



### **U.S. Semiconductors**

### **Bernstein Semi Cycle Tearsheet: Reversal?**

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James Williams +1-212-969-6351 iames.williams@bernstein.com Semis were high-flying through 2020, as pandemic fears gave way to reopenings and accelerated demand in many end markets. But there has been something of a reversal so far this year, as continued strong demand and tight capacity has raised the spectre of supply chain disruptions and long leadtimes with historic levels of shortages now impacting the industry, creating worries over sustainability and driving semis to underperform YTD.

We acknowledge the question of sustainability given the current unprecedented shortage situation, with worries over double ordering as well as some WFH demand upside that at some point will reach a limit.

But while the economic backdrop remains nebulous, it is clear that economic recovery is on the come as COVID vaccines deploy, massive stimulus gets unleashed, and potential pent-up demand releases, with some cyclical signs (seasonal to below-seasonal forward estimates, leaner distribution inventories, and a sector back to trading at a market discount) appear somewhat supportive.

So, what to do from here? We have advocated for selectivity, looking for names that either 1) possess long term secular growth stories that can stay attractive as we look through the near term, and/or 2) potentially more cyclical, but less expensive names with less WFH exposure. At a minimum we admit some of our secular names have taken a bath so far this year, but resets may be creating more attractive entries. And auto exposure looks particularly promising to us given we believe the auto recovery itself has legs.

To that end, NXPI looks like a winner, with auto recovery runway and a long-term structural story that, in our opinion, remains underappreciated on numerous metrics (whether growth, margins, cash generation and return, leverage, or business mix) (rated OP).

We continue to like AVGO as well, with better than average visibility on record backlog, SW driving lower volatility, strong FCF generation (with a likely return to deployment, either through M&A or buybacks forthcoming) all coupled to a quality, margin, and execution profile unavailable anywhere else in the space at a very attractive valuation (rated OP).

The NVDA and QCOM selloffs appear to be opening up more attractive entry points. NVDA numbers couldn't be better, with crypto risk (we believe) manageable & with the datacenter story playing out. And while QCOM admittedly had to reset a bit, the 5G & adjacency stories appear well intact, with clean regulatory and (now) a much easier multiple (both rated OP).

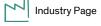
We remain Market-Perform on TXN, and ADI primarily on valuation, as well as AMD (though their multiple is getting more agreeable given the pullback).

**INTC** presents a bit of an enigma here. We acknowledge the near-term tactical bull case on Gelsinger hope (which has driven solid recent performance in the shares). But we also see a tough trajectory going forward with continued share losses, as well as a PC environment, currently supportive, that is likely to be punishing when it comes to an end (**rated UP**).



Analyst Page





### **TICKER TABLE**

			10 Mar 2021		TTM		EF	S Adjusted		P	/E Adjusted	
Ticker	Rating		Closing Price	Target Price	Rel. Perf.		2020A	2021E	2022E	2020A	2021E	2022E
AMD	М	USD	77.52	90.00	35.6%	USD	1.28	1.95	2.24	60.49	39.83	34.53
ADI	М	USD	147.11	165.00	8.3%	USD	4.91	6.05	6.74	29.99	24.30	21.81
AVGO	0	USD	437.59	500.00	31.2%	USD	22.15	26.90	28.88	19.76	16.26	15.15
INTC	U	USD	62.25	43.00	(20.0)%	USD	5.30	4.68	4.27	11.74	13.30	14.57
NVDA	0	USD	498.73	625.00	55.8%	USD	10.00	13.14	14.53	49.87	37.96	34.32
NXPI	0	USD	180.43	205.00	33.6%	USD	6.12	9.25	10.31	29.49	19.50	17.49
QCOM	0	USD	127.87	175.00	26.8%	USD	4.19	6.94	7.42	30.51	18.44	17.22
TXN	М	USD	169.42	165.00	15.8%	USD	5.96	6.67	6.98	28.43	25.38	24.29
SPX			3,898.81				170.56	196.84	196.84	22.86	19.81	19.81

O - Outperform, M - Market-Perform, U - Underperform, N - Not Rated

NVDA base year is FY2021; TXN EPS is GAAP.

### INVESTMENT IMPLICATIONS

**AMD (MP, \$90):** While expectations remain high, the company is delivering, and Intel's collapse has removed some of the constraints on the narrative.

ADI (MP, \$165): ADI is executing well in the current COVID environment, though the shares feel fully valued.

**AVGO (OP, \$500)**: Even in an uncertain environment, FCF remain strong, recurring revenues offer some protection, a solid dividend offers support, and valuation is attractive.

**INTC (UP, \$43):** Intel's long-term structural issues have finally broken to the forefront, with competitive pressures increasing amid process outlook that remains uncertain.

NVDA (OP, \$625): Continuing product cycles can drive significant growth, furthering upside in the shares

**NXPI (OP, \$205):** The near-term has stabilized and (with auto in recovery) the trajectory into 2021 appears solid, with the shares attractively valued vs peers.

**QCOM (OP, \$175):** The path is clear as multi-year legal headwinds recede, with numerous potential value drivers (5G, RF, AAPL, adjacencies etc.) driving the trajectory from here.

TXN (MP, \$165): While high-quality and executing very well, the shares feel fully valued in the current environment.

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### **DETAILS**

What a start to the year...

Semis were high-flying through most of 2020, as initial pandemic fears gave way to reopenings and accelerated demand in many end markets, with the SOX eventually returning 51% through 2020, trouncing the market with the S&P at +16%.

But there has been something of reversal so far this year, as continued strong demand and tight capacity has raised the spectre of supply chain disruptions and extended leadtimes, with historic levels of shortages now impacting the industry. To that end, investors have begun to worry about sustainability amid widespread short supply with concerns that we have seen this movie too many times before.

Hence the sector has underperformed YTD, with almost no companies being rewarded for strong numbers (and in many cases, being punished in spite of them).

We acknowledge the question of sustainability given the current unprecedented shortage situation, with increasing signs of tightness and euphoria bringing the risk that some of the current strong demand could be resulting from potential double ordering in the wake of uncertain supply chains. Some of the current strength undoubtedly remains WFH-driven, with some end markets (PCs, etc.) facing tough compares and uncertain trajectory especially as vaccines become more widespread. And the sector itself is very crowded.

But while the economic backdrop remains nebulous, it is clear that the economy this year will by necessity be (likely much) better than last year as COVID vaccines deploy, massive stimulus gets unleashed, and potential pent-up demand releases; while we don't know how long it will last it seems likely that 2021will generate another year of growth for the sector on the other side of COVID. And the near-term cyclical signs actually appear reasonably supportive. Forward growth estimates appear mostly seasonal and even a bit below. Distribution inventories appear leaner than they have been in a while. And while valuations are somewhat elevated on an absolute basis, the sector is back to trading at a ~7% discount to the S&P, back into the typical historical range.

So, what to do from here? We have liked a somewhat selective approach in this environment, looking for names that either 1) possess long term secular growth stories that can continue to be attractive as we look through the near term, and/or 2) potentially more cyclical, but less expensive names with less WFH exposure. At a minimum we admit our secular names have taken a bath so far this year, caught up in the current industry dynamics as well as a turn of the cheek against growthier names in general (with NVDA ~19% off its highs on stellar numbers, and with QCOM the worst performer YTD in our coverage), but we believe entry points are getting attractive given the underlying narratives. Anything auto-exposed looks attractive to us given we believe the auto recovery itself has legs (NXPI in particular in our coverage fits this bill). And AVGO looks like a good place to park to us with a solid combination of better visibility, prospect for cash deployment, and valuation.

**NXPI looks like a winner here.** While shortages are most rampant in the auto space given COVID-induced supply chain whipsaws and order cancellations, the auto semi recovery also likely has the longest legs given likely multiple quarters needed to rebalance supply and demand, and with a bone-dry channel likely to run fuller in the future given the industry's just-in-time practices may no longer be viable. And over the long term we like the name as well, with attractive normalized valuation and good FCF generation, and a story that in our opinion remains underappreciated on every metric vs history (whether growth, margins, cash generation and return, leverage, and business mix) (**rated OP**).

We continue to like AVGO, with better than average visibility on a record backlog, lower volatility due to their SW strategy, strong FCF generation (with a likely return to deployment, either through M&A or buybacks forthcoming) and increased transparency all coupled to a quality, margin, and execution profile unavailable anywhere else in the space at a very attractive valuation (rated OP).

The NVDA story remains attractive, with the recent pullback offering an entry point. The shares sold off hard after a stellar print amid the re-emergence of crypto and a fear that datacenter isn't "beating by enough." However, we believe dynamics around crypto can be different this time around (with much stronger organic gaming demand in this cycle and a much leaner channel given the current supply situation), and the datacenter trajectory is a function of very long leadtimes (allowing growth but making blowouts harder to come by, but also protecting to the downside with the company navigating a recent industry digestion phase without feeling it at all). The narrative still appears very strong to us, with the recent pullback offering an entry point (rated OP).

And the QCOM sell-off looks a bit overdone to us as well. While QCOM enjoyed a stellar 2020, 2021 has not been so kind, and the shares (somewhat surprisingly to us) have been the worst YTD performers in our coverage, a function of expectations that

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got a bit over-inflated into the last earnings print (and which subsequently required a bit of a reset) and concerns that China handset makers may be a tad overzealous in their pursuit of newly-available Huawei share. However, while resetting numbers isn't fun, it's better to do it now vs later (and it's now done), the 5G cycle continues to play out, and the adjacency story is becoming increasingly real, all against a backdrop where customer and regulatory disputes have (finally) eased. With the pullback the shares now trade at an almost 20% discount to the SOX, reminiscent of much more troubled times; we believe the entry point is attractive here (rated OP).

We note that both NVDA and QCOM make an appearance in our quant team's recent screen of high-quality, beaten-down stocks<sup>1</sup>.

We remain neutral on ADI and TXN, primarily on valuation, and while both stocks have been decent absolute performers, both underperformed the SOX last year and YTD so far this year, with valuations that remain elevated. TXN's bet on factory loadings and inventory build looks like the right one now given current industry supply constraints, but the very strong near-term trajectory and high availability makes it somewhat difficult to fully dismiss the risk of overorders (though of course the company won't care about it given their long-term perspective, a point of view we are loath to disagree with fundamentally). And ADI may grow more interesting as the MXIM acquisition approaches closure but the general narrative is shifting a bit (with the company backing off their growth targets around comm infrastructure) (both rated MP).

As the Gelsinger Bump has transferred hope back to Intel, some of that hope has come at AMD's expense, and the shares have suffered somewhat YTD after an amazing 2020. The company is admittedly firing on all cylinders, with a strong 2021 outlook offered in January, but some of the "hope" that has supported the shares seems to be transferring back to Intel as investors there look to Pat Gelsinger for salvation. We do believe however that share gains remain in the cards likely for the next several years regardless of any actions Intel takes, and valuation is getting more agreeable given the pullback (rated MP).

And INTC remains an enigma here. The stock has run on the Gelsinger trade, and in fact we can see the near-term tactical bull call as we await more color on "The Plan," likely forthcoming relatively soon. That being said, we wonder what happens after that as the next several years appear very challenging, with continued share losses likely guaranteed (AMD, as well as AAPL), ARM gets increasing traction in the datacenter (with even more risk should NVDA manage to close the ARM deal), and current PC strength (at some point) is going to come to an end (with our 2022 numbers well below the Street) (rated UP).

<sup>&</sup>lt;sup>1</sup> March 9, 2021 - <u>Quantitative Research: Quality On Sale - High quality stocks selling at historic discounts</u> (Larson)

### **TEARSHEET**

- 1. Near term revenue estimates are roughly seasonal, Neutral impact, unchanged vs. December.
- 2. Forward revenue estimates are roughly in-line with, to slightly below seasonal. Neutral to positive impact, slightly better vs December.
- 3. Negative revisions appear to have bottomed. Recall that one typically wants to buy semi stocks after numbers have come down, but before they trough. Neutral impact, mostly unchanged vs December.
- 4. Channel inventory days have come down, with dollars up slightly QoQ and down YoY on strong sell-out, though with days near the high end of the historical range, but within it. Neutral impact, slightly better vs December.
- **5. Semiconductor company days down, within the historical range, with inventory \$ down QoQ but up YoY**; Neutral impact, slightly better vs December.
- 6. Relative valuations at a ~7% discount to the S&P, in-line with historical levels, though with absolute valuations at high levels. Neutral impact, a bit better vs December.
- 7. The sector remains crowded relative to history and vs TMT, and worsening over the last three months. Negative Impact, and a bit worse vs December.

## EXHIBIT 1: Semiconductor cyclical indicators suggest some normalization of growth estimates (though off a high Q3 base) and some improvement on inventories and relative valuation, though the space appears crowded

Indicator	Sept '20	Dec '20	Mar '21	Notes
Current Qtr Revenue Estimates				1Q:21 growth expectations are in line with seasonal (Exhibits 32-33)
Forward Revenue Estimates				1Q:21 through 4Q:21 expectations generally inline to a bit below seasonal (Exhibits 32-33)
Earnings Revisions				Negative revisions appear to have bottomed (Exhibits 34)
Channel Inventories			1000	Inventory days decreased and are within the historical range on strong sell-out. \$ increased QoQ and decreased YoY (Exhibits 36-37, 40)
Semi Inventories			(CA)	Inventory days decreased and are within the historical range. \$ decreased QoQ and increased YoY (Exhibits 38-39, 41)
Valuation relative to S&P 500			( a a a a a a a a a a a a a a a a a a a	Relative valuation for semis are at 7% discount to the S&P, normal vs history, & high on an absolute basis (Exhibits 42-43)
Crowding				Semis are quite crowded relative to their own history and the overall TMT market (Exhibits 44-45)

Source: Company reports, Bloomberg, Bernstein estimates and analysis

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### Reversal?

What a start to the year...

Semis were high-flying through most of 2020, as initial pandemic fears gave way to reopenings and accelerated demand in many end markets, with the SOX eventually returning 51% through 2020, trouncing the market with the S&P at +16% (**Exhibit 2**).

But there has been something of reversal so far this year, as continued strong demand (**Exhibit 3**) and tight capacity (**Exhibit 4**) has raised the spectre of supply chain disruptions and extended leadtimes, with historic levels of shortages now impacting the industry.

To that end, investors have begun to worry about sustainability amid widespread short supply with concerns that we have seen this movie too many times before. Hence the sector has underperformed YTD (**Exhibit 5**), with almost no companies being rewarded for strong numbers (and in many cases, being punished in spite of them) (**Exhibit 6**, **Exhibit 7**).

But while the economic backdrop remains nebulous, it is clear that the economy this year will by necessity be (likely much) better than last year as COVID vaccines deploy (**Exhibit 8**), massive stimulus gets unleashed, and potential pent-up demand releases; while we don't know how long it will last it seems likely that 2021 will generate another year of growth for the sector on the other side of COVID (**Exhibit 9**, **Exhibit 10**).

By end market the work-from-home beneficiaries (PCs, etc.) continue to show strength (**Exhibit 11, Exhibit 12**) but are likely the ones to watch for possible reversal at some point on potential pull-forward and digestion concerns; datacenter remains in a modest digestion phase now (**Exhibit 13**) which may ease at some point soon especially as new platforms (Ice Lake, Milan etc.) begin to ramp.

In contrast automotive (one of the select end markets that was quite detrimentally impacted by COVID) has entered strong recovery especially in the US and China (**Exhibit 14, Exhibit 15, Exhibit 16**), but order cancellations last year, coupled to the rapid demand snapback and resulting supply chain disruption is driving significant supply constraints<sup>2</sup>.

And smartphones are returning to growth, up ~4% YoY globally in Q4, and with China shipments up 241% YoY in February (albeit on the easy COVID trough compare) (**Exhibit 17, Exhibit 18, Exhibit 19**) as the sector recovers from COVID and the 5G cycle began in earnest.

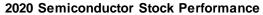
GPUs remain in very tight supply on very strong demand, though crypto is beginning to raise its head again<sup>3</sup> (Exhibit 20).

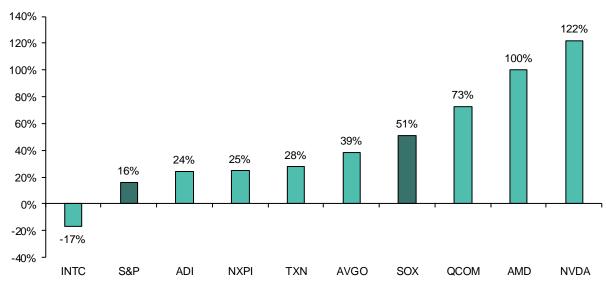
Semi multiples are up 21% YoY, but down -9% YTD and -15% since the Feb 16 '21 SOX Peak (Exhibit 21).

<sup>&</sup>lt;sup>2</sup> February 16, 2021 - Global Semiconductors and Autos - Where have all the semis gone?

<sup>&</sup>lt;sup>3</sup> March 10, 2021 - Global Semiconductors: Bitcoin back on the stage? How about ESG considerations?

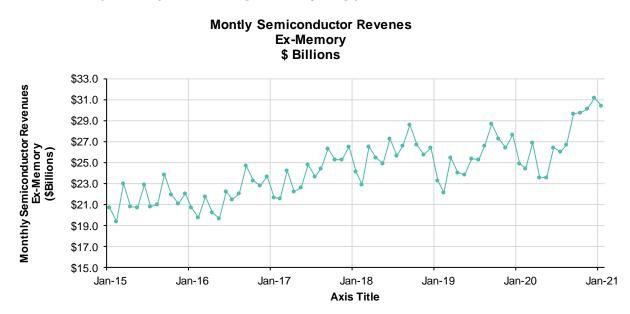
EXHIBIT 2: Semi stocks were high-flying through most of 2020





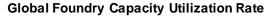
Source: Bloomberg, Bernstein analysis

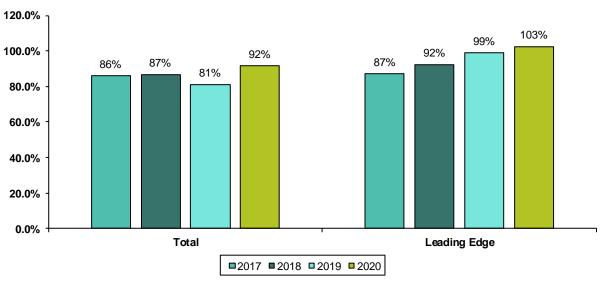
EXHIBIT 3: Industry trajectory remains strong after a surprisingly resilient 2020



Source: World Semiconductor Trade Statistics, Bernstein analysis

EXHIBIT 4: But industry capacity is very tight, with shortages compounding...

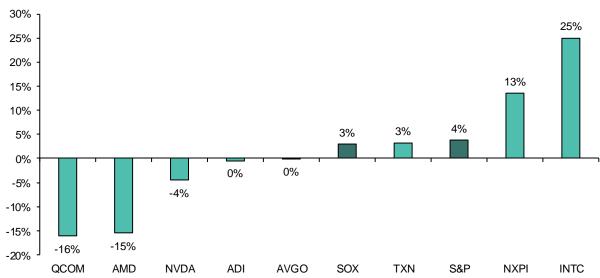




Source: Gartner, Bernstein analysis

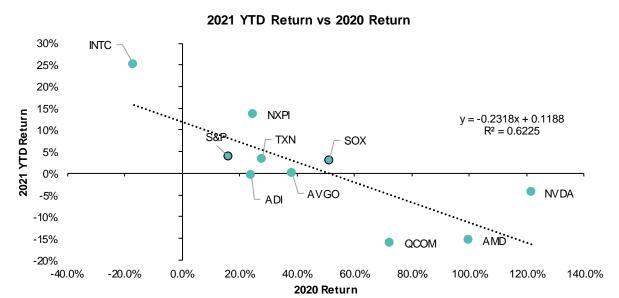
EXHIBIT 5: ...and stock performance trends have reversed so far this year with YTD underperformance for semis...





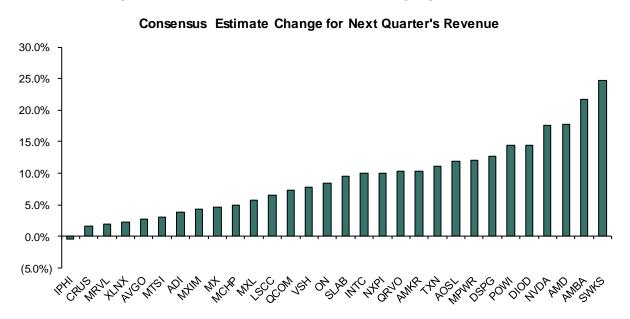
Source: Bloomberg, Bernstein analysis

EXHIBIT 6: ...and a sharp reversal for most of our names so far in 2021



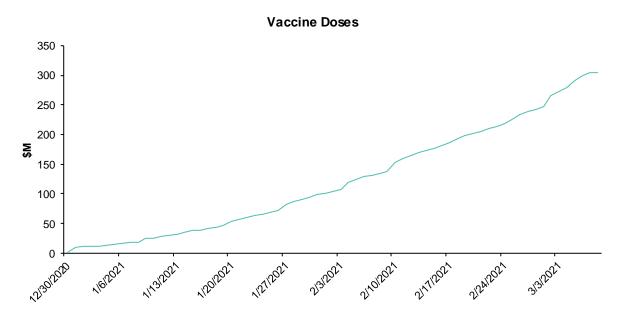
Source: Bloomberg, Bernstein analysis

EXHIBIT 7: Most companies raised numbers on their most recent earnings reports



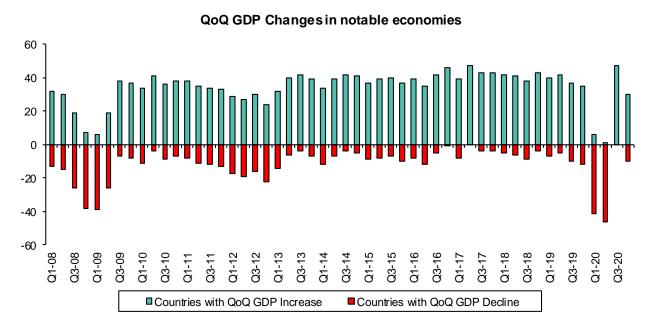
Note: Data pulled 3/08/2021 Source: Bloomberg, Bernstein analysis

**EXHIBIT 8: Vaccine distribution is accelerating** 



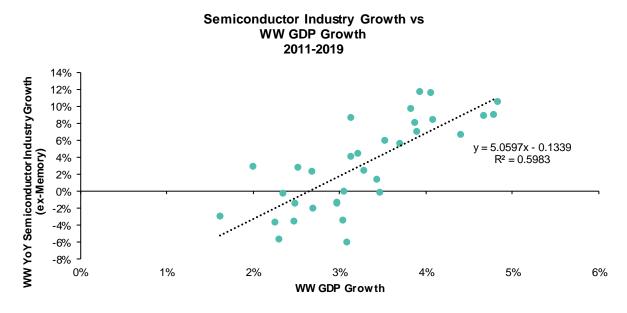
Source: Bloomberg, Bernstein analysis

EXHIBIT 9: The macro situation is generally improving globally following the impact of COVID earlier in the year



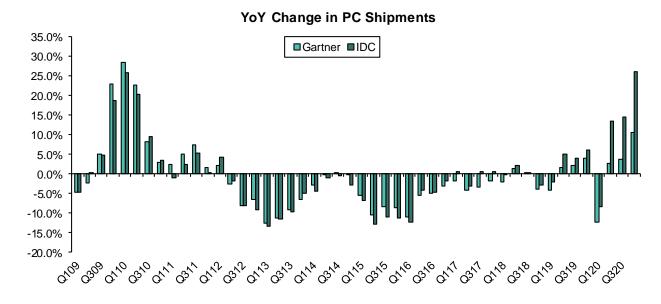
Note: Q4-2020 QoQ GDP change is available for 40 countries (out of 47) as of this writing. Source: OECD, Bernstein analysis

EXHIBIT 10: Semis remain highly correlated to GDP growth



Source: Bloomberg, WSTS, Bernstein analysis

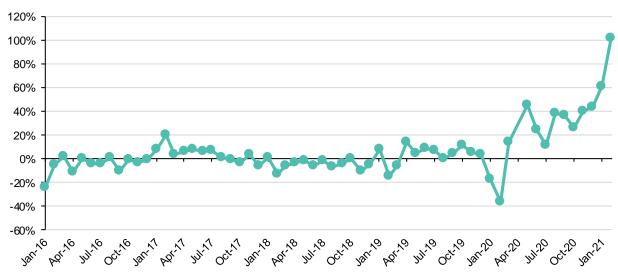
EXHIBIT 11: PC shipments were quite strong in Q4, as demand remains elevated



Source: IDC, Gartner, Bernstein analysis

EXHIBIT 12: ...with end demand particularly for notebooks continuing at high levels on WFH drivers, with Taiwan ODM notebook shipments continuing to grow significantly YoY into Q1

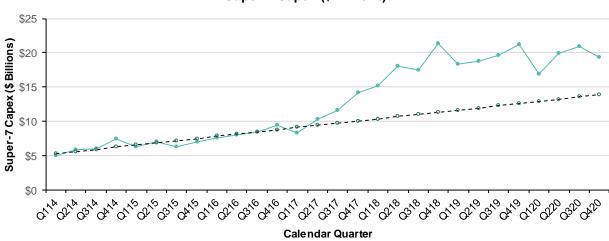




Source: Company reports (compiled by Digitimes), Bernstein analysis

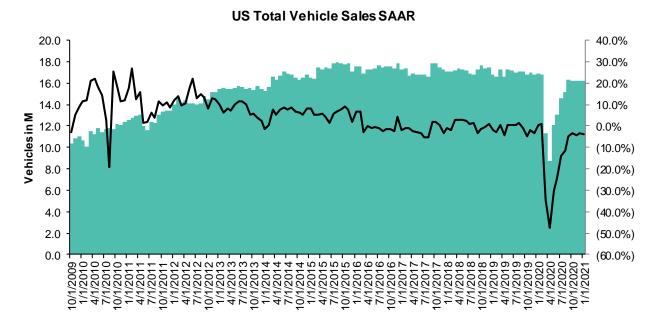
EXHIBIT 13: Hyperscale capex spending was down QoQ and YoY in Q420

### Super 7 Capex (\$ Billions)



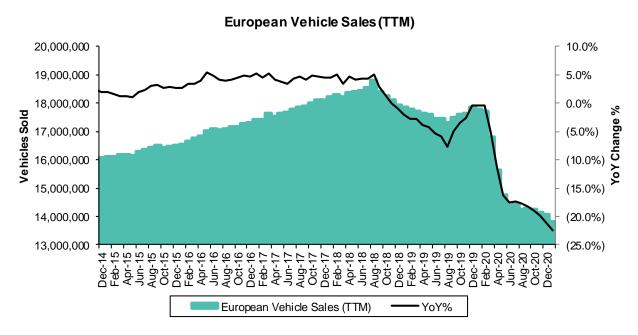
Source: Company reports, Bernstein analysis

EXHIBIT 14: US auto sales declined -3.9 % YoY in January, as the auto rebound is muted by supply shortages



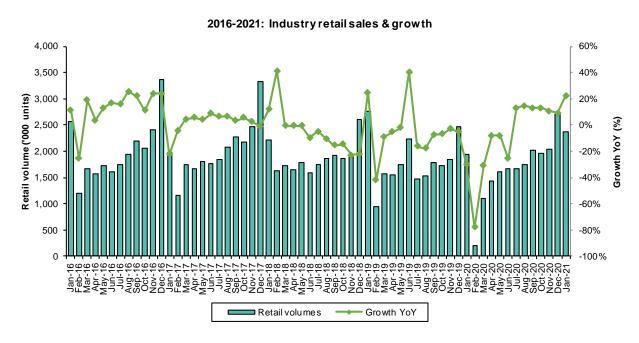
Source: Federal Reserve, Bernstein analysis

EXHIBIT 15: Units declined -22.4% in Europe in January



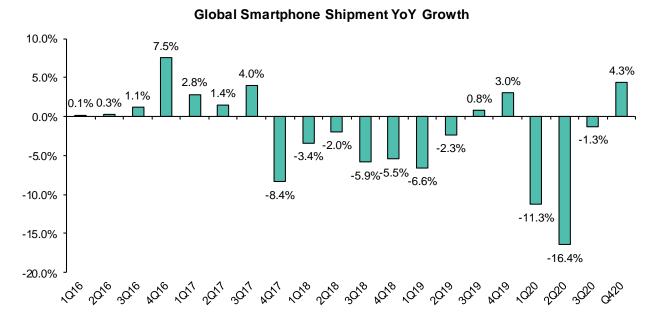
Source: Bloomberg, Bernstein analysis

EXHIBIT 16: Chinese first-time retail car insurance volumes continue to rebound, posting a 22.4% year on year increase in January



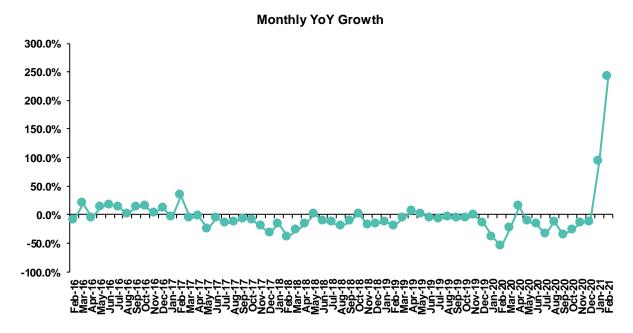
Source: C.A.D. and Bernstein analysis.

EXHIBIT 17: Smartphones rose YoY in the Dec-Q, returning to growth



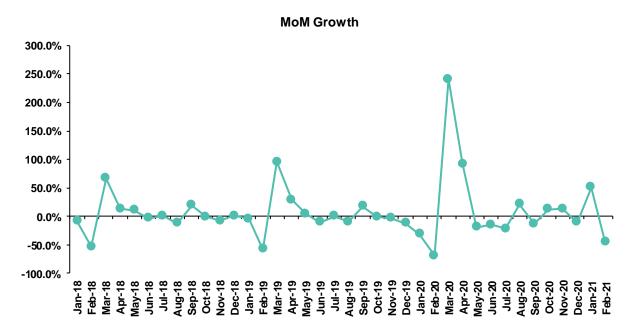
Source: IDC, Bernstein analysis

EXHIBIT 18: China handset shipments rose 241% in February 2021 vs February 2020 (admittedly an easy compare off the COVID trough)



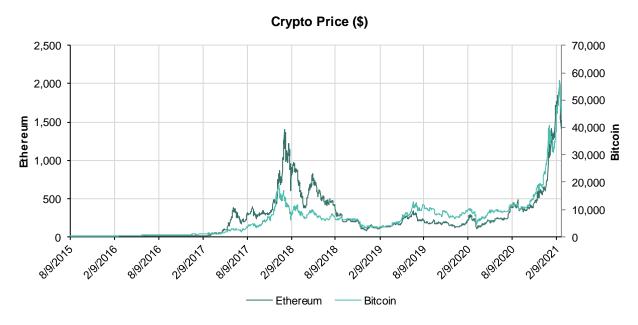
Source: China Academy of Telecommunication Research, Bernstein analysis

EXHIBIT 19: ...and fell -46% MoM in February off a very strong January



Source: China Academy of Telecommunication Research, Bernstein analysis

EXHIBIT 20: Cryptocurrency prices have risen dramatically



Source: Coinbase, Bloomberg, Bernstein analysis

EXHIBIT 21: Semi multiples are up 21% YoY and down -9 % YTD, and - 15% since the Feb 16 2021 SOX peak

			Last Bernstein			Today vs	Today vs	Today vs	Today vs
	12 months ago	YTD	Cycle Check	SOX Peak	Today	3/10/2020	12/31/2020	12/11/2020	2/16/2021
Price	3/10/2020	12/31/2020	12/11/2020	2/16/2021	3/10/2021	Δ	Δ	Δ	Δ
SOX	1656.5	2795.5	2704.1	3238.9	2879.3	74%	3%	6%	-11%
S&P 500	2882.2	3756.1	3663.5	3932.6	3907.2	36%	4%	7%	-1%
Implied Forward Earnings						Δ	Δ	Δ	Δ
SOX	96.3	121.3	120.3	132.2	138.0	43%	14%	15%	4%
S&P 500	172.1	158.7	160.7	172.4	174.2	1%	10%	8%	1%
P/FE						Δ	Δ	Δ	Δ
SOX	17.2x	23.1x	22.5x	24.5x	20.9x	21%	-9%	-7%	-15%
S&P 500	16.7x	23.7x	22.8x	22.8x	22.4x	34%	-5%	-2%	-2%
SOX Premium/(Discount) to S&P 500	3%	-3%	-1%	7%	-7%				

Note: Rolling Relative NTM P/FE. Priced as of 3/10/2021

Source: Bloomberg, Bernstein analysis

### Semiconductor demand continues to be resilient as we start to turn the corner on the COVID-19 pandemic

Entering 2021 overall industry demand remains strong, with worldwide semiconductor sales growing ~19% YoY in January, and ~22% ex-Memory (Exhibit 22, Exhibit 23).

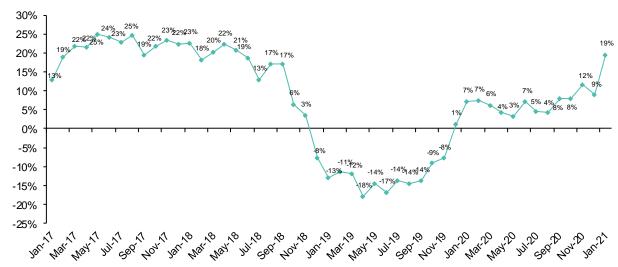
Applying normal seasonality (acknowledging that we are in an unprecedented environment) this suggests semis growing ~9% in 2021 (Exhibit 24).

Semis have performed on par with the S&P 500 (Exhibit 25, Exhibit 27).

Both the SOX and S&P 500 are up YTD in absolute terms (up 3.0% and 3.8% respectively) (**Exhibit 28**). However, the SP&500 and SOX have both fallen since their all times highs mid-February 2021, when the Sox was up 15.9% YTD (on Feb 16) and the S&P500 up 4.8% YTD (on Feb 12) (**Exhibit 28**).

### EXHIBIT 22: Semiconductor revenues grew 19% YoY in January

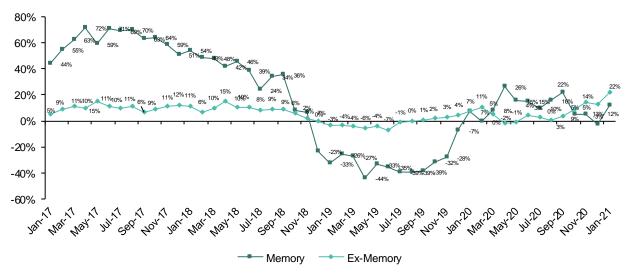




Source: WSTS, Bernstein analysis

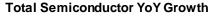
EXHIBIT 23: Industry growth was supported by both memory (up 12%) and non-memory (up 22%),

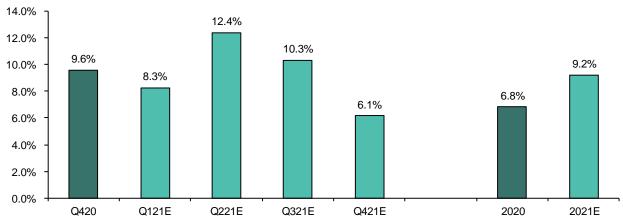




Source: WSTS, Bernstein analysis

EXHIBIT 24: Semis were up 9.6% YoY in Q420; normal seasonality would drive high-single digit growth for 2021



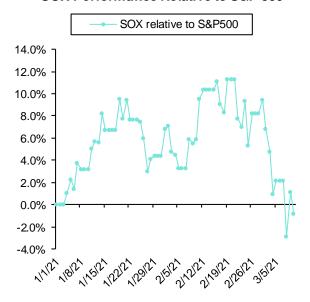


\*Analysis assumes typically seasonal industry growth for 2021 off the Q420 base Source: WSTS, Bernstein estimates and analysis

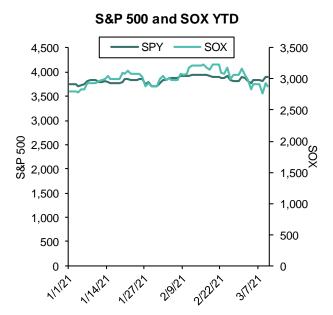
## $\mathsf{EXHIBIT}$ 25: The SOX is slightly underperforming the S&P500 YTD

# EXHIBIT 26: Both the SOX and S&P 500 are up YTD in absolute terms (up 3.0% and 3.8% respectively), although both down from mid-February peaks (15.9% and 4.8%, respectively)

### **SOX Performance Relative to S&P 500**

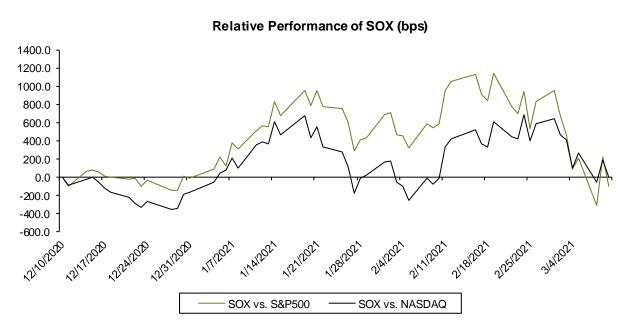


Source Bloomberg, Bernstein analysis



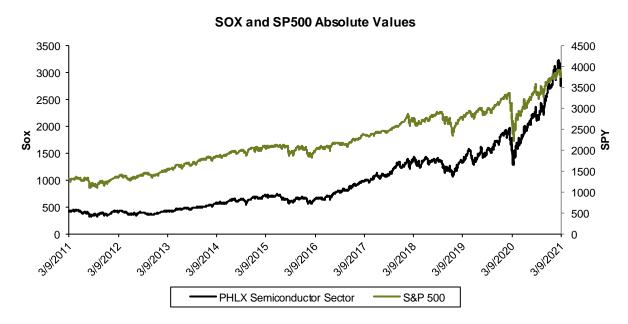
Source: Bloomberg, Bernstein analysis

EXHIBIT 27: SOX has slightly underperformed the SP500 and performed on par with the Nasdaq over the last 3 months



Source: Bloomberg, Bernstein analysis

EXHIBIT 28: The SOX and the S&P have fallen since their peaks in mid-February 2021.

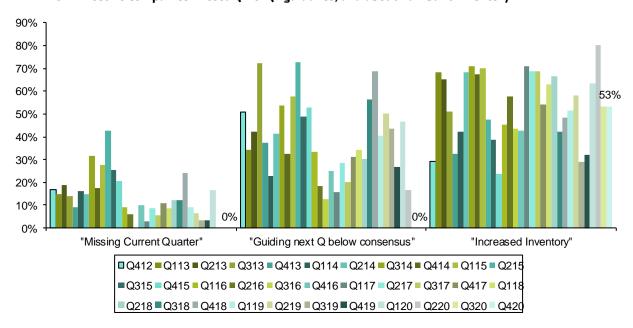


Source: Bloomberg, Bernstein analysis

### We continue in full snapback mode, with almost no companies guiding down Q1

For the second quarter in a row, no companies in our screen missed quarter results or their next quarter guides during the Q4 earnings season. 53% of the companies reported dollar inventory increases, flat vs last quarter (**Exhibit 29-Exhibit 31**).

EXHIBIT 29: Almost no companies missed Q4 or Q1 guidance, and about half built inventory



Note: Based on Bloomberg consensus, assumes consensus converges to guidance in a week after the report. Source: Company reports, Bloomberg, Bernstein analysis

11 March 2021

EXHIBIT 30: Almost no companies in our sample significantly missed revenue estimates for this quarter or next quarter, and 53% reported growth in absolute inventory dollars

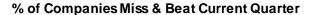
Ticker	Common None	Q4 Actual	vs Consensus	Q1 Guidance	vs Consensus	Inventory
licker	Company Name	Revenue	<b>Gross Margin</b>	Revenue	<b>Gross Margin</b>	Increase
AMD	Advanced Micro Devices, Inc.	7.4%	-29bps	17.7%	7bps	8.3%
AOSL	Alpha and Omega Semiconductor Limited	3.1%	251bps	11.9%	130bps	4.8%
AMBA	Ambarella, Inc.	6.9%	69bps	21.8%	61bps	10.0%
AMKR	Amkor Technology, Inc.	5.5%	181bps	10.4%	250bps	(0.8%)
ADI	Analog Devices, Inc.	3.2%	2bps	3.8%	-2bps	1.7%
AVGO	Broadcom Limited	0.6%	1495bps	2.7%	0bps	(5.1%)
CRUS	Cirrus Logic, Inc.	5.3%	69bps	1.6%	-19bps	(31.7%)
DIOD	Diodes Incorporated	4.2%	-43bps	14.4%	-48bps	18.0%
DSPG	DSP Group, Inc.	6.3%	5bps	12.7%	80bps	10.6%
IPHI	Inphi Corporation	0.1%	783bps	(0.2%)	-114bps	2.6%
INTC	Intel Corporation	14.1%	341bps	9.7%	171bps	(9.1%)
LSCC	Lattice Semiconductor Corporation	4.0%	154bps	6.5%	40bps	8.6%
MTSI	MACOM Technology Solutions Holdings, Inc.	0.4%	51bps	3.0%	128bps	(2.8%)
MX	MagnaChip Semiconductor Corporation	15.0%	64bps	4.6%	27bps	16.1%
MRVL	Marvell Technology Group Ltd.	1.5%	1105bps	1.9%	7bps	(0.1%)
MXIM	Maxim Integrated Products, Inc.	4.2%	-19bps	4.3%	-10bps	(1.6%)
MXL	MaxLinear, Inc.	2.3%	38bps	5.7%	28bps	(6.3%)
MCHP	Microchip Technology Incorporated	0.2%	41bps	4.9%	74bps	0.7%
MPWR	Monolithic Power Systems, Inc.	3.5%	3bps	12.0%	-21bps	6.1%
NVDA	NVIDIA Corporation	3.8%	-4bps	17.5%	25bps	22.1%
NXPI	NXP Semiconductors NV	1.9%	167bps	10.1%	74bps	(3.2%)
ON	ON Semiconductor Corporation	6.8%	40bps	8.5%	77bps	(2.3%)
POWI	Power Integrations, Inc.	16.1%	8bps	14.4%	-129bps	(1.8%)
QCOM	QUALCOMM Incorporated	(0.2%)	103bps	7.4%	-219bps	(1.8%)
QRVO	Qorvo, Inc.	2.9%	204bps	10.3%	-18bps	0.5%
SLAB	Silicon Laboratories Inc.	7.4%	-37bps	9.5%	-88bps	0.8%
SWKS	Skyworks Solutions, Inc.	43.1%	56bps	24.7%	34bps	(10.9%)
TXN	Texas Instruments Incorporated	13.2%	82bps	11.2%	38bps	(5.6%)
VSH	Vishay Intertechnology	2.4%	-127bps	7.8%	25bps	1.8%
XLNX	Xilinx, Inc	3.6%	-61bps	1.9%	-25bps	6.4%

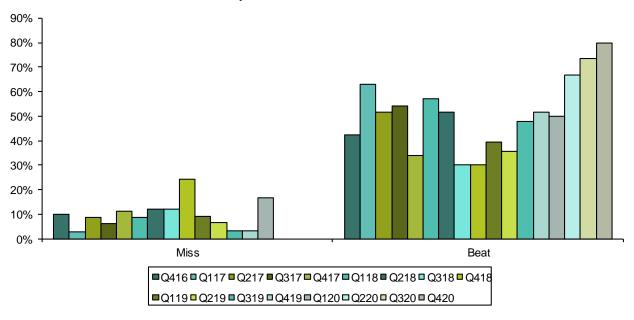
We define a revenue "miss" in this context as more than 1% light vs consensus, a "beat" if results exceed consensus

Note: Based on Bloomberg consensus, assumes consensus converges to guidance in a week after the report. (For AVGO, +6 day)

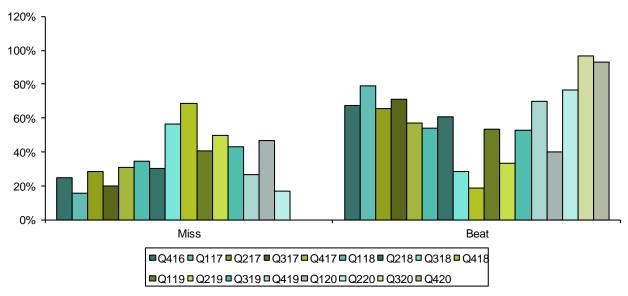
Source: Company reports, Bloomberg, Bernstein analysis

EXHIBIT 31: No companies in our sample missed in the current quarter; 83% of companies provided guidance above consensus while none guided below consensus





### % of Companies Miss & Beat Next Quarter Guidance

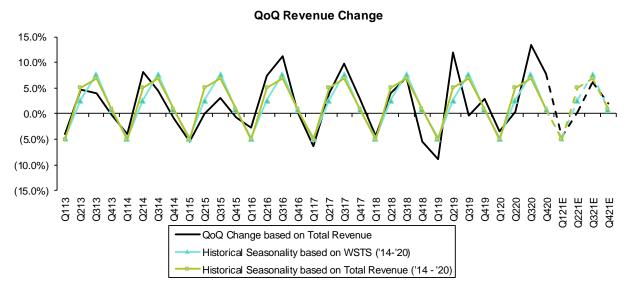


We define a revenue "miss" in this context as more than 1% light vs consensus, a "beat" if results exceed consensus Source: Company reports, Bloomberg, Bernstein analysis

After a significantly above-seasonal Q4, investors are modeling normalization off that higher base, with a roughly in-line to slightly below seasonal trajectory going forward for the next several quarters

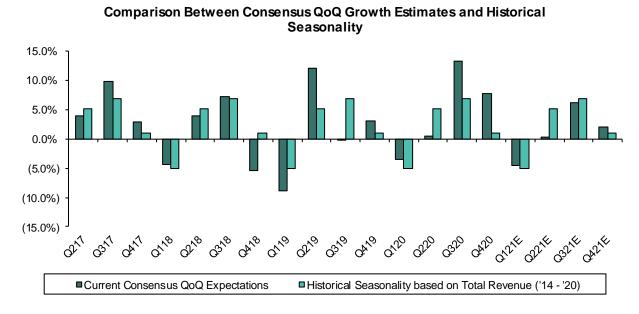
Q4 results were above seasonal as the COVID recovery continues. Investors are modeling a normalization off that higher base, with a roughly in-line to slightly below seasonal trajectory going forward for the next several quarters (**Exhibit 32**, **Exhibit 33**).

EXHIBIT 32: Consensus appears to expect roughly normal-to-below seasonality for the next few quarters



Based on a basket of 54 representative semiconductor companies. Seasonality from 2014-2020 Source: Company reports, Bloomberg, WSTS, Bernstein estimates and analysis

EXHIBIT 33: ...with generally in line-to-below seasonal expectations in numbers for the next four quarters



Based on a basket of 56 representative semiconductor companies. Seasonality from 2014-2020. Source: Bloomberg, WSTS and Bernstein analysis

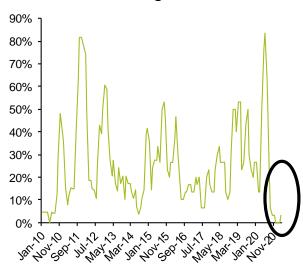
### Estimates cuts have eased as the COVID trough passes

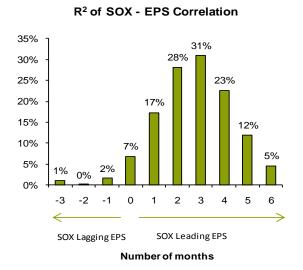
The pandemic initially drove a sharp uptick in negative revisions a couple of quarters ago. However, given the initial impact of COVID has proven less than feared the pace of companies lowering numbers has significantly slowed and now, halted as companies have seen near-term (relative) strength (though in some cases caveated somewhat with pull-forward and inventory build concerns) (**Exhibit 34**). Note that the most upside is typically obtained when buying semi stocks after numbers have come down, but before they trough<sup>4</sup> (**Exhibit 35**); we appear to be past this point now.

EXHIBIT 34: Negative earnings revisions appear to have troughed

EXHIBIT 35: Stock performance tends to lead revisions by about a quarter or so

% of Reported Semiconductor Company Earnings Revisions that are Negative





% of companies demonstrating MoM negative revision to NTM EPS; 3-month smoothed. Negative revision if changes by at least 1% Source: Bloomberg, Bernstein analysis Source: Bloomberg, Bernstein analysis

Inventory days and \$ in the channel dropped on strong sellout, and days are in the historical range though near the higher end. Semiconductor-owned inventories dropped on a days basis and appear roughly normal, though \$ rose YoY

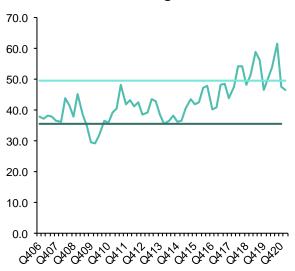
In Q420, distributor inventory days fell sequentially amid tight supply and a strong demand environment. \$ were up slightly QoQ and down YoY (Exhibit 36, Exhibit 37, Exhibit 40).

Semiconductor company inventory days also fell, with inventory dollars down QoQ but increasing YoY (Exhibit 38, Exhibit 39, Exhibit 41).

<sup>&</sup>lt;sup>4</sup> Please see "<u>U.S. Semiconductors: Signs of the Cyclical Peak Arriving, When Will It Be Time To Buy?</u>" published on September 22, 2010.

EXHIBIT 36: Distribution days of inventories decreased on average on strong sell-out

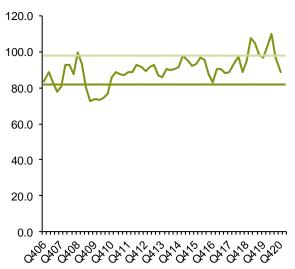
Distribution Days of Inventory
Average



Source: Bloomberg, Bernstein analysis

EXHIBIT 38: Semi days of inventories decreased on average and returned to the historical range

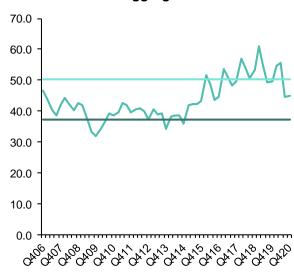
Semiconductors Days of Inventory Average



Source: Bloomberg, Bernstein analysis

EXHIBIT 37: On an aggregate basis, days decreased, remaining in the historical range

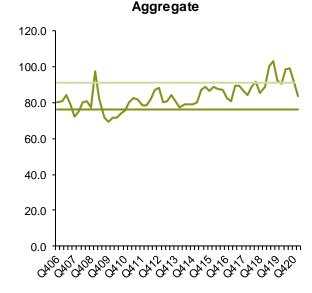
Distribution Days of Inventory Aggregate



Source: Bloomberg, Bernstein analysis

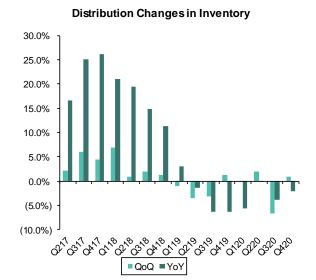
**EXHIBIT 39: The same is true on an aggregate basis** 

Semiconductors Days of Inventory



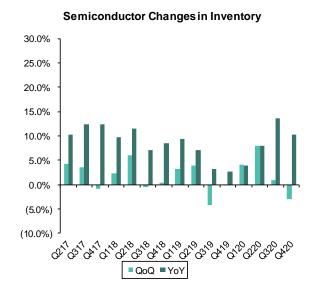
Source: Bloomberg, Bernstein analysis

## EXHIBIT 40: Overall distributor inventory \$ were up QoQ and down YoY...



Source: Company reports, Bloomberg, Bernstein analysis

## EXHIBIT 41: ... while semiconductor company inventory \$ fell QoQ and rose YoY



Source: Company reports, Bloomberg, Bernstein analysis

Semi relative valuations appear reasonably normal vs historical trends (at a ~7% discount to the S&P), though absolute valuations remain elevated (in semis and the broader market)

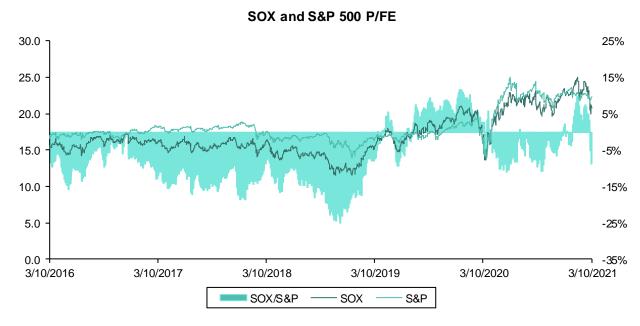
The SOX is trading at a 7% discount to the S&P500 (vs trading roughly at par at the time of our prior December cycle note), in line with historical trends (**Exhibit 42**). However, valuations remain elevated on an absolute basis (both for semis and the broader market) (**Exhibit 43**).

EXHIBIT 42: Semis are trading at 7% discount to the S&P 500, inline with historical trends



Note: Rolling relative NTM P/FE Source: Bloomberg, Bernstein analysis

EXHIBIT 43: However, absolute valuations remain elevated (for the broader market as well as semis)

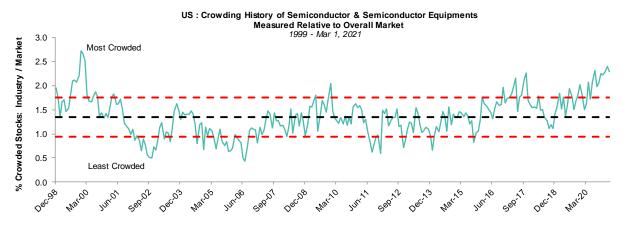


Note: Rolling relative NTM P/FE Source: Bloomberg, Bernstein analysis

## Semiconductors appear quite crowded relative to historical trends as well as relative to the broader TMT space, increasing over the last quarter

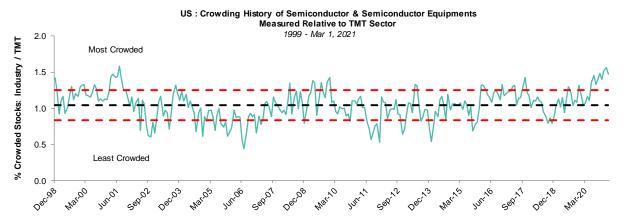
Crowding can identify further risks or opportunities. The semiconductor today is quite crowded vs its own history, well above 2 standard deviations (relative to the market) vs its own historical mean, and nearly 1.5 standard deviations relative to the TMT sector (**Exhibit 44, Exhibit 45**). Crowding has increased vs last quarter.

EXHIBIT 44: Semiconductors appear crowded relative to their own history vs the market...



Source: MSCI, FactSet, Bernstein analysis

EXHIBIT 45: ...and vs. the TMT space



Source: MSCI, FactSet, Bernstein analysis

So, what to do from here? We have liked a somewhat selective approach in this environment, looking for names that either 1) possess long term secular growth stories that can continue to be attractive as we look through the near term, and/or 2) potentially more cyclical, but less expensive names with less WFH exposure. At a minimum we admit our secular names have taken a bath so far this year, caught up in the current industry dynamics as well as a turn of the cheek against growthier names in general (with NVDA ~19% off its highs on stellar numbers, and with QCOM the worst performer YTD in our coverage), but we believe entry points are getting attractive given the underlying narratives. Anything auto-exposed looks attractive to us given we believe the auto recovery itself has legs (NXPI in particular in our coverage fits this bill). And AVGO looks like a good place to park to us with a solid combination of better visibility, prospect for cash deployment, and valuation.

**NXPI looks like a winner here.** While shortages are most rampant in the auto space given COVID-induced supply chain whipsaws and order cancellations, the auto semi recovery also likely has the longest legs given likely multiple quarters needed to rebalance supply and demand, and with a bone-dry channel likely to run fuller in the future given the industry's just-in-time practices may no longer be viable<sup>5</sup>. And over the long term we like the name as well, with attractive normalized valuation and good FCF generation, and a story that in our opinion remains underappreciated on every metric vs history (whether growth, margins, cash generation and return, leverage, or business mix) (**rated OP**).

We continue to like AVGO, with better than average visibility on a record backlog, lower volatility due to their SW strategy, strong FCF generation (with a likely return to deployment, either through M&A or buybacks forthcoming) and increased transparency all coupled to a quality, margin, and execution profile unavailable anywhere else in the space at a very attractive valuation (rated OP).

The NVDA story remains attractive, with the recent pullback offering an entry point. The shares sold off hard after a stellar print amid the re-emergence of crypto and a fear that datacenter isn't "beating by enough." However, we believe dynamics around crypto can be different this time around (with much stronger organic gaming demand in this cycle and a much leaner channel given the current supply situation<sup>6</sup>), and the datacenter trajectory is a function of very long leadtimes (allowing growth but making blowouts harder to come by, but also protecting to the downside with the company navigating a recent industry digestion phase without feeling it at all). The narrative still appears very strong to us, with the recent pullback offering an entry point (rated OP).

And the QCOM sell-off looks a bit overdone to us as well. While QCOM enjoyed a stellar 2020, 2021 has not been so kind, and the shares (somewhat surprisingly to us) have been the worst YTD performers in our coverage, a function of expectations that got a bit over-inflated into the last earnings print (and which subsequently required a bit of a reset) and concerns that China handset makers may be a tad overzealous in their pursuit of newly-available Huawei share. However, while resetting numbers isn't fun, it's better to do it now vs later (and it's now done), the 5G cycle continues to play out, and the adjacency story is becoming increasingly real, all against a backdrop where customer and regulatory disputes have (finally) eased. With the pullback the shares now trade at an almost 20% discount to the SOX, reminiscent of much more troubled times; we believe the entry point is attractive here (rated OP).

We note that both NVDA and QCOM make an appearance in our quant team's recent screen of high-quality, beaten-down stocks<sup>7</sup> (Exhibit 46).

We remain neutral on ADI and TXN, primarily on valuation, and while both stocks have been decent absolute performers, both underperformed the SOX last year and YTD so far this year, with valuations that remain elevated. TXN's bet on factory loadings and inventory build looks like the right one now given current industry supply constraints, but the very strong near-term trajectory and high availability makes it somewhat difficult to fully dismiss the risk of overorders (though of course the company won't care about it given their long-term perspective, a point of view we are loath to disagree with fundamentally). And ADI may grow more interesting as the MXIM acquisition approaches closure but the general narrative is shifting a bit (with the company backing off their growth targets around comm infrastructure) (both rated MP).

<sup>&</sup>lt;sup>5</sup> February 16, 2021 - Global Semiconductors and Autos - Where have all the semis gone?

<sup>&</sup>lt;sup>6</sup> March 10, 2021 - Global Semiconductors: Bitcoin back on the stage? How about ESG considerations?

<sup>&</sup>lt;sup>7</sup> March 9, 2021 - <u>Quantitative Research: Quality On Sale - High quality stocks selling at historic discounts</u> (Larson)

As the Gelsinger Bump has transferred hope back to Intel, some of that hope has come at AMD's expense, and the shares have suffered somewhat YTD after an amazing 2020. The company is admittedly firing on all cylinders, with a strong 2021 outlook offered in January, but some of the "hope" that has supported the shares seems to be transferring back to Intel as investors look to Pat Gelsinger for salvation. We do believe share gains remain in the cards likely for the next several years regardless of any actions Intel takes, and valuation is getting more agreeable given the pullback (rated MP).

And INTC remains an enigma here. The stock has run on the Gelsinger trade, and in fact we can see the near-term tactical bull call as we await more color on "The Plan," likely forthcoming relatively soon. That being said, we wonder what happens after that as the next several years appear challenging, with continued share losses likely guaranteed (AMD, as well as AAPL), ARM gets increasing traction in the datacenter (with even more risk should NVDA manage to close the ARM deal), and current PC strength (at some point) is going to come to an end (with our 2022 numbers well below the Street) (rated UP).

EXHIBIT 46: Nvidia and QCOM are both rated in the top quintiles of the Bernstein Quality Model (1st and 2nd, respectively) and down more than 10% off their 52-week high

Company	Market Cap (USD Bill)	Analyst Rating	Quality Model Quintile (1=Highest)	Price Return Relative to 52- Week High	YTD Return
AMAZON.COM INC	1549	0	1	-17%	-9.4%
FACEBOOK INC-CLASS A	762	0	1	-16%	-6.5%
WALMART INC	366	0	1	-17%	-11.3%
NVIDIA CORP	309	0	1	-25%	-11.2%
PAYPAL HOLDINGS INC	285	0	1	-27%	-3.5%
NETFLIX INC	225	0	1	-17%	-8.8%
ADOBE INC	211	0	1	-22%	-15.8%
ABBOTT LABORATORIES	209	0	1	-10%	5.6%
MERCK & CO. INC.	189	0	1	-16%	-9.3%
QUALCOMM INC	146	0	2	-27%	-19.1%
ZOOM VIDEO COMMUNICATIONS	99	0	1	-47%	-7.8%

Note: Quality based on ROE, Earnings Stability, Sales Growth, EBIT Margins, Net Cash Ratio Volatility, Debt Ratios, and Trend Stability of ROE Source: Blomberg, Bernstein Quantitative Research Team, Bernstein analysis

**EXHIBIT 47: Bernstein AMD Income statement** 

AMD: Income Statement (\$M)																
AMD (Calendar)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Revenue	\$ 9,763.0 \$	13,418.4	14,631.5 \$	16,657.0	\$ 1,786.0 \$	1,932.0 \$	2,801.0 \$	3,244.0	\$ 3,200.0 \$	3,211.8 \$	3,431.1 \$	3,575.5	\$ 3,251.1 \$	3,396.0 \$	4,013.7 \$	3,970.7
cogs	\$ 5,416.0 \$	7.092.3	7,507.7 \$	8.275.0	\$ 968.0 \$	1.084.0 \$	1,571,0 \$	1.793.0	\$ 1,728,2 \$	1.702.0 \$	1.801.7 \$	1.860.4	\$ 1,649,3 \$	1.741.5 \$	2,100,2 \$	2,016.8
Gross Profit	\$ 4,347.0 \$	6,326.1	7,123.7 \$	8,382.0	\$ 818.0 \$	848.0 \$	1,230.0 \$	1,451.0	\$ 1,471.8 \$	1,509.8 \$	1,629.4 \$	1,715.1	\$ 1,601.8 \$	1,654.5 \$	1,913.5 \$	1,953.9
R&D	\$ 1,983.0 \$	2,510.0	2,810.0 \$	3,150.0	\$ 442.0 \$	460.0 \$	508.0 \$	573.0	\$ 590.0 \$	615.0 \$	640.0 \$	665.0	\$ 680.0 \$	695.0 \$	710.0 \$	725.0
SG&A	\$ 995.0 \$	1.330.0	1.450.0 S	1,630.0	\$ 199.0 \$	215.0 \$	273.0 \$	308.0	\$ 320.0 \$	325.0 \$	335.0 \$	350.0	\$ 355.0 \$	360.0 \$	365.0 \$	370.0
Amortization of Intangibles	\$ - 9	- 5	- S	-	s - s	- S	- \$	-	\$ - \$	- S	- \$	-	s - s	- \$	- \$	
Licensing (Gain)	\$ - 9	- \$	- \$	-	s - s	- \$	- \$	-	\$ - \$	- S	- \$	-	s - s	- \$	- \$	
Other Operating Expense/(Income)	\$ - 9	- 5	- S	-	s - s	- S	- S	-	S - S	- s	- \$	-	s - s	- S	- S	
Total Operating Expenses	\$ 2.978.0	3.840.0	4.260.0 \$	4.780.0	\$ 641.0 \$	675.0 \$	781.0 \$	881.0	\$ 910.0 \$	940.0 \$	975.0 \$	1.015.0	\$ 1.035.0 \$	1.055.0 \$	1.075.0 \$	1.095.0
Operating Income	\$ 1,369.0 \$	2,486.1	2,863.7 \$	3,602.0	\$ 177.0 \$	173.0 \$	449.0 \$	570.0	\$ 561.8 \$	569.8 \$	654.4 \$	700.1	\$ 566.8 \$	599.5 \$	838.5 \$	858.9
Net Interest Income (Loss)	\$ (42.0) \$	(60.0)	(60.0) \$	(60.0)	\$ (9.0) \$	(13.0) \$	(11.0) \$	(9.0)	\$ (15.0) \$	(15.0) \$	(15.0) \$	(15.0)	\$ (15.0) \$	(15.0) \$	(15.0) \$	(15.0)
Other Non-operating Income (Loss)	\$ (52.0) \$	- 1	· - \$	- 1	s - s	- \$	(37.0) \$	(15.0)	\$ - \$	- \$	- \$	- 1	\$ - \$	- \$	- \$	
EBT before equity investment	\$ 1,275.0 \$	2,426.1	2,803.8 \$	3,542.1	\$ 168.0 \$	160.0 \$	401.0 \$	546.0	\$ 546.8 \$	554.8 \$	639.4 \$	685.1	\$ 551.8 \$	584.6 \$	823.5 \$	843.9
Equity in net income (loss) of investee	\$ 5.0 \$	- \$	- S	-	s - s	1.0 \$	1.0 \$	3.0	\$ - \$	- S	- \$	-	s - s	- \$	- \$	
Income Before Taxes	\$ 1,280.0 \$	2,426.1	2,803.8 \$	3,542.1	\$ 168.0 \$	161.0 \$	402.0 \$	549.0	\$ 546.8 \$	554.8 \$	639.4 \$	685.1	\$ 551.8 \$	584.6 \$	823.5 \$	843.9
Provision for Income Taxes	\$ (1,210.0) \$			531.3	\$ 6.0 \$	4.0 \$	12.0 \$		\$ 82.0 \$		95.9 \$		\$ 82.8 \$	87.7 \$	123.5 \$	126.6
Equity in income (loss) of ATMP JV	\$ - \$		- S	-	s - s	- \$	- \$	- "	\$ - \$	- s	- \$	- 1	s - s	- \$	- \$	-
	\$ 2,490.0	2,062.2	2,383.2 \$	3,010.8	\$ 162.0 \$	157.0 \$	390.0 \$	1,781.0	\$ 464.8 \$	471.6 \$	543.5 \$	582.3	\$ 469.0 \$	496.9 \$	700.0 \$	717.3
L																
Pro Forma Reconciliation	_							l	_							I
	\$ - \$			-	\$ - \$	- \$	- \$	-	\$ - \$		- \$	-	\$ - \$	- \$	- \$	-
	\$ 268.0 \$	350.0	430.0 \$	480.0	\$ 57.0 \$	58.0 \$	75.0 \$		\$ 80.0 \$			95.0	\$ 100.0 \$		110.0 \$	
One time benefits	\$ 1,184.0 \$	- 1	- \$		\$ (2.0) \$	(1.0) \$	(36.0) \$	1,223.0	\$ - \$		- \$		\$ - \$	- \$	- \$	-
Pro-Forma Net Income	\$ 1,574.0 \$	2,412.2	2,813.2 \$	3,490.8	\$ 221.0 \$	216.0 \$	501.0 \$	636.0	\$ 544.8 \$	556.6 \$	633.5 \$	677.3	\$ 569.0 \$	601.9 \$	810.0 \$	832.3
GAAP Basic EPS (\$)	\$ 2.10 \$	1.69	1.93 \$	2.42	S 0.14 S	0.13 \$	0.33 \$	1.48	\$ 0.38 \$	0.39 \$	0.44 \$	0.47	\$ 0.38 \$	0.40 \$	0.57 \$	0.58
	\$ 2.06 \$				\$ 0.14 \$	0.13 \$	0.32 \$		\$ 0.38 \$		0.44 \$		\$ 0.38 \$	0.40 \$	0.56 \$	0.57
	\$ 1.33 \$				\$ 0.19 \$	0.18 \$	0.42 \$	0.53	\$ 0.45 \$				\$ 0.46 \$		0.66 \$	0.67
PF Diluted EPS (\$)	\$ 1.28 \$	1.95	2.24 \$	2.76	\$ 0.18 \$	0.18 \$	0.41 \$	0.52	\$ 0.44 \$	0.45 \$	0.51 \$	0.54	\$ 0.46 \$	0.48 \$	0.64 \$	0.66
Weighted Average Basic Shares	1,183	1,220	1,235	1,247	1,170	1,174	1,184	1,205	1,212	1,217	1,222	1,227	1,230	1,233	1,236	1,239
Weighted Average Diluted Shares	1,228	1,240	1,255	1,267	1,224	1.227	1,230	1,232	1,232	1,237	1,242	1,247	1,250	1,253	1.256	1,259
	-,	-,		.,	.,	-,	.,		.,===	.,			.,	.,===	-,	
Margins	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Gross Margin	44.5%	47.1%	48.7%	50.3%	45.8%	43.9%	43.9%	44.7%	46.0%	47.0%	47.5%	48.0%	49.3%	48.7%	47.7%	49.2%
PF Gross Margin	44.6%	47.1%	48.7%	50.3%	45.9%	44.0%	43.9%	44.8%	46.0%	47.0%	47.5%	48.0%	49.3%	48.7%	47.7%	49.2%
GAAP R&D % of Sales	20.3%	18.7%	19.2%	18.9%	24.7%	23.8%	18.1%	17.7%	18.4%	19.1%	18.7%	18.6%	20.9%	20.5%	17.7%	18.3%
GAAP SG&A % of Sales	10.2%	9.9%	9.9%	9.8%	11.1%	11.1%	9.7%	9.5%	10.0%	10.1%	9.8%	9.8%	10.9%	10.6%	9.1%	9.3%
GAAP Operating Margin	14.0%	18.5%	19.6%	21.6%	9.9%	9.0%	16.0%	17.6%	17.6%	17.7%	19.1%	19.6%	17.4%	17.7%	20.9%	21.6%
Tax Rate	-94.5%	15.0%	15.0%	15.0%	3.6%	2.5%	3.0%	-224.4%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%
Pro-Forma Net Margin	16.1%	18.0%	19.2%	21.0%	12.4%	11.2%	17.9%	19.6%	17.0%	17.3%	18.5%	18.9%	17.5%	17.7%	20.2%	21.0%
GAAP Net Margin	25.5%	15.4%	16.3%	18.1%	9.1%	8.1%	13.9%	54.9%	14.5%	14.7%	15.8%	16.3%	14.4%	14.6%	17.4%	18.1%
Year-over-Year Change (%)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Total Revenues	45.0%	37.4%	9.0%	13.8%	40.4%	26.2%	55.5%	52.5%	79.2%	66.2%	22.5%	10.2%	1.6%	5.7%	17.0%	11.1%
Pro-Forma Gross Margin	189 bp	256 bp	154 bp	163 bp	488 bp	330 bp	69 bp	10 bp	7 9.2 % 8 bp	301 bp	354 bp	321 bp	328 bp	171 bp	19 bp	124 bp
GAAP Research and Development	28.2%	256 BP 26.6%	12.0%	163 bp	488 bp 18.5%	23.3%	25.1%	45.1%	33.5%	33.7%	26.0%	321 bp	328 DP 15.3%	13.0%	10.9%	9.0%
GAAP Selling, General and Administrative	28.2% 32.7%	26.6% 33.7%	9.0%	12.1%	17.1%	23.3% 13.8%	47.6%	49.5%	60.8%	51.2%	26.0%	13.6%	10.9%	10.8%	9.0%	5.7%
GAAP Operating Expenses	33.1%	28.9%	10.9%	12.2%	18.0%	20.1%	32.1%	46.6%	42.0%	39.3%	24.8%	15.2%	13.7%	12.2%	10.3%	7.9%
GAAP Operating Expenses GAAP Operating Margin	33.1% 465 bp	450 bp	10.9% 105 bp	205 bp	692 bp	20.1% 510 bp	570 bp	46.6% 121 bp	764 bp	879 bp	24.8% 304 bp	201 bp	(12)bp	(9)bp	182 bp	7.9% 205 bp
Pro-Forma Net Margin	489 bp	185 bp	125 bp	173 bp	750 bp	510 bp	573 bp	160 bp	465 bp	615 bp	58 bp	(66)bp	48 bp	39 bp	172 bp	203 bp
GAAP Net Margin	2.044 bp	(1,014)bp	92 bp	179 bp	781 bp	584 bp	726 bp	4,691 bp	545 bp	656 bp	192 bp	(3,861)bp	(10)bp	(5)bp	160 bp	178 bp
Pro-Forma Diluted EPS	100.7%	51.9%	15.2%	22.9%	222.0%	131.5%	125.4%	63.0%	144.9%	155.6%	25.2%	5.2%	2.9%	6.8%	26.4%	21.7%
PF incl Share based comp Diluted EPS	114.4%	54.4%	14.2%	25.1%	583.7%	199.0%	134.5%	65.4%	175.5%	189.8%	25.3%	3.0%	-0.5%	4.0%	27.4%	22.0%
Weighted Average Diluted Shares	19.3	11.3	15.0	12.0	29.4	17.4	18.0	16.0	8.0	10.0	12.0	15.0	18.0	16.0	14.0	12.0%
rrogined Areago Diluted Ollares	10.3	11.0	13.0	12.0	20.4	17.74	10.0	10.0	0.0	10.0	12.0	13.0	10.0	10.0	14.0	12.0

Source: Company reports, Bernstein estimates and analysis

**EXHIBIT 48: Bernstein AMD Balance Sheet and Cash flow statement** 

AMD: Balance Sheet (\$ MM)																	
AMD (Calendar)	2020	2021E	2022E	2023E	Q120	Q220	0	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Cash & Short Term Investments	\$ 2,290.0 \$	4,613.0 \$	7,211.3 \$	10,526.5	\$ 1,385	0 \$ 1,7	775.0 \$	1,771.0 \$	2,290.0	\$ 2,711.3 \$	3,200.1 \$	3,869.1 \$	4,613.0	\$ 5,128.4 \$	5,663.3 \$	6,325.7 \$	7,211.3
Accounts Receivable	\$ 2,066.0 \$	2,066.0 \$	2,066.0 \$	2,066.0	\$ 1,691		789.0 \$	2,138.0 \$	2,066.0		2,066.0 \$	2,066.0 \$	2,066.0		2,066.0 \$	2,066.0 \$	2,066.0
Inventories	\$ 1,399.0 \$	1,550.3 \$	1,792.7 \$	1,983.0	\$ 1,056		324.0 \$	1,292.0 \$	1,399.0		1,607.5 \$	1,601.5 \$	1,550.3		1,644.8 \$	1,866.8 \$	1,792.7
Other Current Assets	\$ 388.0 \$	388.0 \$	388.0 \$	388.0	\$ 258		221.0 \$	299.0 \$	388.0		388.0 \$	388.0 \$	388.0		388.0 \$	388.0 \$	388.0
Total Current Assets	\$ 6,143.0 \$	8,617.4 \$	11,457.9 \$	14,963.5	\$ 4,390		109.0 \$	5,500.0 \$	6,143.0	\$ 6,701.4 \$	7,261.6 \$	7,924.7 \$	8,617.4		9,762.1 \$	10,646.5 \$	11,457.9
Net PP&E	\$ 641.0 \$	647.2 \$	679.1 \$	741.0	\$ 540	0 \$ 5	585.0 \$	595.0 \$	641.0	\$ 639.3 \$	637.6 \$	640.9 \$	647.2	\$ 644.8 \$	646.5 \$	664.6 \$	679.1
Investment in GLOBALFOUNDRIES	\$ - \$	- \$	- \$	-	\$ -	\$	- \$	- \$	-	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	-
Acquisition-related intangible assets, net	\$ - \$	- \$	- \$	-	\$ -	\$	- \$	- \$	-	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	-
Goodwill	\$ 289.0 \$	289.0 \$	289.0 \$	289.0	\$ 289		289.0 \$	289.0 \$	289.0		289.0 \$	289.0 \$	289.0	\$ 289.0 \$	289.0 \$	289.0 \$	289.0
Other Long-Term Assets	\$ 1,889.0 \$	1,889.0 \$	1,889.0 \$	1,889.0	\$ 645		600.0 \$	639.0 \$	1,889.0		1,889.0 \$	1,889.0 \$	1,889.0	\$ 1,889.0 \$	1,889.0 \$	1,889.0 \$	1,889.0
Total Long-Term Assets	\$ 2,819.0 \$	2,825.2 \$	2,857.1 \$	2,919.0	\$ 1,474		474.0 \$	1,523.0 \$	2,819.0		2,815.6 \$	2,818.9 \$	2,825.2		2,824.5 \$	2,842.6 \$	2,857.1
Total Assets	8,962.0	11,442.5	14,315.0	17,882.5	5,864	0 6,	583.0	7,023.0	8,962.0	9,518.8	10,077.2	10,743.5	11,442.5	11,962.9	12,586.5	13,489.1	14,315.0
Accounts Payable	\$ 468.0 \$	536.3 \$	595.6 \$	672.3	\$ 653	0 \$ 8	802.0 \$	752.0 \$	468.0	\$ 480.0 \$	481.8 \$	514.7 \$	536.3	\$ 487.7 \$	509.4 \$	602.0 \$	595.6
Accounts payable to GLOBALFOUNDRIES	\$ 78.0 \$	78.0 \$	78.0 \$	78.0	\$ 187	0 \$	192.0 \$	115.0 \$	78.0	\$ 78.0 \$	78.0 \$	78.0 \$	78.0	\$ 78.0 \$	78.0 \$	78.0 \$	78.0
Current portion of long-term debt and capital lease obligations	\$ - \$	- \$	312.0 \$	312.0	\$ -	\$ 2	200.0 \$	- \$	-	\$ - \$	- \$	- \$	-	\$ 312.0 \$	312.0 \$	312.0 \$	312.0
Other current liabilities	\$ 1,871.0 \$	1,871.0 \$	1,871.0 \$	1,871.0	\$ 1,145	0 \$ 1,2	240.0 \$	1,550.0 \$	1,871.0	\$ 1,871.0 \$	1,871.0 \$	1,871.0 \$	1,871.0	\$ 1,871.0 \$	1,871.0 \$	1,871.0 \$	1,871.0
Total Current Liabilities	\$ 2,417.0 \$	2,485.3 \$	2,856.6 \$	2,933.3	\$ 1,985		434.0 \$	2,417.0 \$	2,417.0		2,430.8 \$	2,463.7 \$	2,485.3		2,770.4 \$	2,863.0 \$	2,856.6
Long-Term Debt and Capital Lease	\$ 330.0 \$	330.0 \$	18.0 \$	18.0	\$ 488		490.0 \$	373.0 \$	330.0		330.0 \$	330.0 \$	330.0		18.0 \$	18.0 \$	18.0
Other Long-Term Liabilities	\$ 378.0 \$	378.0 \$	378.0 \$	378.0	\$ 354		354.0 \$	366.0 \$	378.0		378.0 \$	378.0 \$	378.0		378.0 \$	378.0 \$	378.0
Total Liabilities	\$ 3,125.0 \$	3,193.3 \$	3,252.6 \$	3,329.3	\$ 2,827	0 \$ 3,2	278.0 \$	3,156.0 \$	3,125.0	\$ 3,137.0 \$	3,138.8 \$	3,171.7 \$	3,193.3	\$ 3,144.7 \$	3,166.4 \$	3,259.0 \$	3,252.6
Shareholders' Equity	\$ 5,837.0 \$	8,249.2 \$	11,062.4 \$	14,553.2	\$ 3,037	0 \$ 3,	305.0 \$	3,867.0 \$	5,837.0	\$ 6,381.8 \$	6,938.4 \$	7,571.9 \$	8,249.2	\$ 8,818.2 \$	9,420.1 \$	10,230.1 \$	11,062.4
Total Liabilities & Shareholders' Equity	\$ 8,962.0 \$	11,442.5 \$	14,315.0 \$	17,882.5	\$ 5,864	0 \$ 6,	583.0 \$	7,023.0 \$	8,962.0	\$ 9,518.8 \$	10,077.2 \$	10,743.5 \$	11,442.5	\$ 11,962.9	12,586.5 \$	13,489.1 \$	14,315.0

AMD: Cash Flow Statement (\$MM)																	
AMD (Calendar)	20	020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Net Income	\$	2,490.0 \$	2,062.2 \$	2,383.2 \$	3,010.8	\$ 162.0 \$	157.0 \$	390.0 \$	1,781.0	\$ 464.8 \$	471.6 \$	543.5 \$	582.3	\$ 469.0 \$	496.9 \$	700.0 \$	717.3
D&A	\$	312.0 \$	362.8 \$	370.5 \$	396.1	\$ 68.0 \$	72.0 \$	82.0 \$	90.0	\$ 89.7 \$	90.1 \$	91.1 \$	92.0	\$ 91.8 \$	91.7 \$	92.2 \$	94.8
Other	\$ (	(1,731.0) \$	267.0 \$	246.9 \$	366.4	\$ (295.0) \$	14.0 \$	(133.0) \$	(1,317.0)	\$ (45.2) \$	15.5 \$	128.8 \$	167.9	\$ 44.0 \$	39.7 \$	(19.4) \$	182.7
Cash Flow From Operations	\$	1,071.0 \$	2,692.0 \$	3,000.6 \$	3,773.3	\$ (65.0) \$	243.0 \$	339.0 \$	554.0	\$ 509.3 \$	577.2 \$	763.4 \$	842.2	\$ 604.8 \$	628.3 \$	772.7 \$	994.8
Capex	\$	(294.0) \$	(369.0) \$	(402.4) \$	(458.1)	\$ (55.0) \$	(91.0) \$	(74.0) \$	(74.0)	\$ (88.0) \$	(88.3) \$	(94.4) \$	(98.3)	\$ (89.4) \$	(93.4) \$	(110.4) \$	(109.2)
Other	\$	(658.0) \$	- \$	- \$	-	\$ (18.0) \$	55.0 \$	(475.0) \$	(220.0)	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	- 1
Cash Flow From Investments	\$	(952.0) \$	(369.0) \$	(402.4) \$	(458.1)	\$ (73.0) \$	(36.0) \$	(549.0) \$	(294.0)	\$ (88.0) \$	(88.3) \$	(94.4) \$	(98.3)	\$ (89.4) \$	(93.4) \$	(110.4) \$	(109.2)
Net Stock Issuance (Repurchase)			-	-	-		-	-			-	-	-		-	-	
Change in long-term debt and capital lease obligations	\$	(156.0) \$	- \$	- \$	-	\$ 2.0 \$	202.0 \$	(317.0) \$	(43.0)	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	-
Other	\$	162.0 \$	- \$	- \$	-	\$ - \$	36.0 \$	48.0 \$	78.0	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	-
Cash Flow From Financing	\$	6.0 \$	- \$	- \$	-	\$ 2.0 \$	238.0 \$	(269.0) \$	35.0	\$ - \$	- \$	- \$	-	\$ - \$	- \$	- \$	-
Cash, Short, and Long Term Investments at Beginning of Period		1,503.0	2,290.0	4,613.0	7,211.3	1,503.0	1,385.0	1,775.0	1,771.0	2,290.0	2,711.3	3,200.1	3,869.1	4,613.0	5,128.4	5,663.3	6,325.7
Cash, Short, and Long Term Investments at End of Period		2,290.0	4,613.0	7,211.3	10,526.5	1,385.0	1,775.0	1,771.0	2,290.0	2,711.3	3,200.1	3,869.1	4,613.0	5,128.4	5,663.3	6,325.7	7,211.3

AMD (Calendar)		2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q221E	Q322E	Q422E
Cash Flow from Operations	\$	1,071.0 \$	2,692.0 \$	3,000.6 \$	3,773.3	\$ (65.0) \$	243.0 \$	339.0 \$	554.0	\$ 509.3 \$	577.2 \$	763.4 \$	842.2	\$ 604.8 \$	628.3 \$	772.7 \$	994.8
subtract Capex	\$	(294.0) \$	(369.0) \$	(402.4) \$	(458.1)	\$ (55.0) \$	(91.0) \$	(74.0) \$	(74.0)	\$ (88.0) \$	(88.3) \$	(94.4) \$	(98.3)	\$ (89.4) \$	(93.4) \$	(110.4) \$	(109.2)
FCF	\$	777.0 \$	2,323.0 \$	2,598.2 \$	3,315.2	\$ (120.0) \$	152.0 \$	265.0 \$	480.0	\$ 421.3 \$	488.8 \$	669.0 \$	743.9	\$ 515.4 \$	534.9 \$	662.4 \$	885.6
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Operating Income	\$	1,369.0 \$	2,486.1 \$	2,863.7 \$	3,602.0	\$ 177.0 \$	173.0 \$	449.0 \$	570.0	\$ 561.8 \$	569.8 \$	654.4 \$	700.1	\$ 566.8 \$	599.5 \$	838.5 \$	858.9
add back D&A	\$	312.0 \$	362.8 \$	370.5 \$	396.1	\$ 68.0 \$	72.0 \$	82.0 \$	90.0	\$ 89.7 \$	90.1 \$	91.1 \$	92.0	\$ 91.8 \$	91.7 \$	92.2 \$	94.8
EBITDA	s	1.681.0 \$	2.848.9 \$	3.234.2 \$	3.998.1	\$ 245.0 \$	245.0 \$	531.0 \$	660.0	\$ 651.5 \$	659.9 \$	745.5 \$	792.1	\$ 658.6 <b>\$</b>	691.3 \$	930.7 \$	953.7

Source: Company reports, Bernstein estimates and analysis

**EXHIBIT 49: Bernstein ADI Income Statement** 

													I					T					
Analog Devices: Income Statement (\$ ADI (Fiscal Years)	MM)	2020	202	1E	2022E	2023E		Q120	Q:	220	Q320	Q420		Q121	Q221E	Q321E	Q421	=	Q122E	Q222E		Q322E	Q422I
Revenue	Ę	5,603.1	6,504	.2	6,944.0	7,415.3		1,303.6	1,317	7.1	1,456.1	1,526.3	1	1,558.5	1,600.5	1,648.4	1,696.9	9	1,674.3	1,733.0		1,767.4	1,769.3
Non-GAAP Revenue		5.603.1	6,504		6.944.0	7.415.3		1.303.6	1.317		1,456.1	1,526.3		1.558.5	1.600.5	1.648.4	1.696.9		1.674.3	1.733.0		1.767.4	1.769.3
COGS		1,912.6	2.076	.2	2,157.9	2.281.6		455.4	470	0.4	483.6	503.2		513.1	512.9	521.4	528.	8	522.6	538.7		547.8	548.9
Gross Profit	- :	3,690.5	4,428	.0	4,786.1	5,133.7		848.1	840	6.7	972.6	1,023.1	1	1,045.4	1,087.6	1,127.0	1,168.0	0	1,151.7	1,194.4		1,219.6	1,220.4
Non-GAAP Gross Profit		3,869.9	4,605		4,962.1	5,309.7		893.2	89	1.1	1,017.8	1,067.8	1 1	1.090.4	1,131.6	1,171.0	1,212.0		1,195.7	1,238.4		1,263.6	1,264.4
R&D		1,050.5	1,190		1,242.7	1,302.8		257.1	252		260.8	280.2		288.2	299.7	305.7	296.		308.4	308.4		311.4	314.6
SG&A		659.9	759		791.4	829.6		199.3	14		153.8	165.1		185.3	190.8	194.6	188.		196.4	196.4		198.3	200.3
Other Operating Expenses (Income)		429.5	431		432.0	432.0		107.2	107		107.1	108.0		107.6	108.0	108.0	108.0		108.0	108.0		108.0	108.0
Restructuring & Other Charges		52.3	0		-	.02.0		11.1		1.3	31.8	8.1		0.4	-			-	-	-		-	-
Total Operating Expenses		2.192.2	2.381		2.466.1	2.564.4		574.7	502		553.5	561.4		581.5	598.5	608.3	593.3	3	612.7	612.7		617.8	622.9
Non-GAAP R&D+SG&A		1.635.5	1.887		1.974.1	2.072.4	-	411.8	390		402.0	431.4	1	455.5	476.5	485.3	470.		489.7	489.7		494.8	499.9
Operating Income		1,498.2	2,046		2,320.0	2,569.3		273.4	344		419.1	461.7	1	463.9	489.1	518.7	574.		539.0	581.7		601.8	597.6
		2,234.3	2,040		2,320.0	3,237.3		481.4	500		615.8	636.4		463.9 634.8	655.1	685.7	741.		706.0	748.7		768.8	764.6
Non-GAAP Operating Income					0.9	1.0							_										
Interest Income		4.3		.9				1.9		1.3	0.5	0.5		0.2	0.2	0.2	0.2		0.2	0.2		0.2	0.2
Interest Expense		(193.3)	(173		(174.3)	(174.3)		(48.8)		0.0)	(45.9)	(48.6)	1	(42.5)	(43.6)	(43.6)	(43.0	6)	(43.6)	(43.6)		(43.6)	(43.6
Other Income (Expense), Net		2.4	14			-		(0.3)		0.3)	(0.7)	3.7		15.0	(0.6)			-		-			
Pre-Tax Income		1,311.6	1,888		2,146.6	2,395.9		226.2	29		373.0	417.3		436.6	445.1	475.3	531.		495.6	538.3		558.5	554.2
Non-GAAP Pre-Tax Income		2,047.7	2,559		2,814.6	3,063.9		434.2		1.8	569.7	592.0		607.6	611.1	642.3	698.		662.6	705.3		725.5	721.2
Tax provision (Benefit)		90.9	207	.8	236.1	263.5		22.3	27	7.4	10.4	30.8		48.1	49.0	52.3	58.	5	54.5	59.2		61.4	61.0
Non-GAAP Tax Provision (Benefit)		223.1	305	.1	337.8	367.7		50.6	49	9.2	65.6	57.7		70.9	73.3	77.1	83.	8	79.5	84.6		87.1	86.5
Minority Interest		-		-	-	-		-		-	-	-		-	-	-		-	-	-		-	-
Earnings from Disc. Ops & Other		-		-	-	-		-		-	-	-		-	-	-		-	-	-		-	-
Net Income		,220.8	1,680	.6	1,910.5	2,132.4		203.9	267	7.7	362.7	386.5		388.5	396.2	423.0	472.9	9	441.1	479.1		497.0	493.3
Non-GAAP Net Income		1,824.6	2,254		2,476.8	2,696.2	P	383.5		2.6	504.1	534.4		536.7	537.8	565.3	614.0		583.1	620.7		638.4	634.7
Non GAAL NCC INCOME		,024.0	2,204	.0	2,410.0	2,000.2	H	000.0	402		004.1	004.4		000.1	001.0	505.5	0.4.	Ĭ.	000.1	020.1		000.4	004.1
EPS, Basic	\$	3.31	\$ 4.5	6 \$	5.26	5.97	\$	0.55	\$ 0.	.73 \$	0.98	\$ 1.05	\$	1.05 \$	1.07	\$ 1.15	\$ 1.29	9 \$	1.21	1.32	\$	1.37	\$ 1.37
EPS, Diluted	\$	3.28	\$ 4.5	51 \$	5.20	5.90	\$	0.55	\$ 0.	.72 \$	0.97	\$ 1.04	\$	1.04 \$	1.06	\$ 1.14	\$ 1.2	7 \$	1.19	1.30	\$	1.36	\$ 1.35
EPS, Diluted (ex. One-Time)	\$	4.91	\$ 6.0	5 \$	6.74	7.47		\$1.03	\$1.	.08	\$1.36	\$1.44		\$1.44	\$1.44	\$1.52	\$1.6	6	\$1.58	\$1.69		\$1.74	\$1.74
Shares Outstanding, Basic		369	30	88	363	357		368	3	868	369	369		369	369	368	36	7	366	364		363	361
Shares Outstanding, Diluted		372	3	72	367	361		372	3	371	372	372		373	373	372	37	1	370	368		367	365
Margins		2020	202		2022E	2023E		Q120		220	Q320	Q420		Q121	Q221E	Q321E	Q421		Q122E	Q222E		Q322E	Q422E
Gross Margin		65.9%	68.	1%	68.9%	69.2%		65.1%		.3%	66.8%	67.0%	·I	67.1%	68.0%	68.4%	68.89	%	68.8%	68.9%	,	69.0%	69.0%
Gross Margin Excl Acq Charges		69.1%	70.8	3%	71.5%	71.6%		68.5%	67.	.7%	69.9%	69.962%	·	70.0%	70.7%	71.0%	71.4	%	71.4%	71.5%	)	71.5%	71.5%
% R&D		18.7%	18.3	3%	17.9%	17.6%		19.7%	19.	.2%	17.9%	18.4%	ı	18.5%	18.7%	18.5%	17.5	%	18.4%	17.8%	,	17.6%	17.8%
% SG&A		11.8%	11.7	7%	11.4%	11.2%	ſ	15.3%	10.	.8%	10.6%	10.8%	ı	11.9%	11.9%	11.8%	11.1	%	11.7%	11.3%	,	11.2%	11.3%
% Other Op. Expenses		7.7%	6.0	6%	6.2%	5.8%		8.2%	8.	.1%	7.4%	7.1%		6.9%	6.7%	6.6%	6.4	%	6.5%	6.2%	,	6.1%	6.1%
% Non-GAAP R&D+SG&A		29.2%	29.0		28.4%	27.9%		31.6%		.6%	27.6%	28.3%	ı	29.2%	29.8%	29.4%	27.7		29.2%	28.3%		28.0%	28.3%
GAAP Operating Margin		26.7%	31.		33.4%	34.6%		21.0%		.1%	28.8%	30.2%		29.8%	30.6%	31.5%	33.9		32.2%	33.6%		34.1%	33.8%
Non-GAAP Operating Margin		39.9%	41.8		43.0%	43.7%		36.9%		.0%	42.3%	41.7%		40.7%	40.9%	41.6%	43.7		42.2%	43.2%		43.5%	43.2%
Tax Rate		6.9%	11.0		11.0%	11.0%		9.9%		.3%	2.8%	7.4%	1	11.0%	11.0%	11.0%	11.0		11.0%	11.0%		11.0%	11.0%
													1										
Non-GAAP Tax Rate		10.9%	11.9		12.0%	12.0%		11.7%		.9%	11.5%	9.7%	1	11.7%	12.0%	12.0%	12.0		12.0%	12.0%		12.0%	12.0%
Non-GAAP Net Income Margin		32.6%	34.	/%	35.7%	36.4%		29.4%	30.	.6%	34.6%	35.0%		34.4%	33.6%	34.3%	36.2	%	34.8%	35.8%	•	36.1%	35.9%
Year over Year Growth (%)		2020	202		2022E	2023E		Q120		220	Q320	Q420		Q121	Q221E	Q321E	Q421		Q122E	Q222E		Q322E	Q422E
Revenues		-6.5%	16.		6.8%	6.8%		-15.4%	-13.		-1.6%	5.8%	1	19.6%	21.5%	13.2%	11.2		7.4%	8.3%		7.2%	4.3%
Non-GAAP Operating Income		-8.2%	21.0		10.0%	8.3%		-24.2%	-21.		1.9%	13.6%	ı	31.9%	30.8%	11.4%	16.6		11.2%	14.3%		12.1%	3.19
Non-GAAP Net Income		-5.0%	23.0	3%	9.9%	0.00/								39.9%	33.6%	12.1%	15.0	0/_	8.6%	15.4%		12.9%	3.3%
HOIT CAAL NECTHICOMIC						8.9%		-22.8%	-21.		7.2%	20.5%	1										
Shares Outstanding, Diluted		-0.2%	0.		-1.4%	-1.7%		-22.8% -0.1%		.0% .5%	7.2% -0.3%	-0.1%		0.2%	0.5%	0.0%	-0.3		-0.9%	-1.4%		-1.5%	-1.6%

Source: Company Reports, Bernstein estimates and analysis

**EXHIBIT 50: Bernstein ADI Balance Sheet and Cash Flow Statement** 

Analog Devices: Balance Sheet (\$ MM)																
ADI (Fiscal Years)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash & Short Term Investments	1,055.9	1,179.1	1,214.2	1,242.5	654.4	784.9	1,090.3	1,055.9	1,048.1	1,077.4	1,102.7	1,179.1	1,165.3	1,161.3	1,184.0	1,214.2
Accounts Receivable	737.5	827.0	827.0	827.0	584.4	588.2	681.7	737.5	827.0	827.0	827.0	827.0	827.0	827.0	827.0	827.0
Inventories	608.3	646.3	670.9	718.5	588.5	590.3	612.6	608.3	618.6	626.9	637.2	646.3	638.7	658.4	669.5	670.9
Other Current Assets	116.0	131.1	131.1	131.1	83.9	87.8	100.6	116.0	131.1	131.1	131.1	131.1	131.1	131.1	131.1	131.1
Total Current Assets	2,517.7	2,783.4	2,843.1	2,919.0	1,911.2	2,051.3	2,485.2	2,517.7	2,624.7	2,662.3	2,698.0	2,783.4	2,762.1	2,777.7	2,811.5	2,843.1
Net PP&E	1,120.6	1,204.6	1,240.0	1,286.6	1,206.8	1,189.3	1,134.2	1,120.6	1,129.2	1,153.3	1,178.5	1,204.6	1,211.5	1,220.6	1,230.6	1,240.0
Goodwill	12,278.4	12,282.8	12,282.8	12,282.8	12,257.1	12,253.7	12,273.8	12,278.4	12,282.8	12,282.8	12,282.8	12,282.8	12,282.8	12,282.8	12,282.8	12,282.8
Other Long-Term Assets	5,551.9	4,967.7	4,393.7	3,846.3	6,001.8	5,856.6	5,706.3	5,551.9	5,403.4	5,258.2	5,112.9	4,967.7	4,824.2	4,680.7	4,537.2	4,393.7
Total Long-Term Assets	18,950.9	18,455.0	17,916.5	17,415.7	19,465.6	19,299.6	19,114.3	18,950.9	18,815.4	18,694.2	18,574.2	18,455.0	18,318.4	18,184.0	18,050.5	17,916.5
Total Assets	21,468.6	21,238.4	20,759.6	20,334.7	21,376.8	21,350.9	21,599.6	21,468.6	21,440.1	21,356.6	21,272.2	21,238.4	21,080.5	20,961.7	20,862.0	20,759.6
Accounts Payable	227.3	227.4	227.4	227.4	211.7	194.2	215.9	227.3	227.4	227.4	227.4	227.4	227.4	227.4	227.4	227.4
Short Term Debt	-	400.0	400.0	400.0	748.5	448.9	449.3	-	399.2	400.0	400.0	400.0	400.0	400.0	400.0	400.0
Other Current Liabilities	1,137.7	1,050.1	1,050.1	1,050.1	810.4	938.8	1,022.6	1,137.7	1,050.1	1,050.1	1,050.1	1,050.1	1,050.1	1,050.1	1,050.1	1,050.1
Total Current Liabilities	1,365.0	1,677.5	1,677.5	1,677.5	1,770.5	1,582.0	1,687.8	1,365.0	1,676.8	1,677.5	1,677.5	1,677.5	1,677.5	1,677.5	1,677.5	1,677.5
Long Term Debt	5,145.1	4,775.0	4,775.0	4,775.0	4,745.3	5,142.2	5,143.7	5,145.1	4,747.3	4,775.0	4,775.0	4,775.0	4,775.0	4,775.0	4,775.0	4,775.0
Other Long Term Liabilities	2,960.6	2,928.3	2,928.3	2,928.3	3,171.5	3,035.9	2,990.6	2,960.6	2,928.3	2,928.3	2,928.3	2,928.3	2,928.3	2,928.3	2,928.3	2,928.3
Total Liabilities	9,470.7	9,380.8	9,380.8	9,380.8	9,687.3	9,760.1	9,822.0	9,470.7	9,352.4	9,380.8	9,380.8	9,380.8	9,380.8	9,380.8	9,380.8	9,380.8
Shareholders' Equity	11,997.9	11,857.6	11,378.8	10,953.9	11,689.5	11,590.9	11,777.6	11,997.9	12,087.7	11,975.8	11,891.4	11,857.6	11,699.7	11,580.9	11,481.2	11,378.8
Total Liabilities &	·					·	·					•				
Shareholders' Equity	21,468.6	21,238.4	20,759.6	20,334.7	21,376.8	21,350.9	21,599.6	21,468.6	21,440.1	21,356.6	21,272.2	21,238.4	21,080.5	20,961.7	20,862.0	20,759.6

Analog Devices: Cash Flow Statement	t (\$MM)															
ADI (Fiscal Years)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Net Income	1,220.8	1,680.6	1,910.5	2,132.4	203.9	267.7	362.7	386.5	388.5	396.2	423.0	472.9	441.1	479.1	497.0	493.3
Depreciation & Amortization	810.9	809.0	816.2	797.4	203.9	203.3	201.5	202.2	201.4	201.2	202.5	204.1	203.5	203.7	204.2	204.8
Other	(22.9)	(79.7)	122.0	99.0	(58.2)	(42.0)	(6.9)	84.1	(161.9)	28.4	26.2	27.6	44.2	17.0	25.5	35.3
Cash Flow from Operations	2,008.7	2,410.0	2,848.7	3,028.8	349.6	429.0	557.2	672.9	427.9	625.7	651.8	704.6	688.8	699.8	726.8	733.3
Capex	(165.7)	(314.7)	(277.8)	(296.6)	(54.8)	(60.2)	(20.8)	(29.9)	(67.4)	(80.0)	(82.4)	(84.8)	(67.0)	(69.3)	(70.7)	(70.8)
Other	(14.8)	(7.7)	-	-	0.1	(1.4)	(12.7)	(0.9)	(7.7)	-	-	-	-	-	-	-
Cash Flow from Investments	(180.5)	(322.4)	(277.8)	(296.6)	(54.7)	(61.6)	(33.5)	(30.7)	(75.1)	(80.0)	(82.4)	(84.8)	(67.0)	(69.3)	(70.7)	(70.8)
Repurchase of Common Stock	(244.5)	(1,057.1)	(1,500.0)	(1,600.0)	(106.0)	(113.6)	(17.7)	(7.2)	(157.1)	(300.0)	(300.0)	(300.0)	(375.0)	(375.0)	(375.0)	(375.0)
Dividends	(886.2)	(991.4)	(1,075.8)	(1,143.8)	(199.2)	(228.6)	(228.8)	(229.6)	(229.2)	(254.8)	(254.1)	(253.4)	(270.6)	(269.5)	(268.4)	(267.3)
Other	(290.0)	80.8	40.0	40.0	15.6	106.5	27.3	(439.3)	22.4	38.4	10.0	10.0	10.0	10.0	10.0	10.0
Cash Flow from Financing	(1,420.6)	(1,967.6)	(2,535.8)	(2,703.8)	(289.6)	(235.7)	(219.2)	(676.2)	(363.8)	(516.3)	(544.1)	(543.4)	(635.6)	(634.5)	(633.4)	(632.3)
FX Adjustments	(0.7)	3.2	-	-	0.7	(1.3)	0.8	(0.9)	3.2	-	-	-	-	-	-	-
Cash at Beginning of Period	648.3	1,055.3	1,178.5	1,213.6	648.3	654.4	785.0	1,090.3	1,055.3	1,047.5	1,076.9	1,102.2	1,178.5	1,164.8	1,160.7	1,183.4
Cash at End of Period	1,178.5	1,178.5	1,213.6	1,241.9	654.4	785.0	1,090.3	1,055.3	1,047.5	1,076.9	1,102.2	1,178.5	1,164.8	1,160.7	1,183.4	1,213.6

ADI (Fiscal Years)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash Flow from Operations	2,008.7	2,410.0	2,848.7	3,028.8	349.6	429.0	557.2	672.9	427.9	625.7	651.8	704.6	688.8	699.8	726.8	733.3
subtract Capex	(165.7)	(314.7)	(277.8)	(296.6)	(54.8)	(60.2)	(20.8)	(29.9)	(67.4)	(80.0)	(82.4)	(84.8)	(67.0)	(69.3)	(70.7)	(70.8)
FCF	1,843.1	2,095.3	2,570.9	2,732.2	294.8	368.9	536.4	643.0	360.6	545.7	569.3	619.7	621.9	630.5	656.1	662.5
Non-GAAP Operating Income	2,234.3	2,717.4	2,988.0	3,237.3	481.4	500.8	615.8	636.4	634.8	655.1	685.7	741.7	706.0	748.7	768.8	764.6
Add back Dep / Other	233.8	228.3	242.3	250.0	59.9	59.3	57.6	57.1	56.3	55.9	57.2	58.8	60.0	60.2	60.7	61.3
EBITDA	2,468.1	2,945.6	3,230.3	3,487.3	541.2	560.1	673.4	693.5	691.1	711.0	742.9	800.6	766.0	808.9	829.6	825.8
Leverage (Net Debt / TTM EBITDA)	1.7	1.4	1.2	1.1	1.9	2.0	1.9	1.7	1.6	1.5	1.4	1.4	1.3	1.3	1.2	1.2

Source: Company Reports, Bernstein estimates and analysis

## 11 March 2021

### **EXHIBIT 51: Bernstein AVGO Income Statement**

### AVGO: Income Statement

U.S. SEMICONDUCTORS

Fiscal Quarter	2020	2021E	2022E	2023E
Non-GAAP Revenue	\$23,887.5	\$26,818.5	\$28,278.5	\$29,713.0
COGS	6,335.5	7,076.7	7,355.1	7,618.7
Non-GAAP Gross Profit	\$17,552.0	\$19,741.8	\$20,923.4	\$22,094.3
R&D	3,535.0	3,542.0	3,575.0	3,615.0
SG&A	1,078.0	864.0	900.0	940.0
Other	-	_	_	_
Total Operating Expenses	4,613.0	4,406.0	4,475.0	4,555.0
Non-GAAP Operating Income	\$12,939.0	\$15,335.8	\$16,448.4	\$17,539.3
Interest Expense	(1,608.0)	(1,574.3)	(1,552.1)	(1,532.3)
Other Non-Operating Inc. (Exp.)	25.0	(4.0)	_	_
Non-GAAP Income from continuing operations before income taxes	\$11,356.0	\$13,757.5	\$14,896.3	\$16,007.1
Provision for Income Taxes (Benefit)	1,363.0	1,650.5	1,862.0	2,000.9
Non-GAAP Net Income	\$9,993.0	\$12,106.9	\$13,034.3	\$14,006.2
GAAP Basic Share Count	402	407	408	422
GAAP Weighted Average Shares - Diluted	421	428	429	444
Non-GAAP Share Adjustment	30	22	22	9
Non-GAAP Weighted Average Shares - Diluted	451	450	451	453
GAAP Basic EPS (\$)	\$6.63	\$13.06	\$19.88	\$24.77
GAAP Diluted EPS (\$)	\$6.29	\$12.42	\$18.90	\$23.57
Non-GAAP Diluted EPS (\$)	\$22.15	\$26.90	\$28.88	\$30.90
Non-GAAP Diluted EPS incl SBC (\$)	\$17.77	\$22.92	\$24.80	\$26.70
Pro Forma Reconciliation				
GAAP Gross Profit	\$13,516.0	\$16,100.8	\$18,398.4	\$20,349.3
GAAP Opex	\$9.502.0	\$8.957.0	\$8.772.5	\$7.952.0
GAAP Operating Income	\$4,014.0	\$7.296.8	\$10,229.4	\$12,397.3
GAAP Net Income	\$2,960.0	\$5.615.9	\$8,415.3	\$10,464.2
GAAP Net Income Attributable to Common Shares	\$2,960.0	\$5,615.9	\$8,415.3	\$10,464.2
County on Liver CAAR Months	0000	22245	22225	00005

Growth and Non-GAAP Margins	202	0 2021E	2022E	2023E
QoQ Revenue Growth				
YoY Revenue Growth	5.7%	12.3%	5.4%	5.1%
YoY EPS Growth	4.0%	21.5%	7.4%	7.0%
Non-GAAP Gross Margin	73.5%	73.6%	74.0%	74.4%
R&D as % of Sales	14.8%	13.2%	12.6%	12.2%
SG&A as % of Sales	4.5%	3.2%	3.2%	3.2%
Other Opex as % of Sales	0.0%	0.0%	0.0%	0.0%
Opex as % of Sales	19.3%	16.4%	15.8%	15.3%
Non-GAAP Operating Margin	54.2%	57.2%	58.2%	59.0%
Non-GAAP Tax Rate	12.0%	12.0%	12.5%	12.5%
Non-GAAP Net Margin	41.8%	45.1%	46.1%	47.1%

Source: Company Reports, Bernstein Estimates and Analysis

Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
\$5,858.0	\$5,742.0	\$5,820.5	\$6,467.0	\$6,655.0	\$6,502.0	\$6,520.8	\$7,140.6	\$7,017.8	\$6,888.1	\$6,949.5	\$7,423.1
1,581.0	1,546.0	1,499.5	1,709.0	1,779.0	1,710.0	1,695.4	1,892.3	1,824.6	1,756.5	1,806.9	1,967.1
\$4,277.0	\$4,196.0	\$4,321.0	\$4,758.0	\$4,876.0	\$4,792.0	\$4,825.4	\$5,248.4	\$5,193.2	\$5,131.6	\$5,142.6	\$5,455.9
891.0	891.0	890.0	863.0	882.0	890.0	885.0	885.0	895.0	900.0	890.0	890.0
302.0	274.0	250.0	252.0	214.0	220.0	215.0	215.0	225.0	225.0	225.0	225.0
-	-	-	-	-	_	_	-	-	-	_	-
1,193.0	1,165.0	1,140.0	1,115.0	1,096.0	1,110.0	1,100.0	1,100.0	1,120.0	1,125.0	1,115.0	1,115.0
\$3,084.0	\$3,031.0	\$3,181.0	\$3,643.0	\$3,780.0	\$3,682.0	\$3,725.4	\$4,148.4	\$4,073.2	\$4,006.6	\$4,027.6	\$4,340.9
(401.0)	(394.0)	(409.0)	(404.0)	(398.0)	(393.3)	(392.1)	(390.9)	(389.8)	(388.7)	(387.4)	(386.2)
10.0	3.0	(5.0)	17.0	(4.0)	<del>-</del>	<del></del>		<del>-</del>		<del></del>	
\$2,693.0	\$2,640.0	\$2,767.0	\$3,256.0	\$3,378.0	\$3,288.7	\$3,333.3	\$3,757.5	\$3,683.4	\$3,618.0	\$3,640.2	\$3,954.7
323.0	317.0	332.0	391.0	405.0	394.6	400.0	450.9	460.4	452.2	455.0	494.3
\$2,370.0	\$2,323.0	\$2,435.0	\$2,865.0	\$2,973.0	\$2,894.1	\$2,933.3	\$3,306.6	\$3,223.0	\$3,165.7	\$3,185.2	\$3,460.4
398	401	403	405	407	407	407	407	408	408	409	409
420	417	422	426	428	428	428	428	429	429	430	430
31	35	29	25	22	22	22	22	22	22	22	22
451	452	451	451	450	450	450	450	451	451	452	452
\$0.79	\$1.23	\$1.53	\$3.09	\$3.20	\$2.89	\$3.03	\$3.94	\$4.91	\$4.70	\$4.80	\$5.47
\$0.74	\$1.17	\$1.45	\$2.93	\$3.04	\$2.75	\$2.88	\$3.75	\$4.67	\$4.47	\$4.57	\$5.20
\$5.25	\$5.14	\$5.40	\$6.35	\$6.61	\$6.43	\$6.52	\$7.35	\$7.15	\$7.02	\$7.05	\$7.66
\$4.05	\$4.00	\$4.37	\$5.36	\$5.62	\$5.41	\$5.53	\$6.36	\$6.14	\$5.96	\$6.05	\$6.65
\$3,264.0	\$3,189.0	\$3,316.0	\$3,747.0	\$3,952.0	\$3,883.0	\$3,921.4	\$4,344.4	\$4,563.2	\$4,496.6	\$4,512.6	\$4,825.9
\$2,550.0	\$2,423.0	\$2,308.0	\$2,221.0	\$2,115.0	\$2,243.0	\$2,223.0	\$2,223.0	\$2,038.5	\$2,063.5	\$2,033.5	\$2,033.5
\$714.0	\$766.0	\$1,008.0	\$1,526.0	\$1,837.0	\$1,640.0	\$1,698.4	\$2,121.4	\$2,524.7	\$2,433.1	\$2,479.1	\$2,792.4
\$385.0	\$563.0	\$688.0	\$1,324.0	\$1,378.0	\$1,252.1	\$1,306.3	\$1,679.6	\$2,074.5	\$1,992.2	\$2,036.7	\$2,311.9
\$385.0	\$563.0	\$688.0	\$1,324.0	\$1,378.0	\$1,252.1	\$1,306.3	\$1,679.6	\$2,074.5	\$1,992.2	\$2,036.7	\$2,311.9
Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
1.4%	(2.0%)	1.4%	11.1%	2.9%	(2.3%)	0.3%	9.5%	(1.7%)	(1.8%)	0.9%	6.8%
1.2%	4.1%	5.5%	12.0%	13.6%	13.2%	12.0%	10.4%	5.5%	5.9%	6.6%	4.0%
(5.3%)	(1.4%)	4.6%	18.0%	25.7%	25.1%	20.7%	15.7%	8.3%	9.1%	8.2%	4.2%
73.0%	73.1%	74.2%	73.6%	73.3%	73.7%	74.0%	73.5%	74.0%	74.5%	74.0%	73.5%
15.2%	15.5%	15.3%	13.3%	13.3%	13.7%	13.6%	12.4%	12.8%	13.1%	12.8%	12.0%
5.2%	4.8%	4.3%	3.9%	3.2%	3.4%	3.3%	3.0%	3.2%	3.3%	3.2%	3.0%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
20.4%	20.3%	19.6%	17.2%	16.5%	17.1%	16.9%	15.4%	16.0%	16.3%	16.0%	15.0%
52.6%	52.8%	54.7%	56.3%	56.8%	56.6%	57.1%	58.1%	58.0%	58.2%	58.0%	58.5%
12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.5%	12.5%	12.5%	12.5%
40.5%	40.5%	41.8%	44.3%	44.7%	44.5%	45.0%	46.3%	45.9%	46.0%	45.8%	46.6%

# **EXHIBIT 52: Bernstein AVGO Balance Sheet**

AVGO: Balance Sheet

Fiscal Quarter	2020	2021E	2022E	2023
Assets				
Current Assets:				
Cash and cash equivalents	\$7,618	\$15,441	\$22,990	\$31,219
Short-term investments	_ \$0	\$0	\$0	\$0
Net accounts receivable	\$2,297	\$2,642	\$2,969	\$3,104
Inventory	\$1,003	\$1,144	\$1,189	\$1,243
Assets held-for-sale	\$0	\$0	\$0	\$0
Other current assets	\$977	\$1,272	\$1,272	\$1,272
Total Current Assets	\$11,895	\$20,499	\$28,420	\$36,838
Non Current Assets:				
Property, plant and equipment, net	\$2,509	\$2,401	\$2,322	\$2,281
Goodwill	\$43,447	\$43,457	\$43,457	\$43,457
Intangible assets, net	\$16,782	\$10,673	\$6,299	\$3,062
Other long-term assets	\$1,300	\$1,300	\$1,300	\$1,300
Total Non Current Assets	\$64,038	\$57,831	\$53,378	\$50,100
Total Assets	\$75,933	\$78,330	\$81,798	\$86,939
Liabilities and equity				
Current liabilities:				
Accounts payable	\$836	\$946	\$984	\$1.029
Employee compensation and benefits	\$877	\$794	\$794	\$794
Other current liabilities	\$3,831	\$4,438	\$4,438	\$4,438
Current portion of long term debt	\$827	\$864	\$864	\$864
Total current liabilities	\$6,371	\$7,042	\$7,080	\$7,125
Long-term liabilities:				
Long-term debt	\$40,235	\$41,110	\$41,110	\$41,110
Convertible notes payable to related party - non current	\$0	\$0	\$0	\$0
Pension and post-retirement benefit obligations	\$0	\$0	\$0	\$0
Other long-term liabilities	\$5,426	\$5,211	\$5,211	\$5,211
Total non-current liabilities	\$45,661	\$46,321	\$46,321	\$46,321
Total liabilities	\$52,032	\$53,363	\$53,401	\$53,446
Shareholders' equity:				
Ordinary shares	\$23,982	\$25,430	\$27,275	\$29,180
Retained earnings	\$0	(\$382)	\$1,202	\$4,393
Accumulated other comprehensive loss	(\$108)	(\$107)	(\$107)	(\$107
Noncontrolling interest	\$0	\$0	\$0	\$0
Total Shareholders' equity	\$23,874	\$24,939	\$28,368	\$33,464
Total liabilities and shareholders' equity	\$75,933	\$78,330	\$81,798	\$86,939

Q120	Q220	Q320	Q420	Q121	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
\$6,444	\$9,207	\$8,857	\$7,618	\$9,552	\$11,664	\$13,484	\$15,441	\$17.066	\$19,035	\$20,934	\$22,990
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$3,651	\$3,211	\$2,684	\$2,297	\$2,524	\$2,276	\$2,347	\$2,642	\$2,667	\$2,686	\$2,780	\$2,969
\$944	\$953	\$1,081	\$1,003	\$952	\$977	\$1,006	\$1,144	\$1,103	\$1,062	\$1,092	\$1,189
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$1,070	\$851	\$1,059	\$977	\$1,272	\$1,272	\$1,272	\$1,272	\$1,272	\$1,272	\$1,272	\$1,272
\$12,109	\$14,222	\$13,681	\$11,895	\$14,300	\$16,189	\$18,110	\$20,499	\$22,108	\$24,055	\$26,078	\$28,420
\$2,616	\$2,618	\$2,567	\$2,509	\$2,496	\$2,460	\$2,426	\$2,401	\$2,379	\$2,355	\$2,334	\$2,322
\$43,472	\$43,457	\$43,447	\$43,447	\$43,457	\$43,457	\$43,457	\$43,457	\$43,457	\$43,457	\$43,457	\$43,457
\$21,465	\$19,909	\$18,357	\$16,782	\$15,419	\$13,837	\$12,255	\$10,673	\$9,580	\$8,486	\$7,393	\$6,299
\$1,344	\$1,342	\$1,246	\$1,300	\$1,300	\$1,300	\$1,300	\$1,300	\$1,300	\$1,300	\$1,300	\$1,300
\$68,897	\$67,326	\$65,617	\$64,038	\$62,672	\$61,054	\$59,438	\$57,831	\$56,716	\$55,598	\$54,483	\$53,378
\$81,006	\$81,548	\$79,298	\$75,933	\$76,972	\$77,243	\$77,547	\$78,330	\$78,823	\$79,653	\$80,561	\$81,798
\$985	\$1,230	\$1,092	\$836	\$898	\$855	\$848	\$946	\$914	\$879	\$904	\$984
\$435	\$494	\$732	\$877	\$494	\$594	\$694	\$794	\$494	\$594	\$694	\$794
\$4,008	\$4,058	\$4,056	\$3,831	\$4,438	\$4,438	\$4,438	\$4,438	\$4,438	\$4,438	\$4,438	\$4,438
\$2,311	\$819	\$822	\$827	\$864	\$864	\$864	\$864	\$864	\$864	\$864	\$864
\$7,739	\$6,601	\$6,702	\$6,371	\$6,694	\$6,751	\$6,844	\$7,042	\$6,710	\$6,775	\$6,900	\$7,080
\$42,407	\$45,044	\$43,201	\$40,235	\$41,068	\$41,110	\$41,110	\$41,110	\$41,110	\$41,110	\$41,110	\$41,110
\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
\$6,464	\$5.933	\$5.810	\$5.426	\$5,211	\$5,211	\$5,211	\$5.211	\$5,211	\$5,211	\$5,211	\$5,211
\$48.871	\$50.977	\$49.011	\$45.661	\$46.279	\$46.321	\$46.321	\$46.321	\$46.321	\$46.321	\$46,321	\$46,321
\$56,610	\$57,578	\$55,713	\$52,032	\$52,973	\$53,072	\$53,165	\$53,363	\$53,031	\$53,096	\$53,221	\$53,401
ψ50,010	ψ01,010	ψου,, 10	ψ02,002	<b>402,510</b>	ψ55,01 <b>2</b>	ψου, 100	ψ55,505	ψ00,001	ψ55,050	<b>400,221</b>	<b>400,401</b>
\$24,500	\$24.073	\$23.688	\$23.982	\$24.080	\$24.540	\$24,985	\$25,430	\$25.885	\$26,365	\$26,820	\$27,275
\$0	\$0	\$0	\$0	\$0	(\$288)	(\$522)	(\$382)	(\$12)	\$273	\$601	\$1,202
(\$132)	(\$131)	(\$131)	(\$108)	(\$107)	(\$107)	(\$107)	(\$107)	(\$107)	(\$107)	(\$107)	(\$107)
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$24,368	\$23,942	\$23,557	\$23,874	\$23,973	\$24,145	\$24,354	\$24,939	\$25,764	\$26,529	\$27,312	\$28,368
\$81,006	\$81,548	\$79,298	\$75,933	\$76,972	\$77,243	\$77,547	\$78,330	\$78,823	\$79,653	\$80,561	\$81,798

# **EXHIBIT 53: Bernstein AVGO Cash Flow Statement**

#### AVGO: Cash Flow Statement

AVGO: Cash Flow Statement								
Fiscal Quarter		2020		2021E		2022E		2023E
Cash flows from operating activities:	١.							
GAAP Net income	\$	2,960	\$	5,616	\$	8,415	\$	10,464
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization		\$6,905		\$6,719		\$4,938		\$3,786
Amortization of debt issuance costs and accretion of debt discount		\$0		\$0		\$0		\$0
Share-based compensation		\$1,976		\$1,794		\$1,845		\$1,905
Tax benefits from share-based compensation		(\$459)		(\$149)		\$0		\$0
Excess tax benefits from share-based compensation		\$0		\$0		\$0		\$0
Non-cash portion of restructuring and asset impairment charges		\$44		\$172		\$0		\$0
Gain on sale of business		\$0		(\$119)		\$0		\$0
Deferred taxes		(\$683)		\$0		\$0		\$0
Other		\$225		\$32		\$0		\$0
Changes in assets and liabilities, net of acquisitions and disposals:								
Trade accounts receivable, net		\$981		(\$365)		(\$327)		(\$135)
Inventory		(\$31)		(\$141)		(\$45)		(\$54)
Accounts payable		(\$3)		\$92		\$38		\$45
Employee compensation and benefits		\$217		(\$75)		\$0		\$0
Other current assets and current liabilities		\$331		\$408		\$0		\$0
Other long-term assets and long-term liabilities		(\$402)		(\$59)		\$0		\$0
Net cash provided by operating activities	\$	12,061	\$	13,926	\$	14,864		\$16,011
0.10								
Cash flows from investing activities: Proceeds from sale of business		\$218		\$0		\$0		r <sub>O</sub>
	Ι.							\$0
Acquisition of businesses, net of cash acquired	1	(\$10,872)		(\$8)		\$0		\$0
Purchases of property, plant and equipment		(\$463)		(\$459)		(\$484)		(\$509)
Proceeds from disposal of property, plant and equipment Purchases of investments		\$12		\$0 \$0		\$0 \$0		\$0 \$0
		\$0						
Proceeds from sale of investments		\$0 \$0		\$0 \$0		\$0 \$0		\$0
Proceeds from insurance claims on property, plant and equipment Other				\$0 \$0		\$0 \$0		\$0 \$0
Net cash used in investing activities	٠	(\$4) (11,109)	•	φ∪ (467)	•	(484)		(\$509)
net bush used in investing activities	Ť	(11,103)	Ψ	(401)		(+0+)		(\$303)
Cash flows from financing activities:								
Debt repayments		(\$18,814)		(\$9,200)		\$0		\$0
Payment of assumed debt		\$0		\$0		\$0		\$0
Proceeds from term loan borrowings		\$27.802		\$9.946		\$0		\$0
Proceeds from issuance of convertible senior notes		\$0		\$0		\$0		\$0
Debt issuance costs		\$0		\$0		\$0		\$0
Dividend payments to shareholders		(\$5,235)		(\$5,864)		(\$6,532)		(\$6,974)
Issuance of ordinary shares		\$276		\$35		\$0		\$0
Repurchases of ordinary shares		\$0		\$0		\$0		\$0
Preferred Dividend Payment		(\$299)		(\$299)		(\$299)		(\$299)
Excess tax benefits from share-based compensation		(\$765)		(\$225)		\$0		\$0
Proceeds from government grants		\$0		\$0		\$0		\$0
Payment of capital lease obligations		\$0		\$0		\$0		\$0
Payments for settlement of acquisition liability		\$0		\$0		\$0		\$0
Other		(\$1,354)		(\$28)		\$0		\$0
Net cash (used in) provided by financing activities	\$	1,611	\$	(5,635)	\$	(6,831)	\$	(7,273)
· · · · · · · · · · · · · · · · · · ·				,		, , ,		
Free Cash Flow	\$	11,598	\$	13,466	\$	14,380	\$	15,502
EBITDA		\$13,552		\$15,922		\$17,012		\$18,089
			_		_		_	_

	Q120		Q220		Q320		Q420		Q121		Q221E		Q321E		Q421E		Q122E		Q222E		Q322E		Q422E
\$	385	\$	563	\$	688	\$	1,324	\$	1,378	\$	1,252	\$	1,306	\$	1,680	\$	2,074	\$	1,992	\$	2,037	\$	2,312
\$	1,728	\$	1,730	\$	1,719	\$	1,728	\$	1,533	\$	1,729	\$	1,729	\$	1,729	\$	1,236	\$	1,235	\$	1,234	\$	1,233
\$	545	\$	- 517	\$	465	\$	- 449	\$	444	\$	460	\$	445	\$	445	\$	455	\$	480	\$	455	\$	455
\$	-	\$	-	\$	-	\$	(459)		(149)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	- 11	\$	- 6	\$	- 15	\$	- 12	\$	- 172	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-	\$	-	\$	-	\$	-	\$	(119)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(72) 54	\$ \$	(175) 116	\$	(436) 23	\$ \$	32	\$	32	\$ \$	-	\$ \$	-	\$ \$	-	\$	-	\$	-	\$	-	\$	-
\$	(392)		440	\$	542	\$	391	\$	(247)		248	\$	(72)		(295)		(25)		(20)		(93)		(189)
\$	40 117	\$	(10) 233	\$	(128) (123)		67 (230)	\$	51 44	\$	(25) (43)	\$	(29) (7)	\$	(138) 98	\$	41 (32)	\$	41 (36)	\$	(30) 25	\$	(97) 80
\$	(217)	\$	61	\$	231	\$	142	\$	(375)	\$	100	\$	100	\$	100	\$	(300)	\$	100	\$	100	\$	100
\$	346 (223)	\$	118	\$	(2) 184	\$	(131) 23	\$	408	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
э \$	2,322	\$	(386) <b>3,213</b>	\$	3,178	\$	3,348	э \$	(59) <b>3,113</b>	э \$	3,721	\$	3,472	\$	3,619	\$	3,450	Ф \$	3,793	φ \$	3,727	φ \$	3,894
\$	<del>.</del>	\$	168	\$	50	\$	-	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$(	10,870)	\$	(148)	\$	(2) (105)	\$	(102)	\$	(8) (114)	\$	(111)	\$	(112)	\$	(122)	\$	(120)	\$	(118)	\$	(119)	\$	(127)
\$	-	\$	-	\$	10	\$	2	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-	\$	•	\$	-	\$	-	\$	-	\$	-	\$	-	\$	•	\$	-	\$	-	\$	-	\$	-
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(9) <b>10,987)</b>	\$	4 <b>24</b>	\$ <b>\$</b>	1 ( <b>46</b> )	\$ <b>\$</b>	- (100)	\$ <b>\$</b>	- (122)	\$ <b>\$</b>	- (111)	\$ <b>\$</b>	- (112)	\$	- (122)	\$ <b>\$</b>	- (120)	\$ <b>\$</b>	- (118)	\$ <b>\$</b>	- (119)	\$ <b>\$</b>	- (127)
Ψ(	10,501)	•		Ψ.	(40)	Ψ	(100)	Ť	(122)	Ψ	(111)	Ÿ	(112)	Ψ.	(122)	¥	(120)	Ψ	(110)	Ψ	(113)	Ψ	(121)
\$	(4,537)	\$	(4,452)	\$	(6,825)	\$	(3,000)	\$	(9,200)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	- 15,381	\$	4.468	\$	7,953	\$	-	\$	9,904	\$	- 42	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$		\$	-
\$	- (4 207)	\$	- (4 200)	\$	- (4.040)	\$	- (4 200)	\$	- (4 400)	\$	- (4.405)	\$	- (4 405)	\$	- (4.405)	\$	- (4 000)	\$	- (4 000)	\$	- (4 00 4)	\$	- (4 000)
\$	(1,297) 37	\$	(1,306) 91	\$	(1,312) 46	\$	(1,320) 102	\$	(1,468) 35	\$	(1,465)	\$	(1,465)	\$	(1,465)	\$	(1,630)	\$	(1,632)	\$	(1,634)	\$	(1,636)
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(75) (169)	\$	(75) (219)	\$	(74) (192)	\$	(75) (185)		(75) (225)	\$	(75)	\$	(75)	\$	(75)	\$	(75)	\$	(75)	\$	(75)	\$	(75)
\$	-	\$	-	\$	- (132)	\$	- (100)	\$	-	\$		\$	-	\$	-	\$	-	\$	-	\$		\$	-
\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	714	\$	1,019	\$	(3,078)	\$	(9)	\$	(28)	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
	10,054	\$									(1,498)		(1,540)		(1,540)		(1,705)		(1,707)		(1,709)	\$	(1,711)
\$	2,214	\$	3,065	\$	3,073	\$	3,246	\$	2.999	\$	3,610	\$	3,360	\$	3.497	\$	3,330	\$	3.675	\$	3.608	\$	3,767

**EXHIBIT 54: Bernstein INTC Income Statement** 

Intel: Income Statement (\$M)																
INTC (Calendar)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Revenue	77,867.0	71,705.6	69,434.4	71,215.4	19,828.0	19,728.0	18,333.0	19,978.0	17,527.3	17,170.8	17,907.4	19,100.1	16,544.1	16,851.1	17,913.5	18,125.8
COGS	34,255.0	31,084.5	30,857.8	32,161.8	7,812.0	9,221.0	8,592.0	8,630.0	7,712.0	7,462.2	7,698.5	8,211.8	7,334.1	7,495.8	7,958.1	8,069.9
GAAP Gross Profit	43,612.0	40,621.1	38,576.6	39,053.7	12,016.0	10,507.0	9,741.0	11,348.0	9,815.3	9,708.6	10,208.9	10,888.3	9,210.0	9,355.3	9,955.4	10,055.9
Non-GAAP Gross Profit	44,823.0	42,055.3	39,965.3	40,478.0	12,305.0	10,809.0	10,051.0	11,658.0	10,165.9	10,052.0	10,567.0	11,270.3	9,540.9	9,692.3	10,313.6	10,418.4
R&D	13,556.0	13,550.0	13,750.0	13,950.0	3,275.0	3,354.0	3,272.0	3,655.0	3,350.0	3,400.0	3,400.0	3,400.0	3,425.0	3,425.0	3,450.0	3,450.0
SG&A	6,180.0	6,200.0	6,300.0	6,400.0	1,541.0	1,447.0	1,435.0	1,757.0	1,550.0	1,550.0	1,550.0	1,550.0	1,575.0	1,575.0	1,575.0	1,575.0
Other Operating Expenses	198.0	-	-	-	162.0	9.0	(25.0)	52.0	-	-	-	-	-	-	-	-
Total Operating Expenses	19,934.0	19,750.0	20,050.0	20,350.0	4,978.0	4,810.0	4,682.0	5,464.0	4,900.0	4,950.0	4,950.0	4,950.0	5,000.0	5,000.0	5,025.0	5,025.0
GAAP Operating Income	23,678.0	20,871.1	18,526.6	18,703.7	7,038.0	5,697.0	5,059.0	5,884.0	4,915.3	4,758.6	5,258.9	5,938.3	4,210.0	4,355.3	4,930.4	5,030.9
Non-GAAP Operating Income	25,087.0	22,305.3	19,915.3	20,128.0	7,539.0	6,058.0	5,396.0	6,246.0	5,265.9	5,102.0	5,617.0	6,320.3	4,540.9	4,692.3	5,288.6	5,393.4
Gains (losses) on Investments, Net	1,904.0	-	-	-	(111.0)	267.0	56.0	1,692.0	-	-	-	-	-	-	-	-
Other Non-operating Income (Loss)	(504.0)	(102.0)	(152.0)	(152.0)	(313.0)	(29.0)	(74.0)	(88.0)	12.0	(38.0)	(38.0)	(38.0)	(38.0)	(38.0)	(38.0)	(38.0)
Pre-Tax Income	25,078.0	20,769.1	18,374.6	18,551.7	6,614.0	5,935.0	5,041.0	7,488.0	4,927.3	4,720.6	5,220.9	5,900.3	4,172.0	4,317.3	4,892.4	4,992.9
Income Tax Provision	4.179.0	3.011.5	2.664.3	2,690.0	953.0	830.0	765.0	1.631.0	714.5	684.5	757.0	855.5	604.9	626.0	709.4	724.0
GAAP Net Income	20,899.0	17,757.6	15,710.3	15,861.7	5,661.0	5,105.0	4,276.0	5,857.0	4,212.8	4,036.1	4,463.8	5,044.8	3,567.1	3,691.3	4,183.0	4,268.9
Non-GAAP tax rate adjustment and other	1,364.9	1,226,2	1,187.3	1,217.8	431.2	165.3	420.2	347.2	299.7	293.6	306.2	326.6	282.9	288.2	306.3	310.0
Acquisition-related Opex (tax adjusted)	-	-,220.2		-,	-	-	.20.2								-	
Acquisition-Related Amortization and Restructuring(tax a		-	-	_	139.8	7.7	(21.2)	40.8	_	_	-	_	-			
Acquisition-Related Charges in GM (tax adjusted)	. 100.1	_	_	_	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-GAAP Net Income	22,430.0	18,983.8	16,897.6	17.079.5	6232.0	5278.0	4675.0	6245.0	4512.6	4329.8	4770.1	5371.4	3850.0	3979.4	4489.3	4578.9
Hon GAAI Net moonie	22,400.0	10,500.0	10,007.0	17,075.5	0202.0	0210.0	4070.0	02-10.0	4012.0	4020.0	4770.1	3371.4	0000.0	0010.4	4400.0	4070.5
GAAP Basic EPS (\$)	\$ 4.98 \$	4.40 \$	4.00	\$ 4.14	\$ 1.33	\$ 1.20	\$ 1.02	\$ 1.43	\$ 1.04	\$ 1.00	\$ 1.11	\$ 1.26	\$ 0.90	\$ 0.94	\$ 1.07	\$ 1.10
GAAP Diluted EPS (\$)	\$ 4.94 \$	4.38		\$ 4.14 \$ 4.12			\$ 1.02 \$		\$ 1.04	\$ 0.99		\$ 1.26	\$ 0.89			\$ 1.09
Non-GAAP Diluted EPS	\$ 5.30 \$	4.68		\$ 4.12			\$ 1.02 S		\$ 1.10			\$ 1.20	\$ 0.89			\$ 1.09
Non-GAAF Diluted EF 3	φ 5.50 φ	4.00	, 4.21	φ 4.43	φ 1.43	φ 1.25	φ 1.11 ,	p 1.52	Ψ 1.10	φ 1.00	Ψ 1.10	ψ 1.5 <del>4</del>	φ 0.30	ų 1.00	φ 1.14	Ψ 1.17
Weighted Average Basic Shares	4,199	4,032	3.932	3.829	4.266	4.246	4.188	4.094	4.069	4.044	4.019	3.994	3.969	3.944	3.919	3,894
Weighted Average Diluted Shares	4.232	4.056	3.956	3.852	4,312	4.284	4,211	4.119	4,094	4,069	4,044	4.018	3,993	3,968	3,943	3,918
Weighted Average Diluted Shares	4,232	4,030	3,330	3,032	4,512	4,204	4,211	4,113	4,034	4,003	4,044	4,010	3,333	3,300	3,343	3,310
Margins	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
GAAP Gross Margin	56.0%	56.6%	55.6%	54.8%	60.6%	53.3%	53.1%	56.8%	56.0%	56.5%	57.0%	57.0%	55.7%	55.5%	55.6%	55.5%
Pro-Forma Gross Margin	57.6%	58.6%	57.6%	56.8%	62.1%	54.8%	54.8%	58.4%	58.0%	58.5%	59.0%	59.0%	57.7%	57.5%	57.6%	57.5%
R&D % of Sales	17.4%	18.9%	19.8%	19.6%	16.5%	17.0%	17.8%	18.3%	19.1%	19.8%	19.0%	17.8%			19.3%	19.0%
SG&A % of Sales													20.7%	20.3%		
	7.9%												20.7% 9.5%	20.3% 9.3%		
GAAP Operating Margin	7.9% 30.4%	8.6%	9.1%	9.0%	7.8%	7.3%	7.8%	8.8%	8.8%	9.0%	8.7%	8.1%	9.5%	9.3%	8.8%	8.7%
GAAP Operating Margin	30.4%	8.6% 29.1%	9.1% 26.7%	9.0% 26.3%	7.8% 35.5%	7.3% 28.9%	7.8% 27.6%	8.8% 29.5%	8.8% 28.0%	9.0% 27.7%	8.7% 29.4%	8.1% 31.1%	9.5% 25.4%	9.3% 25.8%	8.8% 27.5%	8.7% 27.8%
Non-GAAP Operating Margin	30.4% 32.2%	8.6% 29.1% 31.1%	9.1% 26.7% 28.7%	9.0% 26.3% 28.3%	7.8% 35.5% 38.0%	7.3% 28.9% 30.7%	7.8% 27.6% 29.4%	8.8% 29.5% 31.3%	8.8% 28.0% 30.0%	9.0% 27.7% 29.7%	8.7% 29.4% 31.4%	8.1% 31.1% 33.1%	9.5% 25.4% 27.4%	9.3% 25.8% 27.8%	8.8% 27.5% 29.5%	8.7% 27.8% 29.8%
Non-GAAP Operating Margin GAAP Tax Rate	30.4% 32.2% 16.7%	8.6% 29.1% 31.1% 14.5%	9.1% 26.7% 28.7% 14.5%	9.0% 26.3% 28.3% 14.5%	7.8% 35.5% 38.0% 14.4%	7.3% 28.9% 30.7% 14.0%	7.8% 27.6% 29.4% 15.2%	8.8% 29.5% 31.3% 21.8%	8.8% 28.0% 30.0% 14.5%	9.0% 27.7% 29.7% 14.5%	8.7% 29.4% 31.4% 14.5%	8.1% 31.1% 33.1% 14.5%	9.5% 25.4% 27.4% 14.5%	9.3% 25.8% 27.8% 14.5%	8.8% 27.5% 29.5% 14.5%	8.7% 27.8% 29.8% 14.5%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate	30.4% 32.2% 16.7% 16.1%	8.6% 29.1% 31.1% 14.5% 14.5%	9.1% 26.7% 28.7% 14.5% 14.5%	9.0% 26.3% 28.3% 14.5% 14.5%	7.8% 35.5% 38.0% 14.4% 13.7%	7.3% 28.9% 30.7% 14.0% 13.9%	7.8% 27.6% 29.4% 15.2% 15.3%	8.8% 29.5% 31.3% 21.8% 21.5%	8.8% 28.0% 30.0% 14.5% 14.5%	9.0% 27.7% 29.7% 14.5% 14.5%	8.7% 29.4% 31.4% 14.5% 14.5%	8.1% 31.1% 33.1% 14.5% 14.5%	9.5% 25.4% 27.4% 14.5% 14.5%	9.3% 25.8% 27.8% 14.5% 14.5%	8.8% 27.5% 29.5% 14.5% 14.5%	8.7% 27.8% 29.8% 14.5% 14.5%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin	30.4% 32.2% 16.7% 16.1% 26.8%	8.6% 29.1% 31.1% 14.5% 14.5% 24.8%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3%	8.8% 28.0% 30.0% 14.5% 14.5% 24.0%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9%	8.1% 31.1% 33.1% 14.5% 14.5% 26.4%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4%	8.7% 27.8% 29.8% 14.5% 14.5% 23.6%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate	30.4% 32.2% 16.7% 16.1%	8.6% 29.1% 31.1% 14.5% 14.5%	9.1% 26.7% 28.7% 14.5% 14.5%	9.0% 26.3% 28.3% 14.5% 14.5%	7.8% 35.5% 38.0% 14.4% 13.7%	7.3% 28.9% 30.7% 14.0% 13.9%	7.8% 27.6% 29.4% 15.2% 15.3%	8.8% 29.5% 31.3% 21.8% 21.5%	8.8% 28.0% 30.0% 14.5% 14.5%	9.0% 27.7% 29.7% 14.5% 14.5%	8.7% 29.4% 31.4% 14.5% 14.5%	8.1% 31.1% 33.1% 14.5% 14.5%	9.5% 25.4% 27.4% 14.5% 14.5%	9.3% 25.8% 27.8% 14.5% 14.5%	8.8% 27.5% 29.5% 14.5% 14.5%	8.7% 27.8% 29.8% 14.5% 14.5%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3%	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1%	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%)	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3%	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1%	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2%	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% <b>Q320</b> -4.5%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% Q420 -1.1%	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% Q121E -11.6%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6% Q321E -2.3%	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% Q222E -1.9%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% Q322E 0.0%	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% Q422E -5.1%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp	9.0% 26.3% 28.3% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% Q120 23.5% 401 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% Q220 19.5% (659)bp	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% <b>Q320</b> -4.5% (573)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% <b>Q420</b> -1.1% (197)bp	8.8% 28.0% 30.0% 14.5% 24.0% 25.7% <b>Q121E</b> -11.6% (460)bp	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2% Q221E -13.0% 328 bp	8.7% 29.4% 31.4% 14.5% 24.9% 26.6% <b>Q321E</b> -2.3% 388 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% <b>Q421E</b> -4.4% 20 bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6% (33)bp	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% <b>Q222E</b> -1.9% (102)bp	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% <b>Q322E</b> 0.0% (143)bp	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% Q422E -5.1% (153)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp (255)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp 109 bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp (109)bp	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp (72)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% Q120 23.5% 401 bp 372 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% <b>Q220</b> 19.5% (659)bp (680)bp	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% Q320 -4.5% (573)bp (553)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% Q420 -1.1% (197)bp (175)bp	8.8% 28.0% 30.0% 14.5% 24.0% 25.7% <b>Q121E</b> -11.6% (460)bp (406)bp	9.0% 27.7% 29.7% 14.5% 23.5% 25.2% Q221E -13.0% 328 bp 375 bp	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6% Q321E -2.3% 388 bp 418 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% Q421E -4.4% 20 bp 65 bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6% (33)bp (33)bp	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% Q222E -1.9% (102)bp (102)bp	8.8% 27.5% 29.5% 14.5% 23.4% 25.1% <b>Q322E</b> 0.0% (143)bp (143)bp	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% <b>Q422E</b> -5.1% (153)bp (153)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Vear-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp (255)bp 1.5%	8.6% 29.1% 31.17 14.5% 14.5% 24.8% 26.5%  2021E -7.9% 64 bp 109 bp 0.0%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp (109)bp (109)bp	9.0% 26.3% 28.3% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp (72)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% <b>Q120</b> 23.5% 401 bp 372 bp -1.7%	7.3% 28.9% 30.7% 14.0% 25.9% 26.8% 19.5% (659)bp (680)bp -2.4%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% <b>Q320</b> -4.5% (573)bp (553)bp 2.0%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% -1.1% (197)bp (175)bp 8.0%	8.8% 28.0% 30.0% 14.5% 24.0% 25.7% Q121E -11.6% (460)bp (406)bp (406)bp 2.3%	9.0% 27.7% 29.7% 14.5% 23.5% 25.2% Q221E -13.0% 328 bp 375 bp 1.4%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6% <b>Q321E</b> -2.3% 388 bp 418 bp 3.9%	8.1% 31.1% 33.1% 14.5% 26.4% 28.1% <b>Q421E</b> -4.4% 20 bp 65 bp -7.0%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6% (33)bp (33)bp 2.2%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% Q222E -1.9% (102)bp (102)bp 0.7%	8.8% 27.5% 29.5% 14.5% 23.4% 25.1% <b>Q322E</b> 0.0% (143)bp (143)bp 1.5%	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% <b>Q422E</b> -5.1% (153)bp (153)bp (153)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp (255)bp 1.5% 0.5%	8.6% 29.1% 31.11% 14.5% 14.5% 24.8% 26.59 2021E -7.9% 64 bp 109 bp 0.0% 0.3%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp (109)bp 1.5% 1.6%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp (72)bp 1.5% 1.6%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% <b>Q120</b> 23.5% 401 bp 372 bp -1.7% 0.5%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% 19.5% (659)bp (680)bp -2.4% -8.9%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% <b>Q320</b> -4.5% (573)bp (553)bp 2.0% -3.4%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% Q420 -1.1% (197)bp (175)bp 8.0% 13.9%	8.8% 28.0% 30.0% 14.5% 24.0% 25.7% 211.6% (460)bp (406)bp 2.3% 0.6%	9.0% 27.7% 29.7% 14.5% 23.5% 25.2% Q221E -13.0% 328 bp 375 bp 1.4% 7.1%	8.7% 29.4% 31.4% 31.45% 14.5% 24.9% 26.6%   C321E  -2.3% 388 bp 418 bp 3.9% 8.0%	8.1% 31.1% 33.1% 14.5% 26.4% 28.1% <b>Q421E</b> -4.4% 20 bp 65 bp -7.0% -11.8%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% <b>Q122E</b> -5.6% (33)bp (33)bp 2.2% 1.6%	9.3% 25.8% 27.8% 14.5% 21.9% 23.6% Q222E -1.9% (102)bp (102)bp 0.7% 1.6%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% <b>Q322E</b> 0.0% (143)bp (143)bp 1.5% 1.6%	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% Q422E -5.1% (153)bp (153)bp 1.5% 1.6%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin  Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp (255)bp 1.5% 0.5%	8.6% 29.1% 31.17 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp 109 bp 0.0% 0.3% -0.9%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp (109)bp 1.5% 1.6%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp 1.5% 1.6%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% 401 bp 372 bp -1.7% 0.5% 1.3%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% Q220 19.5% (659)bp (680)bp -2.4% -8.9% -8.6%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% 25.5% 25.5% 25.5% 25.5%	8.8% 29.5% 31.3% 21.8% 29.3% 31.3% 2420 -1.1% (197)bp (175)bp 8.0% 13.9% 7.5%	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% Q121E -11.6% (460)bp (406)bp 2.3% 0.6% 0.6%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2% 221E -13.0% 328 bp 375 bp 1.4% 7.1%	8.7% 29.4% 31.4% 14.5% 14.5% 26.6% <b>C321E</b> -2.3% 388 bp 418 bp 3.9% 8.0% 5.7%	8.1% 31.1% 33.1% 14.5% 26.4% 28.1% 20 bp 65 bp -7.0% -11.8% -9.4%	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% C122E -5.6% (33)bp (33)bp 2.2% 1.6% 2.0%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% Q222E -1.9% (102)bp (102)bp 0.7% 1.6% 1.0%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% C322E 0.0% (143)bp (143)bp 1.5% 1.6%	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% Q422E -5.1% (153)bp (153)bp 1.5% 1.6%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses	30.4% 32.2% 16.7% 16.1% 26.8% 28.8% 2020E 8.2% (255)bp (255)bp 1.5% 0.5% -0.9% 1.1%	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp 109 bp 0.0% 0.3% -0.9% 0.19%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3% 2022E -3.2% (109)bp (109)bp 1.5% 1.6% 1.5%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2028E 2.6% (72)bp (72)bp 1.5% 1.6% 1.5%	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% 21.20 23.5% 401 bp 372 bp -1.7% 0.5% 1.3%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% 29.20 19.5% (659)bp (680)bp -2.4% -8.9% -8.6% -4.5%	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% 25.5% 23.20 -4.5% (573)bp (553)bp 2.0% -3.4% 0.3%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% C420 -1.1% (197)bp 8.0% 13.9% 7.5% 9.9%	8.8% 28.0% 30.0% 14.5% 24.0% 25.7% Q121E -11.6% (460)bp (406)bp (406)bp -1.6% 0.6% 1.7%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2% Q221E -13.0% 328 bp 375 bp 1.4% 7.1% 2.9% 3.1%	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%  C321E -2.3% 388 bp 418 bp 3.9% 8.0% 5.7% 5.2%	8.1% 31.1% 33.1% 14.5% 26.4% 28.1% 20 bp 65 bp -7.0% -11.8% -9.4% -8.5%	9.5% 25.4% 14.5% 14.5% 21.6% 23.3% 212E -5.6% (33)bp (33)bp 2.2% 1.6% 2.0%	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% Q222E -1.9% (102)bp (102)bp 0.7% 1.6% 1.0%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% C322E 0.0% (143)bp (143)bp 1.5% 1.6% 1.5%	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% <b>Q422E</b> -5.1% (153)bp (153)bp 1.5% 1.5%
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin SG&A GAP Gross Margin R&D SG&A GAP Gross Margin R&D SG&A GAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp (255)bp 1.5% 0.5% -0.9% 1.1% (21)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp 109 bp 0.0% 0.3% -0.9% (130)bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp 1.5% 1.5% 1.5% (242)bp	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2020E 2020E (72)bp 1.5% 1.5% 1.5% 1.5% (42)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4% 23.5% 401 bp 372 bp -1.7% 0.5% 1.3% -1.0%	7.3% 28.9% 30.7% 14.0% 13.9% 26.8% 9220 19.5% (659)bp (680)bp -2.4% -8.9% -8.6% 90 bp	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% 2320 -4.5% (573)bp (553)bp (553)bp -3.4% -3.4% 0.3% (600)bp	8.8% 29.5% 31.3% 21.5% 29.3% 31.3% <b>Q420</b> -1.1% (197)bp (175)bp 8.0% 13.9% 7.5% 9.9% (418)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% <b>Q121E</b> -11.6% (460)bp (406)bp (406)bp (406)bp 1.6% -1.6% 7.7%	9.0% 27.7% 29.7% 14.5% 14.5% 23.5% 25.2% 2221E -13.0% 328 bp 375 bp 1.4% 7.1% 2.9% 3.1% (116)bp	8.7% 29.4% 31.4% 14.5% 14.5% 26.6% 28.21E -2.3% 388 bp 418 bp 3.9% 5.7% 5.2% 177 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% 20 bp 65 bp -7.0% -11.8% -9.4% -8.5% 164 bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% 2122E -5.6% (33)bp (33)bp 2.2% 1.6% 2.0% (260)bp	9.3% 25.8% 14.5% 14.5% 21.9% 23.6% (102)bp (102)bp 0.7% 1.6% 1.0% (187)bp	8.8% 27.5% 29.5% 14.5% 14.5% 25.1% 2322E 0.0% (143)bp (143)bp 1.5% 1.5% (184)bp	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% (153)bp (153)bp 1.5.% 1.5% (334)bp (334)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Vear-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin Non-GAAP Operating Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp 1.5% 0.5% 0.9% 1.1% (21)bp (79)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5%  2021E -7.9% 64 bp 0.0% 0.3% -0.9% 0.1% (130)bp (111)bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp 1.5% 1.6% 1.5% 2.4.3%	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0% 2023E 2.6% (72)bp 1.5% 1.6% 4.5% (42)bp (42)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%  Q120 23.5% 401 bp -1.7% 0.5% -1.0% 951 bp 997 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% 19.5% (659)bp (680)bp -2.4% -8.6% -4.5% 90 bp (42)bp	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5%  C320 -4.5% (573)bp 2.0% -3.4% 0.3% (600)bp (647)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3%  Q420 -1.1% (197)bp (175)bp 8.0% 13.9% (418)bp (446)bp (446)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7%  Q121E -11.6% (460)bp 2.3% 0.6% 0.6% 1.7% (745)bp (798)bp	9.0% 27.7% 14.5% 14.5% 23.5% 25.2% 221E -13.0% 328 bp 1.4% 7.1% 2.9% 3.1% (116)bp (99)bp	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%  C321E -2.3% 388 bp 418 bp 3.9% 8.0% 5.7% 5.2% 177 bp 193 bp	8.1% 31.19% 33.19% 14.59% 14.59% 26.49% 28.19% 20 bp 65 bp -7.09% -11.89% -9.49% -8.55% 164 bp 183 bp	9.5% 25.4% 14.5% 14.5% 14.5% 21.6% 23.3%  C122E -5.6% (33)bp 2.2% 1.6% 2.0% 2.0% (260)bp (260)bp	9.3% 25.8% 27.8% 14.5% 14.5% 21.9% 23.6% (102)bp (102)bp 0.7% 1.6% 1.0% (187)bp (187)bp	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% (143)bp (143)bp (143)bp 1.5% 1.5% (184)bp (184)bp	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% <b>Q422E</b> -513() (153)bp (153)bp 1.5% 1.5% (34)bp (334)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin Non-GAAP Operating Margin Non-GAAP Operating Margin On-GAAP Operating Margin GAAP Net Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp (255)bp 1.5% 0.5% -0.9% 1.19% (21)bp (79)bp (241)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5% 2021E -7.9% 64 bp 109 bp 0.0% 0.3% -0.9% (130)bp (111)bp (1207)bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp (109)bp 1.5% 1.5% (242)bp (242)bp (242)bp	9.0% 26.3% 28.3% 14.5% 22.3% 24.0% 2028E 2.6% (72)bp (72)bp 1.5% 1.5% (42)bp (42)bp (35)bp	7.8% 35.5% 38.0% 14.4% 28.6% 31.4% 2120 23.5% 401 bp 372 bp -1.7% 0.5% 1.3% 951 bp 997 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% (659)bp (680)bp -2.4% -8.9% -4.5% 90 bp (42)bp 56 bp	7.8% 27.6% 29.4% 15.2% 15.3% 23.3% 25.5% C320 -4.5% (573)bp (553)bp 2.0% -3.4% 3.4% 0.3% (600)bp (647)bp (789)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3%  Q420 -1.1% (197)bp (175)bp 8.0% 13.9% 7.55% 9.9% (418)bp (446)bp (485)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% Q121E -11.6% (460)bp (466)bp 2.3% 0.6% -1.6% (798)bp (798)bp	9.0% 27.7% 14.5% 14.5% 23.5% 23.5% 328 bp 375 bp 1.4% 7.1% 2.9% 3.11% (116)bp (99)bp (237)bp	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%  C321E -2.3% 388 bp 418 bp 3.9% 8.0% 5.7% 5.2% 177 bp 193 bp 160 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% 20 bp 65 bp 7-7.0% -11.8% -9.4% 18.3 bp (290)bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3%  Q122E -5.6% (33)bp (33)bp 2.2% 1.6% 2.0% (260)bp (260)bp (247)bp	9.3% 25.8% 14.5% 14.5% 14.5% 21.9% (102)bp 0.7% 1.6% 1.0% (187)bp (187)bp (187)bp (187)bp (187)bp (187)bp (186)bp	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% 0.0% (143)bp (143)bp 1.5% 1.5% (184)bp (184)bp (184)bp	8.7% 27.8% 29.8% 14.5% 14.5% 25.3% 25.3% 25.3% (153)bp
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin Non-GAAP Operating Margin Non-GAAP Net Margin Non-GAAP Net Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp 1.5% 0.5% -0.9% 1.19% (21)bp (79)bp (241)bp (147)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5%  2021E -7.9% 64 bp 109 bp 0.0% 0.1% (130)bp (111)bp (207)bp (233)bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp (109)bp 1.5% 1.6% 1.5% (242)bp (242)bp (214)bp (214)bp	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0%  2023E 2.6% (72)bp 1.5% 1.5% 1.5% (42)bp (42)bp (35)bp (35)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%  2120 23.5% 401 bp 372 bp -1.7% 0.5% 1.3% -1.0% 951 bp 997 bp 381 bp 983 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% (659)bp -2.4% -4.5% -4.5% -69b p (42)bp -56 bp (224)bp	7.8% 27.6% 29.4% 15.2% 15.3% 25.5% 23.3% (57.3)bp (57.3)bp (57.3)bp (2.0% 3.4% 0.3% (600)bp (647)bp (789)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% (197)bp (175)bp 8.0% 13.9% 7.5% 9.9% (418)bp (446)bp (471)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% 46.00 pp (406)bp 2.3% 0.6% -1.6% -1.6% (450)bp (798)bp (798)bp (798)bp (798)bp (568)bp (568)bp (568)bp (568)bp (568)bp	9,0% 27.7% 29,7% 14,5% 14,5% 23,5% 25,2% <b>Q221E</b> -13,0% 328 bp 1,4% 2,9% 31,5 bp (99)bp (99)bp (237)bp	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%  Q321E -2.3% 388 bp 3.9% 5.7% 5.2% 177 bp 193 bp 160 bp 114 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% 20.bp 65.bp -7.0% -11.8% -9.4% -8.5% 164.bp (290)bp (314)bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6% (33)lpp 2.2% 1.6% 2.0% (260)lpp (260)lpp (247)lpp (247)lpp	9.3% 25.8% 27.8% 14.5% 14.5% 23.6% 23.6% (102)bp 0.7% 1.0% 1.0% (187)bp (187)bp (180)bp (160)bp	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% (143)bp (143)bp 1.5% 1.5% (143)bp (184)bp (184)bp (158)bp	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% (153)bp (153)bp 1.5% 1.5% 1.5% 3.4)bp (286)bp (286)bp
NOn-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Vear-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin Non-GAAP Net Margin Dituted GAAP EPS	30.4% 32.2% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp (255)bp 1.5% 0.5% 0.9% 1.1% (21)bp (79)bp (241)bp (147)bp 4.5%	8.6% 29.1% 31.19% 14.5% 14.5% 24.8% 26.5%  2021E -7.9% 64 bp 109 bp 0.0% 0.3% -0.9% (130)bp (111)bp (207)bp (233)bp (233)bp -11.4%	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp (109)bp 1.5% 1.6% 2(22)bp (242)bp (214)bp (214)bp (214)bp -9.3%	9.0% 26.3% 28.3% 14.5% 22.3%, 24.0% 2028E 2.6% (72)bp (72)bp 1.5% 1.5% (42)bp (42)bp (35)bp (35)bp (35)bp	7.8% 35.5% 38.0% 14.4% 28.6% 31.4% 2120 23.5% 401 bp 372 bp 1.3% 1.0% 951 bp 997 bp 381 bp 623 bp 50.8%	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% 26.8% C220 19.55% (659)bp (680)bp 2-4% 4-8.6% 4-8.6% 90 bp (42)bp 56 bp (224)bp 29.0%	7.8% 27.6% 29.4% 15.2% 15.3% 25.5% 23.3% 25.5% 22.0 4.5% 34% 3.4% 3.4% (600)bp (647)bp (727)bp -24.9% 22.9% 24.9% 24.9% 24.9%	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% <b>Q420</b> -1.1% (197)bp (175)bp (175)bp (175)bp (418)bp (446)bp (446)bp (446)bp (171)bp (175)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% C41E -11.6% (460)bp (406)bp .1.6% 1.7% (745)bp (451)bp (451)bp (568)bp .21.6%	9,0% 27,7% 29,7% 14,5% 14,5% 14,5% 23,5% 25,2% O221E -13,0% 328 bp 375 bp 1,4,4% 2,9% 3,11% (116)bp (237)bp (154)bp (154)bp (154)bp	8.7% 29.4% 31.4% 14.5% 24.9% 26.6% <b>CSZIE</b> -2.3% 388 bp 418 bp 3.99% 8.0% 5.7% 5.29% 177 bp 193 bp 160 bp 114 bp 8.7%	8.1% 31.1% 33.1% 14.5% 26.4% 28.1% 0421E -4.4% 20 bp 65 bp -7.0% -11.8% -9.4% -9.4% -9.4% (34)bp (314)bp -11.7%	9.5% 25.4% 27.4% 14.5% 14.5% 14.5% 21.6% 23.3% C12E -5.6% 2.0% 2.0% (260)bp (260)bp (247)bp (2	9.3% 25.8% 27.8% 14.5% 14.5% 23.6%  0222E -1.9% (102)bp (102)bp (102)bp (102)bp (102)bp (102)bp (102)bp (160)bp (187)bp (160)bp (160)bp -6.2%	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% 23.4% 25.1% 23.4% (143)bp (143)bp (143)bp (143)bp (158)bp (158)bp (158)bp -3.9%	8.7% 27.8% 29.8% 14.5% 23.6% 25.3% 25.3% (153)bp (153)
Non-GAAP Operating Margin GAAP Tax Rate Non-GAAP Tax Rate Non-GAAP Tax Rate GAAP Net Margin Non-GAAP Net Margin Year-over-Year Change (%) Total Revenues GAAP Gross Margin Non-GAAP Gross Margin R&D SG&A GAAP Operating Expenses Non-GAAP Operating Expenses GAAP Operating Margin Non-GAAP Operating Margin Non-GAAP Net Margin Non-GAAP Net Margin	30.4% 32.2% 16.7% 16.1% 26.8% 28.8%  2020E 8.2% (255)bp 1.5% 0.5% -0.9% 1.19% (21)bp (79)bp (241)bp (147)bp	8.6% 29.1% 31.1% 14.5% 14.5% 24.8% 26.5%  2021E -7.9% 64 bp 109 bp 0.0% 0.1% (130)bp (111)bp (207)bp (233)bp	9.1% 26.7% 28.7% 14.5% 14.5% 22.6% 24.3%  2022E -3.2% (109)bp (109)bp 1.5% 1.6% 1.5% (242)bp (242)bp (214)bp (214)bp	9.0% 26.3% 28.3% 14.5% 14.5% 22.3% 24.0%  2023E 2.6% (72)bp 1.5% 1.5% 1.5% (42)bp (42)bp (35)bp (35)bp	7.8% 35.5% 38.0% 14.4% 13.7% 28.6% 31.4%  2120 23.5% 401 bp 372 bp -1.7% 0.5% 1.3% -1.0% 951 bp 997 bp 381 bp 983 bp	7.3% 28.9% 30.7% 14.0% 13.9% 25.9% (659)bp -2.4% -4.5% -4.5% -69b p (42)bp -56 bp (224)bp	7.8% 27.6% 29.4% 15.2% 15.3% 25.5% 23.3% (57.3)bp (57.3)bp (57.3)bp (2.0% 3.4% 0.3% (600)bp (647)bp (789)bp	8.8% 29.5% 31.3% 21.8% 21.5% 29.3% 31.3% (197)bp (175)bp 8.0% 13.9% 7.5% 9.9% (418)bp (446)bp (471)bp	8.8% 28.0% 30.0% 14.5% 14.5% 24.0% 25.7% 46.00 pp (406)bp 2.3% 0.6% -1.6% -1.6% (450)bp (798)bp (798)bp (798)bp (798)bp (568)bp (568)bp (568)bp (568)bp (568)bp	9,0% 27.7% 29,7% 14,5% 14,5% 23,5% 25,2% <b>Q221E</b> -13,0% 328 bp 1,4% 2,9% 31,5 bp (99)bp (99)bp (237)bp	8.7% 29.4% 31.4% 14.5% 14.5% 24.9% 26.6%  Q321E -2.3% 388 bp 3.9% 5.7% 5.2% 177 bp 193 bp 160 bp 114 bp	8.1% 31.1% 33.1% 14.5% 14.5% 26.4% 28.1% 20.bp 65.bp -7.0% -11.8% -9.4% -8.5% 164.bp (290)bp (314)bp	9.5% 25.4% 27.4% 14.5% 14.5% 21.6% 23.3% Q122E -5.6% (33)lpp 2.2% 1.6% 2.0% (260)lpp (260)lpp (247)lpp (247)lpp	9.3% 25.8% 27.8% 14.5% 14.5% 23.6% 23.6% (102)bp 0.7% 1.0% 1.0% (187)bp (187)bp (180)bp (160)bp	8.8% 27.5% 29.5% 14.5% 14.5% 23.4% 25.1% (143)bp (143)bp 1.5% 1.5% (143)bp (184)bp (184)bp (158)bp	8.7% 27.8% 29.8% 14.5% 14.5% 23.6% 25.3% (153)bp (153)bp 1.5% 1.5% 1.5% 3.4)bp (286)bp (286)bp

**EXHIBIT 55: Bernstein INTC Balance Sheet and Cash Flow Statement** 

Intel: Balance Sheet (\$ MM)																
INTC (Calendar)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash & Short Term Investments	8,157.0	11,995.5	14,399.9	17,601.0	12,676.0	13,527.0	6,343.0	8,157.0	8,348.7	9,012.4	10,403.7	11,995.5	12,500.6	12,860.9	13,634.5	14,399.9
Accounts Receivable	6,782.0	6,782.0	6,782.0	6,782.0	8,455.0	7,441.0	7,140.0	6,782.0	6,782.0	6,782.0	6,782.0	6,782.0	6,782.0	6,782.0	6,782.0	6,782.0
Inventories	8,427.0	8,668.0	8,787.2	9,125.4	9,246.0	8,969.0	9,273.0	8,427.0	8,568.9	8,540.1	8,382.8	8,668.0	8,312.0	8,328.6	8,488.6	8,787.2
Other Current Assets	23,883.0	23,883.0	23,883.0	23,883.0	11,124.0	14,453.0	14,029.0	23,883.0	23,883.0	23,883.0	23,883.0	23,883.0	23,883.0	23,883.0	23,883.0	23,883.0
Total Current Assets	47,249.0	51,328.5	53,852.1	57,391.3	41,501.0	44,390.0	36,785.0	47,249.0	47,582.6	48,217.4	49,451.6	51,328.5	51,477.5	51,854.5	52,788.2	53,852.1
Net PP&E	56,584.0	59,933.1	62,930.5	65,238.6	56,770.0	58,036.0	59,205.0	56,584.0	57,648.2	58,544.1	59,267.3	59,933.1	60,790.6	61,552.4	62,259.0	62,930.5
Goodwill	26,971.0	26,971.0	26,971.0	26,971.0	26,276.0	26,943.0	26,955.0	26,971.0	26,971.0	26,971.0	26,971.0	26,971.0	26,971.0	26,971.0	26,971.0	26,971.0
Other Long-Term Assets	22,287.0	22,287.0	22,287.0	22,287.0	23,163.0	23,170.0	22,316.0	22,287.0	22,287.0	22,287.0	22,287.0	22,287.0	22,287.0	22,287.0	22,287.0	22,287.0
Total Long-Term Assets	105,842.0	109,191.1	112,188.5	114,496.6	106,209.0	108,149.0	108,476.0	105,842.0	106,906.2	107,802.1	108,525.3	109,191.1	110,048.6	110,810.4	111,517.0	112,188.5
Total Assets	153,091.0	160,519.6	166,040.6	171,887.9	147,710.0	152,539.0	145,261.0	153,091.0	154,488.7	156,019.5	157,976.9	160,519.6	161,526.2	162,665.0	164,305.1	166,040.6
Accounts Payable	5,581.0	5,581.0	5,581.0	5,581.0	4,638.0	5,045.0	5,159.0	5,581.0	5,581.0	5,581.0	5,581.0	5,581.0	5,581.0	5,581.0	5,581.0	5,581.0
Short-Term Debt	2,504.0	2,504.0	2,504.0	2,504.0	3,464.0	2,254.0	504.0	2,504.0	2,504.0	2,504.0	2,504.0	2,504.0	2,504.0	2,504.0	2,504.0	2,504.0
Other Current Liabilities	16,669.0	16,669.0	16,669.0	16,669.0	15,793.0	15,182.0	16,449.0	16,669.0	16,669.0	16,669.0	16,669.0	16,669.0	16,669.0	16,669.0	16,669.0	16,669.0
Total Current Liabilities	24,754.0	24,754.0	24,754.0	24,754.0	23,895.0	22,481.0	22,112.0	24,754.0	24,754.0	24,754.0	24,754.0	24,754.0	24,754.0	24,754.0	24,754.0	24,754.0
Long-Term Debt	33,897.0	33,897.0	33,897.0	33,897.0	36,455.0	36,093.0	36,059.0	33,897.0	33,897.0	33,897.0	33,897.0	33,897.0	33,897.0	33,897.0	33,897.0	33,897.0
Other Long-Term Liabilities	13,402.0	12,727.0	12,052.0	11,377.0	11,006.0	11,955.0	12,536.0	13,402.0	13,233.3	13,064.5	12,895.8	12,727.0	12,558.3	12,389.5	12,220.8	12,052.0
Total Liabilities	72,053.0	71,378.0	70,703.0	70,028.0	71,356.0	70,529.0	70,707.0	72,053.0	71,884.3	71,715.5	71,546.8	71,378.0	71,209.3	71,040.5	70,871.8	70,703.0
Shareholders' Equity	81,038.0	89,141.6	95,337.6	101,859.9	76,354.0	82,010.0	74,554.0	81,038.0	82,604.5	84,304.0	86,430.1	89,141.6	90,316.9	91,624.5	93,433.4	95,337.6
Total Liabilities & Shareholders' Equity	153,091.0	160,519.6	166,040.6	171,887.9	147,710.0	152,539.0	145,261.0	153,091.0	154,488.7	156,019.5	157,976.9	160,519.6	161,526.2	162,665.0	164,305.1	166,040.6

Intel: Cash Flow Statement (\$MM)																
INTC (Calendar)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Net Income	20,899.0	17,757.6	15,710.3	15,861.7	5,661.0	5,105.0	4,276.0	5,857.0	4,212.8	4,036.1	4,463.8	5,044.8	3,567.1	3,691.3	4,183.0	4,268.9
Depreciation & Amortization	12,239.0	13,081.2	13,705.8	14,239.5	3,050.0	3,063.0	3,123.0	3,003.0	3,199.0	3,252.2	3,297.0	3,333.1	3,366.4	3,409.3	3,447.4	3,482.7
Other	1,845.0	924.6	1,066.6	873.7	(2,553.0)	2,989.0	780.0	629.0	151.1	327.8	446.3	(0.5)	653.2	279.3	136.3	(2.2)
Cash Flow From Operations	35,384.0	31,763.4	30,482.7	30,974.9	6,158.0	11,157.0	8,179.0	9,890.0	7,562.9	7,616.1	8,207.1	8,377.4	7,586.7	7,379.8	7,766.7	7,749.4
Capex	(14,259.0)	(14,951.3)	(15,224.1)	(15,068.6)	(3,268.0)	(3,408.0)	(3,716.0)	(3,867.0)	(3,893.4)	(3,778.3)	(3,650.5)	(3,629.2)	(3,854.2)	(3,801.3)	(3,784.1)	(3,784.5)
Other	(6,537.0)	-	-	-	(468.0)	(7,202.0)	2,950.0	(1,817.0)	-	-	-	-	-	-	-	-
Cash Flow From Investments	(20,796.0)	(14,951.3)	(15,224.1)	(15,068.6)	(3,736.0)	(10,610.0)	(766.0)	(5,684.0)	(3,893.4)	(3,778.3)	(3,650.5)	(3,629.2)	(3,854.2)	(3,801.3)	(3,784.1)	(3,784.5)
Net Stock Repurchase	(14,229.0)	(8,295.0)	(8,000.0)	(8,000.0)	(4,229.0)	-	(10,000.0)	-	(2,295.0)	(2,000.0)	(2,000.0)	(2,000.0)	(2,000.0)	(2,000.0)	(2,000.0)	(2,000.0)
Dividends	(5,568.0)	(5,678.6)	(5,854.2)	(5,705.2)	(1,408.0)	(1,403.0)	(1,404.0)	(1,353.0)	(1,432.8)	(1,424.0)	(1,415.2)	(1,406.4)	(1,477.5)	(1,468.2)	(1,458.9)	(1,449.6)
Other	6,880.0	1,000.0	1,000.0	1,000.0	10,401.0	(1,788.0)	(1,389.0)	(344.0)	250.0	250.0	250.0	250.0	250.0	250.0	250.0	250.0
Cash Flow From Financing	(12,917.0)	(12,973.6)	(12,854.2)	(12,705.2)	4,764.0	(3,191.0)	(12,793.0)	(1,697.0)	(3,477.8)	(3,174.0)	(3,165.2)	(3,156.4)	(3,227.5)	(3,218.2)	(3,208.9)	(3,199.6)

INTC (Calendar)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash Flow from Operations	35,384.0	31,763.4	30,482.7	30,974.9	6,158.0	11,157.0	8,179.0	9,890.0	7,562.9	7,616.1	8,207.1	8,377.4	7,586.7	7,379.8	7,766.7	7,749.4
subtract Capex	(14,259.0)	(14,951.3)	(15,224.1)	(15,068.6)	(3,268.0)	(3,408.0)	(3,716.0)	(3,867.0)	(3,893.4)	(3,778.3)	(3,650.5)	(3,629.2)	(3,854.2)	(3,801.3)	(3,784.1)	(3,784.5)
FCF	21,125.0	16,812.1	15,258.5	15,906.3	2,890.0	7,749.0	4,463.0	6,023.0	3,669.5	3,837.7	4,556.6	4,748.2	3,732.5	3,578.5	3,982.5	3,965.0
Operating Income	23,678.0	20,871.1	18,526.6	18,703.7	7,539.0	6,058.0	5,396.0	6,246.0	5,265.9	5,102.0	5,617.0	6,320.3	4,540.9	4,692.3	5,288.6	5,393.4
add back D&A	12,239.0	13,081.2	13,705.8	14,239.5	3,050.0	3,063.0	3,123.0	3,003.0	3,199.0	3,252.2	3,297.0	3,333.1	3,366.4	3,409.3	3,447.4	3,482.7
EBITDA	35,917.0	33,952.3	32,232.4	32,943.2	10,589.0	9,121.0	8,519.0	9,249.0	8,464.8	8,354.2	8,914.0	9,653.5	7,907.3	8,101.6	8,736.0	8,876.1

# **EXHIBIT 56: Bernstein NVDA income statement**

#### **NVIDIA: Income Statement**

Calendar Quarter	2020	2021E	2022E	2023E
Fiscal Quarter	2021	2022E	2023E	2024E
GAAP Revenue	\$16,675.0	\$21,870.2	\$24,020.2	\$27,121.8
COGS	6,279.0	7,934.2	8,647.3	9,727.7
GAAP Gross Profit	\$10,396.0	\$13,936.0	\$15,372.9	\$17,394.1
R&D	3,926.0	4,788.5	5,198.9	5,761.7
SG&A	1,938.0	2,116.1	2,260.0	2,377.4
Other	_	-	-	-
Total Opex	5,864.0	6,904.6	7,458.9	8,139.2
GAAP Operating Profit	\$4,532.0	\$7,031.4	\$7,914.0	\$9,255.0
Net Interest Expense / Other	(124.0)	(200.0)	(200.0)	(200.0)
Pre Tax Income	\$4,408.0	\$6,831.4	\$7,714.0	\$9,055.0
Taxes	(76.0)	(683.1)	(771.4)	(905.5)
Net Income	\$4,332.0	\$6,148.3	\$6,942.6	\$8,149.5
Non-GAAP Metrics				
Gross Profit	\$10,948.0	\$14,405.4	\$15,853.0	\$17,889.7
Opex	4,144.0	4,965.5	5,384.8	5,920.2
Operating Profit	6,803.0	9,439.9	10,468.3	11,969.6
Net Income	6,277.0	8,315.9	9,241.5	10,592.6
GAAP Diluted Share Count	627.3	632.9	635.9	638.9
Non-GAAP Diluted Share Count	627.3	632.9	635.9	638.9
GAAP Diluted EPS	\$6.90	\$9.71	\$10.92	\$12.76
Non-GAAP Diluted EPS	\$10.00	\$13.14	\$14.53	\$16.58

Growth and Margins	2021	2022E	2023E	2024E
QoQ Revenue Growth	-	-	-	-
YoY Revenue Growth	52.7%	31.2%	9.8%	12.9%
GAAP Gross Margin %	62.3%	63.7%	64.0%	64.1%
Non-GAAP Gross Margin %	65.7%	65.9%	66.0%	66.0%
R&D as % of Sales	23.5%	21.9%	21.6%	21.2%
SG&A as % of Sales	11.6%	9.7%	9.4%	8.8%
GAAP Opex as % of Sales	35.2%	31.6%	31.1%	30.0%
Non-GAAP Opex as % of sales	24.9%	22.7%	22.4%	21.8%
GAAP Operating Margin	27.2%	32.2%	32.9%	34.1%
Non-GAAP Operating Margin	40.8%	43.2%	43.6%	44.1%
GAAP Tax Rate	(1.7%)	(10.0%)	(10.0%)	(10.0%)
GAAP Net Margin	26.0%	28.1%	28.9%	30.0%
Non-GAAP Net Margin	37.6%	38.0%	38.5%	39.1%

Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Q121	Q221	Q321	Q421	Q122E	Q222E	Q322E	Q422E	Q123E	Q223E	Q323E	Q423E
\$3,080.0	\$3,866.0	\$4,726.0	\$5,003.0	5,306.0	5,453.6	5,545.4	5,565.3	5,443.1	5,719.2	6,443.7	6,414.2
1,076.0	1,591.0	1,766.0	1,846.0	1,920.8	1,946.9	2,029.6	2,036.9	1,959.5	2,058.9	2,319.7	2,309.1
\$2,004.0	\$2,275.0	\$2,960.0	\$3,157.0	\$3,385.2	\$3,506.6	\$3,515.8	\$3,528.4	\$3,483.6	\$3,660.3	\$4,124.0	\$4,105.1
735.0	997.0	1,047.0	1,147.0	1,161.0	1,194.3	1,214.4	1,218.8	1,235.6	1,269.7	1,333.9	1,359.8
293.0	627.0	515.0	503.0	509.4	529.0	537.9	539.8	555.2	560.5	567.0	577.3
_											
1,028.0	1,624.0	1,562.0	1,650.0	1,670.3	1,723.3	1,752.3	1,758.6	1,790.8	1,830.1	1,900.9	1,937.1
\$976.0	\$651.0	\$1,398.0	\$1,507.0	\$1,714.9	\$1,783.3	\$1,763.4	\$1,769.8	\$1,692.8	\$1,830.1	\$2,223.1	\$2,168.0
5.0	(42.0)	(50.0)	(37.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)	(50.0)
\$981.0	\$609.0	\$1,348.0	\$1,470.0	\$1,664.9	\$1,733.3	\$1,713.4	\$1,719.8	\$1,642.8	\$1,780.1	\$2,173.1	\$2,118.0
(64.0)	13.0	(12.0)	(13.0)	(166.5)	(173.3)	(171.3)	(172.0)	(164.3)	(178.0)	(217.3)	(211.8)
\$917.0	\$622.0	\$1,336.0	\$1,457.0	\$1,498.4	\$1,560.0	\$1,542.1	\$1,547.8	\$1,478.5	\$1,602.1	\$1,955.8	\$1,906.2
\$2,026.0	\$2,551.0	\$3,095.0	\$3,276.0	\$3,501.8	\$3,623.9	\$3,633.5	\$3,646.2	\$3,600.8	\$3,778.9	\$4,246.2	\$4,227.1
821.0	1,035.0	1,101.0	1,187.0	1,200.1	1,238.9	1,260.9	1,265.7	1,279.9	1,319.8	1,379.8	1,405.3
1,205.0	1,516.0	1,993.0	2,089.0	2,301.7	2,385.1	2,372.6	2,380.5	2,320.9	2,459.1	2,866.4	2,821.9
1,120.0	1,366.0	1,834.0	1,957.0	2,026.5	2,101.5	2,090.3	2,097.5	2,043.8	2,168.2	2,534.7	2,494.7
622	626	630	631	632	633	633	634	635	636	636	637
622	626	630	631	632	633	633	634	635	636	636	637
\$1.47	\$0.99	\$2.12	\$2.31	\$2.37	\$2.47	\$2.44	\$2.44	\$2.33	\$2.52	\$3.07	\$2.99
\$1.80	\$2.18	\$2.91	\$3.10	\$3.21	\$3.32	\$3.30	\$3.31	\$3.22	\$3.41	\$3.98	\$3.92

Q121	Q221	Q321	Q421	Q122E	Q222E	Q322E	Q422E	Q123E	Q223E	Q323E	Q423E
(0.8%)	25.5%	22.2%	5.9%	6.1%	2.8%	1.7%	0.4%	(2.2%)	5.1%	12.7%	(0.5%)
38.7%	49.9%	56.8%	61.1%	72.3%	41.1%	17.3%	11.2%	2.6%	4.9%	16.2%	15.3%
65.1%	58.8%	62.6%	63.1%	63.8%	64.3%	63.4%	63.4%	64.0%	64.0%	64.0%	64.0%
65.8%	66.0%	65.5%	65.5%	66.0%	66.5%	65.5%	65.5%	66.2%	66.1%	65.9%	65.9%
23.9%	25.8%	22.2%	22.9%	21.9%	21.9%	21.9%	21.9%	22.7%	22.2%	20.7%	21.2%
9.5%	16.2%	10.9%	10.1%	9.6%	9.7%	9.7%	9.7%	10.2%	9.8%	8.8%	9.0%
33.4%	42.0%	33.1%	33.0%	31.5%	31.6%	31.6%	31.6%	32.9%	32.0%	29.5%	30.2%
26.7%	26.8%	23.3%	23.7%	22.6%	22.7%	22.7%	22.7%	23.5%	23.1%	21.4%	21.9%
31.7%	16.8%	29.6%	30.1%	32.3%	32.7%	31.8%	31.8%	31.1%	32.0%	34.5%	33.8%
39.1%	39.2%	42.2%	41.8%	43.4%	43.7%	42.8%	42.8%	42.6%	43.0%	44.5%	44.0%
(6.5%)	2.1%	(0.9%)	(0.9%)	(10.0%)	(10.0%)	(10.0%)	(10.0%)	(10.0%)	(10.0%)	(10.0%)	(10.0%)
29.8%	16.1%	28.3%	29.1%	28.2%	28.6%	27.8%	27.8%	27.2%	28.0%	30.4%	29.7%
36.4%	35.3%	38.8%	39.1%	38.2%	38.5%	37.7%	37.7%	37.5%	37.9%	39.3%	38.9%

**EXHIBIT 57: Bernstein NVDA balance sheet statement** 

NVIDIA: Balance Sheet

Calendar Quarter	2020	2021E	2022E	2023
Fiscal Quarter	2021	2022E	2023E	2024
Assets				
Current Assets:				
Cash	\$847	\$4,930	\$11,906	\$20,035
Short Term Investments	\$10,714	\$10,714	\$10,714	\$10,714
Net accounts receivable	\$2,429	\$2,429	\$2,429	\$2,429
Inventory	\$1,826	\$1,935	\$2,078	\$2,334
Prepaid expenses	\$239	\$239	\$239	\$239
Other current assets	\$0	\$0	\$0	\$0
Total Current Assets	\$16,055	\$20,247	\$27,366	\$35,751
Non Current Assets:				
Property, plant and equipment, net	\$2,149	\$2,923	\$3,651	\$4,478
Goodwill	\$4,193	\$4,193	\$4,193	\$4,193
Intangible assets, net	\$2,737	\$2,195	\$1,656	\$1,117
Other long-term assets	\$3,657	\$3,657	\$3,657	\$3,657
Total Non Current Assets	\$12,736	\$12,968	\$13,157	\$13,445
Total Assets	\$28,791	\$33,215	\$40,523	\$49,195
Liabilities and equity				
Current liabilities:				
Accounts payable	\$1,201	\$1,201	\$1,201	\$1,201
Accrued Liabilities	\$1,725	\$1,725	\$1,725	\$1,725
Convertible Short Term Debt	\$999	\$0	\$0	\$0
Other Current Liabilities	\$0	\$0	\$0	\$0
Total current liabilities	\$3,925	\$2,926	\$2,926	\$2,926
Long-term liabilities:				
Long-term debt	\$5,964	\$4,964	\$4,964	\$4,964
Capital Lease Obligations, LT	\$634	\$634	\$634	\$634
Deferred tax liability	\$0	\$0	\$0	\$0
Other long-term liabilities	\$1,375	\$1,375	\$1,375	\$1,375
Total non-current liabilities	\$7,973	\$6,973	\$6,973	\$6,973
Total liabilities	\$11,898	\$9,899	\$9,899	\$9,899
Shareholders' equity:				
Ordinary shares	\$1	\$1	\$1	\$1
Addditional Paid-In Capital	\$8,497	\$10,268	\$12,183	\$14,257
Treasury Stock	(\$10,530)	(\$11,530)	(\$12,530)	(\$13,530
Accumulated other comp loss	\$12	\$12	\$12	\$12
Retained earnings	\$18,913	\$24,565	\$30,958	\$38,556
Total Shareholders' equity	\$16,893	\$23,316	\$30,624	\$39,296
Total liabilities and shareholders' equity	\$28,791	\$33,215	\$40.523	\$49,195

Q120 Q121	Q220 Q221	Q320 Q321	Q420 Q421	Q121E Q122E	Q221E Q222E	Q321E Q322E	Q421E Q422E	Q122E Q123E	Q222E Q223E	Q322E Q323E	Q422E Q423E
W121	QZZI	QUE	Q421	W 122C	QLLLL	WJZZZ	QTZZC	Q123E	Q225E	Q323L	Q4Z5L
\$15,494	\$3,274	\$2,251	\$847	\$1,360	\$2,904	\$3,378	\$4,930	\$6,531	\$8,073	\$9,938	\$11,906
\$860	\$7,707	\$7,888	\$10,714	\$10,714	\$10,714	\$10,714	\$10,714	\$10,714	\$10,714	\$10,714	\$10,714
\$1,907 \$1,128	\$2,084 \$1,401	\$2,546 \$1,495	\$2,429 \$1.826	\$2,429 \$1.825	\$2,429 \$1.850	\$2,429 \$1,928	\$2,429 \$1.935	\$2,429 \$1.862	\$2,429 \$1.956	\$2,429 \$2.088	\$2,429 \$2.078
\$1,126	\$215	\$213	\$239	\$239	\$239	\$239	\$239	\$239	\$239	\$2,000	\$2,076
\$193	\$0	\$0	\$239	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$19,584	\$14,681	\$14,393	\$16,055	\$16,567	\$18,136	\$18,689	\$20,247	\$21,775	\$23,411	\$25,407	\$27,366
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\$1,715	\$1,964	\$2,059	\$2,149	\$2,328	\$2,522	\$2,722	\$2,923	\$3,090	\$3,272	\$3,462	\$3,651
\$628	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193	\$4,193
\$80 \$1,247	\$2,854 \$1,488	\$2,861 \$3.375	\$2,737 \$3.657	\$2,602 \$3.657	\$2,466 \$3.657	\$2,331 \$3,657	\$2,195	\$2,060 \$3.657	\$1,926	\$1,791	\$1,656
\$1,247 <b>\$3.670</b>	\$1,488 \$10,499	\$3,375 <b>\$12.488</b>	\$3,657 <b>\$12.736</b>	\$3,657 <b>\$12.780</b>	\$3,657 \$12.838	\$3,657 <b>\$12.902</b>	\$3,657 <b>\$12.968</b>	\$3,657 \$13.000	\$3,657 <b>\$13.048</b>	\$3,657 <b>\$13.103</b>	\$3,657 <b>\$13.157</b>
\$23,254	\$25,180	\$26,881	\$28,791	\$29,346	\$30,974	\$31,591	\$33,215	\$34,775	\$36,459	\$38,510	\$40,523
\$761	\$893	\$1,097	\$1,201	\$1,201	\$1,201	\$1,201	\$1,201	\$1,201	\$1,201	\$1,201	\$1,201
\$1,142 \$0	\$1,517 \$0	\$1,574 \$998	\$1,725 \$999	\$1,725 \$0							
\$0 \$0	\$0 \$0	\$998 \$0	\$999	\$0 \$0							
\$1,903	\$2,410	\$3,669	\$3,925	\$2,926	\$2,926	\$2,926	\$2,926	\$2,926	\$2,926	\$2,926	\$2,926
* .,	*=,	**,***	**,*=*	<b>4</b> -,	<del></del> ,	*=,-=-	<del>,</del>	<b>4</b> -,	*=,-=-	<b>4</b> -,	<del>,</del>
\$6,959	\$6,960	\$5,963	\$5,964	\$5,964	\$5,964	\$4,964	\$4,964	\$4,964	\$4,964	\$4,964	\$4,964
\$519	\$611	\$604	\$634	\$634	\$634	\$634	\$634	\$634	\$634	\$634	\$634
\$0 \$774	\$0 \$1,285	\$0 \$1,311	\$0 \$1,375								
\$8,252	\$1,285 \$8.856	\$7,878	\$1,375 <b>\$7,973</b>	\$7,375	\$7,973	\$1,375 <b>\$6,973</b>	\$6,973	\$6,973	\$1,375 <b>\$6,973</b>	\$6,973	\$6,973
\$10,155	\$11,266	\$11,547	\$11,898	\$10,899	\$10,899	\$9,899	\$9,899	\$9,899	\$9,899	\$9,899	\$9,899
****	***,=**	*,	***,	***,****	* ,	**,***	*-,	*-,	**,***	*-,	<b>*</b> -,
\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1
\$7,354	\$7,828	\$8,301	\$8,497	\$8,927	\$9,369	\$9,818	\$10,268	\$10,737	\$11,206	\$11,689	\$12,183
(\$10,036)	(\$10,232)	(\$10,530)	(\$10,530)	(\$10,780)	(\$11,030)	(\$11,280)	(\$11,530)	(\$11,780)	(\$12,030)	(\$12,280)	(\$12,530)
(\$10)	\$4	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12	\$12
\$15,790 <b>\$13,099</b>	\$16,313 <b>\$13,914</b>	\$17,550 <b>\$15,334</b>	\$18,913 <b>\$16,893</b>	\$20,288 <b>\$18,447</b>	\$21,723 <b>\$20,075</b>	\$23,141 <b>\$21,692</b>	\$24,565 <b>\$23,316</b>	\$25,906 <b>\$24,876</b>	\$27,371 <b>\$26,560</b>	\$29,190 <b>\$28,611</b>	\$30,958 <b>\$30,624</b>
\$23,254	\$25,180	\$26,881	\$28,791	\$29,346	\$30,974	\$31,591	\$33,215	\$34,775	\$36,459	\$38,510	\$40,523

# **EXHIBIT 58: Bernstein NVDA cash flow statement**

NVIDIA: Cash Flow Staten	nent	
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Calendar Quarter		2020		2021E		2022E		2023
Fiscal Quarter		2021		2022E		2023E		2024
Cash flows from operating activities:					. –			
GAAP Net income	\$	4,332	\$	6,148	\$	6,943	\$	8,149
Adjustments to reconcile net income to net cash provided by op	erating							
Depreciation and amortization		\$1,097		\$1,074		\$1,068		\$1,068
Share-based compensation		\$1,398		\$1,771		\$1,914		\$2,075
Restructuring / Other		\$0		\$0		\$0		\$0
Amortization of debt discount		\$0		\$0		\$0		\$0
Net gain on sale/disposal of long-lived assets/investments		\$0		\$0		\$0		\$0
Loss on early debt conversions		\$0		\$0		\$0		\$0
Deferred income taxes		(\$281)		\$0		\$0		\$0
Tax benefit from stock-based compensation		\$0		\$0		\$0		\$0
Other		(\$19)		\$0		\$0		\$1
Changes in assets and liabilities, net of acquisitions:		0		0		0	\$	-
Accounts receivable, net		(\$551)		\$0		\$0		\$0
Inventory		(\$524)		(\$109)		(\$143)		(\$25)
Prepaid expenses/other assets		(\$394)		\$0		\$0		\$1
Accounts payable		\$363		\$0		\$0		\$
Accrued and other current liabilities		\$237		\$0		\$0		\$(
Other long-term liabilities		\$163		\$0		\$0		Š
Net cash provided by operating activities	\$	5.821	\$		\$	9.782	\$	11,036
<u> </u>								,,,,,
Cash flows from investing activities:								
Net Proceeds from sale of marketable securities		(\$9,989)		\$0		\$0		\$1
Proceeds from sale of long-lived assets/investments		\$0		\$0		\$0		\$0
Purchases of property, plant and equipment		(\$1,128)		(\$1,306)		(\$1,257)		(\$1,35)
Acquisitions		(\$8,524)		\$0		\$0		. S
Reimbursement of HQ building development costs		(\$6)		\$0		\$0		\$
Other		(\$27)		\$0		\$0		\$(
Net cash used in investing activities	\$	(19,674)	\$	(1,306)	\$	(1,257)	\$	(1,35
tot oddit dodd iii iii oddiig ddiffidd		(10,014)		(1,000)	*	(1,201)		(1,00
Cash flows from financing activities:								
Proceeds from issuance of notes, net	\$	4.971	\$	(1,000)	\$	_	\$	_
Payments related to repurchases of common stock	•	\$0	Ψ	(\$1,000)	~	(\$1,000)	•	(\$1,00
Repayment of convertible notes		\$0		(\$999)		\$0		(ψ.,σσ
Dividends paid		(\$395)		(\$497)		(\$549)		(\$55
Other		(\$22)		\$0		\$0		(\$33
Net cash (used in) provided by financing activities	s	3,804	¢	(3,496)	•	(1,549)	¢	(1,55
net cash fused in provided by findicing activities	ð	3,004	φ	(3,496)	φ	(1,549)	φ	(1,55
Free Cash Flow	\$	4.693	\$	7.579	Ś	8.525	\$	9.68

	Q120		Q220		Q320		Q420		Q121E		Q221E		Q321E		Q421E		Q122E		Q222E		Q322E		Q422E
	Q121		Q221		Q321		Q421		Q122E		Q222E		Q322E		Q422E		Q123E		Q223E		Q323E		Q423E
\$	917	\$	622	\$	1.336	\$	1.457	\$	1,498	\$	1.560	\$	1.542	\$	1.548	s	1.479	\$	1.602	\$	1.956	\$	1.906
Ι΄.		•			,		, -	ľ	,		,			•	,	ľ	,		,	•	,		,
\$	107	\$	404	\$	299	\$	287	\$	269	\$	269	\$	269	\$	269	\$	267	\$	267	\$	267	\$	267
\$	224	\$	374	\$	383	\$	417	\$	430	\$	442	\$	449	\$	451	\$	468	\$	469	\$	483	\$	494
\$	-							\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-											\$		\$						•			
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\$	16	¢	(80)	¢	(53)	¢	(164)																
\$	-	Ψ	(00)	Ψ	(55)	Ψ	(104)	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
\$	4	\$	(8)	\$	2	\$	(17)		-	Š	-	Š	-	\$	-	\$	-	Š	-	\$	-	Š	-
Ι΄.			(-)				` ′	ľ								ľ							
\$	(249)		44	\$	(463)		117	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(151)		54	\$	(93)		(334)	\$	1	\$	(25)	\$	(79)	\$	(7)	\$	73	\$	(94)	\$	(132)	\$	10
\$		\$	42	\$	(443)		15	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	71	\$	(8)		225	\$	75	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(32)	\$	112 10	\$	31 55	\$	126	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	10 <b>909</b>	\$ <b>\$</b>	1,566	\$ <b>\$</b>	1,279	\$ <b>\$</b>	88 <b>2,067</b>	\$ <b>\$</b>	2,198	\$	2,245	\$	2,181	\$	2,260	\$ <b>\$</b>	2,287	à	2,244	\$ <b>\$</b>	2,574	\$	2,677
*	303	φ	1,500	Ÿ	1,219	φ	2,007	Ÿ	2,130	Ÿ	2,243	φ	2,101	φ	2,200	*	2,201	φ	2,244	φ	2,374	Ÿ	2,077
\$	(860)	\$	(6,135)	\$	(178)	\$	(2,816)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-							\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(155)		(217)		(473)		(283)	\$	(312)	\$	(327)	\$	(333)	\$	(334)	\$	(299)	\$	(315)	\$	(322)	\$	(321)
\$	(34)	\$	(7,137)	\$	(1,353)	\$	-																
\$	(6)			_		_	(00)																
s	(1.055)	¢	(13,489)	\$	3 (2,001)	\$	(30) (3,129)	e	(312)	e	(327)	e	(333)	¢	(334)	e	(299)	e	(315)	¢	(322)	e	(321)
*	(1,033)	φ	(13,403)	Ÿ	(2,001)	φ	(3,123)	Ÿ	(312)	Ÿ	(321)	φ	(333)	φ	(334)	*	(233)	φ	(313)	φ	(322)	Ÿ	(321)
\$	4,979	\$	(8)					\$	-	\$	-	\$	(1,000)	\$	-	\$	-	\$	-	\$	-	\$	-
\$	-	\$	- '					\$	(250)		(250)	\$	(250)	\$	(250)	\$	(250)	\$	(250)	\$	(250)	\$	(250)
\$	-	\$	-					\$	(999)		-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
\$	(98)	\$	(99)	\$	(99)		(99)	\$	(124)		(124)		(124)		(124)		(137)		(137)		(137)		(138)
\$		\$	(000)	_	(004)	\$	(19)	\$	- (4 000)	\$	(07.4)	\$	-	\$	-	\$	-	\$	-	\$	(0.077)	\$	(000)
\$	4,744	\$	(297)	\$	(301)	\$	(342)	\$	(1,373)	\$	(374)	\$	(1,374)	\$	(374)	\$	(387)	\$	(387)	\$	(387)	\$	(388)
\$	754	\$	1,349	\$	806	\$	1,784	\$	1.886	\$	1.918	\$	1,848	\$	1,926	\$	1,988	\$	1,929	\$	2,252	\$	2,356
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# **EXHIBIT 59: Bernstein NVDA Revenue Model**

NVDA: Detailed Revenue Model (\$M)

Calendar Year		CY20	20			CY2	021			CY2	022	
Fiscal Year ends January		FY2021				FY2	022			FY20	023	
Fiscal Quarter (FYE Jan):	Q121	Q221	Q321	Q421E	Q122E	Q222E	Q322E	Q422E	Q123E	Q223E	Q323E	Q423E
Revenue by End Market												
Gaming	1,339.0	1,654.0	2,271.0	2,495.0	2,656.1	2,726.1	2,726.1	2,706.1	2,455.6	2,525.6	3,125.1	3,055.1
Professional Visualization	307.0	203.0	236.0	307.0	313.1	328.5	344.6	344.6	348.0	365.2	383.2	402.1
Datacenter	1,141.0	1,752.0	1,900.0	1,903.0	1,983.8	2,027.4	2,083.3	2,120.1	2,253.9	2,418.4	2,513.1	2,538.1
Automotive	155.0	111.0	125.0	145.0	150.0	167.0	179.0	191.0	210.5	238.0	243.0	248.0
OEM	138.0	146.0	194.0	153.0	203.0	204.5	212.3	203.3	175.0	172.0	179.3	170.9
IP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Revenues	3,080.0	3,866.0	4,726.0	5,003.0	5,306.0	5,453.6	5,545.4	5,565.3	5,443.1	5,719.2	6,443.7	6,414.2

Calendar Year Fiscal Year ends January		CY20 FY20				CY2 FY2				CY2 FY2		
Fiscal Quarter (FYE Jan):	Q121	Q221	Q321	Q421E	Q122E	Q222E	Q322E	Q422E	Q123E	Q223E	Q323E	Q423E
QoQ Growth												
Gaming	-10.2%	23.5%	37.3%	9.9%	6.5%	2.6%	0.0%	(0.7%)	(9.3%)	2.9%	23.7%	(2.2%)
Professional Visualization	-7.3%	-33.9%	16.3%	30.1%	2.0%	4.9%	4.9%	0.0%	1.0%	4.9%	4.9%	4.9%
Datacenter	17.9%	53.5%	8.4%	0.2%	4.2%	2.2%	2.8%	1.8%	6.3%	7.3%	3.9%	1.0%
Automotive	-4.9%	-28.4%	12.6%	16.0%	3.4%	11.3%	7.2%	6.7%	10.2%	13.1%	2.1%	2.1%
OEM	-9.2%	5.8%	32.9%	-21.1%	32.7%	0.8%	3.8%	(4.2%)	(13.9%)	(1.7%)	4.3%	(4.7%)
IP												
Total Revenues	-0.8%	25.5%	22.2%	5.9%	6.1%	2.8%	1.7%	0.4%	-2.2%	5.1%	12.7%	-0.5%

Calendar Year		CY 20	119			CY2	021			CY2	022	
Fiscal Year ends January		FY 20	20			FY2	022			FY2	023	
YoY Growth	Q121	Q221	Q321	Q421E	Q122E	Q222E	Q322E	Q422E	Q122E	Q222E	Q322E	Q422E
Revenue by End Market												
Gaming	26.9%	26.0%	36.9%	67.3%	98.4%	64.8%	20.0%	8.5%	-7.5%	-7.4%	14.6%	12.9%
Professional Visualization	15.4%	-30.2%	-27.2%	-7.3%	2.0%	61.8%	46.0%	12.3%	11.2%	11.2%	11.2%	16.7%
Datacenter	80.0%	167.5%	161.7%	96.6%	73.9%	15.7%	9.6%	11.4%	13.6%	19.3%	20.6%	19.7%
Automotive	-6.6%	-46.9%	-22.8%	-11.0%	-3.2%	50.5%	43.2%	31.7%	40.3%	42.5%	35.8%	29.8%
OEM	39.4%	31.5%	35.7%	0.7%	47.1%	40.1%	9.4%	32.9%	-13.8%	-15.9%	-15.5%	-16.0%
IP												
Total Revenues	38.7%	49.9%	56.8%	61.1%	72.3%	41.1%	17.3%	11.2%	2.6%	4.9%	16.2%	15.3%

Source: Company reports, Bernstein estimates and analysis

Calendar Year	2019	2020E	2021E	2022E	2023E
FYE Jan:	2020	2021E	2022E	2023E	2024E
Revenue by Segment					
Gaming	5,518.0	7,759.0	10,814.6	11,161.5	12,335.1
Professional Visualization	1,212.0	1,053.0	1,330.8	1,498.6	1,685.5
Datacenter	2,983.0	6,696.0	8,214.7	9,723.4	11,378.6
Automotive	700.0	536.0	687.0	939.5	1,154.5
OEM	505.0	631.0	823.1	697.2	568.1
IP	0.0	0.0	0.0	0.0	0.0
Total Revenues	10,918.0	16,675.0	21,870.2	24,020.2	27,121.8

FYE Jan:	2020	2021E	2022E	2023E	2024E
QoQ Growth					
Gaming					
Professional Visualization					
Datacenter					

Datacenter Automotive OEM

Total Revenues

Calendar Year	2019	2020E	2021E	2022E	2023E
FYE Jan:	2020	2021E	2022E	2023E	2024E
YoY Growth					
Gaming	-11.7%	40.6%	39.4%	3.2%	10.5%
Professional Visualization	7.3%	-13.1%	26.4%	12.6%	12.5%
Datacenter	1.7%	124.5%	22.7%	18.4%	17.0%
Automotive	9.2%	-23.4%	28.2%	36.8%	22.9%
OEM	-34.2%	25.0%	30.4%	-15.3%	(18.5%)
IP					
Total Payanuas	-6 go/.	52 7%	21 29/	0.8%	12 0%

**EXHIBIT 60: Bernstein NXPI Income Statement** 

NXP Pro Forma Income Statement (\$M)	-															
Combined (Fiscal Year ending December 31st)																
Calendar Year:	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Revenue	\$8,612.0	\$10,472.5	\$11,025.0	\$11,704.5	\$2,021.0	\$1,817.0	\$2,267.0	\$2,507.0	\$2,550.0	\$2,543.9	\$2,663.6	\$2,715.0	\$2,552.4	\$2,683.7	\$2,901.1	\$2,887.7
COGS	4,212.0	4,789.6	4,943.4	5,236.2	974.0	925.0	1,132.0	1,181.0	1,185.8	1,170.2	1,212.0	1,221.7	1,174.1	1,207.7	1,291.0	1,270.6
Non-GAAP Gross Profit	\$4,400.0	\$5,682.9	\$6,081.6	\$6,468.3	\$1,047.0	\$892.0	\$1,135.0	\$1,326.0	\$1,364.3	\$1,373.7	\$1,451.7	\$1,493.2	\$1,378.3	\$1,476.0	\$1,610.1	\$1,617.1
Operating Expenses				_												
R&D	1,520.0	1,675.6	1,764.0	1,872.7	380.0	357.0	387.0	396.0	408.0	407.0	426.2	434.4	408.4	429.4	464.2	462.0
SG&A	654.0	736.6	771.7	819.3	165.0	159.0	163.0	167.0	182.0	178.1	186.5	190.0	178.7	187.9	203.1	202.1
Other Expense (Income)	(2.0)	-	_	-	_	_	(1.0)	(1.0)	-	_	_	-	_	_	_	-
Total Operating Expenses	2,172.0	2,412.2	2,535.7	2,692.0	545.0	516.0	549.0	562.0	590.0	585.1	612.6	624.4	587.1	617.2	667.3	664.2
Non-GAAP Operating Income	\$2,228.0	\$3,270.7	\$3,545.9	\$3,776.2	\$502.0	\$376.0	\$586.0	\$764.0	\$774.3	\$788.6	\$839.0	\$868.8	\$791.3	\$858.8	\$942.9	\$953.0
Net Interest Expense	(357.0)	(340.0)	(340.1)	(340.3)	(75.0)	(92.0)	(100.0)	(90.0)	(85.0)	(85.0)	(85.0)	(85.0)	(85.0)	(85.0)	(85.0)	(85.1)
Other Non-Operating Inc. (Exp.)																
Non-GAAP Pre-Tax Income	\$1,871.0	\$2,930.7	\$3,205.7	\$3,436.0	\$427.0	\$284.0	\$486.0	\$674.0	\$689.3	\$703.6	\$754.1	\$783.8	\$706.3	\$773.8	\$857.8	\$867.9
Provision for Income Taxes (Benefit)	(113.0)	(293.1)	(352.6)	(412.3)	(28.0)	(16.0)	(39.0)	(30.0)	(56.0)	(74.4)	(79.8)	(82.9)	(77.7)	(85.1)	(94.4)	(95.5)
Non-GAAP Net Income	\$1,758.0 (28.0)	\$2,637.7 (39.5)	\$2,853.1 (40.0)	\$3,023.6 (40.0)	\$399.0 (8.0)	\$268.0 (5.0)	\$447.0 (4.0)	\$644.0	\$633.3 (9.5)	\$629.2 (10.0)	\$674.3 (10.0)	\$700.9 (10.0)	\$628.6 (10.0)	\$688.6 (10.0)	\$763.5 (10.0)	\$772.4
NI attributable to non-controlling interests				` /			( -/	(11.0)				(/	( /	/	/	(10.0)
Non-GAAP Net Income/ (Loss) attributable to shareholders	1,730.0	2,598.2	2,813.1	2,983.6	\$391.0	\$263.0	\$443.0	\$633.0	\$623.8	\$619.2	\$664.3	\$690.9	\$618.6	\$678.6	\$753.5	\$762.4
GAAP Weighted Average Shares - Diluted	280.9	281.0	273.0	265.0	279.9	279.1	279.5	285.3	284.0	282.0	280.0	278.0	276.0	274.0	272.0	270.0
GAAP Diluted EPS (\$)	\$0.16	\$5.68	\$6.90	\$7.68	(\$0.08)	(\$0.77)	(\$0.08)	\$1.08	\$1.31	\$1.31	\$1.48	\$1.59	\$1.40	\$1.63	\$1.91	\$1.96
Non-GAAP Weighted Average Shares - Diluted	282.5	281.0	272.8	264.8	283.4	281.7	279.5	285.3	284.0	282.0	280.0	278.0	276.0	274.0	272.0	270.0
Non-GAAP Diluted EPS (\$)	\$6.12	\$9.25	\$10.31	\$11.27	\$1.38	\$0.93	\$1.59	\$2.22	\$2.20	\$2.20	\$2.37	\$2.49	\$2.24	\$2.48	\$2.77	\$2.82
Non-GAAP Diluted EPS incl SBC (\$)	\$4.73	\$7.99	\$8.96	\$9.80	\$1.00	\$0.56	\$1.25	\$1.91	\$1.89	\$1.88	\$2.06	\$2.17	\$1.91	\$2.14	\$2.43	\$2.48
				*****	*	****						·				, ,
Pro Forma Reconciliation																
Non-GAAP Gross Profit	\$4,400.0	\$5,682.9	\$6,081.6	\$6,468.3	\$1,047.0	\$892.0	\$1,135.0	\$1,326.0	\$1,364.3	\$1,373.7	\$1,451.7	\$1,493.2	\$1,378.3	\$1,476.0	\$1,610.1	\$1,617.1
Total Adjustments	(165.0)	(117.7)	(114.0)	(116.0)	(50.0)	(32.0)	(45.0)	(38.0)	(33.7)	(28.0)	(28.0)	(28.0)	(28.5)	(28.5)	(28.5)	(28.5)
GAAP Gross Profit	\$4,235.0	\$5,565.2	\$5,967.6	\$6,352.3	\$997.0	\$860.0	\$1,090.0	\$1,288.0	\$1,330.6	\$1,345.7	\$1,423.7	\$1,465.2	\$1,349.8	\$1,447.5	\$1,581.6	\$1,588.6
Non-GAAP Operating Expenses	\$2,172.0	\$2,412.2	\$2,535.7	\$2,692.0	\$545	\$516	\$549	\$562	\$590	\$585	\$613	\$624	\$587	\$617	\$667	\$664
Total Adjustments	(1.803.0)	(901.3)	(819.0)	(835.0)				(263.0)	(235.3)	(222.0)	(222.0)		\$30 <i>1</i>			(204.8)
GAAP Operating Expenses	\$3,975.0												(204.8)	(204.8)	(204.8)	
		\$3,313,5			(497.0) \$1.042	(489.0) \$1.005	(554.0) \$1.103	\$825	\$825	\$807	\$835	(222.0) \$846	(204.8) \$792	(204.8) \$822	(204.8) \$872	
		\$3,313.5	\$3,354.7	\$3,527.0	\$1,042	\$1,005	\$1,103	\$825	\$825	\$807	\$835	\$846	\$792	\$822	\$872	\$869
Non-GAAP Operating Income	\$2,228.0	\$3,270.7	\$3,354.7 \$3,545.9	\$3,527.0 \$3,776.2	\$1,042 \$502	\$1,005 \$376	\$1,103 \$586	\$825 \$764	\$825 \$774	\$807 \$789	\$835 \$839	\$846 \$869	\$792 \$791	\$822 \$859	\$872 \$943	\$869 \$953
Total Adjustments	(1,850.0)	\$3,270.7 (1,019.0)	\$3,354.7 \$3,545.9 (933.0)	\$3,527.0 \$3,776.2 (951.0)	\$1,042 \$502 (434.0)	\$1,005 \$376 (521.0)	\$1,103 \$586 (594.0)	\$825 \$764 (301.0)	\$825 \$774 (269.0)	\$807 \$789 (250.0)	\$835 \$839 (250.0)	\$846 \$869 (250.0)	\$792 \$791 (233.3)	\$822 \$859 (233.3)	\$872 \$943 (233.3)	\$869 \$953 (233.3)
Total Adjustments GAAP Operating Income	(1,850.0) \$378	\$3,270.7 (1,019.0) \$2,252	\$3,354.7 \$3,545.9 (933.0) \$2,613	\$3,527.0 \$3,776.2 (951.0) \$2,825	\$1,042 \$502 (434.0) \$68.0	\$1,005 \$376 (521.0) <b>(\$145.0)</b>	\$1,103 \$586 (594.0) <b>(\$8.0)</b>	\$825 \$764 (301.0) <b>\$463.0</b>	\$825 \$774 (269.0) <b>\$505.3</b>	\$807 \$789 (250.0) \$538.6	\$835 \$839 (250.0) <b>\$589.0</b>	\$846 \$869 (250.0) \$618.8	\$792 \$791 (233.3) <b>\$558.0</b>	\$822 \$859 (233.3) <b>\$625.5</b>	\$872 \$943 (233.3) <b>\$709.6</b>	\$869 \$953 (233.3) <b>\$719.7</b>
Total Adjustments GAAP Operating Income Cash Tax Provision	(1,850.0) \$378 (\$113.0)	\$3,270.7 (1,019.0) \$2,252 (\$293.1)	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6)	\$3,527.0 \$3,776.2 (951.0)	\$1,042 \$502 (434.0) <b>\$68.0</b> (\$28.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0)	\$1,103 \$586 (594.0) (\$8.0) (\$39.0)	\$825 \$764 (301.0) <b>\$463.0</b> (\$30.0)	\$825 \$774 (269.0)	\$807 \$789 (250.0)	\$835 \$839 (250.0) <b>\$589.0</b> (\$79.8)	\$846 \$869 (250.0)	\$792 \$791 (233.3)	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1)	\$872 \$943 (233.3)	\$869 \$953 (233.3)
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments	(1,850.0) \$378 (\$113.0) (16.0)	\$3,270.7 (1,019.0) \$2,252 (\$293.1)	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6)	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3)	\$1,042 \$502 (434.0) <b>\$68.0</b> (\$28.0) (\$26.0)	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0	\$825 \$764 (301.0) <b>\$463.0</b> (\$30.0) (\$25.0)	\$825 \$774 (269.0) <b>\$505.3</b> (\$56.0)	\$807 \$789 (250.0) \$538.6 (\$74.4)	\$835 \$839 (250.0) <b>\$589.0</b> (\$79.8)	\$846 \$869 (250.0) <b>\$618.8</b> (\$82.9)	\$792 \$791 (233.3) <b>\$558.0</b> (\$77.7)	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1)	\$872 \$943 (233.3) <b>\$709.6</b> (\$94.4)	\$869 \$953 (233.3) <b>\$719.7</b> (\$95.5)
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense)	(1,850.0) \$378 (\$113.0) (16.0) (\$97)	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293)	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353)	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412)	\$1,042 \$502 (434.0) <b>\$68.0</b> (\$28.0) (\$26.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0) \$17.0 (\$33.0)	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0)	\$825 \$764 (301.0) <b>\$463.0</b> (\$30.0) (\$25.0) (\$5.0)	\$825 \$774 (269.0) \$505.3 (\$56.0)	\$807 \$789 (250.0) <b>\$538.6</b> (\$74.4) - (\$74.4)	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8)	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9)	\$792 \$791 (233.3) <b>\$558.0</b> (\$77.7) - (\$77.7)	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1) - (\$85.1)	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4)	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5)
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353) 2,813.1	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) - (\$412) 2,983.6	\$1,042 \$502 (434.0) \$68.0 (\$28.0) (\$26.0) (\$2.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0) \$17.0 (\$33.0) \$263	\$1,103 \$586 (594.0) <b>(\$8.0)</b> (\$39.0) \$18.0 (\$57.0) \$443	\$825 \$764 (301.0) <b>\$463.0</b> (\$30.0) (\$25.0) (\$5.0) \$633	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9) \$691	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1) - (\$85.1) \$679	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4) \$753	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0)	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2 (1,002.0)	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353) 2,813.1 (933.0)	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,983.6 (951.0)	\$1,042 \$502 (434.0) <b>\$68.0</b> (\$28.0) (\$26.0) (\$2.0) \$391 (412.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0) \$17.0 (\$33.0) \$263 (477.0)	\$1,103 \$586 (594.0) <b>(\$8.0)</b> (\$39.0) \$18.0 (\$57.0) \$443 (465.0)	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0)	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624 (252.0)	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0)	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664 (250.0)	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9) \$691 (250.0)	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619 (233.3)	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1) - (\$85.1) \$679 (233.3)	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4) \$753 (233.3)	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762 (233.3)
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353) 2,813.1	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) - (\$412) 2,983.6	\$1,042 \$502 (434.0) \$68.0 (\$28.0) (\$26.0) (\$2.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0) \$17.0 (\$33.0) \$263	\$1,103 \$586 (594.0) <b>(\$8.0)</b> (\$39.0) \$18.0 (\$57.0) \$443	\$825 \$764 (301.0) <b>\$463.0</b> (\$30.0) (\$25.0) (\$5.0) \$633	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9) \$691	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1) - (\$85.1) \$679	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4) \$753	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0)	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2 (1,002.0)	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353) 2,813.1 (933.0)	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,983.6 (951.0)	\$1,042 \$502 (434.0) <b>\$68.0</b> (\$28.0) (\$26.0) (\$2.0) \$391 (412.0)	\$1,005 \$376 (521.0) <b>(\$145.0)</b> (\$16.0) \$17.0 (\$33.0) \$263 (477.0)	\$1,103 \$586 (594.0) <b>(\$8.0)</b> (\$39.0) \$18.0 (\$57.0) \$443 (465.0)	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0)	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624 (252.0)	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0)	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664 (250.0)	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9) \$691 (250.0)	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619 (233.3)	\$822 \$859 (233.3) <b>\$625.5</b> (\$85.1) - (\$85.1) \$679 (233.3)	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4) \$753 (233.3)	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762 (233.3)
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0	\$3,270.7 (1,019.0) \$2,252 (\$293.1) - (\$293.2) 2,598.2 (1,002.0) \$1,596.2	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) (\$353) 2,813.1 (933.0) \$1,880.1	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,983.6 (951.0) \$2,032.6	\$1,042 \$502 (434.0) \$68.0 (\$28.0) (\$26.0) (\$2.0) \$391 (412.0) (\$21.0)	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0)	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0) \$443 (465.0) (\$22.0)	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0) \$309.0	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624 (252.0) \$371.8	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0) \$369.2	\$835 \$839 (250.0) \$589.0 (\$79.8) (\$79.8) \$664 (250.0) \$414.3	\$846 \$869 (250.0) \$618.8 (\$82.9) — (\$82.9) \$691 (250.0) \$440.9	\$792 \$791 (233.3) \$558.0 (\$77.7) (\$77.7) \$619 (233.3) \$385.3	\$822 \$859 (233.3) \$625.5 (\$85.1) (\$85.1) \$679 (233.3) \$445.4	\$872 \$943 (233.3) \$709.6 (\$94.4) (\$94.4) \$753 (233.3) \$520.2	\$869 \$953 (233.3) \$719.7 (\$95.5) (\$95.5) \$762 (233.3) \$529.2
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income Growth and Non-GAAP Margins	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0	\$3,270.7 (1,019.0) \$2,252 (\$293.1) - (\$293.2) 2,598.2 (1,002.0) \$1,596.2	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) (\$353) 2,813.1 (933.0) \$1,880.1	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,983.6 (951.0) \$2,032.6	\$1,042 \$502 (434.0) \$68.0 (\$28.0) (\$26.0) (\$2.0) (\$2.10) \$21.0	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0)	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0) \$443 (465.0) (\$22.0)	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0) \$309.0	\$825 \$774 (269.0) \$505.3 (\$56.0) (\$56.0) \$624 (252.0) \$371.8	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0) \$369.2	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664 (250.0) \$414.3	\$846 \$869 (250.0) \$618.8 (\$82.9) - (\$82.9) \$691 (250.0) \$440.9	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619 (233.3) \$385.3	\$822 \$859 (233.3) \$625.5 (\$85.1) - (\$85.1) \$679 (233.3) \$445.4	\$872 \$943 (233.3) \$709.6 (\$94.4) - (\$94.4) \$753 (233.3) \$520.2	\$869 \$953 (233.3) \$719.7 (\$95.5) — (\$95.5) \$762 (233.3) \$529.2
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income Growth and Non-GAAP Margins QoQ Revenue Growth	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0	\$3,270.7 (1,019.0) \$2,252 (\$293.1) - (\$293. 2,598.2 (1,002.0) \$1,596.2	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) (\$353.0) \$1,880.1 2022E 5.3% 55.2%	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) - (\$412) 2,983.6 (951.0) \$2,032.6	\$1,042 \$502 (434.0) \$68.0 (\$28.0) (\$26.0) (\$2.0) \$391 (412.0) (\$21.0)	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0) Q220 -10.1%	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0) \$443 (465.0) (\$22.0)	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0) \$309.0	\$825 \$774 (269.0) \$505.3 (\$56.0) (\$56.0) \$624 (252.0) \$371.8 Q121E 1.7% 26.2% 53.5%	\$807 \$789 (250.0) \$538.6 (\$74.4) (\$619 (250.0) \$369.2 Q221E -0.2% 40.0% 54.0%	\$835 \$839 (250.0) \$589.0 (\$79.8) (\$79.8) \$664 (250.0) \$414.3	\$846 \$869 (250.0) \$618.8 (\$82.9) (\$82.9) \$691 (250.0) \$440.9	\$792 \$791 (233.3) \$558.0 (\$77.7) (\$77.7) \$619 (233.3) \$385.3	\$822 \$859 (233.3) \$625.5 (\$85.1) (\$85.1) \$679 (233.3) \$445.4	\$872 \$943 (233.3) \$709.6 (\$94.4) (\$94.4) \$753 (233.3) \$520.2	\$869 \$953 (233.3) \$719.7 (\$95.5) (\$95.5) \$762 (233.3) \$529.2 Q422E -0.5%
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income  Growth and Non-GAAP Margins QoQ Revenue Growth YoY Revenue Growth Non-GAAP Gross Margin Opex as % of Sales	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0 2020 -3.0% 51.1% 25.2%	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2 (1,002.0) \$1,596.2 2021E 21.6% 54.3% 23.0%	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) (\$353) 2,813.1 (933.0) \$1,880.1 2022E 5.3% 55.2% 23.0%	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,963.6 (951.0) \$2,032.6 <b>2023E</b> 6.2% 55.3% 23.0%	\$1,042 \$502 (434.0) (\$28.0) (\$28.0) (\$28.0) (\$2.0) (\$2.0) (\$2.1.0) (\$21.0) -12.2% -3.5% 51.8% 57.0%	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0) Q220 -10.1% -18.0% 49.1% 28.4%	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0) \$443 (465.0) (\$22.0) 24.8% 0.1% 50.1% 24.2%	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0) \$309.0 2420 10.6% 9.0% 52.9%	\$825 \$774 (269.0) \$505.3 (\$56.0) (\$56.0) \$624 (252.0) \$371.8 Q121E 1.7% 26.2% 53.5% 23.1%	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0) \$369.2 Q221E -0.2% 40.0%	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664 (250.0) \$414.3 <b>Q321E</b> 4.7% 17.5%	\$846 \$869 (250.0) \$618.8 (\$82.9) (\$82.9) \$691 (250.0) \$440.9 Q421E 1.9% 8.3% 55.0% 23.0%	\$792 \$791 (233.3) \$558.0 (\$77.7) \$619 (233.3) \$385.3 Q122E -6.0% 0.1% 54.0% 23.0%	\$822 \$859 (233.3) \$625.5 (\$85.1) - (\$85.1) \$679 (233.3) \$445.4 Q222E 5.1% 5.5% 23.0%	\$872 \$943 (233.3) \$709.6 (\$94.4) \$753 (233.3) \$520.2 Q322E 8.1% 8.9% 55.5% 23.0%	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762 (233.3) \$529.2 Q422E -0.5% 6.4% 56.0% 23.0%
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income  Growth and Non-GAAP Margins QoQ Revenue Growth YoY Revenue Growth Non-GAAP Gross Margin Opex as % of Sales Non-GAAP Operating Margin	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0 	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2 (1,002.0) \$1,596.2 <b>2021E</b> 21.6% 54.3% 23.0% 31.2%	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) - (\$353.1 (933.0) \$1,880.1 2022E 5.3% 55.2% 23.0% 32.27	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) - (\$412.3) 2,983.6 (951.0) \$2,032.6 <b>2023E</b> 6.2% 55.3% 23.0% 32.3%	\$1,042 \$502 (434.0) \$88.0 (\$28.0) (\$28.0) (\$26.0) (\$21.0) 412.0 -12.2% -3.5% 51.8% 27.0% 24.8%	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0) Q220 -10.1% -18.0% 49.1% 28.4% 20.7%	\$1,103 \$586 (594.0) (\$3.0) (\$39.0) (\$57.0) \$443 (465.0) (\$22.0) Q320 24.8% 0.1% 50.1% 24.2%	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$5.0) \$633 (324.0) \$309.0 0.6% 9.0% 52.9% 22.4% 30.5%	\$825 \$774 (269.0) \$505.3 (\$56.0) - (\$56.0) \$624 (252.0) \$371.8 Q121E 1.7% 26.2% 53.5% 23.1% 30.4%	\$807 \$789 (250.0) \$538.6 (\$74.4) \$619 (250.0) \$369.2 <b>Q221E</b> -0.2% 40.0% 54.0% 23.0% 31.0%	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) - (\$79.8) - (\$250.0) \$414.3 Q321E 4.7% 17.5% 54.5% 23.0% 31.5%	\$846 \$869 (250.0) \$618.8 (\$82.9) (\$82.9) \$691 (250.0) \$440.9 \$440.9 \$3.9% 55.0% 23.0%	\$792 \$791 (233.3) \$558.0 (\$77.7) - (\$77.7) \$619 (233.3) \$385.3 <b>Q122E</b> -6.0% 0.1% 54.0% 23.0% 31.0%	\$822 \$859 (233.3) \$625.5 (\$85.1) - (\$85.1) \$679 (233.3) \$445.4 C222E 5.1% 5.5% 55.0% 23.0%	\$872 \$943 (233.3) \$709.6 (\$94.4) \$753 (233.3) \$520.2 Q322E 8.1% 8.9% 55.5% 23.0%	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762 (233.3) \$529.2 Q422E -0.5% 6.4% 56.0% 23.0%
Total Adjustments GAAP Operating Income Cash Tax Provision Total Adjustments GAAP Tax (expense) Non-GAAP Net Income to attrib. shareholders Total Adjustments GAAP Net Income  Growth and Non-GAAP Margins QoQ Revenue Growth YoY Revenue Growth Non-GAAP Gross Margin Opex as % of Sales	(1,850.0) \$378 (\$113.0) (16.0) (\$97) 1,730.0 (1,678.0) \$52.0 2020 -3.0% 51.1% 25.2%	\$3,270.7 (1,019.0) \$2,252 (\$293.1) (\$293) 2,598.2 (1,002.0) \$1,596.2 2021E 21.6% 54.3% 23.0%	\$3,354.7 \$3,545.9 (933.0) \$2,613 (\$352.6) (\$353) 2,813.1 (933.0) \$1,880.1 2022E 5.3% 55.2% 23.0%	\$3,527.0 \$3,776.2 (951.0) \$2,825 (\$412.3) (\$412) 2,963.6 (951.0) \$2,032.6 <b>2023E</b> 6.2% 55.3% 23.0%	\$1,042 \$502 (434.0) (\$28.0) (\$28.0) (\$28.0) (\$2.0) (\$2.0) (\$2.1.0) (\$21.0) -12.2% -3.5% 51.8% 57.0%	\$1,005 \$376 (521.0) (\$145.0) (\$16.0) \$17.0 (\$33.0) \$263 (477.0) (\$214.0) Q220 -10.1% -18.0% 49.1% 28.4%	\$1,103 \$586 (594.0) (\$8.0) (\$39.0) \$18.0 (\$57.0) \$443 (465.0) (\$22.0) 24.8% 0.1% 50.1% 24.2%	\$825 \$764 (301.0) \$463.0 (\$30.0) (\$25.0) (\$5.0) \$633 (324.0) \$309.0 2420 10.6% 9.0% 52.9%	\$825 \$774 (269.0) \$505.3 (\$56.0) (\$56.0) \$624 (252.0) \$371.8 Q121E 1.7% 26.2% 53.5% 23.1%	\$807 \$789 (250.0) \$538.6 (\$74.4) - (\$74.4) \$619 (250.0) \$369.2 Q221E -0.2% 40.0% 54.0% 23.0%	\$835 \$839 (250.0) \$589.0 (\$79.8) - (\$79.8) \$664 (250.0) \$414.3 Q321E 4.7% 17.5% 23.0%	\$846 \$869 (250.0) \$618.8 (\$82.9) (\$82.9) \$691 (250.0) \$440.9 Q421E 1.9% 8.3% 55.0% 23.0%	\$792 \$791 (233.3) \$558.0 (\$77.7) \$619 (233.3) \$385.3 Q122E -6.0% 0.1% 54.0% 23.0%	\$822 \$859 (233.3) \$625.5 (\$85.1) - (\$85.1) \$679 (233.3) \$445.4 Q222E 5.1% 5.5% 23.0%	\$872 \$943 (233.3) \$709.6 (\$94.4) \$753 (233.3) \$520.2 Q322E 8.1% 8.9% 55.5% 23.0%	\$869 \$953 (233.3) \$719.7 (\$95.5) - (\$95.5) \$762 (233.3) \$529.2 Q422E -0.5% 6.4% 56.0% 23.0%

**EXHIBIT 61: Bernstein NXPI Balance Sheet** 

Balance Sheet (\$ MM)																
	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash & Short Term Investments	\$ 2,275.0	\$ 2,189.4	\$ 2,012.8	\$ 1,760.0	\$1,079.0	\$3,266.0	\$3,566.0	\$2,275.0	\$2,242.7	\$2,231.8	\$2,157.5	\$2,189.4	\$2,113.2	\$1,989.5	\$1,950.5	\$2,012.8
Accounts Receivable	765.0	814.5	866.3	921.9	616.0	481.0	755.0	765.0	765.0	763.2	799.1	814.5	765.7	805.1	870.3	866.3
Other Receivables	_	_	-	_	_	_	_	_	_	_	_	_	-	-	_	_
Assets Held for Sale	_	_	_	_	_	_	_	_	_	_	_	_	-	_	_	_
Current Assets of Disc Ops	-	_	-	-	_	-	_	-	-	-	_	_	-	-	-	_
Inventories	1,030.0	1,160.7	1,334.1	1,435.9	1,227.0	1,228.0	1,064.0	1,030.0	1,067.2	1,053.2	1,151.4	1,160.7	1,174.1	1,268.0	1,355.5	1,334.1
Other Current Assets	254.0	254.0	254.0	254.0	327.0	240.0	219.0	254.0	254.0	254.0	254.0	254.0	254.0	254.0	254.0	254.0
Total Current Assets	\$4,324.0	\$4,418.5	\$4,467.2	\$4,371.9	\$3,249.0	\$5,215.0	\$5,604.0	\$4,324.0	\$4,328.8	\$4,302.2	\$4,361.9	\$4,418.5	\$4,307.1	\$4,316.7	\$4,430.4	\$4,467.2
Investments in equity-accounted investees	-	_	-	-	_	-	_	-	-	-	_	_	-	-	-	_
Other Long-Term Assets	1,013.0	1,013.0	1,013.0	1,013.0	712.0	760.0	924.0	1,013.0	1,013.0	1,013.0	1,013.0	1,013.0	1,013.0	1,013.0	1,013.0	1,013.0
PP&E	2,284.0	2,262.5	2,271.7	2,310.2	2,397.0	2,312.0	2,255.0	2,284.0	2,274.5	2,265.2	2,262.5	2,262.5	2,254.3	2,253.3	2,263.1	2,271.7
Identified Intangible assets	2,242.0	1,807.2	1,398.1	998.5	3,218.0	2,824.0	2,380.0	2,242.0	2,182.6	2,056.1	1,931.3	1,807.2	1,702.1	1,598.8	1,498.6	1,398.1
Goodwill	9,984.0	9,984.0	9,984.0	9,984.0	9,935.0	9,946.0	9,959.0	9,984.0	9,984.0	9,984.0	9,984.0	9,984.0	9,984.0	9,984.0	9,984.0	9,984.0
Non-current assets of discontinued operations	_	_	-	_	_	_	_	_	_	_	_	_	_	_	_	_
Total Long-Term Assets	15,523.0	15,066.7	14,666.8	14,305.7	\$16,262.0	\$15,842.0	\$15,518.0	\$15,523.0	\$15,454.1	\$15,318.3	\$15,190.8	\$15,066.7	\$14,953.4	\$14,849.1	\$14,758.7	\$14,666.8
Total Assets	\$19,847.0	\$19,485.2	\$19,134.1	\$18,677.6	\$19,511.0	\$21,057.0	\$21,122.0	\$19,847.0	\$19,782.9	\$19,620.5	\$19,552.7	\$19,485.2	\$19,260.5	\$19,165.8	\$19,189.1	\$19,134.1
Accounts Payable	\$ 991.0	\$ 1,038.5	\$ 1,080.0	\$ 1,162.4	\$895.0	\$729.0	\$697.0	\$991.0	\$1,007.9	\$994.7	\$1,030.2	\$1,038.5	\$998.0	\$1,026.5	\$1,097.3	\$1,080.0
Liabilities held for sale	-	-	-	-	_	-	-	-	-	-	-	-	-	_	-	-
Current liabilities of discontinued operations	-	-	-	-	_	_	_	_	-	_	_	-	_	_	_	_
Restructuring Liabilities	60.0	60.0	60.0	60.0	\$26.0	\$25.0	\$25.0	\$60.0	\$60.0	\$60.0	\$60.0	\$60.0	\$60.0	\$60.0	\$60.0	\$60.0
Accrued Liabilities	966.0	966.0	966.0	966.0	910.0	889.0	940.0	966.0	966.0	966.0	966.0	966.0	966.0	966.0	966.0	966.0
Short-Term Debt				_	_	1,349.0	1,749.0						_			
Total Current Liabilities	\$2,017.0	\$2,064.5	\$2,106.0	\$2,188.4	\$1,831.0	\$2,992.0	\$3,411.0	\$2,017.0	\$2,033.9	\$2,020.7	\$2,056.2	\$2,064.5	\$2,024.0	\$2,052.5	\$2,123.3	\$2,106.0
Long-Term Debt	7,609.0	7,609.0	7,609.0	7,609.0	7,366.0	8,004.0	7,607.0	7,609.0	7,609.0	7,609.0	7,609.0	7,609.0	7,609.0	7,609.0	7,609.0	7,609.0
Restructuring liabilities - non-current	14.0	14.0	14.0	14.0	_	_	\$15.0	\$14.0	\$14.0	\$14.0	\$14.0	\$14.0	\$14.0	\$14.0	\$14.0	\$14.0
Deferred tax liabilities	85.0	85.0	85.0	85.0	\$199.0	\$136.0	\$136.0	\$85.0	\$85.0	\$85.0	\$85.0	\$85.0	\$85.0	\$85.0	\$85.0	\$85.0
Non-current liabilities of discontinued operations	-	_	_	_	_	_	_	_	_	_	_	_	-	_	_	_
Other non-current liabilities	971.0	971.0	971.0	971.0	857.0	870.0	880.0	971.0	971.0	971.0	971.0	971.0	971.0	971.0	971.0	971.0
Total Liabilities	\$10,696.0	\$10,743.5	\$10,785.0	\$10,867.4	\$10,253.0	\$12,002.0	\$12,049.0	\$10,696.0	\$10,712.9	\$10,699.7	\$10,735.2	\$10,743.5	\$10,703.0	\$10,731.5	\$10,802.3	\$10,785.0
Non-controlling interests	207.0	207.0	207.0	207.0	222.0	193.0	197.0	207.0	207.0	207.0	207.0	207.0	207.0	207.0	207.0	207.0
Stockholder's equity	8,944.0	8,534.7	8,142.1	7,603.1	9,036.0	8,862.0	8,876.0	8,944.0	8,863.0	8,713.8	8,610.5	8,534.7	8,350.5	8,227.2	8,179.7	8,142.1
Shareholders' Equity	\$9,151.0	\$8,741.7	\$8,349.1	\$7,810.1	\$9,258.0	\$9,055.0	\$9,073.0	\$9,151.0	\$9,070.0	\$8,920.8	\$8,817.5	\$8,741.7	\$8,557.5	\$8,434.2	\$8,386.7	\$8,349.1
Total Liabilities & Shareholders' Equity	\$ 19,847.0	\$ 19,485.2	\$ 19,134.1	\$ 18,677.6	\$19,511.0	\$21,057.0	\$21,122.0	\$19,847.0	\$19,782.9	\$19,620.5	\$19,552.7	\$19,485.2	\$19,260.5	\$19,165.8	\$19,189.1	\$19,134.1

**EXHIBIT 62: Bernstein NXPI Cash Flow Statement** 

Cash Flow Statement (\$ MM)																
	2020	2021E	2022E		Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Operating Activities																
Net income	80.0	1,635.7	1,920.1	2,072.6	(\$13.0)	(\$209.0)	(\$18.0)	\$320.0	\$381.3	\$379.2	\$424.3	\$450.9	\$395.3	\$455.4	\$530.2	\$539.
(Income) loss from discontinued operations, net of tax	-	_	_	_				_	_	_	-	_	_	_	_	
Depreciation	547.0	545.2	542.0	546.8	133.0	136.0	139.0	139.0	137.0	136.5	135.9	135.7	135.7	135.3	135.2	135.
Amortization (Internal SW and of Intangibles)	1,441.0	648.0	563.0	563.0	407.0	407.0	450.0	177.0	162.0	162.0	162.0	162.0	140.8	140.8	140.8	140.
Stock-based compensation	384.0	352.0	370.0	388.0	107.0	105.0	83.0	89.0	88.0	88.0	88.0	88.0	92.5	92.5	92.5	92.
Change in fair value of Warrant Liability	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	
Amortization of discount on convertible debt	2.0	-	-	-	_	(1.0)	3.0	_	_	_	_	_	_	_	_	
Amortization of debt issuance costs	6.0	-	-	-	1.0	3.0	-	2.0	-	_	-	-	-	-	-	
Net (gain) loss on sale of assets	(136.0)	_	-	-	(110.0)	-	(1.0)	(25.0)	_	_	-	_	_	_	_	
Other Items	(289.0)	_	_	-	(75.0)	(81.0)	(118.0)	(15.0)	-	_	_	-	_	_	-	
Results relating to equity accounted investees	4.0			_	1.0	1.0	1.0	1.0			_			_		
Income statement adjustments	\$2,039.0	\$3,180.8	\$3,395.1	\$3,570.4	\$451.0	\$361.0	\$539.0	\$688.0	\$768.3	\$765.7	\$810.2	\$836.6	\$764.3	\$823.9	\$898.6	\$908
Changes in Operating assets/Liabililties																
(Increase) decrease in trade receivables	(51.0)	(49.5)	(51.8)	(55.6)	27.0	224.0	(252.0)	(50.0)	-	1.8	(35.9)	(15.4)	48.8	(39.4)	(65.2)	4
(Increase) decrease in inventories	163.0	(130.7)	(173.5)	(101.8)	(35.0)	-	164.0	34.0	(37.2)	14.0	(98.2)	(9.3)	(13.5)	(93.9)	(87.5)	21
Increase (decrease) in trade payables	319.0	47.5	41.5	82.4	64.0	(160.0)	82.0	333.0	16.9	(13.2)	35.5	8.3	(40.5)	28.5	70.8	(17
(Increase) decrease in other receivables	(16.0)	_	_	_	4.0	(11.0)	(9.0)	_	_	-	_	_	_	_	_	
Increase (decrease) in other payables	23.0	-	-	-	_		-	23.0	_	-	_	_	_	_	_	
Changes in Other current assets	1.0							1.0								
Balance sheet adjustments	439.0	(132.7)	(183.8)	(75.0)	60.0	53.0	(15.0)	341.0	(20.3)	2.6	(98.6)	(16.4)	(5.2)	(104.8)	(81.9)	8.
Exchange Differences	6.0	_	_	-	(4.0)	5.0	5.0	_	_	_	_	_	_	_	_	
Other Items  Cash flow from operating activities	(2.0) \$2,482.0	\$3.048.2	\$3,211.3	\$3,495,4	5.0 \$512.0	(5.0) \$414.0	(2.0) \$527.0	\$1.029.0	\$748.0	\$768.3	\$711.6	\$820.3	\$759.1	\$719.1	\$816.8	\$916.
· •	<b>V</b> 2,102.0	<b>40,01012</b>	<b>40,21110</b>	ψο, 1001 1		<b>V</b>	<b>402.10</b>	<b>\$1,020.0</b>	<b>V.</b> 1010	<b>V. 00.0</b>	<b>V</b>	<b>\$020.0</b>	Ψ. σσ	<b>V</b>	<b>\$0.00</b>	<b>V</b> 0.10.
nvesting Activities																
Purchase of identified intangible assets	(130.0)	(146.2)	(153.9)	(163.4)	(45.0)	(28.0)	(22.0)	(35.0)	(35.6)	(35.5)	(37.2)	(37.9)	(35.6)	(37.5)	(40.5)	(40
Capital Expenditure	(392.0)	(523.6)	(551.2)	(585.2)	(143.0)	(75.0)	(70.0)	(104.0)	(127.5)	(127.2)	(133.2)	(135.7)	(127.6)	(134.2)	(145.1)	(144
Sale of Property, Plant, and Equipment	4.0	-			(	1.0	2.0	1.0	(	( /	(,	(,	(	()	(	(
Purchase/Sale of Investments/Businesses	112.0	_	_	_	151.0	(11.0)	(15.0)	(13.0)	_	_	_	_	_	_	_	
Other Investing Activities	(12.0)	_	_	_	_	`	`	(12.0)	_	_	_	_	_	_	_	
Cash flow from investing activities	(\$418.0)	(\$669.8)	(\$705.2)	(\$748.6)	(\$37.0)	(\$113.0)	(\$105.0)	(\$163.0)	(\$163.1)	(\$162.7)	(\$170.4)	(\$173.7)	(\$163.3)	(\$171.7)	(\$185.6)	(\$184.
Financing Activities																
Net (repayments) borrowings of short-term debt	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	
Net (repayments) borrowings of short-term debt Amounts drawn under the revolving credit facility	-	- -	_ _ _	<u>-</u>	=		_ _	-			_ _ _	<u> </u>			<u> </u>	
Amounts drawn under the revolving credit facility	- - -	- - -	- - -	- - -		- - -	- - -	-		=		- - -	- - -	- - -	- - -	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility	- - - (1,809.0)	- - - -	- - - -	- - - -	- - -		- - - -	- - - (1.809.0)		- - - -	- - - -					
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt	- - - (1,809.0)	- - - -	- - - - -	- - - - -	- - - -	- - -	- - - -	- - - (1,809.0)	- - - - -	- - - - -	- - - - -	- - - - -	- - - -	- - - -	- - - -	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt	(1,809.0) - 2,000.0	- - - - -	- - - - -	- - -	- - - - -	- - - - 2,000.0	- - - - -	- - - (1,809.0) - -	- - - - - -	- - - - - -	- - - - - -	- - - - - -	- - - - -	- - - - -	- - - - -	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt	` -	- - - - - -	- - - - -	- - - - -	-	- - - 2,000.0	- - - - - -	- - - (1,809.0) - - -	- - - - - -	- - - - - - -	- - - - - -	- - - - - -	- - - - - -	- - - - - -	- - - - - -	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants	` -	- - - - - - -	- - - - - -	- - - - -	-	- - 2,000.0 - (15.0)	- - - - - -	- - - (1,809.0) - - - -	- - - - - - -	- - - - - -	- - - - - -	- - - - - -	- - - - -	- - - - -	- - - - -	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives	2,000.0	- - - - - - -	- - - - - - -	- - - - - -	-	· -	- - - - - - - (34.0)	- - (1,809.0) - - - - (1.0)	- - - - - - -	-	- - - - - - -	- - - - - -	-	-	-	
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests	2,000.0 - (15.0)	- - - - - - - - (464.0)	- - - - - - - - (482.7)	- - - - - - - (499.6)	- - - - - - - - (105.0)	· -	- - - - - - (34.0)	- - -	- - - - - - - - (117.3)	- - - - - - - - (116.4)	- - - - - - - - - (115.6)	- - - - - - - - (114.7)	- - - - - - - (122.0)	- - - - - - - - (121.1)	- - - - - - - (120.2)	(119
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid	2,000.0 - (15.0) (35.0)	- - - - - - - - (464.0)	- - - - - - - - (482.7)	- - - - - - - (499.6)	- - - - - - - (105.0)	(15.0) —		- - - (1.0)	- - - - - - - - (117.3)	- - - - - - - (116.4)	- - - - - - - (115.6)	- - - - - - - (114.7)	- - - - - - - (122.0)	- - - - - - - (121.1)	- - - - - - - (120.2)	(119
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares	2,000.0 - (15.0) (35.0)	- - - - - - - - (464.0)	- - - - - - - (482.7)	- - - - - - (499.6)	- - - - - - (105.0) - 29.0	(15.0) —		- - - (1.0)	- - - - - - - - (117.3)	- - - - - - - - (116.4)	- - - - - - - - (115.6)	- - - - - - - (114.7)	- - - - - - - (122.0)	- - - - - - - (121.1)	- - - - - - - (120.2)	(119
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other	2,000.0 - (15.0) (35.0) (420.0)	- - - - - - - (464.0)	- - - - - - - (482.7)	- - - - - - (499.6)	` -	(15.0) — (105.0)	(105.0)	(1.0) (105.0)		- - - - - - (116.4)	- - - - - - - (115.6)	- - - - - - - (114.7)	- - - - - - - (122.0)	- - - - - - - (121.1)	- - - - - - - (120.2)	(119
	2,000.0 (15.0) (35.0) (420.0) - 72.0	- - - - - - - (464.0)	- - - - - - - (482.7)	- - - - - - (499.6)	` -	(15.0) — (105.0)	(105.0)	(1.0) (105.0) - 8.0		- - - - - - - (116.4)	- - - - - - - (115.6)	- - - - - - - (114.7)	- - - - - - - (122.0)	- - - - - - - (121.1)	- - - - - - - (120.2)	(119.
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from the vercise of stock options Deemed dividend on buybacks Purchase of treasury shares	2,000.0 (15.0) (35.0) (420.0) - 72.0 (1.0) - (627.0)	- - - (2,000.0)	(2,200.0)	- - - (2,500.0)	29.0 - (355.0)	(15.0) - (105.0) - 8.0 - (3.0)	(105.0) - 27.0 - (12.0)	(1.0) (105.0) 8.0 (1.0) (257.0)	(500.0)	(500.0)	(500.0)	(500.0)	(550.0)	(550.0)	(550.0)	(550
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Cash flow from financing activities	2,000.0 (15.0) (35.0) (420.0) - 72.0 (1.0) - (627.0) (\$835.0)	(2,000.0)	(2,200.0)	(2,500.0) (\$2,999.6)	29.0 - (355.0) (\$431.0)	(15.0) - (105.0) - 8.0	(105.0) - 27.0 - (12.0) (\$124.0)	(1.0) (105.0) 8.0 (1.0) (257.0)	(500.0) (\$617.3)	(500.0) (\$616.4)	(500.0) (\$615.6)	(500.0) (\$614.7)	- - -	(550.0) (\$671.1)	(550.0) (\$670.2)	(550 <b>(\$669</b>
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid to non-controlling interest shares Vet proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Cath flow from financing activities Vet Cash from Continuing Operations	2,000.0 (15.0) (35.0) (420.0) - 72.0 (1.0) - (627.0)	- - - (2,000.0)	(2,200.0)	- - - (2,500.0)	29.0 - (355.0)	(15.0) - (105.0) - 8.0 - (3.0)	(105.0) - 27.0 - (12.0)	(1.0) (105.0) 8.0 (1.0) (257.0)	(500.0)	(500.0)	(500.0)	(500.0)	(550.0)	(550.0)	(550.0)	(550 <b>(\$669</b>
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Vet proceeds from the issuance of long-term debt Proceeds from sale of warrants Dash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid to non-controlling interest shares Vet proceeds from the issuance of common stock / Other Cash proceeds from the controlling interest shares Deemed dividend on buybacks Deemed dividend on buybacks Darchase of treasury shares Cash flow from financing activities Vet Cash from Continuing Operations Vet Cash from Discontinued Operations	2,000.0  (15.0) (35.0) (420.0)  72.0  (1.0)  (627.0)  (\$835.0)	(2,000.0)	(2,200.0)	(2,500.0) (\$2,999.6)	29.0 - (355.0) (\$431.0) \$44.0	(15.0) - (105.0) - 8.0 - (3.0) \$1,885.0 \$2,186.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0	(1.0) (105.0) - 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0)	(500.0) (\$617.3)	(500.0) (\$616.4)	(500.0) (\$615.6)	(500.0) (\$614.7)	(550.0) (\$672.0)	(550.0) (\$671.1)	(550.0) (\$670.2)	(550 <b>(\$669</b>
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Principal payments on long-term debt Proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Cash flow from financing activities Net Cash from Discontinued Operations Effect of changes in exchange rate on cash positions	2,000.0 - (15.0) (35.0) (420.0) (420.0) (1.0) (50.0) (1.0) (50.35.0) (50.35.0) \$1,229.0 - 1.0	(2,000.0) (\$2,464.0) (\$85.6)	(2,200.0) (\$2,682.7) (\$176.6)	(2,500.0) (\$2,999.6) (\$252.8)	29.0 - (355.0) (\$431.0) \$44.0 - (\$10.0)	(15.0) - (105.0) - 8.0 - (3.0) \$1,885.0 \$2,186.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 - \$2.0	(1.0) (105.0) - 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0) - \$8.0	(500.0) (\$617.3) (\$32.3)	(500.0) (\$616.4) (\$10.8)	(500.0) (\$615.6) (\$74.3)	(500.0) (\$614.7) \$31.9	(550.0) (\$672.0) (\$76.2)	(550.0) (\$671.1) (\$123.7)	(550.0) (\$670.2) (\$39.0)	(550 (\$669 \$62
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Ret proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid to non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Sash flow from financing activities Net Cash from Discontinued Operations Effect of changes in exchange rate on cash positions	2,000.0  (15.0) (35.0) (420.0)  72.0  (1.0)  (627.0)  (\$835.0)	(2,000.0)	(2,200.0)	(2,500.0) (\$2,999.6)	29.0 - (355.0) (\$431.0) \$44.0	(15.0) - (105.0) - 8.0 - (3.0) \$1,885.0 \$2,186.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0	(1.0) (105.0) - 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0)	(500.0) (\$617.3)	(500.0) (\$616.4)	(500.0) (\$615.6)	(500.0) (\$614.7)	(550.0) (\$672.0)	(550.0) (\$671.1)	(550.0) (\$670.2)	(550 (\$669 \$62
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Cash flow from financing activities Net Cash from Continuing Operations Net Cash from Discontinued Operations Effect of changes in exchange rate on cash positions Net Change in Cash and Cash equivalents	2,000.0 (15.0) (35.0) (420.0) (1.0) (627.0) (\$835.0) \$1,229.0 1,00	(2,000.0) (\$2,464.0) (\$85.6) (85.6)	(2,200.0) (\$2,682.7) (\$176.6)	(2,500.0) (\$2,999.6) (\$252.8) (252.8)	29.0 - (355.0) (\$431.0) \$44.0 - (\$10.0) \$34.0	(15.0) (105.0) 8.0 - (3.0) \$1,885.0 \$2,186.0 - \$1.0 \$2,187.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 - \$2.0 \$300.0	(1.0) (105.0) - 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0) (\$1,291.0)	(500.0) (\$617.3) (\$32.3)	(500.0) (\$616.4) (\$10.8)	(500.0) (\$615.6) (\$74.3)	(500.0) (\$614.7) \$31.9	(550.0) (\$672.0) (\$76.2)	(550.0) (\$671.1) (\$123.7)	(550.0) (\$670.2) (\$39.0)	(550 (\$669 \$62
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Net Cash from Continuing Operations Net Cash from Discontinued Operations Effect of changes in exchange rate on cash positions Net Change in Cash and Cash equivalents Cash at Beginning of Period	2,000.0 (15.0) (36.0) (420.0) 72.0 (1.0) (627.0) (\$835.0) \$1,229.0 1,230.0 1,230.0	(2,000.0) (\$2,464.0) (\$85.6) (85.6) (85.6)	(2,200.0) (\$2,682.7) (\$176.6) (176.6)	(2,500.0) (\$2,999.6) (\$252.8) (252.8) (252.8)	(355.0) (\$431.0) \$44.0 (\$10.0) \$34.0	(15.0) (105.0) 8.0 (3.0) \$1,885.0 \$2,186.0 \$1,0 \$2,187.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 - \$2.0 \$300.0 \$3,266.0	(1.0) (105.0) (105.0) 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0) \$8.0 (\$1,291.0)	(500.0) (\$617.3) (\$32.3) (\$32.3) \$2,275.0	(500.0) (\$616.4) (\$10.8) (\$10.8)	(500.0) (\$615.6) (\$74.3) (\$74.3)	(500.0) (\$614.7) \$31.9 - \$31.9	(550.0) (\$672.0) (\$76.2) (\$76.2) \$2,189.4	(550.0) (\$671.1) (\$123.7) (\$123.7) \$2,113.2	(550.0) (\$670.2) (\$39.0) (\$39.0) \$1,989.5	(550 (\$669 \$62 \$62 \$1,950
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Proceeds from the issuance of long-term debt Proceeds from sale of warrants Dash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid to non-controlling interest shares Vet proceeds from the issuance of common stock / Other Dash proceeds from the issuance of common stock / Other Demend dividend on buybacks Demend dividend on buybacks Demend dividend on buybacks Detect ash from Continuing Operations Vet Cash from Continuing Operations Vet Cash from Discontinued Operations Effect of changes in exchange rate on cash positions Vet Change in Cash and Cash equivalents Cash at Beginning of Period Dash at End of Period	2,000.0 (15.0) (35.0) (420.0) (1.0) (627.0) (\$835.0) \$1,229.0 1,00	(2,000.0) (\$2,464.0) (\$85.6) (85.6)	(2,200.0) (\$2,682.7) (\$176.6)	(2,500.0) (\$2,999.6) (\$252.8) (252.8)	29.0 - (355.0) (\$431.0) \$44.0 - (\$10.0) \$34.0	(15.0) (105.0) 8.0 - (3.0) \$1,885.0 \$2,186.0 - \$1.0 \$2,187.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 - \$2.0 \$300.0	(1.0) (105.0) - 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0) (\$1,291.0)	(500.0) (\$617.3) (\$32.3)	(500.0) (\$616.4) (\$10.8)	(500.0) (\$615.6) (\$74.3)	(500.0) (\$614.7) \$31.9	(550.0) (\$672.0) (\$76.2)	(550.0) (\$671.1) (\$123.7)	(550.0) (\$670.2) (\$39.0)	(550 (\$669 \$62 \$62 \$1,950
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Net proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid to non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Purchase of treasury shares Net Cash from financing activities Net Cash from Continuing Operations Effect of changes in exchange rate on cash positions Net Cange in Cash and Cash equivalents Cash at Beginning of Period Cash at End of Period Cash at End of Period Cash continued Operations Less (cash from discontinued ops)	2,000.0 (15.0) (35.0) (420.0) (72.0) (1.0) (627.0) (\$835.0) \$1,229.0 1.0 1,230.0 1,045.0 \$2,275.0	(2,000.0) (\$2,464.0) (\$85.6) (85.6) - (85.6) - 2,275.0 \$2,189.4	(2,200.0) (\$2,682.7) (\$176.6) (176.6) 2,189.4 \$2,012.8	(2,500.0) (\$2,999.6) (\$252.8) - (252.8) - 7,600.9 \$7,348.2	29.0 (\$431.0) (\$431.0) \$44.0 (\$10.0) \$34.0	(15.0) (105.0) - 8.0 - (3.0) \$1,885.0 \$2,186.0 - \$1.0 \$1,079.0 \$3,266.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 \$2.0 \$300.0 \$3,266.0	(1.0) (105.0) (105.0) (1.0) (257.0) (\$2,165.0) (\$1,299.0) \$8.0 (\$1,291.0) \$3,566.0 \$2,275.0	(500.0) (\$617.3) (\$32.3) (\$32.3) (\$32.3) \$2,275.0 \$2,242.7	(500.0) (\$616.4) (\$10.8) (\$10.8) (\$10.8) \$2,242.7 \$2,231.8	(500.0) (\$615.6) (\$74.3) (\$74.3) \$2,231.8 \$2,157.5	(500.0) (\$614.7) \$31.9 - \$31.9 \$2,157.5 \$2,189.4	(550.0) (\$672.0) (\$76.2) (\$76.2) (\$76.2) \$2,189.4 \$2,113.2	(550.0) (\$671.1) (\$123.7) - (\$123.7) \$2,113.2 \$1,989.5	(550.0) (\$670.2) (\$39.0) (\$39.0) (\$39.0) \$1,989.5	(550) (\$669) \$62. \$1,950. \$2,012.
Amounts drawn under the revolving credit facility Repayments under the revolving credit facility Repurchase of long-term debt Principal payments on long-term debt Principal payments on long-term debt Proceeds from the issuance of long-term debt Proceeds from sale of warrants Cash paid for Notes hedge derivatives Dividends paid to non-controlling interests Dividends paid Purchase of non-controlling interest shares Net proceeds from the issuance of common stock / Other Cash proceeds from the sisuance of common stock / Other Cash proceeds from exercise of stock options Deemed dividend on buybacks Deurchase of treasury shares Cash flow from financing activities Net Cash from Continuing Operations Net Cash from Discontinued Operations Effect of changes in exchange rate on cash positions Net Change in Cash and Cash equivalents Cash at Beginning of Period Cash at End of Period	2,000.0 (15.0) (36.0) (420.0) 72.0 (1.0) (627.0) (\$835.0) \$1,229.0 1,230.0 1,230.0	(2,000.0) (\$2,464.0) (\$85.6) (85.6) (85.6)	(2,200.0) (\$2,682.7) (\$176.6) (176.6)	(2,500.0) (\$2,999.6) (\$252.8) (252.8) (252.8)	(355.0) (\$431.0) \$44.0 (\$10.0) \$34.0	(15.0) (105.0) 8.0 (3.0) \$1,885.0 \$2,186.0 \$1,0 \$2,187.0	(105.0) - 27.0 - (12.0) (\$124.0) \$298.0 - \$2.0 \$300.0 \$3,266.0	(1.0) (105.0) (105.0) 8.0 (1.0) (257.0) (\$2,165.0) (\$1,299.0) \$8.0 (\$1,291.0)	(500.0) (\$617.3) (\$32.3) (\$32.3) \$2,275.0	(500.0) (\$616.4) (\$10.8) (\$10.8)	(500.0) (\$615.6) (\$74.3) (\$74.3)	(500.0) (\$614.7) \$31.9 - \$31.9	(550.0) (\$672.0) (\$76.2) (\$76.2) \$2,189.4	(550.0) (\$671.1) (\$123.7) (\$123.7) \$2,113.2	(550.0) (\$670.2) (\$39.0) (\$39.0) \$1,989.5	(550 (\$669 \$62 \$62 \$1,950

# 11 March 202

# EXHIBIT 63: Bernstein NXPI Revenue Model

NXP: Segment Breakdown (\$MM)												
NXPI Pro-Forma Revenue (New Segmentation)	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Automotive	\$994	\$674	\$964	\$1,157	\$1,104	\$1,151	\$1,162	\$1,203	\$1,219	\$1,280	\$1,304	\$1,343
Industrial & IoT	\$376	\$435	\$514	\$504	\$473	\$506	\$527	\$514	\$539	\$604	\$653	\$603
Mobile	\$247	\$255	\$337	\$361	\$307	\$307	\$398	\$418	\$327	\$327	\$491	\$491
Communications Infrastructure & Other	\$404	\$453	\$452	\$429	\$393	\$411	\$423	\$438	\$468	\$473	\$453	\$451
Standard Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Manufacturing Service Agreements (zerored out as of Q119)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$2,021	\$1,817	\$2,267	\$2,451	\$2,277	\$2,374	\$2,511	\$2,573	\$2,552	\$2,684	\$2,901	\$2,888

NXPI Pro-Forma Revenue (New Segmentation) QoQ Growth	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Automotive	-9.4%	-32.2%	43.0%	20.0%	-4.6%	4.3%	0.9%	3.5%	1.3%	5.0%	1.9%	3.0%
Industrial & IoT	-9.4%	15.7%	18.2%	-2.0%	-6.0%	6.8%	4.3%	-2.5%	4.8%	12.1%	8.2%	-7.8%
Mobile	-25.6%	3.2%	32.2%	7.0%	-15.0%	0.0%	30.0%	5.0%	-21.8%	0.0%	50.0%	0.0%
Communications Infrastructure & Other	-11.6%	12.1%	-0.2%	-5.0%	-8.4%	4.4%	2.9%	3.5%	6.8%	1.1%	-4.3%	-0.4%
Standard Products												
Manufacturing Service Agreements (zerored out as of Q119)												
Total Revenue	-12.2%	-10.1%	24.8%	8.1%	-7.1%	4.3%	5.7%	2.5%	-0.8%	5.1%	8.1%	-0.5%

-	\$9,498	\$9,256	\$9,407	\$8.877	\$8,556	\$9,735	\$11.025	\$11,704
-	\$49	\$133	\$136	\$0	\$0	\$0	\$0	\$0
	\$1,220	\$118	\$0	\$0	\$0	\$0	\$0	\$0
	\$2,180	\$1,863	\$1,787	\$1,875	\$1,738	\$1,665	\$1,844	\$1,812
	\$890	\$1,161	\$1,164	\$1,191	\$1,200	\$1,430	\$1,637	\$1,718
	\$1,471	\$1,718	\$1,813	\$1,599	\$1,829	\$2,020	\$2,399	\$2,623
	\$3,688	\$4,263	\$4,507	\$4,212	\$3,789	\$4,620	\$5,146	\$5,551
	CY16	CY17	CY18	CY19	CY20E	CY21E	CY22E	CY23E

CY16	CY17	CY18	CY19	CY20E	CY21E	CY22E	CY23E
	15.6%	5.7%	-6.5%	-10.0%	21.9%	11.4%	7.9%
	16.8%	5.5%	-11.8%	14.4%	10.5%	18.8%	9.3%
	30.4%	0.3%	2.3%	0.7%	19.2%	14.5%	5.0%
	-14.5%	-4.1%	4.9%	-7.3%	-4.2%	10.8%	-1.7%
	-90.3%	-100.0%					
	171.4%	2.3%	-100.0%				
	-2.5%	1.6%	-5.6%	-3.6%	13.8%	13.3%	6.2%

# **EXHIBIT 64: Bernstein QCOM Income Statement**

Qualcomm: Income Statement (\$M)																
QCOM (Fiscal)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q120	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Revenue COGS	21,655.0 8,906.0	30,302.1 12,913.5	32,041.4 13,736.4	33,830.9 14,482.9	5,057.0 2,019.0	5,206.0 2,208.0	4,890.0 1,991.0	6,502.0 2,688.0	8,226.0 3,416.0	7,630.7 3,418.5	6,890.4 2,863.4	7,554.9 3,215.5	8,699.1 3,638.9	7,768.5 3,359.7	7,536.2 3,243.6	8,037.6 3,494.2
Gross Profit	12,749.0	17.388.6	18,305.0	19,348.1	3,038.0	2,998.0	2,899.0	3.814.0	4,810.0	4,212.1	4,027.1	4,339.4	5.060.2	4.408.8	4,292.7	4,543.3
R&D	5,097.0	5,782.0	6,055.0	6,250.0	1,197.0	1,282.0	1,276.0	1,342.0	1,352.0	1,430.0	1,500.0	1,500.0	1,500.0	1,525.0	1,525.0	1,505.0
SG&A	1,720.0	1,819.0	1,890.0	1,935.0	446.0	428.0	400.0	446.0	427.0	447.0	470.0	475.0	470.0	475.0	475.0	470.0
Other Operating Expenses	-,,,,	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total Operating Expenses	6,817.0	7,601.0	7,945.0	8,185.0	1,643.0	1,710.0	1,676.0	1,788.0	1,779.0	1,877.0	1,970.0	1,975.0	1,970.0	2,000.0	2,000.0	1,975.0
Operating Income	5,932.0	9,787.6	10,360.0	11,163.1	1,395.0	1,288.0	1,223.0	2,026.0	3,031.0	2,335.1	2,057.1	2,364.4	3,090.2	2,408.8	2,292.7	2,568.3
Net Investment Income (Loss)	(447.0)	(493.6)	(479.6)	(464.8)	(61.0)	(103.0)	(119.0)	(164.0)	(119.0)	(124.4)	(124.1)	(126.1)	(118.9)	(120.6)	(120.3)	(119.8
Pre-Tax Income	5,485.0	9,294.0	9,880.5	10,698.2	1,334.0	1,185.0	1,104.0	1,862.0	2,912.0	2,210.8	1,933.0	2,238.3	2,971.3	2,288.2	2,172.4	2,448.6
Income Tax Provision (Expense)	(668.0)	(1,295.5)	(1,383.3)	(1,497.7)	(183.0)	(170.0)	(122.0)	(193.0)	(402.0)	(309.5)	(270.6)	(313.4)	(416.0)	(320.4)	(304.1)	(342.8
Minority Interest & Other	-			-	-	-	-	-		<u> </u>	-	-	-		-	
Net Income	4,817.0	7,998.5	8,497.2	9,200.5	1,151.0	1,015.0	982.0	1,669.0	2,510.0	1,901.3	1,662.4	1,924.9	2,555.3	1,967.9	1,868.2	2,105.8
Basic EPS (\$)	\$4.25	\$7.07	\$7.57	\$8.28	\$1.01	\$0.89	\$0.87	\$1.48	\$2.21	\$1.68	\$1.47	\$1.70	\$2.27	\$1.75	\$1.67	\$1.88
Diluted EPS (\$)	\$4.19	\$6.94	\$7.42	\$8.13	\$0.99	\$0.88	\$0.86	\$1.45	\$2.17	\$1.65	\$1.44	\$1.67	\$2.22	\$1.72	\$1.63	\$1.85
Weighted Average Basic Shares	1.135	1,131	1.123	1,111	1,144	1.139	1.127	1.130	1,134	1.130	1,130	1.130	1.127	1.124	1.121	1,118
Weighted Average Datic Shares Weighted Average Diluted Shares	1,149	1,153	1,145	1,132	1,159	1,151	1,139	1,148	1,156	1,152	1,152	1,152	1,149	1,146	1,143	1,14
	1,110	1,100	1,110	1,102	1,100	1,101	1,100	1,110	1,100	1,102	1,102	1,102	1,110	1,110	1,110	
GAAP Financials Sales	23,532.0	30,341.1	32,081.4	33,870.9	5,077.0	5,216.0	4,893.0	8,346.0	8,235.0	7,640.7	6,900.4	7,564.9	8,709.1	7,778.5	7,546.2	8,047.6
Gross Profit	23,532.0 14,276.0	30,341.1 17,116.9	18,032.0	19,074.8	2,964.0	2,919.0	4,893.0 2,813.0	5,580.0	8,235.0 4,746.0	7,640.7 4,141.4	6,900.4 3,957.6	7,564.9 4,271.8	8,709.1 4,992.5	7,778.5 4,340.0	7,546.2 4,224.3	4,475.2
Opex	8,021.0	9,254.1	9,481.5	9,702.0	1,934.0	1,928.0	2,031.0	2,128.0	2,220.0	2,315.2	2,356.0	2,362.9	2,356.5	2,384.1	2,383.4	2,357.5
Operating Income	6,255.0	7,862.8	8,550.5	9,702.0	1,030.0	991.0	782.0	3,452.0	2,526.0	1,826.1	1,601.7	1,909.0	2,636.0	1,955.8	1,840.9	2,337.8
Pre-Tax SBC	1,212.0	1,598.5	1,596.7	1,579.6	294.0	309.0	296.0	313.0	393.0	401.8	401.8	401.8	400.8	399.7	398.6	397.6
Net Income	5,198.0	6,722.5	6,941.0	7,660.9	925.0	468.0	845.0	2,960.0	2,455.0	1,463.5	1,270.7	1,533.2	2,164.7	1,578.3	1,479.7	1,718.3
	*,	-,	-,	1,00010				_,	_,	.,	.,	.,	_,	.,	.,	.,
GAAP Basic EPS	\$4.59	\$5.94	\$6.18	\$6.90	\$0.81	\$0.41	\$0.75	\$2.62	\$2.16	\$1.30	\$1.12	\$1.36	\$1.92	\$1.40	\$1.32	\$1.54
GAAP Diluted EPS	\$4.52	\$5.83	\$6.06	\$6.77	\$0.80	\$0.41	\$0.74	\$2.58	\$2.12	\$1.27	\$1.10	\$1.33	\$1.88	\$1.38	\$1.29	\$1.51
Margins	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q120	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Gross Margin	58.9%	57.4%	57.1%	57.2%	60.1%	57.6%	59.3%	58.7%	58.5%	55.2%	58.4%	57.4%	58.2%	56.8%	57.0%	56.5%
R&D % of Sales	23.5%	19.1%	18.9%	18.5%	23.7%	24.6%	26.1%	20.6%	16.4%	18.7%	21.8%	19.9%	17.2%	19.6%	20.2%	18.7%
SG&A % of Sales	7.9%	6.0%	5.9%	5.7%	8.8%	8.2%	8.2%	6.9%	5.2%	5.9%	6.8%	6.3%	5.4%	6.1%	6.3%	5.8%
Operating Margin	27.4%	32.3%	32.3%	33.0%	27.6%	24.7%	25.0%	31.2%	36.8%	30.6%	29.9%	31.3%	35.5%	31.0%	30.4%	32.0%
								40.40/	-13.8%	-14.0%	4.4.00/	4.4.007				-14.0%
Tax Rate	-12.2%	-13.9%	-14.0%	-14.0%	-13.7%	-14.3%	-11.1%	-10.4%	-13.0%		-14.0%	-14.0%	-14.0%	-14.0%	-14.0%	
Net Margin	22.2%	26.4%	26.5%	27.2%	22.8%	19.5%	20.1%	25.7%	30.5%	24.9%	24.1%	25.5%	29.4%	25.3%	24.8%	26.2%
																26.2%
Net Margin GAAP Net Margin	22.2% 22.1%	26.4% 22.2%	26.5% 21.6%	27.2% 22.6%	22.8% 18.2%	19.5% 9.0%	20.1% 17.3%	25.7% 35.5%	30.5% 29.8%	24.9% 19.2%	24.1% 18.4%	25.5% 20.3%	29.4% 24.9%	25.3% 20.3%	24.8% 19.6%	26.2% 21.4%
Net Margin GAAP Net Margin Year-over-Year Change (%)	22.2% 22.1% <b>2020</b>	26.4% 22.2% <b>2021E</b>	26.5% 21.6%	27.2% 22.6% 2023E	22.8% 18.2% Q120	19.5% 9.0% <b>Q220</b>	20.1% 17.3% Q320	25.7% 35.5% <b>Q420</b>	30.5% 29.8% Q120	24.9% 19.2% Q221E	24.1% 18.4% Q321E	25.5% 20.3% <b>Q421E</b>	29.4% 24.9% Q122E	25.3% 20.3% Q222E	24.8% 19.6% Q322E	26.2% 21.4% <b>Q422E</b>
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues	22.2% 22.1% 2020 11.6%	26.4% 22.2% <b>2021E</b> 39.9%	26.5% 21.6% 2022E 5.7%	27.2% 22.6% 2023E 5.6%	22.8% 18.2% <b>Q120</b> 5.0%	19.5% 9.0% <b>Q220</b> 6.6%	20.1% 17.3% <b>Q320</b> -0.1%	25.7% 35.5% <b>Q420</b> 35.3%	30.5% 29.8% <b>Q120</b> 62.7%	24.9% 19.2% <b>Q221E</b> 46.6%	24.1% 18.4% <b>Q321E</b> 40.9%	25.5% 20.3% <b>Q421E</b> 16.2%	29.4% 24.9% <b>Q122E</b> 5.8%	25.3% 20.3% <b>Q222E</b> 1.8%	24.8% 19.6% <b>Q322E</b> 9.4%	26.2% 21.4% <b>Q422E</b> 6.4%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin	22.2% 22.1% 2020 11.6% 90 bp	26.4% 22.2% 2021E 39.9% (149)bp	26.5% 21.6% 2022E 5.7% (25)bp	27.2% 22.6% 2023E 5.6% 6 bp	22.8% 18.2% <b>Q120</b> 5.0% 298 bp	19.5% 9.0% <b>Q220</b> 6.6% (11)bp	20.1% 17.3% Q320 -0.1% 25 bp	25.7% 35.5% <b>Q420</b> 35.3% 58 bp	30.5% 29.8% <b>Q120</b> 62.7% (160)bp	24.9% 19.2% <b>Q221E</b> 46.6% (239)bp	24.1% 18.4% <b>Q321E</b> 40.9% (84)bp	25.5% 20.3% <b>Q421E</b> 16.2% (122)bp	29.4% 24.9% Q122E 5.8% (30)bp	25.3% 20.3% <b>Q222E</b> 1.8% 155 bp	24.8% 19.6% <b>Q322E</b> 9.4% (148)bp	26.2% 21.4% <b>Q422E</b> 6.4% (91)b
Net Margin GAAP Net Margin Year-over-Year Change (%) Total Revenues Gross Margin Research and Development	22.2% 22.1% 2020 11.6% 90 bp 9.1%	26.4% 22.2% 2021E 39.9% (149)bp 13.4%	26.5% 21.6% 2022E 5.7% (25)bp 4.7%	27.2% 22.6% 2023E 5.6% 6 bp 3.2%	22.8% 18.2% Q120 5.0% 298 bp 7.7%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5%	20.1% 17.3% Q320 -0.1% 25 bp 5.0%	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4%	30.5% 29.8% Q120 62.7% (160)bp 12.9%	24.9% 19.2% <b>Q221E</b> 46.6% (239)bp 11.5%	24.1% 18.4% <b>Q321E</b> 40.9% (84)bp 17.6%	25.5% 20.3% <b>Q421E</b> 16.2% (122)bp 11.8%	29.4% 24.9% Q122E 5.8% (30)bp 10.9%	25.3% 20.3% <b>Q222E</b> 1.8% 155 bp 6.6%	24.8% 19.6% <b>Q322E</b> 9.4% (148)bp 1.7%	26.2% 21.4% <b>Q422E</b> 6.4% (91)bj 0.3%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4%	22.8% 18.2% Q120 5.0% 298 bp 7.7% -1.1%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4%	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0%	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5%	25.5% 20.3% Q421E 16.2% (122)bp 11.8% 6.5%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.9% 10.1%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3%	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1%	26.2% 21.4% <b>Q422E</b> 6.4% (91)bj 0.3% -1.1%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5%	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0%	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2%	19.5% 9.0% Q220 6.6% (11)bp 11.5% -15.4% 3.3%	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0% 0.1%	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8% 8.2%	30.5% 29.8% <b>Q120</b> 62.7% (160)bp 12.9% -4.3% 8.3%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5%	25.5% 20.3% <b>Q421E</b> 16.2% (122)bp 11.8% 6.5% 10.5%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.9% 10.1% 10.7%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3% 6.6%	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5%	26.2% 21.4% Q422E 6.4% (91)bj 0.3% -1.1% 0.0%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4%	22.8% 18.2% Q120 5.0% 298 bp 7.7% -1.1%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4%	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0%	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5%	25.5% 20.3% Q421E 16.2% (122)bp 11.8% 6.5%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.9% 10.1%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3%	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1%	26.29 21.49 <b>Q422E</b> 6.49 (91)bl 0.39 -1.19 0.09 66 bl
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax)	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7%	27.2% 22.6% 2028iE 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6%	22.8% 18.2% Q120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp -49.2%	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp	30.5% 29.8% <b>Q120</b> 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2%	24.9% 19.2% <b>Q221E</b> 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp	24.1% 18.4% <b>Q321E</b> 40.9% (84)bp 17.6% 17.5% 17.5% 484 bp	25.5% 20.3% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4%	29.4% 24.9% Q122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8%	25.3% 20.3% <b>Q222E</b> 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp	24.8% 19.6% <b>Q322E</b> 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp	26.29 21.49 Q422E 6.49 (91)bj 0.39 -1.19 0.09 66 bj 72 bj
Net Margin  Year-over-Year Change (%)  Total Revenues  Gross Margin  Research and Development  Selling, General and Administrative  Operating Expenses  Operating Margin  Net Margin  Share Based Compensation (pre-tax)  GAAP Net Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 415 bp 28.9% 7 bp	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6% 98 bp	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp	19.5% 9.0% Q220 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp	20.1% 17.3% 2320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp	30.5% 29.8% <b>Q120</b> 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1,159 bp	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp	25.5% 20.3% 20.3% 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp	29.4% 24.9% Q122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp	25.3% 20.3% <b>Q222E</b> 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 114 bp	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp	26.29 21.49 <b>Q422E</b> 6.49 (91)bj 0.39 -1.19 0.09 66 bj 72 bj 6.49
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 415 bp 28.9% 7 bp 65.5%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6% 98 bp 9.5%	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp 4.7% (434)bp 15.2%	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp -49.2% (503)bp 8.1%	25.7% 35.5% 2420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1,159 bp 118.6%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4%	25.5% 20.3% 20.3% 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1%	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp 13.3%	26.2% 21.4% 21.4% (91)bp 0.3% -1.1% 0.0% 66 bp 72 bp 6.4% 108 bp 10.6%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS	22.2% 22.1%  2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.19 402 bp 18.3% 26.0%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 65.5% 68.8%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6% 98 bp 9.5% 11.6%	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0% -8.6%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp 4.7% (434)bp 15.2% -26.1%	20.1% 17.3% 2820 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp -49.2% (503)bp 8.1% -57.6%	25.7% 35.5% 2420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9% 517.1%	30.5% 29.8% 2120 62.7% (160)bp 12.9% -4.3% -8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% 166.1%	24.9% 19.2% <b>Q22[E</b> 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 46.5% 1,018 bp 87.2% 212.5%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 484 bp 41.0% 115 bp 67.4% 48.7%	25.5% 20.3% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9% -48.4%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1% 8.4%	24.8% 19.6% 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 9.4% 119 bp 13.3% 17.4%	26.2% 21.4% 2422E 6.4% (91)bp 0.3% -1.1% 0.0% 66 bp 72 bp 6.4% 108 bp 10.6% 13.3%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 415 bp 28.9% 7 bp 65.5%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6% 98 bp 9.5%	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0%	19.5% 9.0% <b>Q220</b> 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp 4.7% (434)bp 15.2%	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp -49.2% (503)bp 8.1%	25.7% 35.5% 2420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1,159 bp 118.6%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2%	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4%	25.5% 20.3% 20.3% 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9%	29.4% 24.9% <b>Q122E</b> 5.8% (30)bp 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4%	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1%	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp 13.3%	26.2% 21.4% Q422E 6.4% (91)bj 0.3% -1.1% 0.0% 66 bj 72 bj 6.4% 108 bj 10.6% 13.3%
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp 17.0% -8.6% (64.0)	19.5% 9.0% 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 4.1 bp 4.7% (434)bp 15.2% -26.1% (66.0)	20.1% 17.3% 2320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp -49.2% (503)bp 8.1% -57.6% (92.0)	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9% 517.1% (63.0)	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 926 bp 775 bp 62.2% 1,159 bp 118.6% (3.0)	24.9% 19.2% <b>Q221E</b> 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% 0.9	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 17.5% 484 bp 40.4 bp 41.0% 115 bp 67.4% 48.7% 12.9	25.5% 20.3% 20.3% 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9% -48.4% 3.9	29.4% 24.9% C122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1)	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1% 8.4% (6.1)	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp 13.3% 17.4% (9.2)	26.2% 21.4% Q422E 6.4% (91)bi 0.3% -1.1% 0.0% 66 bi 72 bi 6.4% 108 bi 10.6% 13.3% (12.2
Net Margin  Year-over-Year Change (%)  Total Revenues  Gross Margin  Research and Development  Selling, General and Administrative  Operating Expenses  Operating Margin  Net Margin  Share Based Compensation (pre-tax)  GAAP Net Margin  Diluted EPS  Weighted Average Diluted Shares  Sequential Change (%)	22.2% 22.1%  2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.19 402 bp 18.3% 26.0%	26.4% 22.2% 2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 65.5% 68.8%	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0%	27.2% 22.6% 2023E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 68 bp 5.6% 98 bp 9.5% 11.6%	22.8% 18.2% 2120 5.0% 298 bp 7.7% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0% -8.6% (64.0)	19.5% 9.0% <b>C220</b> 6.6% (11)bp 11.5% -15.4% 95 bp 41 bp 4.7% (434)bp 15.2% -26.1% (66.0)	20.1% 17.3% 2320 -0.1% 25 bp 5.0% -13.0% -0.1% 20 bp 2 bp 49.2% (503)bp 8.1% -57.6% (92.0)	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 536 bp 73.4% 2.496 bp 85.9% 517.1% (63.0)	30.5% 29.8% Q120 62.7% (160)bp 12.9% 8.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% (3.0)	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% 0.9	24.1% 18.4%  Q321E  40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4% 48.7% 12.9	25.5%, 20.3% Q421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9% -48.4% 3.9	29.4% 24.9% 21.22E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1)	25.3% 20.3% 20.3% 1.8% 1.55 bp 6.6% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1% 8.4% (6.1)	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp 13.3% 17.4% (9.2)	26.29 21.49 Q422E 6.49 (91)bi 0.39 -1.19 0.09 66 bj 10.66 11.069 13.39 (12.2
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2% 2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp 4.9% (384)bp 17.0% -8.6% (64.0)	19.5% 9.0% 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 4.1 bp 4.7% (434)bp 15.2% -26.1% (66.0)	20.1% 17.3% 2320 -0.1% 25 bp 5.0% -13.0% 0.1% 20 bp 2 bp -49.2% (503)bp 8.1% -57.6% (92.0)	25.7% 35.5% <b>Q420</b> 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9% 517.1% (63.0)	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 926 bp 775 bp 62.2% 1,159 bp 118.6% (3.0)	24.9% 19.2% <b>Q221E</b> 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% 0.9	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 17.5% 484 bp 40.4 bp 41.0% 115 bp 67.4% 48.7% 12.9	25.5% 20.3% 20.3% 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9% -48.4% 3.9	29.4% 24.9% C122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1)	25.3% 20.3% Q222E 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 114 bp 4.1% 8.4% (6.1)	24.8% 19.6% Q322E 9.4% (148)bp 1.7% 1.1% 1.5% 57 bp 66 bp 9.4% 119 bp 13.3% 17.4% (9.2)	26.29 21.49 Q422E 6.49 (91)b 0.33 -1.19 0.09 66 b 72 b 6.49 10.8 b 10.69 13.33 (12.2
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2% C120 5.0% 298 bp 7.7% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0% -8.6% (64.0) C120 5.3%	19.5% 9.0% C220 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp 4.7% (434)bp 15.2% -26.1% (66.0)	20.1% 17.3% C320 -0.1% 25 bp 5.0% 0.1% 20 bp -49.2% (503)bp 8.1% -57.6% (92.0)	25.7% 35.5% 2420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2.496 bp 85.9% 517.1% (Q420 33.0%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% 166.1% (3.0) Q120 26.5% (19)bp 0.7%	24.9% 19.2% Q221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 46.5% 1,018 bp 87.2% 212.5% 0.9	24.1% 18.4% Q321E 40.9% (84)bp 17.6% 17.5% 484 bp 41.0% 48.7% 115 bp 67.4% 48.7% 12.9	25.5%, 20.3% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% (1,520)bp 14.9% -48.4% 3.9  2421E 9.6%	29.4% 24.9% C122E 5.8% (30)bp 10.9% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1) C122E 15.1%	25.3% 20.3% 20.3% 222E 1.8% 155 bp 6.6% 41 bp 1.8% 114 bp 4.1% 8.4% (6.1)	24.8% 19.6% Q32ZE 9.4% (148)bp 1.7% 57 bp 66 bp 9.4% 119 bp 13.3% 17.4% (9.2)	26.29 21.49 Q422E 6.49 (91)b0 0.39 -1.19 0.09 66 b 72 b 10.69 13.39 (12.2 Q422E 6.79 (43)b0
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  2120 5.0% 298 bp 7.7% 5.2% 5.2% 5.293 bp (764)bp 4.9% (384)bp -17.0% 64.0)  2120 5.3% 200 bp	19.5% 9.0% Q20 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 41 bp 4.7% (434)bp 15.2% (66.0) Q20 2.9% (249)bp	20.1% 17.3% Q820 -0.1% 25 bp 5.0% -13.0% 0.11% 20 bp 2 bp 49.2% (503)bp 8.1% (92.0) Q320 -6.1% 170 bp	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 749 bp 596 bp 73.4% 2,496 bp 85.9% 517.1% (63.0) Q420 33.0%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1,159 bp 118.6% (3.0) Q120 26.5% (19)bp	24.9% 19.2% 921E 46.6% (239)bp 11.5% 4.4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% 0.9	24.1% 18.4%  0321E 40.9% (84)bp 17.6% 17.5% 484 bp 41.0% 115 bp 67.4% 48.7% 12.9  0821E -9.7% 324 bp	25.5%, 20.3%  Q42IE 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp 19.0bp -9.4% (1,520)bp 14.9% 48.4% 3.9  Q42IE 9.6% (101)bp	29.4% 24.9% Q122E 5.8% (30)bp 10.9% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% (7.1) Q122E 15.1% 73 bp	25.3% 20.3% O222E 1.8% 155 bp 6.6% 6.3% 41 bp 42 bp 11.8% 114 bp 4.1% 8.4% (6.1) O222E -10.7% (142)bp	24.8% 19.6% 2822E 9.4% (148)bp 1.7% 57 bp 66 bp 9.4% 119 bp 13.3% 17.4% (9.2) 2822E -3.0% 21 bp	26.2° 21.4° 21.4° 6.4° (91)b) 0.3° -1.1° 0.0° 66 b 72 b 10.8° b 10.6° 13.3° (12.2°  Q422E 6.7° (43)b -1.3°
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  18.2%  298 bp 7.7% 5.2% 293 bp (764)bp 4.9% (384)bp -17.0% 8.6% (64.0)  200 bp 0.3% -2.8% -0.6%	19.5% 9.0%  Q20 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 4.7% (334)bp 15.2% -26.1% (66.0)  Q20 2.9% (24)bp 7.1%	20.1% 17.3%  Q320 -0.1% 25 bp 5.0% 0.1% 20 bp 49.2% 0.503 bp 8.1% -57.6% (92.0)  Q320  Q32	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% 2,496 bp 85.9% 63.0) Q420 33.0% (63)bp 5.2%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% (3.0) Q120 Q6.5% (19)bp 0.7% -4.3% -4.3%	24.9% 19.2% Ozzite 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 87.2% 212.5% 0.9 Ozzite 7.2% (327)bp 5.8% 4.7% 5.5%	24.1% 18.4%  3241E  40.9% (84)bp 17.6% 17.5% 17.5% 48.4bp 67.4% 48.7% 115.bp 67.4% 48.7% 12.9  0821E  9.7% 324 bp 4.9%	25.5% 20.3% 20.3% 20.3% 20.3% 20.2% 21.2% 20.2%	29.4% 24.9%  C122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7:1)  C122E 15.1% 73 bp 0.0%	25.3% 20.3%  02228  1.8% 155 bp 6.6% 6.6% 41 bp 42 bp 4.1% 8.4% 6.1)  02228  -10.7% (142)bp 1.7% 1.1% 1.5%	24.8% (19.6%)  0322E  9.4% (148)bp 1.7% (1.1%) 57 bp 66 bp 9.4% (19.2)  17.4% (9.2)  0322E  -3.0% 21 bp 0.0% 0.0% 0.0%	26.2° 21.4°  Q42ZE 6.4° (91)b) 0.3° -1.1° 0.0° 66 b 72 b 6.4° 108 b 10.6° 13.3° (12.2°  Q42ZE 6.7° (43)b) -1.3° -1.1° -1.3°
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Expenses Operating Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  18.2%  5.0% 298 bp 7.7% 5.2% 293 bp (764)bp 4.9% (844)bp -17.0% -8.6% (64.0)  2120 5.3% 200 bp 0.3% -2.8% -0.6% -0.6% 392 bp	19.5% 9.0%  Q20 6.6% (11)bp 11.5% -3.3% 95 bp 4.7% (33)by 4.7% (34)bp 15.2% -26.1% (64)bp 7.1% -4.0% 4.1% (284)bp (284)bp	20.1% 17.3% Q320 -0.1% 25 bp 5.0% -13.0% (50.3)bp 49.2% (50.3)bp 49.20 (92.0) Q320 -6.1% 170 bp -0.5% -6.5% -2.0% 27 bp	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 73.4% 2.496 bp 73.10 (63.0) (63.0) (63.0) (63.0) (63.0) (63.0) (63.0) (63.0)	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% 166.1% (3.0) Q120 26.5% (19)bp 0.7% -4.3% -0.5% 569 bp	24.9% 19.2% Ozzite 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 46.5% 1,018 bp 212.5% 0.9 Ozzite -7.2% (327)bp 5.8% 4.7% 5.5% (624)bp	24.1% 18.4%  O321E  40.9% (84)bp 17.6% 17.5% 484 bp 41.0% 41.5 bp 67.4% 48.7% 12.9  O321E  -9.7% 324 bp 4.9% 5.0% (75)bp	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 14.bp (19)bp -9.4% (1,520)bp 14.9% -48.4% 3.9 9.6% (101)bp 0.0% 0.0% 1.1% 0.3%	29.4% 24.9%  C122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp 5.8% (496)bp 2.4% -11.3% (7.1)  C122E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp	25.3% 20.3% 20.3% 18% 155 bp 6.6% 6.6% 41 bp 1.8% 14 bp 4.1% 8.4% (6.1) 222E -10.7% (142)bp 1.7% 1.1% 1.5% (452)bp	24.8% 19.6% 0322E 9.4% (148)bp 1.7% 1.1% 57 bp 9.4% 17.4% (9.2) 0322E -3.0% 21 bp 0.0% 0.0% (59)bp	26.2° 21.4°
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  2120 5.0% 298 bp 7.7% 5.2% 6.4)bp (764)bp 4.9% (384)pp -17.0% 6.6.6% 64.0)  2120 5.3% 200 bp 0.3% -2.8% -0.6% 392 bp 305 bp	19.5% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0	20.1% 17.3%  QS20 -0.1% 25 bp 5.0% -13.0% 0.1% 2 bp 49.2% (503)bp 8.1% (92.0)  QS20 -6.1% 170 bp -0.5% 6.5% -6.20% 27 0p 59 bp	25.7% 35.5% Q420 35.3% 58 bp 12.4% 8.2% 749 bp 596 bp 73.4% (63.0) Q420 33.0% (63.0) Q420 31.5% 6.7% 6.7%	30.5% 29.8% 29.8% 29.8% (160)bp 12.9% 8.3% 8.3% 926 bp 775 bp 118.6% (3.0) 26.5% (19)bp 0.7% 4.3% -4.3% -0.5% 569 bp 484 bp	24.9% 19.2% 221E 46.6% (239)bp 11.5% 44.4% 9.8% 586 bp 542 bp 46.5% 1.018 bp 542.25% 212.5% (327)bp 5.8% 4.7% (327)bp 5.5% (624)bp (560)bp	24.1% 18.4%  OSALE 40.9% (84)bp 17.5% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4% 48.7% 12.9  OSALE -9.7% 5.1% 5.1% 5.0% (75)bp (75)bp	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp -9.4% 3.9 2421E 9.6% (101)bp 0.0% 1.1% 0.3% 144 bp 135 bp 135 bp	29.4% 24.9%  212E 5.8% (30)bp 10.9% 10.7% 10.7% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1)  2122E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp 330 bp	25.3% 20.3%  0222E  1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 11.8% (6.1)  0222E -10.7% (142)bp 1.7% 1.1% (452)bp (452)bp (404)bp	24.8% 19.6%  O322E  9.4% (148)bp 1.7% 1.5% 57 bp 66 bp 9.4% (19 bp 13.3% 17.4% (9.2)  O322E  -3.0% 21 bp 0.0% 0.0% (59)bp (59)bp (59)bp	26.2° 21.4°
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Expenses Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax)	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  18.2%  5.0% 298 bp 7.7% 5.2% 293 bp (764)bp 4.9% 293 bp 17.0% -8.6% (64.0)  2120 5.3% 200 bp 0.3% -2.8% 392 bp 305 bp 305 bp 11.3.3%	19.5% 9.0%  Q20 6.6% (11)bp 11.5% -15.4% 3.3% 95 bp 14 bp 15.2% -26.1% (66.0)  Q20 2.9% (249)bp 4.7% (284)bp (326)bp 5.1%	20.1% 17.3%  Q320 -0.1% 25 bp 5.0% 0.1% 20 bp 49.2% (503)bp 8.1% -57.6% (92.0)  Q320 -6.1% 170 bp -6.5% -2.0% -2.0% -2.7 bp 59 bp -4.2%	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 73.4% (63.0) Q420 33.0% (63)bp 5.2% 6.7% 615 bp 55.5%	30.5% 29.8% Q120 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 118.6% (3.0) Q120 Q6.5% (19)bp 0.7% -4.3% 569 bp 484 bp	24.9% 19.2% Oz21E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 87.2% 212.5% 0.21 5.8% 4.7% 6.21,5% (624)bp (660)bp 2.2.2%	24.1% 18.4%  3231E 40.9% (84lbp) 17.5% 17.5% 484 bp 67.4% 48.7% 48.7% 324 bp 5.1% 5.1% 5.1% (75lbp (79lbp) 0.0%	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14.bp 14.9% -48.4% 3.9 2421E 9.6% (101)bp 0.0% 1.1% 15.5% 14.5% 15.5% 1	29.4% 24.9%  C122E 5.8% (30)bp 10.9% 10.1% 10.7% (132)bp (114)bp 5.8% -11.3% (7.1)  C122E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp 390 bp 390 bp 390 bp 390 bp 390 bp 390 bp	25.3% 20.3%  O222E  1.8% 155 bp 6.6% 6.6% 41 bp 42 bp 4.1% 8.4% (6.1)  O222E -10.7% (142)pp 1.7% (1.1% (42)p) (404)pp -0.3%	24.8% (19.6%)  0322E  9.4% (148)bp 1.7% (1.1% (15%) 57 bp 9.4% (19.bp 13.3% 17.4% (9.2)  0322E  -3.0% (21 bp 0.0% (0.0% (59)bp (54)bp -0.3%	26.2e 21.49 24.2E 6.49 (91)b 0.39 -1.19 0.09 66 b 10.66 13.39 (12.2  24.2E 6.79 (43)b -1.39 -1.19 -1.33 153 b 141 b -0.39
Net Margin GAAP Net Margin  Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp -17.0% (84.0)  2120 5.3% (64.0)  2120 5.3% 200 bp 0.3% -2.8% -0.6% 392 bp 305 bp -13.3% 771 bp	19.5% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0	20.1% 17.3%  QS20 -0.1% 25 bp -0.1% 25 bp 5.0% -13.0% 0.1% (503)bp 8.1% (503)bp 8.1% (92.0)  QS20 -6.1% -170 bp -0.5% -6.5% -2.0% 27 bp 59 bp -4.2%	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% (63.0) Q420 33.0% (63)bp 5.2% 6.7% 6.7% 6.75 5.59 5.59 5.59 5.59 5.59 5.59 5.59 5	30.5% 29.8% 29.8% 29.8% 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% (3.0) 2120 26.5% (19)bp 0.7% -4.3% -0.5% 569 bp 484 bp 25.6% (565)bp	24.9% 19.2%  921E 46.6% (239)bp 11.5% 4.4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% (327)bp 5.8% 4.7% 5.5% (627)bp (560)bp 2.2% (1,066)bp	24.1% 18.4%  OSPIE 40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4% 48.7% 12.9  OSPIE 9.7% 5.1% 5.0% (75)bp 0.0% (74)bp	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14.bp (19)bp -9.4% (1,520)bp 14.9% -48.4% (101)bp 0.0% (101)bp 0.0% 1.11% 0.33% 144 bp 135 bp 0.0%	29.4% 24.9%  Q122E 5.8% (30)bp 10.9% 10.1% (10.7% (132)bp (114)bp 2.4% (496)bp 2.4% -11.3% (7.1)  Q122E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp 390 bp -0.3% 459 bp	25.3% 20.3%  C222E  1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 66.1)  C222E -10.7% (142)bp 1.7% 1.1% (452)bp 0.03% (452)bp 0.03%	24.8% 19.6%  O322E 9.4% (148)bp 1.7% 1.5% 57 bp 66 bp 9.4% (19.b) 13.3% 17.4% (9.2)  O322E -3.0% 0.0% 0.0% (59)bp (54)bp -0.3% (68)bp	26.2e 21.49  Q422E 6.49  (91)b  (91)b  (91)c  (96)c  (96)c  (96)c  (96)c  (96)c  (108)c  (108)c  (12.2  Q422E  (1.79  (4.3)b  -1.39  -1.19  -1.39  153 b  141 b  -0.39
Net Margin  GAAP Net Margin  Year-over-Year Change (%)  Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS Weighted Average Diluted Shares  Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Expenses Operating Expenses Operating Bargin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  2120 5.0% 298 bp 7.7% 5.2% 293 bp (764)bp 4.9% (84.0)  2120 5.3% 200 bp 0.3% -2.8% 20 bp -16.6% 392 bp -13.3% 771 bp 27.0%	19.5% 9.0%  Q20 6.6% (11)bp 11.5% -3.3% 95 bp 41 bp 4.7% (334)bp 15.2% -26.1% (66.0)  Q20 2.9% (249)bp 4.1% (284)bp (284)bp (326)bp 5.1% (285)bp -11.2%	20.1% 17.3%  Q320 -0.1% 25 bp 5.0% -0.1% 2 bp 2 bp 49.2% 8.1% -57.6% (92.0)  Q320 -6.1% 170 bp -0.5% -6.5% -2.0% 27 bp -4.2% 830 bp -4.2% 830 bp -2.2%	25.7% 35.5% Q420 35.3% 88 bp 12.4% -2.8% 8.2% 73.4% (63.0) 9.596 bp 517.1% (63.0) Q420 33.0% (63)bp 5.2% 6.7% 615 bp 5.5% 6.7% 615 bp 5.5% bp	30.5% 29.8% 29.8% 29.8% (160)bp 12.9% 8.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% (3.0) 26.5% (19)bp 0.7% -4.3% 569 bp 444 bp 25.6% (565)bp 49.3%	24.9% 19.2% 221E 46.6% (239)bp 11.5% 4.4% 9.8% 586 bp 542 bp 87.2% 0.9 212.5% (327)bp 5.8% 4.7% (524)bp (560)bp 2.2% (1.06)bp (1.06)bp	24.1% 18.4%  OSZIE 40.9% (84)bp 17.5% 17.5% 17.5% 48.4% 48.7% 48.7% 48.7% 5.1% 5.1% 5.0% (75)bp (79)bp (74)bp 12.26%	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14 bp (19)bp 14.9% 48.4% 3.9 2421E 9.6% (101)bp 0.0% 11.1% 0.3% 144 bp 15.5% 155 bp 15.5% 155 bp 15.5%	29.4% 24.9%  21.21E 5.8% (30)bp 10.9% 10.17% (132)bp (114)bp 5.8% (496)bp 2.4% -11.3% (7.1)  21.22E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp 390 bp -0.3% 425 bp 331,1%	25.3% 20.3%  0222E 1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.1% 8.4% 6.1)  0222E -10.7% (142)bp 0.3% (457)bp (404)bp 0.3% (457)bp -22.8%	24.8% 19.6%  0322E 9.4% (148)bp 1.7% 1.1% 57 bp 66 bp 9.4% (9.2)  032E -3.0% 21 bp 0.0% (9.9) (59)bp (54)bp -0.3% (68)bp -4.8%	26.29 21.49 21.49 6.49 6.49 6.49 10.69 11.39 (12.2  Q422E 6.79 (43)big 1-1.19 1-1.39 153 big 141 big 1-1.49 141 big 14
Net Margin GAAP Net Margin Year-over-Year Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Share Based Compensation (pre-tax) GAAP Net Margin Diluted EPS GAAP Diluted EPS Weighted Average Diluted Shares Sequential Change (%) Total Revenues Gross Margin Research and Development Selling, General and Administrative Operating Expenses Operating Margin Net Margin Net Margin Net Margin Net Based Compensation (pre-tax) GAAP Net Margin Nare Based Compensation (pre-tax) GAAP Net Margin	22.2% 22.1% 2020 11.6% 90 bp 9.1% -8.3% 4.1% 316 bp (5)bp -3.1% 402 bp 18.3% 26.0% (71.5)	26.4% 22.2%  2021E 39.9% (149)bp 13.4% 5.8% 11.5% 491 bp 28.9% 7 bp 28.8% 28.8% 3.8	26.5% 21.6% 2022E 5.7% (25)bp 4.7% 3.9% 4.5% 3 bp 12 bp 5.7% (52)bp 7.0% 4.0% (8.7)	27.2% 22.6% 2028E 5.6% 6 bp 3.2% 2.4% 3.0% 66 bp 5.6% 98 bp 9.5% 11.6% (12.3)	22.8% 18.2%  2120 5.0% 298 bp 7.7% -1.1% 5.2% 293 bp (764)bp -17.0% (84.0)  2120 5.3% (64.0)  2120 5.3% 200 bp 0.3% -2.8% -0.6% 392 bp 305 bp -13.3% 771 bp	19.5% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0% 9.0	20.1% 17.3%  QS20 -0.1% 25 bp -0.1% 25 bp 5.0% -13.0% 0.1% (503)bp 8.1% (503)bp 8.1% (92.0)  QS20 -6.1% -170 bp -0.5% -6.5% -2.0% 27 bp 59 bp -4.2%	25.7% 35.5% Q420 35.3% 58 bp 12.4% -2.8% 8.2% 749 bp 596 bp 73.4% (63.0) Q420 33.0% (63)bp 5.2% 6.7% 6.7% 6.75 5.59 5.59 5.59 5.59 5.59 5.59 5.59 5	30.5% 29.8% 29.8% 29.8% 62.7% (160)bp 12.9% -4.3% 8.3% 926 bp 775 bp 62.2% 1.159 bp 118.6% (3.0) 2120 26.5% (19)bp 0.7% -4.3% -0.5% 569 bp 484 bp 25.6% (565)bp	24.9% 19.2%  921E 46.6% (239)bp 11.5% 4.4.4% 9.8% 586 bp 542 bp 46.5% 1,018 bp 87.2% 212.5% (327)bp 5.8% 4.7% 5.5% (627)bp (560)bp 2.2% (1,066)bp	24.1% 18.4%  OSPIE 40.9% (84)bp 17.6% 17.5% 484 bp 404 bp 41.0% 115 bp 67.4% 48.7% 12.9  OSPIE 9.7% 5.1% 5.0% (75)bp 0.0% (74)bp	25.5% 20.3% 2421E 16.2% (122)bp 11.8% 6.5% 10.5% 14.bp (19)bp -9.4% (1,520)bp 14.9% -48.4% (101)bp 0.0% (101)bp 0.0% 1.11% 0.33% 144 bp 135 bp 0.0%	29.4% 24.9%  Q122E 5.8% (30)bp 10.9% 10.1% (10.7% (132)bp (114)bp 2.4% (496)bp 2.4% -11.3% (7.1)  Q122E 15.1% 73 bp 0.0% -1.1% -0.3% 423 bp 390 bp -0.3% 459 bp	25.3% 20.3%  C222E  1.8% 155 bp 6.6% 6.3% 6.6% 41 bp 42 bp 1.8% 66.1)  C222E -10.7% (142)bp 1.7% 1.1% (452)bp 0.03% (452)bp 0.03%	24.8% 19.6%  O322E 9.4% (148)bp 1.7% 1.5% 57 bp 66 bp 9.4% (19.b) 13.3% 17.4% (9.2)  O322E -3.0% 0.0% 0.0% (59)bp (54)bp -0.3% (68)bp	26.2% 21.4% 21.4% (91)bp 0.3% -1.1% 0.0% 66 bp 72 bp 6.4% 108 bp 10.6% 13.3% (12.2)

1 March 2021

# EXHIBIT 65: Bernstein QCOM Balance Sheet and Cash Flow Statement

Qualcomm: Balance Sheet (\$ MM)																
QCOM (Fiscal)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q120	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash & Short Term Investments	11,214.0	13,479.0	17,026.2	20,623.1	11,423.0	9,946.0	10,600.0	11,214.0	12,298.0	13,002.3	13,728.1	13,479.0	16,244.0	16,339.1	16,649.7	17,026.2
Accounts Receivable	4,003.0	4,055.6	3,215.0	3,383.5	2,737.0	3,081.0	1,847.0	4,003.0	4,148.0	3,986.0	3,479.6	4,055.6	3,044.7	3,107.4	3,014.5	3,215.0
Inventories	2,598.0	2,858.3	3,106.0	3,202.0	1,420.0	1,700.0	2,343.0	2,598.0	2,552.0	2,848.8	2,545.2	2,858.3	2,628.1	2,799.8	2,883.2	3,106.0
Other Current Assets	704.0	794.0	794.0	794.0	625.0	586.0	768.0	704.0	794.0	794.0	794.0	794.0	794.0	794.0	794.0	794.0
Total Current Assets	18,519.0	21,186.9	24,141.3	28,002.6	16,205.0	15,313.0	15,558.0	18,519.0	19,792.0	20,631.0	20,547.0	21,186.9	22,710.7	23,040.3	23,341.3	24,141.3
Net PP&E	3,711.0	4,176.1	4,432.8	4,703.6	3,171.0	3,358.0	3,487.0	3,711.0	4,033.0	4,044.5	4,119.6	4,176.1	4,239.9	4,304.8	4,367.4	4,432.8
Goodwill	6,323.0	6,358.0	6,358.0	6,358.0	6,297.0	6,294.0	6,299.0	6,323.0	6,358.0	6,358.0	6,358.0	6,358.0	6,358.0	6,358.0	6,358.0	6,358.0
Long Term Investments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Long-Term Assets	7,041.0	6,908.0	6,390.6	5,873.3	7,438.0	6,973.0	6,984.0	7,041.0	7,296.0	7,166.7	7,037.3	6,908.0	6,778.6	6,649.3	6,520.0	6,390.6
Total Long-Term Assets	17,075.0	17,442.0	17,181.4	16,934.9	16,906.0	16,625.0	16,770.0	17,075.0	17,687.0	17,569.2	17,514.9	17,442.0	17,376.5	17,312.1	17,245.4	17,181.4
Total Assets	35,594.0	38,628.9	41,322.7	44,937.5	33,111.0	31,938.0	32,328.0	35,594.0	37,479.0	38,200.2	38,061.9	38,628.9	40,087.2	40,352.4	40,586.7	41,322.7
Accounts Payable	2,248.0	2,569.9	2,762.3	2,916.8	1,718.0	2,061.0	2,046.0	2,248.0	2,429.0	2,776.3	2,451.7	2,569.9	2,947.0	2,716.2	2,608.3	2,762.3
Short-Term Debt	500.0	500.0	500.0	500.0	2,498.0	2,499.0	500.0	500.0	500.0	500.0	500.0	500.0	500.0	500.0	500.0	500.0
Other current liabilities	5,924.0	6,294.0	6,089.2	6,021.0	4,978.0	5,214.0	5,368.0	5,924.0	6,294.0	6,294.0	6,294.0	6,294.0	6,294.0	6,225.7	6,157.5	6,089.2
Total Current Liabilities	8,672.0	9,363.9	9,351.5	9,437.7	9,194.0	9,774.0	7,914.0	8,672.0	9,223.0	9,570.3	9,245.7	9,363.9	9,741.0	9,442.0	9,265.8	9,351.5
Long-Term Debt	15,226.0	15,231.0	15,231.0	15,231.0	13,437.0	13,449.0	15,425.0	15,226.0	15,231.0	15,231.0	15,231.0	15,231.0	15,231.0	15,231.0	15,231.0	15,231.0
Other Long-Term Liabilities	5,619.0	5,059.1	4,482.6	4,046.1	5,967.0	5,670.0	5,683.0	5,619.0	5,645.0	5,449.7	5,254.4	5,059.1	4,863.8	4,736.7	4,609.6	4,482.6
Total Liabilities	29,517.0	29,654.0	29,065.1	28,714.9	28,598.0	28,893.0	29,022.0	29,517.0	30,099.0	30,251.0	29,731.1	29,654.0	29,835.8	29,409.7	29,106.4	29,065.1
QCOM Shareholders' Equity	6,077.0	8,974.9	12,257.6	16,222.6	4,513.0	3,045.0	3,306.0	6,077.0	7,380.0	7,949.3	8,330.8	8,974.9	10,251.5	10,942.7	11,480.3	12,257.6
Non Controlling Interest	<u> </u>	-	-	-			-	-	-	-	-	-	-	-		
Total Liabilities & Shareholders' Equity	35,594.0	38,628.9	41,322.7	44,937.5	33,111.0	31,938.0	32,328.0	35,594.0	37,479.0	38,200.2	38,061.9	38,628.9	40,087.2	40,352.4	40,586.7	41,322.7

Qualcomm: Cash Flow Statement (\$MM)																
QCOM (Fiscal)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q120	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Net Income	5,198.0	6,722.5	6,941.0	7,660.9	925.0	468.0	845.0	2,960.0	2,455.0	1,463.5	1,270.7	1,533.2	2,164.7	1,578.3	1,479.7	1,718.3
Depreciation & Amortization	1,393.0	1,448.3	1,496.1	1,556.0	351.0	340.0	363.0	339.0	364.0	358.1	360.8	365.4	368.6	372.2	375.9	379.5
Other	(777.0)	902.6	1,600.6	964.9	(158.0)	275.0	664.0	(1,558.0)	356.0	419.0	691.9	(564.3)	1,823.6	(260.8)	104.9	(67.1)
Cash Flow From Operations	5,814.0	9,073.4	10,037.7	10,181.7	1,118.0	1,083.0	1,872.0	1,741.0	3,175.0	2,240.6	2,323.4	1,334.4	4,356.9	1,689.7	1,960.5	2,030.6
Capex	(1,407.0)	(1,347.3)	(1,235.5)	(1,309.5)	(296.0)	(345.0)	(418.0)	(348.0)	(469.0)	(279.3)	(306.5)	(292.5)	(303.0)	(307.8)	(309.1)	(315.6)
Other	(3,856.0)	(733.0)	-	-	93.0	(1,221.0)	(2,738.0)	10.0	(733.0)	-	-	-	-	-	-	-
Cash Flow From Investments	(5,263.0)	(2,080.3)	(1,235.5)	(1,309.5)	(203.0)	(1,566.0)	(3,156.0)	(338.0)	(1,202.0)	(279.3)	(306.5)	(292.5)	(303.0)	(307.8)	(309.1)	(315.6)
Net Stock Repurchase	(2,297.0)	(1,944.0)	(2,000.0)	(2,000.0)	(762.0)	(1,578.0)	(110.0)	153.0	(444.0)	(500.0)	(500.0)	(500.0)	(500.0)	(500.0)	(500.0)	(500.0)
Dividends	(2,882.0)	(3,078.1)	(3,255.0)	(3,275.5)	(710.0)	(705.0)	(733.0)	(734.0)	(739.0)	(757.1)	(791.0)	(791.0)	(788.9)	(786.8)	(840.8)	(838.5)
Other	(528.0)	(462.0)	-	-	(187.0)	74.0	(160.0)	(255.0)	(462.0)	-	-	-	-	-	-	-
Cash Flow From Financing	(5,707.0)	(5,484.1)	(5,255.0)	(5,275.5)	(1,659.0)	(2,209.0)	(1,003.0)	(836.0)	(1,645.0)	(1,257.1)	(1,291.0)	(1,291.0)	(1,288.9)	(1,286.8)	(1,340.8)	(1,338.5)
Adjustments	24.0	41.0	-	-	14.0	(14.0)	4.0	20.0	41.0	-	-	-	-	-	-	-
Cash at Beginning of Period	11,839.0	6,707.0	8,257.0	11,804.2	11,839.0	11,109.0	8,403.0	6,120.0	6,707.0	7,076.0	7,780.3	8,506.1	8,257.0	11,022.0	11,117.1	11,427.7
Cash at End of Period	6,707.0	8,257.0	11,804.2	15,401.1	11,109.0	8,403.0	6,120.0	6,707.0	7,076.0	7,780.3	8,506.1	8,257.0	11,022.0	11,117.1	11,427.7	11,804.2

QCOM (Fiscal)	2020	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q120	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash Flow from Operations	5,814.0	9,073.4	10,037.7	10,181.7	1,118.0	1,083.0	1,872.0	1,741.0	3,175.0	2,240.6	2,323.4	1,334.4	4,356.9	1,689.7	1,960.5	2,030.6
subtract Capex	(1,407.0)	(1,347.3)	(1,235.5)	(1,309.5)	(296.0)	(345.0)	(418.0)	(348.0)	(469.0)	(279.3)	(306.5)	(292.5)	(303.0)	(307.8)	(309.1)	(315.6)
FCF	4,407.0	7,726.1	8,802.2	8,872.3	822.0	738.0	1,454.0	1,393.0	2,706.0	1,961.4	2,016.9	1,041.9	4,053.9	1,381.9	1,651.4	1,715.1
Operating Income	5,932.0	9,787.6	10,360.0	11,163.1	1,395.0	1,288.0	1,223.0	2,026.0	3,031.0	2,335.1	2,057.1	2,364.4	3,090.2	2,408.8	2,292.7	2,568.3
add back D&A	874.0	948.3	978.7	1,038.6	224.0	184.0	223.0	243.0	252.0	228.7	231.5	236.1	239.2	242.8	246.5	250.2
EBITDA	6,806.0	10,735.9	11,338.8	12,201.7	1,619.0	1,472.0	1,446.0	2,269.0	3,283.0	2,563.9	2,288.5	2,600.4	3,329.4	2,651.6	2,539.2	2,818.5

**EXHIBIT 66: Bernstein TXN Income Statement** 

Texas Instruments: Income Statement (\$ MM)																
TXN (Calendar Years)	2020E	2021E	2022E	2023E	Q120		Q320	Q420		Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Revenue	14,461.0	16,550.2	16,718.5	17,468.7	3,329.0	3,239.0	3,817.0	4,076.0	3,951.2	4,168.4	4,425.6	4,005.1	3,898.8	4,144.7	4,463.3	4,211.6
COGS	5,192.0	5,807.2	5,776.8	5,900.4	1,241.0	1,157.0	1,364.0	1,430.0	1,410.6	1,480.4	1,532.0	1,384.2	1,385.9	1,433.5	1,515.5	1,441.9
Gross Profit	9,269.0	10,743.1	10,941.7	11,568.3	2,088.0	2,082.0	2,453.0	2,646.0	2,540.6	2,688.0	2,893.6	2,620.8	2,513.0	2,711.2	2,947.8	2,769.7
R&D	1,530.0	1,630.9	1,671.2	1,725.5	377.0	379.0	386.0	388.0	395.8	407.6	411.7	415.8	424.1	419.9	411.5	415.6
SG&A	1,623.0 222.0	1,673.0 140.0	1,714.2	1,750.3	417.0	401.0	407.0	398.0	406.0	418.1	422.3	426.5	435.1	430.7	422.1	426.3
Other Operating Expenses				- 475.0	50.0	74.0	51.0	47.0	50.0	50.0	40.0		-	-	-	
Total Operating Expenses	3,375.0 <b>5.894.0</b>	3,443.9 <b>7,299.2</b>	3,385.4 <b>7.556.3</b>	3,475.8 <b>8.092.5</b>	844.0 1,244.0	854.0 1,228.0	844.0 1,609.0	833.0 1,813.0	851.7 <b>1,688.9</b>	875.8 1,812.2	874.0 2,019.6	842.4 1,778.5	859.2 1,653.7	850.6 1.860.6	833.6 2.114.2	841.9 1,927.8
Operating Income Other Income (Expense), Net	123.0	(103.6)	(101.3)	(94.3)	(20.0	1,228.0	(22.0)	114.0	(25.9)	(25.9)	(25.9)	(25.9)	(25.9)	(25.9)	(25.9)	(23.6)
Pre-Tax Income	6.017.0	7,195.6	7.455.0	7.998.2	1,224.0	1,279.0	1,587.0	1.927.0	1,663.0	1,786.4	1,993.7	1,752.6	1,627.8	1,834.7	2.088.3	1,904.2
Tax provision (Benefit)	422.0	962.4	998.7	1.074.8	50.0		234.0	239.0	212.8	240.1	269.1	240.4	207.9	246.9	282.4	261.6
Earnings of Disc. Ops & Other	422.0	302.4	330.7	1,074.0	30.0	(101.0)	234.0	239.0	212.0	240.1	209.1	240.4	207.5	240.5	202.4	201.0
GAAP Net Income	5,595.0	6,233.2	6,456.3	6,923.5	1,174.0	1,380.0	1,353.0	1,688.0	1,450.2	1,546.3	1,724.6	1,512.2	1,419.9	1,587.9	1.805.9	1,642.6
Impact of ASC 260	\$ (38.6) \$				1,174.0		(10.1)	(12.7)	(10.9)	(11.6)	(12.9)	(11.3)	(10.6)	(11.9)	(13.5)	(12.3)
impact of ASC 260	\$ (38.6)	(46.7)	\$ (48.4)	\$ (49.6)	(8.8)	(7.0)	(10.1)	(12.7)	(10.9)	(11.6)	(12.9)	(11.3)	(10.6)	(11.9)	(13.5)	(12.3)
GAAP EPS, Basic	\$ 6.04 \$	6.77	\$ 7.07	\$ 7.65	\$ 1.25	\$ 1.50	\$ 1.46	\$ 1.82	\$ 1.57 \$	1.68	\$ 1.87	\$ 1.65	\$ 1.55	\$ 1.74	\$ 1.98	\$ 1.81
GAAP EPS, Diluted	\$ 5.96	6.67	\$ 6.98	\$ 7.55	\$ 1.24	\$ 1.48	\$ 1.45	\$ 1.80	\$ 1.55 \$	1.65	\$ 1.85	\$ 1.62	\$ 1.53	1.71	\$ 1.95	\$ 1.78
EPS, ex one-time, NSM amort & ASU 2016-09	\$ 5.72	6.81	\$ 6.98	\$ 7.55	\$ 1.17	\$ 1.15	\$ 1.51	\$ 1.89	\$ 1.58 \$	1.70	\$ 1.89	\$ 1.63	\$ 1.52	\$ 1.72	\$ 1.96	\$ 1.79
Shares Outstanding, Basic	921	914	906	905	931	916	917	919	917	915	913	911	909	907	905	903
Shares Outstanding, Basic Shares Outstanding, Diluted	933	914	919	917	943	927	929	932	930	928	926	924	909	920	918	916
Shares Outstanding, Diluteu	333	321	313	317	340	321	323	332	330	320	320	324	322	320	310	310
Margins	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Margins Gross Margin	<b>2020E</b> 64.1%	<b>2021E</b> 64.9%	<b>2022</b> E 65.4%	<b>2023E</b> 66.2%	<b>Q12</b> (62.7%		<b>Q320</b> 64.3%	<b>Q420</b> 64.9%	<b>Q121E</b> 64.3%	<b>Q221E</b> 64.5%	<b>Q321E</b> 65.4%	<b>Q421E</b> 65.4%	Q122E 64.5%	<b>Q222E</b> 65.4%	<b>Q322E</b> 66.0%	<b>Q422E</b> 65.8%
						64.3%			64.3%							
Gross Margin	64.1%	64.9%	65.4%	66.2%	62.7%	64.3%	64.3%	64.9%	64.3%	64.5%	65.4%	65.4%	64.5%	65.4%	66.0%	65.8%
Gross Margin % R&D	64.1% 10.6%	64.9% 9.9%	65.4% 10.0% 10.3% 0.0%	66.2% 9.9% 10.0% 0.0%	62.7% 11.3%	64.3% 11.7% 12.4%	64.3% 10.1%	64.9% 9.5%	64.3% 10.0%	64.5% 9.8% 10.0% 1.2%	65.4% 9.3% 9.5% 0.9%	65.4% 10.4%	64.5% 10.9%	65.4% 10.1%	66.0% 9.2%	65.8% 9.9% 10.1% 0.0%
Gross Margin % R&D % SG&A	64.1% 10.6% 11.2% 1.5% 40.8%	64.9% 9.9% 10.1%	65.4% 10.0% 10.3% 0.0% 45.2%	66.2% 9.9% 10.0%	62.7% 11.3% 12.5% 1.5% 37.4%	64.3% 11.7% 12.4% 2.3% 37.9%	64.3% 10.1% 10.7% 1.3% 42.2%	64.9% 9.5% 9.8%	64.3% 10.0% 10.3% 1.3% 42.7%	64.5% 9.8% 10.0% 1.2% 43.5%	65.4% 9.3% 9.5% 0.9% 45.6%	65.4% 10.4% 10.7% 0.0% 44.4%	64.5% 10.9% 11.2%	65.4% 10.1% 10.4%	66.0% 9.2% 9.5% 0.0% 47.4%	65.8% 9.9% 10.1% 0.0% 45.8%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate	64.1% 10.6% 11.2% 1.5% 40.8% 7.0%	64.9% 9.9% 10.1% 0.8%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4%	66.2% 9.9% 10.0% 0.0%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1%	64.3% 11.7% 12.4% 2.3% 37.9% -7.9%	64.3% 10.1% 10.7% 1.3%	64.9% 9.5% 9.8% 1.2%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8%	65.4% 10.1% 10.4% 0.0%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tar Rate Tax Rate ex-ASU 2016-09	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6%	64.3% 11.7% 12.4% 2.3% 37.9% -7.9% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate	64.1% 10.6% 11.2% 1.5% 40.8% 7.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1%	64.3% 11.7% 12.4% 2.3% 37.9% -7.9% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%	64.3% 11.7% 12.4% 2.3% 37.9% -7.9% 12.8% 42.6%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin  Tax Rate  Tax Rate ex-ASU 2016-09  Net Income Margin  Year over Year Growth (%)	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%	64.3% 11.7% 12.4% 2.3% 37.9% -7.9% 12.8% 42.6%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%
Gross Margin  % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin Year over Year Growth (%) Revenues	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%	64.3% 11.7% 12.4% 2.3% 37.9% 7.9% 12.8% 42.6%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% <b>Q420</b> 21.7%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% <b>Q221E</b> 28.7%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% Q422E 5.2%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7% 2020E 0.5% 3.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%  2022E 1.0% 3.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3% Q12( -7.4%	64.3% 11.7% 12.4% 12.3% 137.9% 17.9% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% Q320 1.2%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% Q420 21.7% 45.2%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7% <b>Q121E</b> 18.7% 35.8%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% Q221E 28.7% 47.6%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9% 25.5%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% Q421E -1.7% -1.9%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4% <b>Q122E</b> -1.3% -2.1%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3% Q222E -0.6% 2.7%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5% Q322E 0.9% 4.7%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% <b>Q422E</b> 5.2% 8.4%
Gross Margin  % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin Year over Year Growth (%) Revenues	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%	64.3% 11.7% 12.4% 5 2.3% 7.9% 7.99 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% <b>Q420</b> 21.7%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% <b>Q221E</b> 28.7%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% <b>Q4223</b> 5.2% 8.4% 8.6%
Gross Margin  % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Net Income	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7% 2020E 0.5% 3.0% 11.5%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%  2022E 1.0% 3.5% 3.6%	66.2% 9.9% 10.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1%	62.7% 11.3% 12.5% 37.4% 4.1% 13.6% 35.3% <b>Q12</b> ( -7.4% -9.8% -3.5%	64.3% 11.7% 12.4% 2.3% 37.9% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% Q820 1.2% 1.3%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% Q420 21.7% 45.2% 57.8%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7% Q121E 18.7% 35.8% 23.5% -1.4%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% Q221E 28.7% 47.6% 12.0%	65.4% 9.3% 9.5% 0.9% 45.6% 14.0% 39.0% Q321E 15.9% 25.5% 27.5%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% Q421E -1.7% -1.9% -10.4%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4% C122E -1.3% -2.1% -2.1%	65.4% 10.1% 10.4% 10.6% 44.9% 13.5% 14.0% 38.3%  Q222E -0.6% 2.7% 2.7%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5% <b>Q322E</b> 0.9% 4.7%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%
Gross Margin % R&D % SG&A % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Net Income Net Income Net Income Source Sour	64.1% 10.6% 11.2% 11.2% 40.8% 7.0% 13.9% 38.7%  2020E 0.5% 3.0% 11.5% -1.9%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%  2022E 1.0% 3.5% -0.9%	66.2% 9.9% 10.0% 60.0% 46.3% 13.4% 14.0% 39.6% <b>2023E</b> 4.5% 7.1% 7.2%	62.7% 11.3% 12.5% 37.4% 4.1% 13.6% 35.3% <b>Q12</b> ( -7.4% -9.8% -3.5%	64.3% 11.7% 11.7% 12.4% 12.4% 12.3% 17.9% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 12.8% 13.8% 14.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% Q320 1.2% 1.3% -5.1%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% Q420 21.7% 45.2% 57.8%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7% Q121E 18.7% 35.8% 23.5% -1.4%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% Q221E 28.7% 47.6% 12.0% 0.1%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9% 25.5% -0.3%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% Q421E -1.7% -1.9%	64.5% 10.9% 11.2% 0.0% 42.4% 14.0% 36.4% Q122E -1.3% -2.1% -0.9%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3% Q222E -0.6% 2.7% -0.9%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5% <b>Q322E</b> 0.9% 4.7% -0.9%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% Q422E 5.2% 8.4% -0.9%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Net Income Shares Outstanding, Diluted GAAP EPS, Diluted EPS, ex NSM amort & ASU 2016-09	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 38.7%  2020E 0.5% 3.0% 11.5% 1.9% 6.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6% 12.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6% 2022E 1.0% 3.5% 3.6% 4.5% 2.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1% 7.2% 8.2% 8.2%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%  C12( -7.4% -9.8% -3.5% -1.4% -2.3% -8.6%	64.3% 11.7% 11.7% 12.4% 2.3% 37.9% 12.8% 42.6% 42.6% 42.6% 5.7% 5.7% 6.3.7% 6.3.7% 6.8.8% 6.21.9%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% 2320 1.2% 1.3% -5.1% -1.7% -2.9% 2.6%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% <b>Q420</b> 21.7% 45.2% 57.8% -1.7% 60.5% 61.3%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7% C121E 18.7% 35.8% 23.5% 23.5% 25.3% 35.1%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1%  C221E 28.7% 47.6% 12.0% 0.1% 11.7% 48.0%	65.4% 9.3% 9.5% 0.9% 45.6% 14.0% 39.0% Q321E 15.9% 27.5% -0.3% 27.9% 25.4%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8%  C421E -1.7% -10.4% -0.9% -9.6% -13.7%	64.5% 10.9% 11.2% 0.0% 42.4% 14.0% 36.4% 21.23 -1.3% -2.1% -2.1% -1.2% -4.2%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%  Q222E -0.6% 2.7% -0.9% 3.6% 0.8%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 40.5%  0.9% 4.7% -0.9% 5.6% 3.6%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%  24223 5.2% 8.4% 8.6% -0.9% 9.6%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin  Tax Rate  Tax Rate ex-ASU 2016-09  Net Income Margin  Year over Year Growth (%) Revenues Operating Income Net Income Shares Outstanding, Diluted GAAP EPS, Diluted EPS, ex NSM amort & ASU 2016-09  Sequential Growth (%)	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 13.9% 38.7% 2020E 0.5% 3.0% 11.5% -1.9%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6% 12.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6%  2022E 1.0% 3.5% 3.6% -0.9% 4.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1% 7.2% -0.9% 8.2%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%  Q12( -7.4% -9.8% -3.5% -1.4% -2.3% -8.6%	64.3% 11.7% 12.4% 12.4% 12.3% 13.7.9% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% 0320 1.2% -5.1% -1.7% -2.9% 2.6%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 14.1% 41.4% 21.7% 45.2% 57.8% -1.7% 60.5% 61.3%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%  Q121E 18.7% 35.8% -1.4% 25.3% 35.1%	64.5% 9.8% 10.0% 1.2% 43.5% 43.5% 14.0% 37.1%  C221E 28.7% 47.6% 12.0% 0.1% 48.0%	65.4% 9.3% 0.9% 45.6% 13.5% 14.0% 39.0% 25.5% 27.5% -0.3% 27.9% 25.4%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% <b>Q421E</b> -1.7% -10.4% -0.9% -9.6% -13.7%	64.5% 10.9% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 36.4%  C122E -1.3% -2.1% -0.9% -1.2% -4.2%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%  Q222E -0.6% 2.7% 2.7% -0.9% 3.6% 0.8%	66.0% 9.2% 9.5% 0.0% 47.4% 40.5% 14.0% 40.5%  0.9% 4.7% 4.7% -0.9% 5.6% 3.6%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%  Q422E 5.2% 8.6% -0.9% 9.6% 9.6%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Shares Outstanding, Diluted GAAP EPS, Diluted EPS, ex NSM amort & ASU 2016-09  Sequential Growth (%) Revenue	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 38.7%  2020E 0.5% 3.0% 11.5% 1.9% 6.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6% 12.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6% 2022E 1.0% 3.5% 3.6% 4.5% 2.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1% 7.2% 8.2% 8.2%	62.7% 11.3% 12.5% 1.5% 37.4% 4.17% 13.6% 35.3%  Q120 -7.4% -9.8% -3.5% -1.4% -2.3% -8.6% Q120 -0.6%	64.3% 11.7% 11.7% 12.4% 2.3% 7.9% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% 1.2% 1.3% -1.7% -2.9% 2.6% 2.6%	64.9% 9.5% 9.8% 1.2% 44.5% 14.1% 41.4% 42.27.7% 60.5% 61.5% 63.8%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%  Q121E 18.7% 35.8% 23.5% -1.4% 25.3% 35.1%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% 9221E 28.7% 47.6% 0.1% 11.7% 48.0%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9% 25.5% -0.3% 27.5% -0.3% 27.5% -0.3% 27.4%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% -1.9% -10.4% -0.9% -9.6% -13.7%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 26.4% 26.4% 21.1% 21.1% 21.1% 21.1% 21.2% 21.2% 21.2% 21.2% 21.2%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3% Q222E -0.6% 2.7% 2.7% 2.7% 3.6% 0.9% 3.6% 0.822E 6.3%	66.0% 9.2% 9.5% 9.5% 13.5% 14.0% 40.5%  Q322E 0.9% 4.7% -0.9% 5.6%  Q322E 7.7%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% Q422E 5.2% 8.4% 8.6% 9.6% 9.6%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Net Income Shares Outstanding, Diluted GAAP EPS, Diluted EPS, ex NSM amort & ASU 2016-09  Saquential Growth (%) Revenue Operating Income	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 38.7%  2020E 0.5% 3.0% 11.5% 1.9% 6.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6% 12.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6% 2022E 1.0% 3.5% 3.6% 4.5% 2.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1% 7.2% 8.2% 8.2%	62.7% 11.3% 12.5% 1.5% 37.4% 4.1% 13.6% 35.3%  Q12( -7.4% -2.3% -3.5% -1.4% -2.3% -0.6% -0.6% -0.4%	64.3% 11.7% 11.7% 12.4% 12.3% 13.79% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% Q820 1.2% -5.1% -2.9% 2.6% Q320 17.8% 31.0%	64.9% 9.5% 9.8% 1.2% 44.5% 12.4% 41.4% 41.4% 2420 21.7% 60.5% 61.3% 63.8% 12.7%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%  Q121E 18.7% 35.8% -1.4% 25.3% 35.1%  Q121E -3.1%	64.5% 9.8% 10.0% 1.2% 43.5% 14.0% 37.1% 221E 28.7% 47.6% 12.0% 0.1% 611.7% 48.0% 2221E 5.5% 7.3%	65.4% 9.3% 9.5% 0.99% 45.6% 13.5% 14.0% 39.0% Q221E 15.9% 27.5% 27.5% 27.5% 27.5% 27.4% Q321E 6.2%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% Q421E -1.7% -0.9% -0.9% -13.7% Q421E -9.5% -11.9%	64.5% 10.9% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 26.4%  C122E -1.3% -2.1% -0.9% -1.2% -4.2%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3%  Q22E -0.6% 2.7% 2.7% -0.9% 0.8%	66.0% 9.2% 9.5% 0.0% 47.4% 13.5% 14.0% 40.5% 222E 0.9% 4.7% 4.7% 5.6% 3.6%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0%  Q422E 5.2% 8.6% -0.9% 9.6%  Q422E -5.6% -8.8%
Gross Margin  % R&D  % SG&A  % Other Op. Expenses Operating Margin Tax Rate Tax Rate ex-ASU 2016-09 Net Income Margin  Year over Year Growth (%) Revenues Operating Income Shares Outstanding, Diluted GAAP EPS, Diluted EPS, ex NSM amort & ASU 2016-09  Sequential Growth (%) Revenue	64.1% 10.6% 11.2% 1.5% 40.8% 7.0% 38.7%  2020E 0.5% 3.0% 11.5% 1.9% 6.0%	64.9% 9.9% 10.1% 0.8% 44.1% 13.4% 14.0% 37.7% 2021E 14.4% 23.8% 11.4% -0.6% 12.0%	65.4% 10.0% 10.3% 0.0% 45.2% 13.4% 14.0% 38.6% 2022E 1.0% 3.5% 3.6% 4.5% 2.5%	66.2% 9.9% 10.0% 0.0% 46.3% 13.4% 14.0% 39.6% 2023E 4.5% 7.1% 7.2% 8.2% 8.2%	62.7% 11.3% 12.5% 1.5% 37.4% 4.17% 13.6% 35.3%  Q120 -7.4% -9.8% -3.5% -1.4% -2.3% -8.6% Q120 -0.6%	64.3% 11.7% 11.7% 12.4% 12.4% 12.3% 13.79% 12.8%	64.3% 10.1% 10.7% 1.3% 42.2% 14.7% 14.9% 35.4% 1.2% 1.3% -1.7% -2.9% 2.6% 2.6%	64.9% 9.5% 9.8% 1.2% 44.5% 14.1% 41.4% 42.27.7% 60.5% 61.5% 63.8%	64.3% 10.0% 10.3% 1.3% 42.7% 12.8% 14.0% 36.7%  Q121E 18.7% 35.8% 23.5% -1.4% 25.3% 35.1%	64.5% 9.8% 10.0% 1.2% 43.5% 13.4% 14.0% 37.1% 9221E 28.7% 47.6% 0.1% 11.7% 48.0%	65.4% 9.3% 9.5% 0.9% 45.6% 13.5% 14.0% 39.0% Q321E 15.9% 25.5% -0.3% 27.5% -0.3% 27.5% -0.3% 27.4%	65.4% 10.4% 10.7% 0.0% 44.4% 13.7% 14.0% 37.8% -1.9% -10.4% -0.9% -9.6% -13.7%	64.5% 10.9% 11.2% 0.0% 42.4% 12.8% 14.0% 26.4% 26.4% 21.1% 21.1% 21.1% 21.1% 21.2% 21.2% 21.2% 21.2% 21.2%	65.4% 10.1% 10.4% 0.0% 44.9% 13.5% 14.0% 38.3% Q222E -0.6% 2.7% 2.7% 2.7% 3.6% 0.9% 3.6% 0.822E 6.3%	66.0% 9.2% 9.5% 9.5% 13.5% 14.0% 40.5%  Q322E 0.9% 4.7% -0.9% 5.6%  Q322E 7.7%	65.8% 9.9% 10.1% 0.0% 45.8% 13.7% 14.0% 39.0% Q422E 5.2% 8.4% 8.6% 9.6% 9.6%

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**EXHIBIT 67: Bernstein TXN Balance Sheet and Cash Flow Statement** 

Texas Instruments: Balance Sheet (\$ MM)																
TXN (Calendar Years)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash & Short Term Investments	6,568.0	6,522.2	6,520.0	7,452.9	4,742.0	4,960.0	5,518.0	6,568.0	6,160.4	6,123.6	6,337.1	6,522.2	6,394.0	6,378.0	6,581.6	6,520.0
Accounts Receivable	1,414.0	1,464.0	1,514.0	1,564.0	1,316.0	1,176.0	1,392.0	1,414.0	1,514.0	1,614.0	1,664.0	1,464.0	1,564.0	1,664.0	1,714.0	1,514.0
Inventories	1,955.0	2,076.4	2,162.8	2,204.4	2,003.0	2,136.0	2,072.0	1,955.0	1,959.1	2,056.1	2,127.7	2,076.4	2,078.8	2,150.2	2,273.3	2,162.8
Other Current Assets	302.0	302.0	302.0	302.0	249.0	216.0	277.0	302.0	302.0	302.0	302.0	302.0	302.0	302.0	302.0	302.0
Total Current Assets	10,239.0	10,364.5	10,498.8	11,523.3	8,310.0	8,488.0	9,259.0	10,239.0	9,935.6	10,095.7	10,430.8	10,364.5	10,338.8	10,494.3	10,870.9	10,498.8
Net PP&E	3,269.0	3,393.5	3,537.4	3,676.7	3,233.0	3,201.0	3,190.0	3,269.0	3,289.2	3,314.1	3,350.0	3,393.5	3,434.3	3,470.9	3,504.8	3,537.4
Goodwill	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0	4,362.0
Other Long-Term Assets	1,481.0	1,329.0	1,329.0	1,329.0	1,378.0	1,394.0	1,396.0	1,481.0	1,431.0	1,381.0	1,341.0	1,329.0	1,329.0	1,329.0	1,329.0	1,329.0
Total Long-Term Assets	9,112.0	9,084.5	9,228.4	9,367.7	8,973.0	8,957.0	8,948.0	9,112.0	9,082.2	9,057.1	9,053.0	9,084.5	9,125.3	9,161.9	9,195.8	9,228.4
Total Assets	19,351.0	19,449.0	19,727.2	20,891.0	17,283.0	17,445.0	18,207.0	19,351.0	19,017.8	19,152.8	19,483.8	19,449.0	19,464.1	19,656.2	20,066.7	19,727.2
Accounts Payable	415.0	415.0	415.0	415.0	363.0	409.0	411.0	415.0	415.0	415.0	415.0	415.0	415.0	415.0	415.0	415.0
Short Term Debt	550.0	500.0	-	-	1,051.0	551.0	550.0	550.0	-	-	-	500.0	500.0	500.0	500.0	-
Other Current Liabilities	1,425.0	1,425.0	1,425.0	1,425.0	967.0	1,203.0	1,224.0	1,425.0	1,425.0	1,425.0	1,425.0	1,425.0	1,425.0	1,425.0	1,425.0	1,425.0
Total Current Liabilities	2,390.0	2,340.0	1,840.0	1,840.0	2,381.0	2,163.0	2,185.0	2,390.0	1,840.0	1,840.0	1,840.0	2,340.0	2,340.0	2,340.0	2,340.0	1,840.0
Long Term Debt	6,248.0	5,745.0	5,745.0	5,745.0	5,499.0	6,245.0	6,247.0	6,248.0	6,245.0	6,245.0	6,245.0	5,745.0	5,745.0	5,745.0	5,745.0	5,745.0
Other Long Term Liabilities	1,526.0	1,526.0	1,526.0	1,526.0	1,669.0	1,393.0	1,450.0	1,526.0	1,526.0	1,526.0	1,526.0	1,526.0	1,526.0	1,526.0	1,526.0	1,526.0
Total Liabilities	10,164.0	9,611.0	9,111.0	9,111.0	9,549.0	9,801.0	9,882.0	10,164.0	9,611.0	9,611.0	9,611.0	9,611.0	9,611.0	9,611.0	9,611.0	9,111.0
Shareholders' Equity	9,187.0	9,838.0	10,616.2	11,780.0	7,734.0	7,644.0	8,325.0	9,187.0	9,406.8	9,541.8	9,872.8	9,838.0	9,853.1	10,045.2	10,455.7	10,616.2
Total Liabilities &																
Shareholders' Equity	19,351.0	19,449.0	19,727.2	20,891.0	17,283.0	17,445.0	18,207.0	19,351.0	19,017.8	19,152.8	19,483.8	19,449.0	19,464.1	19,656.2	20,066.7	19,727.2

Texas Instruments: Cash Flow Statement (\$MM)																
TXN (Calendar Years)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Net Income	5,595.0	6,233.2	6,456.3	6,923.5	1,174.0	1,380.0	1,353.0	1,688.0	1,450.2	1,546.3	1,724.6	1,512.2	1,419.9	1,587.9	1,805.9	1,642.6
Depreciation & Amortization	960.0	960.2	846.6	881.2	250.0	249.0	234.0	227.0	246.7	251.3	244.3	217.8	207.5	210.8	213.2	215.1
Share-based Comp	224.0	264.3	270.8	278.1	63.0	69.0	50.0	42.0	64.1	66.1	66.7	67.4	68.7	68.0	66.7	67.4
Other	(640.0)	(171.4)	(136.5)	(91.6)	(636.0)	22.0	(194.0)	168.0	(104.1)	(197.0)	(121.6)	251.4	(102.4)	(171.4)	(173.1)	310.4
Cash Flow from Operations	6,139.0	7,286.4	7,437.2	7,991.2	851.0	1,720.0	1,443.0	2,125.0	1,656.9	1,666.7	1,914.0	2,048.8	1,593.7	1,695.3	1,912.7	2,235.5
Capex	(649.0)	(932.7)	(990.5)	(1,020.5)	(161.0)	(130.0)	(146.0)	(212.0)	(216.9)	(226.2)	(240.2)	(249.3)	(248.3)	(247.5)	(247.1)	(247.7)
Other	(273.0)	-	-	-	987.0	1,567.0	(2,043.0)	(784.0)	-	-	-	-	-	-	-	-
Cash Flow from Investments	(922.0)	(932.7)	(990.5)	(1,020.5)	826.0	1,437.0	(2,189.0)	(996.0)	(216.9)	(226.2)	(240.2)	(249.3)	(248.3)	(247.5)	(247.1)	(247.7)
Net Stock Repurchase	(2,553.0)	(2,319.0)	(2,011.0)	(2,137.5)	(1,641.0)	(882.0)	(15.0)	(15.0)	(439.2)	(624.0)	(609.0)	(646.7)	(508.3)	(500.7)	(501.3)	(500.7)
Dividends	(3,426.0)	(3,847.6)	(4,257.9)	(4,220.3)	(841.0)	(823.0)	(825.0)	(937.0)	(935.3)	(933.3)	(931.3)	(1,047.7)	(1,045.4)	(1,043.1)	(1,040.8)	(1,128.8)
Other	1,432.0	(233.0)	(180.0)	320.0	886.0	324.0	114.0	108.0	(473.0)	80.0	80.0	80.0	80.0	80.0	80.0	(420.0)
Cash Flow from Financing	(4,547.0)	(6,399.5)	(6,448.9)	(6,037.8)	(1,596.0)	(1,381.0)	(726.0)	(844.0)	(1,847.5)	(1,477.3)	(1,460.3)	(1,614.4)	(1,473.6)	(1,463.8)	(1,462.1)	(2,049.4)
Cash + STI at Beginning of Period	5,387.0	6,568.0	6,522.2	6,520.0	5,387.0	4,742.0	4,960.0	5,518.0	6,568.0	6,160.4	6,123.6	6,337.1	6,522.2	6,394.0	6,378.0	6,581.6
Cash + STI at End of Period	6,568.0	6,522.2	6,520.0	7,452.9	4,742.0	4,960.0	5,518.0	6,568.0	6,160.4	6,123.6	6,337.1	6,522.2	6,394.0	6,378.0	6,581.6	6,520.0

TXN (Calendar Years)	2020E	2021E	2022E	2023E	Q120	Q220	Q320	Q420	Q121E	Q221E	Q321E	Q421E	Q122E	Q222E	Q322E	Q422E
Cash Flow from Operations	6,139.0	7,286.4	7,437.2	7,991.2	851.0	1,720.0	1,443.0	2,125.0	1,656.9	1,666.7	1,914.0	2,048.8	1,593.7	1,695.3	1,912.7	2,235.5
subtract Capex	(649.0)	(932.7)	(990.5)	(1,020.5)	(161.0)	(130.0)	(146.0)	(212.0)	(216.9)	(226.2)	(240.2)	(249.3)	(248.3)	(247.5)	(247.1)	(247.7)
FCF	5,490.0	6,353.7	6,446.7	6,970.7	690.0	1,590.0	1,297.0	1,913.0	1,440.0	1,440.4	1,673.8	1,799.5	1,345.4	1,447.8	1,665.6	1,987.8
FCF/Diluted Share	5.85	6.82	6.98	7.61	0.73	1.71	1.39	2.04	1.54	1.54	1.80	1.94	1.45	1.57	1.80	2.16
Operating Income	5,894.0	7,299.2	7,556.3	8,092.5	1,244.0	1,228.0	1,609.0	1,813.0	1,688.9	1,812.2	2,019.6	1,778.5	1,653.7	1,860.6	2,114.2	1,927.8
add back D&A	960.0	960.2	846.6	881.2	250.0	249.0	234.0	227.0	246.7	251.3	244.3	217.8	207.5	210.8	213.2	215.1
EBITDA	6,854.0	8,259.4	8,402.8	8,973.8	1,494.0	1,477.0	1,843.0	2,040.0	1,935.6	2,063.6	2,263.9	1,996.3	1,861.2	2,071.4	2,327.4	2,142.9

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**DISCLOSURE APPENDIX** 

### **VALUATION METHODOLOGY**

### **U.S. Semiconductors**

We value companies in our coverage using a combination of Enterprise Value to Sales, Enterprise Value to EBITDA and Price to EPS multiples.

## **RISKS**

## **U.S. Semiconductors**

The greatest sector-wide risk that could affect all of the stocks in our coverage is the macroeconomic environment. Upside risk to our targets exist if global GDP growth is quicker than we currently anticipate, which would result in stronger semiconductor industry growth than we currently forecast. Conversely, if GDP growth is slower than expected, this would result in slower growth for the industry and semiconductor companies. Recent increasingly negative rhetoric around trade and tariffs, and of course the coronavirus pandemic, represent further potential risks to our broad coverage.

U.S. SEMICONDUCTORS BERNSTEIN 53

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- On and as of April 1, 2019, AllianceBernstein L.P. acquired Autonomous Research. As a result of the acquisition, the research activities formerly conducted by Autonomous Research US LP were assumed by Sanford C. Bernstein & Co., LLC, which continues to publish research under the Autonomous Research US brand and the research activities formerly conducted by Autonomous Research Asia Limited were assumed by Sanford C. Bernstein (Hong Kong) Limited 盛博香港有限公司, which continues to publish research under the Autonomous Research Asia brand.
- On and after close of business on December 31, 2020, as part of an internal reorganisation of the corporate group, Sanford C. Bernstein Limited
  transferred its business to its affiliate Autonomous Research LLP. Subsequent to this transfer, Autonomous Research LLP changed its name to
  Bernstein Autonomous LLP. As a result of the reorganisation, the research activities formerly conducted by Sanford C. Bernstein Limited were
  assumed by Bernstein Autonomous LLP, which is authorised and regulated by the Financial Conduct Authority (FRN 500498) and now publishes
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# Ticker Rating Changes

ADI M (RC) 03/25/19 AMD M (RC) 09/20/16 AVGO O (IC) 10/04/16

INTC U (RC) 07/24/20 M (RC) 03/26/20 U (RC) 06/26/18

NVDA O (RC) 02/18/20 NXPI O (RC) 07/27/18

QCOM O (RC) 08/03/20 M (RC) 06/30/16

TXN M (RC) 03/25/19

Rating Guide: O - Outperform, M - Market-Perform, U - Underperform, N - Not Rated Rating Actions: IC - Initiated Coverage, DC - Dropped Coverage, RC - Rating Change

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