

**<b>®**CNBC HOMEUS. ✓ NEWS MARKETS INVESTING TECH MAKE IT VIDEO

#### 44. Zocdoc

Real patient-centered health care

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# CNBC

Founders: Oliver Kharraz (CEO), Nick Ganju, Cyrus Massoumi

Launched: 2007 Funding: \$230 million

Valuation: \$2 billion (PitchBook)

Disrupting: Health care, mobile

Rival: DocASAP



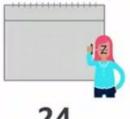
\*Courtesy CNBC



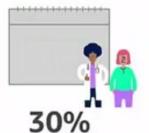
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#### We Started by Solving the Access Problem

Average wait time (U.S.)



24 days The hidden supply of care



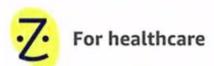
Unbooked, cancelled or rescheduled

#### Zocdoc Brings Marketplace Efficiencies to Healthcare



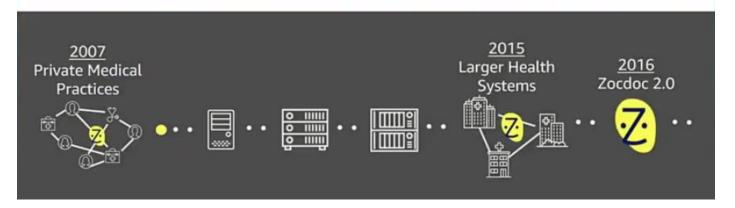






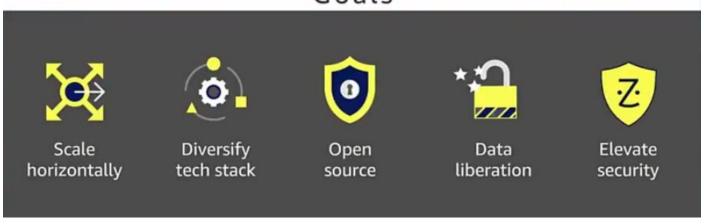


#### Building Our Supply of Care Since 2007

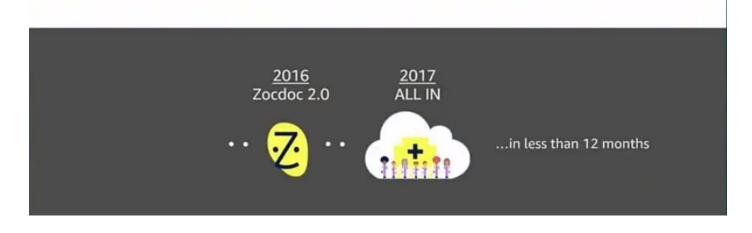


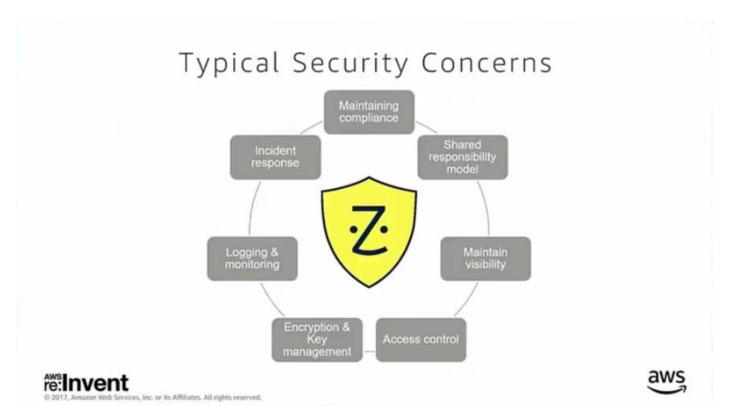
We started by going after local doctors and local practices, and we optimized our technology for that use case. But as we grew our architecture couldn't handle all the load and we started partnering with large health systems that also wanted to bring more patients into the health systems.

#### Zocdoc Amazon Web Services (AWS) Goals



#### Zocdoc 2.0

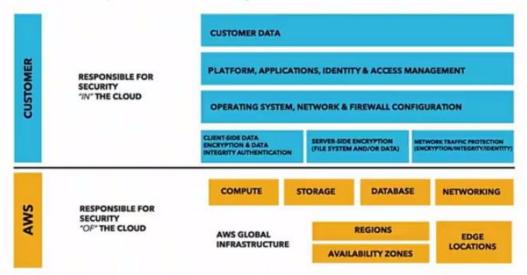




We currently have over 6 million patient visits every month and we need to be able to maintain our HIPAA compliance in the cloud. We also wanted end-to-end visibility of our data.



#### Shared Responsibility







#### Alliances

#### Alliance with AWS









#### Easier with AWS



### Maintaining Visibility & Control with Agility

- >Visibility of critical data
- ➤Scope reduction
- >Enhanced alerting
- >Standardized configurations



#### Infrastructure Hardening

- >Hardened AMIs
  - **≻**Packer
  - >Logging agents
  - >Host based intrusion detection
  - >Antivirus
- >Hardened containers using Docker

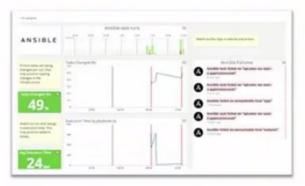


#### Infrastructure as Code











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In CF, we templated the CF templates using Ansible by using variables for customization. TeamCity is our CI/CD tool instead of Jenkins.

#### Access Control

- ➤ Granular controls
- ➤ Default minimal privilege
- Visibility for administrative activities
- >Maintaining authentication tokens



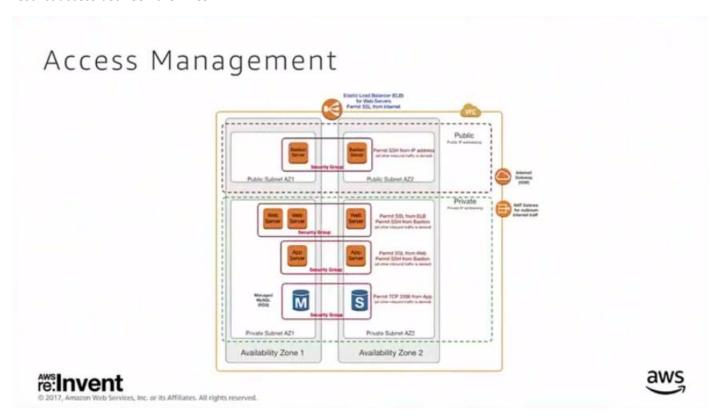
\*image from shutterstock





# VPC Segmentation Amazon VPC | Protection |

We have many different VPCs for different groups of apps we run, this allows pure functionality segmentation and we restrict access between the VPCs.



We are using Policies, IAM Roles, and Security Groups to restrict and grant access for our users and service accounts limited access based on what they are allowed to see and use within the whole infrastructure.

#### Policy Control and Maintenance

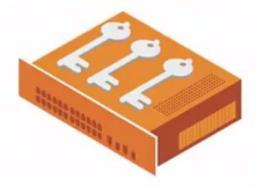
- >Enforced MFA for users
- ➤No public endpoints
- >Encryption checks



Everything in transit is encrypted

#### **Encryption & Key Management**

- >Data protection
- >Maintain end-to-end encryption
- ➤ Centralize key management
- ➤ Maintain appropriate key rotation controls
- > Restricted access to keys







#### Data Security at Rest







➤ Segment keys across AWS services

➤ Encrypted Amazon S3 buckets

➤ Encrypted EBS volumes

We use KMS to generate keys for us automatically and also to rotate those keys automatically.

#### Enhanced Logging & Monitoring

- >DDoS protection and front end alerting
- >Detective controls
- ➤ Centralized logging
- Office to cloud environment visibility



\*image from verisign





#### **Protecting Ourselves**



DDoS protection and WAF



Data visibility





Metrics monitoring



Application layer firewalls in offices







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#### Incident Response & Disaster Recovery

>Incident response >= existing response SLA

➤ Maintain pen test and tabletop exercise capabilities

>Environment resiliency >= existing recovery SLA

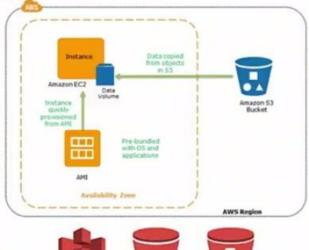






Responding to Incidents

- >Active disaster recovery site
- ➤ Remediating penetration test issues as high priority
- ➤ Collaborative tabletop exercises
- ➤ Encrypted offsite backups across Amazon S3 regions







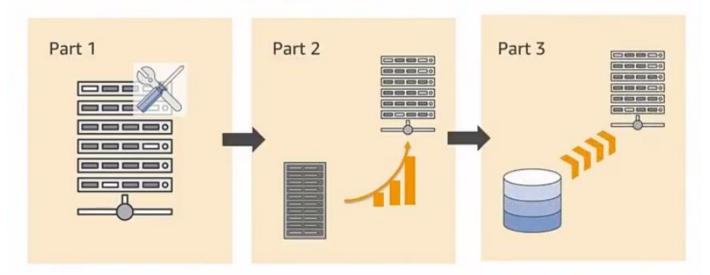






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#### Failover Mechanism







#### Zocdoc AWS Goals



Scale horizontally



Diversify tech stack



Open source



Data liberation



Elevate security





#### Security Key Takeaways

- >Available security controls
- ➤ Simplified security and compliance
- >Enhanced visibility and control
- ➤ Faster security recover and delivery



Get yourself a squad \*courtesy HBO





## Help transform healthcare for everyone

It all begins with you. See where you fit in.

Join us



