

E11.5

- **Background Info:**

- Sales revenue: €500000
- Variable cost: €350000
- Fixed cost: €135000

a) *Percentage of the contribution margin* = $\frac{€500000 - €350000}{€500000} \times 100\% = 30\%$

b) **Sales revenue to achieve the break-even point:**

Assume that the sales quantity is represented by α

Then,

$$\text{Sales price} = \frac{500000}{\alpha}$$

$$\text{Variable cost per unit} = \frac{350000}{\alpha}$$

$$\text{Break - even point} = \frac{135000}{\frac{500000}{\alpha} - \frac{350000}{\alpha}} = 0.9\alpha$$

$$\text{Sales revenue in Qa} = \text{Sales price} \times \text{Break - even point} = \frac{500000}{\alpha} \times 0.9\alpha = 450000$$

c) **Sales revenue at profit of €45000:**

Assume that the sales quantity now is represented by β

Then,

$$\frac{500000}{\alpha} \times \beta - 135000 - \frac{350000}{\alpha} \times \beta = 45000$$

$$\beta = 1.2\alpha$$

$$\text{Sales revenue in Qb} = \frac{500000}{\alpha} \times 1.2\alpha = 600000$$

d) **Sales revenue at profit of €42000 after 20% tax:**

Assume that the sales quantity now is represented by γ

Then,

$$\frac{500000}{\alpha} \times \gamma - 135000 - \frac{350000}{\alpha} \times \gamma = 42000 \div 0.8$$

$$\gamma = 1.25\alpha$$

$$\text{Sales revenue in Qc} = \frac{500000}{\alpha} \times 1.25\alpha = 625000$$