# Final Project: Insurance

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The purpose of this final project is to explore the health insurance data set and predict insurance charges based on several determinants.

### Load appropriate packages/csv file

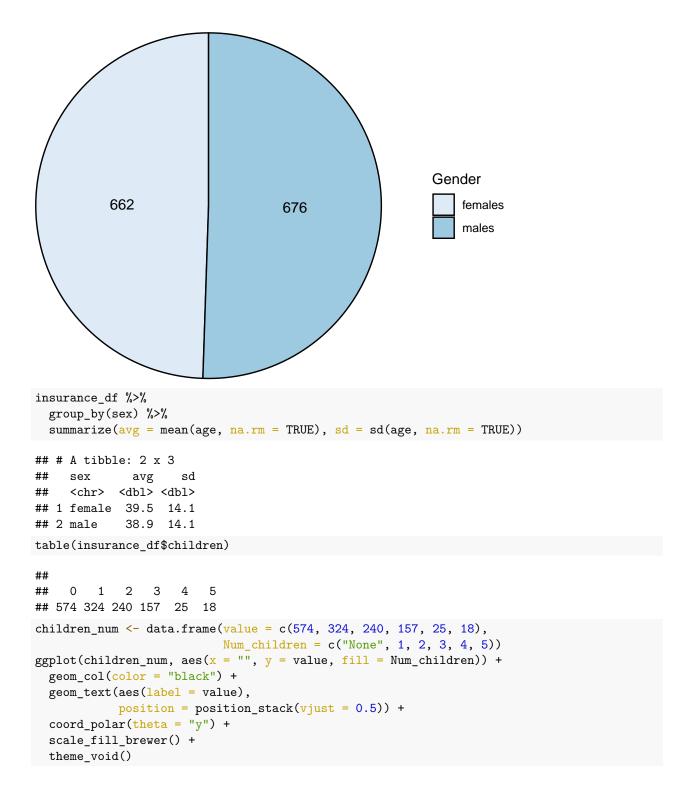
```
library(tidyverse)
## -- Attaching packages -----
                                        ----- tidyverse 1.3.1 --
## v ggplot2 3.3.5
                 v purrr
                           0.3.4
## v tibble 3.1.4
                  v dplyr
                           1.0.7
## v tidyr
          1.1.3 v stringr 1.4.0
          2.0.1
                 v forcats 0.5.1
## v readr
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                 masks stats::lag()
insurance_df <- read_csv('insurance.csv')</pre>
## Rows: 1338 Columns: 7
## Delimiter: ","
## chr (3): sex, smoker, region
## dbl (4): age, bmi, children, charges
## i Use `spec()` to retrieve the full column specification for this data.
## i Specify the column types or set `show_col_types = FALSE` to quiet this message.
```

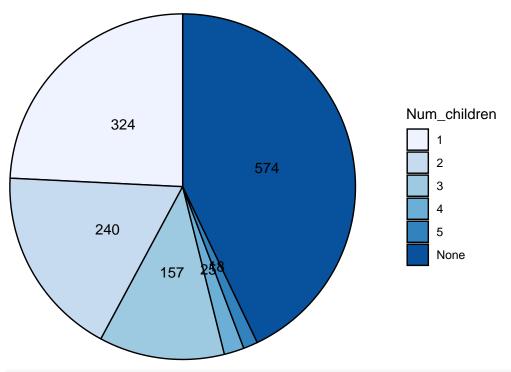
### **Data Exploration**

head(insurance\_df)

```
## # A tibble: 6 x 7
##
     age sex bmi children smoker region
                                           charges
##
    <dbl> <chr> <dbl>
                       <dbl> <chr> <chr>
                                            <dbl>
## 1
      19 female 27.9
                        0 yes
                                  southwest 16885.
      18 male 33.8
## 2
                          1 no
                                  southeast
                                           1726.
## 3
      28 male
               33
                          3 no
                                  southeast
                                            4449.
      33 male 22.7
## 4
                          0 no northwest 21984.
## 5
      32 male 28.9
                          0 no northwest 3867.
                     0 no
## 6
    31 female 25.7
                                            3757.
                                 southeast
```

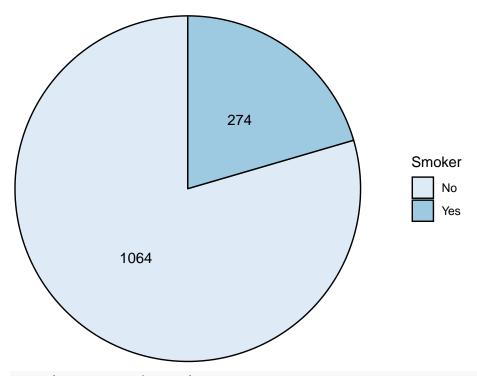
```
str(insurance_df)
## spec_tbl_df [1,338 x 7] (S3: spec_tbl_df/tbl_df/tbl/data.frame)
          : num [1:1338] 19 18 28 33 32 31 46 37 37 60 ...
            : chr [1:1338] "female" "male" "male" "male" ...
          : num [1:1338] 27.9 33.8 33 22.7 28.9 ...
## $ bmi
## $ children: num [1:1338] 0 1 3 0 0 0 1 3 2 0 ...
## $ smoker : chr [1:1338] "yes" "no" "no" "no" ...
## $ region : chr [1:1338] "southwest" "southeast" "southeast" "northwest" ...
## $ charges : num [1:1338] 16885 1726 4449 21984 3867 ...
## - attr(*, "spec")=
##
    .. cols(
##
    . .
         age = col_double(),
##
    .. sex = col_character(),
##
    .. bmi = col_double(),
    .. children = col double(),
##
##
     .. smoker = col_character(),
##
    .. region = col_character(),
##
         charges = col_double()
   . .
##
    ..)
## - attr(*, "problems")=<externalptr>
1338 observations
7 variables:
numerical: age, bmi, children, charges | character: sex, smoker, region
table(insurance_df$sex)
##
## female
           male
            676
##
     662
gender_num <- data.frame(value = c(662, 676),</pre>
                       Gender = c("females", "males"))
ggplot(gender_num, aes(x = "", y = value, fill = Gender)) +
  geom_col(color = "black") +
  geom_text(aes(label = value),
           position = position_stack(vjust = 0.5)) +
  coord_polar(theta = "y") +
  scale_fill_brewer() +
  theme_void()
```



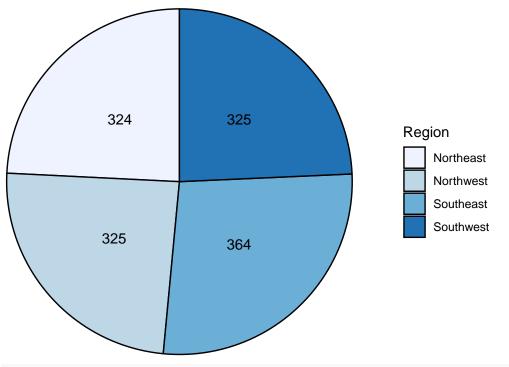


### table(insurance\_df\$smoker)

##



### table(insurance\_df\$region)



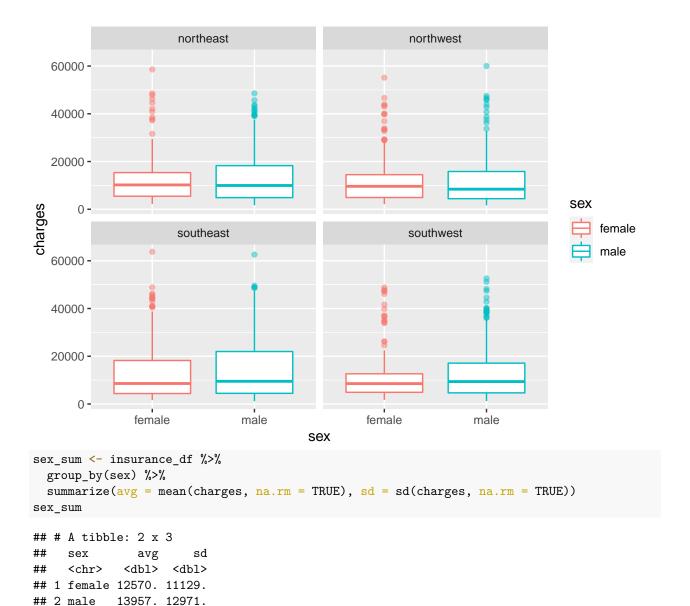
mean(insurance\_df\$charges)

## [1] 13270.42

The overall average insurance charge is  $\$13{,}270.42$ 

## Sex vs. Charges Significance

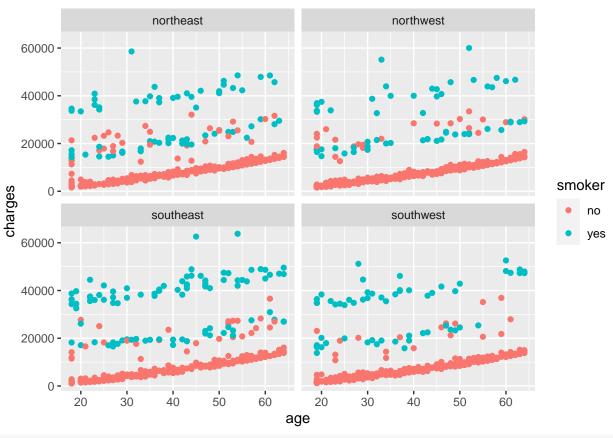
```
sex_plot <- insurance_df %>%
  ggplot(aes(x = sex, y = charges, color = sex)) +
  facet_wrap(~ region) +
  geom_boxplot(outlier.alpha = 0.5)
sex_plot
```



This histogram illustrates how there is no apparent bias between gender and insurance charges. Regardless of gender, the mean insurance charges are relatively similar as are the median charges per region.

## Age vs. Charges Significance

```
age_plot <- insurance_df %>%
  ggplot(aes(x = age, y = charges, color = smoker)) +
  facet_wrap(~ region) +
  geom_point()
age_plot
```



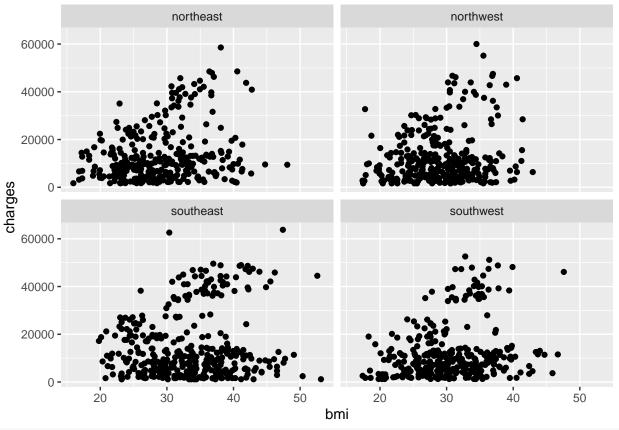
cor(insurance\_df\$age, insurance\_df\$charges)

#### ## [1] 0.2990082

Based on the graphs, there seems to be a positive, linear relationship between age and insurance charges. As age increases, so does the health insurance. There also seems to be 2 distinct levels above the baseline that indicates being a smoker results in elevated charges. However, the correlation coefficient indicates a weak to moderate linear relation between age and insurance charges.

## BMI vs. Charges Significance

```
BMI_plot <- insurance_df %>%
   ggplot(aes(x = bmi, y = charges)) +
   facet_wrap(~ region) +
   geom_point()
BMI_plot
```



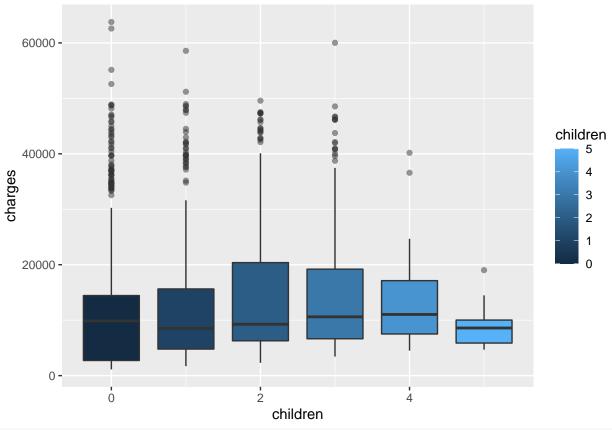
cor(insurance\_df\$bmi, insurance\_df\$charges)

### ## [1] 0.198341

Based on the graphs and correlation coefficient, there appears to be a weak, positive linear relationship between BMI and insurance charges. However, NE & NW look similar to each other as well as SE & SW.

## Children vs. Charges Significance

```
child_plot <- insurance_df %>%
  ggplot(aes(x = children, y = charges, fill = children, group = children)) +
  geom_boxplot(outlier.alpha = 0.5)
child_plot
```



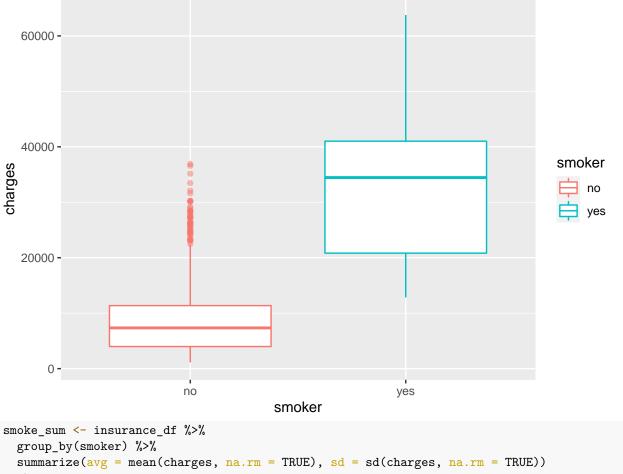
cor(insurance\_df\$children, insurance\_df\$charges)

### ## [1] 0.06799823

Based on the graph & correlation coefficient, there is no correlation between the number of offsprings & insurance charges.

## Smoker vs. Charges Significance

```
smoke_plot <- insurance_df %>%
  ggplot(aes(x = smoker, y = charges, color = smoker)) +
  geom_boxplot(outlier.alpha = 0.5)
smoke_plot
```

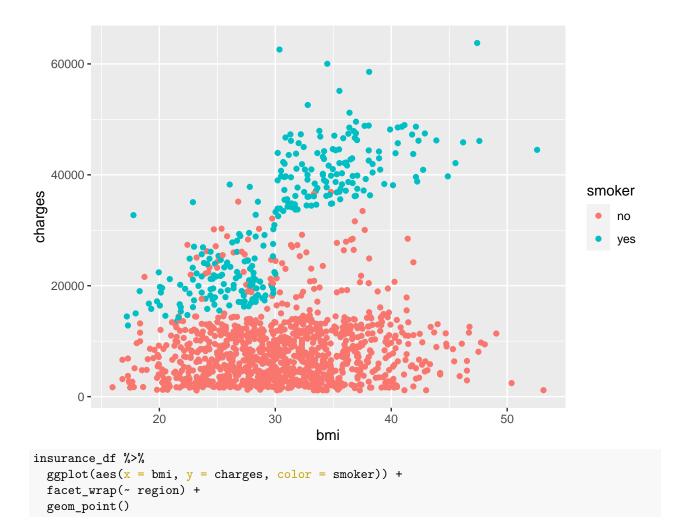


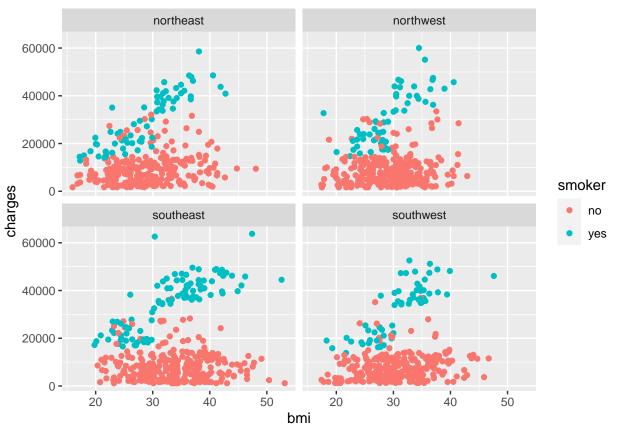
```
smoke_sum
```

```
## # A tibble: 2 x 3
##
     smoker
               avg
                       sd
##
     <chr>
             <dbl> <dbl>
             8434. 5994.
## 1 no
            32050. 11542.
## 2 yes
```

This graph illustrates a startling, significant difference between smoker status and health insurance charges. A smoker is expected to pay on average \$32,050, whereas a non-smoker is expected to pay on average \$8,434. That is a \$23,616 difference!

```
smokebmi_plot <- insurance_df %>%
 ggplot(aes(x = bmi, y = charges, color = smoker)) +
 geom_point()
smokebmi_plot
```

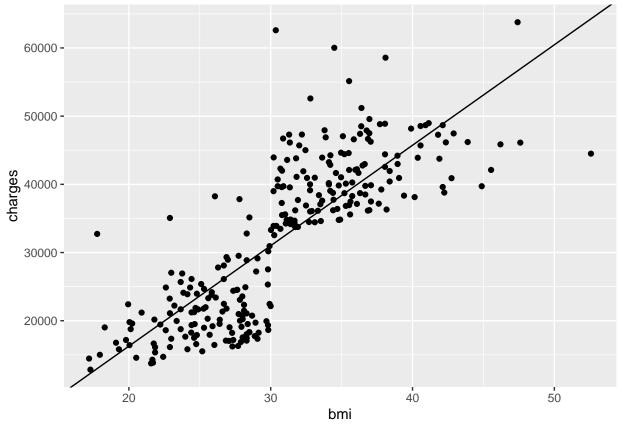




This graph indicates a positive, moderate linear relation between being a smoker as well as obese (>30 BMI) and health insurance charges. Health insurance increases as the BMI of a smoker increases. It is apparent that the base charges of smokers are higher than their counterparts. It is rather evident when visualizing per region.

```
bmismc <- insurance_df %>%
  filter(smoker == "yes") %>%
  select(bmi, charges)
bmismc
## # A tibble: 274 x 2
        bmi charges
##
##
      <dbl>
               <dbl>
       27.9
##
             16885.
##
       26.3
             27809.
    3
       42.1
             39612.
##
##
       35.3
             36837.
       31.9
             37702.
##
    5
##
    6
       36.3
             38711
##
    7
       35.6
             35586.
       36.4
             51195.
##
    8
##
    9
       36.7
             39774.
## 10
       39.9
             48173.
   # ... with 264 more rows
lm(charges~bmi, bmismc)
##
```

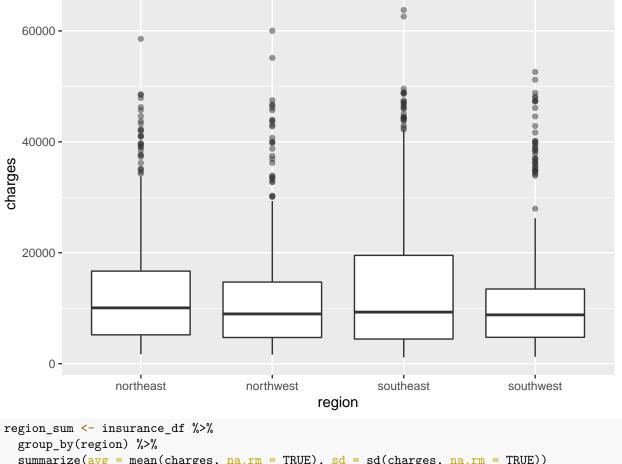
## Call:



As a smoker by default, one unit increase in BMI results in 1473 increase in charges.

## Region vs. Charges Significance

```
region_plot <- insurance_df %>%
  ggplot(aes(x = region, y = charges)) +
  geom_boxplot(outlier.alpha = 0.5)
region_plot
```



```
summarize(avg = mean(charges, na.rm = TRUE), sd = sd(charges, na.rm = TRUE))
region_sum
```

```
## # A tibble: 4 x 3
##
     region
                           sd
                  avg
     <chr>
                       <dbl>
##
                <dbl>
## 1 northeast 13406. 11256.
## 2 northwest 12418. 11072.
## 3 southeast 14735. 13971.
## 4 southwest 12347. 11557.
```

Based on the box plot and summary, there is very weak relation between region and insurance. Regardless of location, the mean & median insurance charges are relatively similar. However, the east seems to charge a bit more than the west. The southeast being the most expensive.

From this data exploration, we can conclude that age and BMI alongside smoker play a significant role in health insurance charges. Sex, children, and region do not significantly affect health insurance charges.

### Linear Regression Model

```
linear_model_insurance <- lm(charges~., insurance_df)</pre>
linear_model_insurance
```

##

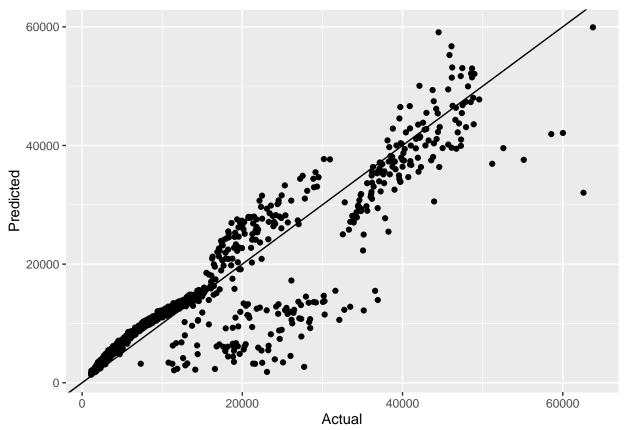
```
## Call:
## lm(formula = charges ~ ., data = insurance_df)
##
## Coefficients:
##
       (Intercept)
                                 age
                                               sexmale
                                                                     bmi
          -11938.5
                               256.9
                                                -131.3
                                                                   339.2
##
                           smokeryes regionnorthwest regionsoutheast
##
          children
                                                -353.0
                             23848.5
##
             475.5
                                                                 -1035.0
## regionsouthwest
##
            -960.1
summary(linear_model_insurance)
##
## Call:
## lm(formula = charges ~ ., data = insurance_df)
## Residuals:
                        Median
        Min
                  1Q
                                     3Q
                                              Max
## -11304.9 -2848.1
                        -982.1
                                 1393.9
                                         29992.8
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                   -11938.5
                                  987.8 -12.086 < 2e-16 ***
## age
                       256.9
                                   11.9 21.587 < 2e-16 ***
                                  332.9 -0.394 0.693348
## sexmale
                      -131.3
## bmi
                      339.2
                                   28.6 11.860 < 2e-16 ***
## children
                       475.5
                                  137.8
                                         3.451 0.000577 ***
                                  413.1 57.723 < 2e-16 ***
## smokeryes
                    23848.5
## regionnorthwest
                     -353.0
                                  476.3
                                         -0.741 0.458769
## regionsoutheast
                    -1035.0
                                  478.7 -2.162 0.030782 *
## regionsouthwest
                     -960.0
                                  477.9 -2.009 0.044765 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 6062 on 1329 degrees of freedom
## Multiple R-squared: 0.7509, Adjusted R-squared: 0.7494
## F-statistic: 500.8 on 8 and 1329 DF, p-value: < 2.2e-16
Based on the summary, the most significant factors are age, BMI, children, & smoker. The least significant is
the regions. Sex holds no significance in relation to charges. The p-value for sexmale is big, so let's take it out
linear_model_insurance2 <- lm(charges~.-sex, insurance_df)</pre>
linear_model_insurance2
##
## lm(formula = charges ~ . - sex, data = insurance_df)
## Coefficients:
##
       (Intercept)
                                 age
                                                   bmi
                                                                children
##
          -11990.3
                               257.0
                                                 338.7
                                                                   474.6
##
         smokeryes
                   regionnorthwest regionsoutheast
                                                        regionsouthwest
##
           23836.3
                              -352.2
                                               -1034.4
                                                                  -959.4
```

```
summary(linear_model_insurance2)
##
## Call:
## lm(formula = charges ~ . - sex, data = insurance_df)
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                            Max
                                1361.9
## -11367.2 -2835.4
                       -979.7
                                        29935.5
##
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
                                 978.76 -12.250 < 2e-16 ***
## (Intercept)
                   -11990.27
                                 11.89 21.610
## age
                      256.97
                                                 < 2e-16 ***
## bmi
                     338.66
                                 28.56 11.858 < 2e-16 ***
## children
                      474.57
                                 137.74
                                         3.445 0.000588 ***
## smokeryes
                    23836.30
                                 411.86 57.875 < 2e-16 ***
## regionnorthwest
                                476.12 -0.740 0.459618
                    -352.18
## regionsoutheast
                   -1034.36
                                 478.54 -2.162 0.030834 *
## regionsouthwest
                     -959.37
                                 477.78 -2.008 0.044846 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 6060 on 1330 degrees of freedom
## Multiple R-squared: 0.7509, Adjusted R-squared: 0.7496
## F-statistic: 572.7 on 7 and 1330 DF, p-value: < 2.2e-16
The multiple R-squared: 0.7509 tells us this linear regression model decently explains the data.
lm test <- lm(charges ~.+bmi*smoker, insurance df)</pre>
summary(lm_test)
##
## lm(formula = charges ~ . + bmi * smoker, data = insurance_df)
## Residuals:
       Min
                  1Q
                      Median
                                    3Q
                                            Max
## -14580.7 -1857.2 -1360.8
                                -475.7
                                        30552.4
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                    -2223.454
                                 865.611 -2.569 0.01032 *
## age
                      263.620
                                   9.516 27.703 < 2e-16 ***
## sexmale
                     -500.146
                                 266.518 -1.877 0.06079 .
## bmi
                       23.533
                                 25.601
                                           0.919 0.35814
                                           4.687 3.06e-06 ***
## children
                     516.403
                                 110.179
                   -20415.611
                                1648.277 -12.386 < 2e-16 ***
## smokeryes
## regionnorthwest
                    -585.478
                                 380.859
                                         -1.537 0.12447
## regionsoutheast -1210.131
                                 382.750 -3.162 0.00160 **
## regionsouthwest -1231.108
                                 382.218 -3.221 0.00131 **
## bmi:smokeryes
                     1443.096
                                 52.647 27.411 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
```

```
## Residual standard error: 4846 on 1328 degrees of freedom
## Multiple R-squared: 0.8409, Adjusted R-squared: 0.8398
## F-statistic: 780 on 9 and 1328 DF, p-value: < 2.2e-16</pre>
```

By including the synergistic effect of BMI & smoker to LM, the new multiple R-squared increased to 0.840, which directly translates to a better model.

```
lm_predict <- predict(lm_test, insurance_df)
test <- data.frame("Predicted" = lm_predict, "Actual" = insurance_df$charges)
ggplot(test, aes(Actual, Predicted)) + geom_point() + geom_abline()</pre>
```



After adjusting the LM, we can see the model being the best fit for the data.

## Prediction Application

## age sex bmi children smoker region ## 1 60 female 35 2 yes northeast

predict(lm\_test, single\_obs)

## 1 ## 45542.98

\$45,503.18 is our prediction.