

Wesley James Vance

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Computer Science and Engineering
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RELEVANT EXPERIENCE

Startup Aggieldand Consultant, Texas A&M University August 2014 – Present
Consultant/ Advisor

- ❖ Analyzed 25 startups business plans and counseled teams on Lean Startup practices and market validation
- ❖ Improved startups 2,500 customer interviews through education on proper question techniques

JetPack, Texas A&M University January 2015 – Present
Founder

- ❖ Ruby on Rails application that gives students a means to collaborate and develop business ideas online

Silicon Valley Bank Trek, Silicon Valley Bank January 2015
Participant

- ❖ Selected to join trek that brings together 18 student innovators, industry leaders and university partners
- ❖ Interviewed Silicon Valley leaders; Danielle Morrill of Mattermark, Theresia Gouw, DJ Patil, Scott Weiss of Andreessen Horowitz, Roelof Botha of Sequoia Capital, and Jason Mendelson of Foundry Group

LEADERSHIP/ ACTIVITIES

Aggies Invent October 2014 & April 2015
Team Leader

- ❖ Competed in two engineering competitions focused around first responder technology and internet of things
- ❖ Awarded \$500 scholarship for third place with First Responder GPS drop technology

Three-Day Startup, Texas A&M University April 2013 – Present
Participant & Leader

- ❖ Developed a personal data aggregation platform, BlackBox and pitched platform to investors
- ❖ Volunteered over 100 hours to interview, select, and coach, 500 new applicants to the 3DS program

TECHNICAL SKILLS

Ruby/Rails
Javascript

HTML/CSS
C/C++ Programming

Git/Subversion
VB.NET

BUSINESS SKILLS

Agile Development

Lean Startup

MVP & Business Model Generation

WORK EXPERIENCE

IT Development Intern, Genworth Financial May 2014 – Present
Developer

- ❖ Collaborate with datacenter team to develop internal auditing and automation application
- ❖ Automated Risk Assessment for 143 internal applications through development of ServiceNow application

Product Development Assistant, Texas A&M Engineering Extension Service September 2013 – October 2014
Developer

- ❖ Redesigned TEEX PDC website with 10,000 lines of new code, servicing 1,600 monthly visitors

Apple Support Advisor, Apple Inc, College Station, TX May 2013 – September 2013
Troubleshoot Technician

- ❖ Exceeded weekly AppleCare goals with 96% overall satisfaction and topped Apple iOS advisor rankings

HONORS/ AWARDS

Wrangler Of The Year, Texas A&M University April 2015
Aggies Invent 3rd Place, Texas A&M University November 2014
Raymond Stotzer Ideas Challenge Finalist, Texas A&M University May 2014
HackerBow! Best Ruby on Rails Application, College Station TX March 2014
Eagle Scout, Boy Scouts of America, Redmond WA October 2011

EDUCATION

Texas A&M University, College Station, TX August 2011 – Present
Bachelor of Science in Computer Science and Engineering
Focus: Entrepreneurship & Small Business Development
125 Completed Credit Hours GPA: 3.0
Date of Graduation: May 2016