrow=c(1,1))
bc = boxcox(model.3.2.2)
     -2400
log-Likelihood
     -2600
     -2800
            -2
                             -1
                                               0
                                                                 1
                                                                                   2
                                               λ
bc$x[bc$y == max(bc$y)]
## [1] 0.3838384
# Check for collinearlity
# conditional number
x = model.matrix(model.3.2.2)[,c('lead_time','adults','children','requests')]
x = x - matrix(apply(x, 2, mean), nrow(x), ncol(x), byrow=TRUE)
x = x / matrix(apply(x, 2, sd), nrow(x), ncol(x), byrow=TRUE)
apply(x,2,mean)
##
       lead time
                        adults
                                     children
                                                   requests
## -4.264955e-18 4.593727e-17 -2.280660e-18 -3.541395e-17
```

```
apply(x,2,var)
## lead time
                adults
                       children requests
##
                               1
e = eigen(t(x) %% x)
sqrt(e$val[1]/e$val)
## [1] 1.000000 1.078520 1.159356 1.169910
round(faraway::vif(x), dig=2)
## lead time
               adults children requests
##
        1.02
                            1.01
                                      1.02
                  1.02
## refit box-cox transformation
model.3.2.3 = lm(adr^(0.38) ~ is_canceled + lead_time + year + week + adults +
                  children + meal + market_segment + room_type + customer_type +
                  requests + meal:market_segment + meal:room_type +
                  meal:requests + market_segment:room_type +
                  I(lead_time^2) + I(children^2) + I(adults^2), data = train_data.new)
summary(model.3.2.3)
##
## Call:
## lm(formula = adr^(0.38) ~ is_canceled + lead_time + year + week +
##
       adults + children + meal + market_segment + room_type + customer_type +
##
       requests + meal:market_segment + meal:room_type + meal:requests +
##
       market_segment:room_type + I(lead_time^2) + I(children^2) +
##
       I(adults^2), data = train_data.new)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                            Max
  -1.77570 -0.20800 0.00538 0.22009 1.27380
## Coefficients: (19 not defined because of singularities)
##
                                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                           5.270e+00 2.028e-01 25.986 < 2e-16
## is canceled1
                                           2.242e-01 2.836e-02
                                                                 7.905 6.14e-15
## lead_time
                                          -4.389e-03 3.333e-04 -13.166 < 2e-16
## year2016
                                           3.467e-01 5.789e-02
                                                                5.989 2.81e-09
                                           7.472e-01 6.632e-02 11.267 < 2e-16
## year2017
## week2
                                          -1.039e-01 1.178e-01 -0.882 0.377881
## week3
                                          -2.325e-01 1.594e-01 -1.459 0.144810
## week4
                                           2.120e-02 1.813e-01
                                                                0.117 0.906904
## week5
                                          -2.937e-02 1.940e-01 -0.151 0.879735
## week6
                                           6.053e-02 1.721e-01
                                                                 0.352 0.725166
## week7
                                          -8.586e-03 1.417e-01 -0.061 0.951707
## week8
                                          -5.840e-02 1.595e-01 -0.366 0.714306
## week9
                                           9.386e-02 1.426e-01
                                                                 0.658 0.510667
## week10
                                           8.779e-02 1.318e-01
                                                                0.666 0.505618
## week11
                                           2.449e-01 1.201e-01
                                                                 2.038 0.041726
## week12
                                           3.570e-01 1.252e-01 2.851 0.004437
```

```
## week13
                                            6.589e-01 1.332e-01
                                                                    4.946 8.66e-07
## week14
                                            4.228e-01
                                                       1.404e-01
                                                                    3.011 0.002656
                                                                    6.196 7.98e-10
## week15
                                            7.693e-01
                                                       1.242e-01
## week16
                                            6.896e-01
                                                       1.208e-01
                                                                    5.706 1.46e-08
## week17
                                            8.261e-01
                                                       1.268e-01
                                                                    6.512 1.09e-10
## week18
                                            9.045e-01
                                                       1.123e-01
                                                                    8.054 1.95e-15
## week19
                                                                    9.046 < 2e-16
                                            1.086e+00
                                                       1.201e-01
## week20
                                                                    7.286 5.86e-13
                                            8.511e-01
                                                       1.168e-01
## week21
                                            1.008e+00
                                                       1.172e-01
                                                                    8.601 < 2e-16
## week22
                                            1.028e+00
                                                       1.182e-01
                                                                    8.700 < 2e-16
## week23
                                            8.559e-01
                                                       1.188e-01
                                                                    7.207 1.02e-12
## week24
                                                                    7.571 7.45e-14
                                            8.810e-01
                                                       1.164e-01
## week25
                                            9.731e-01
                                                       1.207e-01
                                                                    8.060 1.86e-15
## week26
                                                       1.169e-01
                                            6.809e-01
                                                                    5.825 7.35e-09
## week27
                                            7.242e-01
                                                       1.125e-01
                                                                    6.437 1.78e-10
## week28
                                            9.685e-01
                                                       1.228e-01
                                                                    7.888 6.96e-15
## week29
                                            8.489e-01
                                                                    7.328 4.32e-13
                                                       1.158e-01
## week30
                                            8.732e-01
                                                       1.191e-01
                                                                    7.332 4.22e-13
## week31
                                            8.073e-01
                                                       1.214e-01
                                                                    6.648 4.55e-11
## week32
                                            1.066e+00
                                                       1.151e-01
                                                                    9.260 < 2e-16
## week33
                                            1.094e+00
                                                       1.197e-01
                                                                    9.139 < 2e-16
## week34
                                            1.091e+00
                                                       1.164e-01
                                                                    9.373 < 2e-16
## week35
                                                                    7.676 3.43e-14
                                            9.170e-01 1.195e-01
## week36
                                            8.843e-01
                                                       1.362e-01
                                                                    6.493 1.24e-10
## week37
                                            8.895e-01
                                                       1.295e-01
                                                                    6.870 1.04e-11
## week38
                                            1.206e+00
                                                       1.199e-01
                                                                  10.060
                                                                          < 2e-16
## week39
                                            1.611e+00
                                                       1.300e-01
                                                                  12.397
                                                                           < 2e-16
## week40
                                                                    9.348
                                            1.212e+00
                                                       1.297e-01
                                                                          < 2e-16
## week41
                                                                    9.495
                                            1.153e+00
                                                       1.215e-01
                                                                          < 2e-16
## week42
                                            1.113e+00
                                                       1.233e-01
                                                                    9.025 < 2e-16
## week43
                                            8.134e-01
                                                       1.327e-01
                                                                    6.128 1.21e-09
## week44
                                            7.107e-01
                                                       2.131e-01
                                                                    3.336 0.000878
## week45
                                            6.047e-01
                                                       1.445e-01
                                                                    4.185 3.07e-05
## week46
                                            1.018e+00
                                                                    7.272 6.47e-13
                                                       1.401e-01
## week47
                                            4.365e-01
                                                       1.552e-01
                                                                    2.813 0.004994
## week48
                                            3.516e-01
                                                       2.173e-01
                                                                    1.618 0.105958
## week49
                                            9.751e-02 1.956e-01
                                                                    0.498 0.618303
## week50
                                            3.581e-01
                                                      1.832e-01
                                                                    1.955 0.050825
## week51
                                            1.327e-01
                                                       1.674e-01
                                                                    0.793 0.428041
## week52
                                            2.271e-01
                                                       1.472e-01
                                                                    1.543 0.123091
## week53
                                                       1.342e-01
                                                                    6.805 1.60e-11
                                            9.133e-01
## adults
                                           -3.118e-01 8.746e-02
                                                                  -3.565 0.000379
## children
                                            4.835e-01
                                                       8.796e-02
                                                                   5.496 4.75e-08
## mealHB
                                            8.319e-01
                                                       2.505e-01
                                                                    3.320 0.000927
## mealSC
                                           -4.189e-01
                                                       4.228e-02
                                                                  -9.907 < 2e-16
                                            1.258e-01
                                                       1.165e-01
                                                                    1.080 0.280379
## market_segmentDirect
## market_segmentGroups
                                           -6.241e-02
                                                       1.260e-01
                                                                   -0.495 0.620573
## market_segmentOffline TA/TO
                                           -5.789e-02
                                                       1.197e-01
                                                                  -0.484 0.628753
## market_segmentOnline TA
                                            2.349e-01
                                                       1.124e-01
                                                                    2.089 0.036963
## room_typeB
                                           -4.657e-01
                                                       1.025e-01
                                                                  -4.542 6.16e-06
                                           -4.775e-02
                                                       2.489e-01
                                                                  -0.192 0.847889
## room_typeD
## room_typeE
                                            8.157e-01 8.339e-02
                                                                   9.781 < 2e-16
## room_typeF
                                            1.032e+00 8.520e-02 12.118 < 2e-16
## room_typeG
                                            1.380e+00 1.048e-01 13.171 < 2e-16
```

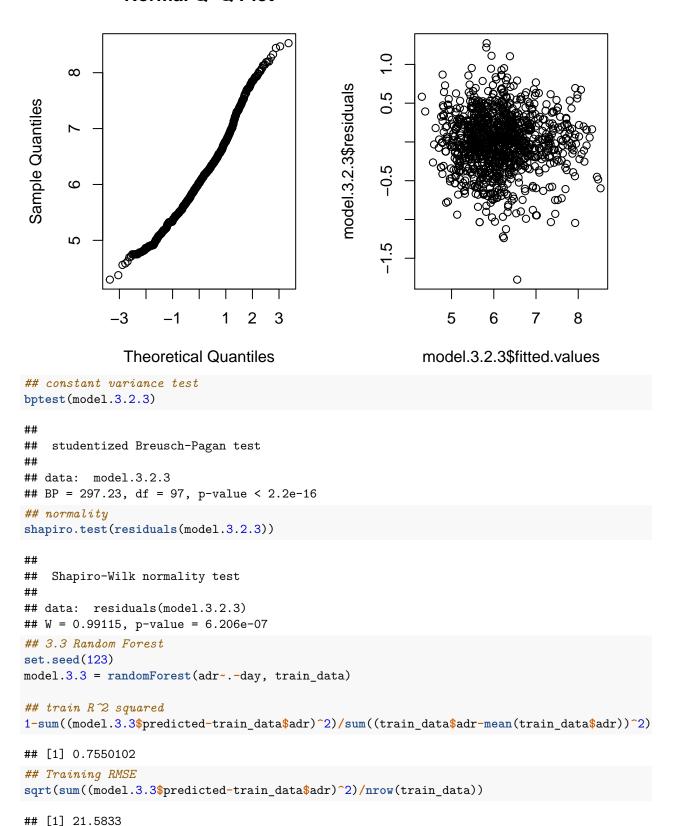
```
## customer_typeGroup
                                           -4.812e-01 2.118e-01 -2.271 0.023308
## customer_typeTransient
                                           -5.556e-01 1.227e-01
                                                                   -4.528 6.57e-06
## customer typeTransient-Party
                                           -3.967e-01
                                                       1.330e-01
                                                                   -2.983 0.002917
                                            4.164e-02 1.717e-02
                                                                    2.426 0.015433
## requests
## I(lead time^2)
                                            6.099e-06
                                                       9.489e-07
                                                                    6.427 1.89e-10
## I(children^2)
                                           -1.496e-01 4.323e-02 -3.460 0.000560
## I(adults^2)
                                            1.413e-01 2.390e-02
                                                                    5.912 4.43e-09
                                            1.338e-01 4.400e-01
## mealHB:market_segmentDirect
                                                                    0.304 0.761172
## mealSC:market_segmentDirect
                                            3.806e-01
                                                       1.075e-01
                                                                    3.541 0.000414
## mealHB:market_segmentGroups
                                           -5.610e-01
                                                                   -1.589 0.112376
                                                       3.531e-01
## mealSC:market_segmentGroups
                                                   NA
                                                               NA
                                                                       NA
## mealHB:market_segmentOffline TA/TO
                                                                   -2.781 0.005506
                                           -9.537e-01
                                                       3.429e-01
## mealSC:market_segmentOffline TA/TO
                                            1.011e-01
                                                       1.465e-01
                                                                    0.690 0.490328
## mealHB:market_segmentOnline TA
                                           -2.565e-01
                                                       3.836e-01
                                                                   -0.669 0.503786
## mealSC:market_segmentOnline TA
                                                                       NA
                                                   NΑ
                                                               NΑ
## mealHB:room_typeB
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
                                                               NA
                                                                       NA
                                                                                NΑ
## mealSC:room_typeB
                                                   NA
## mealHB:room typeD
                                            2.548e-01
                                                       3.748e-01
                                                                    0.680 0.496718
## mealSC:room_typeD
                                           -7.340e-01 1.772e-01
                                                                   -4.143 3.68e-05
                                           -1.369e-01
                                                                   -0.368 0.712984
## mealHB:room typeE
                                                       3.721e-01
                                                       3.769e-01
## mealSC:room_typeE
                                            7.464e-01
                                                                    1.980 0.047895
## mealHB:room typeF
                                           -3.326e-01
                                                       4.192e-01
                                                                   -0.793 0.427653
## mealSC:room_typeF
                                                                       NΔ
                                                                                NA
                                                   NΑ
                                                               NΑ
## mealHB:room typeG
                                                               NA
                                                                       NA
                                                                                NA
                                                   NA
## mealSC:room typeG
                                                               NΑ
                                                                       NΑ
                                                                                NΑ
                                                   NΑ
## mealHB:requests
                                           -1.266e-01
                                                       1.579e-01
                                                                   -0.802 0.422633
## mealSC:requests
                                            1.117e-01
                                                       3.134e-02
                                                                    3.565 0.000379
## market_segmentDirect:room_typeB
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
## market_segmentGroups:room_typeB
                                                               NA
                                                                       NA
                                                                                NA
                                                   NA
## market_segmentOffline TA/TO:room_typeB
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
## market_segmentOnline TA:room_typeB
                                                   NA
                                                               NA
                                                                       NΑ
                                                                                NA
## market_segmentDirect:room_typeD
                                            4.101e-01
                                                       2.592e-01
                                                                    1.583 0.113783
## market_segmentGroups:room_typeD
                                           -1.260e-01
                                                       2.798e-01
                                                                   -0.450 0.652616
                                                       2.968e-01
## market_segmentOffline TA/TO:room_typeD -1.493e-01
                                                                   -0.503 0.615051
## market segmentOnline TA:room typeD
                                            3.620e-01
                                                       2.526e-01
                                                                    1.433 0.152158
## market_segmentDirect:room_typeE
                                            2.673e-02
                                                       1.207e-01
                                                                    0.221 0.824747
## market segmentGroups:room typeE
                                                                       NA
## market_segmentOffline TA/TO:room_typeE -2.927e-01
                                                       2.441e-01
                                                                   -1.199 0.230787
## market_segmentOnline TA:room_typeE
                                                                       NA
                                                               NA
## market_segmentDirect:room_typeF
                                            1.946e-01
                                                       1.546e-01
                                                                    1.258 0.208469
## market segmentGroups:room typeF
                                                   NA
                                                               NA
                                                                       NΑ
## market segmentOffline TA/TO:room typeF
                                                   NA
                                                               NA
                                                                       NΑ
                                                                                NΑ
## market segmentOnline TA:room typeF
                                                   NA
                                                               NA
                                                                       NA
## market_segmentDirect:room_typeG
                                            5.416e-01
                                                       1.675e-01
                                                                    3.234 0.001254
## market_segmentGroups:room_typeG
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
## market_segmentOffline TA/TO:room_typeG
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
## market_segmentOnline TA:room_typeG
                                                   NA
                                                               NA
                                                                       NA
                                                                                NA
##
## (Intercept)
## is_canceled1
## lead_time
## year2016
                                           ***
## year2017
                                           ***
## week2
```

```
## week3
## week4
## week5
## week6
## week7
## week8
## week9
## week10
## week11
## week12
                                             **
## week13
## week14
                                             **
## week15
                                             ***
## week16
                                             ***
## week17
                                             ***
## week18
                                             ***
## week19
                                             ***
## week20
                                             ***
## week21
                                             ***
## week22
                                             ***
## week23
                                             ***
## week24
                                             ***
## week25
                                             ***
## week26
                                             ***
## week27
                                             ***
## week28
                                             ***
## week29
                                             ***
## week30
                                             ***
## week31
                                             ***
## week32
                                             ***
## week33
                                             ***
## week34
                                             ***
## week35
                                             ***
## week36
                                             ***
## week37
                                             ***
## week38
                                             ***
## week39
                                             ***
## week40
                                             ***
## week41
                                             ***
## week42
                                             ***
## week43
                                             ***
## week44
                                             ***
## week45
                                             ***
## week46
                                             ***
## week47
                                             **
## week48
## week49
## week50
## week51
## week52
## week53
                                             ***
## adults
                                             ***
## children
                                             ***
## mealHB
                                             ***
```

```
## mealSC
                                           ***
## market_segmentDirect
## market segmentGroups
## market_segmentOffline TA/TO
## market_segmentOnline TA
## room typeB
                                           ***
## room typeD
## room_typeE
                                           ***
## room_typeF
                                           ***
## room_typeG
                                           ***
## customer_typeGroup
## customer_typeTransient
                                           ***
## customer_typeTransient-Party
                                           **
## requests
## I(lead_time^2)
                                           ***
## I(children^2)
                                           ***
## I(adults^2)
                                           ***
## mealHB:market segmentDirect
## mealSC:market_segmentDirect
                                           ***
## mealHB:market segmentGroups
## mealSC:market_segmentGroups
## mealHB:market segmentOffline TA/TO
## mealSC:market_segmentOffline TA/TO
## mealHB:market segmentOnline TA
## mealSC:market segmentOnline TA
## mealHB:room typeB
## mealSC:room_typeB
## mealHB:room_typeD
## mealSC:room_typeD
                                           ***
## mealHB:room_typeE
## mealSC:room_typeE
## mealHB:room_typeF
## mealSC:room_typeF
## mealHB:room_typeG
## mealSC:room typeG
## mealHB:requests
## mealSC:requests
                                           ***
## market_segmentDirect:room_typeB
## market segmentGroups:room typeB
## market_segmentOffline TA/TO:room_typeB
## market segmentOnline TA:room typeB
## market segmentDirect:room typeD
## market segmentGroups:room typeD
## market_segmentOffline TA/TO:room_typeD
## market_segmentOnline TA:room_typeD
## market_segmentDirect:room_typeE
## market_segmentGroups:room_typeE
## market_segmentOffline TA/TO:room_typeE
## market_segmentOnline TA:room_typeE
## market_segmentDirect:room_typeF
## market_segmentGroups:room_typeF
## market_segmentOffline TA/TO:room_typeF
## market_segmentOnline TA:room_typeF
## market segmentDirect:room typeG
```

```
## market_segmentGroups:room_typeG
## market_segmentOffline TA/TO:room_typeG
## market_segmentOnline TA:room_typeG
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3733 on 1174 degrees of freedom
## Multiple R-squared: 0.8073, Adjusted R-squared: 0.7914
## F-statistic: 50.71 on 97 and 1174 DF, p-value: < 2.2e-16
## Training R^2
summary(model.3.2.3)$r.squared
## [1] 0.8073231
## Training RMSE
sqrt(sum((model.3.2.3\fitted.values^(1/0.38)-train_data.new\fiadr)^2)/nrow(train_data.new))
## [1] 18.49513
## testing R^2 squared
predicted.adr = predict(model.3.2.3, newdata=test_x)^(1/0.38)
1-sum((predicted.adr-test_y)^2)/sum((test_y-mean(test_y))^2)
## [1] 0.7426901
## testing RMSE
sqrt(sum((predicted.adr-test_y)^2)/nrow(test_data))
## [1] 22.5933
## Generate Sec 3.2, Figure 6: diagnostic plots
par(mfrow=c(1,2))
qqnorm(model.3.2.3$fitted.values)
plot(model.3.2.3$fitted.values, model.3.2.3$residuals)
```

Normal Q-Q Plot



```
## test R^2 squared
predicted.adr = predict(model.3.3, newdata=test_x)
1-sum((predicted.adr-test_y)^2)/sum((test_y-mean(test_y))^2)

## [1] 0.7245936

## testing RMSE
sqrt(sum((predicted.adr-test_y)^2)/nrow(test_data))

## [1] 23.37429
```