

# COMPANY PROFILE



**ELIOT**  
MANAGEMENT GROUP

Eliot Management Group provides a variety of electronic based payment services, check acceptance protection and gift card programs to thousands of businesses nationwide. We also provide equipment sales, leasing and installation. Our unique cash advance program provides business with access to fast capital and our reporting options make it easy for you to track and analyze sales. We maintain personalized, one-on-one relationships with all of our merchants, providing them with on-demand support and 24/7 customer service.

YEARS IN THE INDUSTRY

15

OFFICES IN THE U.S.

25

ACCOUNT MANAGERS

250

TRANSACTIONS PROCESSED MONTHLY

3,000,000

ANNUALLY PROCESSING VOLUME

3,000,000,000

At Eliot Management Group we take support seriously. You will have a dedicated account representative and access to Eliot's 24/7 customer service. We want to be your partner, and as a member of the Eliot family, assistance is always just around the corner.



We believe that technology should be useful, not complicated. Our equipment simplifies the process of accepting electronic payments, helps market your business, and provides security to protect both you and your customers. Offering a variety of equipment allows us to provide you with the best fit for your unique needs.



## 1stPay POS

1st Pay POS is everything you need to accept payments and manage your business all in a powerful, but simple iPad app. You can upload and manage inventory; set modifiers, discounts and user permissions; and see employees' sales activities.

- › Comes with everything you need to get started: iPad, cash drawer and printer.
- › Employee Management with time clock function and unique permissions
- › Robust Analytics allows you to view all your business' activities
- › Marketing Tool with gift cards to bring new customers in the door, and loyalty rewards keep them coming back.
- › Free Updates when new features are added.

## Oceano

With state-of-the-art security and powerful tools to help market your business, the Oceano is the perfect countertop terminal.

- › Powerful and fast processing means faster checkout for you and your customers
- › PCI-PED Certified
- › EMV and contactless compatible
- › Creates customized receipts and supports gift card programs
- › Multi-merchant compatible







## M+Terminal

When you want to use your phone to process payments, the M+ terminal is the perfect solution.

- › PCI compliance makes the M+ terminal safe for you and your customers.
- › Remote device disable allows you to disable your terminal if you are separated from it.
- › Don't pay a premium for mobile processing! Get the same rates as a counter top terminal.
- › E-mail or Print Receipts (with optional blue tooth printer)
- › Encrypted card reader and password protection for extra security



## Oceano Mobile

When you need to process payments on the go, you need Oceano Mobile. Compact and portable, the Oceano Mobile is the perfect processing solution for merchants who want to take their business on the road.

- › Process payments wherever you are with state of the art 3G connection
- › Internal High Speed Printer lets you print receipts right from the unit
- › Powerful battery means you need to charge the unit less frequently
- › Stringent wireless security and password protections EMV and Contactless Compatible

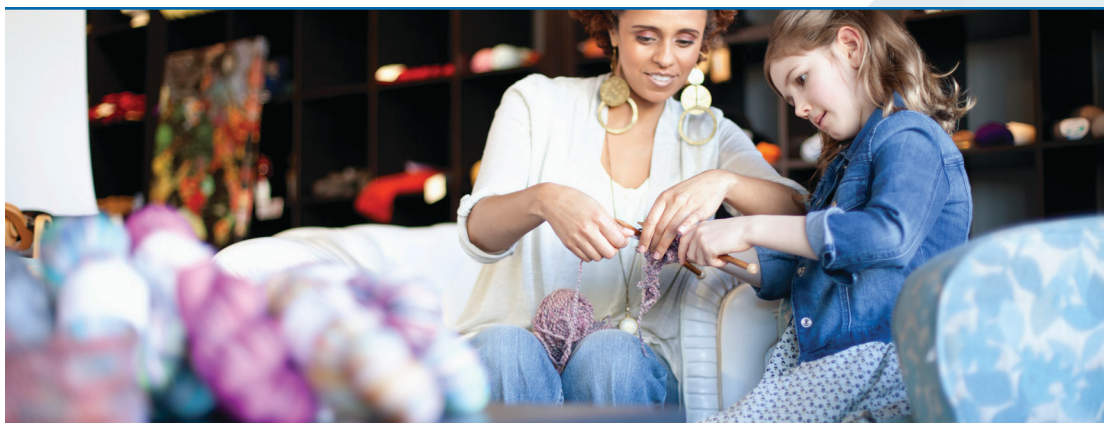
# Accepting Payments

Accepting payments is a vital part of any business. Eliot can help you accept a variety of payments with great rates and state of the art security.

## Credit Card Processing

With Eliot's competitive rates and dependable, secure processing you can confidently accept this popular form of payment.

- › Customers spend more with credit
- › Many consumers don't carry cash
- › Allow customers to buy now, pay later
- › Debit card processing



## Debit Card Processing

Pin-based debit is the most secure and cost-effective method of processing payments. In addition, you provide your customers with the convenience of a cash back option and a faster, easier check out.

- › Added customer security
- › Funds accessible immediately
- › Pin reduces disputes
- › Check services

## Gift Cards

Eliot's Gift Card program is an excellent way to drive customers to your business. Consumers love to give and receive gift cards, and with our easy program, you can offer customers your own customized private label gift cards.

- › Gift cards are a marketing tool, driving customers and increasing foot traffic to your business
- › Guaranteed sale
- › Create custom gift cards with your business' logo and contact information
- › More durable and professional than traditional paper certificates



## Get Your Deposits Faster

Most business owners would like to have charges to their business deposited into their account as quickly as possible. In an effort to be responsive to the needs of our merchants, Eliot offers Next Day Funding for many businesses. Next day funding will allow merchants to receive their deposits the day following each sale if they batch out by 5:55 p.m., CST. Any transactions batched out after this deadline will be deposited the second business day.

Next day funding is available free of charge to merchants who agree to a standard three-year contract. Speak with your Eliot representative to see if your business is a candidate for next day funding.



**VISIT OUR WEBSITE AT  
[WWW.E-MG.COM](http://WWW.E-MG.COM)**