PROJECT REPORT

E-COMMERCE SHIPPING

DATA ANALYSIS

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INTRODUCTION

What is E-Commerce shipping?

E-commerce shipping is the way in which products ordered online are delivered to the location of the buyer. Usually businesses can work with e-commerce logistics providers to understand what works best for their business.

Logistics companies play an important and vital role in the success of the e-commerce business, as customer satisfaction is directly related to the handling of the shipment. The packaging and safe delivery of the product is a factor that keeps the customer happy and ordering more from the e-commerce site. An e-commerce business needs to have a strong and effective strategy in place for the shipping and delivery of goods and services, as this is a competitive differentiator as well in the market.

The most important functions of e-commerce logistics are warehousing and inventory management, order creation and waybill generation, transportation of orders and intransit storage, handling delivery exceptions and finally reverse logistics. An essential part of transportation management lies in building an efficient supply chain from the six main modes of transportation: road, maritime, air, rail, intermodal, and pipeline. Understanding the strengths and weaknesses of each mode is paramount to building an effective supply chain.

Nowadays, consumers choose who to buy from based on their overall customer experience. Having the lowest price or best product no longer guarantees a sale. The ecommerce sites need to provide them with a faster delivery service to ensure customer satisfaction, which will ultimately boost the growth of the business. All three modes of shipping-land, air, and sea-play a major role in our economy. Each offers benefits that the other mode of transport might not offer. It is up to the Logistics to make a well-informed decision of choosing the right mode of shipping that will be beneficial.

Top E-Commerce sites in the world

- 1. amazon.com
- 2. ebay.com
- 3. rakuten.co.jp
- 4. aliexpress.com
- 5. Walmart.com

Top E-Commerce Logistics Companies in Global Market 2021

- 1. DHL
- 2. KENCO
- 3. CLIPPER
- 4. FEDEX
- 5. XPO

E-COMMERCE SHIPPING DATA ANALYSIS







Import the Libraries

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
%matplotlib inline

Data Extraction

Extract the Ecommerce Shipping Dataset

df=pd.read_excel('Project-Ecommerce Shipping Data Analysis (Python).xlsx')
d=df.copy()

Ecommerce Shipping DataFrame

d

	TD	Manchausa	hlack	Modo of	Chinmon	t Customer_care_call	ا د
	דט	war enouse_	DIOCK	Mode_or			. 5
0	1		D		Fligh	t	4
1	2		F		Fligh	t	4
2	3		Α		Fligh	t	2
3	4		В		Fligh	t	3
4	5		C		Fligh	t	2
• • •						•	. •
10994	10995		Α		Shi	р	4
10995	10996		В		Shi	р	4
10996	10997		С		Shi	p	5
10997	10998		F		Shi	p	5
10998	10999		D		Shi	p	2
	Custon	ner rating	Cost	of the	Product	Prior nurchases \	

	Customer_rating	Cost_of_the_Product	Prior_purchases
0	2	177	3
1	5	216	2
2	2	183	4
3	3	176	4
4	2	184	3
• • •	• • •	• • •	• • •
10994	1	252	5
10995	1	232	5

```
10996
                      4
                                          242
                                                              5
10997
                      2
                                          223
                                                              6
10998
                      5
                                          155
                                                              5
      Product_importance Gender Discount_offered Weight_in_gms \
0
                      low
                               F
                                                 44
                                                               1233
                      low
                                                 59
1
                               Μ
                                                               3088
2
                      low
                               Μ
                                                 48
                                                               3374
3
                   medium
                                                 10
                                                               1177
                               Μ
4
                   medium
                               F
                                                 46
                                                               2484
                      ...
                                                                . . .
                               F
10994
                   medium
                                                  1
                                                               1538
                   medium
10995
                                                  6
                                                               1247
10996
                      low
                               F
                                                  4
                                                               1155
10997
                   medium
                               Μ
                                                  2
                                                               1210
10998
                      low
                               F
                                                  6
                                                               1639
       Reached.on.Time Y.N
0
1
                          1
2
                          1
3
                          1
4
                          1
10994
                          1
10995
                          0
10996
                          0
10997
                          0
10998
[10999 rows x 12 columns]
DataFrame Shape
d.shape
(10999, 12)
DataFrame Columns
d.columns
Index(['ID', 'Warehouse_block', 'Mode_of_Shipment', 'Customer_care_calls',
       'Customer_rating', 'Cost_of_the_Product', 'Prior_purchases',
       'Product_importance', 'Gender', 'Discount_offered', 'Weight_in_gms',
       'Reached.on.Time_Y.N'],
      dtype='object')
First Five Rows of the DataFrame
d.head()
```

```
ID Warehouse block Mode of Shipment Customer care calls Customer rating
\
0
    1
                     D
                                                               4
                                                                                  2
                                   Flight
1
    2
                     F
                                   Flight
                                                               4
                                                                                  5
                                                               2
2
    3
                     Α
                                   Flight
                                                                                  2
3
    4
                     В
                                   Flight
                                                               3
                                                                                  3
    5
4
                     C
                                                               2
                                                                                  2
                                   Flight
   Cost of the Product
                          Prior purchases Product importance Gender
0
                    177
                                         3
                                                            low
                                         2
                                                            low
1
                    216
                                                                      Μ
2
                    183
                                         4
                                                            low
                                                                      Μ
3
                                                         medium
                    176
                                         4
                                                                      Μ
4
                                         3
                                                        medium
                    184
                                                                      F
   Discount_offered
                      Weight_in_gms Reached.on.Time_Y.N
0
                  44
                                1233
1
                  59
                                3088
                                                           1
2
                  48
                                3374
                                                           1
3
                  10
                                1177
                                                           1
4
                  46
                                2484
                                                           1
Last Five Rows of the DataFrame
d.tail()
           ID Warehouse_block Mode_of_Shipment Customer_care_calls
10994
       10995
                             Α
                                             Ship
                             В
                                            Ship
                                                                       4
10995
       10996
                                                                       5
                             C
                                             Ship
10996
       10997
10997
                             F
                                             Ship
                                                                       5
       10998
                             D
10998
       10999
                                            Ship
       Customer_rating Cost_of_the_Product Prior_purchases
10994
                                           252
                                                                5
                       1
                                            232
                                                                5
10995
                       1
                                                                5
10996
                       4
                                            242
                       2
10997
                                           223
                                                                6
10998
                       5
                                           155
                                                                5
      Product importance Gender
                                   Discount_offered
                                                      Weight_in_gms
10994
                   medium
                                F
                                                    1
                                                                 1538
10995
                   medium
                                F
                                                    6
                                                                 1247
                                F
10996
                       low
                                                    4
                                                                 1155
                                                    2
10997
                   medium
                                Μ
                                                                 1210
                                F
                       low
                                                    6
10998
                                                                 1639
       Reached.on.Time Y.N
10994
10995
                           0
10996
                           0
```

```
10997
                         0
10998
DataFrame Information
d.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10999 entries, 0 to 10998
Data columns (total 12 columns):
 #
    Column
                          Non-Null Count Dtype
---
     ____
 0
     ID
                          10999 non-null
                                          int64
 1
    Warehouse block
                          10999 non-null
                                          object
 2
    Mode_of_Shipment
                                          object
                          10999 non-null
    Customer_care_calls 10999 non-null
 3
                                          int64
 4
    Customer_rating
                          10999 non-null
                                          int64
 5
    Cost_of_the_Product 10999 non-null int64
 6
    Prior_purchases
                          10999 non-null int64
    Product_importance
                          10999 non-null object
 8
    Gender
                          10999 non-null
                                          object
 9
     Discount offered
                          10999 non-null
                                          int64
 10 Weight in gms
                          10999 non-null int64
 11 Reached.on.Time_Y.N 10999 non-null int64
dtypes: int64(8), object(4)
memory usage: 1.0+ MB
Warehouse Blocks
np.sort(d['Warehouse_block'].unique())
array(['A', 'B', 'C', 'D', 'F'], dtype=object)
Mode of Shipment
np.sort(d['Mode_of_Shipment'].unique())
array(['Flight', 'Road', 'Ship'], dtype=object)
Data Cleansing
Check for Null Values in the entire DataFrame
df.isnull().sum().sum()
0
Check for Null Values in the columns
d.isnull().sum()
ID
                       0
Warehouse_block
Mode of Shipment
                       0
Customer_care_calls
                       0
Customer rating
                       0
```

```
Cost_of_the_Product 0
Prior_purchases 0
Product_importance 0
Gender 0
Discount_offered 0
Weight_in_gms 0
Reached.on.Time_Y.N 0
dtype: int64
```

Data Transformation

Drop the columns

```
d.drop(['ID','Prior_purchases'],axis=1,inplace=True)
d
```

	Warehouse_block	Mode_of_Shipment	Customer_care_calls	Customer_rating
\				
0	D	Flight	4	2
1	F	Flight	4	5
2	Α	Flight	2	2
3	В	Flight	3	3
4	C	Flight	2	2
• • •	• • •	• • •	• • •	• • •
10994	Α	Ship	4	1
10995	В	Ship	4	1
10996	C	Ship	5	4
10997	F	Ship	5	2
10998	D	Ship	2	5

Cost_of_the_Product	Product_importance	Gender	Discount_offered	\
177	low	F	44	
216	low	М	59	
183	low	М	48	
176	medium	М	10	
184	medium	F	46	
• • •	• • •	• • •	• • •	
252	medium	F	1	
232	medium	F	6	
242	low	F	4	
223	medium	М	2	
155	low	F	6	
	177 216 183 176 184 252 232 242 223	177 low 216 low 183 low 176 medium 184 medium 252 medium 232 medium 242 low 223 medium	177 low F 216 low M 183 low M 176 medium M 184 medium F 252 medium F 232 medium F 242 low F 223 medium M	216 low M 59 183 low M 48 176 medium M 10 184 medium F 46 252 medium F 1 232 medium F 6 242 low F 4 223 medium M 2

	Weight_in_gms	Reached.on.Time_Y.N
0	1233	1
1	3088	1
2	3374	1
3	1177	1
4	2484	1
	• • •	•••
10994	1538	1

```
10995
                 1247
                                            0
                                            0
10996
                 1155
10997
                 1210
                                            0
                                            0
10998
                 1639
[10999 rows x 10 columns]
Data sorted by Warehouse block column
d=d.sort_values(by='Warehouse_block', ignore_index=1)
d
      Warehouse_block Mode_of_Shipment Customer_care_calls Customer_rating
\
                                                                 5
                                                                                    2
0
                      Α
                                      Road
1
                                                                 3
                                                                                    4
                      Α
                                      Ship
                                                                 3
2
                                      Ship
                                                                                    1
3
                                                                 3
                                                                                    3
                                      Ship
4
                                                                 4
                                                                                    5
                      Α
                                      Road
10994
                      F
                                      Ship
                                                                 4
                                                                                   4
10995
                      F
                                      Road
                                                                 4
                                                                                    4
                      F
10996
                                      Ship
                                                                 3
                                                                                    4
                                                                 5
                      F
                                                                                    5
10997
                                      Ship
                      F
                                                                 6
10998
                                   Flight
       Cost_of_the_Product Product_importance Gender
                                                            Discount_offered
0
                                           medium
                         249
1
                         197
                                           medium
                                                         Μ
                                                                             3
2
                                           medium
                                                         F
                                                                             2
                         214
3
                         193
                                               low
                                                         F
                                                                            60
4
                         204
                                           medium
                                                         F
                                                                             4
                                               . . .
10994
                         190
                                               low
                                                         Μ
                                                                             2
10995
                         266
                                               low
                                                         F
                                                                             6
                                           medium
                                                         F
10996
                         186
                                                                             9
                                           medium
                                                         F
10997
                         231
                                                                            10
10998
                                           medium
                         261
                                                         Μ
                                                                            10
       Weight_in_gms
                        Reached.on.Time Y.N
0
                  1298
1
                 4890
                                            1
2
                 4958
                                            0
3
                  2581
                                            1
4
                 5476
                                            0
                   . . .
10994
                 4800
                                            0
                                            1
10995
                 5758
                                            0
10996
                 5841
                                            0
10997
                 5361
10998
                 1290
                                            1
```

[10999 rows x 10 columns]

Descriptive Statistics

Descriptive Statistics Information of the Numerical columns

d.describe()

count mean std min	10999.00000 4.05445 1.14149 2.00000	10999.00 59 2.99 90 1.41 90 1.00	0000 0545 3603 0000	Cost_of_the_Product 10999.000000 210.196836 48.063272 96.000000	\
25%	3.00000			169.000000	
50%	4.00000			214.000000	
75%	5.00000			251.000000	
max	7.00000	90 5.00	0000	310.000000	
count mean std min 25% 50% 75% max	Discount_offered 10999.000000 13.373216 16.205527 1.000000 4.000000 7.000000 10.000000 65.000000	Weight_in_gms 10999.000000 3634.016729 1635.377251 1001.000000 1839.500000 4149.000000 5050.0000000 7846.000000	Reach	ed.on.Time_Y.N 10999.000000 0.596691 0.490584 0.000000 1.000000 1.000000	

Five Random Samples from the Dataset

d.sample(5)

	Warehouse_block Mode	_of_Shipment Custo	mer_care	_calls	Customer_r	ating
\	5	Ch i		-		
3208	В	Ship		5		1
3211	В	Flight		3		3
5964	D	Ship		3		1
8095	F	Road		4		3
7797	F	Road		3		2
	Cost_of_the_Product	Product_importance	Gender	Discoun	t_offered	\
3208	261	medium	ı M		3	
3211	176	medium	ı M		10	
5964	247	low	ı F		8	
8095	268	medium	ı F		23	
7797	257	low	F		25	
	Woight in ame Door	had an Tima V N				
	Weight_in_gms Reac	nea.on.iime_Y.N				
3208	1644	1				
3211	4376	1				
5964	5376	1				

8095 7797	2996 2334		1 1			
Number of Unique d.nunique()	ie value	s in each column				
Warehouse_bloc Mode_of_Shipme Customer_care_ Customer_ratin Cost_of_the_Pr Product_import Gender Discount_offer Weight_in_gms Reached.on.Tim dtype: int64	nt calls g oduct ance	5 3 6 5 215 3 2 65 4034 2				
Correlation d.corr()						
Customer_care_ Customer_ratin Cost_of_the_Pr Discount_offer Weight_in_gms Reached.on.Tim	g oduct ed	Customer_care_ca 1.000 0.012 0.323 -0.130 -0.276 -0.067	0000 209 3182 0750 5615	Customer_rating 0.012209 1.000000 0.009270 -0.003124 -0.001897 0.013119	\	
Customer_care_ Customer_ratin Cost_of_the_Pr Discount_offer Weight_in_gms Reached.on.Tim	g oduct ed	Cost_of_the_Proc 0.323 0.009 1.000 -0.138 -0.132 -0.073	3182 270 9000 3312 2604	Discount_offered -0.130750 -0.003124 -0.138312 1.000000 -0.376067 0.397108	-0.276615 -0.001897 -0.132604	\
Customer_care_ Customer_ratin Cost_of_the_Pr Discount_offer Weight_in_gms Reached.on.Tim	g oduct ed	Reached.on.Time0.067 0.013 -0.073 0.397 -0.268	7126 3119 3587 7108 3793			
<pre>Covariance d.cov()</pre>						
Customer_care_ Customer_ratin		Customer_care_ca 1.302 0.019	999	Customer_rating 0.019700 1.998274	\	

```
Cost of the Product
                               17.730960
                                                 0.629794
Discount offered
                               -2.418672
                                                -0.071575
Weight_in_gms
                             -516.375888
                                                -4.385094
Reached.on.Time Y.N
                               -0.037590
                                                 0.009098
                     Cost of the Product Discount offered Weight in gms \
Customer_care_calls
                               17.730960
                                                 -2.418672 -5.163759e+02
Customer_rating
                                0.629794
                                                 -0.071575 -4.385094e+00
Cost of the Product
                             2310.078091
                                               -107.729679 -1.042289e+04
Discount offered
                             -107.729679
                                                262.619108 -9.966577e+03
Weight_in_gms
                           -10422.887818
                                              -9966.576620
                                                             2.674459e+06
Reached.on.Time Y.N
                                                  3.157082 -2.156496e+02
                               -1.735119
                     Reached.on.Time Y.N
Customer_care_calls
                               -0.037590
Customer rating
                                0.009098
Cost of the Product
                               -1.735119
Discount offered
                                3.157082
Weight_in_gms
                             -215.649645
Reached.on.Time_Y.N
                                0.240673
Mean
d.mean()
Customer care calls
                          4.054459
Customer rating
                          2.990545
Cost of the Product
                        210.196836
Discount offered
                         13.373216
Weight in gms
                       3634.016729
Reached.on.Time Y.N
                          0.596691
dtype: float64
Data Wrangling
Customer calls received for each Warehouse block
d1=df.copy()
d1=d1.pivot table('Customer care calls',columns='Warehouse block',aggfunc='su
m')
d1
Warehouse block
                                    C
                                                 F
                              В
Customer_care_calls 7402 7369 7451 7434 14939
Maximum, minimum price of a product and total products shipped through the various
modes of shipment
d2=df.copy()
d2=d2.groupby(['Mode_of_Shipment'])['Cost_of_the_Product'].agg(["max","min","
count"])
d2=pd.DataFrame(d2)
d2.rename(columns={'max':'Max Price product','min':'Min Price
```

```
product','count':'Total Products shipped'},inplace=True)
d2
                  Max Price product Min Price product Total Products
shipped
Mode of Shipment
Flight
                                 310
                                                      96
1777
                                                      97
Road
                                 310
1760
Ship
                                 310
                                                      96
7462
Maximum, minimum price of a product and total products shipped through different
Warehouse blocks
d3=df.copy()
d3=d3.groupby(['Warehouse block'])['Cost of the Product'].agg(["max","min","c
ount"])
d3=pd.DataFrame(d3)
d3.rename(columns={'max':'Max Price product','min':'Min Price
product','count':'Total Products shipped'},inplace=True)
d3
                 Max Price product Min Price product Total Products shipped
Warehouse block
                                                     96
                                310
                                                                             1833
Α
В
                                                     96
                                310
                                                                             1833
C
                                                    101
                                310
                                                                             1833
D
                                310
                                                     96
                                                                             1834
F
                                310
                                                     96
                                                                             3666
Total products shipped by Warehouse blocks with different shipments
grouped=pd.DataFrame(df.groupby(['Mode of Shipment','Warehouse block'])['Cost
_of_the_Product'].count().unstack())
grouped
Warehouse block
                                  C
                                               F
                      Α
                            В
                                        D
Mode of Shipment
Flight
                    297
                          296
                                295
                                       297
                                             592
Road
                    294
                          294
                                       292
                                294
                                             586
Ship
                   1242 1243 1244 1245 2488
Observation: Most of the products has been sent through ship by all the Warehouse blocks
Customer Ratings(1-5) given to Warehouse blocks by Customers
pd.crosstab(d['Customer_rating'],d['Warehouse_block'])
```

C

D

F

В

Α

Warehouse block

Customer_rating

```
1
                 394 371
                           364
                                364
                                     742
2
                 376 376
                                     711
                          362
                                340
3
                                     750
                 345
                      371
                          383
                                390
4
                 350 348
                          369
                                379
                                     743
5
                 368 367 355 361
                                     720
Products has been delivered by Warehouse Blocks on time or not
# a=np.array(["Products not Reached on Time denoted by 0", "Products Reached
on Time denoted by 1"],dtype=object)
a=pd.crosstab(d['Reached.on.Time Y.N'],d['Warehouse block'])
a.index=["Products not Reached on time", "Products Reached on time"]
Warehouse block
                                        В
                                               C
                                                     D
                                                           F
                                             739
Products not Reached on time
                                758
                                       729
                                                   738 1472
Products Reached on time
                               1075 1104 1094 1096
                                                        2194
Heaviest weight product shipped among all the blocks
a1=pd.DataFrame(d[d.Weight in gms==d.Weight in gms.max()])
a2=pd.DataFrame(a1[['Warehouse_block','Mode_of_Shipment','Weight_in_gms']])
a2.index=['Heaviest Weight Shipped']
a2
                        Warehouse_block Mode_of_Shipment Weight_in_gms
Heaviest Weight Shipped
                                                     Ship
                                                                     7846
Highest discount offered among all the blocks
a1=pd.DataFrame(d[d.Discount offered==d.Discount offered.max()])
#a1=a1.reset index(drop=True)
list1=a1['Warehouse_block'].unique()
print('Warehouse blocks that offered the highest discount of
,d.Discount offered.max())
for i in list1:
    print(i)
Warehouse blocks that offered the highest discount of 65
Α
В
C
D
Lowest discount offered among all the blocks
a1=pd.DataFrame(d[d.Discount offered==d.Discount offered.min()])
#a1=a1.reset_index(drop=True)
list1=a1['Warehouse block'].unique()
print('Warehouse blocks that offered the lowest discount of
 ,d.Discount_offered.min())
for i in list1:
    print(i)
```

```
Warehouse blocks that offered the lowest discount of 1
A
B
C
D
```

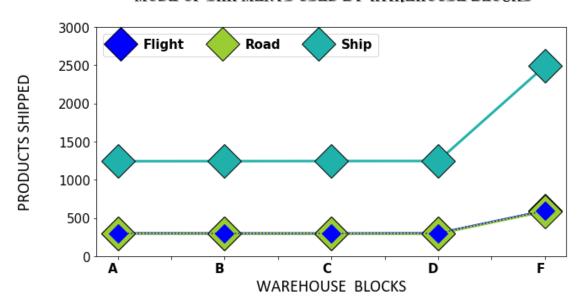
DATA VISUALIZATION (Matplotlib, seaborn)

Matplotlib-Lineplot

```
WAREHOUSE BLOCKS AND MODE OF SHIPMENTS
```

```
grouped=pd.DataFrame(df.groupby(['Warehouse_block','Mode_of_Shipment'])['Cost
of the Product'].count().unstack())
lineplot=grouped.plot(figsize=(10,5), marker='D',ms=28,mec='k',linestyle='-
',linewidth=3,
                      color=['blue','yellowgreen','lightseagreen'])
grouped['Flight'].plot( marker='D',ms=15,linestyle=':',color='blue')
font1={'family':'Algerian','color':'black','size':20,'fontweight':'bold'}
font2={'family':'Calibri','color':'black','size':20}
plt.title(" MODE OF SHIPMENTS USED BY WAREHOUSE
BLOCKS", fontdict=font1, pad=30)
plt.xlabel("WAREHOUSE BLOCKS", fontdict=font2, labelpad=5)
plt.ylim(0,3000)
plt.xticks(color='black', fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.ylabel("PRODUCTS SHIPPED", fontdict=font2, labelpad=30)
plt.legend(['Flight','Road','Ship'],prop = {'size' :
15,'weight':'bold'},ncol=5,loc='upper left')
plt.show()
```

MODE OF SHIPMENTS USED BY WAREHOUSE BLOCKS



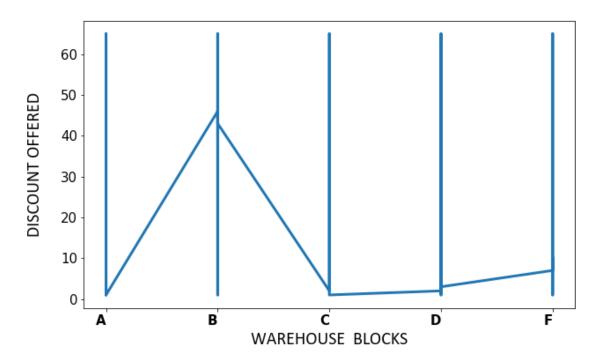
Observation: The most preferred shipping mode of all the Warehouse blocks is Ship

DISCOUNT OFFERED BY WAREHOUSE BLOCKS

```
plt.figure(figsize=(10,6))
font1={'family':'Algerian','color':'black','size':20,'fontweight':'bold'}
font2={'family':'Calibri','color':'black','size':20}

plt.title("DISCOUNT OFFERED BY WAREHOUSE BLOCKS",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=5)
plt.xticks(color='black', fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.ylabel("DISCOUNT OFFERED",fontdict=font2,labelpad=20)
plt.plot(d['Warehouse_block'],d['Discount_offered'],linewidth=3)
plt.show()
```

DISCOUNT OFFERED BY WAREHOUSE BLOCKS



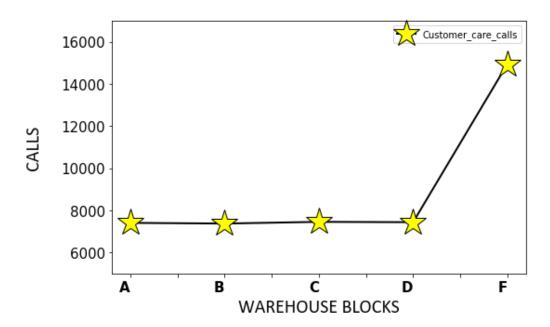
Observation: Warehouse blocks A, B, C, D, F gave the highest discounts.

Customer Care calls received by warehouse blocks

```
d1=df.copy()
grouped=pd.DataFrame(d1.groupby(['Warehouse_block'])['Customer_care_calls'].s
um())
lineplot=grouped.plot(figsize=(8,5), marker='*',ms=30,mec='k',linestyle='-
',linewidth=2,mfc='yellow',color='black')
font1={'family':'Algerian','color':'black','size':20,'fontweight':'bold'}
font2={'family':'Calibri','color':'black','size':20}
plt.title("CUSTOMER CARE CALLS RECEIVED BY WAREHOUSE
```

```
BLOCKS",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=5)
plt.ylabel("CALLS",fontdict=font2,labelpad=20)
plt.xticks(color='black', fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.ylim(5000,17000)
plt.show()
```

CUSTOMER CARE CALLS RECEIVED BY WAREHOUSE BLOCKS

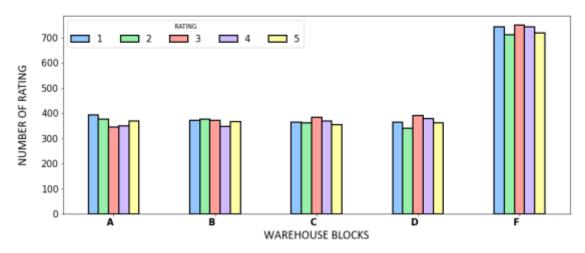


Observation: Warehouse Block 'F' has received the highest Customer Care calls

Bar Plots

Customer ratings 1-5 given to all the warehouse blocks plt.style.use('seaborn-pastel') ctab=pd.crosstab(d['Warehouse block'],d['Customer rating']) #c=['tomato','skyblue','blue','seagreen','gold',slateblue] barplot=ctab.plot.bar(figsize=(15,6),edgecolor='black',linewidth=2,width=0.5) font1={'family':'Algerian','color':'black','size':20,'fontweight':'bold'} font2={'family':'Calibri','color':'black','size':20} plt.title("CUSTOMER CARE RATING RECEIVED BY WAREHOUSE BLOCKS", fontdict=font1, pad=30) plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=5) plt.ylabel("NUMBER OF RATING", fontdict=font2, labelpad=20) plt.xticks(color='black', rotation=360, fontsize='15',fontweight='bold', horizontalalignment='right') plt.yticks(color='black', fontsize='15', horizontalalignment='right') plt.legend(fontsize=15,title='RATING',ncol=5) plt.show()

CUSTOMER CARE RATING RECEIVED BY WAREHOUSE BLOCKS



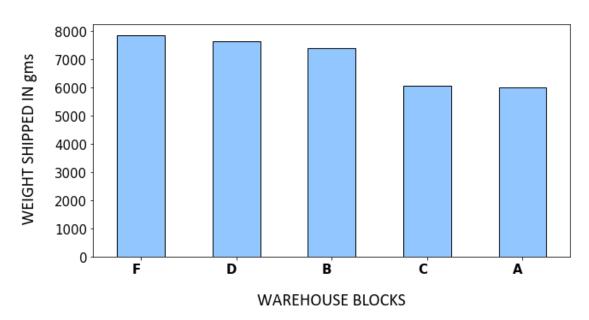
Observations:

- 1. Warehouse Block 'A' has received the highest rating of '1'
- 2. Warehouse Block 'B' has received the highest rating of '2'
- 3. Warehouse Block 'C' has received the highest rating of '3'
- 4. Warehouse Block 'D' has received the highest rating of '3'
- 5. Among all the blocks, 'F' has received the highest rating of '1','2','3','4','5'

Warehouse blocks and different weights of products shipped plt.figure(figsize=(10,5))

```
warehouse=d.groupby(['Warehouse_block'])
#warehouse.max().sort_values(by="Weight_in_gms",ascending=False)["Weight_in_g
ms"].plot.bar(edgecolor='k',linewidth=2)
weight=warehouse.max().sort_values(by="Weight_in_gms",ascending=False)
weight["Weight_in_gms"].plot.bar(edgecolor='k')
font1={'family':'Algerian','color':'black','size':20,'fontweight':'bold'}
font2={'family':'Calibri','color':'black','size':20}
plt.title("WAREHOUSE BLOCKS AND PRODUCT WEIGHT IN GMS",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=20)
plt.ylabel(" WEIGHT SHIPPED IN gms",fontdict=font2,labelpad=20)
plt.xticks(color='black', rotation=360, fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.show()
```

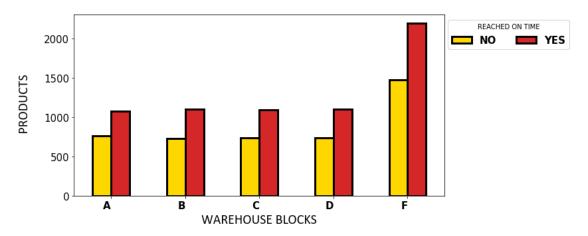
WAREHOUSE BLOCKS AND PRODUCT WEIGHT IN GMS



Observation: Warehouse Block A has shipped a product that has the heaviest weight among all the products.

```
Products reached on time is denoted by 1 and products not reached on time is denoted by 0
ctab=pd.crosstab(d['Warehouse block'],d['Reached.on.Time Y.N'])
barplot=ctab.plot.bar(figsize =
(10,5),edgecolor='black',color=['gold','tab:red'],linewidth=3)
plt.title("WAREHOUSE BLOCKS AND PRODUCTS REACHED ON
TIME",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=5)
plt.ylabel(" PRODUCTS", fontdict=font2, labelpad=20)
plt.xticks(color='black', rotation=360, fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
legend drawn flag = True
plt.legend(['NO','YES'],title='REACHED ON TIME',bbox_to_anchor =(1.35,
1), loc='upper right', ncol=2,
           prop = {'size' : 15,'weight':'bold'},frameon=legend_drawn flag)
plt.show()
```

WAREHOUSE BLOCKS AND PRODUCTS REACHED ON TIME

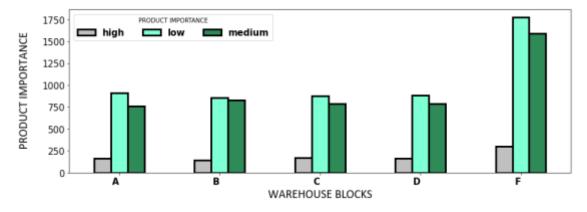


Observation: Warehouse blocks A,B,C,D,F has delivered most of the products on time.

```
Low, Medium, High importance products delivered by all the warehouse blocks
```

```
ctab=pd.crosstab(d['Warehouse_block'],d['Product_importance'])
barplot=ctab.plot.bar(figsize = (15,5),edgecolor='black',color=['silver',
    'aquamarine', 'seagreen'],linewidth=3)
plt.title("WAREHOUSE BLOCKS AND PRODUCT IMPORTANCE",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCKS",fontdict=font2,labelpad=5)
plt.ylabel(" PRODUCT IMPORTANCE",fontdict=font2,labelpad=20)
plt.xticks(color='black', rotation=360, fontsize='15',fontweight='bold',
    horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.legend(fontsize=15,ncol=3,title='PRODUCT IMPORTANCE',prop = {'size' :
15,'weight':'bold'})
plt.show()
```

WAREHOUSE BLOCKS AND PRODUCT IMPORTANCE



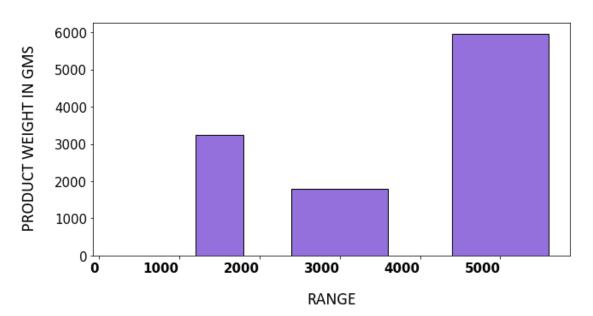
Observation: Warehouse blocks A,B,C,D,F has shipped most of the products of low importance.

Histogram

Product weight in gms shipped by all the Warehouse blocks

```
plt.figure(figsize=(10,5))
bins=[0,1000,2000,4000,6000]
plt.hist(d['Weight_in_gms'],bins,histtype='bar',rwidth=0.6,color='mediumpurpl
e',edgecolor='black')#rectangular width
plt.title("PRODUCT WEIGHT IN GMS ",fontdict=font1,pad=30)
plt.xlabel("RANGE",fontdict=font2,labelpad=20)
plt.ylabel(" PRODUCT WEIGHT IN GMS",fontdict=font2,labelpad=20)
plt.xticks(color='black', rotation=360, fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.show()
```

PRODUCT WEIGHT IN GMS



Observation: Heavy products were shipped by most of the blocks

Seaborn

Catplot

Mode of Shipment and Weight in gms

```
import seaborn as sns
plt.style.use('seaborn-bright')
sns.set_style("ticks")
plt.style.use('seaborn-bright')
sns.catplot(y="Weight_in_gms",x='Mode_of_Shipment',hue='Mode_of_Shipment',dat
a=d,height=5,aspect=15/10)
plt.title("MODE OF SHIPMENT AND WEIGHT IN gms ",fontdict=font1,pad=30)
plt.xlabel("MODE OF SHIPMENT",fontdict=font2,labelpad=20)
```

```
plt.ylabel("WEIGHT IN gms ",fontdict=font2,labelpad=20)
plt.xticks(color='black',fontsize='15',fontweight='bold')
plt.yticks(color='black', fontsize='15')
plt.legend(fontsize=15,bbox_to_anchor =(1.15, 1),loc='upper right')
plt.show()
```

MODE OF SHIPMENT AND WEIGHT IN GMS



Observations: From the graph we can see that the density of ship mode is more.

- 1. Most of the Warehouse blocks have used Ship mode to deliver the products.
- 2. Few of the heavy products weighing more than 7000gms was shipped through Ship mode.

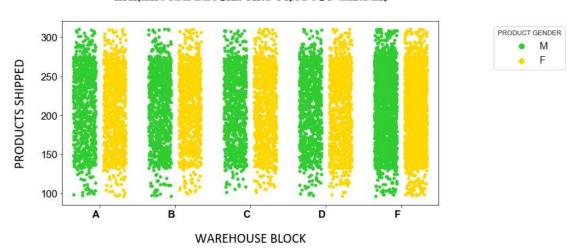
Striplot

WAREHOUSE BLOCKS AND PRODUCT GENDER

```
custom_palette = ["limegreen","gold"]
sns.set_palette(custom_palette)
plt.figure(figsize=(10,5))
sns.stripplot(x='Warehouse_block',y='Cost_of_the_Product',hue="Gender",jitter
=0.3,dodge=True, data=d)
plt.title("WAREHOUSE BLOCKS AND PRODUCT GENDER",fontdict=font1,pad=30)
plt.xlabel("WAREHOUSE BLOCK",fontdict=font2,labelpad=20)
plt.ylabel("PRODUCTS SHIPPED",fontdict=font2,labelpad=20)
plt.xticks(color='black',fontsize='15',fontweight='bold',
horizontalalignment='right')
plt.yticks(color='black', fontsize='15', horizontalalignment='right')
plt.legend(fontsize=15,bbox_to_anchor =(1.35, 1),loc='upper
```

```
right',frameon=True,title='PRODUCT GENDER')
plt.show()
```

WAREHOUSE BLOCKS AND PRODUCT GENDER



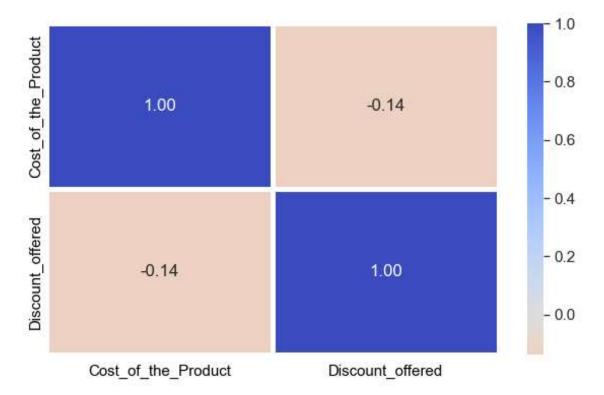
Observation: All the Warehouse blocks has shipped approximately equal products of Female and Male Gender.

Heatmap

Correlation between the cost of the product and discount

```
plt.figure(figsize=(10,6))
sns.set(font_scale=1.4)
n_data=['Cost_of_the_Product','Discount_offered']
sns.heatmap(d[n_data].corr(),annot=True,fmt='.2f',cmap='coolwarm_r',center=0,
linewidths=5)
plt.title("Correlation",fontdict=font1,pad=30)
plt.xticks(color='black', horizontalalignment='center', fontsize=15)
plt.yticks(color='black', horizontalalignment='center',fontsize=15)
plt.show()
```

CORRELATION



Observation: Cost of the product and discount offered is negatively correlated.

Report

```
from pandas_profiling import ProfileReport
k=ProfileReport(d)
k
{"model_id":"c2a4f5fd4f184f959d1299e2c012b511","version_major":2,"version_min
or":0}
<IPython.core.display.HTML object>
k.to_file('Report.html')
```

SUMMARY

The Analysis of the E-Commerce Shipping Statistics

- 1. The Warehouse blocks prefer Ship mode as the shipping method for most of the products.
- Customer care calls was received more by the Warehouse Block F.
- 3. High customer rating as well as low customer rating was given to Warehouse block F.

Improvement 1: Change in Mode of Shipment Required

We can see most of the Warehouse blocks did not deliver the product on time because the mode of shipping was through Ship.

Although ships are capable of carrying much bigger loads than other transportation methods, shipping takes much longer.

It is not usually the preferred shipping method for businesses that rely on speedy delivery. The shipping mode should be changed to other modes of transport like Road or Flight, so that the products reaches the customer on time. According to a recent study, 98% of consumers are likely to order again from a website if the delivery experience went well.

Improvement 2: Customer Care Required

We can observe that Warehouse Block F has received more calls from the customers. It has also received a high customer rating of 1 out of 5. This clearly shows that the customers are not happy with the products delivered. Feedback has to be taken from the customer and make necessary changes in order to improve the overall customer experience. More Customer service executives has to be assigned to the Warehouse block F.

Conclusion:

Logistics is a major pillar of the e-commerce customer experience. Optimizing logistics is an important factor for the success of any brand. In order to retain the customers and attract new ones, it is important to optimize the processes at different levels: delivery, packaging, returns, customer service.

REFERENCES

https://www.kaggle.com/ https://matplotlib.org/ https://seaborn.pydata.org/