



**Where Trust Meets Trade** 

"The more you compete, the more you become like everyone else"

Peter Thiel

May 2025

## Problem

- Traditional P2P platforms are slow, expensive, and centralized:
  - Bank commission 1-3%, deferment up to 3 days.
  - Risks of fraud in P2P trading.
- Users want:
- Fast, secure, and low-cost transactions.
- Full control over the exchange process.

# **Solution: XRPChange**

#### - P2P bulletin board with collateral guarantees:

- Users post ads (lots) for buying/selling crypto or fiat.
- XRPChange does not perform exchanges; it only oversees transaction integrity.

#### - Collateral token:

- Seller provides an encrypted token with an XRP reserve as a transaction guarantee (not stored on the platform).
  - Used for fee deduction (0.5%) and dispute resolution.

#### - AML-Free:

- No fund storage or transaction execution—AML does not apply.

### **How It Works**

#### 1. Registration and AI KYC:

- Identity verification in 2-5 minutes (98% accuracy).
- Extended verification for flat transactions.

#### 2. Creating a Lot:

- Seller posts an offer (up to 80% of token reserve).
- Buyer can create a trigger lot for notifications.

#### 3. Transaction:

- Users conduct the transaction outside the platform.
- XRPChange verifies the transfer.

#### 4. Completion:

- 0.5% fee deducted from the seller's token.
- Compensation available after 24 hours if disputed.

## Example Scenario (Crypto-to-Crypto)

#### **Example: Crypto-to-Crypto Ad**

- User A (USA) posts an offer: 1 BTC for ETH.
- User B offers ~20 ETH (at \$3,000/ETH).
- User A provides a token with an XRP reserve.

#### - Transaction outside the platform:

- User A sends 1 BTC, User B sends 20 ETH (minus 0.5%: ~19.9 ETH).

### - XRPChange verifies the transfer:

- 1 BTC → User B's wallet.
- 19.9 ETH  $\rightarrow$  User A's wallet.
- Time: ~3-5 seconds (verification), fee: 0.5%.

## **Example Scenario (Fiat-to-Fiat)**

#### **Example: Fiat-to-Fiat Ad**

- User A (Germany) wants to send €1,000 to User B (Japan) as ¥150,000.
- Stage 1: Fiat-to-Crypto
  - User A posts an offer: €1,000 for BTC.
  - User C sells 0.016 BTC, sends after receiving €1,000.
- Stage 2: Crypto-to-Fiat
- User A posts an offer: 0.016 BTC for ¥150,000.
- User B sends ¥149,250 (minus 0.5%).
- XRPChange verifies both stages.
- Time: ~10-15 minutes, fee: 0.5% + \$0.0004.

### **Technical Architecture**

#### **Technical Architecture**

- Blockchain: XRP Ledger for collateral token operations.
- Collateral Tokens:
- Encrypted, provided by the seller, not stored on the platform.
- Contain seller's wallet and fee rules.
- Lots: Stored in ClickHouse, support filters and triggers lots.
- Backend: AWS, SSH access from 3 IP addresses.
- Open API: For apps and transaction plan analysis.
- Security: AES-256, MFA, audit (Q3 2025).

### **Competitive Advantages**

#### **Competitive Advantages**

- XRPChange vs Binance P2P:
- Bulletin Board: Users conduct transactions; platform ensures security.
- Collateral Token: Ensures oversight and protection.
- Open API: Third-party integrations.
- Speed: Verification in seconds.
- KYC: AI in minutes.
- Regulation-Free:
- No regulator needed, AML does not apply, jurisdiction-independent.

## Market and Target Audience

#### **Market and Target Audience**

- Market Size: \$50B+ annually (P2P trading in EU, Asia, US).
- Target Audience:
- Traders (18-35 years): Secure transactions.
- Small Businesses: Cross-border payments.
- Developers: API integration.
- Market Growth: +15% annually (2024 trends).

### **Financial Details**

#### **Financial Details**

- Investment Request: \$1.5M
- Fund Allocation:
- 50% (\$750K) Development:
  - Backend: \$180K.
  - AI KYC: \$282K.
  - Frontend: \$288K.
- 37% (\$555K) Marketing:
  - Influencers, airdrops: \$325K.
  - Content, SMM: \$230K.
- 13% (\$195K) Branding and Operations:
  - Branding/Trademark: \$50K.
  - Operational Expenses: \$145K.
- Revenue Forecast:
  - Q3 2026: 10K users, \$200M volume, \$1M revenue.
  - Q1 2027: 500K users, \$10B volume, \$50M revenue.

# Roadmap

#### Roadmap

- Q3 2025: MVP launch, team hiring, API beta.
- Q1 2026: EU launch, full API documentation.
- Q3 2026: Expansion to US/Asia, 10K users, API integrations.
- Q1 2027: 500K users, \$10B volume.

## **Risks and Mitigation**

#### **Risks and Mitigation**

- Technical Risks:
- Security audit, server stress testing.
- Competition:
- Unique bulletin board model with collateral guarantees.
- Market Risks:
- XRP volatility—diversification via stablecoins.
- Advantage:
  - No regulator needed, AML does not apply, jurisdiction-independent.

### **Contact and Call to Action**

#### **Contact and Call to Action**

- Email: <a href="mailto:xrpchange@proton.me">xrpchange@proton.me</a>

- Twitter: @XRPChangeHQ

- Website: xrpchange.github.io

Join the secure P2P trading revolution!

Contact us to discuss investment opportunities.

## Team

Technical expertise, negotiation, and promotion for secure P2P trading.



Sergei Zhigar

Backend Tech Idea Author



Petr Karpenin

Promoter Skilled Negotiator



Artem Byzgaev

Frontend 7 Years Experience



Alexander Chupanov SMM 4 Years Experience



#### Sergey Zhigar, Backend Technical Lead

- Idea author of XRPChange.
- 10+ years of experience in backend development and blockchain integrations.
- Expert in AWS, ClickHouse, and XRP Ledger.
- Responsible for backend architecture, pitching, and investor outreach.
- "XRPChange will make cross-border transactions safe and accessible for all."



#### Petr Karpenin, Promoter

- Experienced leader with strong negotiation and organizational skills.
- Successfully led multiple companies, securing investments.
- Responsible for pitching the project and attracting investors.
- "XRPChange is the future of borderless P2P trading."



#### Artem Byzgaev, Frontend Developer

- 7+ years of experience in frontend development and UI design.
- Worked with Sergey Zhigar on projects for 6 years.
- Responsible for creating a user-friendly XRPChange interface.
- "We'll build a platform that's easy for everyone to use.



### Alexander Chupanov, SMM Specialist

- Young specialist with 4 years of experience in SMM and marketing.
- Collaborated with Sergey Zhigar on project promotion.
- Responsible for social media and audience engagement.
- "XRPChange will gain fame through creative promotion!"