

Jabil Posts Third Quarter Results
Raises Outlook for Fiscal Year 2023

ST. PETERSBURG, Fla. – June 15, 2023 –Jabil Inc. (NYSE: JBL), today reported preliminary, unaudited financial results for its third quarter of fiscal year 2023.

“Our business is in good shape and the Jabil team has executed well this year, in what has been a dynamic operating environment,” said CEO Kenny Wilson. “Our strong year-to-date performance is a testament to Jabil’s strengths, specifically our diversified end-market portfolio and worldwide connected factory network, which enables us to offer unique engineering, manufacturing, and supply chain solutions to our customers across the globe,” he added.

Third Quarter of Fiscal Year 2023 Highlights:

- Net revenue: \$8.5 billion
- Diversified Manufacturing Services (DMS) year-on-year revenue growth: 13 percent
- Electronics Manufacturing Services (EMS) year-on-year revenue decline: 8 percent
- U.S. GAAP operating income: \$375 million
- U.S. GAAP diluted earnings per share: \$1.72
- Core operating income (Non-GAAP): \$404 million
- Core diluted earnings per share (Non-GAAP): \$1.99

Fourth Quarter of Fiscal Year 2023 Outlook:

• Net revenue	\$8.2 billion to \$8.8 billion
• U.S. GAAP operating income	\$400 million to \$460 million
• U.S. GAAP diluted earnings per share	\$1.96 to \$2.32 per diluted share
• Core operating income (Non-GAAP) ⁽¹⁾	\$424 million to \$484 million
• Core diluted earnings per share (Non-GAAP) ⁽¹⁾	\$2.14 to \$2.50 per diluted share

Fiscal Year 2023 Updated Outlook:

“I feel strongly that our solid execution will continue, as the team carries positive momentum into the final quarter of FY23,” said CEO Kenny Wilson. “For the fiscal year, we now believe the team will deliver \$8.50 in core earnings per share on \$34.7 billion in revenue,” added Wilson.

⁽¹⁾ Core operating income and core diluted earnings per share exclude anticipated adjustments of \$8 million for amortization of intangibles (or \$0.06 per diluted share) and \$16 million for stock-based compensation expense and related charges (or \$0.12 per diluted share).

(Definitions: “U.S. GAAP” means U.S. generally accepted accounting principles. Jabil defines core operating income as U.S. GAAP operating income less amortization of intangibles, stock-based compensation expense and related charges, restructuring, severance and related charges, distressed customer charges, acquisition and integration charges, loss on disposal of subsidiaries, settlement of receivables and related charges, impairment of notes receivable and related charges, goodwill impairment charges and business interruption and impairment charges, net plus other components of net periodic benefit cost. Jabil defines core earnings as core operating income, less loss on debt extinguishment, loss (gain) on securities, other components of net periodic benefit cost, income (loss) from discontinued operations, gain (loss) on sale of discontinued operations and certain other

expenses, net of tax and certain deferred tax valuation allowance charges. Jabil defines core diluted earnings per share as core earnings divided by the weighted average number of outstanding diluted shares as determined under U.S. GAAP. Jabil defines adjusted free cash flow as net cash provided by (used in) operating activities less net capital expenditures (acquisition of property, plant and equipment less proceeds and advances from sale of property, plant and equipment). Jabil reports core operating income, core earnings, core diluted earnings per share and adjusted free cash flow to provide investors an additional method for assessing operating income, earnings, diluted earnings per share and free cash flow from what it believes are its core manufacturing operations. See the accompanying reconciliation of Jabil's core operating income to its U.S. GAAP operating income, its calculation of core earnings and core diluted earnings per share to its U.S. GAAP net income and U.S. GAAP earnings per share and additional information in the supplemental information.)

Forward Looking Statements: This release contains forward-looking statements, including those regarding our anticipated financial results for our third quarter of fiscal year 2023 and our guidance for future financial performance in our fourth quarter of fiscal year 2023 (including, net revenue, U.S. GAAP operating income, U.S. GAAP diluted earnings per share, core operating income (Non-GAAP), core diluted earnings per share (Non-GAAP) results and the components thereof, including but not limited to amortization of intangibles and stock-based compensation expense and related charges) and our full year 2023 (including revenue and core earnings per share (Non-GAAP)). The statements in this release are based on current expectations, forecasts and assumptions involving risks and uncertainties that could cause actual outcomes and results to differ materially from our current expectations. Such factors include, but are not limited to: our determination as we finalize our financial results for our third quarter of fiscal year 2023 that our financial results and conditions differ from our current preliminary unaudited numbers set forth herein; scheduling production, managing growth and capital expenditures and maximizing the efficiency of our manufacturing capacity effectively; managing rapid declines or increases in customer demand and other related customer challenges that may occur; the scope and duration of the COVID-19 outbreak and its impact on our operations, sites, customers and supply chain; our dependence on a limited number of customers; our ability to purchase components efficiently and reliance on a limited number of suppliers for critical components; risks arising from relationships with emerging companies; changes in technology and competition in our industry; our ability to introduce new business models or programs requiring implementation of new competencies; competition; transportation issues; our ability to maintain our engineering, technological and manufacturing expertise; retaining key personnel; risks associated with international sales and operations, including geopolitical uncertainties in Russia and Ukraine; energy price increases or shortages; our ability to achieve expected profitability from acquisitions; risk arising from our restructuring activities; issues involving our information systems, including security issues; regulatory risks (including the expense of complying, or failing to comply, with applicable regulations; risk arising from design or manufacturing defects; and intellectual property risk); financial risks (including customers or suppliers who become financially troubled; turmoil in financial markets; tax risks; credit rating risks; risks of exposure to debt; currency fluctuations; and asset impairment); changes in financial accounting standards or policies; and risk of natural disaster, climate change or other global events. Additional factors that could cause such differences can be found in our Annual Report on Form 10-K for the fiscal year ended August 31, 2022 and our other filings with the Securities and Exchange Commission. We assume no obligation to update these forward-looking statements.

Supplemental Information Regarding Non-GAAP Financial Measures: Jabil provides supplemental, non-GAAP financial measures in this release to facilitate evaluation of Jabil's core operating performance. These non-GAAP measures exclude certain amounts that are included in the most directly comparable U.S. GAAP measures, do not have standard meanings and may vary from the non-GAAP financial measures used by other companies. Management believes these "core" financial measures are useful measures that facilitate evaluation of the past and future performance of Jabil's ongoing operations on a comparable basis.

Jabil reports core operating income, core earnings, core diluted earnings per share and adjusted free cash flows to provide investors an additional method for assessing operating income, earnings, earnings per share and free cash flow from what it believes are its core manufacturing operations. Among other uses, management uses non-GAAP financial measures to make operating decisions, assess business performance and as a factor in determining certain employee performance when determining incentive compensation.

For fiscal year 2023, the Company adopted an annual normalized tax rate ("normalized core tax rate") for the computation of the non-GAAP (core) income tax provision to provide better consistency across reporting periods. In estimating the normalized core tax rate annually, the Company utilizes a full-year financial projection of core earnings that considers the mix of earnings

across tax jurisdictions, existing tax positions, and other significant tax matters. The Company may adjust the normalized core tax rate during the year for material impacts from new tax legislation or material changes to the Company's operations.

Prior to fiscal year 2023, the Company determined the tax effect of the items included and excluded from core earnings quarterly.

Detailed definitions of certain of the core financial measures are included above under "Definitions" and a reconciliation of the disclosed core financial measures to the most directly comparable U.S. GAAP financial measures is included under the heading "Supplemental Data" at the end of this release.

Meeting and Replay Information: Jabil will hold a conference call today at 8:30 a.m. ET to discuss its earnings for the third quarter of fiscal year 2023. To access the live audio webcast and view the accompanying slide presentation, visit the Investor Relations section of Jabil's website, located at <https://investors.jabil.com>. An archived replay of the webcast will also be available after completion of the call.

About Jabil: Jabil (NYSE: JBL) is a manufacturing solutions provider with over 250,000 employees across 100 locations in 30 countries. The world's leading brands rely on Jabil's unmatched breadth and depth of end-market experience, technical and design capabilities, manufacturing know-how, supply chain insights and global product management expertise. Driven by a common purpose, Jabil and its people are committed to making a positive impact on their local community and the environment. Visit www.jabil.com to learn more.

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JABIL INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(in millions)

	May 31, 2023 (unaudited)	August 31, 2022
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,480	\$ 1,478
Accounts receivable, net	3,599	3,995
Contract assets	1,173	1,196
Inventories, net	6,084	6,128
Prepaid expenses and other current assets	<u>1,273</u>	<u>1,111</u>
Total current assets	13,609	13,908
Property, plant and equipment, net	3,919	3,954
Operating lease right-of-use asset	484	500
Goodwill and intangible assets, net	887	862
Deferred income taxes	233	199
Other assets	304	294
Total assets	<u>\$ 19,436</u>	<u>\$ 19,717</u>
LIABILITIES AND EQUITY		
Current liabilities:		
Current installments of notes payable and long-term debt	\$ 300	\$ 300
Accounts payable	6,406	8,006
Accrued expenses	5,964	5,272
Current operating lease liabilities	<u>126</u>	<u>119</u>
Total current liabilities	12,796	13,697
Notes payable and long-term debt, less current installments	2,874	2,575
Other liabilities	311	272
Non-current operating lease liabilities	386	417
Income tax liabilities	205	182
Deferred income taxes	<u>127</u>	<u>122</u>
Total liabilities	<u>16,699</u>	<u>17,265</u>
Commitments and contingencies		
Equity:		
Jabil Inc. stockholders' equity:		
Preferred stock	—	—
Common stock	—	—
Additional paid-in capital	2,758	2,655
Retained earnings	4,268	3,638
Accumulated other comprehensive loss	(11)	(42)
Treasury stock, at cost	<u>(4,279)</u>	<u>(3,800)</u>
Total Jabil Inc. stockholders' equity	2,736	2,451
Noncontrolling interests	1	1
Total equity	2,737	2,452
Total liabilities and equity	<u>\$ 19,436</u>	<u>\$ 19,717</u>

JABIL INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in millions, except for per share data)
(Uaudited)

	Three months ended		Nine months ended	
	May 31, 2023	May 31, 2022	May 31, 2023	May 31, 2022
Net revenue	\$ 8,475	\$ 8,328	\$ 26,244	\$ 24,448
Cost of revenue	7,778	7,709	24,143	22,545
Gross profit	697	619	2,101	1,903
Operating expenses:				
Selling, general and administrative	307	282	911	870
Research and development	8	8	25	25
Amortization of intangibles	7	8	24	24
Restructuring, severance and related charges	—	—	45	—
Operating income	375	321	1,096	984
Loss on debt extinguishment	—	4	—	4
Interest and other, net	69	39	204	101
Income before income tax	306	278	892	879
Income tax expense	73	60	229	198
Net income	233	218	663	681
Net income attributable to noncontrolling interests, net of tax	—	—	—	—
Net income attributable to Jabil Inc.	\$ 233	\$ 218	\$ 663	\$ 681
Earnings per share attributable to the stockholders of Jabil Inc.:				
Basic	\$ 1.76	\$ 1.55	\$ 4.96	\$ 4.77
Diluted	\$ 1.72	\$ 1.52	\$ 4.86	\$ 4.67
Weighted average shares outstanding:				
Basic	132.3	140.4	133.6	142.6
Diluted	135.1	143.3	136.4	145.8

JABIL INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in millions)
(Unaudited)

	Nine months ended	
	May 31, 2023	May 31, 2022
Cash flows provided by operating activities:		
Net income	\$ 663	\$ 681
Depreciation, amortization, and other, net	752	768
Change in operating assets and liabilities, exclusive of net assets acquired	(367)	(704)
Net cash provided by operating activities	<u>1,048</u>	<u>745</u>
Cash flows used in investing activities:		
Acquisition of property, plant and equipment	(860)	(1,068)
Proceeds and advances from sale of property, plant and equipment	180	470
Cash paid for business and intangible asset acquisitions, net of cash	(30)	(18)
Other, net	(28)	—
Net cash used in investing activities	<u>(738)</u>	<u>(616)</u>
Cash flows used in financing activities:		
Borrowings under debt agreements	3,556	2,621
Payments toward debt agreements	(3,369)	(2,707)
Payments to acquire treasury stock	(442)	(475)
Dividends paid to stockholders	(34)	(37)
Net proceeds from exercise of stock options and issuance of common stock under employee stock purchase plan	27	26
Treasury stock minimum tax withholding related to vesting of restricted stock	(36)	(44)
Other, net	(6)	(23)
Net cash used in financing activities	<u>(304)</u>	<u>(639)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>(4)</u>	<u>13</u>
Net increase (decrease) in cash and cash equivalents	2	(497)
Cash and cash equivalents at beginning of period	1,478	1,567
Cash and cash equivalents at end of period	<u>\$ 1,480</u>	<u>\$ 1,070</u>

JABIL INC. AND SUBSIDIARIES
SUPPLEMENTAL DATA
RECONCILIATION OF U.S. GAAP FINANCIAL RESULTS TO NON-GAAP MEASURES
(in millions, except for per share data)
(Uunaudited)

	Three months ended		Nine months ended	
	May 31, 2023	May 31, 2022	May 31, 2023	May 31, 2022
Operating income (U.S. GAAP)	\$ 375	\$ 321	\$ 1,096	\$ 984
Amortization of intangibles	7	8	24	24
Stock-based compensation expense and related charges	18	16	80	67
Restructuring, severance and related charges	—	—	45	—
Net periodic benefit cost ⁽¹⁾	4	7	11	21
Adjustments to operating income	29	31	160	112
Core operating income (Non-GAAP)	\$ 404	\$ 352	\$ 1,256	\$ 1,096
Net income attributable to Jabil Inc. (U.S. GAAP)	\$ 233	\$ 218	\$ 663	\$ 681
Adjustments to operating income	29	31	160	112
Loss on debt extinguishment	—	4	—	4
Net periodic benefit cost ⁽¹⁾	(4)	(7)	(11)	(21)
Adjustments for taxes	11	—	32	—
Core earnings (Non-GAAP)	\$ 269	\$ 246	\$ 844	\$ 776
Diluted earnings per share (U.S. GAAP)	\$ 1.72	\$ 1.52	\$ 4.86	\$ 4.67
Diluted core earnings per share (Non-GAAP)	\$ 1.99	\$ 1.72	\$ 6.18	\$ 5.32
Diluted weighted average shares outstanding (U.S. GAAP & Non-GAAP)	135.1	143.3	136.4	145.8

⁽¹⁾ Pension service cost is recognized in cost of revenue and all other components of net periodic benefit cost, including return on plan assets, are presented in other expense. We are reclassifying the pension components in other expense to core operating income as we assess operating performance, inclusive of all components of net periodic benefit cost, with the related revenue. There is no impact to core earnings or diluted core earnings per share for this adjustment.

JABIL INC. AND SUBSIDIARIES
SUPPLEMENTAL DATA
ADJUSTED FREE CASH FLOW
(in millions)
(Uunaudited)

	Nine months ended	
	May 31, 2023	May 31, 2022
Net cash provided by operating activities (U.S. GAAP)	\$ 1,048	\$ 745
Acquisition of property, plant and equipment (“PP&E”) ⁽¹⁾	(860)	(1,068)
Proceeds and advances from sale of PP&E ⁽¹⁾	180	470
Adjusted free cash flow (Non-GAAP)	\$ 368	\$ 147

⁽¹⁾ Certain customers co-invest in property, plant and equipment (“PP&E”) with us. As we acquire PP&E, we recognize the cash payments in acquisition of PP&E. When our customers reimburse us and obtain control, we recognized the cash receipts in proceeds and advances from the sale of PP&E.