Wesley Vance

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RELEVANT EXPERIENCE

Startup Aggieland Consultant, Texas A&M University

Consultant/ Advisor

Analyzed startups business plans and counseled teams on Lean Startup practices and market validation Educated teams on process for acquiring quality customer feedback, used to test business model hypotheses

JetPack, Texas A&M University

January 2015 - Present

August 2014 - Present

Founder

Ruby on Rails application that gives students a means to collaborate and develop business ideas online

Silicon Valley Bank Trek, Silicon Valley Bank

January 2015

Participant

Selected to join trek that brings together 18 student innovators, industry leaders and university partners

Interviewed Silicon Valley leaders; Danielle Morrill of Mattermark, Theresia Gouw, DJ Patil, Scott Weiss of Andreessen Horowitz, Roelof Botha of Sequoia Capital, and Jason Mendelson of Foundry Group

LEADERSHIP/ ACTIVITIES

Aggies Invent

October 2014 & April 2015

Team Leader

- * Competed in two engineering competitions focused around first responder technology and internet of things
- Finalist with GPS drop technology, helping to locate missing people and keep track of first responders

Three-Day Startup, Texas A&M University

April 2013 - Present

Participant & Leader

- Developed a personal data aggregation platform, BlackBox and pitched platform to investors
- Volunteered following semesters to interview, select, and coach, new applicants to the 3DS program

TECHNICAL SKILLS

Ruby/Rails C/C++ Programming **VB.NET**

Javascript HTML/CSS

BUSINESS SKILLS

MVP & Prototype Generation Lean Startup **Business Model Generation**

WORK EXPERIENCE

IT Development Intern, Genworth Financial Developer

May 2014 - Present

- Collaborate with datacenter team to develop internal auditing and automation application
- Automated Application Risk Assessment through development of custom ServiceNow application

Product Development Assistant, Texas A&M Engineering Extension Service

September 2013 - October 2014

Developer

- Responsible for composition and deployment of TEEX PDC front-end website
- Evaluated emerging products and fit these into one of three points of service; think, build, sell

Apple Support Advisor, Apple Inc, College Station, TX

May 2013 - September 2013

Troubleshoot Technician

Exceeded weekly AppleCare goals and topped Apple iOS advisor rankings with 96% overall satisfaction rating

HONORS/ AWARDS

Wrangler Of The Year, Texas A&M University April 2015 Aggies Invent 3rd Place, Texas A&M University November 2014 Raymond Stotzer Ideas Challenge Finalist, Texas A&M University May 2014 HackerBowl: Best Ruby on Rails Application, College Station TX March 2014 Eagle Scout, Boy Scouts of America, Redmond WA October 2011

EDUCATION

Texas A&M University, College Station, TX

Bachelor of Science in Computer Science and Engineering Focus: Entrepreneurship & Small Business Development

125 Completed Credit Hours Major GPA: 3.1

Date of Graduation: May 2016

August 2011 - Present