# M1L14. Management Styles

#### Slide #1



In this topic, we will describe six popular management styles.



The first is a visionary manager who uses his or her vision to motivate people to work in the new direction.

So, it is more focused on the medium-term performance of a group.



Coaching style focuses on developing individuals to help individuals grow and deliver beyond expectations.



Affiliative management style emphasizes the importance of teamwork.

It is kind of using personal relationship to influence others to deliver.



Democratic style depends on people's knowledge and skills.

It accounts for everybody's opinion and collectively achieves something.



Pace setting is another way to say leading by example.

It sets high standards for performance.

It is a very good style to achieve short-term objectives, but it is hard to achieve medium-term results.

Slide #7



Commanding is a classic model of military style you.

A manager sets the target and gives people time to deliver and then checks on the results.

It is a very traditional management style.