

## Capital Investment Simulation

Description: As the chief operation officer a manufacturing company, you need to determine the required labor for the next year to meet growing market demand. The sales & marketing department provided the forecast for the next year, your procurement and HR divisions also provided guidance. The simulation includes three possible scenarios (likely, best case and worst cases) which represent

Forecast of uncertain variables	Simulation Case
Sales demand growth	5%
Unit price growth	2%
Material price growth	2%
Fixed cost price growth	3%

### Simulation case

Demand, delivery and revenue	Current year
Annual sales demand	700,000
Annual delivery	700,000
Unit price	\$ 250.00
<b>Annual revenue</b>	<b>175,000,000</b>

Production capacity	
# of machines	70
Capacity per machine	10,000
Total capacity	700,000

Total production	700,000
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Variable cost	
Variable cost per unit	\$ 150.00
<b>Total variable cost</b>	<b>\$ 105,000,000.00</b>

Fixed cost	
Machine and operating labor (per machine)	\$ 720,000.00
Total machine and operating labor cost	\$ 50,400,000.00
Others	\$ 4,000,000.00
<b>Total fixed cost</b>	<b>\$ 54,400,000.00</b>

Total cost	159,400,000.00
Total profit	15,600,000.00

Decision and Impact

Likely-case summary
Investment (machine and operating labor)
Profit change
ROI

Statistics results
Profit change
ROI

## n Case Study

decide on the investment on additional machines and associated  
division of the company provided their forecast of sales demand  
ance on materials price and labor cost forecast. Their forecast  
nt economic and market uncertainty.

Recession	Strong economy	Likely case
2%	8%	6%
1%	4%	2%
1%	4%	2%
1%	4%	2%

Next year (additional machine)	Next year (status quo)
736,076	736,076
736,076	700,000
\$ 255	\$ 255
<b>187,402,408</b>	<b>178,217,682</b>

76	70
10,000	10,000
760,000	700,000

736,076	700,000
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\$ 154	\$ 154
<b>\$ 113,031,291</b>	<b>\$ 107,491,546</b>

\$ 739,757	\$ 739,757
\$ 56,221,504	\$ 51,782,964
\$ 4,109,759	\$ 4,222,530
<b>\$ 60,331,263</b>	<b>\$ 56,005,494</b>

\$	173,362,554	\$	163,497,041
	14,039,854		14,720,641

		Range of additional machines
Additional machine #	Additional machine #	1
6	0	6

6 additional machines
\$ 4,438,540
\$ (680,787)
-15%

Mean	Stdev
\$ (501,283.55)	\$ 888,093.68
-11%	20%

Triangle distribution of the key market, economic and operational inputs (variables)  
based on the three scenarios

Based on demand forecast

The amount of product delivery is bounded by the production capacity and market  
demand

Based on unit price forecast

There are 70 machines at the end of the current year

The amount of product delivery is bounded by the production capacity and market  
demand

Based on procurement and HR forecast

Based on procurement and HR forecast

The number of machines is a simulation parameter in this model



