# Market Analysis and Patient Sub-segment Identification for Glioblastoma Multiforme (GBM) Entry Strategy

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### Overview

This report aims to provide a comprehensive analysis of the Glioblastoma Multiforme (GBM) therapeutic area to support our client's decision-making process as they consider entering this highly specialized field. By leveraging the attached GBM patient data in .csv format, our analysis is focused on understanding the structure of the GBM market, particularly in terms of identifying clinically meaningful patient sub-segments that are currently treated differently. Our goal is to unveil distinct opportunities within this challenging and vital medical landscape.

In this report, we will:

- 1. Conduct a detailed examination of the GBM market, including its current status, challenges, and potential growth areas.
- 2. Analyze the patient data to identify patient sub-segments that exhibit unique clinical characteristics or treatment patterns.
- 3. Present findings and insights that will guide a 30-minute discussion with the management team, addressing the specific interests of our client.
- 4. Offer strategic recommendations based on our analysis to inform our client's potential entry strategy into the GBM therapeutic area.
- 5. By undertaking this analysis, we aim to facilitate a well-informed discussion that will lead to effective decision-making and market positioning for our client.

## **Descriptive Statistics**