

Jonathan Atack

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- Keen for a 'hands-on' role.
- Mature and professional. Keen to take on new challenges, 'roll sleeves up' and do the 'heavy lifting'.
- Confident, sociable and a strong team player.
- Able to empathise and build lasting relationships.
- Wide interests - from detailed study of philosophy, naval and ancient history, to modern economic theory.
- Varied and diverse skills, gained from: work experience, global travel and social interaction.
- Willing to work long, unsociable hours.

Work Experience

Broker

Orbis Exchange Group - Canary Wharf

February 2021 to Present

360 degree role, responsible for onboarding and management of my own base of clients. Personally responsible for handling the transaction of volumes ranging anywhere between 600,000 - 1.5m GBP regular international payments every month. Managing my clients' company's FX exposure and providing the highest standards of client management, for which the company was awarded Service sector winner 2022 by sterling bank in their young entrepreneur awards.

Sales Executive

Strategy insights

Education

BSc Hons in 'Maritime Business & Maritime Law'

PLYMOUTH University

2021

Foundation Degree in Business

PLYMOUTH University

A levels in Economics

SCHOOL QUALIFICATIONS

Skills

- Problem Solver Self-Initiator Strong Interpersonal Skills
- SCB Internship
- Sailing experiences

- Debating Society
- School class room assistant
- Handyman enterprise
- Music Composer (paid)
- Self-taught musician
- Faculty representative
- Rock band awards
- On-going mentorship
- Relationship connector
- Analytical: acting team lead in faculty legal 'Moot' debates. Only maths puzzle solver in year for the Dulwich College entrance exams.
- Saved a company \$150k: provided logical lateral insights to save a Plc material 'communications spend'.
- Hard working: Builders Mate, Handyman, self-taught guitar and keyboards
- Reliable: bar work
- committed to and maintained unsociable hours. Worked as a classroom assistant and invited to extend contract.
- Interpersonal: confident and out-going. Representative for several campaigns involving, the engagement and addressing of large public groups. Ability to emphasise as on-going mentor to a troubled teenager. Investment Bank Internship (Financial Markets) Assistant to COO of \$1.5bn business Shadowed and supported the Chief Operating Officer of the FX business in the running of committee and project development meetings. Contributed to the design and solution of a text messaging capability to update relevant clients with proprietorial insights regarding breaking news stories. I was the sole contributor to saving the Bank over \$150k, an amount which was to be spent on a redundant solution. Allowing resources to be redirected to my instant messaging solution. Paul Duke Building & Maintenance Company Builder's Mate: several month assignment renovating a bungalow from front to back. Several week assignment garden landscaping. Developed communication skills with a wide range of professional tradesmen
- Heavy manual work knocking down walls, clearing rubble
- Plumbing assistant
- pipe cutting and compression joints
- Base coat plastering
- Worked with surveyor Class Room Assistant
- Hawes Down Infants Local Authority school. Assisted a special needs class, hearing children read and helping deal with high stress situations involving children with very specific needs. Requested personally to renew my contract. Bar Man (sole charge in a private club) Ran the local Royal British Legion social club: Often left to close up bar alone Developed communication skills with servicemen, ex-servicemen and others from all social strata. SYSTEMS EXPERIENCE
- MS Excel
- MS Word
- MS PowerPoint.
- Administrative organiser: helped structure and run committee meetings, to help 'connect individuals', so that they can deliver SMART actions, target dates and agreed owners. Motivated, tenacious and outgoing. Proven track record of teamwork and building trusting relationships.
- Cold Calling
- Business Development
- Prospecting
- B2B Sales
- Quota

