# Rents and social places density in Berlin, Germany

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11-March-2019



### Introduction

- Berlin is the capital and largest city of Germany by both area and population, and very attractive especially for young people.
- Life in Berlin can be very expensive, depending on the borough you live in.
- Lifestyle is another factor that should be considered when moving to Berlin, as it's a big and colorful city and as to offer lots of diverse venues.

### **Business Problem**

- Real estate agencies might want offer flats in Berlin to their customers that fit in terms of money and lifestyle.
- First step is to choose a borough that is suitable for the customer, as rent index is usually given per borough. At least in Berlin/Germany.
- Three questions should be enough to find good candidates for boroughs:
  - How much money is the customer willing to pay?
  - When the second the second of the second
  - What kind of nearby venues is the customer interested in?



# Data acquisition and cleaning

- A German platform<sup>1</sup> for renting and buying flats and houses provides data for Berlin. Both historical (from 2011) and current prices for flats can be obtained.
- The data has to be scraped first and then cleaned as we are only interested in rents and flats. We end up with prices beginning from 2011 for small  $(30m^2)$ , medium  $(60m^2)$ , and big  $(100m^2)$  size flats.
- Github user m-hoerz provides data<sup>2</sup> on Berlin's 12 boroughs that can be used to visualize boundaries.
- Foursquare API<sup>3</sup> is suitable for obtaining data on venues for each borough.

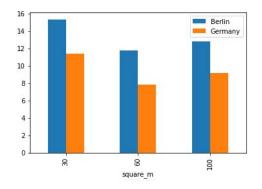


<sup>1</sup>https://www.wohnungsboerse.net/mietspiegel-Berlin/2825

<sup>&</sup>lt;sup>2</sup>https://github.com/m-hoerz/berlin-shapes

https://developer.foursquare.com

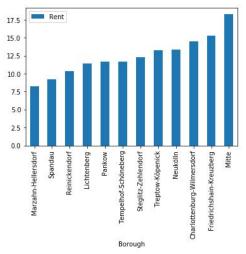
## Rents comparison – Berlin vs. Germany



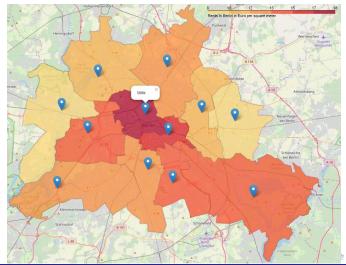
- Berlin is compared to the rest of Germany a very expensive city.
- Prices are given in Euro and per square meter.



# Current prices (March 2019) for rents by borough

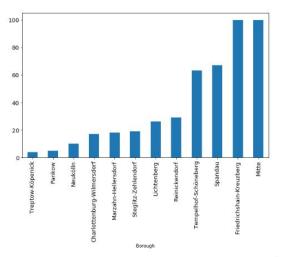


# Boroughs colorized according to rent index





## Venue count for each borough

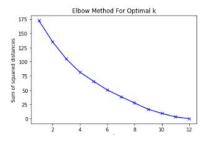




#### Brief review on rents and venues

- Boroughs located close to the center are the most expensive ones.
- These boroughs have furthermore the most number of venues.
- The boroughs Treptow-Kpenick and Pankow have the least amount of venues but are in the mid-range of rent prices.

## Borough clustering



- We used Foursquare API to determine the top 100 venues in a range of 1000 meters for each borough. This data will help to cluster boroughs and find suitable descriptions.
- The elbow method was somehow helpful to find the optimal k, number of clusters.
- I decided to continue with 4 Clusters.



### Clusters and descriptions

- Finding meaningful descriptions is essential, as it may help the customers to choose suitable boroughs.
- The top 5 venues for each cluster help identifying descriptions.
  - Cluster 0 Bus Stop, Department Store, History Museum, Historic Site, Sculpture Garden.
    - **Description:** History & Museum (Orange)
  - Cluster 1 Hotel, Forest, Scenic Lookout, Mountain, Yoga Studio.

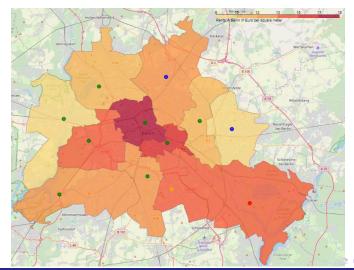
    Description: Nature & Relax (Red)
  - Cluster 2 Supermarket, Hotel, Gas Station, Bus Stop, Yoga Studio.

    Description: Supermarket & Food (Blue)
  - Cluster 3 Coffee Shop, Hotel, Restaurant, Cafe, Falafel Restaurant.

    Description: Cafe & Restaurant (Green)



# Combining rents and borough clusters





### Conclusion - Part 1

- Berlin is an expensive and colorful city. Rents for flats almost doubled since 2011, and will likely keep this trend.
- Boroughs close to the center are more expensive than outlying boroughs.
- Four clusters of boroughs can be distinguished: History & Museum, Nature & Relax, Supermarket & Food, Cafe & Restaurant.

### Conclusion - Part 2

- Prices for flats are likely to increase. For potential customers, now is the best time to move to the city.
- Real estate agencies can use the data to find good candidates for boroughs, respecting money customers are willing to pay and interest in venues.

### Future directions

- Data is restricted to renting flats only, but can be extended to buying and houses in general.
- Besides money and venue interest, one take take more features into account:
  - Crime rate
  - School rating (especially helpful for parents)
  - ...and many more!