

BACH NGUYEN

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EDUCATION

College of Europe, Natolin , Warsaw, Poland European Interdisciplinary Studies (EU as an External Actor)	Master of Arts, June 2016
Colby College , Waterville, ME <i>Double Major</i> : Global Studies and Government; <i>Minor</i> : Economics	Bachelor of Arts, May 2015 GPA: 3.39
Yonsei University , Seoul, South Korea Political Science and International Relations	Spring 2014 GPA: 3.6
Li Po Chun United World College , Sai Kung, Hong Kong	2009 – 2011

WORK EXPERIENCE

<i>Chief Business Officer</i> , Invity.io s.r.o. , Prague, Czech Republic	05/2022 – Present
<ul style="list-style-type: none">Preparing business, go-to-market, and expansion strategies, including, but not limited to, M&A approachesManaging day-to-day operations of Business Development & Data AnalyticsSetting and keeping the company focused on the business goals at hand	
<i>Chief Business Officer</i> , Invity Finance UAB , Vilnius, Lithuania	11/2022 – Present
<ul style="list-style-type: none">Preparing the processes, internal rules, business logic, compliance obligations, etc. for expansion to EU/EEASetting and putting the initial business plan in motionClose cooperation with the legal team, to assure the subsidiary's compliance to international regulations	
<i>Head of Growth</i> , Invity.io s.r.o. , Prague, Czech Republic	11/2019 – 05/2022
<ul style="list-style-type: none">Directing and managing the Business Development and Data Analytics teamsFinding new opportunities in growth with partners and new integrationsCrating novel products and inventing business opportunities for the company to expandData-driven, analytical approach to strategical decision making	
<i>Business Development Manager</i> , SatoshiLabs s.r.o. , Prague, Czech Republic	11/2018 – 11/2019
<ul style="list-style-type: none">Managing partnerships and integrations with Trezor and other SatoshiLabs' productsActively seeking out new connections and opportunities to broaden the scope of servicesCommunication on B2B level, crafting mutually beneficial agreements	
<i>Marketing Manager</i> , SatoshiLabs s.r.o. , Prague, Czech Republic	07/2016 – 11/2018
<ul style="list-style-type: none">Interacting with the community both online and offline, representing the company in publicCopywriting articles for the company blog, managing the social network servicesCreating marketing strategies, cooperating with Sales, and administering Analytics/AdWords to promote the product	
<i>Internship</i> , Embassy of the Czech Republic , London, United Kingdom	07/2013 – 08/2013
<ul style="list-style-type: none">Assisted the Political Secretary during meetings and Foreign and Commonwealth Office briefingsProvided the Economics Secretary with daily economic analyses on London and UK	
<i>Marshall – Internship</i> , Hong Kong High Court , Victoria, Hong Kong	01/2012
<ul style="list-style-type: none">Attended civil case trials (commercial law), assisting the judge of the court	

LANGUAGES

C2: Czech, German, English
C1: Vietnamese
B1: Mandarin Chinese, French