

# Social\_Network\_Ads\_logistic\_regression

## 加载包

```
library(tidyverse)
library(effects)
library(scatterplot3d)
```

## 读取数据

```
social_network <- read_csv("~/workspace/Social_Network_Ads.csv")
```

```
##
## — Column specification —————
## cols(
##   `User ID` = col_double(),
##   Gender = col_character(),
##   Age = col_double(),
##   EstimatedSalary = col_double(),
##   Purchased = col_double()
## )
```

```
social_network
```

```
## # A tibble: 400 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##   <dbl> <chr>   <dbl>         <dbl>     <dbl>
## 1 15624510 Male     19         19000         0
## 2 15810944 Male     35         20000         0
## 3 15668575 Female   26         43000         0
## 4 15603246 Female   27         57000         0
## 5 15804002 Male     19         76000         0
## 6 15728773 Male     27         58000         0
## 7 15598044 Female   27         84000         0
## 8 15694829 Female   32        150000         1
## 9 15600575 Male     25         33000         0
## 10 15727311 Female   35         65000         0
## # ... with 390 more rows
```

## 检查缺失值

```
social_network %>%
  summarise_all(
    ~ sum(is.na(.))
  )
```

```
## # A tibble: 1 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##       <int>  <int> <int>          <int>      <int>
## 1         0      0    0              0          0
```

## 设置训练集和测试集

```
set.seed(1234)
sample_size = round(nrow(social_network)*.70)
train <- sample_n(social_network, sample_size)
train
```

```
## # A tibble: 280 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##       <dbl> <chr>  <dbl>          <dbl>      <dbl>
## 1  15663249 Female   52         21000          1
## 2  15601550 Female   36         54000          0
## 3  15766289 Male     27         88000          0
## 4  15665416 Female   39         71000          0
## 5  15748589 Female   45         45000          1
## 6  15725660 Male     30         87000          0
## 7  15627220 Male     39         71000          0
## 8  15582492 Male     28        123000          1
## 9  15584545 Female   32         86000          0
## 10 15657163 Male     35         58000          0
## # ... with 270 more rows
```

```
sample_id <- as.numeric(rownames(train))
test <- social_network[-sample_id,]
test
```

```
## # A tibble: 120 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##   <dbl> <chr>   <dbl>         <dbl>     <dbl>
## 1  15609669 Female    59           88000         1
## 2  15685536 Male      35           61000         0
## 3  15750447 Male      37           70000         1
## 4  15663249 Female    52           21000         1
## 5  15638646 Male      48          141000         0
## 6  15734161 Female    37           93000         1
## 7  15631070 Female    37           62000         0
## 8  15761950 Female    48          138000         1
## 9  15649668 Male      41           79000         0
## 10 15713912 Female    37           78000         1
## # ... with 110 more rows
```

## 将性别和购买与否设置为因子

```
train <- train %>%
  mutate(Gender = factor(Gender),
         Purchased = factor(Purchased))
train
```

```
## # A tibble: 280 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##   <dbl> <fct>   <dbl>         <dbl> <fct>
## 1  15663249 Female    52           21000 1
## 2  15601550 Female    36           54000 0
## 3  15766289 Male      27           88000 0
## 4  15665416 Female    39           71000 0
## 5  15748589 Female    45           45000 1
## 6  15725660 Male      30           87000 0
## 7  15627220 Male      39           71000 0
## 8  15582492 Male      28          123000 1
## 9  15584545 Female    32           86000 0
## 10 15657163 Male      35           58000 0
## # ... with 270 more rows
```

#计算购买的概率和方差

```
train %>%
  count(Purchased)
```

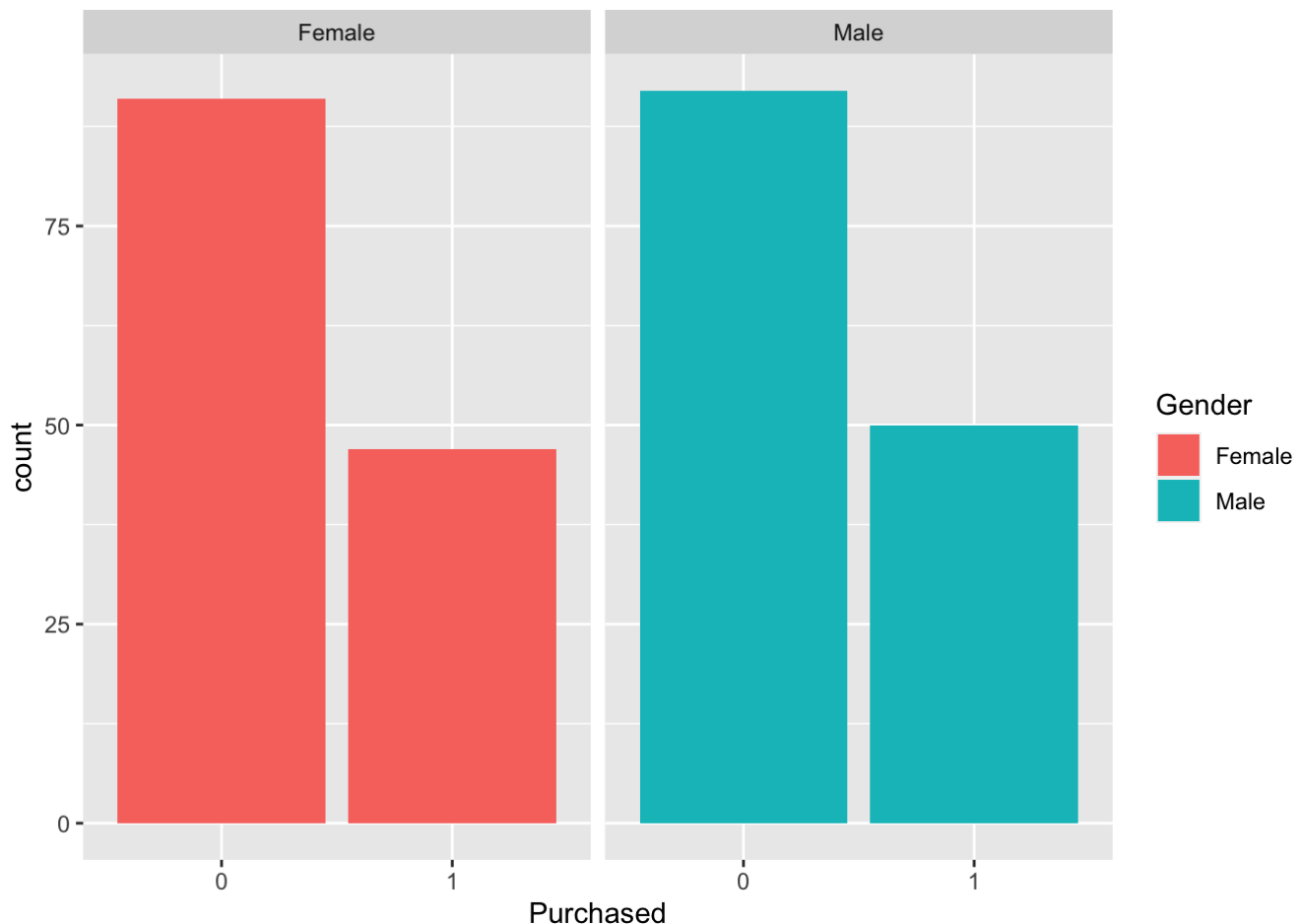
```
## # A tibble: 2 x 2
##   Purchased     n
##   <fct>     <int>
## 1 0         183
## 2 1          97
```

```
prob <- tibble(p = 143/280,  
              q = 1-p,  
              var = 280*p*q)  
prob
```

```
## # A tibble: 1 x 3  
##       p      q    var  
##   <dbl> <dbl> <dbl>  
## 1 0.511 0.489  70.0
```

## 按性别对购买行为分组，查看购买差异分布

```
train %>%  
  ggplot(aes(Purchased, fill = Gender))+  
  geom_bar()+  
  facet_grid(.~Gender)
```



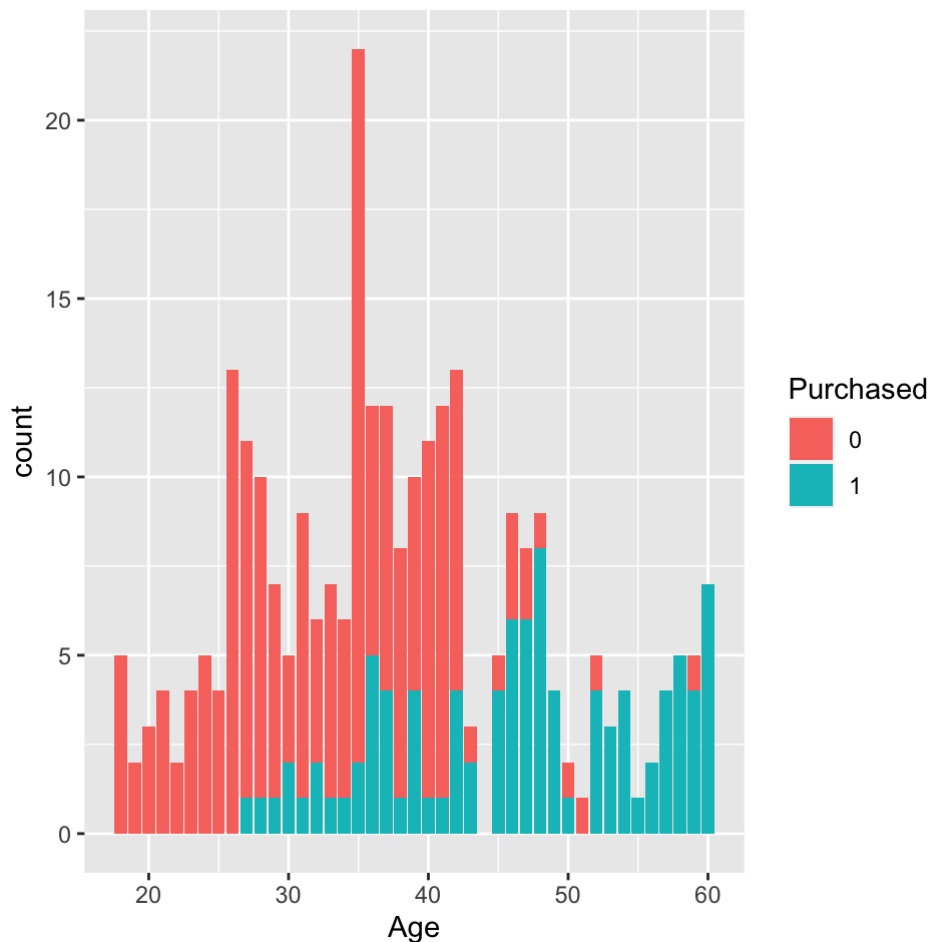
性别对购买与否影响不大。

## 按年龄对购买行为进行分组，查看差异

```
train %>%  
  count(Age)
```

```
## # A tibble: 42 x 2  
##   Age      n  
##   <dbl> <int>  
## 1    18     5  
## 2    19     2  
## 3    20     3  
## 4    21     4  
## 5    22     2  
## 6    23     4  
## 7    24     5  
## 8    25     4  
## 9    26    13  
## 10   27    11  
## # ... with 32 more rows
```

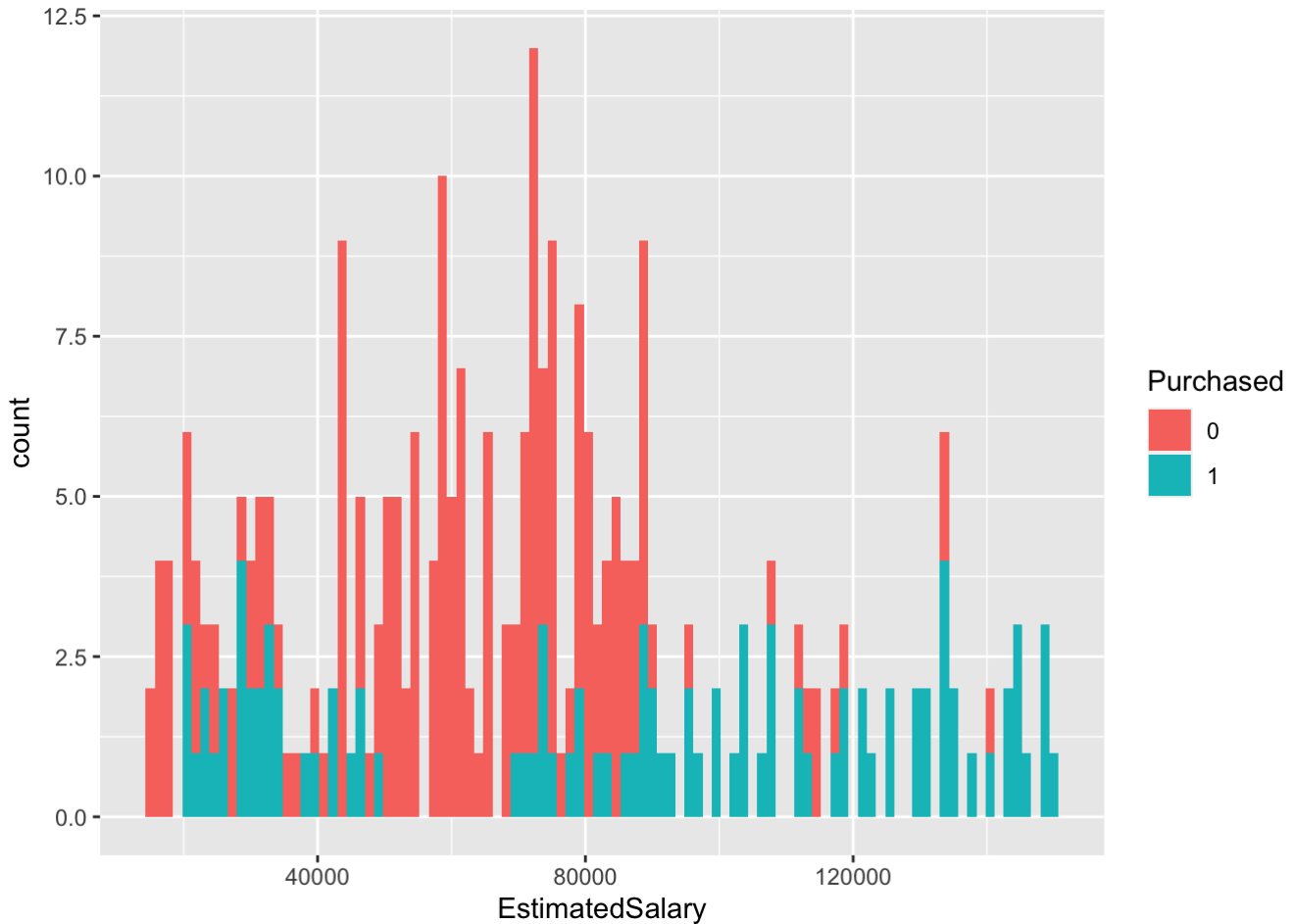
```
train %>%  
  ggplot(aes(Age, fill = Purchased))+  
  geom_bar()
```



26岁一下无人购买，26-42岁不购买人数多于购买人数，43岁以上为主要购买人数

# 按估计薪水对购买行为进行分组，查看分布差异

```
train %>%  
  ggplot(aes(EstimatedSalary, fill = Purchased))+  
  geom_histogram( bins = 100)
```



薪水2万-5万 和7万-8.5万，非购买人数多于购买人数，8.5万以上购买人数多于非购买人数，但有几处情况不是这样  
薪水2万以下和5万-6.5万无人购买

```
train %>%  
  ggplot(aes(Age, EstimatedSalary, color = Purchased)) +  
  geom_point()
```



大致上薪水8.2万一下且年龄小于41岁无人购买。

## 逻辑回归模型

### 模型1

```
mod1 <- glm(Purchased~EstimatedSalary+Age+Gender, family = binomial(link = "logit"), data = train)
summary(mod1)
```

```
##
## Call:
## glm(formula = Purchased ~ EstimatedSalary + Age + Gender, family = binomial(link = "logit"),
##      data = train)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -2.7332  -0.5389  -0.1898   0.3825   2.4572
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)  -1.207e+01  1.501e+00  -8.044 8.72e-16 ***
## EstimatedSalary  3.243e-05  6.213e-06   5.219 1.79e-07 ***
## Age           2.219e-01  2.923e-02   7.593 3.12e-14 ***
## GenderMale     5.138e-01  3.614e-01   1.422  0.155
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 361.32  on 279  degrees of freedom
## Residual deviance: 198.98  on 276  degrees of freedom
## AIC: 206.98
##
## Number of Fisher Scoring iterations: 6
```

性别的p值过大，也验证了图形中反映的情况

## 模型2

```
mod2 <- glm(Purchased~EstimatedSalary+Age, family = binomial(link = "logit"), data = train)
summary(mod2)
```



```
##
## Call:
## glm(formula = Purchased ~ EstimatedSalary + Age, family = binomial(link = "logit"),
##      data = train)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -2.7962  -0.5737  -0.2025   0.3915   2.3285
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)  -1.158e+01  1.431e+00  -8.094 5.79e-16 ***
## EstimatedSalary  3.207e-05  6.190e-06   5.181 2.20e-07 ***
## Age           2.171e-01  2.870e-02   7.567 3.83e-14 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 361.32  on 279  degrees of freedom
## Residual deviance: 201.04  on 277  degrees of freedom
## AIC: 207.04
##
## Number of Fisher Scoring iterations: 6
```

模型2的p值均小于0.1%，且AIC值并没有降低。

## 指数化模型参数

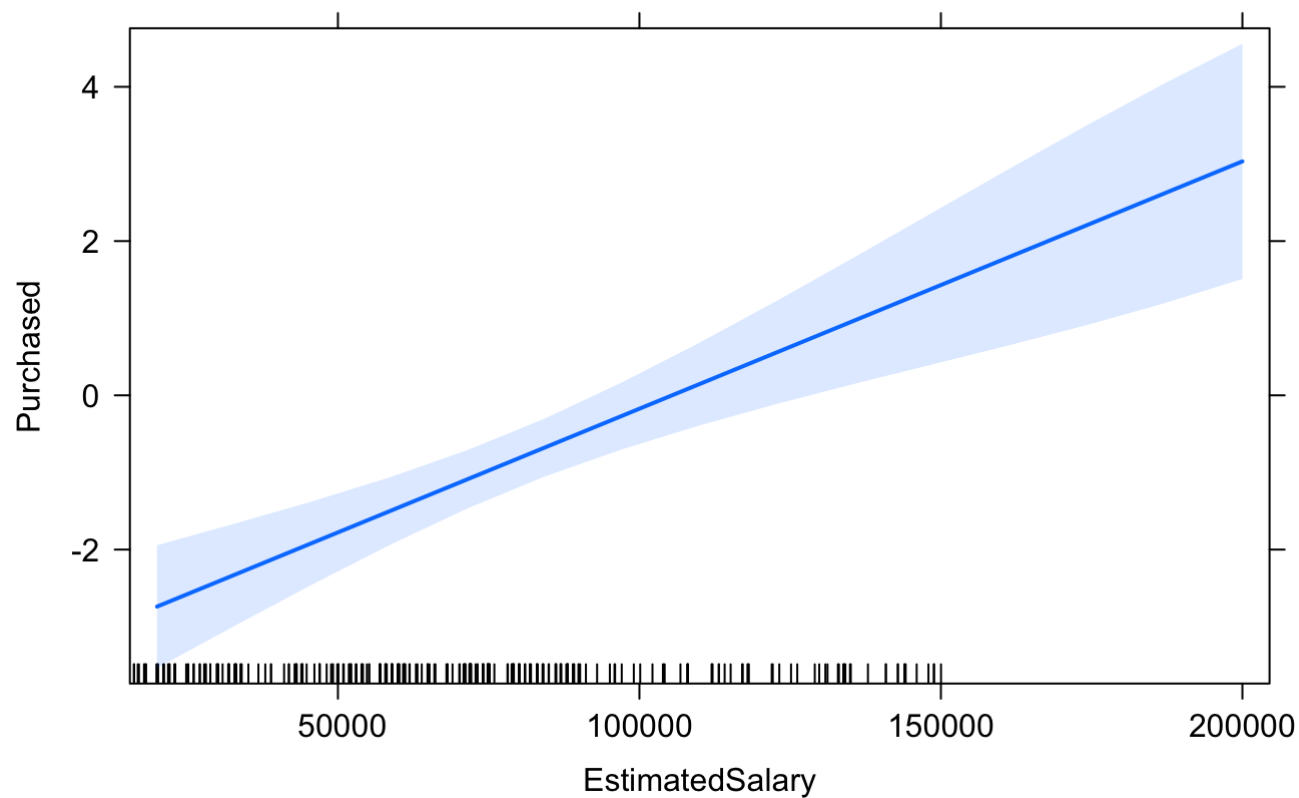
```
coef(mod2) %>%
  exp() %>%
  round(digits = 6)
```

```
##      (Intercept) EstimatedSalary      Age
##      0.000009      1.000032      1.242508
```

在控制薪水不变的情况下，年龄每增加一个单位，购买的概率增加1的1.24次方。

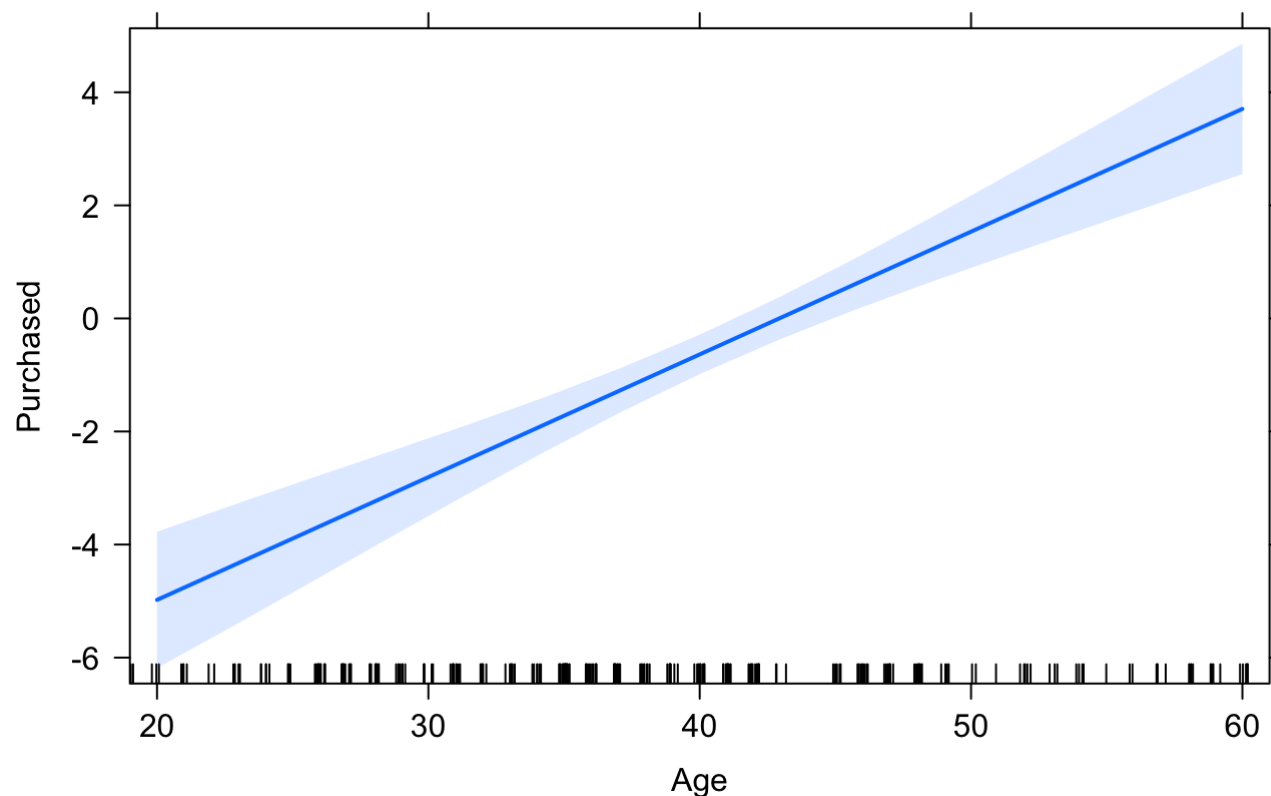
```
effect_link <- Effect("EstimatedSalary", mod = mod2)
plot(effect_link,
     type = "link",
     main = "EstimatedSalary effect plot\n(log odds scale)"
)
```

## EstimatedSalary effect plot (log odds scale)



```
effect_link <- Effect("Age", mod = mod2)
plot(effect_link,
      type = "link",
      main = "Age effect plot\n(log odds scale)"
)
```

## Age effect plot (log odds scale)

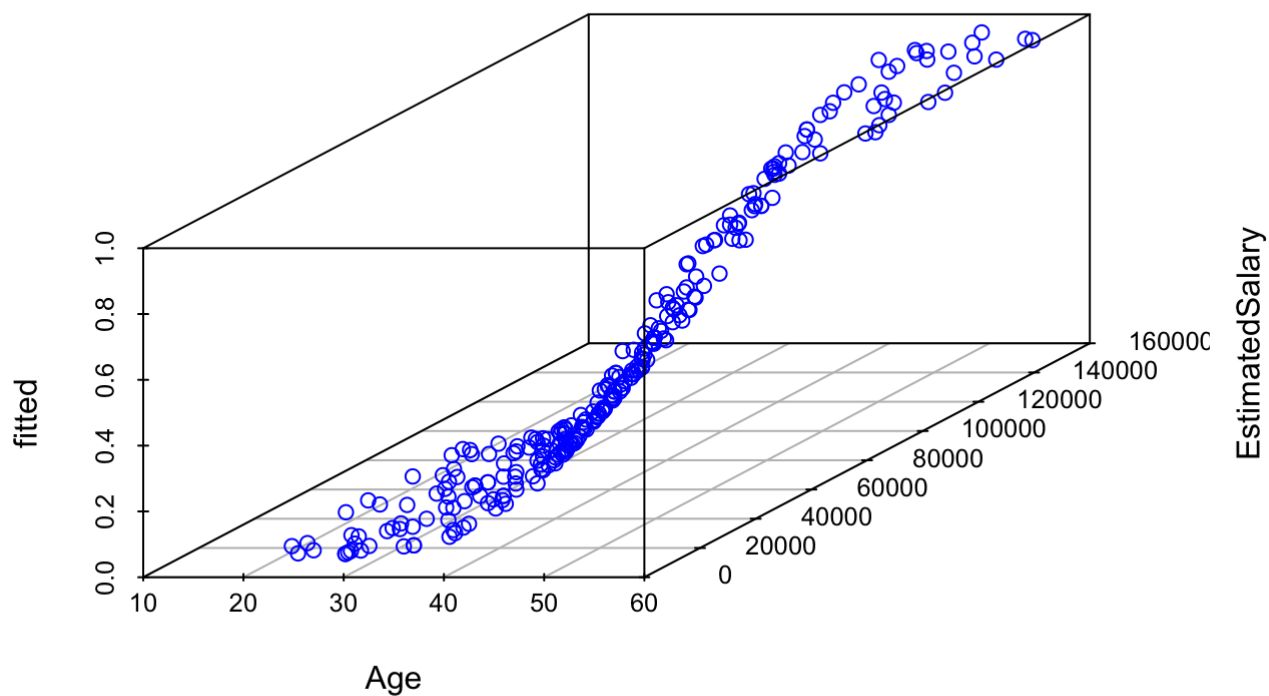


EstimatedSalary >120000 have more residuals, and Age<30 or Age>50 have more residuals too.

```
train %>%
  mutate(fitted = fitted(mod2))
```

```
## # A tibble: 280 x 6
##   `User ID` Gender   Age EstimatedSalary Purchased fitted
##   <dbl> <fct>   <dbl>         <dbl> <fct>     <dbl>
## 1  15663249 Female    52          21000 1         0.594
## 2  15601550 Female    36          54000 0         0.116
## 3  15766289 Male      27          88000 0         0.0522
## 4  15665416 Female    39          71000 0         0.302
## 5  15748589 Female    45          45000 1         0.409
## 6  15725660 Male      30          87000 0         0.0928
## 7  15627220 Male      39          71000 0         0.302
## 8  15582492 Male      28         123000 1         0.174
## 9  15584545 Female    32          86000 0         0.133
## 10 15657163 Male      35          58000 0         0.107
## # ... with 270 more rows
```

```
train %>%
  mutate(fitted = fitted(mod2)) %>%
  select(Age, EstimatedSalary, fitted) %>%
  scatterplot3d(color = "blue")
```



age<50 and EstimatedSalary < 70000 have the probability that less than 0.8

```
prob<-predict(mod2,test,type="response")
test
```

```
## # A tibble: 120 x 5
##   `User ID` Gender   Age EstimatedSalary Purchased
##   <dbl> <chr>   <dbl>         <dbl>     <dbl>
## 1 15609669 Female    59          88000         1
## 2 15685536 Male     35          61000         0
## 3 15750447 Male     37          70000         1
## 4 15663249 Female   52          21000         1
## 5 15638646 Male     48         141000         0
## 6 15734161 Female   37          93000         1
## 7 15631070 Female   37          62000         0
## 8 15761950 Female   48         138000         1
## 9 15649668 Male     41          79000         0
## 10 15713912 Female   37          78000         1
## # ... with 110 more rows
```