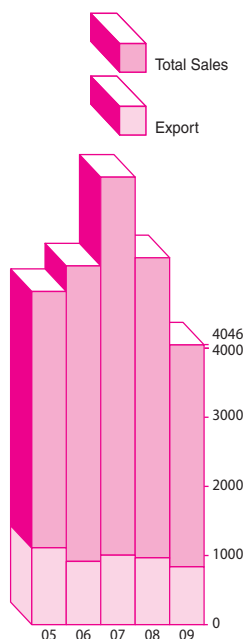
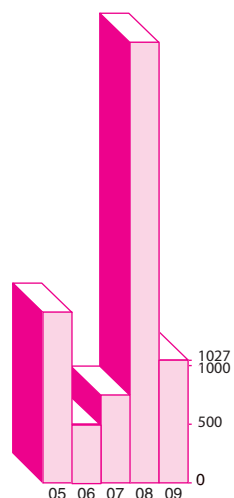


SALES

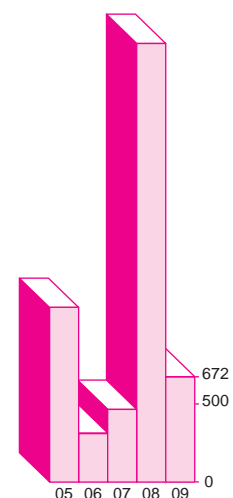
(in Millions of Rs.)

**PROFIT BEFORE TAX**

(in Millions of Rs.)

**PROFIT AFTER TAX**

(in Millions of Rs.)



| 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 | 2000-01 | 1999-00 | |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----|
| 5,188,937 | 4,818,702 | 4,964,733 | 4,772,169 | 4,067,266 | 3,377,755 | 4,134,338 | 1. |
| 329,964 | 280,761 | 236,913 | 249,323 | 216,022 | 203,784 | 208,309 | 2. |
| 5,518,901 | 5,099,463 | 5,201,646 | 5,021,492 | 4,283,288 | 3,581,539 | 4,342,647 | 3. |
| — | — | — | — | — | — | — | 4. |
| 4,513,710 | 4,294,691 | 4,022,089 | 3,793,949 | 3,673,284 | 3,177,276 | 3,468,950 | 5. |
| 62,526 | 66,627 | 55,222 | 54,747 | 53,868 | 59,287 | 66,718 | 6. |
| 14,541 | 18,526 | 12,741 | 23,902 | 16,015 | 6,109 | 3,427 | 7. |
| 7,130 | 30,272 | 2,570 | 30,316 | 54,671 | 47,737 | 43,744 | 8. |
| 561,758 | 1,522,541 | 738,097 | 676,657 | 575,317 | 779,800 | 826,526 | 9. |
| 499,232 | 1,455,914 | 682,875 | 621,910 | 521,448 | 720,513 | 759,808 | 10. |
| 189,639 | 337,710 | 226,749 | 220,105 | 158,060 | 210,000 | 236,000 | 11. |
| 309,593 | 1,118,204 | 456,126 | 401,805 | 363,388 | 510,513 | 523,808 | 12. |
| — | — | — | — | — | — | — | 13. |
| 189,408 | 189,408 | 189,408 | 189,408 | 157,840 | 252,544 | 252,544 | 14. |
| 6.00 | 6.00 | 6.00 | 6.00 | 5.00 | 8.00 | 8.00 | 15. |
| 412,513 | 413,084 | 406,839 | 414,907 | 430,206 | 457,614 | 560,120 | 16. |
| 5,445,373 | 4,892,297 | 3,938,498 | 3,570,476 | 3,383,352 | 3,000,545 | 2,631,425 | 17. |
| 5,880,476 | 5,327,974 | 4,440,160 | 4,081,170 | 3,894,956 | 3,459,004 | 3,197,652 | 18. |
| 315,680 | 315,680 | 315,680 | 315,680 | 315,680 | 315,680 | 315,680 | 19. |
| H 426.70 | H 322.80 | H 311.25 | H 239.70 | H 167.85 | H 235.65 | H 595.00 | 20. |
| L 257.30 | L 188.10 | L 195.10 | L 141.65 | L 92.80 | L 115.40 | L 182.00 | |
| 3,878,004 | 3,784,394 | 2,881,505 | 2,608,799 | 2,408,533 | 2,200,300 | 1,983,487 | 21. |
| 4,193,684 | 4,100,074 | 3,197,185 | 2,924,479 | 2,724,213 | 2,515,980 | 2,299,167 | 22. |
| — | — | 228 | 228 | 228 | 50,286 | 362 | 23. |