

A Country’s Piggy Bank

INVESTMENT

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We’ve all heard the age-old advice; save up for a rainy day, spend a little less, invest that money and have enough to retire. Your favourite car, that house in the countryside, that trip to the Maldives you’ve been planning since the days of eating lunch at your desk. The message is clear, invest for the future. As we meticulously allocate funds to reap returns, so do countries through a sovereign wealth fund (SWF).

SWFs are the investment funds of countries, which invest for the long-term benefit of its economy and its citizens. Funds are derived from accumulated trade and budget surpluses and from the exportation of natural resources. Sources are split between commodity-based and non-commodity-based sources. Oil and gas forms more than 50% of global SWF funding. Some countries even have multiple funds to meet specific investment goals of its government. According to SWF Institute, the 10 largest SWFs in the world at time of writing, consists mainly of Middle Eastern and Asian funds, except for Norway’s Government Pension Fund. It holds the title of the largest SWF in the world, having more than \$1 trillion of assets under management.

The Linaburg-Maduell Transparency Index measures the transparency of a fund’s operations on metrics such as; how transparent it is about holdings, government ownership structure, investment process and

objective. Funds are ranked from 1 to 10, from the non-transparent or “opaque” to the most transparent.

SWFs are split into 4 broad categories; savings, macro-stabilisation, pension reserve and strategic funds. They differ in their investment objectives and methodologies such as; having a short or long-term investment horizon and projected liquidity requirements (indicating the frequency of future withdrawals from the fund). Each fund is split across 4 asset classes; cash, equities, fixed-income (bonds) and alternative investments such as private equity, hedge funds and real estate. In general, funds with longer investment horizons will be heavily weighted in equities as the longer time frame would ride out short-term market volatility and allow investments to bear fruit. Alternative assets tend to be found on funds with longer horizons, requiring longer planning and execution to exit profitably. Shorter-investment horizons necessitate a larger proportion of liquid assets to meet large and often unexpected capital outflows due to higher liquidity requirements. Most SWFs are savings and macro-stabilisation funds.

Savings funds preserve and grow a country’s wealth for the future and have investment horizons that span decades. Countries rich in lucrative but inevitably finite natural resources such as; oil, gas, precious metals and other commodities, channel revenue from its sale to savings funds. This ensures future generations can reap the benefits of a depleted or stranded resource. SWFs such as the Kuwait

Investment Authority and Saudi Arabia Public Investment Fund were set up to meet the future of depleted oil wells, stricter environmental regulations and the proliferation of cheaper green-energy alternatives that renders hydrocarbon extraction uneconomic.

Macro-stabilisation funds are designed to mitigate the effects of the resource curse, an economic phenomenon in resource-rich countries that result in high government spending with soaring commodity prices, followed by austerity during downturns. Money is drawn down from these funds to make up for the loss of revenue, injecting liquidity and smoothing out the peaks and troughs of government spending. The funds are also used to help stabilise the value of a country’s currency during macroeconomic shocks. For these reasons, investment horizons are short and involve mainly liquid assets.

Pension reserve funds invest to build capital for their government’s future pension obligations. An example would be Singapore’s GIC, which manages funds from Singapore’s Central Provident Fund, a compulsory savings plan for working Singaporeans to fund their retirement, healthcare and housing needs. Returns between 1% and 5% are guaranteed by the government. GIC manages a fixed pool of the country’s savings and foreign reserves to generate good long-term returns that beat global inflation.

Strategic funds can form part of a country’s domestic economic policies, investing in strategic industries to nurture their development, promoting growth in the domestic and international economy as well as



Countries save and invest, just like people // Thinkstock

providing generous returns. They provide key early funding to small and medium enterprises and may take longer-term stakes to facilitate the growth in later stages of the business cycle. Some are even pro-active managers, assisting in restructuring and funding of distressed companies. Whilst such funds tend to have a domestic focus, some have reaped returns and dividends to venture into overseas markets. Singapore’s Temasek initially managed various state-owned-enterprises but eventually transitioned into a more globally orientated portfolio with stakes in Alibaba and Standard Chartered, while retaining a sizable domestic portfolio. In January 2018, Temasek joined Google in investing in Indonesian ride-hailing firm Go-Jek, which is preparing to launch in Singapore in October

2018 to compete with Malaysian rival Grab.

Apart from Norway and Singapore, several large SWFs have been facing scrutiny, particularly funds from the Middle East, scoring an average of 5 on the transparency index. The lack of transparency in these funds size and objectives, coupled with close links to their governments, have led to speculations of politically motivated investments. SWF’s can clandestinely acquire strategic assets of another country, stealing proprietary information, patented technology and trade secrets. The bailout of major U.S financial firms during the global financial crises of 2007-2008 by Asian and Middle Eastern SWFs and the subsequent poor performance from these investments, increased debate on investment strategies and put pressure on managers to avoid

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further losses.

These funds are institutional investors with large sums of capital ready to be injected. The range of companies they invest in adds to the available pool of capital accessible across the life cycle of businesses. Savings and pension funds invest current earnings for future generations, allowing individuals and countries to continue participating in the domestic and international economy for years to come. In times of need, SWFs have aided distressed companies, both domestic and international. Despite criticism, SWF’s have their place in the international capital market.

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Panel A: Investments in Publicly Listed Firms					
Date	Target	Target's Business	Target Exchange	Acquirer	Origin
25-Jul-07	Fortress Inv. Group LLC	Asset Management	NYSE	Catar Investment Authority	Catar
22-Aug-07	MGM Mirage	Resorts & Casinos	NYSE	Dubai World	UAE
20-Sep-07	Nasdaq Stock Market Inc.	Security & Commodity Exch	Nasdaq	Borse Dubai	UAE
23-Oct-07	Bear Stearns Cos. Inc.	Security Brokers & Dealers	NYSE	CITIC Securities Co. Ltd	China
16-Nov-07	Advanced Micro Devices Inc.	Semiconductors	NYSE	Mubadala Development Co.	UAE
26-Nov-07	Citigroup Inc.	Money Center Banks	NYSE	Abu Dhabi Inv. Authority	UAE
19-Dec-07	Morgan Stanley	Security Brokers & Dealers	NYSE	China Investment Corp.	China
24-Dec-07	Merrill Lynch & Co. Inc.	Security Brokers & Dealers	NYSE	Temasek Holdings (Pte) Ltd	Singapore
15-Jan-08	Merrill Lynch & Co. Inc.	Security Brokers & Dealers	NYSE	Kuwait Investment Authority	Kuwait
15-Jan-08	Merrill Lynch & Co. Inc.	Security Brokers & Dealers	NYSE	Korea Investment Corporation	South Korea
15-Jan-08	Citigroup Inc.	Money Center Banks	NYSE	Kuwait Investment Authority	Kuwait
15-Jan-08	Citigroup Inc.	Money Center Banks	NYSE	Government Inv. Corp.	Singapore

Investments by SWFs in the financial crisis // Thunderbird International Business Review