



01 Course Introduction

# Today's Agenda

02 Your questions!

### Poll#1



Is this your first Capstone course?

- 1. Yes
- 2. No

### Course Framing

- High Engagement Class.
- No Coursera.
- New experience...

Trust the process





### Course Design



#### Validation

Elements of all specialization courses: Leadership, organizations and strategy.

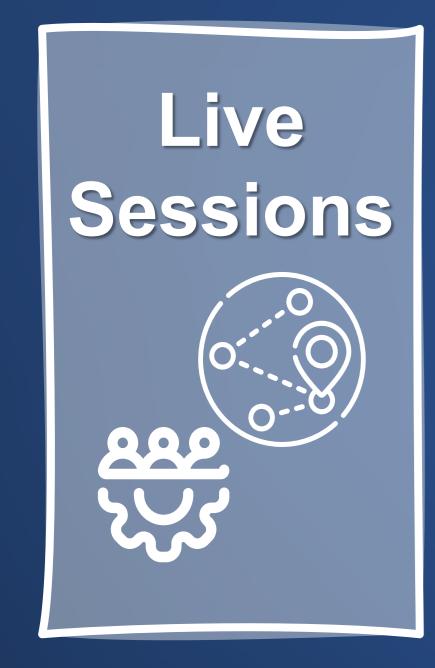


Application 'Live-Case'

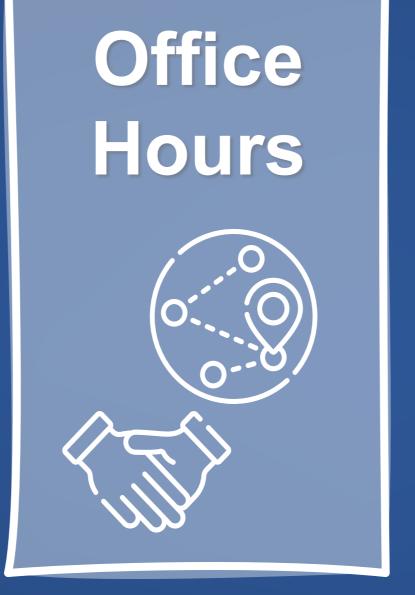
Real companies, in realisticproblem-based scenario.

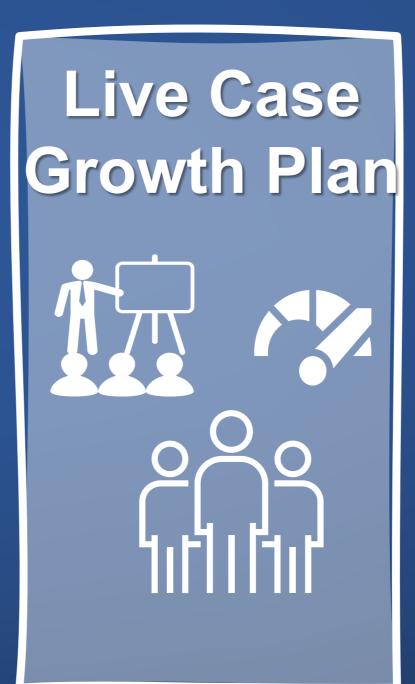
#### What This Course Includes











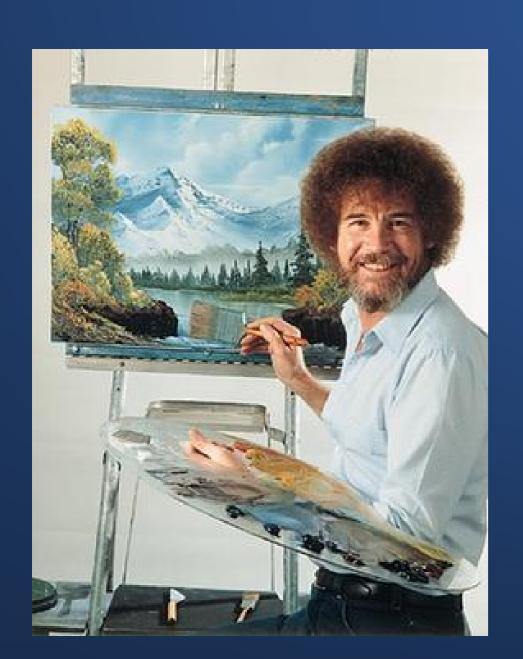


### Strategic Leader – Breakout Room



What would a strategic leader look like?

Your task is to teach other people about what is a strategic leader using a simplified picture...



You have eight minutes to work in your breakout room.

Image: https://en.wikipedia.org/wiki/Bob\_Ross

### Strategic Leader – Breakout Debrief I













Unknown

#### Crossing the "Pitch Threshold"



- Where are you? What do we do best?
- Why are you here now?
  - Define the Growth **Opportunities**

#### What do we need to do?

- Business Model
- Conditions for growth
  - Leverage core businesses
    - Choose the right leaders
      - Establish metrics

THE STRATEGIC LEADER'S JOURNEY &

Revelation

Challenges and

Where is the industry ACTUALLY going? Why are you ACTUALLY here? Re-define growth opportunities









## Overall Approach and Philosophy

Appreciative Inquiry

Report templates

Options and Opportunities

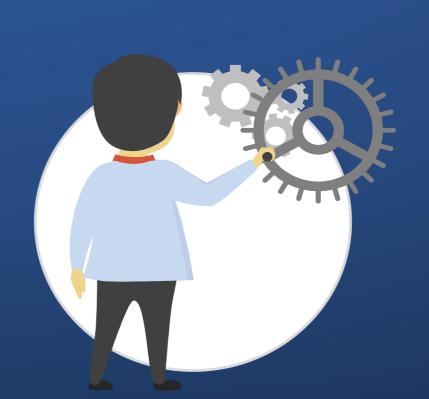
No right or wrong answers

Alignment and integration

Dialog and Debate



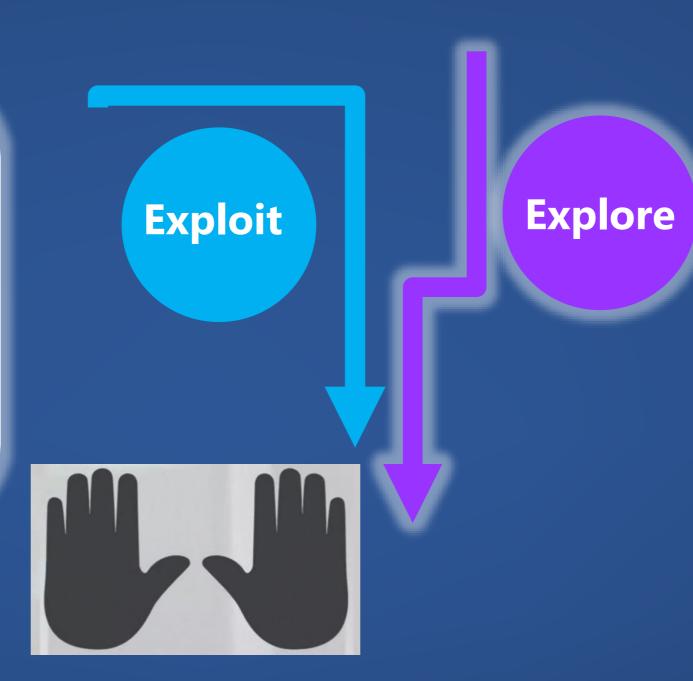




### Non-Incremental Growth Initiative

1

EXPLORE: Create a new disruptive initiative that will become the company's next source of growth.

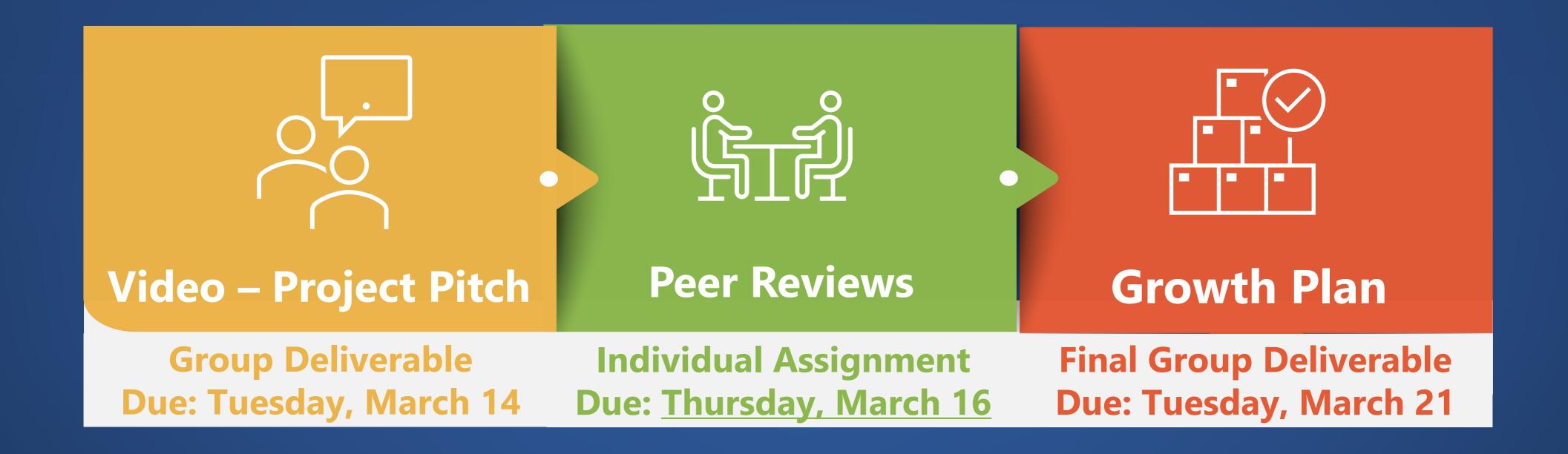






### Capstone Project





# Teammate Evaluation Survey (due Tuesday, March 21)



### Video Project Pitch

Clear message.

Show substantial progress.

Key selling points of your growth plan.

Communicate the growth initiatives.





#### Peer Review Process

Submit reviews for at least two group presentations.

Individual assignment....

No extensions (!)



**Peer Reviews** 

Individual Assignment Due: <u>Thursday</u>, March 16



#### Poll # 2

#### Research your company (multiple choice):

- 1. I DOWNLOADED and STARTED reading my company's Annual Shareholder Report.
- 2. I DOWNLOADED my company's Annual Shareholder Report and will start reading it today.
- 3. I will start doing my research TODAY (1st deliverable in less than a week).
- 4. I researched my company and we have multiple sources of information.

### Growth Plan





#### Where are you?

Organizational, Leadership Analysis



#### What do we do best?

Internal Strategic Analysis (VRI)



#### Why are you here now?

Growth Initiatives: revenue, risks.



Where is the industry's future going?



What do we need to do?

Growth Plan



#### **Growth Plan**

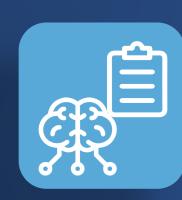
Final Group Deliverable Due: Tuesday, March 21





#### What do we need to do?

Growth Plan



**Business Model for Growth Initiatives** 



Conditions for Growth



Leverage the core business



Choose the leaders for Growth



Metrics and milestones



**Growth Plan** 

Final Group Deliverable Due: Tuesday, March 21

### Our Capstone - March 2023



Sun	Mon	Tue	Wed	Thu	Fri	Sat
05	06	07	08	09 Live Session	10	11
12	13 Office Hours	14 Live Session Project Pitch - Video	15	16 Peer Reviews	17 Office Hours	18
19	20	21 Live Session Final Report	23	24	25	26







Have a Great course!