



bhhc.com 800.488.2930  
auto@bhhomestate.com

**Berkshire Hathaway**  
HOMESTATE COMPANIES



# COMMERCIAL AUTO FLEETS

**Having trouble placing a fleet of 11+ power units? We want to see it! BHHC's Fleet Underwriting Division can write virtually any type of auto risk, provided it has 11+ units. We have no radius or unit count restrictions. Ask your marketing representative about the possibility of a telematics discount on your fleet risk!**

## KEYS TO FLEET SUCCESS

Our binds usually have at least one of the following characteristics:

- ✓ Declinations from Standard Markets
- ✓ Unique and Unusual Risks
- ✓ Last Minute Quote Requests
- ✓ Mid-Term Cancellations
- ✓ Non-Renewals
- ✓ Claim Severity Issues/Shock Loss

## TOP FLEET CLASSES

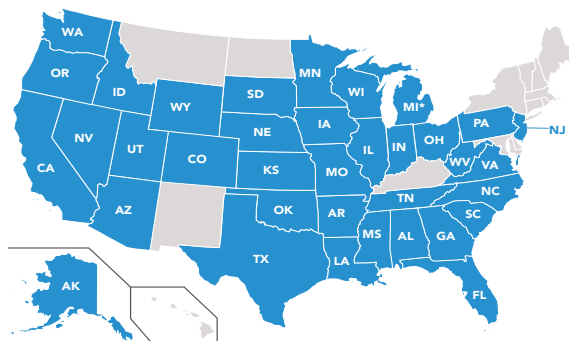
Our top fleet classes of the last year:

- Contractors
- Trucks Not Otherwise Classified
- Dump Trucks - NFH
- Truckers
- Farmers
- Lawn & Tree Service
- Wholesalers & Manufacturers
- Salesperson's Fleets
- Traveling Medical Transportation

## DECLINATIONS

- Multi-state risks, including vehicles garaged in multiple states
- Risks requiring primary non-contributory wording

## STATE AVAILABILITY



## SUBMISSION TIPS

Minimum submission criteria:

- Application including description of operations
- 3 - 5 years updated loss runs (less loss history okay if less than 3 years in business)
- Coverage and limits
- Vehicle scheduled with full VINs
- Drivers list
- We recommend cc-ing your marketing rep on any fleet submissions

## CONTACT US

### New Business Submissions:

- [auto@bhhomestate.com](mailto:auto@bhhomestate.com), 800.488.2930

### Submission Questions:

- [auto@bhhomestate.com](mailto:auto@bhhomestate.com), 800.488.2930

### Mid-Term Changes:

- [BHServices@bhhomestate.com](mailto:BHServices@bhhomestate.com), 800.488.2930

### Billing/Binding Assistance:

- [billing@bhhomestate.com](mailto:billing@bhhomestate.com), 877.680.2442

### Claims:

- [ClientServicesClaims@bhhomestate.com](mailto:ClientServicesClaims@bhhomestate.com), 800.356.5750

Berkshire Hathaway Homestate Insurance Company • BHHC Special Risks Insurance Company • Continental Divide Insurance Company

Cypress Insurance Company • Oak River Insurance Company • Redwood Fire and Casualty Insurance Company

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