

# Xiao Lin

## CONTACT INFORMATION

---

Department of Economics  
University of Pennsylvania  
133 South 36th Street, Philadelphia, PA 19104

Phone: 215-898-9619  
Email: [xiaolin7@sas.upenn.edu](mailto:xiaolin7@sas.upenn.edu)  
<https://sites.google.com/view/xiaolin-econ>

## ACADEMIC APPOINTMENTS

---

University of Pennsylvania  
Assistant Professor, Department of Economics, 2023 -  
Lecturer, Department of Economics, 2022 - 2023

## EDUCATION

---

Ph.D. in Economics, Pennsylvania State University, 2016–2022  
Advisor: S. Nageeb Ali

B.A. in Economics and B.S. in Mathematics, Wuhan University, 2012–2016

## FIELDS OF INTEREST

---

Economic Theory, Information Economics, Robust Learning

## WORKING PAPERS

---

“Credible Persuasion,” with Ce Liu

“Robust Merging of Information,” with Henrique De Oliveira and Yuhta Ishii

## PUBLICATION

---

“How to Sell Hard Information,” with S. Nageeb Ali, Nima Haghpanah, and Ron Siegel  
*Quarterly Journal of Economics*, February 2022

## HONORS AND AWARDS

---

China Star Tour, 2022  
Neil Wallace Best Third-Year Paper Award, Penn State University, 2019  
RGSO Dissertation Award, Penn State University, 2019  
Daniels Award, Penn State University, 2018  
University Scholarship, Wuhan University, 2013-2015  
University Freshman Scholarship, Wuhan University, 2012

## PRESENTATIONS

---

2022–2023 ASU Economic Theory Conference (scheduled), Columbia University (scheduled), Concordia University–VIEE, Ohio State (scheduled), Stanford University (scheduled), University of Rochester

2021–2022 Chicago Booth, Collegio Carlo Alberto, CUHK-SZ, HKU, HKUST, Microsoft Research, Midwest Economic Theory Conference, National University of Singapore, NYU Abu Dhabi, Queen Mary University of London, Toulouse School of Economics, University of Arizona, University of Minnesota, University of Oxford, University of Pennsylvania, University of Wisconsin-Madison

2020–2021 Mannheim Virtual IO Seminar Series

## RESEARCH ACTIVITIES

---

### Research Intern

- Microsoft Research (mentored by Nicole Immorlica), 2021

### Research Assistant

- Nageeb Ali, 2019, 2022
- Nima Haghpanah, 2018, 2020
- Ran Shorrer, 2018

## TEACHING EXPERIENCE

---

### Teaching Assistant

- Graduate Micro Theory Topics (Yuhta Ishii), 2019
- Graduate Game Theory (Ron Siegel), 2019, 2020
- Graduate Math Econ (Henrique De Oliveira, Ran Shorrer), 2017

## REFeree SERVICE

---

*American Economic Review: Insights, Economic Theory, Games and Economic Behavior, International Economic Review, Journal of Economic Theory, NeurIPS*