

# Wesley James Vance

Texas A&M University  
Computer Science and Engineering  
Wesley.Vance@Mac.com  
1.336.549.5879

3338 Lieutenant  
College Station, TX 77845

wesvance.com  
linkedin.com/in/wesvance

## RELEVANT EXPERIENCE

**Startup Aggieldand Consultant**, Texas A&M University August 2014 – Present  
Consultant/ Advisor

- ❖ Analyzed 25 startups business plans and counseled teams on Lean Startup practices and market validation
- ❖ Improved 2,500 customer interviews through education on proper question techniques

**JetPack**, Texas A&M University January 2015 – Present  
Founder

- ❖ Ruby on Rails application that gives students a means to collaborate and develop business ideas online

**Silicon Valley Bank Trek**, Silicon Valley Bank January 2015  
Participant

- ❖ Selected to join trek that brings together 18 student innovators, industry leaders and university partners
- ❖ Interviewed Silicon Valley leaders; Danielle Morrill of Mattermark, Theresia Gouw, DJ Patil, Scott Weiss of Andreessen Horowitz, Roelof Botha of Sequoia Capital, and Jason Mendelson of Foundry Group

## LEADERSHIP/ ACTIVITIES

**Aggies Invent** October 2014 & April 2015  
Team Leader

- ❖ Competed in two engineering competitions focused around first responder technology and internet of things
- ❖ Awarded \$500 scholarship for third place with First Responder GPS drop technology

**Three-Day Startup**, Texas A&M University April 2013 – Present  
Participant & Leader

- ❖ Developed a personal data aggregation platform, BlackBox and pitched platform to investors
- ❖ Volunteered over 100 hours to interview, select, and coach, 500 new applicants to the 3DS program

## TECHNICAL SKILLS

Ruby/Rails HTML/CSS Git/Subversion  
Javascript C/C++ Programming VB.NET

## BUSINESS SKILLS

Agile Development Lean Startup MVP & Business Model Generation

## WORK EXPERIENCE

**IT Development Intern**, Genworth Financial May 2014 – Present  
Developer

- ❖ Collaborate with datacenter team to develop internal auditing and automation application
- ❖ Automated Risk Assessment for 143 internal applications through development of ServiceNow application

**Product Development Assistant**, Texas A&M Engineering Extension Service September 2013 – October 2014  
Developer

- ❖ Redesigned TEEX PDC website with 10,000 lines of new code, servicing 1,600 monthly visitors

**Apple Support Advisor**, Apple Inc, College Station, TX May 2013 – September 2013  
Troubleshoot Technician

- ❖ Exceeded weekly AppleCare goals with 96% overall satisfaction and topped Apple iOS advisor rankings

## HONORS/ AWARDS

**Wrangler Of The Year**, Texas A&M University April 2015  
**Aggies Invent 3rd Place**, Texas A&M University November 2014  
**Raymond Stotzer Ideas Challenge Finalist**, Texas A&M University May 2014  
**HackerBow! Best Ruby on Rails Application**, College Station TX March 2014  
**Eagle Scout**, Boy Scouts of America, Redmond WA October 2011

## EDUCATION

**Texas A&M University**, College Station, TX August 2011 – Present  
Bachelor of Science in Computer Science and Engineering  
Focus: Entrepreneurship & Small Business Development  
125 Completed Credit Hours GPA: 3.0  
Date of Graduation: May 2016