



800.488.2930
 bhhc.com auto@bhhomestate.com

Berkshire Hathaway
HOMESTATE COMPANIES



COMMERCIAL AUTO FLEETS

Having trouble placing a fleet of 11+ power units? We want to see it! BHHC's Fleet Underwriting Division can write virtually any type of auto risk, provided it has 11+ units. We have no radius or unit count restrictions. Ask your marketing representative about the possibility of a telematics discount on your fleet risk!

KEYS TO FLEET SUCCESS

Our binds usually have at least one of the following characteristics:

- ✓ Declinations from Standard Markets
- ✓ Unique and Unusual Risks
- ✓ Last Minute Quote Requests
- ✓ Mid-Term Cancellations
- ✓ Non-Renewals
- ✓ Claim Severity Issues/Shock Loss

TOP FLEET CLASSES

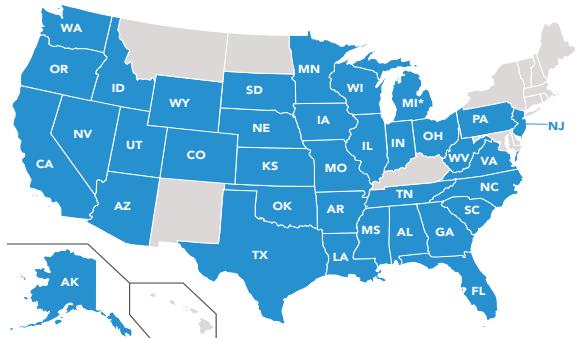
Our top fleet classes of the last year:

- | | |
|-----------------------------------|------------------------------------|
| • Contractors | • Lawn & Tree Service |
| • Trucks Not Otherwise Classified | • Wholesalers & Manufacturers |
| • Dump Trucks - NFH | • Salesperson's Fleets |
| • Truckers | • Traveling Medical Transportation |
| • Farmers | |

DECLINATIONS

- Multi-state risks, including vehicles garaged in multiple states
- Risks requiring primary non-contributory wording

STATE AVAILABILITY



SUBMISSION TIPS

Minimum submission criteria:

- Application including description of operations
- 3 - 5 years updated loss runs (less loss history okay if less than 3 years in business)
- Coverage and limits
- Vehicle scheduled with full VINs
- Drivers list
- We recommend cc-ing your marketing rep on any fleet submissions

CONTACT US

New Business Submissions:

- auto@bhhomestate.com, 800.488.2930

Submission Questions:

- auto@bhhomestate.com, 800.488.2930

Mid-Term Changes:

- BHServices@bhhomestate.com, 800.488.2930

Billing/Binding Assistance:

- billing@bhhomestate.com, 877.680.2442

Claims:

- ClientServicesClaims@bhhomestate.com, 800.356.5750