

# XAVIER GENELIN

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## EXPERIENCE

*Mattress Firm*

*Remote*

**Data Scientist**

**November 2021-July 2022**

- Built customer segments in python based on demographic data using unsupervised models to analyze customer habits and look for marketing opportunities
- Examined customer demographic data for a variety of marketing teams, working with stakeholders to develop a more data-driven strategy
- Investigated customer survey data in python with NLP to analyze feedback from various customer groups and determine opportunities for improvement
- Built an XGBoost model to classify customers based on previous transaction habits to aid in customer analysis
- Analyzed the impact of economic stimulus packages on sales, determining there was an increase

*NC State Baseball*

*Remote*

**Quantitative Analyst**

**March 2021-June 2022**

- Built a report to analyze NC State pitchers to help optimize their performance and advise coaching staff

*Ashley Furniture Industries*

*Arcadia, WI*

**Business Intelligence Analyst/Data Analyst**

**November 2019-November 2021**

- Automated manual processes writing SQL queries, saving 45 hours per week
- Built an app in python to optimize the process of diverting shipping containers in python, saving 8 hours per week
- Conducted a statistical analysis in R on new product sales and advertisement spending using a linear regression, determined ad spending had no impact on sales, **saving \$300,000**

## EDUCATION

*North Carolina State University*

*Raleigh, NC*

**Master of Science, Statistics**

**May 2022**

*Xavier University*

*Cincinnati, OH*

**Bachelor of Science, Mathematics, concentration in Economics**

**May 2018**

## SKILLS

Programming languages: SQL (T-SQL, MySQL), R, Python, PyTorch, PySpark

Statistical Modeling: Classification, Regression, Clustering, Deep Learning (CNN, RNN), NLP

Tools: GCP, Jupyter Notebook, RStudio, Jupyter Lab, Google Colab

## Projects

NFL Win Prediction

Nov-Dec 2021

- An R Shiny app that allows a user to explore NFL game data from 2002-2014 seasons and fit different models (Logistic Regression, Classification Trees, and Random Forests) to predict the winners of a game

Emotion Detection

Dec 2021

- Create models (SVM, Bi-LSTM, BERT Transfer Learning) with PyTorch that detects the emotion behind a conversation using 25,000 prompts

Terrain Identification

Nov 2021

- Classify the type of terrain using PyTorch from a prosthetic limb based on accelerometer and gyroscope data using a CNN with 88% accuracy

Alzheimer's Risk Factors

April 2022

- Identify risk factors associated with individuals identified with Alzheimer-onset dementia using PySpark and used classification models for prediction with 87% accuracy