### Personalized Expedia Hotel Searches – 1<sup>st</sup> place

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Preprocessing / Feature Engineering

Models

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#### **Preprocessing Steps**

- Missing value imputation
  - Imputed with a negative value
- Bounding numerical variables (e.g. price)
- Down sampling negative instances
  - Faster learning

#### Five groups of features

- All original features
- Numerical features averaged over
  - srch\_id
  - prop\_id
  - destination\_id
- Composite features
- EXP features
- Estimated position

#### Composite features

Feature name	Description	
price_diff_from_recent	Difference between hotel	
	price and recent price	
price_order	order of the price within	
	same srch_id	
•••	•••	

# EXP Features: categorical features converted into numerical features

Each factor F replaced with an average of the target variable related with F, excluding the current observation

 \[
 \text{W(x, y)} - \text{weighted average of x and y}
 \]

Cat. **Target Factor Factor** Factor A **Factor C** feature W(0.5, 0.4) W(0, 0.4)1 0.5 Α W(0.5, 0.4) W(0, 0.4)0.5 W(1, 0.4) W(0, 0.4)0 1 W(0, 0.4)W(0, 0.4)0W(0, 0.4)W(0, 0.4)0 0 0

0.4: overall average of the target

#### Estimated position

- EXP feature of position based on prop\_id/dest\_id/target\_month
- Position of the same hotel in same destination in the previous and next search
- Average of the two above

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# Ensemble of Gradient Boosting Machines (GBM)

- R GBM implementation (NDCG loss function)
- Two types of models
  - without EXP features (A)
    - 5000 elementary trees
    - 30 hours to train
  - with EXP features (B)
    - 2500 elementary trees
    - 20 hours to train

#### 26 GBM models

Model Type	EXP feature included	Problem fix	# Instances Trained
A1	N	N	8
A2	N	Υ	2
B1	Υ	N	12
B2	Υ	Υ	4

Final score = 
$$\frac{\sum A1 + \sum A2}{10} + 2 * \frac{\sum B1 + \sum B2}{16}$$

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- Most important features:
  - Position
  - Price
  - Location desirability (ver. 2)
- Random impressions are not fully random
- Down sampling negative instances improves training time and predictive performance
- Ideas:
  - Release user id

### Thank you