



Go Further

## 2018 Mustang GT Premium Convertible

Exterior Interior



Pre-production model shown. Please see dealer for details.

### Payment

Base MSRP <sup>S1</sup>	\$44,595
Total of Options <sup>S4</sup>	\$5,975
Destination Charges <sup>S17</sup>	\$900
Total MSRP <sup>S16</sup>	\$51,470
Available Incentives <sup>S3</sup>	-\$0

Net Price <sup>S5</sup>	\$51,470
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\$875 Monthly Payment<sup>S6</sup> Purchase based on \$5,147 down payment, 60 month term and 5% APR, \$0 trade-in-value

### Model

2018 Ford Mustang GT Premium Convertible, 5.0L Ti-VCT V8 Engine, 6-Speed	\$44,595
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## Manual Transmission

### Paint<sup>S4</sup>

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Orange Fury	\$495
Black Cloth Roof	\$0
No Racing Stripe	\$0

### Powertrain<sup>S4</sup>

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5.0L Ti-VCT V8 Engine
6-Speed Manual Transmission

### Equipment Groups<sup>S4</sup>

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400A	\$0
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### Exterior<sup>S4</sup>

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Black Accent Package	\$995
Enhanced Security Package	\$0
Blade Decklid Spoiler	\$0
Spare Wheel and Tire	\$405
Wheel Locking Kit	\$0
Active Valve Performance Exhaust	\$895
BLIS® (Blind Spot Information System) with Cross-traffic Alert	\$0
Reverse Sensing System	\$0
3.55:1 Limited Slip Rear Axle Ratio	\$0
19-inch x 8.5-inch Ebony Black-Painted Aluminum Wheels	\$0
255/40R19 A/S Tires	\$0

### Interior<sup>S4</sup>

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Ceramic	\$0
Safe & Smart Package	\$1,495
Dual-Zone Electronic Automatic Temperature Control (DEATC)	\$0
Climate Controlled Front-Seats (Heated/Cooled)	\$0
Memory Driver Seat (3 settings), Mirrors and Ambient Lighting	\$0

Adaptive Cruise Control with Collision Mitigation and Rain-Sensing Windshield Wipers	\$0
Active Anti-Theft System	\$0
SiriusXM® Radio	\$0
Voice-Activated Touchscreen Navigation System with SiriusXM Traffic and Travel Link®	\$795
Shaker™ Pro Audio System	\$0
SYNC® 3	\$0
Premium AM/FM Stereo with Single CD and HD Radio™	\$895
Leather-Trimmed Seats	\$0

## Standard Features

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### All Mustang GT Content, Plus:

#### INTERIOR/COMFORT

- Aluminum Foot Pedals
- Ambient Lighting with MyColor® and 4.2" Cluster
- "Angled Brush" Aluminum Instrument Panel
- Climate Control – Dual-zone Electronic Automatic
- Temperature Control (DEATC)
- Illuminated Door-Sill Scuff Plates
- Premium Door-Trim
- Seats, Front – Leather-trimmed (front), Vinyl (Rear); Climate Controlled (Heated and Cooled; Driver and Front-Passenger only)
- Soft Door Rollover

#### EXTERIOR

- Pony Projection Lights

#### SAFETY/SECURITY

- Mirrors – Heated with Integrated Turn Signals

#### MECHANICAL

- Selectable Drive Modes with Toggle Switches

#### FUNCTIONAL

- Audio – Nine (9) Speaker Sound System with Amplifier
- SiriusXM® Radio
- SYNC®3 – Enhanced Voice Recognition Communications and Entertainment System
- 8" LCD Touchscreen in Center Stack
- App link®
- 911 Assist®
- Apple CarPlay™ and Android Auto™ Capability
- Smart-Charging USB ports – two (2)
- Universal Garage Door Opener (UGDO)

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Your Configuration: 2018 Ford Mustang GT Premium Convertible, 5.0L Ti-VCT V8 Engine, 6-Speed Manual Transmission

Pricing shown for Zip code 94566 as of July 29, 2017 <sup>S2</sup>

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**Disclosures through S17 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote,**

## **Let Us Find It For You, Build & Price and Incentives & Offers.**

\* Not all buyers will qualify for Ford Credit financing. 0% APR for 72 months + \$1,000 Trade Assist available on 2017 model year Fusion, Escape, Explorer, and Mustang. 72 months at \$13.89 per month per \$1,000 financed regardless of down payment. 0% APR for 60 months + \$1,000 Trade Assist available on the 2017 model year F-150. 60 months at \$16.67 per month per \$1,000 financed regardless of down payment. Trade Assist Cash available to customers who currently own or lease a '95 or newer vehicle who trade in or have a lease expiring up to 30 days prior or up to 90 days after new vehicle sale date. Not available on Raptor, Focus RS, Mustang Shelby® GT350/GT350R. For all offers, take new retail delivery from dealer stock by 7/31/17. See dealer for qualifications and complete details. S1 Manufacturer's Suggested Retail Price (also referred to as "MSRP", "Base MSRP", "Base Price" or the "Starting At" price), excludes destination/delivery charge, taxes, title, license, and registration and/or electronic filing fees, dealer fees, and total of options.

For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S2 Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3 Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4 The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5 Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6 The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR, and term. Lease payment calculations are estimates only, and are based on an annual mileage calculation determined by your dealer. A charge is assessed for any mileage driven that exceeds this limit. Lessee is responsible for \$395 lease Disposition Fee in select states. Not all buyers will qualify for financing or a lease. Contact your local Ford or Lincoln Dealer for details.

S7 While dealer inventory is generally updated on a daily basis, there are no guarantees that the inventory shown will be available at the dealership. Mid-model-year manufacturing changes, as well as dealer-added accessories on the actual vehicle may differ from the options and features listed. Vehicles that are identified as 'Exact Matches' may have a different price or different features not represented on the site. We make every effort to provide you with the most accurate, up-to-date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8 Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford or Lincoln Dealers. Actual Prices for all accessories may vary and depend upon your dealer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford, Lincoln or Mercury dealer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford, Lincoln or Mercury Dealer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9 The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10 AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11 EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12 Towing - Properly equipped.

S13 For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14 The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S15 The "amount financed" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be

accepted by you. See your local dealer for vehicle availability, actual price, and financing options.

S16 Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17 Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

**For Manufacturer Specific Disclosures See Below**

1 Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2 EPA-estimated city/hwy mpg. See [fuelconomy.gov](http://fuelconomy.gov) for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

**DISCLOSURES**