

MS-900 Learning Path: Describe Microsoft 365 pricing, licensing, and support



Course Agenda

Learning Path – Describe cloud concepts

Learning Path – Describe Microsoft 365 apps and services

Learning Path – Describe Microsoft 365 security and compliance capabilities

Learning Path – Describe Microsoft 365 pricing, licensing, and support

Learning Path Agenda



Describe Microsoft 365 pricing, licensing, and billing options



Describe support offerings for Microsoft 365 services

Module 1: Describe Microsoft 365 pricing, licensing, and billing options



Module 1 Introduction

After completing this module, you'll be able to:

- Describe the pricing models available for Microsoft cloud services
- Describe billing management features such as billing frequency and methods of payment
- Describe the differences between base licensing and add-on licensing

Pricing models for Microsoft cloud services

Cloud Solution Provider (CSP) model:

Microsoft partner program that provides the expertise and services you need through an expert CSP partner.

- The CSP manages your entire subscription, provide billing and technical support.
- Provides a pay-as-you-go subscription model with per-user, per-month pricing.

Enterprise Agreements:

Designed for organizations that want to license software and cloud services for a minimum three-year period.

- A single organization-wide agreement.
- 24x7 technical support, planning services, end-user and technical training, and unique technologies through Software Assurance.

Direct Billing:

Buy and pay for your Microsoft 365 subscription with a credit or debit card, or a bank account.

Trial:

Sign up for a free trial subscription for Microsoft 365 for 30 days.

Billing and bill management options

Billing account options

The Microsoft 365 admin center currently supports the following type of billing accounts:

- Microsoft Online Services Program
- Microsoft Products & Services Agreement (MPSA) Program
- Microsoft Customer Agreement

Consumption and fixed cost models

- Consumption-based price: charged for only what you use, known as *Pay-As-You-Go*.
- Fixed-priced: charged for instances whether or not they're used.

Bill management

Microsoft 365 admin center allows you to:

- Manage subscriptions and licenses
- View billing statements.
- Modify payment methods
- Modify billing frequency
- Buy and manage other services or features
- Manage billing notification emails and invoice attachments

Available subscription plans

E3 E5

Microsoft 365 for Home

Bring the same great productivity benefits into your personal and family life with *Microsoft 365 Personal* or *Microsoft 365 Family*.



Microsoft 365 Education

Designed for educational institutions. Has three subscription plans for faculty and students.



Microsoft 365 Government

Designed for government institutions. Has two subscription plans.



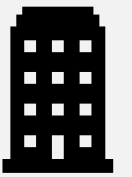
Microsoft 365 for Business

Designed for small and medium-sized organizations that have up to 300 employees. Has four subscription plans.



Microsoft 365 Enterprise

Designed for large organizations. Has three subscription plans and four subscription plans for Office 365.



Available licensing options

A **license**, or **base license** allows users to use the features and services included in the subscription plan.

Subscription licenses (USLs):

Microsoft 365 products and services are available as USLs and are licensed on a per-user basis.

- Full USLs
- Add-on USLs
- From SA USLs
- Step Up USLs

Types of add-ons:

Add-ons provide more capabilities to enhance your subscription.

- Traditional add-ons
- Standalone add-ons

User and billing management in the Microsoft 365 admin center



Module 2: Describe support offerings for Microsoft 365 services



Module 2 Introduction

After completing this module, you'll be able to:

- Describe the support offerings available for Microsoft 365 and how to create a support request
- Describe service level agreements (SLAs) concepts
- Identify how to track service health through the Microsoft 365 admin center
- Describe how organizations can provide feedback on Microsoft 365 products and services

Support options for Microsoft 365 services



Community-based support



Self-help



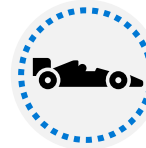
Web chat, email, and phone support



Q&A forums and online help



Pre-sales support



FastTrack



Microsoft unified support



Support through a Microsoft Partner



**Microsoft Support and Recovery
or Business Assist for Microsoft
365**

Support requests in the Microsoft 365 admin center



Service level agreement concepts

Microsoft 365 services guarantees level of service for your organization. Level of service is detailed in a legal agreement referred to as a **Service Level Agreement (SLA)**. The SLA describes Microsoft's commitments for uptime and connectivity for Microsoft Online Services.

Service Level	Claim
Incident	Applicable monthly service fees
Uptime	Service credit
Downtime and scheduled downtime	Uptime agreement

Track the service health status

View the health status of Microsoft 365 services:

- Microsoft 365 admin center
- Microsoft 365 Admin app on your mobile device
- Sign up for email notifications of new incidents that affect your tenant and status changes for an active incident
- Microsoft 365 Service health status page to check for known issues
- Sign up to follow Microsoft 365 at @MSFT365status on Twitter to see information on certain events or issues



Share feedback on Microsoft 365 services

You can directly influence change at Microsoft by providing feedback through the following ways:

- Send feedback from within a Microsoft 365 app using the Help button
- Send feedback directly within the community feedback web portal, Feedback
- Send feedback from the Windows Feedback Hub, located directly on your Windows device



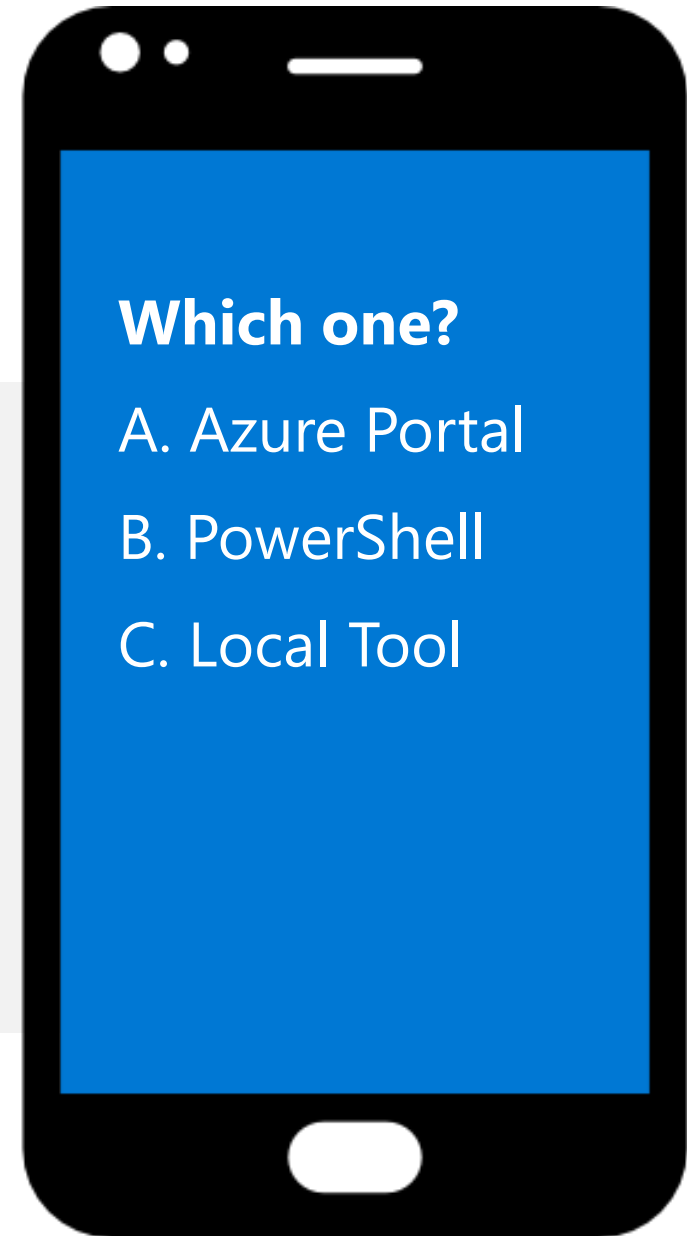
Knowledge Check

Populate with instructions to use the polling tool of your choice

Module 1:

PowerShell and Azure Command Line (CLI)

1. Use your Smartphones or Mobile Devices
2. Go to (*insert polling app link of your choice*)
3. Enter Code: **123-45-678**
4. Please participate in the quiz for this section



Learning Path Summary



Learned about Microsoft 365 pricing, licensing and billing options



Learned about support offerings for Microsoft 365 services

