

Institutional Investor's 2016 All-America Ballot

2. Authentication

1. Authenticating

Please wait...

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5. About You

2. Please enter your contact info.

First Name

Shibin

Last Name

Xie

Email Address

shibin.xie@allianzgi.com

Telephone Number (without spaces)

Country code or US area code : 415

Number : 9545332

3. Primary Area of Responsibility

Research Analyst

4. How many sell-side arranged events (e.g., conferences, road shows) have you attended in the past year?

5 or more

6. About Your Company

5. Name of Institution

Allianz Global Investors

6. Institution Type

Investment Advisory Firm

7. Country

United States

8. State

California

9. City

San Francisco

7. Assets & Commissions

10. This section must be completed to vote. Please indicate your firm's actively managed U.S. equity assets as of December 31, 2015. For hedge funds, please indicate leveraged gross exposure rather than net assets.

\$75B - \$149.999B

11. Please indicate your firm's estimated total gross secondary market commissions paid for U.S. cash equities for the 12 months ending December 31, 2015:

None/Undisclosed

8. Sector Selection

12. From the list below, please indicate the sectors in which you would like to vote.

Autos & Auto Parts
Oil & Gas Exploration & Production
Oil Services & Equipment
Banks/Large-Cap
Communications Infrastructure (includes data centers, internet infrastructure and wireless towers)
Internet
IT Hardware & Electronics Manufacturing Services (including technology supply chain)
Semiconductor Capital Equipment
Semiconductors
Software
Portfolio Strategy

9. Research Trends

13. What qualities do you value most in an equity research salesperson? Select up to 2.

Responsiveness
Knowledge and effective communication of research product

15. Thinking about the companies you currently cover, which of the following influence your investment research/recommendations the most? Select up to 3.

The company provides a timely and appropriate level of financial disclosure
Hosting the most constructive conference calls
Quality of corporate documents and investor kit materials

10. Company Attribute Ratings

16. Of the companies you cover, which have the most accessible senior executives?

Company

1st : Lam Research
2nd : Intel Corp
3rd : Cisco Systems

Please describe why you listed the companies above as the most accessible. (Please specify the company about which you are making a comment)

17. Of the companies you cover, which do the best at providing a timely and appropriate level of financial disclosure?

Company

1st : Lam Research
2nd : AKamai Technologies
3rd : Schlumberger NV

Please describe why you listed the companies above as the most timely. (Please specify the company about which you are making a comment)

18. Of the companies you cover, which have an IR team that is well informed and empowered to speak authoritatively on the company's behalf?

Company

1st : NXPI Semiconductors NV
2nd : Intel Corp

Please describe why you listed the companies above as the most informed. (Please specify the company about which you are making a comment)

19. Of the companies you cover, which do the best job at responding quickly and thoroughly to requests?

Company

1st : None

Please describe why you listed the companies above as best at responding quickly. (Please specify the company about which you are making a comment)

20. Of the companies you cover, which host the most constructive conference calls?

Company

1st : Schlumberger

Please describe why you listed the companies above as hosting the most constructive conference calls. (Please specify the company about which you are making a comment)

21. Of the companies you cover, which provide the highest quality corporate documents and investor kit materials?

Company

1st : None

Please describe why you listed the companies above as having the best investor materials. (Please specify the company about which you are making a comment)

11. Best CEOs

22. Based on the companies you cover, which has the best CEO?

CEO's Name

	Last, First	Company
1st	Cook, Tim	Apple Inc
2nd		
3rd		
4th		
5th		
6th		

12. Best CFOs

24. Based on the companies you cover, which has the best CFO?

CFO's Name

	Last, First	Company
1st	Smith, Stacy	Intel Corp
2nd		
3rd		
4th		
5th		
6th		

13. Best IR Professionals

26. Based on the companies you cover, which has the best IR professionals?

IR Professional's Name

	Last, First	Company
1st	Palmer, Jeff	NXPI Semiconductors NV
2nd		
3rd		
4th		
5th		
6th		

14. Best Website

28. Based on the companies you cover, which has the best website for the buy-side analysts/institutional investors?

Company Name

	Company
1st	NXPI Semiconductors NV
2nd	
3rd	
4th	
5th	
6th	

15. What Investors Really Want

30. Which of the following are the most important sell-side research attributes? Select up to 3.

- Financial models
- Industry knowledge
- Written reports

40. Corporate Access - Autos & Auto Parts

31. Arranging Requested Meetings with Executives

	Firm Name
1st	Robert W. Baird & Co.
2nd	Barclays
3rd	
4th	

32. Arranging Site Visits/Factory Tours

	Firm Name
1st	Robert W. Baird & Co.
2nd	Barclays
3rd	
4th	

34. Organizing Nondeal Road Shows

	Firm Name
1st	Robert W. Baird & Co.
2nd	Barclays
3rd	
4th	

35. In the Autos & Auto Parts sector, which companies host the most constructive analyst/investor days?

	Company Name
1st	Delphi
2nd	
3rd	
4th	

41. Research - Autos & Auto Parts

36. Autos & Auto Parts Sector:

Note: This question has randomized columns

	Firm Name	Name of Analyst (Last, First)
1st	Leiker, David	Robert W. Baird & Co.
2nd	Brinkman, Ryan	J.P. Morgan
3rd	Michaeli, Itay	Citi
4th	Langan, Colin	UBS

72. Research - Oil & Gas Exploration & Production

47. Oil & Gas Exploration & Production Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Singer, Brian	Goldman, Sachs & Co.
2nd	Morris, Robert	Citi
3rd	Featherston, William	UBS
4th	Driscoll, Thomas	Barclays

74. Research - Oil Services & Equipment

54. Oil Services & Equipment Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Sedita, Angeline	UBS
2nd	Gruber, Scott	Citi
3rd	Slorer, Ole	Morgan Stanley
4th	West, James	Evercore ISI

77. Research - Banks/Large-Cap

65. Banks/Large-Cap Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Goldberg, Jason	Barclays
2nd	Ramsden, Richard	Goldman, Sachs & Co.
3rd	Graseck, Betsy	Morgan Stanley
4th	O'Connor, Matthew	Deutsche Bank Securities

111. Research - Communications Infrastructure

76. Communications Infrastructure (includes data centers, internet infrastructure and wireless towers) Sector:

	Name of Analyst (Last, First)	Firm Name
1st	p	
2nd		
3rd		
4th		

113. Research - Internet

83. Internet Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Sheridan, Eric	UBS
2nd	Bellini, Heather	Goldman, Sachs & Co.
3rd	May, Mark	Citi
4th	Kirjner, Carlos	Sanford C. Bernstein & Co.

115. Research - IT Hardware & Electronics Manufacturing Services

90. IT Hardware & Electronics Manufacturing Services (including technology supply chain) Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Sacsonaghi, Toni	Sanford C. Bernstein & Co.
2nd	Milunovich, Steven	UBS
3rd	Huberty, Katy	Morgan Stanley
4th	Scribner, Sherri	Deutsche Bank Securities

121. Research - Semiconductor Capital Equipment

97. Semiconductor Capital Equipment Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Arcuri, Timothy	Cowen and Co.
2nd	Sur, Harlan	J.P. Morgan
3rd	Chin, Stephen	UBS
4th	Ahmad, Farhan	Credit Suisse

123. Research - Semiconductors

104. Semiconductors Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Sur, Harlan	J.P. Morgan
2nd	Pitzer, John	Credit Suisse
3rd	Seymore, Ross	Deutsche Bank Securities
4th	Wong, David	Wells Fargo Securities

125. Research - Software

111. Software Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Moerdler, Mark	Sanford C. Bernstein & Co.
2nd	Weiss, Keith	Morgan Stanley
3rd	Bellini, Heather	Goldman, Sachs & Co.
4th	Pritchard, Walter	Citi

132. Research - Portfolio Strategy

117. Portfolio Strategy Sector:

	Name of Analyst (Last, First)	Firm Name
1st	Kostin, David	Goldman, Sachs & Co.
2nd	Lee, Thomas	FUNDSTRAT
3rd		
4th		