

WILLIAM STROTHER

6702 W Kimberly Way, Glendale, AZ, 85308

Cell: (208) 651-7152

Email: williamstrothe@gmail.com

PROFESSIONAL SUMMARY

Sales professional with history in fast paced, leadership positions, where I need to be on my toes for anything that may come. I'm looking to use my skills and personal history to enrich and benefit others, and help make a difference in people's lives.

SKILLS

- Self-Motivator
- Detail Oriented
- Teachable
- Great Social Skills
- Ability to work under pressure
- Strong Communication skills
- Product Knowledge
- Cooperative Team Member

WORK HISTORY

Quicken Loans, Senior Banker, September 2019 - Current, Full Time, Phoenix, AZ

- Educated in guidelines for Conventional, VA, and FHA loan refinance programs
- Reviewed credit with clients to determine the best option for their financial profile
- Working as a team captain for my previous director, and am in multiple team chats to help with guidelines
- Knowledgeable in banking platforms and how to navigate them such as LOLA, AMP, Pathfinder, Loan Compass
- Able to help other teams members in AMP and LOLA, to remove QFRs and make sure loans have a smooth process into underwriting
- I have been in the future leaders program to be able to help more people beyond myself to be their best performers

Outback Therapeutic Expeditions, Emergency Response, Field Guide, May 2018 - August 2019, Full Time, Lehi, UT

- Plan logistics within the field for where groups hike to without crossing one another.
- Provide food, water, and shelter to each group in a timely manner.
- Ability to talk to students and defuse tense situations.
- Set my own schedule to make sure everything gets done, as well as future projects.

Ken Garff Nissan Riverdale, Car Salesman, November 2017 - May 2018, Full Time, Riverdale, UT

- Greet customers in a timely fashion while quickly determining their needs.
- Engaged with customers in a sincere and friendly manner.
- Built relationships with customers to increase the likelihood of repeat and referral customers.
- Set and surpass monthly goals.

Zumiez, Assistant Manager, September 2015 to April 2016, April 2017 - November 2017, Part Time, Spokane Valley, WA, Ogden, UT

- Maintained knowledge of current sales, promotions, and policies regarding payment and exchanges.
- Helped with hiring and training of all new incoming team members.
- Set individual and store goals, and help everyone meet and exceed their goals.

EDUCATION

Technical Degree: Aerospace Composite Technology, Graduated 2015, North Idaho College - Coeur d'Alene, ID