Understanding Stakeholders (Stakeholder Analysis)

project)

Project sponsor

Project team

member

Office Green

customer

Secondary

stakeholder

Office Green

employee

Stakeholder

Director of

Product

Landscape &

Website

Designer

Existing Clients

and Employees

Office Green's

Investors

Office Green

Receptionist

Role (Related to

Involvement

Makes high-level decisions:

serves as team resource

Knowledge of website

design and plants; strong

relationships with OG

employees

Can give feedback on the

customer experience

Financial support

Answers questions about the

service after launch

Power or

Influence

(H/M/L)

Н

Н

Μ

М

Impact

Wants the project to succeed.

No resistance.

Invested in the project as a

team member. Possible

resistance if Landscape

Designer role is affected.

Some highly interested; others

less so. Resistance only if

Plant Pals affects main product

line.

Little impact at present. Project

could affect their investment if

it affects Office Green's

performance.

Little impact on their role. No

resistance.

Interest

(H/M/L)

M

Н

M

Engagement

Communicate regularly, but

not daily. Ask questions and

give updates.

Communicate daily as

project team member

Communicate as needed to

inform and get feedback.

Not directly involved. Keep

updated on progress and

performance.

Not directly involved, but

should be updated before

launch

Prioritizing Stakeholders (power grid)

