•

Color

_

Powertrain

•

Equip

•

•

Exterior

Interior

•

Accessories



2017 **FOCUS** RS



Pricing Summary

Base MSRP S1 \$36,120

Total Of Options ^{S4}

\$6,365

Destination Charges ^{S17}

\$875

Total MSRP S16 \$43,360

Available Incentives S3 -\$0

Net Price S5

Request A \$43,360

Dealer Quote

Monthly Payment^{S6}

Based on \$4,336 down payment, 60 month term and 5% APR, \$0 trade-invalue

Edit Payment

0

Livermore Ford Lincoln 4.49 miles

away

Call (800) 649-1879

Vehicle Summary

Model Equipment Groups^{S4}

2017 Ford Focus RS Hatchback, 2.3L EcoBoost® Engine, 6-Speed Manual

\$36,120

600A

Transmission		RS2 Package	\$2,785
Color ^{S4}		Exterior ^{S4}	
Nitrous Blue	\$695	Power Moonroof	\$895
Charcoal Black/Ebony	\$0	Power, Heated Exterior Mirrors	\$0
D		Perimeter Alarm	\$0
Powertrain ^{S4} 2.3L EcoBoost® Engine		HID Automatic Headlamps with LED Signature Lighting	\$0
6-Speed Manual Transmission - RS / ST		Fog Lamps	\$0
		19-Inch Premium Painted Forged- Aluminum Wheel with Michelin® Pilot Sport Cup 2 Tires*	\$1,990
		P235/35R19 Track Tires	\$0
		Interior ^{S4}	
		Dual-Zone Electronic Automatic Tempera Control (DEATC)	ature\$0
		Heated Front-Seats	\$0
		Heated Steering Wheel	\$0
		Ambient Lighting (single color)	\$0
		Sony® Audio System with Voice-Activate Navigation System	ed \$0
		SYNC® 3	\$0
		SiriusXM® Radio with HD Radio™	\$0
		Leather-trimmed RECARO® Seats with N Dinamica Inserts and RS Logo	Miko-\$0

Standard Features

Interior Features

- Seats 60/40 split folding rear bench with flip up cushion
- Seats RECARO® Partial Leather with RS Logo,
 6-way Manual Driver (up/down, fore/aft, recline),
 4-way Manual Passenger (fore/aft, recline)
- Dual-Zone Electronic Automatic Temperature

Exterior Features

- Door handles body-color
- Grille Unique RS front
- Unique Rocker moldings body-color
- Mirrors Power, body-color, manual fold
- Mirrors Integrated blind spot
- Mirrors Turn Signal Indicators

- Control (DEATC)
- SYNC® 3 Enhanced Voice Recognition Communications and Entertainment System with 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
- Sony® Branded Audio System with 10 speakers
- HD Radio™
- SiriusXM® Radio
- Smart Charging USB Ports (Two)
- Full-floor center console with storage, cupholders and USB ports
- Door locks power
- Intelligent Access with Push-Button Start
- Dome lamps, front, rear and cargo compartment
- Front door storage bins
- Tilt and telescoping steering wheel, 4-way adjustable
- Unique RS Leather-wrapped steering wheel with sport style design and blue stitching
- Dual Illuminated Visor Vanity Mirrors
- Power front and rear windows with all windows one-touch up and down
- Powerpoint 12V Front
- Powerpoint 12V Rear
- Cruise control
- Floor console armrest and storage
- Illuminated entry
- MyKey® owner controls feature
- Map pockets behind driver and front-passenger seats
- Removable rear package tray
- Map Light
- Unique RS Leather-wrapped and Alloy Gear Shift Knob
- Message center with trip computer
- Analog mini cluster gauges including turbo boost pressure
- Unique instrument panel finish
- Unique RS scuff-plates
- Aluminum pedals and shifter
- Steering wheel with redundant audio controls
- Variable Intermittent front windshield wipers
- Floor mats, carpeted Unique RS 1st and 2nd Row
- Driver Configurable 4.2" Color LCD Display Cluster
- Head restraints 4-way adjustable first row

- Headlamps Autolamp (automatic on/off)
- Headlamps High-intensity discharge (HID)
- LED Signature Lighting with Dedicated Daytime Running Lamps
- Fog lamps Unique RS black
- Windshield Wipers Rear
- High-Mounted Unique RS Rear Spoiler
- Rear window defroster
- Easy Fuel® Capless Fuel Filler
- Hill Start Assist

Power and Handling

- 2.3L EcoBoost[®] Engine with Auto Start-Stop Technology
- Unique 6-speed manual transmission
- Four-Wheel Disc Anti-Lock Brake System
- Electric-Assist Parking Brake
- Electric power-assisted steering (EPAS)
- Chin spoiler
- Unique RS Driver Selectable Sport Suspension
- Unique RS Front & Rear Disc Brakes with blue painted calipers with Anti-Lock Braking System (ABS)
- Unique RS Sport Exhaust with Dual Bright Tips
- Ford Performance All-Wheel Drive with Dynamic Torque Vectoring
- Unique RS Driver Selectable Drive Modes
- 19-Inch Premium Painted Aluminum Wheel with Michelin Super Sport Summer Tires
- Tire Inflator and Sealant Kit

Safety

- Dual-Stage front airbags
- Front-seat side-impact airbags
- Safety Canopy[®] System (First- and Second-Row Side-Curtain Airbags)
- Belt-Minder® front safety belt reminder
- Three-point safety belts at all seating positions
- Height-adjustable front safety belts
- Personal Safety System™
- Child-Safety Rear Door Locks
- LATCH, Lower Anchors and Tether Anchors for Child - Two
- AdvanceTrac[®] with ESC (Electronic Stability Control)
- Rear View Camera
- Tire Pressure Monitoring System (TPMS)
- Driver knee airbag
- Remote Keyless Entry
- SecuriLock® Passive Anti-Theft System
- Perimeter Alarm

Your Configuration: 2017 Ford Focus RS Hatchback, 2.3L EcoBoost® Engine, 6-Speed Manual

Transmission

Prices for May 16, 2017 and ZIP 94566

Note: Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S17 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1 Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2 Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3 Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4 The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5 Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6 The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR, and term of lease. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Not all buyers will qualify for financing or a lease. Contact your local Ford, Lincoln or Mercury Dealer for details.

S7 While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8 Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer. Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9 The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10 AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11 EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary. S12 Towing - Properly equipped.

S13 For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14 The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S15 The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S16 Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17 Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

For Manufacturer Specific Disclosures See Below

1 Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2 EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

Your Vehicle

Color^{S4}

Nitrous Blue	\$695
Charcoal Black/Ebony	\$0
Powertrain ^{S4}	

2.3L EcoBoost® Engine

6-Speed Manual Transmission - RS / ST

Equipment Groups^{S4}

	Ψ0
RS2 Package	\$2,785

90

Exterior^{S4}

 600Δ

Power Moonroof \$89	395
---------------------	-----

Power, Heated Exterior Mirrors \$0

Perimeter Alarm HID Automatic Headlamps with LED Signature Lightin Fog Lamps 19-Inch Premium Painted Forged-Aluminum Wheel w P235/35R19 Track Tires		\$0 \$0 \$0 \$1,990 \$0	
Interior ^{S4} Dual Zono Floctronic Automatic Temporature Contro	I (DEATC)	\$0	
Dual-Zone Electronic Automatic Temperature Control (DEATC)			
Heated Front-Seats			
_	Heated Steering Wheel		
Ambient Lighting (single color) Sony® Audio System with Voice-Activated Navigation System			
Sony® Audio System with Voice-Activated Navigation System SYNC® 3			
SiriusXM® Radio with HD Radio™			
Leather-trimmed RECARO® Seats with Miko-Dinami	ca Inserts and RS Logo	\$0 \$0	
EPA-Est. MPG ^{S11}	19 City/ 25 Hwy		
Color ^{S4}	Nitrous Blue Charcoal Black/Ebony		
Powertrain ^{S4}	2.3L EcoBoost® Engine 6-Speed Manual Transmission - RS / ST		
Equipment Groups ^{S4}	600A RS2 Package		
Exterior ^{S4}	Power Moonroof Power, Heated Exterior Mirrors Perimeter Alarm HID Automatic Headlamps with LED Signatur Lighting Fog Lamps 19-Inch Premium Painted Forged-Aluminum With Michelin® Pilot Sport Cup 2 Tires* P235/35R19 Track Tires		
	Dual-Zone Electronic Automatic Temperature (DEATC)	e Control	

Interior S4

Heated Front-Seats

Heated Steering Wheel

Ambient Lighting (single color)

Sony® Audio System with Voice-Activated Navigation System

SYNC® 3

SiriusXM® Radio with HD Radio™

Leather-trimmed RECARO® Seats with Miko-

Dinamica Inserts and RS Logo

Colors

Interior



Exterior

Nitrous Blue



All Focus RS Features

Interior Features

- Seats 60/40 split folding rear bench with flip up cushion
- Seats RECARO[®] Partial Leather with RS Logo, 6way Manual Driver (up/down, fore/aft, recline), 4-way Manual Passenger (fore/aft, recline)
- Dual-Zone Electronic Automatic Temperature Control (DEATC)
- SYNC® 3 Enhanced Voice Recognition Communications and

		8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 Sony[®] Branded Audio 	 HD Radio™ 	 SiriusXM[®] Radio
System with 10 speakers	 Smart Charging USB Ports (Two) 	 Full-floor center console with storage, cupholders and USB ports
• Door locks - power	 Intelligent Access with Push-Button Start 	 Dome lamps, front, rear and cargo compartment
• Front door storage bins	 Tilt and telescoping steering wheel, 4-way adjustable 	 Unique RS Leather- wrapped steering wheel with sport style design and blue stitching
Dual Illuminated Visor	 Power front and rear 	 Powerpoint - 12V Front
Vanity Mirrors	windows with all windows	 Powerpoint - 12V Rear
	one-touch up and down	 Cruise control
 Floor console armrest and storage 	Illuminated entry	 MyKey[®] owner controls feature
 Map pockets behind driver and front-passenger seats 	 Removable rear package tray 	Map LightUnique RS Leather-
·		wrapped and Alloy Gear Shift Knob
 Message center with trip computer 	 Analog mini cluster gauges including turbo boost 	 Unique instrument panel finish
	pressure	 Unique RS scuff-plates
 Aluminum pedals and shifter 	 Steering wheel with redundant audio controls 	 Variable Intermittent front windshield wipers
 Floor mats, carpeted - Unique RS 1st and 2nd Row 	 Driver Configurable 4.2" Color LCD Display Cluster 	 Head restraints - 4-way adjustable first row
Exterior Features		
Door handles - body-color	• Grille - Unique RS front	 Unique Rocker moldings - body-color
Mirrors - Power, body-color, manual fold	 Mirrors - Integrated blind spot 	 Mirrors - Turn Signal Indicators
 Headlamps - Autolamp (automatic on/off) 	Headlamps - High-intensity discharge (HID)	 LED Signature Lighting with Dedicated Daytime Running Lamps
• Fog lamps - Unique RS	• Windshield Wipers - Rear	• High-Mounted Unique RS

Entertainment System with

black Rear Spoiler Rear window defroster • Easy Fuel[®] Capless Fuel • Hill Start Assist Filler Power and Handling • 2.3L EcoBoost® Engine • Unique 6-speed manual Four-Wheel Disc Anti-Lock with Auto Start-Stop transmission Brake System Technology Electric-Assist Parking • Electric power-assisted Brake steering (EPAS) • Unique RS Driver • Unique RS Front & Rear Chin spoiler Selectable Sport Disc Brakes with blue Suspension painted calipers with Anti-Lock Braking System (ABS) • Unique RS Sport Exhaust • Ford Performance All-• Unique RS Driver with Dual Bright Tips Wheel Drive with Dynamic Selectable Drive Modes Torque Vectoring 19-Inch Premium Painted Aluminum Wheel with Michelin Super Sport Summer Tires Tire Inflator and Sealant Kit Safety Safety Canopy[®] System • Dual-Stage front airbags • Front-seat side-impact (First- and Second-Row airbags Side-Curtain Airbags) • Belt-Minder[®] front safety • Three-point safety belts at • Height-adjustable front belt reminder all seating positions safety belts Personal Safety System™ • Child-Safety Rear Door • LATCH, Lower Anchors and

- AdvanceTrac[®] with ESC (Electronic Stability Control)
- SecuriLock® Passive Anti-Theft System

- Locks
- Rear View Camera
- Driver knee airbag
- Perimeter Alarm

- Tether Anchors for Child - T_{WO}
- Tire Pressure Monitoring System (TPMS)
- Remote Keyless Entry

DISCLOSURES

Note: Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S17 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1 Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery

charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2 Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3 Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4 The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5 Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6 The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR, and term of lease. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Not all buyers will qualify for financing or a lease. Contact your local Ford, Lincoln or Mercury Dealer for details.

S7 While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Midmodel-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8 Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9 The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10 AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11 EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12 Towing - Properly equipped.

S13 For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14 The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S15 The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S16 Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17 Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

For Manufacturer Specific Disclosures See Below

1 Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2 EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is

