INTRODUCTION

The past decade has seen a flourishing of computationally—mediated labor. The framing of work into modular components has enabled computational hiring and management of workers at scale [12, 2, 18]. Distributed workers engage in work whenever their schedules allow, often with little to no awareness of the broader context of the work, and often with fleeting identities and associations [22, 21].

For years, such labor was limited to information work such as data annotation and surveys [16, 33, 35, 8, 26]. However, physically embodied work such as driving and cleaning have now spawned multiple online labor markets as well [21, 32, 11, 31]. In this paper we will use the term *on–demand labor*, as to capture this pair of related phenomena: first, crowd work [18], on platforms such as Amazon Mechanical Turk (AMT) and other sites of (predominantly) information work; and second, gig work [7], often as platforms for one-off jobs, like driving, courier services, and administrative support. [al2: I'm a little worried about people offering contradicting terms, but the argument I want to make is that these terms ("gig work" and "crowd work") were sort of born out of marketing and business interests (just like "sharing economy"), and as a result they're somewhat fuzzy and imprecise (for example, see [6]); what we're trying to do is place these terms where they're most accurate and tightly scoped, so that their meaningfulness is retained; then we use "on-demand work" to capture this work more holistically, much more carefully selecting the terminology for academic discourse.

Too off-course?]

The realization that complex goals can be accomplished by directing crowds of workers has spurred industry to flock to sites of labor such as AMT to explore the limits of this distributed, on–demand workforce. Researchers have also taken to the space in earnest, developing systems that enable new forms of production (e.g. [1, 3, 25]) and pursuing social scientific inquiry into the workers on these platforms [27, 29]. This research has called out identified the sociality of gig work [9], as well as the frustration and disenfranchisement that these systems embody [14, 22, 23]. Others have focused on the *outcomes* of this frustration, reflecting on the resistance that workers express against digitally–mediated labor markets [21, 28].

This body of research has broadly worked toward the answer to one central question: What does the future hold for on-demand work and those who do it? Researchers have offered insights on this question along three major threads: First, what are the complexity limits of on-demand work — specifically, how complex are the goals that crowd work can accomplish, and what kinds of goals and industries may eventually utilize it [30, 15, 34, 10, 17]? Second, how far can work be decomposed into smaller microtasks [19, 1, 5, 20, 4, 24]? And third, what will work and the place of work look like for workers [14, 13, 9, 23]?

This research has largely sought to answer these questions by examining extant on-demand work phenomena. So far, it has not offered an ontology to describe or understand the developments in worker processes that researchers have developed, or the emergent phenomena in social environments; nor has any research gone so far as to anticipate future developments.

Piecework as a lens to understand crowdsourcing

In this paper, we offer a framing for on-demand work as a contemporary instantiation of *piecework*, a work and payment structure which breaks tasks down into discrete jobs, wherein payment is made for *output*, rather than for *time*. Piecework use as a lens on on-demand work is not new. In 2013, for example, Kittur et al. referenced crowd work as piecework briefly as a loose analogy [18]. But more than this, the framing of on-demand labor as a reinstantiation of piecework gives us years of historical material to make sense of this new form of work, and allows us to reflect on-demand work through a theoretical lens, informed by years of rigorous, empirical research.

More concretely, by looking at on-demand labor as an instantiation (or even a continuation) of piecework, and by interrogating patterns that the historical literature identifies, we can achieve three goals. First, we can make sense of past events as part of a much larger series of an interrelated phenomena. Second, we can reflect on differences in the features that impacted piecework historically and on-demand work today. And third, to some extent, we can use these differences to offer some predictions of what on-demand labor researchers, and the workers, might expect to see on the horizon. For example, we will draw on the piecework literature regarding task decomposition, which was historically limited by shortcomings in measurement and instrumentation, and leverage that understanding to suggest how modern technology affects this mechanism in on-demand work — namely, by enabling precise tracking and measurement via algorithms and software.

We organize this paper as follows: first, we review the definition and history of piecework to make clear the analogy to on-demand work; and second, we interrogate the three major research questions above using the lens of piecework. For each question, we will contrast the perspective the piecework scholarship offers with on-demand labor's body of research, identify similarities and differences, and then offer predictions for on-demand work.

References

- [1] Michael S. Bernstein et al. "Soylent: A Word Processor with a Crowd Inside". In: *Proceedings of the 23Nd Annual ACM Symposium on User Interface Software and Technology*. UIST '10. New York, New York, USA: ACM, 2010, pp. 313–322. ISBN: 978-1-4503-0271-5. DOI: 10.1145/1866029.1866078. URL: http://doi.acm.org/10.1145/1866029.1866078.
- [2] Jeffrey P. Bigham, Michael S. Bernstein, and Eytan Adar. "Human-Computer Interaction and Collective Intelligence". In: *Handbook of Collective Intelligence*. MIT Press, 2015, pp. 57–84. ISBN: 9780262029810. URL: http://repository.cmu.edu/cgi/viewcontent.cgi? article=1264{\&}context=hcii.

	Observations in piecework	Mechanism	Implications for On-demand Work
Complexity	Growth from simple tasks such as sewing to more complex composite outcomes on the assembly line floor.	Complexity was limited by what could be easily measured and evaluated for payment by the piece.	Measurement and verification remain challenges and will limit complexity unless solved.
Decomposition	Work began sliced such that non-experts could perform each piece, but over time was sliced such that non-overlapping expertise was required for each step.	Scientific Management and Taylorism in- formed and drove decomposition by mea- suring and facilitating the optimization of smaller tasks.	After scientific management matured, piecework began specialized training to create experts in narrow tasks. A similar shift seems feasible with on-demand work.
Workers	Firms antagonized and exploited workers, leading workers to support one another independently, ultimately resulting in strong advocacy groups counterbalancing firms.	The features of piecework (independence and transience) were both the fulcrum man- agers used to exploit workers as well as the focal point around which workers bonded.	While worker frustrations are similar, the decentralized nature of on-demand work will limit collective action until there exist platforms to coordinate and exert pressure.

Table 1. Piecework and on-demand work have both wrestled with questions of how complex work can get, how finely-sliced tasks can become, and what the workplace looks like for workers. We connect piecework's history (left) to the mechanisms that impacted it (center) to derive predictions for modern on-demand work (right).

- [3] Jeffrey P. Bigham et al. "VizWiz: Nearly Real-time Answers to Visual Questions". In: Proceedings of the 23Nd Annual ACM Symposium on User Interface Software and Technology. UIST '10. New York, New York, USA: ACM, 2010, pp. 333–342. ISBN: 978-1-4503-0271-5. DOI: 10.1145/1866029.1866080. URL: http://doi.acm.org/10.1145/1866029.1866080.
- [4] Carrie J. Cai, Shamsi T. Iqbal, and Jaime Teevan. "Chain Reactions: The Impact of Order on Microtask Chains". In: Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems. CHI '16. ACM, 2016, pp. 3143–3154. ISBN: 978–1-4503–3362–7. DOI: 10.1145/ 2858036.2858237. URL: http://doi.acm.org/10.1145/ 2858036.2858237.
- [5] L. Elisa Celis et al. "Assignment Techniques for Crowdsourcing Sensitive Tasks". In: *Proceedings of the 19th ACM Conference on Computer–Supported Cooperative Work & Social Computing*. CSCW '16. ACM, 2016, pp. 836–847. ISBN: 978–1-4503–3592–8. DOI: 10.1145/2818048.2835202. URL: http://doi.acm.org/10.1145/2818048.2835202.
- [6] Valerio De Stefano. "Crowdsourcing, the Gig-Economy, and the Law". In: Comp. Lab. L. & Pol'y J. 37 (2015), p. 461.
- [7] Gerald Friedman. "Workers without employers: shadow corporations and the rise of the gig economy". In: *Review of Keynesian Economics* 2 (2014), pp. 171–188.
- [8] David Geiger et al. "Managing the Crowd: Towards a Taxonomy of Crowdsourcing Processes." In: AMCIS. 2011.
- [9] Mary L. Gray et al. "The Crowd is a Collaborative Network". In: Proceedings of the 19th ACM Conference on Computer-Supported Cooperative Work & Social Computing. CSCW '16. ACM, 2016, pp. 134–147. ISBN: 978–1-4503–3592–8. DOI: 10.1145/2818048.2819942. URL: http://doi.acm.org/10.1145/2818048.2819942.
- [10] Nathan Hahn et al. "The Knowledge Accelerator: Big Picture Thinking in Small Pieces". In: Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems. CHI '16. ACM, 2016, pp. 2258–2270. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858364. URL: http://doi.acm.org/10.1145/2858036.2858364.

- [11] House Cleaning, Handyman, Lawn Care Services in Austin, Denver, Kansas City, Minneapolis and San Francisco Zaarly. Sept. 2015. URL: https://www.zaarly.com/.
- [12] Jeff Howe. Crowdsourcing: How the power of the crowd is driving the future of business. Random House, 2008.
- [13] Lilly C. Irani and M. Six Silberman. "Stories We Tell About Labor: Turkopticon and the Trouble with "Design"". In: *Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems*. CHI '16. ACM, 2016, pp. 4573–4586. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858592. URL: http://doi.acm.org/10.1145/2858036.2858592.
- [14] Lilly C. Irani and M. Six Silberman. "Turkopticon: Interrupting Worker Invisibility in Amazon Mechanical Turk". In: Proceedings of the SIGCHI Conference on Human Factors in Computing Systems. CHI '13. ACM, 2013, pp. 611–620. ISBN: 978–1-4503–1899–0. DOI: 10.1145/2470654.2470742. URL: http://doi.acm.org/10.1145/2470654.2470742.
- [15] Joy Kim and Andrés Monroy-Hernández. "Storia: Summarizing Social Media Content Based on Narrative Theory Using Crowdsourcing". In: *Proceedings of the 19th ACM Conference on Computer–Supported Cooperative Work & Social Computing*. CSCW '16. ACM, 2016, pp. 1018–1027. ISBN: 978–1-4503–3592–8. DOI: 10.1145/2818048.2820072. URL: http://doi.acm.org/10.1145/2818048.2820072.
- [16] Aniket Kittur, Ed H. Chi, and Bongwon Suh. "Crowd-sourcing User Studies with Mechanical Turk". In: *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems*. CHI '08. ACM, 2008, pp. 453–456. ISBN: 978–1-60558–011–1. DOI: 10.1145/1357054. 1357127. URL: http://doi.acm.org/10.1145/1357054. 1357127.
- [17] Aniket Kittur et al. "CrowdForge: Crowdsourcing Complex Work". In: *Proceedings of the 24th Annual ACM Symposium on User Interface Software and Technology*. UIST '11. ACM, 2011, pp. 43–52. ISBN: 978–1-4503–0716–1. DOI: 10.1145/2047196.2047202. URL: http://doi.acm.org/10.1145/2047196.2047202.

- [18] Aniket Kittur et al. "The Future of Crowd Work". In: *Proceedings of the 2013 Conference on Computer Supported Cooperative Work*. CSCW '13. ACM, 2013, pp. 1301–1318. ISBN: 978–1-4503–1331–5. DOI: 10.1145/2441776.2441923. URL: http://doi.acm.org/10.1145/2441776.2441923.
- [19] Ranjay A. Krishna et al. "Embracing Error to Enable Rapid Crowdsourcing". In: *Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems*. CHI '16. ACM, 2016, pp. 3167–3179. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858115. URL: http://doi.acm.org/10.1145/2858036.2858115.
- [20] Edith Law et al. "Curiosity Killed the Cat, but Makes Crowdwork Better". In: Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems. CHI '16. ACM, 2016, pp. 4098–4110. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858144. URL: http://doi.acm.org/10.1145/2858036.2858144.
- [21] Min Kyung Lee et al. "Working with Machines: The Impact of Algorithmic and Data-Driven Management on Human Workers". In: *Proceedings of the 33rd Annual ACM Conference on Human Factors in Computing Systems*. CHI '15. ACM, 2015, pp. 1603–1612. ISBN: 978–1-4503–3145–6. DOI: 10.1145/2702123.2702548. URL: http://doi.acm.org/10.1145/2702123.2702548.
- [22] David Martin et al. "Being a Turker". In: Proceedings of the 17th ACM Conference on Computer Supported Cooperative Work & Social Computing. CSCW '14. Baltimore, Maryland, USA: ACM, 2014, pp. 224–235. ISBN: 978-1-4503-2540-0. DOI: 10.1145/2531602.2531663. URL: http://doi.acm.org/10.1145/2531602.2531663.
- [23] Brian McInnis et al. "Taking a HIT: Designing Around Rejection, Mistrust, Risk, and Workers' Experiences in Amazon Mechanical Turk". In: *Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems*. CHI '16. ACM, 2016, pp. 2271–2282. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858539. URL: http://doi.acm.org/10.1145/2858036.2858539.
- [24] Edward Newell and Derek Ruths. "How One Microtask Affects Another". In: *Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems*. CHI '16. ACM, 2016, pp. 3155–3166. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036.2858490. URL: http://doi.acm.org/10.1145/2858036.2858490.
- [25] Gabriele Paolacci, Jesse Chandler, and Panagiotis G Ipeirotis. "Running experiments on amazon mechanical turk". In: *Judgment and Decision making* 5.5 (2010), pp. 411–419.
- [26] Alexander J. Quinn and Benjamin B. Bederson. "Human Computation: A Survey and Taxonomy of a Growing Field". In: Proceedings of the SIGCHI Conference on Human Factors in Computing Systems. CHI '11. ACM, 2011, pp. 1403–1412. ISBN: 978–1-4503–0228–9. DOI: 10.1145/1978942.1979148. URL: http://doi.acm.org/10.1145/1978942.1979148.

- [27] Joel Ross et al. "Who Are the Crowdworkers?: Shifting Demographics in Mechanical Turk". In: CHI '10 Extended Abstracts on Human Factors in Computing Systems. CHI EA '10. ACM, 2010, pp. 2863–2872. ISBN: 978–1-60558–930–5. DOI: 10.1145/1753846.1753873. URL: http://doi.acm.org/10.1145/1753846.1753873.
- [28] Niloufar Salehi et al. "We Are Dynamo: Overcoming Stalling and Friction in Collective Action for Crowd Workers". In: *Proceedings of the 33rd Annual ACM Conference on Human Factors in Computing Systems*. CHI '15. ACM, 2015, pp. 1621–1630. ISBN: 978–1-4503–3145–6. DOI: 10.1145/2702123.2702508. URL: http://doi.acm.org/10.1145/2702123.2702508.
- [29] Six Silberman. Stop citing Ross et al. 2010, "Who are the crowdworkers?". Mar. 2015. URL: https://medium. com/@silberman/stop-citing-ross-et-al-2010-who-arethe-crowdworkers-b3b9b1e8d300.
- [30] Ryo Suzuki et al. "Atelier: Repurposing Expert Crowd-sourcing Tasks As Micro-internships". In: Proceedings of the 2016 CHI Conference on Human Factors in Computing Systems. CHI '16. ACM, 2016, pp. 2645–2656. ISBN: 978–1-4503–3362–7. DOI: 10.1145/2858036. 2858121. URL: http://doi.acm.org/10.1145/2858036. 2858121.
- [31] TaskRabbit connects you to safe and reliable help in your neighborhood. Sept. 2015. URL: https://www. taskrabbit.com/.
- [32] Uber. Sept. 2015. URL: https://www.uber.com/.
- [33] Shao-Yu Wu, Ruck Thawonmas, and Kuan-Ta Chen. "Video Summarization via Crowdsourcing". In: *CHI '11 Extended Abstracts on Human Factors in Computing Systems*. CHI EA '11. ACM, 2011, pp. 1531–1536. ISBN: 978–1-4503–0268–5. DOI: 10.1145/1979742.1979803. URL: http://doi.acm.org/10.1145/1979742.1979803.
- [34] Alvin Yuan et al. "Almost an Expert: The Effects of Rubrics and Expertise on Perceived Value of Crowdsourced Design Critiques". In: *Proceedings of the 19th ACM Conference on Computer–Supported Cooperative Work & Social Computing.* CSCW '16. ACM, 2016, pp. 1005–1017. ISBN: 978–1-4503–3592–8. DOI: 10.1145/2818048.2819953. URL: http://doi.acm.org/10.1145/2818048.2819953.
- [35] M. C. Yuen, I. King, and K. S. Leung. "A Survey of Crowdsourcing Systems". In: *Privacy, Security, Risk and Trust (PASSAT) and 2011 IEEE Third International Conference on Social Computing (SocialCom), 2011 IEEE Third International Conference on.* Oct. 2011, pp. 766–773. DOI: 10.1109/PASSAT/SocialCom.2011.203.