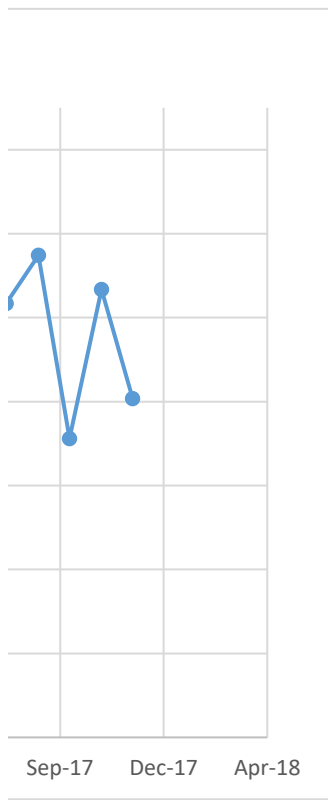


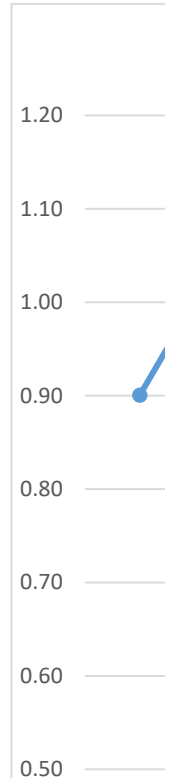
Time	Monthly sale (in thousands)
Jan-16	\$ 2,080
Feb-16	\$ 2,068
Mar-16	\$ 2,455
Apr-16	\$ 2,124
May-16	\$ 2,272
Jun-16	\$ 2,261
Jul-16	\$ 2,130
Aug-16	\$ 2,640
Sep-16	\$ 2,750
Oct-16	\$ 2,300
Nov-16	\$ 2,691
Dec-16	\$ 2,442
Jan-17	\$ 2,442
Feb-17	\$ 2,466
Mar-17	\$ 2,850
Apr-17	\$ 2,523
May-17	\$ 2,684
Jun-17	\$ 2,613
Jul-17	\$ 2,487
Aug-17	\$ 3,034
Sep-17	\$ 3,148
Oct-17	\$ 2,712
Nov-17	\$ 3,067
Dec-17	\$ 2,808





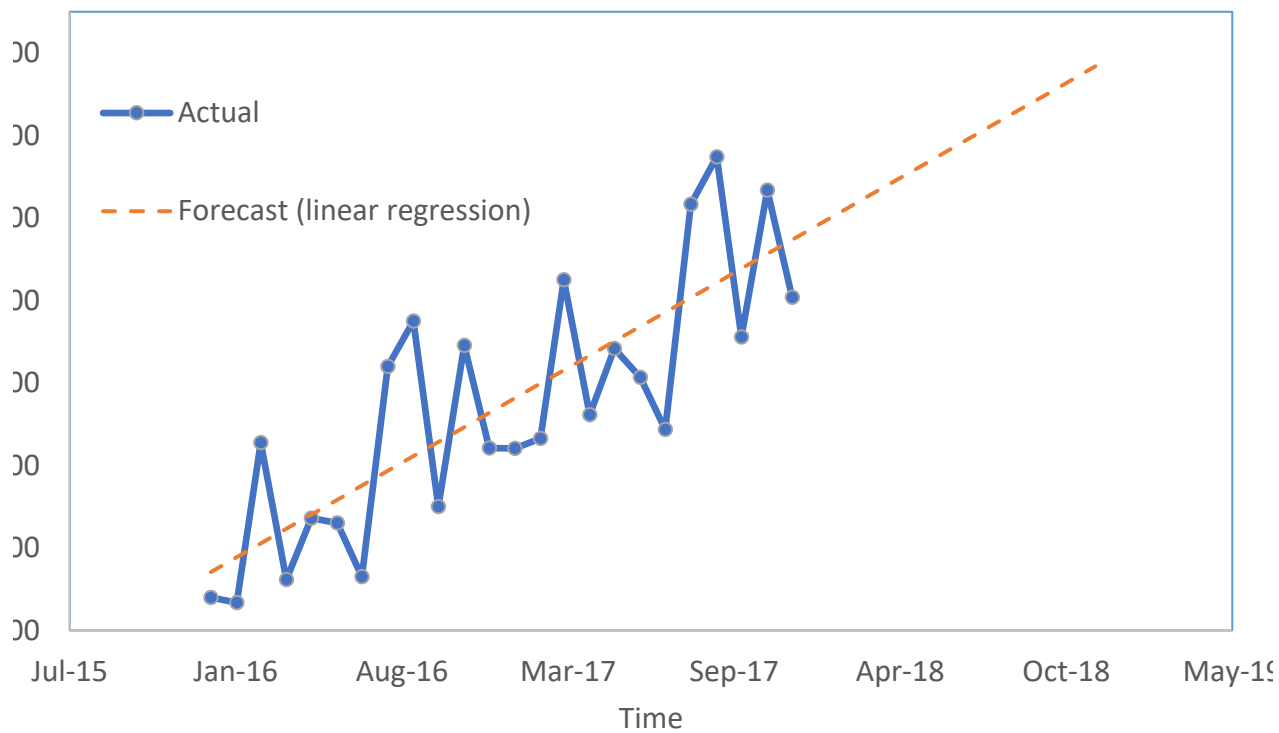
Time	Month label	Monthly sale (in thousands)	Annual trend	Seasonal index	Forecast	
Jan-16	Jan	\$ 2,080	\$2,142	0.95		
Feb-16	Feb	\$ 2,068	\$2,177	0.95		
Mar-16	Mar	\$ 2,455	\$2,211	1.09		
Apr-16	Apr	\$ 2,124	\$2,246	0.95		
May-16	May	\$ 2,272	\$2,281	1.00		
Jun-16	Jun	\$ 2,261	\$2,317	0.96		
Jul-16	Jul	\$ 2,130	\$2,351	0.90		
Aug-16	Aug	\$ 2,640	\$2,387	1.10		
Sep-16	Sep	\$ 2,750	\$2,422	1.13		
Oct-16	Oct	\$ 2,300	\$2,457	0.93		
Nov-16	Nov	\$ 2,691	\$2,493	1.08		
Dec-16	Dec	\$ 2,442	\$2,527	0.97		
Jan-17	Jan	\$ 2,442	\$2,563	0.95		
Feb-17	Feb	\$ 2,466	\$2,599	0.95		
Mar-17	Mar	\$ 2,850	\$2,631	1.09		
Apr-17	Apr	\$ 2,523	\$2,667	0.95		
May-17	May	\$ 2,684	\$2,701	1.00		
Jun-17	Jun	\$ 2,613	\$2,737	0.96		
Jul-17	Jul	\$ 2,487	\$2,771	0.90		
Aug-17	Aug	\$ 3,034	\$2,807	1.10		
Sep-17	Sep	\$ 3,148	\$2,843	1.13		
Oct-17	Oct	\$ 2,712	\$2,877	0.93		
Nov-17	Nov	\$ 3,067	\$2,913	1.08		
Dec-17	Dec	\$ 2,808	\$2,947	0.97		
Jan-18	Jan		\$2,983	0.95	\$	2,846.33
Feb-18	Feb		\$3,019	0.95	\$	2,873.47
Mar-18	Mar		\$3,051	1.09	\$	3,314.59
Apr-18	Apr		\$3,087	0.95	\$	2,930.56
May-18	May		\$3,121	1.00	\$	3,114.16
Jun-18	Jun		\$3,157	0.96	\$	3,032.23
Jul-18	Jul		\$3,192	0.90	\$	2,873.38
Aug-18	Aug		\$3,227	1.10	\$	3,553.08
Sep-18	Sep		\$3,263	1.13	\$	3,691.22
Oct-18	Oct		\$3,297	0.93	\$	3,078.48
Nov-18	Nov		\$3,333	1.08	\$	3,591.18
Dec-18	Dec		\$3,368	0.97	\$	3,251.40

Time	12 month moving average	Seasonal index
Jul	\$2,366	0.90
Aug	\$2,398	1.10
Sep	\$2,431	1.13
Oct	\$2,464	0.93
Nov	\$2,498	1.08
Dec	\$2,530	0.97
Jan	\$2,559	0.95
Feb	\$2,590	0.95
Mar	\$2,623	1.09
Apr	\$2,657	0.95
May	\$2,690	1.00
Jun	\$2,721	0.96

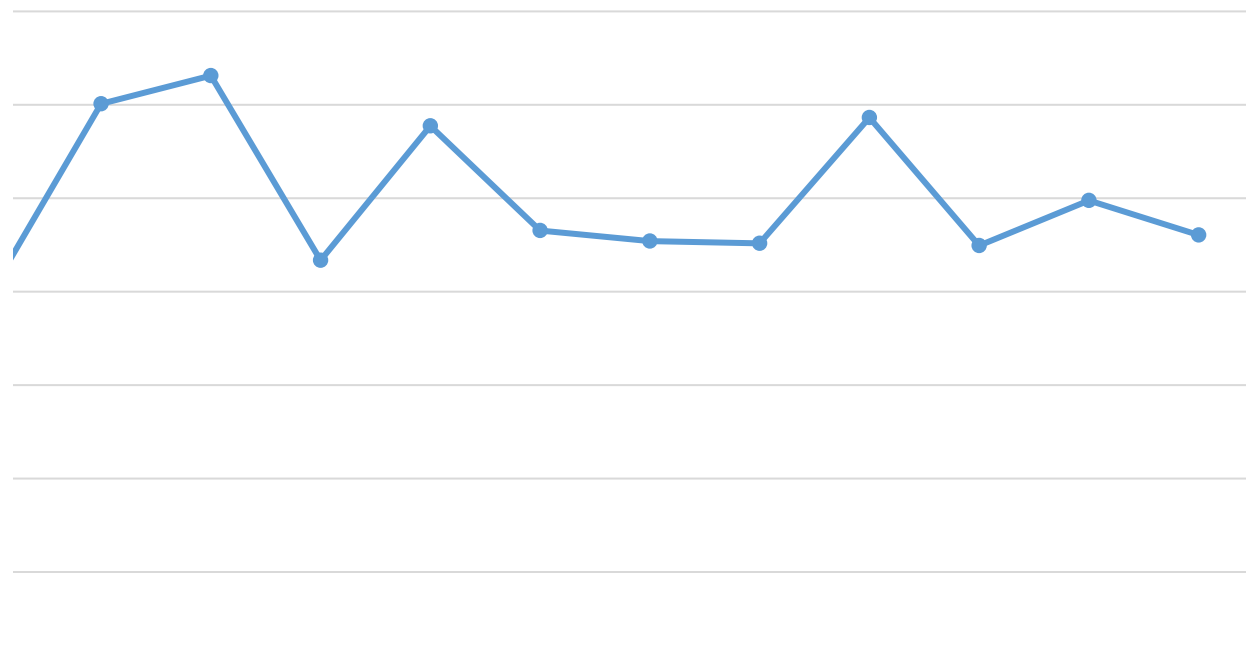


Jul





Seasonal index



Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun

