

TRIBAL BEEF PRODUCERS SURVEY

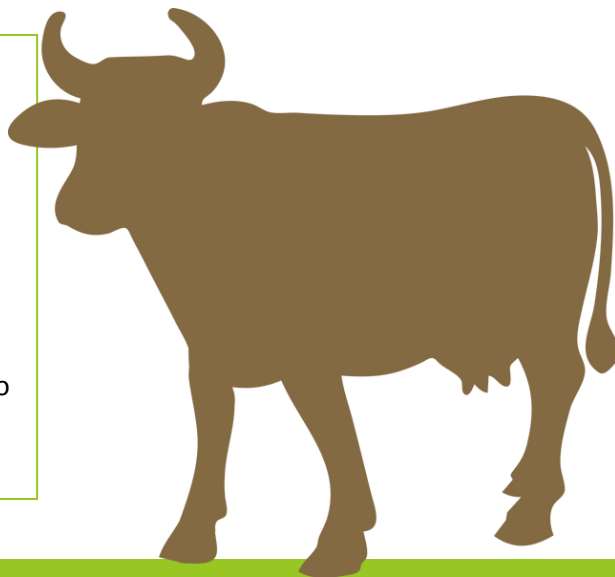
SUMMARY OF RESULTS

Types of Farm/ Ranch Operations

All respondents except one were cow/calf operations, where the calves are sold off farm/ranch. One respondent finished all their cattle on ranch, and a few respondents finished some cattle on ranch. A few producers also raise other crops, such as hay, or other livestock, such as horses.

Breeds Raised

Most producers raise Black Angus or Herefords. Some producers raise Black Angus Hereford cross. Red Angus, Longhorn, Corriente, and other cross breeds were also raised by some producers.



Calves Marketed in a Typical Year

Collectively the current respondents bring 1038 calves to market. The average number of calves brought to market by each producer is 87. The average calf weight is 631 lbs.

When Calves are Sold

Most producers bring their calves to market in October and November. Some producers sell calves through the winter until January. One producer sells calves in August.

Where Calves are Sold

The most common response was Ramsay Livestock Yards. Other responses include the highest price contractor, Chuck Stevens out of Hot Springs, Rennaker, Valley Livestock, Montana Livestock, 5 Valleys, Missoula, and Seth Stoddard in Superior.

Acres Grazed and Irrigated: The respondents graze between 100 and 8000 acres. The average number of acres is 1611. On average the producers have 108 irrigated acres. Those with irrigated acres, have about 2/3rds of their grazing land irrigated.

In late 2019/early 2020, CSKT Economic Development conducted a survey of tribal beef producers to assess beef and crop production on the Flathead Reservation. The survey was sent to tribal farmers and ranchers; 13 responses to the survey were received. This summary of results was prepared by Lake County Community Development- Cooperative Development Center.

The average price received for a market calf was \$836 or \$1.33 per pound.



The average price received for a cull cow was \$770.

Cattle Characteristics (regardless of certification)

Grass-fed*	92%
Grass-finished	31%
Raised without added hormones	62%
Raised without antibiotics	46%
Organic	15%

*One producer holds a grass-fed certification.

