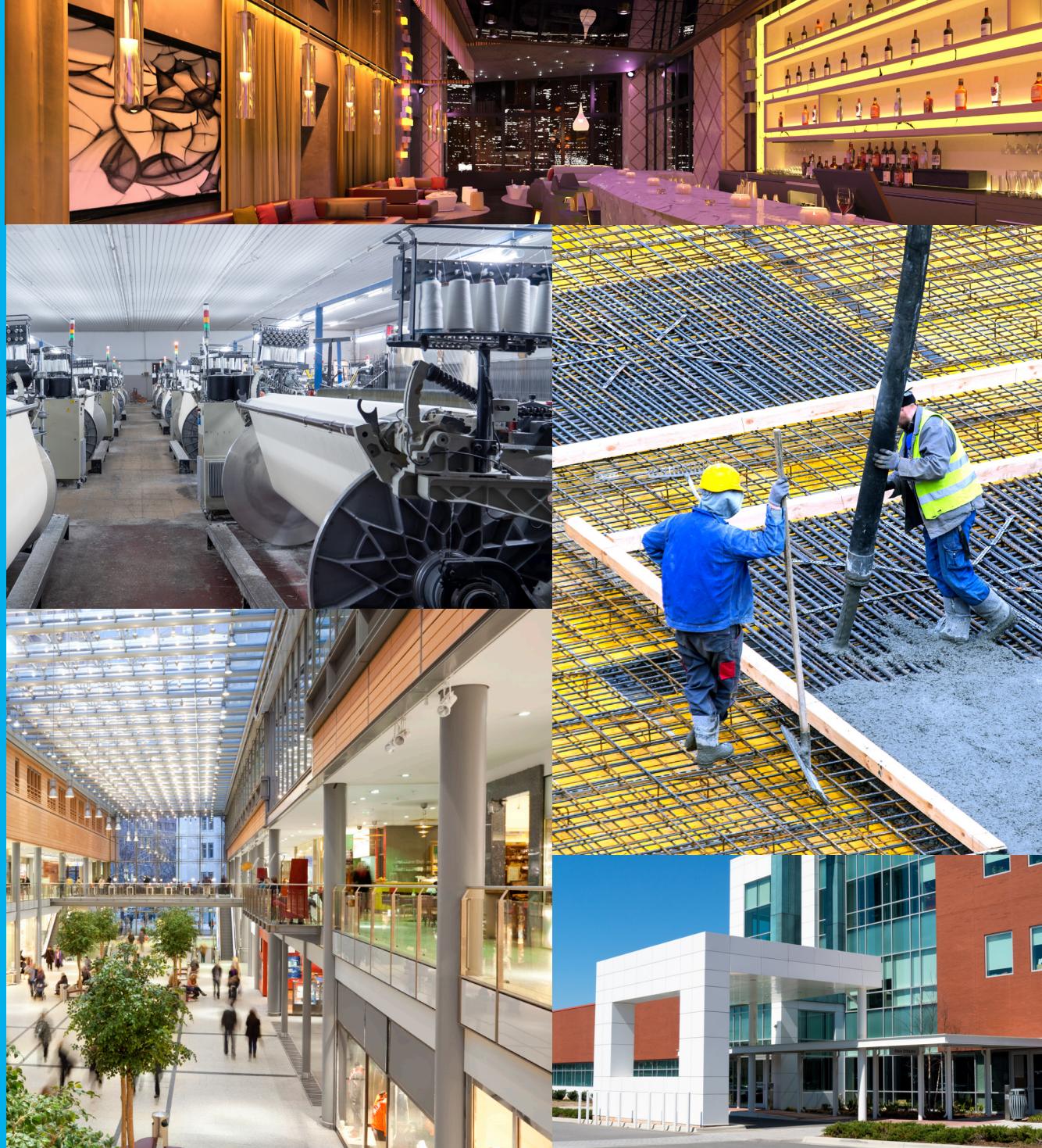


EXCESS & SURPLUS LINES



E&S SMALL BUSINESS SOLUTIONS

 **PHLY** E&S
INSURANCE SOLUTIONS

AM Best A++ Rating
S&P A+ Rating
Underwriters Nationwide

855.585.6322 | **PHLY.com/ES**

E&S SMALL BUSINESS SOLUTIONS

The Primary Department team has created a dedicated unit for accounts ranging between \$3,000 and \$15,000 in premium. This unit is designed to maximize our relationships with our PHLY agents and focus on the profitability of small business underwriting.

Available Coverages

General Liability

- \$1M/\$2M/\$2M limits available
- First Dollar coverage available
- Liquor Liability

Property

- Up to \$3M TIV per location/\$5M per policy
- Property Enhancement coverage
- Equipment Breakdown coverage

Excess

- Up to \$5M limits available

Submission Requirements

- ACORD Applications
- Supplemental applications for manufacturing, contractors, vacant buildings, and hospitality risks (competitor's applications are acceptable)
- Currently valued company loss run for two years plus the current year
- New entities should include a resume evidencing relative experience
- Expiring Premium
- Desired terms and conditions

All submissions should be sent to our dedicated small business inbox:

smallbusinesssubmission@phly.com

Contracting

- Artisan contractors
- Custom home builders
- Landscaping
- Janitorial
- Owners interest
- Project specific

Retail

- Vacant buildings
- Shopping Centers/Strip Malls
- Lessor's Risk
- Vacant land
- Department stores
- Grocery stores
- Pawn shops
- Swap meets/flea markets

Manufacturing

- Toys
- Auto parts
- Exercise equipment
- Machine shops
- Metal fabrication
- Sporting goods
- Tools
- Appliances
- Plastic products
- Cosmetics

Hospitality

- Restaurants
- Theaters
- Concerts/special events
- Catering Halls
- Hotels/Motels

ABOUT US

Company Profile

PHLY E&S provides access to excess and surplus lines commercial insurance products for specialized industries. PHLY E&S is a division of Philadelphia Insurance Companies (PHLY), a nationally recognized provider of property & casualty and specialty insurance coverages. PHLY is rated A++ (Superior) from AM Best Company and A+ from Standard & Poor's.

PHLY E&S Industries

Contractors

Environmental

Hospitality

Manufacturing

Commercial Real Estate

Retail

Excess Coverage



A Member of the Tokio Marine Group

CONTACT US

SUBMISSIONS AND ENDORSEMENTS:

Wholesalers:

Email all PHLY E&S submissions directly to ESsubmission@phly.com | ESendorsements@phly.com or contact us at 855.585.6322.

Retail Agents:

Email all PHLY E&S submissions/endorsement requests directly to your Marketing Representative/Account Associate (<https://www.phly.com/AboutPHLY/Offices/>) or contact us at 855.585.6322.

RISK MANAGEMENT SERVICES:

800.873.4552

E-mail: Phlyrms@phly.com

CLAIMS REPORTING:

800.765.9749 | Fax: 800.685.9238

E-mail: Claimsreport@phly.com



*Inspiring Confidence.
Accelerating Progress.*