

Figure 2–4. Some typical greenhouse frames.

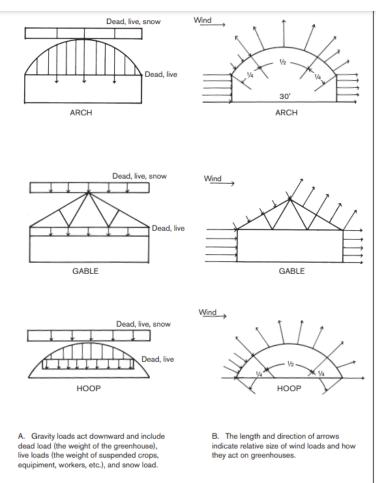
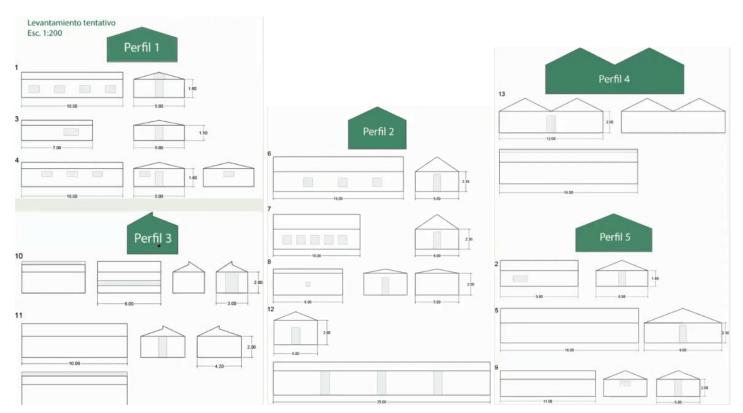
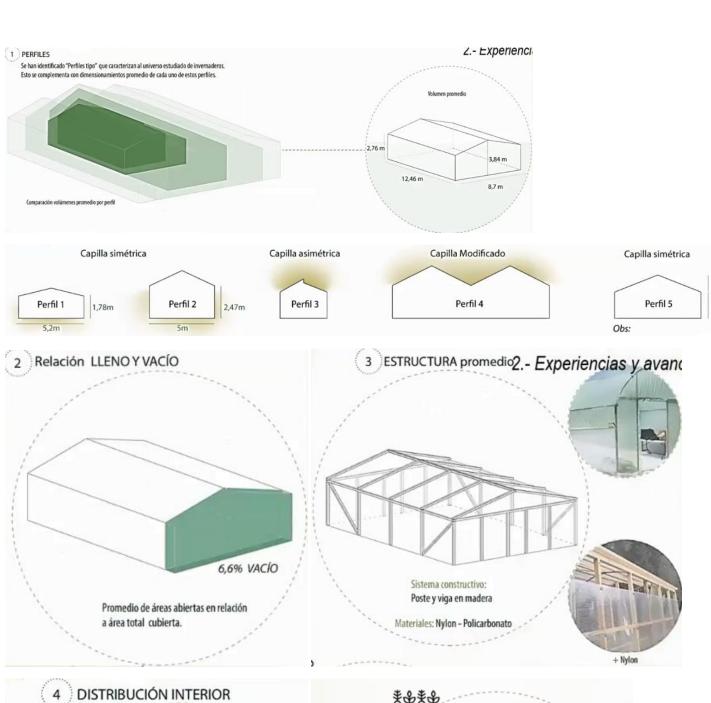
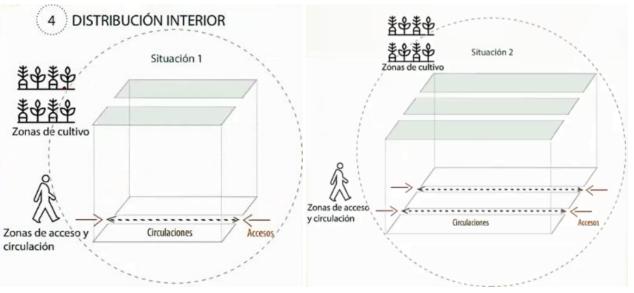
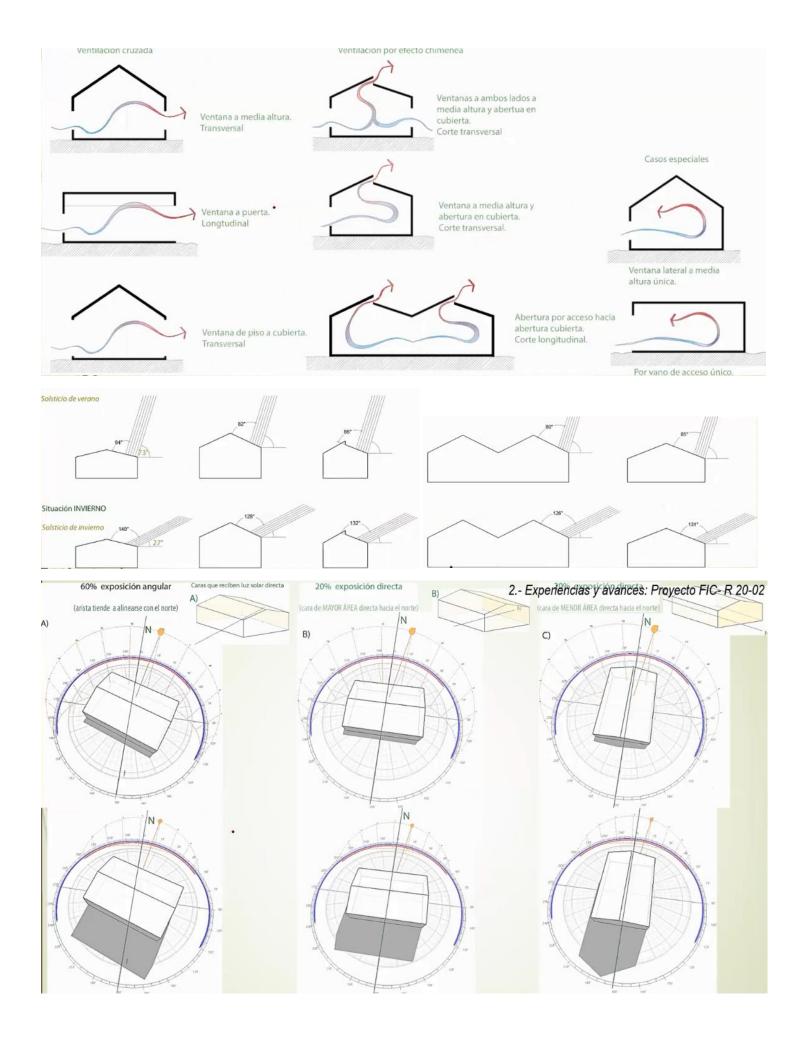


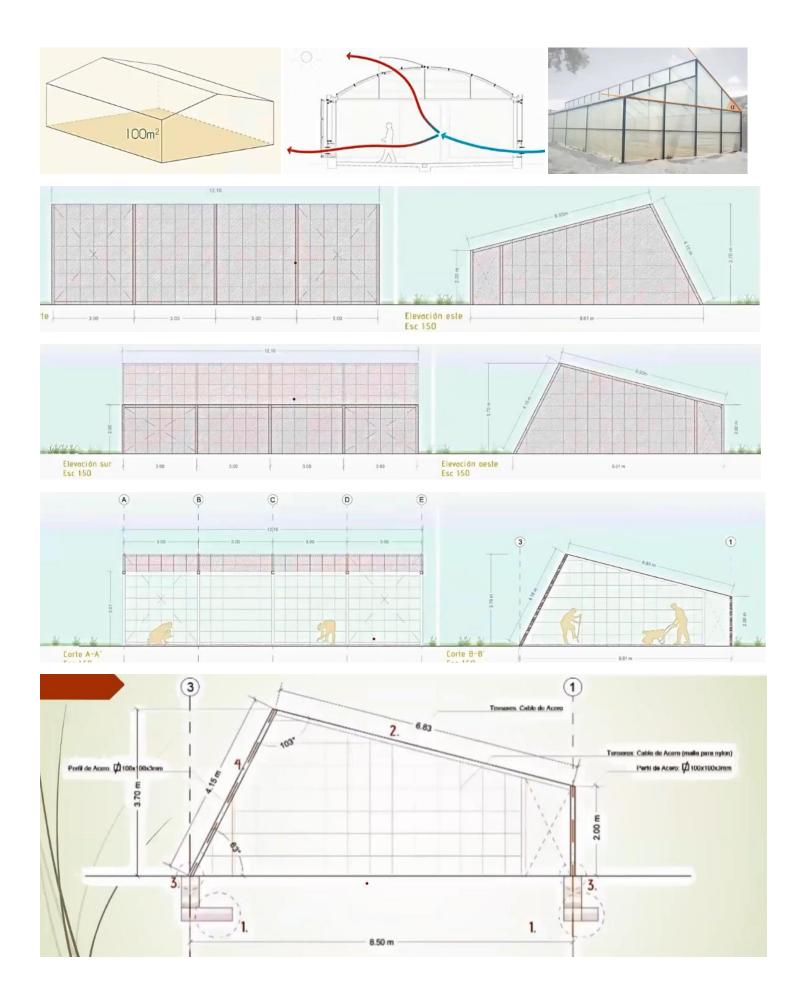
Figure 2–1. Loads on greenhouse frames.

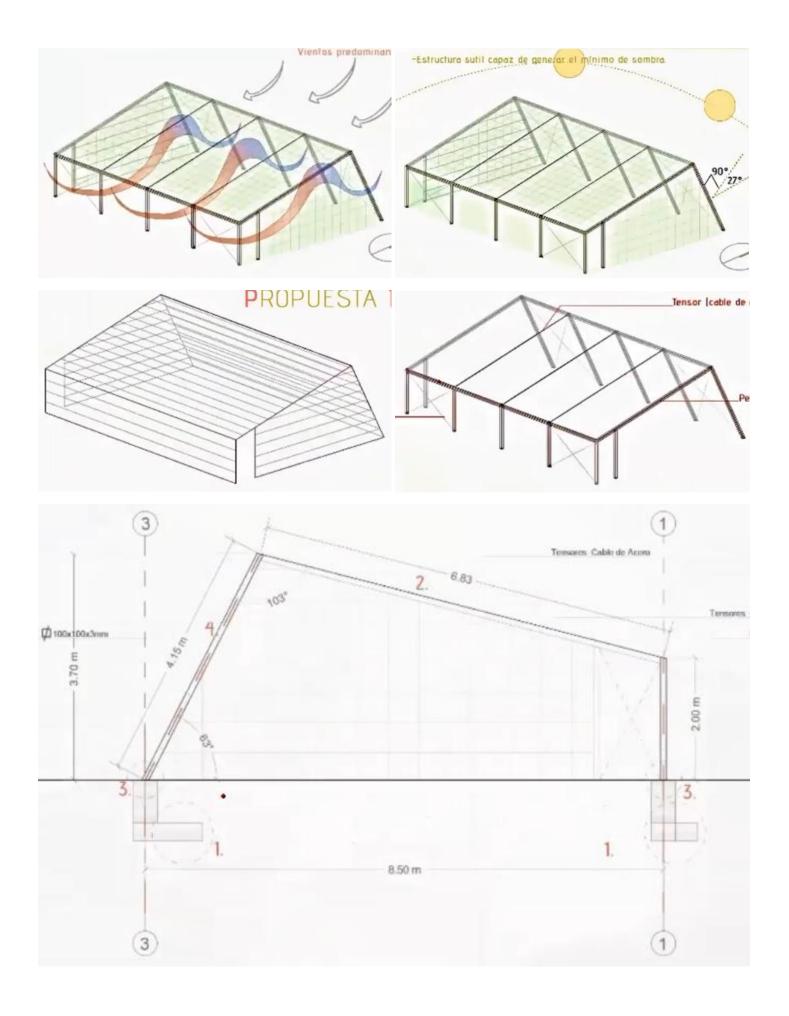


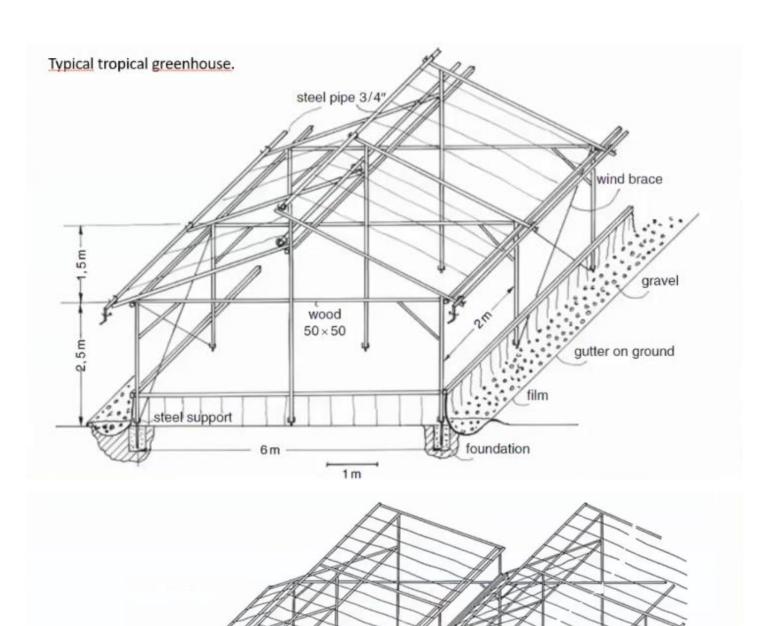












wind brace wire

3

8

18

wire

-2

ditch of film filled with gravel



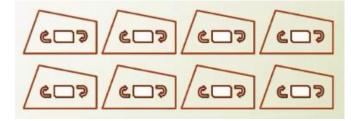


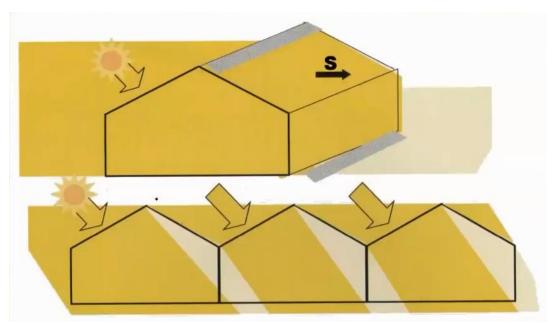




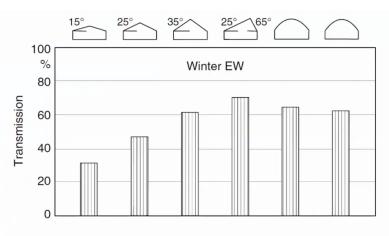






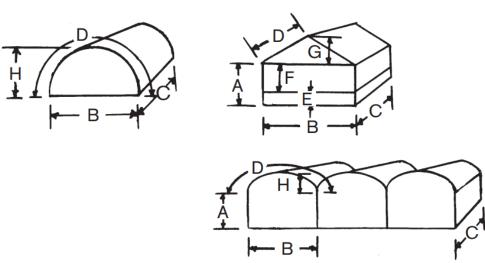






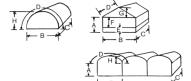
Comprehensive description of the transmittance for EW orientation in winter (Nisen 1969)





WORKSHEET NO. 4—GREENHOUSE HEAT LOSS CALCULATIONS

# The dimensions defined in the diagrams are used throughout the Heat Loss Calculations:



Step 1. List greenhouse dimensions in feet:

Wall height,	A =
House width,	B =
House length,	C =
Rafter length,	D =
Lower wall height,	E =
Upper wall height	F =
Gable height,	G  or  H =

ions

Step 2. Calculate the ap perimeter. N is the numl	propriate surface areas and ber of individual house secti
forming each greenhous	
N = 1 for a single house	8
Lower wall area:	
$2N(E \times B) + (E \times 2C)$	=
Upper wall area:	
$2N(F \times B) + (F \times 2C)$	=
Single material wall:	
$2N(A \times B) + (A \times 2C)$	=
Gable area:	
NxBxG	=
Curved end area:	
1.3N x B x H	=
Gable roof area:	
2N x D x C	=
Curved roof area:	
NxDxC	=
Perimeter:	
2 [ (N x B) + C]	=
- [ ( )	

Step 3. List construction materials and U factors for each

Location Construct	tion Material	U Factor
Lower wall		$U_1 =$
Upper wall		$U_2 =$
Single material wall		$U_3 =$
End area		$U_4 =$
Roof		$U_5 =$
Perimeter		$U_6 =$
$h_c = Area \times U \times \Delta T$ $T = Inside night to outside temper$	emperature – mir	nimum
•	rature	
Lower wall area $\times U_1 \times \Delta T$	=	
Upper wall area x U <sub>2</sub> x ΔT	=	
Single wall area x U <sub>3</sub> x ΔT	=	
Gable or curved end area x		
$\mathbf{U}_4 \times \Delta \mathbf{T}$	=	
Roof area x $U_5$ x $\Delta T$	=	
Perimeter length x U <sub>ε</sub> x ΔT	=	

 $Total = Q_C$ 

Step 5. Calculate greenhouse volume.

Gable house volume:  $N [(A \times B \times C) + (B \times G \times C/2)] =$ 

Single curved roof house volume:  $2H \times B \times C/3 =$ 

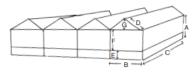
Multiple curved roof volume:  $N [(A \times B \times C) + (2H \times B \times C/3)] =$ 

Step 6. Calculate air infiltration losses, h<sub>inf</sub>.

 $h_{inf} = 0.02 \text{ x} \Delta T \text{ x} \text{ Volume x Air changes/hour}$ (Table 4-5, page 66)

Step 7. Calculate total heat loss, h,.  $h_t \ = \ h_C + hinf =$ 

#### WORKSHEET NO. 4-EXAMPLE



 $\Delta T = 60^{\circ}F$ 

Step 1. List greenhouse dimensions in feet:

Wall height,	A = 8
House width,	B = 24
House length,	C = 192
Rafter length,	D = 13.4
Lower wall height,	E = 1.5
Upper wall height	F = 6.5
Gable height,	G  or  H = 6

**Step 2.** Calculate the appropriate surface areas and perimeter. N is the number of individual house sections forming each greenhouse range. N = 1 for a single house

Lower wall area: $2N(E \times B) + (E \times 2C)$	= (2)(4) [ (1.5)(24) + (1.5)(2)(192) ]
	= 864 ft. <sup>2</sup>
Upper wall area:	
$2N(F \times B) + (F \times 2C)$	= (2)(4) [ (6.5)(24) + (6.5)(2)(192) ]
	= 3,744 ft. <sup>2</sup>
Single material wall:	
$2N(A \times B) + (A \times 2C)$	=
Gable area:	
N x B x G	= (4)(24)(6) = 576 ft. <sup>2</sup>
NXBXG	$= (4)(24)(6) = 5/6 \text{ ft.}^2$
Curved end area:	
1.3N x B x H	=

Gable roof area: 2N x D x C = (2)(4)(13.4)(192) = 20,582 ft.2 Curved roof area: NxDxC

Perimeter: 
$$2 \ [ \ (N \times B) + C ] \qquad = \ 2 \ [ \ (4)(24) + 192 \ ] = 576 \ \mathrm{ft}.$$

Step 3. List construction materials and U factors for each

Location	Construction Material	U Factor
Lower wall		$U_1 = 0.75$
Upper wall		$U_2 = 1.1$
Single material	wall	$U_3 =$
End area		$U_4 = 1.1$
Roof		$U_{s} = 1.1$
Perimeter		$U_{6} = 0.8$

Step 4. Calculate appropriate conduction heat loss, h.

$$\begin{split} &h_{_{\rm c}} \,=\, Area\,x\,U\,x\,\Delta T \\ &\Delta T =\, Inside\ night\ temperature - minimum \\ &outside\ temperature \end{split}$$

Step 5. Calculate greenhouse volume

Gable house volume: N [ (A x B x C) + (B x G x C/2) ] 4 [ (8)(24)(192) + 24(6)(192)(1/2) ] = 202,752 cu.ft.

Single curved roof house volume: 2H x B x C/3 =

Multiple curved roof volume:  $N [(A \times B \times C) + (2H \times B \times C/3)] =$ 

Step 6. Calculate air infiltration losses, h<sub>inf</sub>-

h<sub>ut</sub> = 0.02 x ΔT x Volume x Air changes/hour (Table 4–5, page 66) = 0.02(60)(202,752)(1) = 243,300 Btu/hr.

Step 7. Calculate total heat loss, h.

 $h_{t} = h_{c} + hinf = 1,710,060 + 243,300$ = 1,953,360 Btu/hr.

#### SAMPLE WORKSHEET NO. 5—GREENHOUSE COOLING CALCULATIONS

# Step 1. List greenhouse dimensions in feet:

House width	A =	96	ft.
House length	B =	192	ft.

### Step 2. Calculate ground area for each house:

$$A \times B = \underline{18,432}$$
 ft.<sup>2</sup>

# Step 3. Calculate air flow required for each house:

(Use 8 cfm/ft.2 of ground area)

 $A \times B \times 8 \text{ cfm/ft.}^2 = \underline{\hspace{1cm}}$ 147,456 \_ cfm of installed capacity

#### Step 4. Select fans from manufacturer's catalog to provide a minimum of three stages of ventilation (provide 2 cfm/ft.2 for first stage).

•		Manufacturer Model No.
1)2	_ fan(s) at18,900 cfm	
2)2	fan(s) at <u>18,900</u> cfm	
3)4	fan(s) at <u>18,900</u> cfm	
	Total = <u>151,200</u> cfm	

Step 5. Size inlet louvers to be at least 10% larger than exhaust fan areas. If continuous wall vents are used, size to air speed ≈ 250 fpm through vents.

#### APPENDIX XIII USEFUL CONVERSIONS

Type of	_		
Measurement	To convert:	Into:	Multiply by:
	feet	inches inches	12 36
Length	yards rods	inches feet	36 16.5
	miles	feet	5,280
	miles		
	miles	yards inches	1,760 0.04
	millimeters	millimeters	0.04
	microns	minimeters	0.001
	square feet	square inches	144
Area	square feet	square yards	0.111
	square yards	square inches	1,296
	square yards	square feet	9
	acres	square feet	43,560
	acres	square yards	4,840
	sections	acres	640
	ounces	grams	28.3495
Mass Weight	pounds	kilograms	0.4539
8	short tons	megagrams (metr	ic tons) 0.9078
	grams	ounces	0.3527
	kilograms	pounds	2,205
	megagrams (metric tons)	short tons	1.1016
	cubic feet	cubic inches	1,728
Volume	cubic feet	cubic yards	0.037
	cubic feet	bushels	0.804
	cubic feet	gallons	7.48
	cubic yards	cubic feet	27
	cubic yards	cubic inches	46,656
	cubic yards	bushels	21.71
	barrels (dry)	bushels	3.281
	barrels (dry)	quarts	105
	barrels (dry)	cubic inches	7,056
	bushels	cubic yards	21.7
	bushels	cubic feet	1.24
	bushels	cubic inches	2,150.4
	gallons (dry)	cubic inches	269
	gallons (liquid)	cubic inches	231
	gallons (liquid)	quarts	4
	quarts (dry)	cubic inches	67.2
	quarts (liquid)	cubic inches	57.7
	pints (liquid)	cubic inches	28.87
	ounces (liquid)	cubic inches	1.805
	ounces (liquid)	tablespoons	2
	ounces (liquid)	teaspoons	6
	ounces (liquid)	milliliters	29.57

#### SAMPLE WORKSHEET NO. 6—EVAPORATIVE (PAD) COOLING CALCULATIONS

Step 1. Calculate face area of pad: Installed cfm divided by 250 for cellulose pads, or divided by 150 for aspen shavings pads.

\_\_\_\_151,200\_\_ cfm/250 = \_\_\_\_605\_\_ ft.<sup>2</sup> \_\_\_\_\_ cfm/150 = \_\_\_\_\_ ft.<sup>2</sup>

Step 2. Calculate pad height to extend full length of one wall:

\_\_\_\_\_\_605\_\_\_\_ft.²/ \_\_\_\_\_92\_\_\_ft. = \_\_\_\_\_3.2\_\_\_\_\_ft. of pad height (use 3.0 ft.)

Step 3. Calculate water flow rate and pump size:

 $\underline{\hspace{1cm}} 192 \hspace{1cm} \text{ft. x 0.5 gpm/linear ft. of pad} = \underline{\hspace{1cm}} 96 \hspace{1cm} \text{gpm}$ 

Step 4. Calculate pump size:

\_\_\_\_\_576 ft.<sup>2</sup> of pad x 0.75 gal./ft.<sup>2</sup> = \_\_\_\_\_432 gal.

For a system in which pad-to-fan distance is less than 100 ft., increase installed fan capacity by the factor  $F=\underline{10}$ , where D is the pad-to-fan distance.  $\sqrt{D}$ 

#### [Useful Conversions continued]

Type of Measurement	To convert:	Into:	Multiply by:
	ounces	milliliters	29.59
Liquid Volume		(cubic centimeters)	
•	pints	liters	0.4732
	quarts	liters	0.9463
	gallons	liters	3.785
	milliliters	ounces	0.0338
	(cubic centimeters)		
	liters	pints	2.113
	liters	quarts	1.057
	liters	gallons	0.2642

Parts Per Million

1 oz./gal. = 7,490 ppm 1oz./100 gal. = 75 ppm

To determine parts per million (ppm) of an element in a fertilizer, simply multiply the percent of that element by 75. The answer will be the ppm of the element per ounce of the fertilizer in  $100\,$ 

As an example, ammonium sulfate contains approximately 20% nitrogen. Multiply 20% (20) by 75, which equals 15, the ppm of nitrogen in 1 oz. of ammonium sulfate/100 gal. of water.

### **Temperature Conversions**

To convert Fahrenheit to Celcius (Centigrade): Subtract 32 and multiply by .55 (= 5/9), thus:  $(68^\circ F - 32) \times .55 = 20^\circ C$ .

To convert Celcius to Fahrenheit: Multiply by 1.8 (= 9/5) and add 32, thus:  $(60^{\circ}\text{C} \times 1.8) + 32 = 140^{\circ}\text{F}$ .

Formulas:  $({}^{\circ}F - 32) \times (5/9) = {}^{\circ}C$  $({}^{\circ}C \times (9/5)) + 32 = {}^{\circ}F$ 

#### SAMPLE WORKSHEET NO. 1—GREENHOUSE FACILITY PLANNING General specifications

Cropping System:  Bedding plants Pot plants Cut flowers	_ <u>x</u> _	Growi	ing Period: All year Part year	x
Woody ornamentals Vegetables Other		Growi	ing System Floor Fixed benches Moving bench Other	X 
Production Unit:		Annu	al Production:	
Pots Flats Blooms Other	X		Pots Flats Blooms Other	40,000
Growing Media: Soil, site mixed Soil, purchased Hydroponic	x	Marke	eting System: Wholesale only Wholesale/reta Retail only	
Marketing Period: All year Seasonal	=	From	to	
		Activity		
Media Preparation: Mixed on site Purchased	_ <u>x</u>	As needed As needed	=	For season
Volume Required: yds.3/day	6	yds.3/season	360	
Components: Vol. req./day Vol. req./season	#1soil		eat #3 2 yd.3	perlite 132 yd. <sup>3</sup>

Seeding/Germination:		
Yes         X         No         Flat size         11.5" x 21.25"           No. of flats:         per day         60         per week         300		
Max. no. of seed flats germinating at one time:	CAMPLE WORKSHEET NO. A. STORAGE & MESHA	NUZATION PROJUBENTATION
Transplanting:	SAMPLE WORKSHEET NO. 2—STORAGE & MECHAI	
YesX No	Sample for a Bedding Plant Oper	ration
Transplanting from:	A. No. of containers to be filled/season1	0,000 (flats) containers/season
Seed flatsX	B. Length of production season 40	0 days/season
Plugs	C. Work hours/day7	hours/day
Cuttings Other		50 flats/day containers/day
		6 flats/hr containers/hours
Growing container: Type Size No./day No./week	F. Volume of media required = A ÷ containers filled/cu. yd	
6 pack flat	-	05 yd.³
	(see Appendix V and VI, 13" x 15" flat, 95 filled/yd.3)	yu.
		of modic (ft)
Max. no. of growing containers in use at one time: 27,890	G. Storage floor area required for media = (F x 27) ÷ depth	
Max. no. of growing containers in use at one time: 27,890	(105 x 27) ÷ 6 [assume media depth is 6ft.]42	73 ft.²
Madatina Order Assembly	H. Volume of media required $/ day = F \div B$	
Marketing-Order Assembly:  Marketing Unit:flat Size11.5" x 21.25"		.6 yd.3/day
No./shipping container	I. Labor hours required to fill containers = A ÷ containers/	labor hour
No. containers/carrier 14  Maximum No. of shipping containers/day 14	(10,000 ÷ 60)	67 hours
Maximum No. of carriers at any one time 1	(see Appendix VI, hand filling ≈ 60 flats/hour)	
Decideration Among	J. Hours per day filling containers = $I \div B (167 \div 40)$ 4.	2 hours/day
Production Areas:  Seeding: ft <sup>2</sup> Conditioning: ft <sup>2</sup>	K. Volume of media handled/hour = $H \div J$ (2.6 ÷ 4.2)0.	62 yd.3/hour
Germinating: ft <sup>2</sup> 700 Growing: ft <sup>2</sup> 52,700	L. No. of tractor-trailer units requiredn	one
Transplanting: ft <sup>2</sup> 600 Total Production Area: ft <sup>2</sup> 56,060 *		
* allow for walkway, etc.		
Ancillary Areas	Equipment Required <sup>1</sup> Work Crew	2
Area (ft²)	* * *	
Dry storage (flats, market packs, pots, labels, etc.) 360		load and unload mixer,
Office 160	deliver and	remove flats
Employee (toilet, eating, etc.)		
Chemicals (pesticides, fertilizers, etc.) 120		
Central heating, mechanical service, fuel storage		
Parking: Employee 2,400		
Public (receiving, shipping, visitors) 2,400	1 Dogs not include cooders, transplanters, waterers	
Total Antillary Areas: 6,620	Does not include seeders, transplanters, waterers.  Work crew to operate equipment listed.	
	The second secon	
	CAMBLE WORKSHEET NO 2 CALCULATIN	IC MACHINEDV COCTS
	SAMPLE WORKSHEET NO. 3—CALCULATIN	NG MACHINERY COSTS
	SAMPLE WORKSHEET NO. 3—CALCULATIN  Machine Flat/pot filling machine w/ supply hopper loader is already owned.	
SAMPLE WORKSHEET NO. 2—STORAGE & MECHANIZATION REQUIREMENTS	Machine Flat/pot filling machine w/ supply hopper	
Sample for a Nursery Operation	Machine Flat/pot filling machine w/ supply hopper loader is already owned.	
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day.	Machine Flat/pot filling machine w/ supply hopper loader is already owned.  Original cost \$12,000	and belt conveyor. A bucket
Sample for a Nursery Operation	Machine Flat/pot filling machine w/ supply hopper loader is already owned.  Original cost \$12,000  Estimated useful life 10 years	and belt conveyor. A bucket
$Sample \ for \ a \ Nursery \ Operation$ Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.	Machine Flat/pot filling machine w/ supply hopper loader is already owned.  Original cost \$12,000  Estimated useful life 10 years  Estimated hours of use per year 15 flats/minute x 60 m	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day.  Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season 500,000 (1 gal. cans) containers/season	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day.  Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  500,000 (1 gal. cans) containers/season  days/season	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         40 use           25,000 flats         28           50,000         56           75,000         84	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  Sample for a Nursery Operation  600,000 (1 gal. cans) containers/season	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = $A + B$ (500,000 $+ S$ 0)  Source 100,000 (1 gal. cans)  Containers/season  4 hours/day  D. 10,000 cans  Containers/day	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  Sample for a Nursery Operation  600,000 (1 gal. cans) containers/season	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         40 use           25,000 flats         28           50,000         56           75,000         84	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = $A + B$ (500,000 $+ S$ 0)  Source 100,000 (1 gal. cans)  Containers/season  4 hours/day  D. 10,000 cans  Containers/day	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112   Salvage or trade-in value (if any) \$2,000	and belt conveyor. A bucket
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = $A + B$ (500,000 $+ 5$ 0)  10,000 cans  containers/day  E. Hourly output required = $D + C$ (10,000 $+ 7$ 0)  1,429  containers/hours	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)           Fixed Cost	and belt conveyor. A bucket inutes/hour = 900 flats/hour Annual Cost
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = $A + B$ (500,000 $+ 50$ )  E. Hourly output required = $A + C$ (10,000 $+ 7$ )  Mount of the following equal 7 hr./day. Containers/day  E. Hourly output required = $A + C$ (10,000 $+ 7$ )  Mount of media required = $A + C$ containers filled/cu. yd.	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation	and belt conveyor. A bucket
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         12,000 - 2,000           Depreciation         12,000 - 2,000           10         10	and belt conveyor. A bucket  inutes/hour = 900 flats/hour  Annual Cost  \$1000.00_
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation	and belt conveyor. A bucket inutes/hour = 900 flats/hour Annual Cost
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled / season  B. Length of production season  C. Work hours / day  D. Daily output required = A + B $(500,000 + 7)$   $10,000$ cans   containers / day  E. Hourly output required = D + C $(10,000 + 7)$   $1,429$   containers / hours  F. Volume of media required = A + containers filled / cu. yd. ( $(500,000 + 252)$   $(1,985)$   $(500,000 + 252)$   $(1,985)$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         \$2,000           Interest on         12,000 + 2,000 / 10           Investment         2	and belt conveyor. A bucket  inutes/hour = 900 flats/hour  Annual Cost \$1000.00  \$560.00
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled / season  B. Length of production season  C. Work hours / day  D. Daily output required = A + B $(500,000 + 50)$ E. Hourly output required = D + C $(10,000 + 7)$ Dialy output required = A + containers filled / cu. yd. $(500,000 + 252)$ (see Appendix V, 252 one gal cans/yd.*)  G. Storage floor area required for media = $(F \times 27)$ + depth of media (ft.) $(1,985 \times 27)$ + 6 [assume media depth is $6ft.$ ]  8.932  H. Volume of media required/day = F + B $(1,985 + 50)$ 40 minutes for each trip.  100,000 (1 gal. cans) containers/season  100,000 (1 gal. cans) containers/season  100,000 (1 gal. cans) containers/season  100,000 cans containers/day  100,000 cans containers/day  100,000 cans containers/hours  100,000 cans containers/hours  100,000 cans containers/hours  100,000 cans containers/hours  100,000 cans containers/day  100,000 cans containers/hours  100,000 cans containers/hours	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         12,000 - 2,000           Interest on         12,000 + 2,000 x .08	and belt conveyor. A bucket  inutes/hour = 900 flats/hour  Annual Cost  \$1000.00_
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = A + B $(500,000 + 50)$ E. Hourly output required = D + C $(10,000 + 7)$ L. Volume of media required = A + containers filled/cu. yd. $(500,000 + 252)$ (see Appendix V, 252 one gal cans/yd.²)  G. Storage floor area required for media = $(F \times 27)$ + depth of media $(ft.)$ ( $(1,985 \times 27)$ + 6 [assume media depth is $6ft.$ ]  B. Volume of media required/day = F + B $(1,985 + 50)$ 40 yd.²/day  L. Labor hours required to fill containers = A + containers/labor hour	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         12,000 - 2,000 / 10 / 10 / 10 / 10 / 10 / 10 / 10	Annual Cost \$1000.00  \$360.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         \$2,000           Interest on         12,000 + 2,000 / 10           Investment         2	and belt conveyor. A bucket  inutes/hour = 900 flats/hour  Annual Cost \$1000.00  \$560.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         12,000 - 2,000 / 10 / 10 / 10 / 10 / 10 / 10 / 10	Annual Cost \$1000.00  \$360.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         40 m           25,000 flats         28 m           50,000         84 m           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         12,000 - 2,000 m           Depreciation         12,000 + 2,000 m           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03	Annual Cost \$1000.00 \$360.00 \$300.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           25,000 flats         28           50,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         12,000 - 2,000           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter	Annual Cost \$1000.00 \$30.00 \$20.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           25,000 flats         28           50,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         Depreciation         12,000 - 2,000           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter	Annual Cost \$1000.00 \$360.00 \$300.00
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         10           Depreciation         12,000 - 2,000 model           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter	Annual Cost \$1000.00 \$360.00 \$30.00 \$20.00 Fixed Cost \$1,970.00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost           Depreciation         12,000 - 2,000           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter           Total	Annual Cost \$1000.00 \$360.00 \$300.00 \$20.00  Fixed Cost \$1970.00  Annual Cost
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = A + B (500,000 + 50)  E. Hourly output required = D + C (10,000 + 7)  F. Volume of media required = A + containers filled/cu. yd.  (500,000 + 252)  (see Appendix V, 252 one gal cans/yd.)  G. Storage floor area required for media = (F x 27) + depth of media (ft.)  (1,985 x 27) + 6 [assume media depth is 6ft.]  B. 8932  H. Volume of media required/day = F + B (1,985 + 50)  40  yd.²/day  I. Labor hours required to fill containers = A + containers/labor hour  (500,000 + 1,429)  J. Hours per day filling containers = I + B (350 + 50)  J. Hours per day filling containers = I + B (350 + 50)  J. Hours per day filling containers = I + B (350 + 50)  Equipment Required  Equipment Required¹  Work Crew²	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         10           Depreciation         12,000 - 2,000 model           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter	Annual Cost \$1000.00 \$360.00 \$30.00 \$20.00 Fixed Cost \$1,970.00
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled / season  B. Length of production season  C. Work hours/day  D. Daily output required = $A + B$ ( $500,000 + 50$ )  E. Hourly output required = $D + C$ ( $10,000 + 7$ )  E. Volume of media required = $D + C$ ( $10,000 + 7$ )  G. Storage floor area required for media = (F x 27) + depth of media (ft.)  ( $1,985 \times 27$ ) + $6$ [assume media depth is $66t$ .]  B. Solution of media required to fill containers = $A + C$ containers/labor hour  ( $500,000 + 1,429$ )  J. Hours per day filling containers = $1 + B$ ( $350 + 50$ )  J. Hours per day filling containers = $1 + B$ ( $350 + 50$ )  Equipment Required  Work Crew²  Front end loader  Front end loader	Machine         Elat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost         \$2,000           Depreciation         \$12,000 + 2,000           Interest on         \$12,000 + 2,000 x .08           Investment         2           Taxes         \$12,000 x 0.03           Insurance         Shelter           Total           Variable Cost           Electricity         3.5 KW (\$0.10) x 28 hours	Annual Cost \$1000.00 \$300.00 \$20.00  Fixed Cost \$1070.00  Annual Cost \$1000.00
Sample for a Nursery Operation  Must can 500,000 gallon cans during a 50-day production season. Average production hours equal 7 hr./day. Tractors pulling two trailers holding 200 cans each move plants to fields, requiring 20 minutes for each trip.  A. No. of containers to be filled/season  B. Length of production season  C. Work hours/day  D. Daily output required = A + B (500,000 + 50)  E. Hourly output required = D + C (10,000 + 7)  F. Volume of media required = A + containers filled/cu. yd.  (500,000 + 252)  (see Appendix V, 252 one gal cans/yd.)  G. Storage floor area required for media = (F x 27) + depth of media (ft.)  (1,985 x 27) + 6 [assume media depth is 6ft.]  B. 8932  H. Volume of media required/day = F + B (1,985 + 50)  40  yd.²/day  I. Labor hours required to fill containers = A + containers/labor hour  (500,000 + 1,429)  J. Hours per day filling containers = I + B (350 + 50)  J. Hours per day filling containers = I + B (350 + 50)  J. Hours per day filling containers = I + B (350 + 50)  Equipment Required  Equipment Required¹  Work Crew²	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost           Depreciation         12,000 - 2,000           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter           Total	Annual Cost \$1000.00 \$360.00 \$300.00 \$20.00  Fixed Cost \$1970.00  Annual Cost
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost           Depreciation         12,000 - 2,000 model           10         10           Interest on         12,000 + 2,000 x 0.08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter           Total           Variable Cost           Electricity         3.5 KW (\$0.10) x 28 hours           Repair cost (parts & labor)         5.5% of 12,000	Annual Cost \$1000.00 \$360.00 \$30.00 \$20.00  Fixed Cost \$1000.00  Annual Cost \$1000.00 \$300.00 \$20.00  Annual Cost \$1000.00 \$300.00 \$
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost           Depreciation         12,000 + 2,000           Interest on         12,000 + 2,000 x .08           Investment         2           Taxes         12,000 x 0.03           Insurance         Shelter           Total           Variable Cost           Electricity         3.5 KW (\$0.10) x 28 hours           Repair cost         5.5% of 12,000	Annual Cost \$1000.00 \$360.00 \$30.00 \$20.00  Fixed Cost \$1000.00  Annual Cost \$1000.00 \$300.00 \$20.00  Annual Cost \$1000.00 \$300.00 \$
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Machine         Flat/pot filling machine w/ supply hopper. loader is already owned.           Original cost         \$12,000           Estimated useful life         10 years           Estimated hours of use per year         15 flats/minute x 60 m           Yearly Production         Hours of use           25,000 flats         28           50,000         56           75,000         84           100,000         112           Salvage or trade-in value (if any)         \$2,000           Fixed Cost           Depreciation         12,000 + 2,000           Interest on         12,000 + 2,000           Investment         2           Taxes         12,000 + 2,000           Insurance         Shelter           Total           Variable Cost           Electricity         3.5 KW (\$0.10) x 28 hours           Repair cost (parts & labor)         5.5% of 12,000           Labor         3 people (\$5.00/hour) (28 hours use + 7 hours waiting	Annual Cost \$1000.00 \$360.00 \$30.00 \$20.00  Fixed Cost \$1000.00  Annual Cost \$1000.00 \$300.00 \$20.00  Annual Cost \$1000.00 \$300.00 \$

Does not include seeders, transplanters, waterers.
 Work crew to operate equipment listed.
 Total C

 $\begin{aligned} & \textbf{Total Annual Cost} = \$1,970.00 + 1,195.00 = \$3,165.00 \\ & \textbf{Total Cost/Hour} = \$3,165 + 28 \text{ hours} = \$113 \\ & \textbf{Total Cost/Flat} = \$3,165 + 25,000 \text{ flats} = 13 \text{ ¢} / \text{flat} \end{aligned}$ 

# APPENDIX V CONTAINER CAPACITIES

 $\textbf{Table 1.} \ \ \text{Number of containers filled per unit of rooting media}.$ 

							•			
					Container	Containers	Containers	Container	Containers	Containers
					Size	per bushel	per yd.³	Size	per bushel	per yd.³
			Pot, STD Round Pot, Hanging Basket							
					2.25"	320	6,900	6"	25	540
CONTRACTOR CONTRACTOR WORKSTONE ASSESSMENT					2.50"	260	5,600	8"	10	215
SUMMARY AND COMPARISON—WORKSHEET NO. 3 CONTINUED				3.00"	150	3,240	10"	6	135	
				3.50"	100	2,160	12"	5	110	
Yearly Production—flats			4.00"	60	1,300					
	25,000	50,000	75,000	100,000	4.50"	50	1,080			
F! 10 .	25,000	30,000	75,000	100,000	5.00"	35	750	Gallon Contain		
Fixed Costs					5.50"	25	540	1 gal.	11.7	252
Depreciation	\$1,000	\$1,000	\$1,000	\$1,000	6.00"	20	430	2 gal.	5.8	126
Interest on Invesment	560	560	560	560	7.00"	12	270	3 gal.	3.9	84
Taxes	360	360	360	360	8.00"	7	160	4 gal.	2.9	63
Insurance	30	30	30	30	10.00"	4	80	5 gal.	2.3	50
Shelter	20	20	20	20						
Total Fixed Costs	\$1,970	\$1,970	\$1,970	\$1,970	Pot, Round Aza	ılea		2.5" Deep Flats		
					4.0"	70	1,500	11" x 22"	3.5	77
					4.5"	55	1,180	12" x 24"	3.1	67
Variable Costs					5.0"	35	750	13" x 15"	4.4	95
Electricity	\$10	\$20	\$30	\$40	5.5"	30	650	14" x 16"	3.8	83
Repairs	660	660	700	750	6.0"	22	480	14" x 18"	3.4	74
Labor	525	1050	1575	2100	6.5"	20	430	15" x 20"	2.8	62
Total Variable Costs	\$1,195	\$1,730	\$2,305	\$2,890	7.0"	15	325	16" x 16"	3.3	72
1000	4-1-50	42,700	4-,000	4-7000	7.5"	12	270	16" x 21"	2.5	55
Total Annual Costs	\$3,165	\$3,700	\$4,275	\$4,860	8.0"	9	190	16" x 24"	2.2	48
Total Allitual Costs	40/100	\$3,700	94,275	\$4,000	10.0"	5	110			
Total Cost/Hour	\$113	\$66	\$51	\$43	D					
					Pot, Square		0.400			
Cost/Flat	\$0.13	\$0.07	\$0.06	\$0.05	2.25"	444	9,600		bers are approx	
					3.00"	160	3,450		soil type, fill le	evel, and
					4.00"	70	1,510	manufacturer.		

# $\frac{A_{\text{PPENDIX}}\,VI}{\text{Labor output and Machine Capacities}}$

 $\textbf{Table 1.} \ Labor \ requirements \ for \ typical \ growing \ tasks.$ 

Growing Task	Labor Required	Table 2. Typical equipmen	t capacities and output.	
Soil Mixing Mortar mixer	1-1/2-2 yd.³/worker/hour	MACHINE	CAPACITY	OUTPUT
Transit mixer	3–5 "			
Shredder-tractor w/bucket loader Drum mixer—feeder bins	15–20 " 15–20 "	Mixers Batch Batch	1 yd. bin with spiral agitator 2 yd. bin with spiral agitator	6–8 yd. <sup>3</sup> /hr. 10–12 "
Flat Filling		Continuous	Feeder bins with drum mixer	≤ 50 "
Hand	60–100 flats/worker/hr.	EL (D. CELL.		
Machine	150–300"	Flat/Pot Fillers Carousel	Semi-automatic 1-4 operators, pots/tubs	400-2,500/hr.
Transplanting—bedding plants Hand Cell transplants, production line conveyor	8–15 flats/worker/hr. 30–50 "	Potting Machine Belt Belt	Pot dispenser / dibble—1–2 operators, pots/cans Pots held in template Flats	≤ 3,000 " 9,000 " 900–1200 "
Canning—1 gallon		Pot Separator	5-1/2-13-in. dia.	≤ 5000 / hr.
Assembly of materials, hand filling & planting, moving to field by trailer Assembly of materials, machine canning,	120–150 cans/worker /hr.	Plug Extractor	Removes plugs from tray	$\leq$ 20,000 / hr.
moving to field by trailer	160–400 "	Precision Seeders		4–8 flats/hr.
Canning—5 gallon		Soil Bagger	4 yd. hopper	500–1,000 bags/hr.
Assembly of materials, hand filling & planting, moving to field by trailer Assembly of materials, machine canning, moving to field by trailer	25–35 cans/worker/hr. 30–60 "	Nursery Stock Balling Machine	8–15-in. dia. balls	800-1,200 / day
moving to neid by trailer	30-00	<b>Bare Root Bagger</b>	3 operators	4,000/day
Potting—1 gallon nursery stock On ground—in place In trailer On assembly conveyor	400-500 plants/worker/day 400-500" 600-800"	Shredder	3 HP engine 5 HP 24 HP	8 yd. <sup>3</sup> /hr. 12 " 40 "

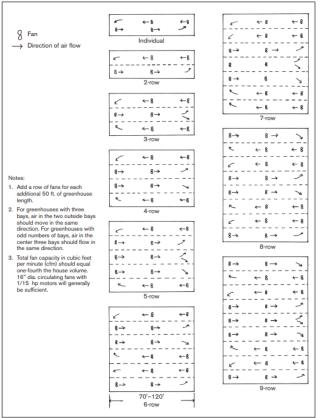


Figure 5–8. Fan layout for horizontal air flow systems to provide uniform temperature distribution.

# Separate Variable Costs from Fixed Costs on the Chart of Accounts

Table 3 shows the chart of accounts after the Variable Costs (Cost of Goods Sold) have been separated from the Fixed Costs (Overhead Costs) in the Cornell Greenhouse Business Analysis program.

Table 3. Chart of Accounts after Separating Variable and Fixed Costs

CHART OF ACCOUNTS: GREENHOUSE				
Income				
Wholesale Sales				
Retail Sales				
Other Income				
Variable Costs				
Hired Labor				
Seeds & Plants				
Fertilizer and Spray				
Potting Soil				
Packaging Material (including tags)				
Hard Goods				
Advertising	Vary with production volume			
Heating Fuel				
Gas/Diesel				
Electricity				
Water/Sewage				
Telephone				
Trucking/Shipping				
Sales Tax				
Fixed Costs				
Interest				
Depreciation				
Insurance				
Repairs, Equipment/Vehicle				
Repairs, Building	> Do not vary with production volume			
Property Taxes				
Lease/Rental				
Land Rent				
Office Supplies				
Professional Services				
Miscellaneous				