

HUTCHINSON

Xavier

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A technologist with over 15 years of expertise in cloud technologies and enterprise solutions, passionate about enhancing customer security postures without adding complexity. Spearheaded significant projects across LATAM and APJ at Amazon Web Services, pioneering innovative solutions in AI, ML, & IoT.

Industry Certifications

Company / Issuer	Certification Name
NVIDIA	Generative AI LLMs (NCA-GENL)
NVIDIA	AI Infrastructure and Operations (NCA-AIIO)
Amazon Web Services	Solutions Architect Professional
Amazon Web Services	Security Specialist
Amazon Web Services	DevOps Engineer Professional
Alibaba Cloud	Certified Cloud Professional
University of New South Wales (Australian Defence Force Academy)	Masters of Cyber Security

Industry Experience

2017 – 2024 – Senior Solutions Architect – Amazon Web Services

Key Projects & Deliverables

- Speaker / Presenter each year at global industry events such as AWS re:Invent and AWS re:Inforce.
- Provided regular architectural guidance and example implementation of AWS Artificial Intelligence technologies to industry and public sector customers, predominantly across Asia, Pacific and Japan.
- Security, architectural and operational leadership; led hundreds of clients through AWS cloud migrations and transformations, offering expertise and leadership to support their unique IT transformation needs on the AWS platform as we worked to realise the business value objectives.
- Large scale event management; led international teams of more than 30 members across over 15 countries, showcasing AI, ML, and robotics at various global events, resulting in a 42% YoY growth on regional adoption across APJ and LATAM.
- Lead technology capability expansion in LATAM and APJ; Developed and expanded AI & ML capabilities worldwide at Amazon, aiming to establish localized technical leadership in delivery and training across various regions for enhanced global scaling and impact.
- Original works of “*Art of the possible*” exhibit creation; Created a variety of interactive robotics, IoT, and AI/ML installations for public interaction and learning. These projects were showcased globally at Amazon events, reaching an international audience of customers.
- Creating and delivering original training packages; Identifying deficiencies in AWS's current training offerings and creating new, scalable training packages for global customer benefit.
- Lead the design and development of numerous internal training packages designed to uplift our technical capability on new products, services and features on day 1 (release day) so that this technical cohort could lead customer uptake and drive sales on day 2.

2012 – 2017 – Senior Cloud Consultant, SMS Management & Technology

Key Projects & Deliverables

- Architected a scalable digital evidence system for Queensland Police, processing 10,000+ daily cases with 99% accuracy.
- Designed a high-availability digital tallying system for the Australian Electoral Commission, handling 100,000+ hits per minute with zero downtime.