# Alan Wu

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#### **EDUCATION**

University of Pennsylvania | Master of Science in Data Science

08/2024 - 05/2026 (Expected)

• Overall GPA: **4.00**/4.00

**University of Nottingham** | BSc Hons Mathematics with Applied Mathematics

09/2020 - 07/2024

• Overall GPA: **3.90**/4.00 | First Class | Provost's Scholarship (06/2021)

### **SKILLS**

**Software Skills**: C, C++, Python, MATLAB, R, SQL, PowerBI, Tableau, Spark, Hadoop, Microsoft Office, Jupyter Notebook, AWS

Analytic Skills: Machine Learning (Supervised & Unsupervised), Predictive Modeling, Statistical Modeling, Time Series Analysis, Data Wrangling, ETL, Feature Engineering, Data Cleaning, Data Mining, Experiment Design, A/B Testing, Sample Size and Power Calculation, Data Visualization, Optimization, Hyperparameter Tuning, Model Validation, High Dimensional Model Selection

#### PROFESSIONAL EXPERIENCES

Novo Nordisk (China) Pharmaceuticals Co., Ltd. | Data Analyst Intern | Beijing, China

06/2023 - 09/2023

- Collaborated with Microsoft China on a company-wide SQL database migration project regarding to customer representative behavior, consolidating five databases into one. Reduced query runtime by 30% through SQL optimization, increasing database migration efficiency
- Leveraged Python and statistical techniques to process and analyze historical sales promotion data for pharmaceuticals. Generated predictive insights that improved promotional budget allocation accuracy by 20%, contributing to \$100,000 in cost savings.

Central Institute of Mental Health | Data Analyst Intern | Mannheim, Germany

01/2023 - 05/2023

- Explored neurophysiological activity under stress conditions using a neuropsychological paradigm and combining functional MRI and heart rate signal (in collaboration with the Max Planck Institute of Psychiatry)
- Analyzed fMRI-BOLD and photoplethysmogram signals respectively utilizing generalized linear models (GLM) and wabp algorithm in MATLAB and found brain regions' interaction with the autonomic nervous system under stress
- Collaborated with a multidisciplinary team of researchers to prepare and deliver a comprehensive presentation at an academic seminar at Heidelberg University, engaging over 20 scholars and researchers in discussions about findings.

## PROJECTS & RESEARCH EXPERIENCES

News Source Classification 12/2024

- Developed binary classification models to predict news headlines' sources (Fox News vs. NBC News), leveraging advanced NLP techniques to reveal stylistic and vocabulary differences.
- Web-scraped and processed **3,800+ headlines** using **Python**, transforming text data via TF-IDF and Word2Vec vectorization, and enriching features through bigram/trigram extraction.
- Built and tuned a Bidirectional LSTM model (80% accuracy), outperforming a baseline Logistic Regression (66%); mitigated overfitting through extensive hyperparameter optimization.

#### **Customer Churn Analysis**

08/2024

- Led a comprehensive customer churn analysis using **Python**, analyzing data from over **7,000 customer** records to identify key factors such as contract length, monthly charges and customer service response time influencing churn rates
- Applied the SMOTE method to increase sample size and developed multiple classification models (Logistic Regression, Random Forest, XGBoost) to predict potential customer churn. Achieved **an accuracy of 0.9** using XGBoost and created SHAP value charts to explain the model
- Designed and implemented A/B testing to validate data-driven strategies for reducing customer churn, comparing preand post-intervention churn rates to measure the effectiveness of the campaign

## Certification

Data Engineering Fundamentals – IBM	01/2025
Professional Certificate in Large Language Model Operations (LLMOps) – AI   edX	12/2024
Scrum Fundamentals Certified (SFC) – SCRUMstudy	04/2024
Microsoft Certified: Power BI Data Analyst Associate – Microsoft	11/2023