

7-29-2020- Cattle Producers Meeting

We discussed Kim Yazzie and her experience. She is going to present on August 26th.

Jerry Hamel- Grass-fed beef, 2-3 years old, sold a quarter to 4 individuals and slaughtered and processed at White's \$485, sold for \$4/lb. Doesn't know how it graded. It takes 2-3 years old to get grass fat. What does the customer think? They are going to give him feedback. He doesn't want to be in competition with Whites. White's can kill up to 30/week? They have to sell their cattle by Christmas.

April Charlo- We only have so many slaughterhouses. We need more. The community needs more meat. We have plenty of cattle producers. Everything is so booked out. Maybe something with the CARES money. April mentioned that she wants to get a mobile slaughter unit.

Pete White said they can slaughter and Donald could process. But getting the cows on the schedule is the issue, wait times can be upwards of a year for small producers. They don't have enough storage. Labor is a big issue.

What is Donald's capacity to hang and store it and freezer space—but they're not USDA inspected.

Possibly MMFEC can take it (store cut and wrap). Either USDA inspected or exempt.

Pete White- Everyone on this call is mostly not set up to sell yearlings or grass-fat for processing. They are selling calves. He really emphasized that we need to have a committee for these live sales side of things.

Joel is ready to put the effort in.
What do these animals grade?

Greg Dumontier is going to be spearheading a meeting with the producers on how we can get to that yearling level.