# Joshua Dixon

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# Straight-talking Northerner

## CONSULTING

Freelance Strategy Director. (September 2023 - Present)

DEPT, BBH and GT&i; Strategically dropping in.

## GT&i (Aug 2024 - Present)

 Pitch support for a boutique brand agency. A relationship that began in 2016 but continues today.

# BBH & BBH Health (June - Aug 2024)

## Health Team

· Hemlibra pitch to move on the brand platform without moving away. Inspiring HCP, patients and internal teams alike.

## Tesco Team

- Setting a new zaggy 5 year plan for Tesco Clubcard beyond price.
- Pushing the reputation pillar through redefining Stronger Starts.
- Two proactive creative briefs for Whoosh and instore.

## DEPT (September 2023 – June 2024)

## JustEat

· JET already sets culture through their ATL, but social is functional and dull our 2024 plan uncovers the cultural moments we should be tapping into.

#### Mammut

Pointing out the opportunity to stay close to mountain culture vs becoming another GORPcore fashion brand, helping everyone to Rise with the Mountain.

## GolfTown

· Identifying and owning the game behind the game

## VCCP. LONDON

Strategy Director. (November 2021 – September 2023)

Guiding brilliant creatives to famous ideas for the biggest brands.

## Domino's

- · Castaway, closed the gap between us as the Nation's favourite QSR
- Price Slice was so effective some stores ran out of dough, pushing actual sales above forecast by £4M during the CoLC.

## TfL

• 'Brighter' inspired the clients to finally articulate why every journey matters.

## H&B

 Launched a menopause campaign that removed the stigma, avoided the tone-deaf pitfalls and made clients cry in the presentation. (Never hurts).

# HAVAS Helia, LONDON

Senior Planner. (October 2019 – November 2021)

Right hand man to HoS and Lead planner on CtM, which became the largest agency account.

## Comparethemarket.com:

• Launched Meerkat Music and Meerkat Meals Delivery























































































Senior Planner > Associate Strategy Director (September 2016 – October 2019)

Lead planner across key agency accounts.

ICRI: (International Coral Reef Initiative)

· Brought in a new 'fame' client

Won the first award for SSE – <u>DMA Silver 2018</u> (smart meters).

## Škoda, SEAT, VW and VWFS:

• Won the first award for SEAT – DMA Bronze 2018.

# PSONA. LONDON

Integrated Planner. (April 2015 – September 2016)

Helping a new agency stand out winning a #doitdifferently award.

# JWT, LONDON

Integrated Planner. (December 2013 - April 2015)

Integrating CRM with brand, digital and social in order to create through-the-line campaigns.

# PUBLICIS, LONDON

Junior Planner > Mid-Weight Planner. (July 2012 - December 2013)

Through-the-line approach to acquire, retain and remarket to customers.

## SIDE HUSTLE

## Kulira.org

Lead creative Strategist. 2022 - Present

Developed a brand that harnesses the power of dreams to help Ugandan orphans reach their full potential

## 10% For The Ocean

Strategy Director. 2020 - Present

The launch of a global ocean superfund brand and campaign launch.

## GT&I Strategy Director Pitch Wins. 2016 - 2024

UKConnect | Clivedale | Barratt London | Step 5 | Bascule | LifeCare Residences | Residenze Duomo | Harrington Hall | Regal London | Clarendon Road | Holker IT | GT&I Agency brand identity | Sotogrande | Vistra

## Loop.gl

Strategy Director. 2018

The world's first and largest urban gallery to launch a competitor to WeTransfer, Gold Clear Channel award 2019, Gold BEA world festival award 2019

# The Ocean Agency

Strategy Director. 2017.

A Glowing Campaign to save the coral reefs because if they suffer, we suffer.









# SKILLS

- IPA accredited
- Pitch winner
- Strategic thinker
- Data embracer
- Creative springboarder
- Confident, client-facing presenter