PREM PRATIK, 21

CONTACT

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Navi Mumbai, Maharashtra

SKILLS

Technical Analysis
Derivatives Analysis

Microsoft Office (Advance Excel, PowerPoint, Word)

Communication and Leadership skills

EDUCATION

SIES College of Arts, Science & Commerce SION (W)

BMS (Capital Markets), Mumbai University, 2024 - 7.62 CGPA

Ryan International School

Class XII (Commerce), CBSE, 2021 - 73.6%

PROJECTS & RESEARCH REPORT

- Detailed Analysis of the case "Rise and fall of TATA DOCOMO" by understanding their operations scenario and financial conditions at that time.
- Conducted a comprehensive study on: Impact of Brand Personality on Consumer Buying Behaviour: An Empirical Study on Coca-Cola in Mumbai and Navi Mumbai.
- Developed a startup concept with a team of four, focusing on converting old mopeds and scooters into battery-powered, costefficient vehicles with high ROI and sustainability. Also covering its operations, finance, Marketing & HR aspects of this conceptual Company.
- Final Research Project TYBMS (Capital Markets) -To study the effects of digitalization on banking products and services.

PROFESSIONAL EXPERIENCE

Native Origin Foods & Herbs LLP

Jun 2024 - Dec 2024

Managed the supply chain operations & financial reconciliation of a million dollar American company's outsourced business, overseeing procurement from India, Hong Kong, and China, and facilitating seamless distribution to Australia and the USA.

Supply chain Management Intern

Jun 2024 - Sep 2024

- Gained proficiency in an inventory management system and initiated reconciliation process, identifying and correcting discrepancies in invoices, bills, purchase orders, and sales orders from October 2021 till my tenure.
- Progressed from learning to leading the procurement and sales reconciliation process, ensuring accuracy in financial transactions and inventory records.
- Supported vendor and customer communication as automation was under development.

Supply chain Management executive

Sep 2024 - Dec 2024

- Almost finished the reconciliation process, improving record accuracy while simultaneously managing live operations.
- Implemented a streamlined workflow with my team and introduced Jira to enhance operational efficiency.
- Took over the major communication of vendor and customer, ensuring smooth transactions and issue resolution.
- Contributed to the operations of a lean six-member team handling a milliondollar pharmaceutical business's supply chain.

Raj Mineral Resources

May 2023 - Jun 2023

Accountancy and client interaction

- Assisted in maintaining and organizing financial records, reconciling invoices, and ensuring accurate documentation of transactions for smooth accounting processes.
- Communicated with clients to follow up on payments, clarified invoicing queries, and helped streamline receivables management, improving cash flow efficiency.

EXTRA CURRICULAR ACHIEVEMENTS

- Professional Counter-Strike 2 esports Athlete with multiple top finishes in national and South East Asian tournaments.
 Competed for esports organizations and secured victories in several college-level tournaments across Mumbai.
- Former u-15 district level cricket player