ROLAND SZUCS

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PROFESSIONAL SUMMARY

Motivated professional with experience in sales, e-commerce, and online business operations, including managing multiple webshops and running an Amazon FBA business. Skilled in process optimization, social media management, and problem-solving, with strong critical thinking and analytical abilities.

Since January 2025, I have been learning programming daily alongside my full-time work, building a foundation in frontend development with TypeScript and React.
I plan to develop a self-improvement application to track personal goals and life skills, with the long-term vision of expanding it for public use to help anyone streamline their self-development across all areas of life.

EMPLOYMENT

Telesales Agent

Vodafone / One Hungary
• Top sales performer multiple times, achieving 310% acquisition.
• Conversion rate champion.

Office Manager

Hungary Product Trans kft.
• Fully designed and scoped a custom semi-automated CRM system, managing its implementation by a development team.
• Increased company's work capacity and revenue significantly.
• Streamlined and enhanced product pictures in Photoshop.

EDUCATION

CODECADEMY.COM

Learned: HTML, CSS, SCSS, GIT, GITHUB, CLI, JAVASCRIPT, TYPESCRIPT, FIGMA, UX/UI
Currently learning: REACT.JS

FRONTENDMENTOR.IO

Built real-life projects based on Figma designs.

CORE COMPETENCIES

• Problem Solving & Critical Thinking:

- Once considered buying a book on critical thinking but realized I already possessed the skills, demonstrating strong self-awareness and decision-making.

• Innovation & Process Optimization:

- Designed and planned custom CRM systems to streamline workflows and improve business efficiency.

• E-commerce Management:

- Managed multiple webshops and ran an Amazon FBA business, optimizing sales and operational processes.

• Adaptability & Continuous Learning:

- Quickly adopt new tools, technologies, and frameworks to bridge business needs with technical solutions.

SKILLS

HTML5
CSS/SCSS
JAVASCRIPT
TYPESCRIPT
GIT/GITHUB
NETLIFY
FIGMA
PHOTOSHOP
SEO FUNDAMENTALS IN HTML REACT.JS FUNDAMENTALS JIRA/CONFLUENCE FUNDAMENTALS