Assignment 3

Xiaoshu Gui

Setup

```
library(dplyr)
library(purrr)
library(magrittr)
library(tidyr)
library(tibble)
library(stringr)
library(reshape2)
library(lme4)
library(mfx)
library(bayesm)
# load data
data(margarine)
# Create a dataframe that merges product characteristics with household demos by hhid.
choiceprice <- as.matrix(margarine$choicePrice)</pre>
demos <- as.matrix(margarine$demos)</pre>
marg <- merge(choiceprice, demos, by = "hhid")
```

Exercise 1 Data Description

• Average and dispersion in product characteristics.

```
# average:
apply(marg[, 3:12], 2, mean)
     PPk Stk
               PBB_Stk
                         PFl_Stk PHse_Stk PGen_Stk PImp_Stk
                                                                   PSS Tub
## 0.5184362 0.5432103 1.0150201 0.4371477 0.3452819 0.7807785 0.8250895
##
     PPk_Tub
               PFl_Tub PHse_Tub
## 1.0774094 1.1893758 0.5686734
# dispersion
apply(marg[, 3:12], 2, sd)
##
      PPk_Stk
                 PBB_Stk
                             PF1_Stk
                                       PHse_Stk
                                                  PGen_Stk
                                                              PImp_Stk
## 0.15051740 0.12033186 0.04289519 0.11883123 0.03516605 0.11464607
##
      PSS Tub
                 PPk Tub
                             PF1 Tub
                                       PHse Tub
## 0.06121159 0.02972613 0.01405451 0.07245500
  • Market share, and market share by product characteristics.
# market share by product
ms_product <- table(marg$choice)/4470</pre>
names(ms_product) <- names(marg[,3:12])</pre>
print(ms_product)
##
      PPk_Stk
                 PBB_Stk
                             PF1_Stk
                                       PHse_Stk
                                                   PGen_Stk
                                                              PImp_Stk
## 0.39507830 0.15637584 0.05436242 0.13266219 0.07046980 0.01655481
##
      PSS_Tub
                 PPk_Tub
                             PF1_Tub
                                       PHse_Tub
## 0.07136465 0.04541387 0.05033557 0.00738255
# market share by product characteristics: brand and type
brand_name <- names(marg[,3:12]) %>%
  str_replace_all("_Stk|_Tub", "")
ms_brand <- cbind.data.frame(brand_name, ms_product) %>%
```

```
group_by(brand_name) %>%
  summarise(market_share = sum(Freq))
print(ms_brand)
## # A tibble: 7 x 2
##
     brand_name market_share
##
     <fct>
                         <dbl>
## 1 PBB
                        0.156
## 2 PF1
                        0.105
## 3 PGen
                        0.0705
## 4 PHse
                        0.140
## 5 PImp
                        0.0166
## 6 PPk
                        0.440
## 7 PSS
                        0.0714
# by product type (stick and tub)
sum(ms_product[1:6]) # market share of stick
## [1] 0.8255034
sum(ms_product[7:10]) # market share of tub
## [1] 0.1744966
   • Mapping between observed attributes and choices.
Create tables of choices by different household attributes:
# income level & choices
table(marg$Income, marg$choice)
##
##
             1
                 2
                      3
                          4
                              5
                                   6
                                       7
                                            8
                                                9
                                                    10
##
     2.5
            19
                 4
                      0
                          2
                              6
                                   0
                                                2
                                                     0
                                      16
                                            1
##
     7.5 117
                54
                    13
                         34
                             19
                                   2
                                      27
                                            6
                                               22
                                                     1
                                               25
##
     12.5 196 106
                             23
                                      40
                                            8
                                                     3
                    41
                         44
                                   9
##
     17.5 318 100
                    27 111
                             21
                                   5
                                      54
                                           19
                                               20
                                                     2
                                   2
                                           36
                                               30
##
     22.5 292 123
                     34 154 123
                                      41
                                                     8
##
     27.5 195
                         67
                                      24
                                           25
                94
                      9
                             18
                                   6
                                               34
                                                     4
##
     32.5 209
                84
                     28
                         64
                             54
                                   4
                                      49
                                           19
                                               33
                                                     5
                                                     5
##
     37.5 132
                34
                    17
                         29
                             23
                                   1
                                      15
                                           14
                                                9
##
     42.5 125
                33
                     33
                         23
                              6
                                  20
                                      27
                                           21
                                               14
                                                     1
##
     47.5 83
                22
                     23
                         16
                              7
                                  17
                                       6
                                            9
                                                2
                                                     3
            47
                         32
                                      12
                                          42
                                               17
##
     55
                30
                     11
                              7
                                   3
                                                     0
##
     67.5 19
                 4
                      1
                          8
                              6
                                   2
                                       7
                                            3
                                                0
                                                     1
##
     87.5
             9
                10
                                            0
                                               12
                      3
                          1
                              0
                                   1
                                       1
                                                     0
##
     130
             5
                      3
                          8
                              2
                                   2
                                       0
                                            0
                                                5
                                                     0
                 1
# family size:
table(marg$Fam_Size, marg$choice)
##
##
              2
                  3
                       4
                           5
                                6
                                    7
                                        8
                                             9
                                                10
##
     1 148
            49
                 38
                      23
                          10
                                7
                                   25
                                       18
                                            34
                                                 0
##
     2 474 212 123 154
                          55
                              26 117
                                       52 112
                                                 3
##
                                       46
                                                 3
     3 400 165
                 29 119
                          60
                               11
                                   77
                                            48
##
     4 502 195
                 33 179 127
                               7
                                   80
                                       76
                                            20
                                                 9
##
     5 160
             53
                 20
                     72
                          33
                              23
                                    8
                                        2
                                            11
                                                13
##
     6
        76
             22
                  0
                      33
                          24
                                0
                                   12
                                        9
                                             0
                                                 5
##
     7
                  0
                      8
                           2
                                0
                                    0
                                        0
                                             0
                                                 0
         1
              1
##
     8
         5
              2
                  0
                       5
                                0
                                    0
                                             0
                                                 0
```

```
# education status & choices
table(marg$college, marg$choice)
##
##
                                             7
                                                             10
                                                   8
                    133
##
     0 1205
              480
                         419
                               229
                                      42
                                           216
                                                 151
                                                      163
                                                             18
              219
                                86
                                           103
                                                  52
                                                             15
# job status & choicies
table(marg$whtcollar, marg$choice)
##
##
           1
                2
                      3
                                 5
                                       6
                                             7
                                                   8
                                                        9
                                                             10
##
                                90
                                                  87
                                                       95
                                                              2
        759
              319
                    111
                          242
                                           135
                    132
##
     1 1007
              380
                         351
                               225
                                           184
                                                 116
                                                      130
                                                             31
# retirement status & choices
table(marg$retired, marg$choice)
##
##
                                                             10
                                  5
##
              531
                               269
                                                             29
                    114
                          502
                                      46
                                           272
                                                 183
                                                      144
##
              168
                                46
                                      28
```

Recap Multinomial Models

There are m alternatives and the dependent variable y is defined to take value j if the jth alternative is taken, j = 1, ..., m. Based on the random utility model, let U_{ij} denote the utility of individual i derive when choosing altertive j. j is chosen if and only if $U_{ij} > U_{ik}$ for all $k \neq j$. Although we can't observe U_{ij} , we can treat it as independent random variables with a systematic component V_{ij} and a random component V_{ij} such that $V_{ij} = V_{ij} + v_{ij}$.

Define the probability that alternative j is chosen by individual i as:

$$P_{ij} = Pr[y_i = j] = \frac{V_{ij}}{\sum_{k=1}^{m} V_{ik}}, \quad j = 1, ..., m,$$

where $V_{ij} > 0$ can be general functions of regressors X_i and parameters β . This is a universal logit model. Different specifications for V_{ij} corresponds to specific models, such as multinomial logit and conditional logit models. In that sense, all these models are variants of the same model. They only differ in their parametrization of the systematic components V_{ij} .

The log likelihood function of the universal logit model is (assuming independent realizations by summing up all N individual contributions):

$$L = \sum_{i=1}^{N} \sum_{j=1}^{m} y_{ij} \ln P_{ij}, \quad j = 1, ..., m, \quad i = 1, ..., N,$$

where P_{ij} is defined above.

Exercise 2 First Model

• We are interested in the effect of price on demand. Propose a model specification.

Since the price of a product varies by different choices, a conditional logit model is chosen to deal with regressors varying across alternatives. Here $V_{ij} = X_{ij}$, specifying characteristics of the alternatives (price).

The probability of the ith househould choosing product j is given by

$$P_{ij} = Pr[y_i = j] = \frac{\exp(X_{ij}\beta)}{\sum_{k=1}^{m} \exp(X_{ik}\beta)}, \quad j = 1, ...m$$

where X denotes price, the substrcipt i denotes the ith household, subscript j or k denotes the alternative, and parameter β is contant across alternatives. Note that it is possible to go from alternative-varying regressors to alternative-invariant

format. Let X_i be a K * 1 vector. Define X_{ij} to be a Km * 1 vector with zeros except that the jth block is X_i , that is $X_{ij} = [0'...0', X_i, 0', ...0']'$, and define

$$\beta = [0', \beta_2', ...\beta_m']',$$

where $\beta_1 = 0$ is a normalization. Then $X_i'\beta_j = X_{ij}'\beta$.

The likelihood function of conditional multinomial model is:

```
loglik_cl <- function(beta) {</pre>
  X = marg[, 3:12] # price takes dif values for dif alternatives (1*10)
  X_beta = X * beta # beta is a constant for each decision maker i. (1*10)
  X_beta_j = matrix(nrow = nrow(marg), ncol = 1) # coefficient for a given choice j (N*1)
  for (i in 1:nrow(marg)) {
    jstar = marg[i, "choice"]
    X_beta_j[i] = X_beta[i, jstar]
  numerator = exp(X_beta_j)
  denominator = rowSums(exp(X_beta))
  pij = numerator/denominator
  11 = log(pij)
  loglik_cl <- -sum(11)</pre>
}
# optimize the likelihood using optim()
fit_cl <- optim(0, loglik_cl, method = "BFGS", hessian = TRUE)</pre>
fit_cl$par
```

```
## [1] -2.428201
# using nlm() returns the same result: nlm(loglik_cl, 0)
```

Interpretation: Note that the estimated beta < 0, it suggests that an increase in the price of one alternative decreases the probability of choosing that alternative and increases the probability of choosing other alternatives.

Exercise 3 Second Model

We are interested in the effect of family income on demand. Propose a model specification.

Since family income is a fixed constant for households and does not vary across product choices, a multinomial logit model is chosen to address alternative-invariant regressors. The probability of the ith household choosing product j is given by:

$$P_{ij} = Pr[y_i = j] = \frac{\exp(\alpha_j + X_i \beta_j)}{\sum_{k=1}^{m} \exp(\alpha_k + X_i \beta_k)}, \quad j = 1, ...m,$$

where X denotes income. The likelihood function is:

```
loglik_mnl <- function(beta) {</pre>
  X = as.matrix(marg[, "Income"]) # income is a N*1 vector
  \#beta = matrix(nrow = 1, ncol = 10) \# alternative-specific constant (1*m)
  beta[1] = 0  # set beta_1 to 0-- use product 1 as reference group
  X_beta = X %*% beta # returns a matrix of N*m
  X_beta_j = matrix(nrow = nrow(marg), ncol = 1)
  for (i in 1: nrow(marg)) {
    jstar = marg$choice[i]
    X_beta_j[i] = X_beta[i, jstar]
  }
  numerator = exp(X_beta_j)
  denominator = sum(exp(X_beta))
  pij = numerator / denominator
  ll = log(pij)
  return(-sum(11))
}
```

```
# fit_mnl = nlm(loglik_mnl, c(rep(0.1, 10))) # fail to debug... nlm() cannot sucessfully optimize likelihood
# Use optim funtion to optimize the likelihood:
fit_mnl = optim(c(rep(0, 10)), loglik_mnl, method = "BFGS", hessian = TRUE)
fit_mnl$par
## [1] 0.00000000 -0.01162303 -0.04225309 -0.01490642 -0.03812994
```

Interpretation of MNL estimates is relative to the reference group, here I set the first product as the base gategory. Therefore, the coefficients for the first product(PKK_stk) is normalized to zero. Compared to PKK_stk , a higher family income leads to reduced likelihood of buying all other products (since all other coefficients are negative). It seems a bit counter-intuitive and lacking variation in consumption choices. Look at the relationship of customers' choices and their family income, and the average price of each product:

```
table(marg$choice, marg$Income)
##
##
         2.5 7.5 12.5 17.5 22.5 27.5 32.5 37.5 42.5 47.5
                                                                 55 67.5 87.5 130
##
     1
          19 117
                   196
                         318
                               292
                                    195
                                          209
                                                132
                                                      125
                                                            83
                                                                 47
                                                                       19
                                                                              9
                                                                                  5
           4
              54
                         100
                               123
                                                       33
                                                             22
                                                                 30
                                                                        4
                                                                             10
                                                                                  1
##
     2
                   106
                                     94
                                           84
                                                 34
##
     3
           0
              13
                    41
                          27
                                34
                                       9
                                           28
                                                 17
                                                       33
                                                             23
                                                                 11
                                                                        1
                                                                              3
                                                                                  3
              34
                         111
                               154
                                                       23
                                                                 32
##
     4
           2
                    44
                                     67
                                           64
                                                 29
                                                             16
                                                                        8
                                                                              1
                                                                                  8
##
     5
           6
               19
                    23
                          21
                               123
                                      18
                                           54
                                                 23
                                                        6
                                                             7
                                                                  7
                                                                        6
                                                                              0
                                                                                  2
     6
           Λ
               2
                     9
                           5
                                 2
                                      6
                                            4
                                                       20
                                                             17
                                                                  3
                                                                        2
                                                                              1
                                                                                  2
##
                                                  1
     7
                    40
                          54
                                41
                                     24
                                                       27
                                                              6
                                                                 12
                                                                        7
                                                                              1
                                                                                  0
##
          16
              27
                                           49
                                                 15
                                                       21
##
     8
                6
                     8
                          19
                                36
                                     25
                                           19
                                                 14
                                                              9
                                                                 42
                                                                        3
                                                                              0
                                                                                  0
           1
                          20
                                30
                                                  9
                                                              2
                                                                             12
##
     9
           2
               22
                    25
                                     34
                                           33
                                                       14
                                                                 17
                                                                        0
                                                                                  5
##
     10
           0
                1
                     3
                           2
                                 8
                                       4
                                            5
                                                  5
                                                        1
                                                              3
                                                                  0
                                                                        1
                                                                              0
                                                                                  0
marg[,3:12] %>%
  summarise_all(mean)
##
                   PBB_Stk PFl_Stk PHse_Stk PGen_Stk PImp_Stk
        PPk Stk
```

```
## 1 0.5184362 0.5432103 1.01502 0.4371477 0.3452819 0.7807785 0.8250895
## PPk_Tub PFl_Tub PHse_Tub
## 1 1.077409 1.189376 0.5686734
```

[6] -0.08203845 -0.03927242 -0.04495720 -0.04373569 -0.13914935

Indeed, the first product is the most popular one, it might be true that people make this decison independent of their income. Note that richer families do not always prefer more expensive products than households with relatively low family income—many of them still choose inexpensive products. It suggests that family income might not lead to choices of more expensive products. Now we change a reference group to further test the effct family income on households' choices of margarine. The seventh product PSS_Tub is chosen, because it is more expensive than the first product, yet still attracts a lot of customers.

```
loglik_mnl_2 <- function(beta) {</pre>
  X = as.matrix(marg[, "Income"])
  beta[7] = 0 # set beta_3 to O-- use product 3 as reference group
  X_beta = X %% beta
  X_beta_j = matrix(nrow = nrow(marg), ncol = 1)
  for (i in 1: nrow(marg)) {
    jstar = marg$choice[i]
    X_beta_j[i] = X_beta[i, jstar]
  }
  numerator = exp(X_beta_j)
  denominator = sum(exp(X_beta))
  pij = numerator / denominator
  11 = log(pij)
  return(-sum(11))
fit_mnl_2 = optim(c(rep(0, 10)), loglik_mnl_2, method = "BFGS", hessian = TRUE)
fit_mnl_2$par
```

```
## [1] 0.024163240 0.004520727 -0.021704674 0.001801872 -0.018099470
## [6] -0.056817568 0.000000000 -0.024083784 -0.023004170 -0.107278541
```

Now we have some variation in consumption choice with regard to income. Compared to the seventh product—*PSS _Tub*, a higher family income leads to greater likelihood of purchasing the first(PPK_Stk), second (PBB_Stk) and fourth (PHse_Stk) product (since their coefficients are positive), and reduced likelihood of all other products as their coefficients are negative. By changing different reference groups, it turns out that households are more likely to choose the first, second and fourth product consistently, with an increase of family income. However, the prices of these three product are not very expensive, indicating that family income might not be a good discriminator for inexpensive consumer packaged goods (CPG) choice such as margarine.

Exercise 4 Marginal Effects

Compute and interpret the marginal effects for the first and second models.

```
## Marginal effect of the conditional logit model
X = marg[, 3:12] # N*m
b = fit_cl*par # 1
X \text{ beta} = X * b # N*m
X_beta_j = matrix(nrow = nrow(marg), ncol = 1) # N*1
xbetak = exp(X_beta)
denominator = rowSums(xbetak)
pr_ij = as.matrix(xbetak/denominator) # N*m
pij = t(pr_ij) %*% pr_ij * (-b) # m*m (10*10)
margin = matrix(rep(colSums(pr_ij) * b, 10), ncol=10 )
margin = margin * diag(10)
me_cl = (pij + margin)/nrow(marg)
me_cl
##
                 PPk_Stk
                              PBB_Stk
                                           PF1_Stk
                                                      PHse_Stk
                                                                  PGen_Stk
## PPk_Stk
           -0.286734523
                          0.042634266
                                                    0.05597838
                                      0.013429853
                                                                0.06819125
## PBB Stk
             0.042634266 -0.271403038
                                       0.012659776
                                                    0.05218752
                                                                0.06439140
## PFl_Stk
             0.013429853
                          0.012659776 -0.093788131
                                                    0.01620342
                                                                0.02015687
## PHse Stk
            0.055978376
                          0.052187521
                                      0.016203419 -0.33356490
                                                                0.08189012
## PGen_Stk
            0.068191248
                          ## PImp Stk
            0.024224316
                          0.022641091
                                      0.007120508
                                                   0.02947916
                                                                0.03583419
## PSS_Tub
                          0.020143158  0.006323770
                                                   0.02576285
             0.021469284
                                                                0.03208617
## PPk Tub
             0.011550687
                          0.010948415 0.003444206
                                                   0.01387440
                                                               0.01745943
## PFl Tub
                         0.008297717 0.002608263
             0.008791944
                                                   0.01052612 0.01325992
## PHse Tub
            0.040464550
                          0.037499692 0.011841469 0.04766294
                                                               0.06066097
##
                PImp_Stk
                              PSS_Tub
                                           PPk_Tub
                                                        PFl_Tub
                                                                    PHse_Tub
## PPk_Stk
             0.024224316
                          0.021469284
                                      0.011550687
                                                    0.008791944
                                                                0.040464550
## PBB_Stk
             0.022641091
                          0.020143158
                                      0.010948415
                                                    0.008297717
                                                                 0.037499692
## PFl_Stk
             0.007120508
                          0.006323770
                                       0.003444206
                                                    0.002608263
                                                                 0.011841469
## PHse_Stk
            0.029479160
                          0.025762848
                                       0.013874398
                                                    0.010526120
                                                                 0.047662944
## PGen_Stk
            0.035834194
                                                   0.013259921
                                                                 0.060660968
                          0.032086165
                                       0.017459431
## PImp_Stk -0.162091248
                                       0.006079360
                                                    0.004614158
                                                                 0.020837979
                          0.011260483
## PSS_Tub
             0.011260483 -0.145753596
                                       0.005506807
                                                    0.004165078
                                                                 0.019036002
## PPk Tub
             0.006079360
                          0.005506807 -0.081560330
                                                    0.002282135
                                                                 0.010414890
## PFl Tub
                          0.004165078
                                      0.002282135 -0.062433390
             0.004614158
                                                                 0.007888054
## PHse_Tub 0.020837979
                          0.019036002 0.010414890
                                                   0.007888054 -0.256306546
## Marginal effect of the multinomial model
X = as.matrix(marg[, "Income"])
beta = matrix(fit_mnl$par, nrow = 1, byrow = T)
X_{\text{beta_j}} = X \% *\% beta
numerator = exp(X_beta_j)
pij = t((apply(numerator, 1, function(x) x / sum(x))))
beta_bar = pij %*% t(beta)
beta_hat = matrix(rep(beta_bar, 10), ncol = 10)
```

```
beta_j = matrix(rep(t(beta)), nrow(marg), byrow = T, ncol = 10)
me_mnl = colSums(pij * (beta_j - beta_hat))/nrow(marg)
me_mnl
## [1] 0.005499779 0.002063292 -0.001211830 0.001416207 -0.001017888
## [6] -0.001734755 -0.001076289 -0.001315883 -0.001270955 -0.001351677
```

Exercise 5 IIA

Now combine the above two models to estimate the effect of price and family income on choices of margarine. The mixed logit model is specified as:

$$P_{ij} = \frac{exp(X_{ij}\beta + W_i\gamma_j)}{\sum_{k=1}^{m} exp(X_{ik}\beta + W_i\gamma_k)}, \quad j = 1, ..., m$$

Its likelihood function is:

```
loglik_mixed = function(beta) {
  X = marg[, 3:12] - marg[, 3] # set price of the first product as reference
  b = beta[1] # alternative-variant coefficient
  gamma = beta[2:11] # alternative-invariant coefficient (1*m)
  gamma[1] = 0
  X beta = X * b # N*m (alternative-variance component)
  gamma_choice = matrix(nrow = nrow(marg), ncol = 1) # N*1 (systematic component)
  X_beta_j = matrix(nrow = nrow(marg), ncol = 1)
  gamma_k = matrix(rep(t(gamma), times = nrow(marg)), ncol = ncol(t(gamma)), byrow = T)
  for (i in 1: nrow(marg)) {
    jstar = marg[i, "choice"]
    gamma_j = gamma[jstar]
    gamma_choice[i] = gamma_j
    X_beta_j[i] = X_beta[i, jstar]
  }
  numerator = exp(X_beta_j + gamma_choice)
  Xbeta_k = exp(X_beta + gamma_k)
  denominator = rowSums(Xbeta_k)
  Pij = numerator / denominator
  11 = log(Pij)
  loglik_mixed = - sum(11)
}
# optimize the likelihood: # nlm(f = loglik_mixed, p = c(rep(0, 11))) returns the same result but takes longer
fit_mixed = nlm(f = loglik_mixed, p = c(rep(0, 11)))
beta_f <- fit_mixed$estimate %>% print()
    [1] -6.6565906 0.0000000 -0.9543061 1.2969786 -1.7173341 -2.9040074
    [7] -1.5153149 0.2517637 1.4648579 2.3575174 -3.8965934
```

Recap: The IIA assumption

The ratio of logit probabilities of any two alternatives j and k is

$$\frac{Pr(y_i = i)}{Pr(y_i = k)} = \frac{exp(V_{ij})}{exp(V_{ik})} = exp(V_{ij} - V_{ik})$$

Note that the above ratio only depends on alternatives j and k. Because the ratio is independent of alternatives other than j and k, MNL logit models are said to be independent of irrelevant alternatives (IIA). IIA implies that presence or absence of another alternative should not alter the relative probabilities of any single decision-maker (conditional on the model's systematic component).

• Consider an alternative specification, where we remove one choice (the last one) from the data.

```
sub_marg <- marg %>% # create a subset of data which remove the 10th choice.
  filter(choice < 10)</pre>
loglik_mixed_2 = function(beta) {
 X = sub_marg[, 3:11] - sub_marg[, 3] # do not include the price of 10th product
 b = beta[1] # alternative-variant coefficient
  gamma = beta[2:10] # alternative-invariant coefficient
  gamma[1] = 0 # set the first product as reference group
  X_beta = X * b
  gamma_choice = matrix(nrow = nrow(sub_marg), ncol = 1)
  X_beta_j = matrix(nrow = nrow(sub_marg), ncol = 1)
  gamma_k = matrix(rep(t(gamma), times = nrow(sub_marg)), ncol = ncol(t(gamma)), byrow = T)
  for (i in 1: nrow(sub_marg)) {
   jstar = sub_marg[i, "choice"]
   gamma_choice[i] = gamma[jstar]
   X_beta_j[i] = X_beta[i, jstar]
 numerator = exp(X_beta_j + gamma_choice)
  Xbeta_k = exp(X_beta + gamma_k)
  denominator = rowSums(Xbeta_k)
 Pij = numerator / denominator
 11 = log(Pij)
  loglik_mixed_2 = - sum(11)
}
\# fit_mixed_2 = optim(c(rep(0, 10)), loglik_mixed_2, hessian = TRUE) \# optim is too slow!
fit_mixed_2 <- nlm(loglik_mixed_2, c(rep(0, 10)))</pre>
## Warning in nlm(loglik_mixed_2, c(rep(0, 10))): NA/Inf replaced by maximum
## positive value
```

By dropping one alternative (further tests can drop more irrelavant alternatives at a time) and reestimating the model, we can see that the coefficients do not change, indicating that IIA might hold.

• Compute the test statistics:

beta_r <- fit_mixed_2\$estimate %>% print()

$$MTT = -2[L_r(\beta^r) - L_r(\beta^f)] = -2ln \frac{L(\beta^r)}{L(\beta_f)} = 2ln \frac{L(\beta^f)}{L(\beta_r)} = LR,$$

where $L(\beta^r)$ is the likelihood evaluated at the MLE and $L(\beta^r)$ is the maximum of likelihood subject to the restriction (that r parameters unconstrained in the full likelihood analysis are assigned fixed values).

```
# calculate the likelihood evaluated at MLE (beta_f)
X = marg[, 3:12] - marg[, 3]
b = beta_f[1]
gamma = as.matrix(beta_f[2:11]) # 10*1
X_beta = X * b
gamma_k = matrix(rep(t(gamma), times = nrow(marg)), ncol = ncol(t(gamma)), byrow = T) # 4470*10
Xbeta_k = exp(X_beta + gamma_k) # 10*10
denominator = rowSums(Xbeta_k)
Pij = Xbeta_k / denominator
11 = log(Pij)
loglik_beta_f = sum(11)
# ML subject to restriction (beta_r)
X = sub_marg[, 3:11] - sub_marg[, 3]
b = beta_r[1]
gamma = beta_r[2:10]
X beta = X * b
```

```
gamma_k = matrix(rep(t(gamma), times = nrow(sub_marg)), ncol = ncol(t(gamma)), byrow = T)
Xbeta_k = exp(X_beta + gamma_k)
denominator = rowSums(Xbeta_k)
Pij = Xbeta k / denominator
11 = log(Pij)
loglik_beta_r = sum(11)
# compute the test statistics
mtt <- log(loglik_beta_f/loglik_beta_r)*2</pre>
## [1] 0.4032821
# For sufficiently large sample size, the LR test statistic is chisqured distributed
# a chi-square with r degrees of freedom
pchisq(mtt, df = length(beta_r))
## [1] 2.34917e-06
```

Another way to calculate the Hausman and McFadden Test by hand:

```
beta_f1 <- beta_f[1:10] # beta_f has one more parameter than beta_r
beta_diff <- beta_r - beta_f1</pre>
hm <- beta_diff %*% solve(var(beta_r) - var(beta_f1)) %*% t(beta_diff)
pv \leftarrow pchisq(hm,df = 2*10) # the degrees of freedom of the Chi-Square distribution used to test the
# LR Chi-Square statistic is defined by the number of models estimated (2) times the number of
# predictors in the model (10).
```

The result of statistical test suggests that IIA holds.