

**FEBRUARY** 

**GLOBAL** 

RANK THIS MONTH	RANK LAST Month	HOLDING GROUP	RECENT ACQUISITIONS	TOTAL SALES Value (USSM)	NO. OF DEALS
1	1	Providence Equity	Clarion Events UK	336	1
2	2	WPP	Bruin Sports Capital US, Binarix S.A.C. (Phantasia) Peru	260	3
3	-	Montgomery Group	AidEx UK	84	1
4	4	Dentsu	WATConsult India, Soap Crearive Australia, Emerald Vietnam	59	4
5	8=	Havas	Plastic Mobile Canada	56	1
6	3	Omnicom	TLGG Germany	21	1
7	-	НСВ	Topin & Associates US	21	1
8	6	Publicis Groupe	Monkees France, Epic Communications South Africa	21	3
9	5	Penton	iNET Interactive US	11	1
10	-	Mission Marketing Group	The Weather UK	7	1
11	7	Adfactors	Yorke Communications India	5	1
12=	8=	BlueFocus	No acquisition	0	0
12=	8=	Interpublic	No acquisition	0	0
12=	8=	Cheil Worldwide	No acquisition	0	0
12=	8=	LEO Group	No acquisition	0	0
				882	18

#### **METHODOLOGY**

R3 monthly reviews all public sources for M&A news across all marketing and media sectors in compiling this table. The complete table covers all individual acquisitions, more than can be featured in this summary report.

R3 applies a consistent multiplier to the estimated revenue of all agencies acquired, based on the reported percentage required.

Regardless of earn out terms, R3 assumes full sale amount of acquisitions at time of sale.



**FEBRUARY** 

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RANK THIS MONTH	RANK LAST Month	HOLDING GROUP	RECENT ACQUISITIONS	TOTAL SALES Value (US\$M)	NO. OF DEALS
1	1	Dentsu	WATConsult India, Soap Crearive Australia, Emerald Vietnam	59	3
2	2	Adfactors	Yorke Communications India	5	1
3=	3=	HLBN	No acquisition	0	0
3=	3=	Spearhead	No acquisition	0	0
3=	3=	BlueFocus	No acquisition	0	0
3=	3=	LEO Group	No acquisition	0	0
3=	3=	BesTV	No acquisition	0	0
3=	3=	WPP	No acquisition	0	0
3=	3=	GDAD	No acquisition	0	0
3=	3=	Keda	No acquisition	0	0
3=	3=	LianTronics	No acquisition	0	0
3=	3=	New Culture	No acquisition	0	0
3=	3=	Publicis Groupe	No acquisition	0	0
3=	3=	Phenix Publishing & Media Group	No acquisition	0	0
3=	3=	Hakuhodo	No acquisition	0	0
				64	4

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**USA** 

RANK THIS MONTH	RANK LAST Month	HOLDING GROUP	RECENT ACQUISITIONS	TOTAL SALES Value (USSM)	NO. OF DEALS
1	1	WPP	Bruin Sports Capital	250	1
2	3=	НСВ	Topin & Associates US	21	1
3	2	Penton	iNET Interactive	11	1
4=	3=	Publicis Groupe	No acquisition	0	0
4=	3=	ICF International	No acquisition	0	0
4=	3=	Dentsu	No acquisition	0	0
4=	3=	Havas	No acquisition	0	0
4=	3=	Merkle	No acquisition	0	0
4=	3=	BlueFocus	No acquisition	0	0
4=	3=	Hakuhodo	No acquisition	0	0
4=	3=	McCann Worldgroup	No acquisition	0	0
4=	3=	Omnicom	No acquisition	0	0
4=	3=	Interpublic	No acquisition	0	0
4=	3=	MDC Partners	No acquisition	0	0
4=	3=	M&C Saatchi	No acquisition	0	0
				282	3

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**FEBRUARY** 

**BRICS** 

RANK THIS MONTH	RANK LAST Month	HOLDING GROUP	RECENT ACQUISITIONS	TOTAL SALES Value (US\$M)	NO. OF DEALS
1	1	Dentsu	WATConsult India	17	1
2	3=	Publicis Groupe	Epic Communications South Africa	14	1
3	2	Adfactors	Yorke Communications India	5	1
4=	3=	HLBN	No acquisition	0	0
4=	3=	WPP	No acquisition	0	0
4=	3=	Spearhead	No acquisition	0	0
4=	3=	BlueFocus	No acquisition	0	0
4=	3=	LEO Group	No acquisition	0	0
<b>4</b> =	3=	BesTV	No acquisition	0	0
4=	3=	GDAD	No acquisition	0	0
4=	3=	Keda	No acquisition	0	0
4=	3=	LianTronics	No acquisition	0	0
4=	3=	New Culture	No acquisition	0	0
4=	3=	Phenix Publishing & Media Group	No acquisition	0	0
<b>4</b> =	3=	Omnicom	No acquisition	0	0
				36	3

### **METHODOLOGY**

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# 2015 HOLDING COMPANY M&A NEW WINS

**FEBRUARY** 

ACQUIRER	ACQUIREE (REGION)	
Montgomery Group - Montgomery Group	AidEx	
Mission Marketing Group - Story UK Lim- ited	The Weather (The Weather Digital and Print Communications Limited)	
Dentsu - Dentsu Aegis Network	Soap Creative	
Havas - Havas Worldwide	Plastic Mobile	
Publicis Groupe - MSLGROUP.	Epic Communications	
Dentsu - Isobar	Emerald	
HCB - HCB Health Shop	Topin & Associates	